### **CURRICULUM VITAE**

## Dr Sabita Mahapatra

Professor, Marketing
Indian Institute of Management, Indore
Pithampur Road, Pigdamber, Rau, Indore- 453556

#### **Professional Qualification**

PhD, M.B.A, MA (Sociology).

## Scholarship /Award

Recipient of State and National Level Scholarship. Qualified UGC NET (Sociology) in1994. Award for Best Professor in Marketing Asia's Best B-School Awards 2011. Best Faculty Award, IIM, Indore 2014.

## **Teaching Experience**

- Professor, Indian Institute of Management, Indore, Dec 2017 till date
- Associate Professor, Indian Institute of Management, Indore, Nov 2012 Dec 2017.
- Assistant Professor, Indian Institute of Management, Indore, June 2006 2012.
- Assistant Professor, Rourkela Institute of Management Studies, Rourkela, 2004 2006.
- Senior Lecturer, Rourkela Institute of Management Studies, Rourkela, 1997 2004.

#### **Areas of Interest**

Primary Area of Interest- Customer Behaviour, Consumer Psychology, Emotional Marketing, Service Marketing, Health Marketing & Social Marketing.

# Courses taught IIM Indore (PGP-Indore, Mumbai, Dubai, Executive-PGP, FPM Regular & Industry, PGPMX)

Consumer Behaviour, Services Marketing, Sales and Distribution Management, Retail Marketing, Marketing Research, Marketing Management, Strategic Marketing, Research in Social Marketing, Research in Advertising, Marketing Theory.