



सिद्धिमूलं प्रबन्धनम्
भा. प्र. सं. इन्दौर
IIM INDORE

PLACEMENT REPORT 2018-19

EXECUTIVE POSTGRADUATE PROGRAM IN MANAGEMENT (EPGP) | IIM INDORE

Introduction –

IIM Indore's flagship One Year Full-Time Post-Graduate Programme in Management (EPGP) is an intensive residential programme designed for candidates, with a minimum 5 years of work experience, who aspire to push themselves into middle and senior managerial roles.

Admission to the programme is granted to candidates with a competitive GMAT score, a holistic personality with a mix of extra-curricular & academic achievements, and a desire to transform themselves into the business leaders of tomorrow.

The EPGP programme of IIM Indore is accredited by Association of MBAs (AMBA), London (UK) under the MBA category. The programme received its International Accreditation in the year 2016-17. The Association of MBAs (AMBA) is a global organization founded in 1967, headquartered in London, UK and primarily focuses on International Business School accreditation and membership with around 33000 members and 257 accredited schools across the world and has stringent accreditation criteria.

Adding one more feature to its illustrious achievements, EPGP has also received one of the most coveted, AACSB (Association to Advance Collegiate Schools of Business) accreditation. AACSB International (AACSB), is a global nonprofit association connects educators, students, and business to achieve a common goal: to create the next generation of great leaders.

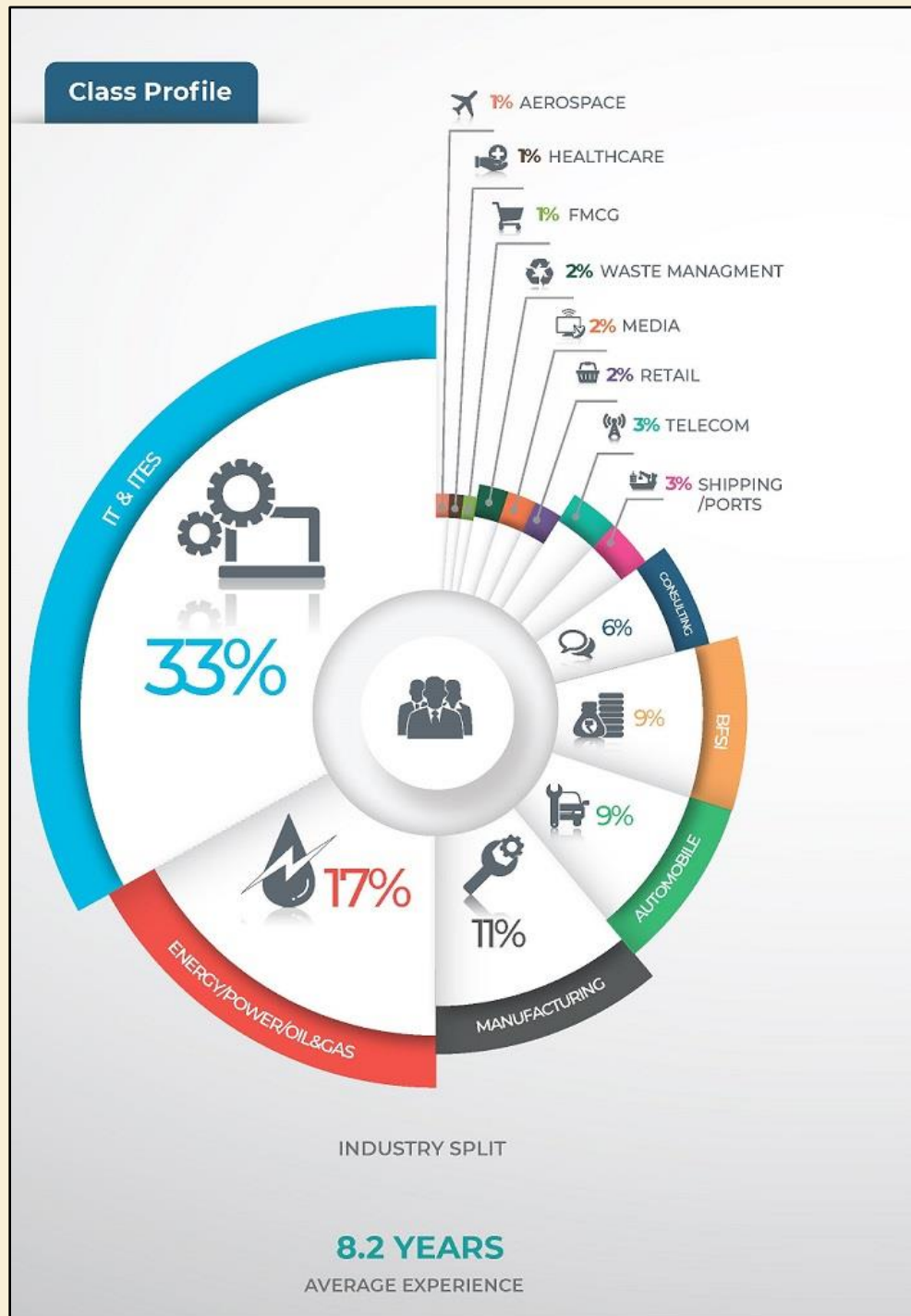
Synonymous with the highest standards of excellence since 1916, AACSB provides quality assurance, business education intelligence, and professional development services to over 1,600-member organizations and more than 800 accredited business schools worldwide.

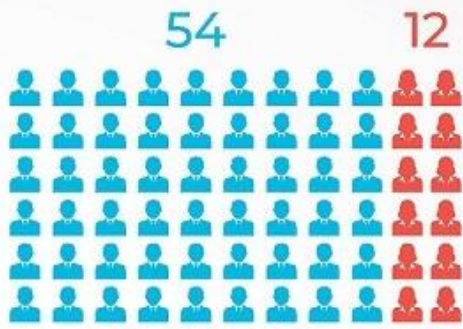
The EPGP cohort is mix bunch, candidates from pan-India and with varied professional experiences make the class a melting pot of learning, this learning gives the cohort an exposure to opinions that are distinct, leading to creative solutions and thoughtful discussions.

In all, the EPGP from IIM Indore provides a strong foundation to professionals who are highly motivated, eager to learn, unlearn and relearn, have an ability to adapt to uncertainty, ambiguity and complexity. The EPGP hones the leadership qualities of a professional to make him or her stand out from the crowd. The rigorous study environment inculcates a habit of discipline and hard codes decision making methodology. The case study-based teaching methodology combines best of both the worlds, the theoretical and the practical applications.

Cohort 2018-19 –

The 10th EPGP batch constitutes of 66 professional representing almost all sectors of the economy, IT, Shipping, Ports, Oil & Gas, Automotive, Medicine, Manufacturing, Steel, Waste management, FMCG, Telecom and BFSI. The candidates have functional experience in operations, finance, business development, information technology and consulting, supply chain, project management, product development, quality, risk mitigation, and domain specific consulting.

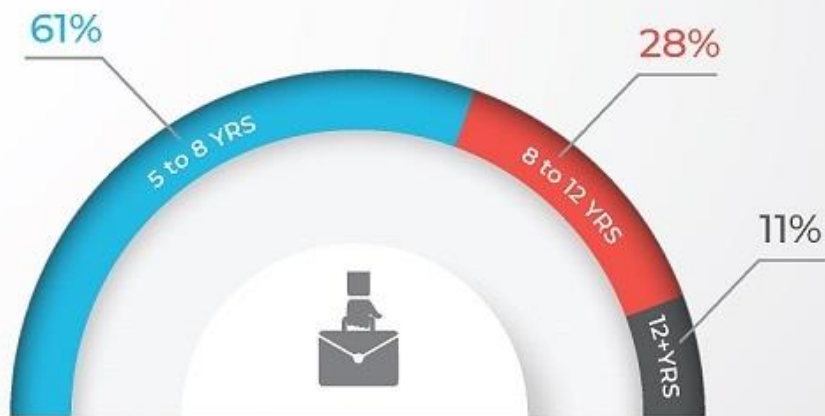




GENDER DIVERSITY

30.8

AVERAGE AGE (IN YRS)



EXPERIENCE DISTRIBUTION

384 Months



Placement Information –

The process of placement started after the cohort arrived back to the IIM Indore campus from a successful and enriching international immersion at the McCombs School of Business, Austin, Texas, USA and ended in May'19.

The participants were offered roles in Strategy, Consulting, Product Management, Project Management, Business Advisory, Analytics, Data Architecture, System Information, Business Development, Banking operations, Enterprise Resource Planning and Financial Auditing.

The placement season also saw a special interest from the recruiters to hire candidates for upcoming technologies such as Blockchain, Artificial Intelligence, IOT, Industry 4.0 and Data Analytics.

Roles offered –

- Consultant - Strategy
- Analyst - Strategy
- Manager – Products (SAP)
- Business Analyst
- Associate Project Manager - Banking
- Associate Manager – D&A/SI
- Senior Associate
- Associate Vice President – Banking
- Lead Consultant – Domain Expert
- Consultant – Domain Expert
- Sr. Manager – Business Development
- Executive Assistant to CEO
- Specialist
- Product Manager

Recruiters –

The placement season 2018-19 saw a rush from the recruiters from all walks of the economy. IT still dominates the recruiting space, but there was an uptick from the other sectors such as Power, Consulting, Construction, FMCG, Pharma & BFSI. Notable start-ups, such as, Oyo, Elastic Run and Oaknorth Analytical, participated in the process.

More than 80 companies communicated their interest and more than 60 ended up floating an opportunity or finally recruiting.

Participant –

Participant Information	Number
Total participants	66
Participants on sabbatical/company sponsored	14
Participants opting for campus placements	54
Roles offered on campus	51
Roles offered off campus/Opting out of campus placements	3

Pay scale statistics	Incoming (Rs. Lakhs)	Outgoing (Rs. Lakhs)
Average salary per annum	10.32	20.65
Median salary per annum	9.76	22.15

Detailed Placement Statistics –

Placement Statistics	Salary Per Annum (Rs. Lakhs)
Average	20.65
Median	21
Maximum	31.68
Minimum	12.5

Broad Hiring Roles	Number
Information Technology – Data, Operations, Strategy & System Integration	14
Domain Consulting – Manufacturing, Automotive, Life Sciences, Telecom, Insurance	18
Product Management – Automotive	3
Core – Product Marketing, Business Development & Strategy	7
Finance – Credit Analysis, Auditing & Banking operations	9

Employment Statistics –

New Recruiters
Added



22

Improvement
In Median Pay (YOY)



20%

Improvement
In Average Pay (YOY)



15%

Average Increase
In Pay Post EPGP



105%

Median Increase
In Pay Post EPGP



115%

Secured Offer Within
the Course Duration



90%

Appreciation from the Industry –

“Thank you for facilitating the placement process for EPGP candidates. We hired 2 candidates from 2019 batch, and they have already joined us. The experience and grooming that the candidates bring along make them ideal candidates for Nissan Digital. Looking forward to having more such candidates from IIM Indore. Thanks for being very responsive and supportive throughout the process.”

- Rekha Mathews, Leader- Campus Relationships, Nissan Digital

“The overall experience was satisfying. In terms of the quality of students no need to say that they are knowledgeable, intelligent and very hardworking. Placement committee and entire staff was very supportive, and we had a good experience while recruiting.”

- Archana Yadav, Talent Acquisition, Honeywell

“IIM Indore has always been our first choice for executive recruitment. We look for leaders with strong future potential to grow and lead our business and we consider the IIMI EPGP program among the best in the country that provide highly talented next generation leaders for the industry. We are extremely satisfied with the year’s recruitment for our management & leadership program and the candidates had the right mix of industry exposure, analytical capabilities and business acumen.”

- Arun TP, Vice President – Strategy, CyberTech

Sampling of Corporate Recruiting Partners –

Accenture Strategy	Hilti	Oyo Rooms
Accenture Technology	Honeywell	PWC
Accenture Operations	Hewlett Packard	Sun Pharma
Aditya Birla Retail	ICICI Securities	Shell
Afcons	Indiamart	Shapoorji Pallonji
African Industries	Innoeye	SKP Group
Arshiya Ltd.	ITC Infotech	Stanplus
Bio-Urja	JP Morgan Chase	Star TV
Bliss Life Science	Jackson Group	Tab Sqaure
Cummins	Infosys Consulting	Tata Consultancy Services
Cybertech	Krazy Bee	Teach for India
Cyient	Larsen & Toubro	Tech Mahindra
Designmate	L&T Infotech	Torrent Power
Eclerx	Luminous – Schneider Electric	Tracxn
Elastic Run	Lynk	Trainz
Exicom	Maco	Vardhaman Tech
Exxon Mobil	MAQ Software	Vector Consulting
Ernest & Young	Nagarro Software	Virtusa
Fractal Analytics	Nestaway	Volvo Eicher
Genpact	Nielsen India	White Panda
Google	Nissan Digital	
Hero Motorcorp	Oaknorth Analytics	

Placement Committee 2018-19 –

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