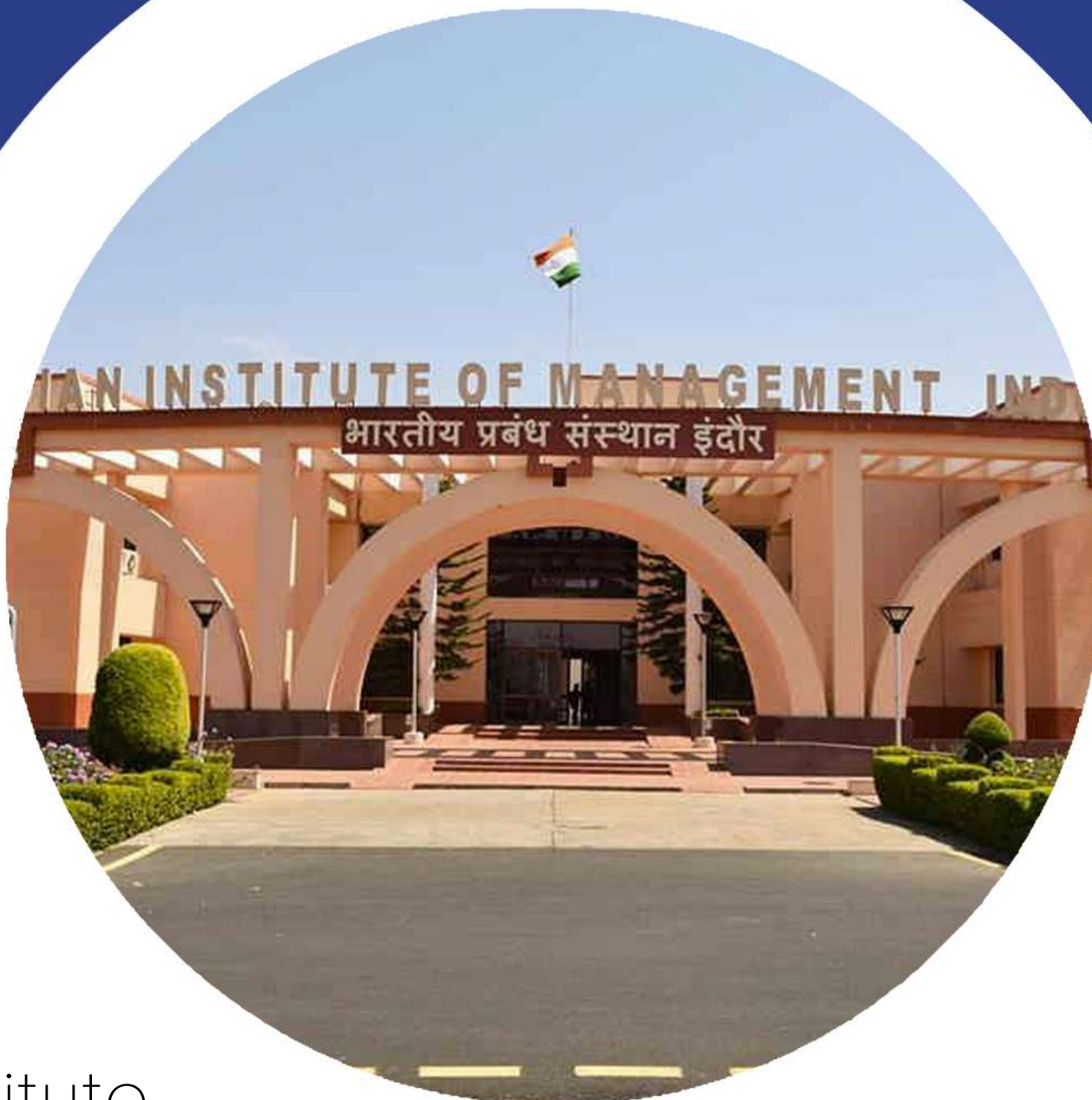


FINAL PLACEMENT REPORT



सिद्धिमूलं प्रबन्धनम्
भा. प्र. सं. इन्दौर
IIM INDORE

2017-2019 Batch



Indian Institute
of Management
Indore



Director's Message

We are delighted by the faith that the top companies of the country and the MNCs have reposed in our students. In the years to come, we will continue to strengthen our engagement with the industry and ensure that we continue to create socially conscious responsible leaders

Prof. Himanshu Rai
Director

Overview

IIM Indore continues to prove its mettle in the industry by successfully concluding the Final Placements for the batch of 2017-19. The outgoing batch comprised 607 candidates (440 PGP, 96 Dual Degree and 71 PGP Mumbai students), the highest across any B school in India. The season set new milestones with a whopping 40% increase in the highest salary offered and a homogenous mix of 200+ regular and first time recruiters reaffirming their faith in the institute.

The highest international package stood at 89.25 LPA while the highest domestic package offered was 40.5 LPA. The average CTC of the batch was 20.79 LPA, a 14% increase from the previous year's statistics. Both the flagship PGP course and the IIM Indore exclusive Dual degree program in Management students shone in their respective fields, recording one of the most successful placement season for the campus.

The average salary for the top 50 offers stood at INR 30.04 LPA and at INR 28.47 LPA for the top 100. The median salary for the graduating batch rose significantly to INR 19.4 LPA. The number of Pre Placement offers stood at 132.

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BATCH PROFILE

Batch of
2017-2019



22 MONTHS

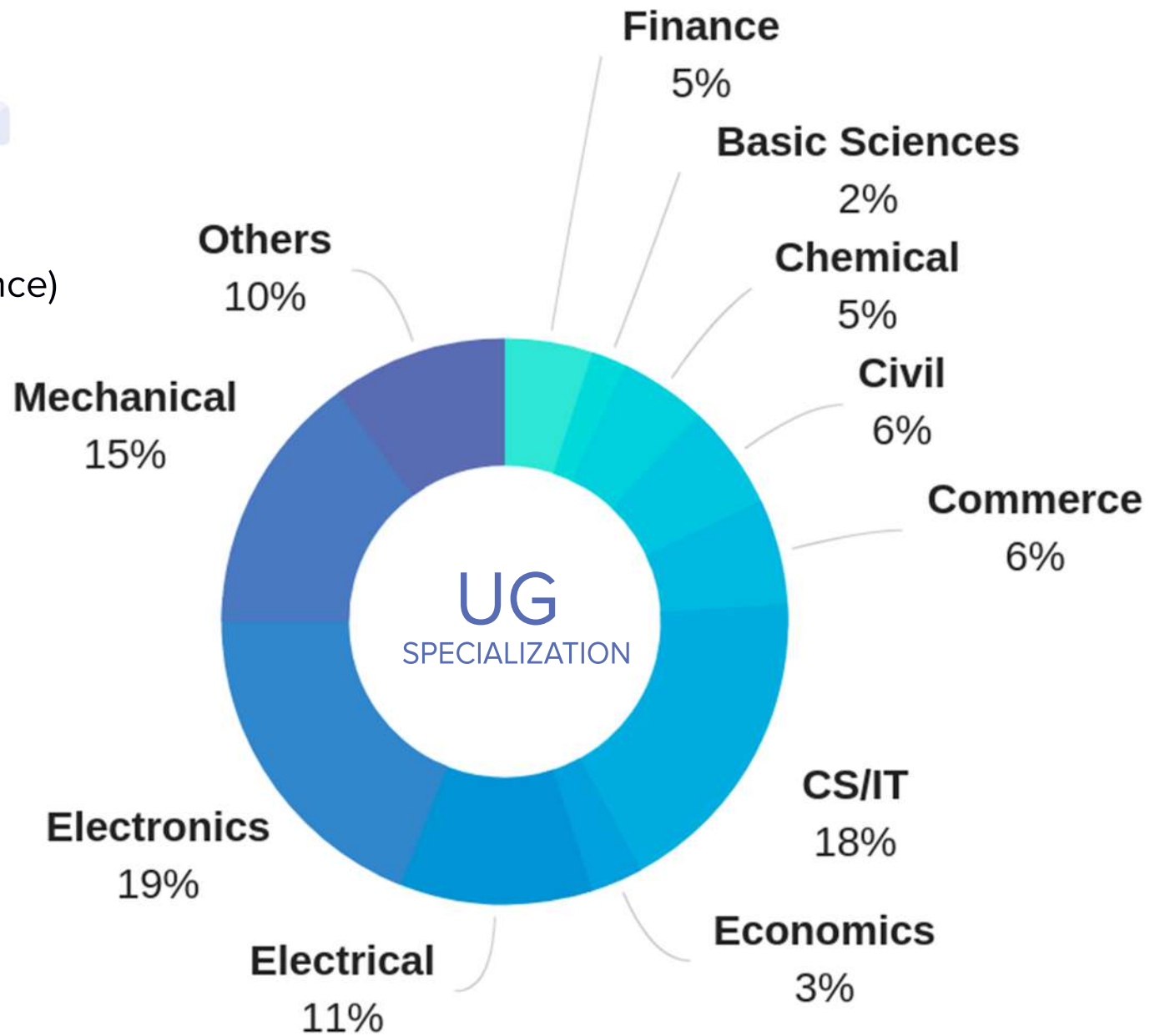
(Average Work Experience)

(MBA) CANDIDATES
WITH WORK EX

50%

(MBA) CANDIDATES FROM
PREMIER INSTITUTES
(IITS/NITS/BITS/ETC.)

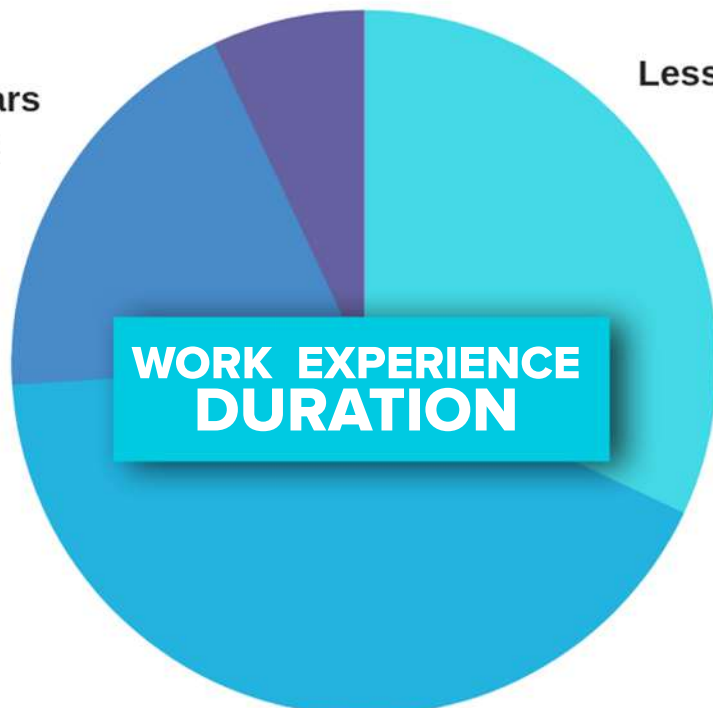
41%



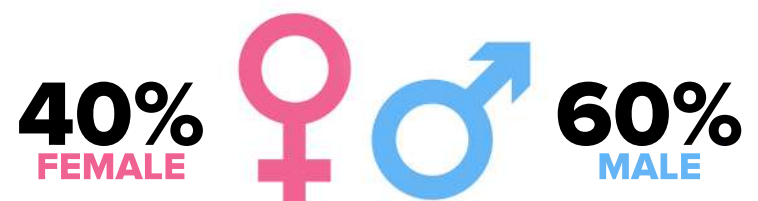
More than 4 year
7%

2-3 years
19%

Less than 1 year
32%



1-2 years
42%

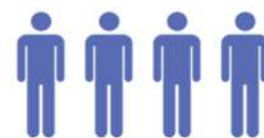


GENDER DIVERSITY ON CAMPUS



447 MBA

96 MBA (Dual Degree)

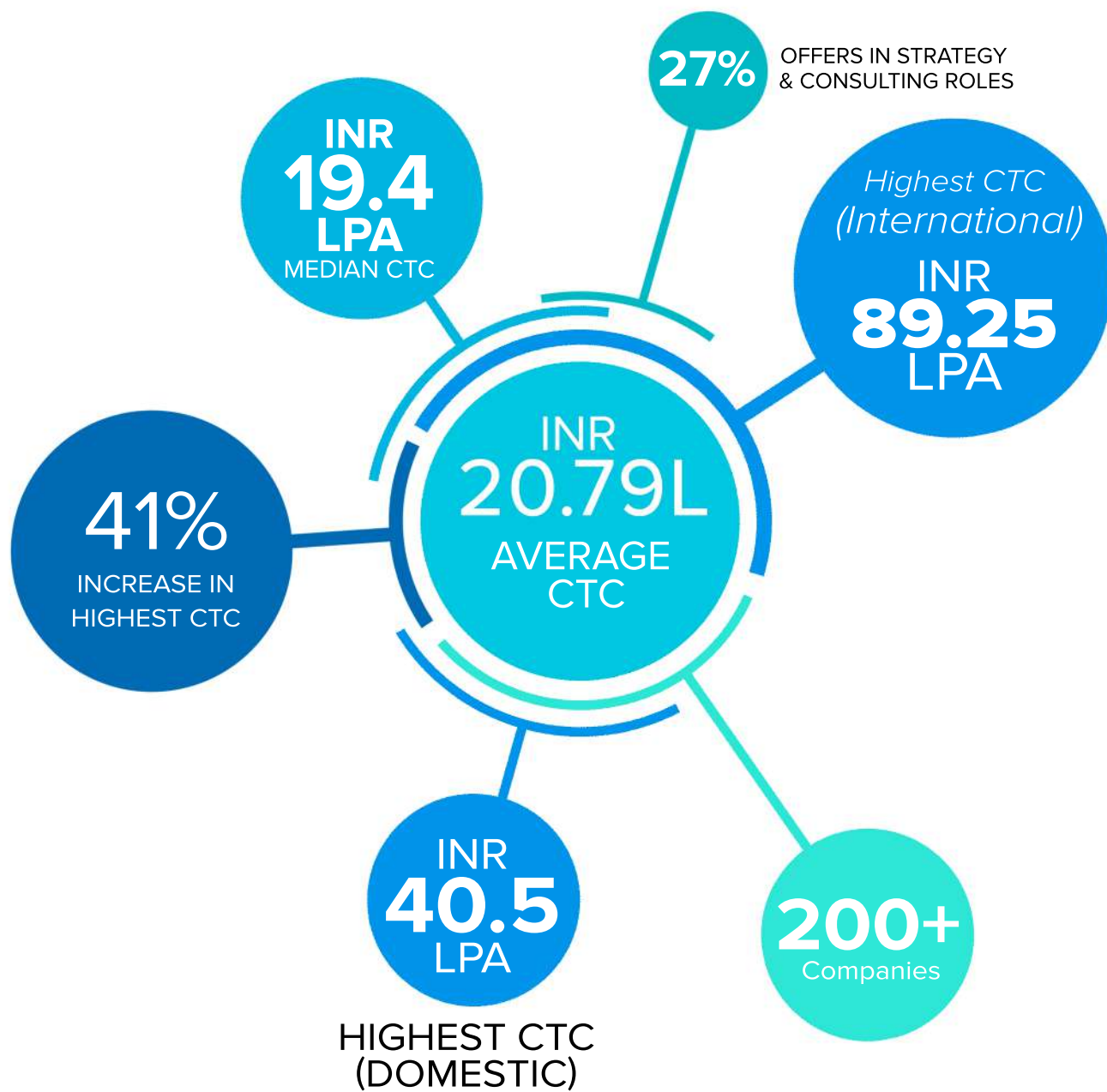


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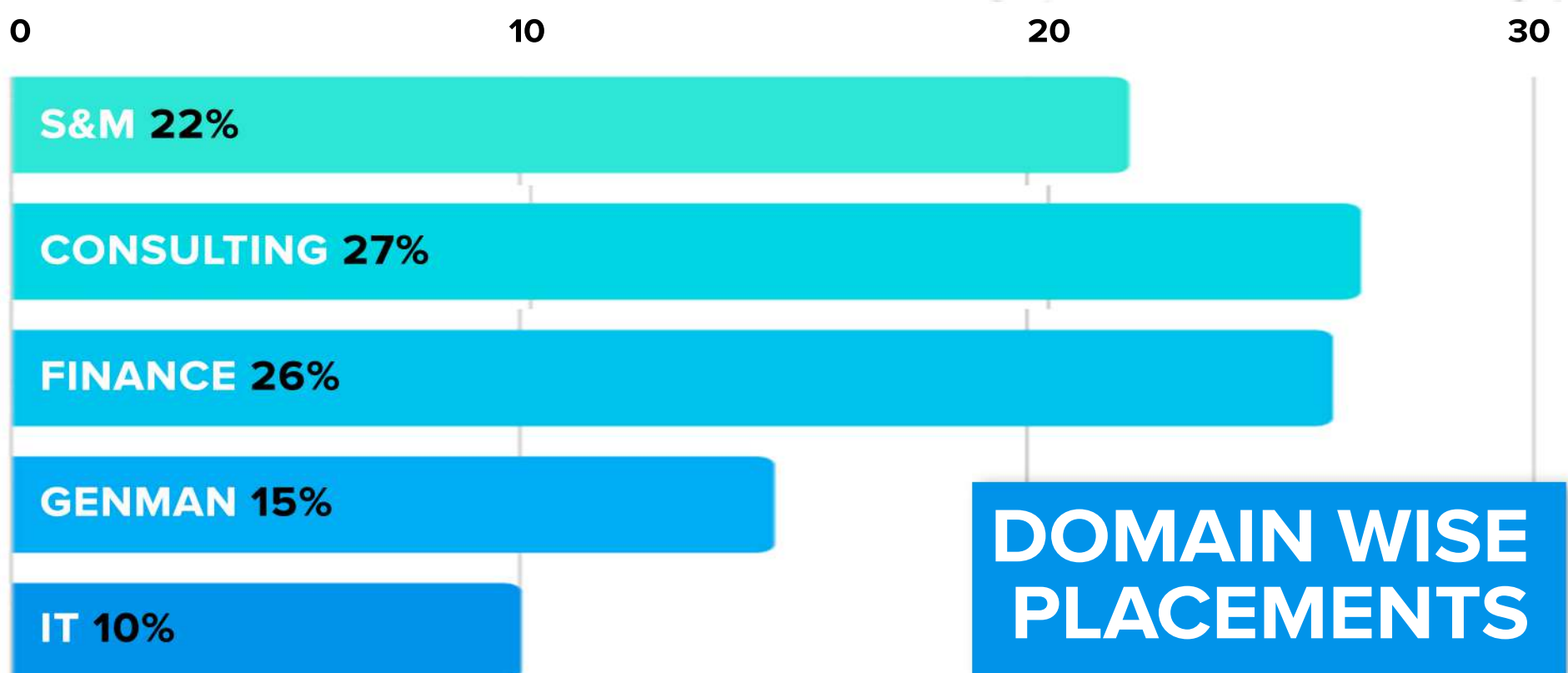
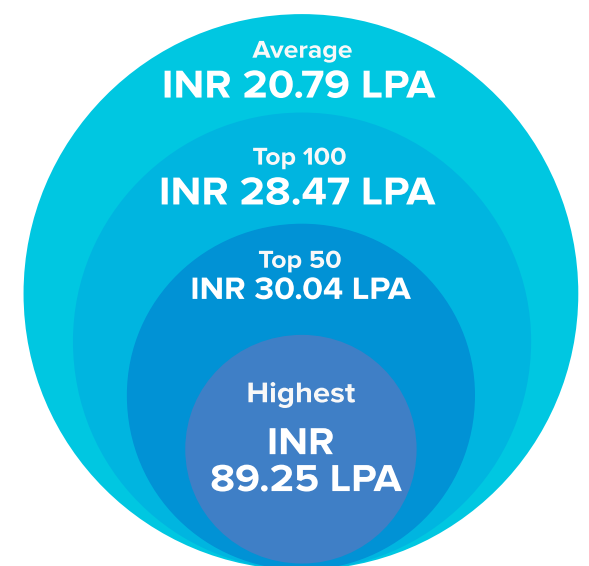


HIGHLIGHTS

Placement
Statistics



14%
RISE IN
AVERAGE
CTC



INDIAN INSTITUTE OF MANAGEMENT INDORE



CONSULTING

Consulting remained a preferred domain for the participants with 27% of the batch opting for consulting roles. The season saw legacy recruiters like Avalon Consulting, The Boston Consulting group, Bain Capability Centre, Cognizant Business Consulting, Deloitte USI, Ernst & Young, I3 consulting, McKinsey, PwC India, PwC US Management Consulting, and SKP Consulting consulting taking students in good numbers. There was a significant increase in the number of new recruiters including big names like Everest Group and Vector Consulting. McKinsey opened up consulting roles after a brief hiatus. Keeping in line with the motto of being socially conscious, students also took up key strategy roles with government bodies like Government of Andhra Pradesh and Rural Electrification Commission of India and conglomerates like Shapoorji Pallonji and GMR group.



FINANCE

IIM Indore remained a preferred location for Finance as 26% of the batch opted for various roles including front and middle office investment banking, commercial & retail banking, asset & wealth management and financial analytics & risk management. Major recruiters such as Axis Bank, Bank of America, Credit Suisse, CRISIL, Deutsche Bank, Goldman Sachs, Edelweiss, HDFC Bank, HSBC, ICICI Bank, Indus Valley Partners, JP Morgan Chase, Kotak Mahindra Bank, Max Life Insurance, Nomura, Royal Bank of Scotland and Yes Bank among many others continued their long-term association with IIM Indore. Barclays, India Ratings, Liberty General Insurance, Philips and State Street also opened up coveted finance profiles for the students. Aditya Birla Sun Life, DHFL Pramerica, Shriram Life Insurance were key recruiters in the insurance sector.



GENERAL MANAGEMENT/ HR/ OPERATIONS

IIM Indore students bagged opportunities in various General Management and Leadership programs across industry giants. Major recruiters like Airtel, Amazon, American Express, MakeMyTrip, PayTM, Jindal Steel & Power, JSW Group, Rebel Foods, Reliance industries, Suzlon Energy, Tata communications and Trident group took in huge numbers. Capgemini opened up its reputed ELITE program for the first time at IIM Indore.

Operations and HR roles were offered by MNCs like Aditya Birla Retail, Cipla, Essel Group, Godrej & Boyce, ICICI Bank, Jaguar Land Rover, L&T, Prataap Snacks, Shapoorji Pallonji Group, Vishal Mega Mart, Whirlpool and Willis Towers Watson.



SALES & MARKETING

With 22% of the batch choosing roles in Sales and Marketing, IIM Indore continued to remain a hub for key profiles in the domain. Giants across all the sectors including Automobile, Consumer durables, FMCG and Pharmaceuticals offered coveted roles across sales, product management, online and offline marketing among others. The institute continued to harness its relationship with regular recruiters like Aditya Birla Fashion Retail Limited, Asian Paints, Britannia, Cipla, Crompton Greaves, Dabur, Dolcera, Eli Lilly, GroupM, GSK Pharma, Hindustan Unilever, ITC, Jubilant Foodworks, Maruti Suzuki, L'Oreal, Panasonic, Piramal Group, PUMA, Radio Mirchi, Raymond, Royal Enfield, Shemaroo Entertainment, Tata International, Tata Power, Tata Steel, TVS, UB Group and first time recruiters like Jumbo Electronics, Dalmia Bharat Group, Kent RO Systems and Udaan.



IT/ANALYTICS

IT domain witnessed a surge in the number of roles offered as well as participation from leading firms like Google, Hindustan Unilever, Markets & Markets recruiting for their sought-after digital leadership roles. This season witnessed an increase in the participation from Technology Consulting firms like Capgemini, FIS Global, HCL Technologies, HP Inc, Hexaware, IBM, Infosys, L&T Infotech, Tata Consultancy Services, and Mahindra Comviva among others. Analytics domain saw participation from industry leaders such as Aspect Ratio, American Express, General Electric, Latent View Analytics, MAQ Software and ZS Associates.



SEASON HIGHLIGHTS

This placement season was a milestone year for the IIM Indore community as it hosted the 20th outgoing batch of the PGP Program. The faith of marquee recruiters like Boston Consulting Group, Deloitte USI, Google, ITC among others was reflected by the increase in the number of offers rolled out. First time recruiters like Barclays, Everest Group, State Street and Vector consulting opened up niche roles for the participants. Companies like McKinsey returned to campus after a hiatus. The consistent increase in the average CTC of the PGP batch (14% from previous year) and the IPM batch (12% from previous year) is a beacon of the quality and brand equity that IIM Indore enjoys among recruiters. The increase in the number of unique roles and profiles offered by the companies showcased the unwavering support that IIM Indore enjoys and sets the stage for a mutually beneficial association between the participants and the recruiters in the forthcoming years.



Prominent Recruiters



Placement Committee Class of 2017-2019



From left to right:
Anurag Saha, Surjo Sankar Sarkar, Ashish Verma, Chandra Prakash Rathi, Shephali Suman, Sree Lalithya Magani,
Chandana Kuruganty (Secretary), Neeraja V, Krishna Thoshitha Bobbadi, Sreeram Maganti, Vikrant Shome,
Mukilan TM, Angshuman Madhab Dutta



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