



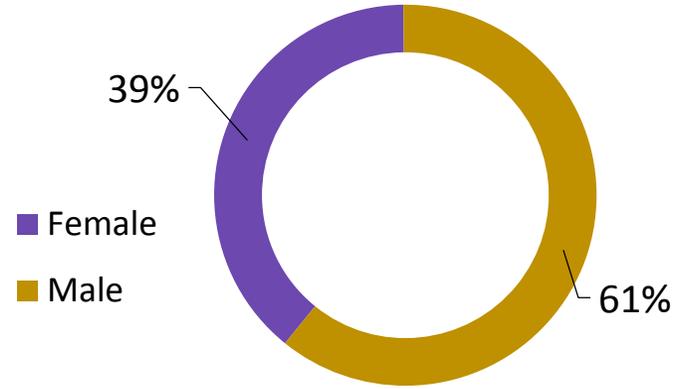
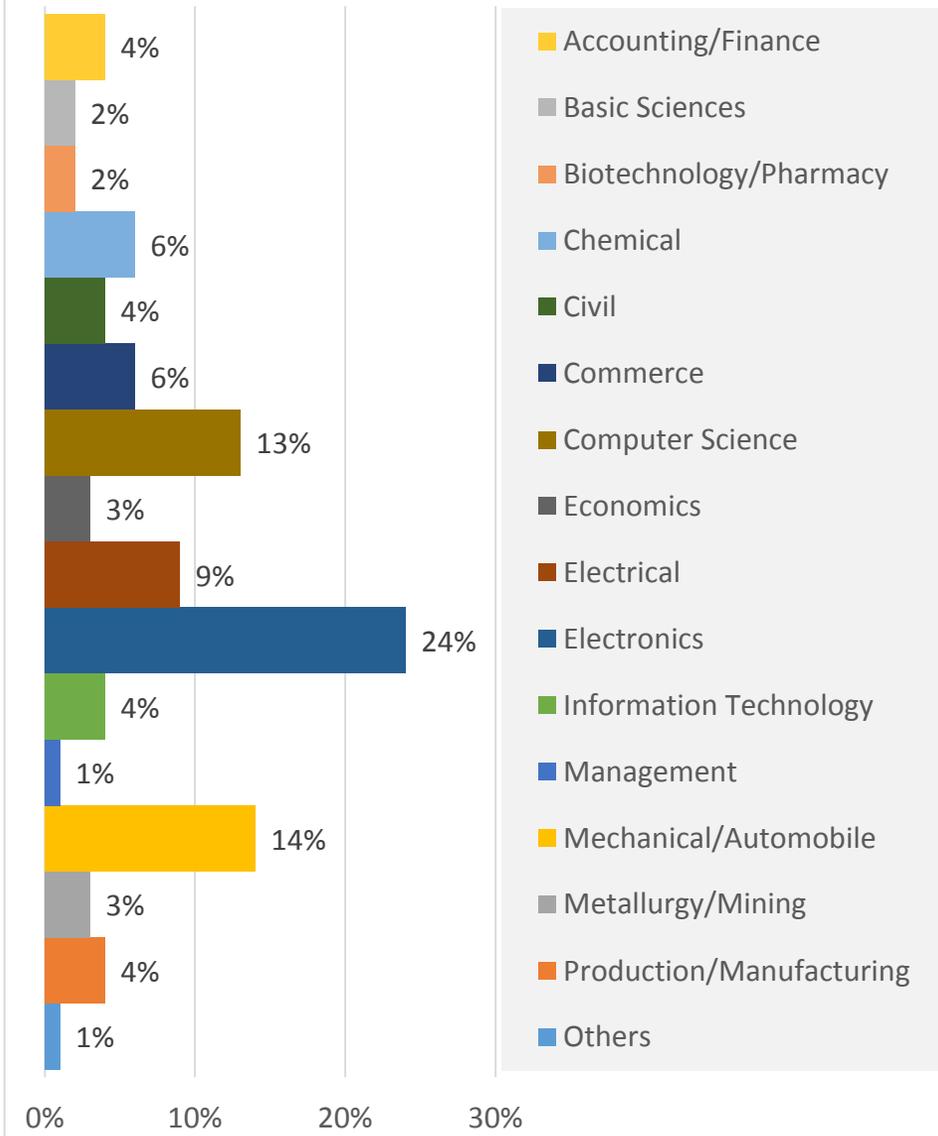
सिद्धिमूलं प्रबन्धनम्
भा. प्र. सं. इन्दौर
IIM INDORE



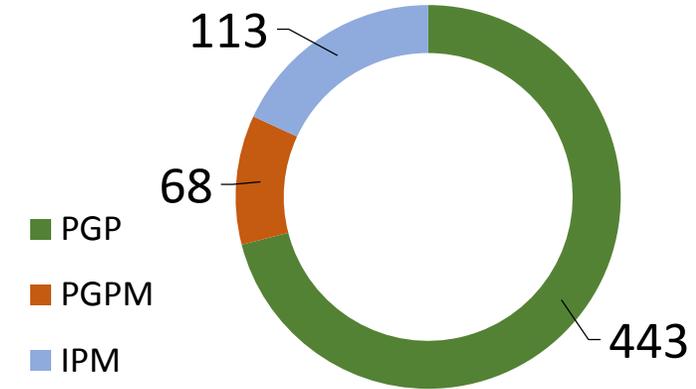
Final Placement Report 2016-2018

INDIAN
INSTITUTE OF
MANAGEMENT
INDORE

UG Specialization



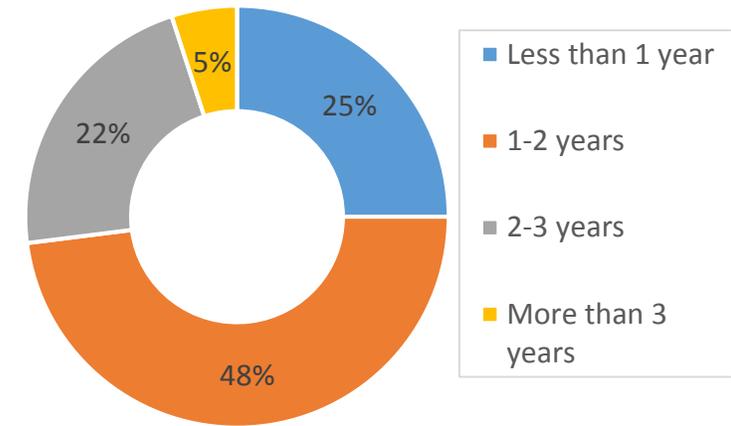
Gender Diversity



Batch Strength



22 Months
Average Work Experience



Work Experience

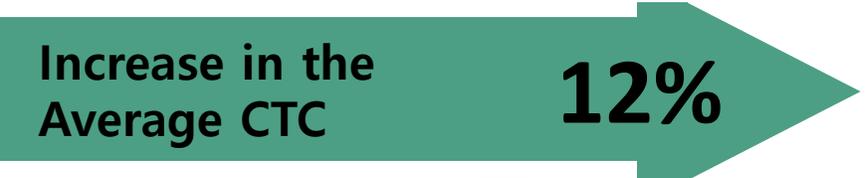
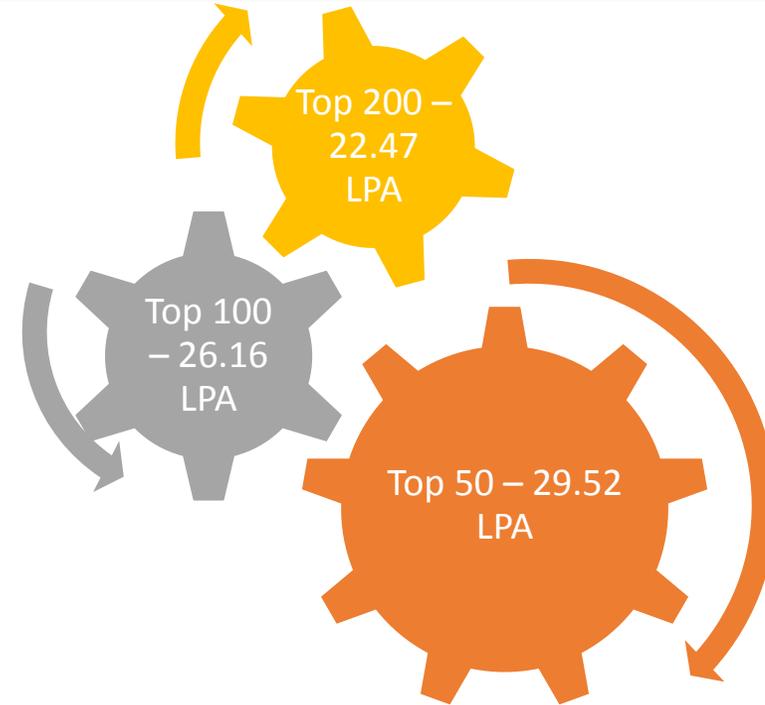
PLACEMENT STATISTICS



Highest International Package



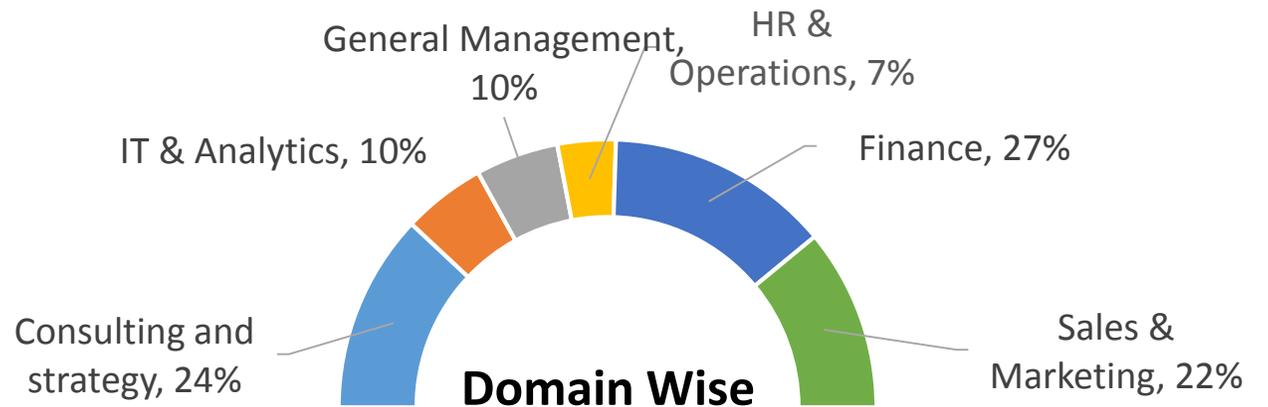
Highest Domestic Package



147 PPO Offers
(↑40%)

67 New Recruiters

100% Placements



CONSULTING

Owing to exceptional quality of participants, Consulting stalwarts like Accenture Strategy, Boston Consulting Group, Cognizant Business Consulting, Deloitte USI, EXL Service, EY, Infosys Management Consulting, KPMG, PwC, SKP Group, United Health Group (Optum) contributed to more than 24% of placements. PwC US SDC recruited for the first time and PwC India continued its strong hold with the institute by opening new roles for the participants. Long term associations were forged with Accenture Strategy and many other industry visionaries offering niche roles thereby cementing Consulting as the most coveted domain at IIM Indore.



FINANCE

With 27% of the batch opting for Finance roles and participation of multiple Investment Banks, Private Equity and Venture Capital firms offering highly coveted front end roles, IIM Indore has emerged as one of the top destinations for finance recruitment in the country. Major recruiters such as Axis Bank, Bank of America, Credit Suisse, Deutsche Bank, Goldman Sachs, Edelweiss, HDFC Bank, HSBC, ICICI Bank, Indus Valley Partners, JPMorgan Chase, Kotak Mahindra Bank, Max Life Insurance, Nomura, Royal Bank of Scotland and Yes Bank among many others continued their long-term association with IIM Indore. Other coveted roles were offered which include Investment Banking, Asset Management, Corporate treasury and Equity Research.



SALES & MARKETING

Sales & Marketing also continued to be the preferred domain amongst participants with Industry leaders like Asian Paints, Aditya Birla Fashion and Retail, Bajaj Auto, Blue Star, Dabur, Emami, Godrej & Boyce, GroupM, GSK Pharma, Hero MotoCorp, Hindustan Coca-Cola Beverages, Hindustan Unilever, Hindware, Indian Oil, ITC, Jubilant Foodworks, LAVA International, Larsen & Toubro, L'Oréal, Marico, Maruti Suzuki, Mother Dairy, Panasonic, PepsiCo, Philips, Pidilite, Tata Steel, TimesOOH, Tolaram Group, Toppr and Vodafone recruiting in large numbers. Many Pharma giants including Cipla, Dr. Lal PathLabs and GSK Pharma recruited for their coveted sales and marketing roles.



GEN MAN/ HR/ OPERATIONS

General Management domain continued to attract top recruiters like Aditya Birla Group, Airtel, CP Group, GMR Group, JSW Group, Lenskart, Mahindra & Mahindra GMC, Max Life Insurance, Microland, PayTM, Reliance Industries, Shell, ValueLabs and Vedanta making multiple number of offers to the participants and reinforcing their trust in IIM Indore.

The operations domain saw an array of recruiters such as Aditya Birla Fashion & Retail, Cipla, DHL, Dr. Lal PathLabs, Jubilant Foodworks, Larsen & Toubro, Prataap Snacks and TATA Steel who recruited students in strong numbers.

HR Leadership roles were offered by DHL, ICICI Bank, Max Life Insurance and UAE Exchange.



IT & ANALYTICS

IT domain witnessed a surge in the number of roles offered as well as participation from leading firms like Dell, Google and Hindustan Unilever recruiting for their sought-after IT leadership roles. This season witnessed an increase in the participation from Technology Consulting firms like Accenture Technologies, Capgemini, HCL Technologies, IBM, Infosys, L&T Infotech and Mahindra Comviva among others. Several E-Commerce firms like CarWale, IndiaMart, Lenskart, NestAway, PayTM and RentoMojo made multiple offers.

Analytics domain saw participation from industry leaders such as American Express, LatentView Analytics, MAQ Software, Moody's Analytics, MuSigma and Philips Lighting.



SEASON HIGHLIGHTS

IIM Indore oversaw tremendous success in the current placement season. The distinctive roles offered across various domains this year attests the exceptional quality of the students. There has been a stupendous boom in the number of first time recruiters this year like CP Group, Lenskart, Moody's Analytics, PwC US SDC and Toppr to name a few. Accenture Strategy and Tolaram Group recruited after a brief hiatus. Recruiters like Google, KPMG, L&T, PwC etc. opened new roles, showcasing their trust and loyalty in the institute. The placement season ended on a grand note with unwavering support from the marquee recruiters, new associations and the participants, opening up new prospects for the forthcoming years.



PROMINENT RECRUITERS



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Note: This is not an exhaustive list of all the recruiters, but merely an indicative list.



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Placement Committee
Class of 2016-18



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INDIAN INSTITUTE OF MANAGEMENT INDORE
भारतीय प्रबंध संस्थान इंदौर



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