

SUMMER PLACEMENTS REPORT



सिद्धिमूलं प्रबन्धनम्
भा. प्र. सं. इन्दौर
IIM INDORE

2018-2020 BATCH



Indian Institute
of Management
Indore



Director's Message

The summer placements this year witnessed participation from 547 students of the flagship Post Graduate Programme as well as the unique five year Dual Degree Management course offered at IIM Indore. As testament to the diversity and the academic rigour of the combined batch, industry stalwarts made the campus one of their top recruiting destinations in the country. Several recruiters across sectors chose to hire students in large numbers for multiple profiles. On behalf of the entire IIM Indore community, I would like to thank our recruitment partners for their participation and the trust shown in our faculty, pedagogy and the young future leaders.

Prof. Rishiksha T. Krishnan
Director

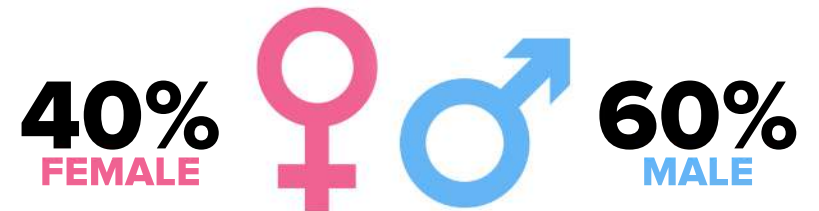
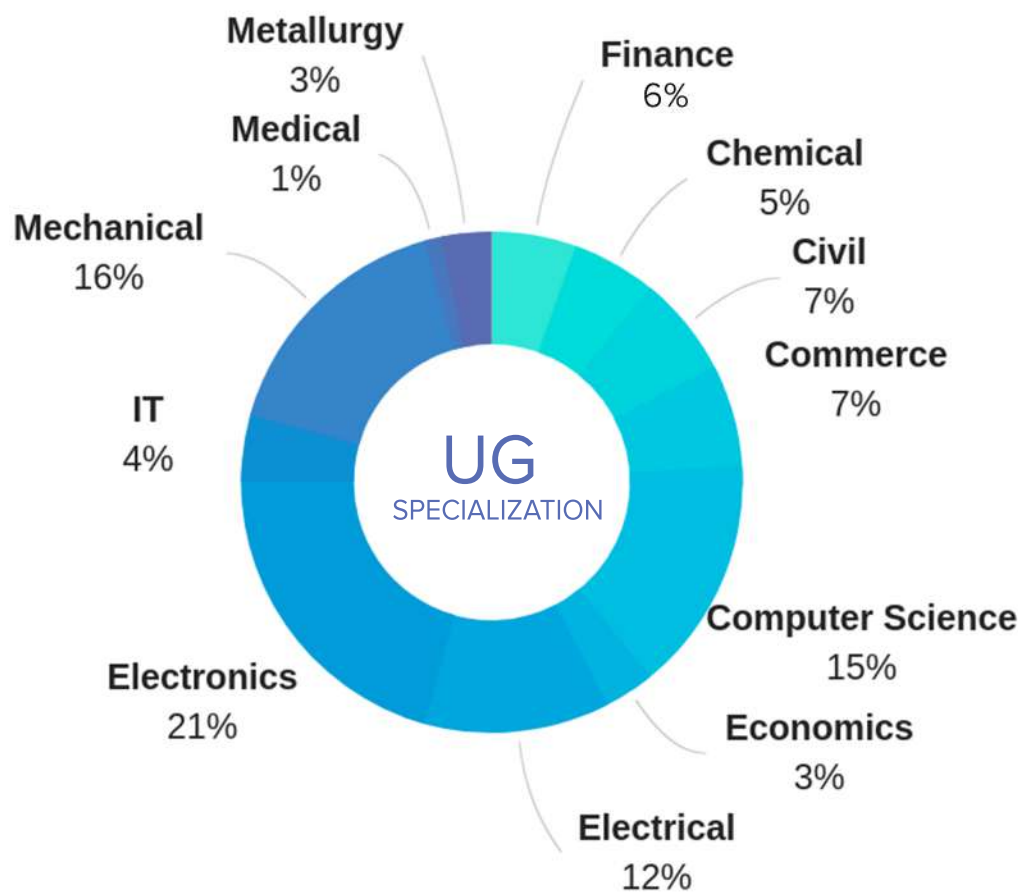
Overview

IIM Indore successfully concluded its summer placement process for the batch of 2018-20. The students have been offered internships in a multitude of domains by esteemed recruiters. The institute surpassed the previous year's performance and witnessed an increase of 24% in the average stipend offered from last year. With the largest and most diverse batch across all IIMs, IIM-I attracted 150+ recruiters looking to hire for various roles in Automobiles, BFSI, Consulting, E-commerce, Energy, FMCG, Infrastructure & Real Estate, Healthcare, Pharmaceuticals, Technology, Media and Telecom among others.

The average stipend offered was Rs 1.54 lakhs. The average stipend for the top 100 students stood at Rs 2.57 lakhs, while the highest stipend increased by 33% from Rs 3 lakhs to Rs 4 lakhs.

BATCH PROFILE

Batch of
2018-2020

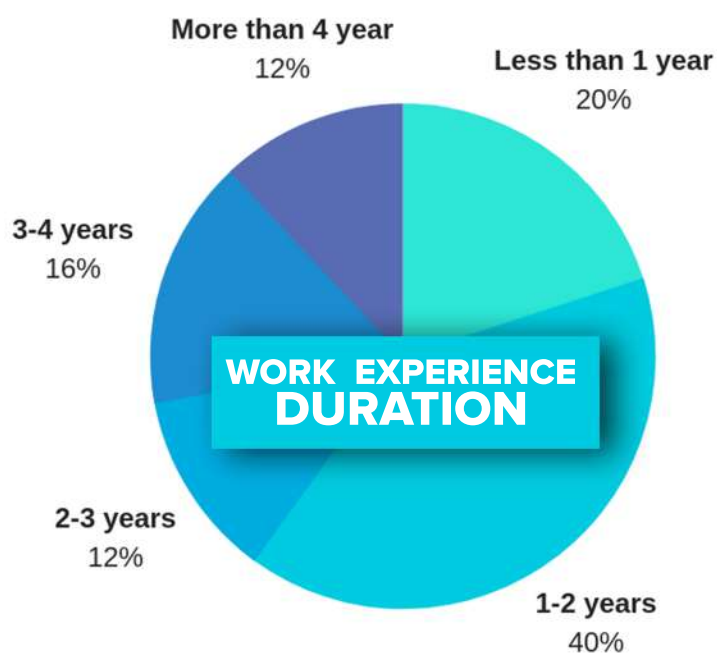
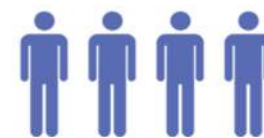


GENDER DIVERSITY ON CAMPUS



451 MBA

96 MBA (Dual Degree)



(MBA) CANDIDATES WITH WORK EX

50%

(MBA) CANDIDATES FROM PREMIER INSTITUTES (IITS/NITS/BITS/ETC.)

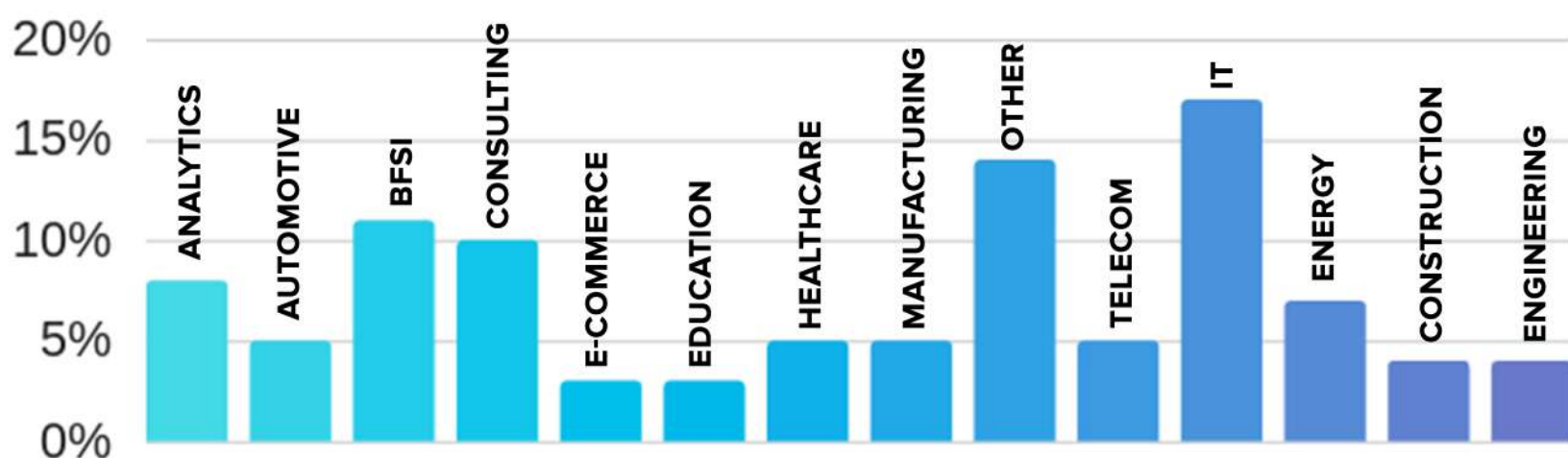
41%



22 MONTHS

(Average Work Experience)

Sector Wise Work Experience

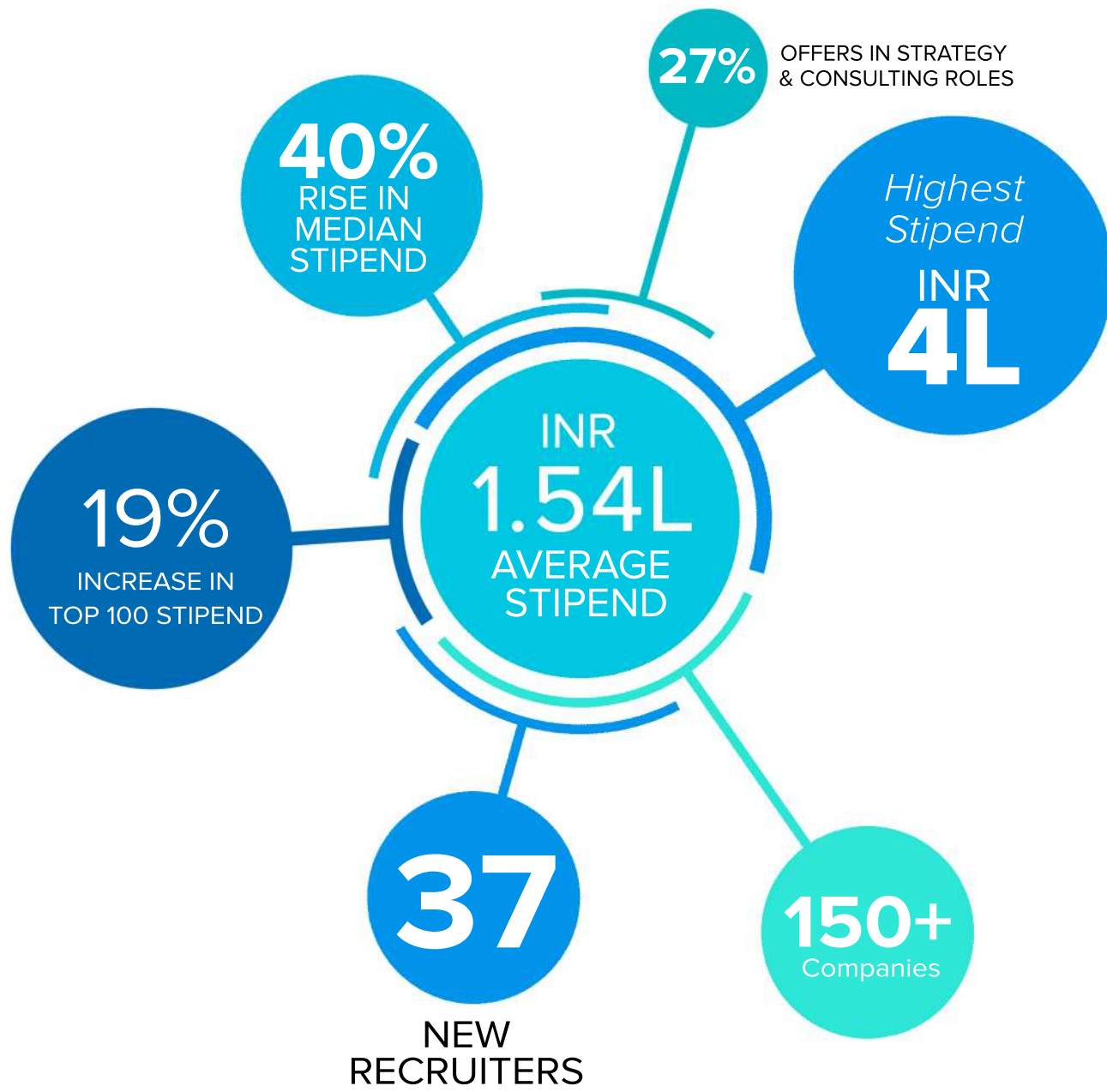


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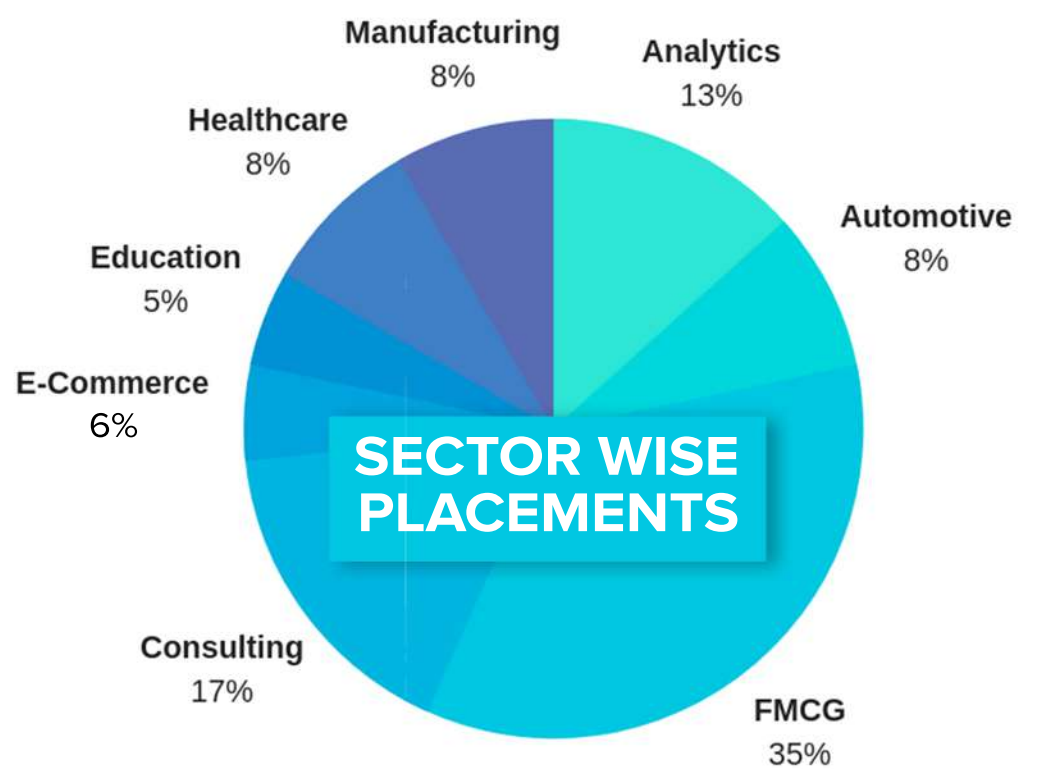
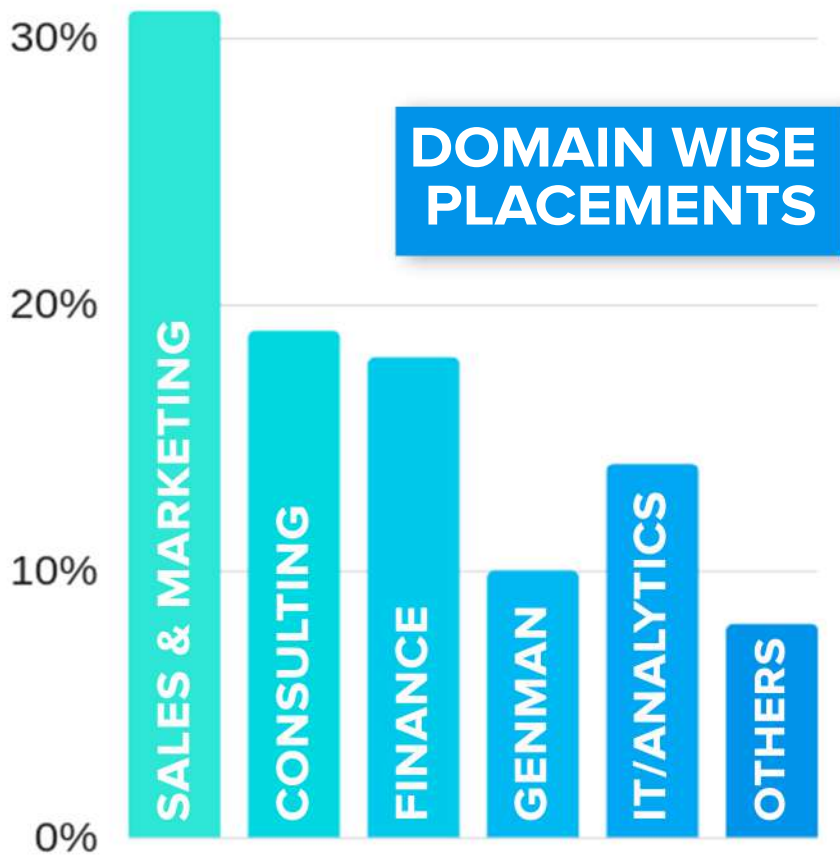
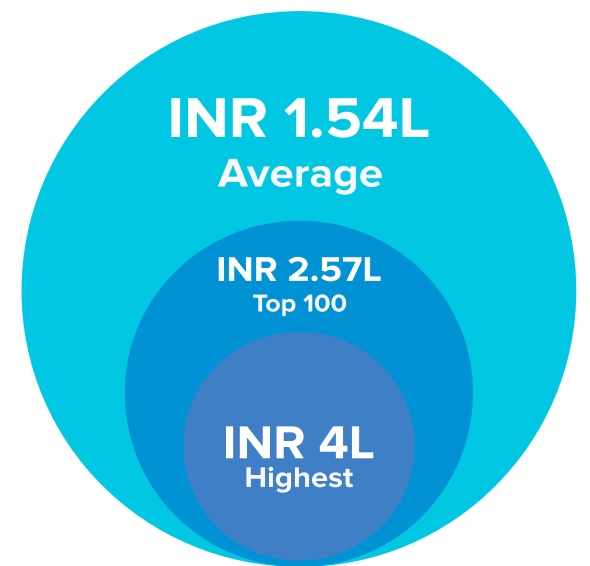


HIGHLIGHTS

Placement
Statistics



24%
RISE IN
AVERAGE
STIPEND



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CONSULTING

Consulting continues to be the most coveted domain with more than 27% of the batch opting for consulting and strategy roles. Marquee recruiters Boston Consulting Group which recruited for the 6th time in a row along with Avalon Consulting, Ernst & Young, Government of Andhra Pradesh, IQVIA, Infosys Management Consulting, PricewaterhouseCoopers India, PricewaterhouseCoopers SDC, Synergy Consulting, UnitedHealth Group. The season saw Deloitte USI returning back after a brief hiatus and first time recruiters including Bain Capability Centre, Everest Management Consulting, Thoucentric Management Consulting among others.



FINANCE

IIM Indore continued to attract major financial organizations. Marquee recruiters like American Express, Axis Bank, Barclays, CRISIL, D. E. Shaw, Deutsche Bank, Fidelity Investments, Goldman Sachs, HSBC, ICICI Bank, JPMorgan Chase & Co., Muthoot Fincorp, Nomura, Reserve Bank of India, Royal Bank of Scotland, SIDBI and Yes Bank offered coveted roles in Asset & Wealth Management, Corporate Finance, Corporate & Retail Banking, Financial Analytics, Investment Banking, Risk Management and Transaction Banking. The institute also witnessed first time recruiters like Barclays, Edelweiss GWAM, Kotak Wealth Management and Unimoni among others, highlighting the finance acumen of the students here.



GENERAL MANAGEMENT/ HR/ OPERATIONS

Aditya Birla Group hired from IIM Indore for the first time under its prestigious Young Leaders Programme. The campus once again witnessed major conglomerates like Mahindra & Mahindra and Reliance Industries hiring for their coveted leadership programme. Other prominent recruiters such as Essel Group and Jindal Steel Works also joined in to recruit the growing talent at IIM Indore for their General Management roles. The operations and HR domain have witnessed a surge this year with companies such as Amazon, Amway, Cummins, Dr. Lal PathLabs, Larsen & Toubro, Tata Steel and others hiring from the campus. New relationships were established with companies like Maersk Line, Polycab, Tata Communications and others.



SALES & MARKETING

IIM Indore has always been a sought-after campus in the Sales and Marketing domain. The trend continued this year, with the highest number of roles being offered in this domain. Recruiters such as Aditya Birla Fashion Retail Limited, Apollo Tyres, Asian Paints, Bajaj Auto, BPCL, Career Launcher, Cipla, ConAgra Foods, Dabur, Eli Lilly, GroupM, GlaxoSmithKline, Hewlett Packard, Hindustan Unilever Ltd., HT Media, ITC, Jubilant FoodWorks, L’Oreal, Marico, Nestle, OfBusiness, OLX, PepsiCo, Pidilite, Prataap Snacks, PUMA, Raymond, Royal Enfield, ShopClues, Suntek Realty, TAFE, UB Group and Wildstone offered roles to our students. Brand Management, E-Commerce, Product Management, Digital Marketing, Product Branding, Sales Planning, General Trade and Modern Trade were some of the positions offered by these esteemed organisations. Astrazeneca and Himalaya Drug Company hired for the first time from IIM Indore.



IT/ANALYTICS

IT behemoths including Capgemini, Cognizant, Google, HCL, Intel, TCS and Wipro offered coveted profiles to IIM Indore students. HUL continued to recruit for its coveted IT leadership role, while GE, Nissan Digital, Optum, Sutherland Global Services and Vodafone Idea Limited were some of the other top recruiters in the IT/Analytics domain at IIM Indore. The roles offered included Business Analyst, Development Manager, Product Manager and Project Manager among others.



SEASON HIGHLIGHTS

The quality of the participating companies and the roles offered stand as a testament to the calibre of the students of IIM Indore. This placement season witnessed participation from several new firms and multiple returning recruiters. There was a boom in the number of first time recruiters with Bain Capability Centre, Everest Group, Kotak Wealth Management, Thoucentric Management Consulting, Unimoni and many other companies hiring students from the campus. Aditya Birla Group, Eli Lilly, HUL, JSW, Mahindra & Mahindra, Reliance Industries Limited and other prominent firms hired students for their prestigious leadership programmes. A host of companies in the category of emerging firms/start-ups also participated in the process and offered a broad spectrum of roles to the students across various domains.



Prominent Recruiters



INDIAN INSTITUTE OF MANAGEMENT INDORE



Placement Committee Class of 2017-2019



From left to right:

Anurag Saha, Surjo Sankar Sarkar, Ashish Verma, Chandra Prakash Rathi, Shephali Suman, Sree Lalithya Magani, Chandana Kuruganty (Secretary), Neeraja V, Krishna Thoshitha Bobbadi, Sreeram Maganti, Vikrant Shome, Mukilan TM, Angshuman Madhab Dutta



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