



सिद्धिमूलं प्रबन्धनम्
भा. प्र. सं. इन्दौर
IIM INDORE

Indian Institute of Management Indore

Final Placement Report
Batch of 2016

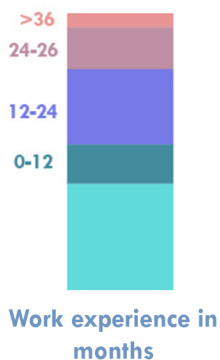


Director's Message

At IIM Indore, our endeavor is to be a contextually-relevant business school with world class academic standards. We seek to combine both scale and quality. I am delighted to see validation of our approach with more than 600 of our 2-year PGP and 5-year IPM graduates accepted by leading companies across sectors for challenging managerial positions this year

Placement Highlights

The final placements of the 2016 batch of The Indian Institute of Management, Indore (IIM-I) concluded with 162 recruiters including 53 first time recruiters, extending offers to 617 participants, the largest batch across all IIMs. The batch includes 447 PGP Indore, 64 PGP Indore - Mumbai Campus participants along with 106 participants from the first batch of the 5 year Integrated Programme in Management (IPM). With 83 PPOs, IIM Indore PGP graduates this year garnered an overall average CTC of INR 15.67 LPA, an increase of 10% as compared to last year. The highest domestic package was INR 32 LPA while the highest International package stood at INR 30 LPA.



PGP - 447
PGP M - 64
IPM - 106

**Batch of
617**

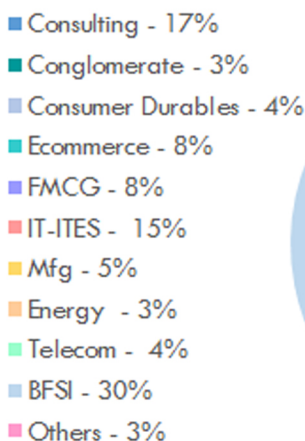


191
Female
425
Male

83
Pre Placement
Offers

32 LPA
Highest
Package

15.67 LPA
Average
CTC



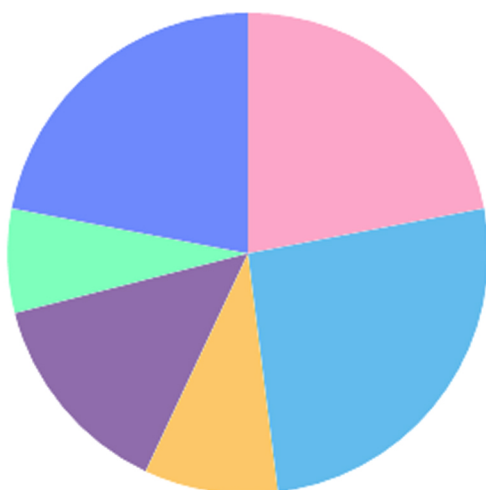
Sector-wise offers

10%
Increase in
Average CTC



Average CTC across the batch

Domain-wise Highlights



■ Consulting + analytics - 22% ■ Finance - 26%
■ General Management - 9% ■ IT - 14%
■ Operations & HR - 7% ■ Sales and Mktg - 22%

Finance continues to be one of the most sought after domains

Growth in the offers from Consulting Sector was another key trend.

Around 150 offers were extended to the participants in Sales & Marketing Domain

Consulting

Deloitte, KPMG, The Boston Consulting Group and ZS Associates together made 45+ offers, contributing to an overall 100+ offers in the consulting domain. Other recruiters in the domain included Cognizant Business Consulting, Ernst & Young, IBM, ICRA Management Consulting, PwC, WNS Global Services amongst others.

Finance

Finance emerged as the leading sector with around 150 offers from marquee recruiters such as American Express, Axis Bank, Bank of America, Edelweiss, Fidelity Investments, Goldman Sachs, HDFC Bank, IndusInd Bank, Kotak Mahindra Bank, Nomura, SBI Bank and UAE Exchange, including 60+ offers rolled out by Credit Suisse, Deutsche Bank, ICICI Bank, JPMorgan, Nomura and RBS put together.

Sales & Marketing

In FMCG, consumer durables, telecom and media sectors around 110 offers were made from major recruiters such as Akzonobel, Boehringer Ingelheim, Coffee Day Beverages, General Electric, Godrej & Boyce, GSK Pharma, HCCB, HUL, Idea, ITC, Kansai Nerolac, L'Oreal, Marico, Maruti Suzuki, Nestle, PepsiCo, Philips, Pidilite, Tata Sky, Videocon and Vodafone.

Information Technology

The technology sector witnessed participation from recruiters like Accenture, Capgemini, Cognizant, Dell, Google, Hexaware, HCL, Infosys, Mindtree, Mphasis and Wipro to name a few. In the e-commerce sector, leading players such as Flipkart, IndiaMART, Nykaa, Paytm and People Group(Shaadi.com) extended multiple roles including Product Management, Category Management, Supply Chain Management, Product Marketing and Program Management.

General Management

Offers were also made for leadership programmes by industry stalwarts like Aditya Birla Group, Airtel, GE and HUL. Several General Management roles were offered in Lava International, Laursen and Toubro, People Group and Reliance Industries. Niche roles like EA to CFO, EA to MD, VP- Strategy, City Head – Operations were offered to both PGP and IPM participants by firms including UAE Exchange.

Highlights of IPM Placements

The first graduating batch of the 5-Year Integrated Programme in Management bagged offers from marquee recruiters like Credit Suisse, Deloitte, JP Morgan, HDFC, ICICI Bank, IndusInd Bank, IBM, ICRA Management Consulting, Nomura, Tata Sky, UAE Exchange among others. The feedback received from the recruiters in the first placement season of IPM has been encouraging. With majority of offers being rolled out from Finance domain, the average salary of the batch stood at 11.96 LPA, including International offers such as EA to CFO & MD by a leading international foreign exchange company.

11.96 LPA
Average
CTC

30 LPA
Highest
package

“ We found the candidates to have a good understanding of concepts and confidence to face the demand of the corporate world. ”



Placement Office
IIM Indore
+91 731 2439658-664

Prabandh Shikar, Rau Pitampur Road, Indore - 453556