



भारतीय प्रबंध संस्थान इंदौर
Indian Institute of Management Indore

सिद्धिपूर्वं प्रवचनम्
भा. प्र. सं. इन्दौर
IIM INDORE

Post Graduate Programme in Management (PGP) Integrated Programme in Management (IPM)

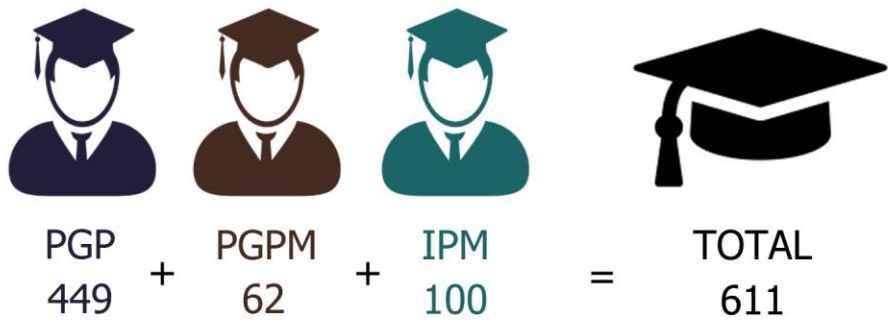
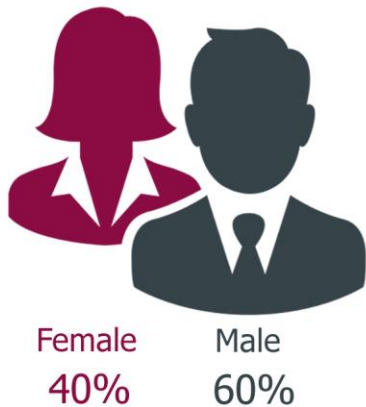
Final Placement Report Class of 2017



From the Director's Desk



At IIM Indore, we are confident that our graduates will contribute significantly to make organizations both effective and efficient and this is substantiated by the AMBA accreditation of our courses. Multitude of leading recruiters have offered various challenging managerial roles to more than 600 of our 2-year PGP and 5-year IPM graduates. Despite the reduction in hiring due to ongoing economic conditions, we have continued to be the preferred campus for many of the industry leaders. Happy to highlight the improving performance of our IPM participants which was also greatly appreciated by the recruiters.



Placement Statistics

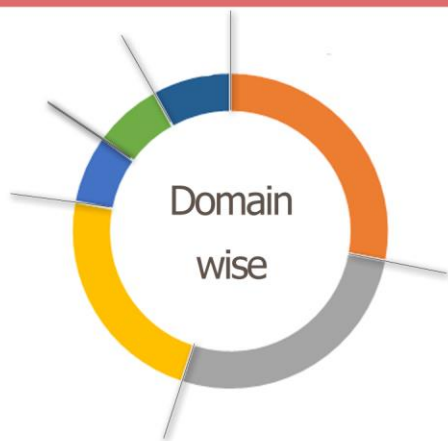


105 PPO Offers
↑ (27%)

16.23 Average Package
LPA

74 New Recruiters

100% Placements



- Strategy and Consulting (28%)
- Finance (27%)
- Sales and Marketing (23%)
- General Management (7%)
- Operations and HR (7%)
- IT and Analytics (8%)



Highest International



Highest Domestic

IPM Indore 12.52
Average Package LPA

PGP Mumbai 12.74
Average Package LPA



Top 50 - 25.43 LPA
Top 100 - 23.73 LPA
Top 200 - 21.09 LPA

Placement Highlights

The placement season witnessed an unprecedented participation from 200+ companies, of which 74 participated for the first time. These recruiters extended offers to 611 participants, that included 449 PGP, 100 students from IPM and 62 PGP-Mumbai students, together accounting for the largest batch size across IIMs. A total of 105 students attained Pre-Placement offers based on their summer internships, an increase of 27% over last year.

Some of the major first time recruiters include Apollo Munich, Apollo Pharmacy, Atos, Avery Dennison, Directi, Dell EMC, Feedback Infra, FIS Global, Ford, GMR Group, ICICI Securities, Panasonic, Shriram Wealth Advisors, Sundaram BNP Paribas, Tech Mahindra (GLC), Vedanta and VF Corporation. Firms like Amazon, Asian Paints, Genpact, Hindware, IndianOil, Indus Valley Partners, Infosys Management Consulting, Johnson & Johnson, Sun Pharmaceutical Industries and United Breweries returned to recruit after a hiatus.

Strategy & Consulting emerged as the leading domain with over 160 participants securing offers. Marquee recruiters included Actuate Business Consulting, Boston Consulting Group, Cognizant Business Consulting, Deloitte Strategy & Operations, Ernst & Young, Feedback Infra, Infosys Management Consulting, KPMG and PwC.

IIM Indore maintained its position as one of the preferred recruitment destinations for the Finance domain with bulge-bracket investment banks like Credit Suisse, Deutsche Bank, Goldman Sachs and JPMorgan Chase & Co. rolling out over 30 offers.

The highest international package offered was ₹39 LPA, an increase of 23% over last year and the highest domestic package was ₹37 LPA, which was bagged by 2 students.

IPM Placements

The second batch of the five-year Integrated Programme in Management witnessed an average CTC of Rs. 12.52 LPA, with recruiters like Apollo Munich, Avery Dennison, Britannia, Ford, Genpact, Shriram Wealth Advisors, VF Corporation recruiting exclusively from the course. Participants also bagged offers from top-tier recruiters like EXL service, HDFC, HSBC, ICICI, JPMorgan Chase & Co., KPMG, L'Oreal and Mother Dairy, with close to 40% of the batch opting for the Finance domain.

Domain wise companies during Final Placements 2015-17

Finance	Strategy & Operations	Consulting	Sales & Marketing
American Express	Amazon	Actuate Business Consulting	Aditya Birla F & L
Arcesium	Apollo Pharmacy	BCG	Akzonobel
Axis Bank	Blue Star	Capgemini	Apollo Munich
Axis Securities	Cafe Coffee Day	Cognizant Business Consulting	Asian Paints
Bank of America	Career Launcher	Deloitte	Bharat Forge
CBA	DHL Express	Ernst & Young	Bharat Petroleum
Credit Suisse	Dr. Agrawal	Feedback Infra	Britannia
CRISIL	GMR Group	Infosys Management Consulting	Café Coffee Day
Deutsche Bank	HCL	IQR Consulting	Dabur
Edelweiss	L & T	KPMG	Dish TV
EXL Service	Mahindra Comviva	Pricewaterhouse Coopers	Dr. Lal PathLabs
FIS Global	Philips	Wipro	Eli Lilly
Futures First	Sunteck Reality		Godrej & Boyce
Goldman Sachs	TATA Steel		Google
HDFC AMC	TCS		Hindware
HSBC			HUL
ICICI Bank	GenMan & HR	IT & Analytics	Indian Oil
ICICI Securities	Aditya Birla Group	ATOS India	ITC
Indus Valley Partners	Airtel	CTS	Johnson & Johnson
JPMorgan Chase & Co.	Avery Dennison	Directi	Larsen & Turbo
Kotak Mahindra Bank	Ford	EMC Corporation	L'Oréal
Philips	Genpact	Fidelity Investments	Maruti Suzuki
Royal Bank of Scotland	Indus Towers	Google	Mother Dairy
State Bank of India	LAVA International	Hexaware	Nestlé
SBI Cards	Mahindra & Mahindra	HUL	Panasonic
Shriram Wealth	Paytm	Infosys	PepsiCo
SITI Cable	Reliance Industries	Mahindra Comviva	Philips
Spandana Sphoorty	Robert Bosch	MAQ Software	Pidilite
Sundaram BNP Paribas	Sunteck Reality	Tech Mahindra	Raymond
Tata Steel	TATA Communications	Tiger Analytics	Sun Pharma
TCS	TATA Power		TATA Sky
Thomson Reuters	Vedanta		United Breweries
Vodafone			VF Corporation
Yes Bank			Vodafone

* This is not an exhaustive list of all recruiters but merely an indicative list

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Indian Institute of Management Indore

Placement Committee 2015-17

