



Aakash S. Agrawal

Professional Experience: 08+ years

Since January 2017:

MD's office, Corporate Strategy,
Raheja Universal

January 2014 – April 2016

Executive Director,
KDPMGI Group (Real Estate - NCR)

May 2009 – December 2013

Chairman's Secretariat,
Essar Group

August 2008-April 2009:

Jr. Manager,
JSW Steel Ltd.

Education

- B.E. (Mech.) S.P.C.E., Mumbai University
- M.S. (Civil & Environmental Engineering), Carnegie Mellon University, USA.

Key Projects & Deliverables

- **Real Estate Hi-street Mall:** *design, engineering, construction supervision & corporate leasing & strategic funds raising.*
- **Mixed-Land Use Real Estate Project:** *Significant corporate long-term leasing contracts: initiation to deal sign-offs*
- **Fund Raising Exercise for Ports Business:** *Chairman's office business representative in the process*
- **Annual Business Plan for a\$15Bn Group**

Skill-set competency & Expertise

- **Functional Domain** – Multi-disciplinary Technical & Business coordination, strategic implementation of policies & business plans, feasibility & financial analysis & working with senior business leadership
- **Technical Skill-set** – Cost estimation & scheduling, budgeting, CAD, MIS reviews etc.

Languages Known

- English
- Hindi
- Marathi

Certifications

- Certificate in ER & IB, School of Investment Banking, Mumbai
- P.G. Diploma - Securities, GLC, Mumbai



Akshay Haridas Nair

Professional Experience: 9+ years

Since Dec 2011

Chief Fund Manager
Hira Global DMCC, Dubai

Apr 2009-Nov 2011

Manager, Principal Strategies Group
Motilal Oswal Fin. Services, Mumbai

Apr 2008-Mar 2009

Asst. Manager, Principal Strategies Group
Motilal Oswal Fin. Services, Mumbai

Aug 2007- Mar 2008

Management Trainee, Proprietary desk
Sharekhan, Mumbai

Education

B.E. Chemical,
T.S.E.C. Mumbai University

Key Projects & Deliverables

Heading a Global Hedge fund for ultra HNI's based in the Middles East with a focus on American financial markets.

Managed budgeting, asset allocation and risk assessment in global markets across multiple asset classes.

Implemented investment strategies cross country arbitrages, statistical arbitrages, low risk option strategies and quantitative long short models.

Delivered positive results every quarter since inception even through one of the worst financial crisis.

Increased assets under management year after year by producing higher than expected returns and delivering outstanding service.

Skill-set competency & Expertise

Fund Management: Managing an investment fund for ultra HNIs across global financial markets

Trading: Develop, back-test and implement trading strategies for various risk profiles and markets

Fundraising: Raise funds available to invest by sourcing, meeting and closing prospective investors

Financial Modelling: Strong proficiency and extensive knowledge in financial modelling and analysis



Amar Jadhav

Professional Experience: 13 Years

Since Dec 2011:

Senior Solution Architect
SAP India Pvt Ltd

Dec 2008 – Dec 2011:

Principle Solution Architect
SAP Labs India Pvt Ltd

Dec 2007 – Dec 2008 :

Senior Consultant – SAP PM
Mahindra Consulting

Jan 2003 – Dec 2007:

Senior Executive
TATA Power Delhi Distribution Ltd (NDPL)

Education

BE Electrical Engg. from M S University , Vadodara
Energy Manager from BEE India

Key Projects & Deliverables

- **Supported Customers to Build Digital Transformation Roadmap** : Worked with Enterprise customers across Public sector, Utilities , Oil & Gas , Metal and Mining and other Manufacturing sectors to build digital transformation road map
- **Demonstrated Design Thinking Expertise** : Lead the customer engagement with Design thinking mindset applying the Human centric Design principles to help them reimagine the business process, Business model and work

Skill-set competency & Expertise

- **Functional Domain** - Broad Understanding of Power Sector business across Generation, Transmission and Distribution. Operation and Maintenance, Project Management , Internet of Things
- **Technical Skill-set** – SAP ISU , Plant Maintenance and Environmental Health and Safety Management & Leonardo IoT Platform expertise

Languages Known

- English
- Hindi
- Marathi
- Gujarati

Certifications

- SAP Plant Maintenance Certified consultant
- Energy Manager from BEE
- CEU from MIT on Internet of Things Course



Anindita Debnath

Professional Experience = 7+ years

May 2015 to date
Digital Marketing Strategist for a UK based company

Sept 2013 – May 2015
Flarepath Digital - Manager Analytics

Apr 2011 - Sept 2013
SMG Convonix - Project Manager
SEO

Sept 2009 – Apr 2011
SMG Convonix - Assistant Project
Manager, SEO

Education

B.E. (Information Technology)
PVPPCoE, Mumbai University

Key Projects & Deliverables

- Responsible for strategizing for digital campaigns for B2C and B2B businesses including campaign planning, digital brand building, web analytics, integration of new technologies and conversion tracking
- Overseeing the execution of digital campaigns including organic search, content, reputation management, social engagement and listening, email marketing and usability across UK, India and USA

Skill-set competency & Expertise

- **Functional Skills:** Integrated Marketing and Digital Storytelling, Tech Innovation, Trend and Behaviour Analysis, and Cross Team Digital Integration
- **Strategy:** Campaign Planning, Digital Branding, Website Creation Strategy, Content Marketing, and Usability
- **Operations:** Organic Search, Conversion Rate Optimisation, Analytics, Client Servicing, Integration of New Tools and Platforms, Reputation Management, and Digital Integration for Websites

Languages Known

- English
- Hindi
- Marathi
- Bengali

Certifications

- Google Analytics Individual Qualification
- Google Analytics Academy Certifications
 - ❖ Platform Principles
 - ❖ Ecommerce Analytics
 - ❖ Mobile App Analytics Fundamentals



Aswini Ghosh

Professional Experience: 10 years

Since Nov 2014:

Deputy Manager, Project Development
MTNL MUMBAI

Nov 2009-Nov 2014:

Assistant Manager, Project Development
MTNL MUMBAI

2007-2009:

Assistant Professor
Pailan College Of Management Of Technology

Education

- B.Tech from WBUT Kolkata
- M.E from WBUT Kolkata

Key Projects & Deliverables

- Requirement analysis, desining, implementation , testing and maintainance of different module of selfcare portal of MTNL
- Generation and analysis of different service, subsriber and buisness report for lanline services
- Involved in development of addhar E-kyc project
- Vendor management and interfacing with different section of mtnl for project development

Skill-set competency & Expertise

- **Functional Domain** - Project development, Project management, Project maintainance
- **Technical Skill-set** – C,C++,Java,ASP.NET Professional
- People Management and co-ordination with large teams

Languages Known

- English
- Hindi
- Bengali

Course Completed

- Dot Net professional
- Network Security Professional
- CCNA and CISSP Profesional



Narendra Bande

Professional Experience = 12+ years

May 2016-Till Date

Director- Technical,
Crystalball Energy Pvt Ltd, Mumbai

December 2011-May 2015

Senior Operations Drilling Engineer,
British Petroleum, Algeria

Septemeber 2010-Novemebr 2011

Consultant Drilling Engineer,
Kuwait Oil Company, State of Kuwait.

July 2004-August-2010

Wellsite/Drilling Engineer, RIL, India

Education

B.E. (Petroleum Engineering),

Pune University, Maharashtra.

Key Projects

- Proficient in Well Life Cycle Management functions through Finalisation of Requirement, Risk Assessment, DTL Estimations, Project Budget, Resource Allocation and Execution.
- Responsible for technology leadership, product development & vendor evaluations.
- Proficient in Designing and Execution of Specialised Technology for Production Enhancement in Tight Gas Reservoirs.
- Experience of working with multiple nationalities and leading various service providers and often team of 50 or more personnel.

Skill-set competency & Expertise

- Competency and Expertise: Project Engineering, Management and Execution of Field Development for Onshore Small Fields.
- Developing Skills - Competitive Bidding Solutions, Field Economics and Development Studies. Provide Techno-Commercial solutions about prospective fields.

Languages Known

- English
- Hindi

Certifications

- Well Engineering Certifications.
- Hostile Environment Training – Control Risk, UK.
- Certified Trading Professional.



Bindi Thakkar

Professional Experience: 11 years

Since November 2016:

Manager, New Product Development, Tata Sky, Mumbai

July 2011-October 2016:

Producer, BBC Media Action, Delhi

Jan 2011-July 2011:

Content & Communication Head, Reliance Broadcast Network Limited (Big FM)

Feb 2008 – December 2010

Producer, Sun Network (Red FM)

June 2006 – Jan 2008

Advertising

Education

- B.E. from Gujarat University
- MBA from Nagaland global open university

Key Projects & Deliverables

- **Content Strategies** – Designed content strategies for various development communication projects across India
- **Project Management - Communications** - Design communication framework, output timelines, supervise creative content development and production, design, monitor and manage communications
- **Research** – Work closely with the research team to provide research briefs, inputs on discussion guides, agency selection and research findings for various

Skill-set competency & Expertise

- 10 years of truly diversified experience into media and communications is an asset and biggest strength to me. I am a good **blend of creativity and marketing**, someone who can design and manage both – creative content ideas and strategic business solutions. I have worked across regions with the target audiences of different demographics and psychographics and it has equipped me with **stronghold over content and in-depth understanding of Indian consumers**. Currently, being part of BBC Media Action's core creative team, I am managing communication portfolio for various projects.

Languages Known

- English
- Hindi
- Gujarati



Deepak Prasad

Professional Experience = 11.5+ years

Since Mar 2013;

Sr. Manager – Renewable Projects
IL&FS Renewable Energy Limited, Mumbai

Dec 2010- Mar 2013

Manager - International Business Development
ESSAR Power Limited, Mumbai

Mar 2007- Nov 2010

Dy. Manager – Captive Power
ACC Ltd, KCW

Sep 2005- Mar 2007

Project Engineer – Electrical
SPML, Kolkata

Education

PGDBM (Operations Management)

2012, SCDL, Pune

B-Tech. (Electrical & Electronics),

2005, BPUT, Rourkela

Key Projects & Deliverables

- Core strengths in Project initiation, Planning and Site installation, testing & commissioning activities, Managing budget & Cash flow planning, Bidding and Tendering.
- Formulating and supervising the project financial, commercial requirements, resource requirements, and risk profiles. Monitoring governance, adherence, and supporting comprehensive reporting.
- Commissioned Thermal power project up to 600 MW (Coal based) and Renewable project (Co-Gen) up to 44 MW.
- Capital procurement activities, CPP operations, ensuring optimum utilization of materials, inventory and cost controlling.
- Finalization of technical due diligence, feasibility, site evaluation and identifying risk for power projects in Africa region.
- Commissioned APDRP power distribution projects for WBSEB.

Skill-set competency & Expertise

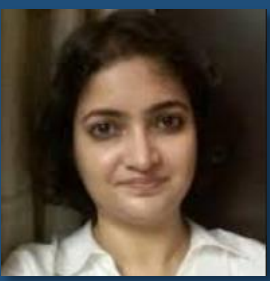
- Core Competencies : Project Management, Business Development, Plant operations, Feasibility studies, Procurement, Cash flow planning, Project Risk analysis, Scheduling & Budgeting, Estimations and Commercials.
- Strategic Solutions : Project Selection, Planning Scope and Schedule based on technical studies and due-diligence, Optimising plant operations, Bid Review and Evaluations, Site Management, Auditing IMS system and process compliance.

Languages Known

- English
- Hindi
- Oriya

Certifications

- Lead Auditor training certificate for EHSMS (NABET), CII – ITC
- Internal Auditor for IMS (2015), DNV-GL.
- Executive Programme in Leadership & Strategy , JWMI, USA
- Power Plant protection systems, NPTI Nagpur
- Plant Residual Life Assessment, BITS Pilani



Kshitija Deshmukh

Professional Experience: 8 years

Since August 2016:

Space Planning

Pantaloons, Aditya Birla Fashion and Retail Ltd

Jan 2015-August 2016:

Principal Architect, Proprietor

A10 Architects

May 2014-Dec 2014:

Retail Design and Excellence

Phoenix Marketcity Ltd

FEB 2011-April 2013:

Store Planning and Projects

More, Aditya Birla Retail Ltd

Dec 2006-April 2010

Independent Consultant

Architect – Reliance Industries Ltd

Trainee Architect – Goel and Associates

Education

- **Bachelor Of Architecture (B.Arch.)**
Mumbai University
- **Post Graduate Diploma In Retail Management**
Symbiosis Center for Distance Learning

Key Projects & Deliverables

Store Planning and retail Design –

- Hands on Experience in Store planning and retail design for diversified formats
- Successfully design and implemented the Look and feel Retail identity of well known EBO's
- Well versed with complete project cycle phases involved in Store Planning

Interior Design –

- Proficient in Luxury residential & commercial Interiors
- Efficaciously delivered end to end solution to the clients right from design ,execution to decoration

Architectural Design –

- Involved in residential architecture and master planning for institutional as well as township projects

Skill-set competency & Expertise

- **Functional Domain** – Store planning, Retail Design, Retail Identity, Architectural designing, Luxury Interiors, Project Management
- **Technical Skill-set** – Computer aided designing, 3D,Corel Draw, Revit Architecture
- People Management and co-ordination with large teams

Languages Known

- English
- Hindi
- Marathi

Certifications

- Urban Infrastructure planning,CEPT Ahmedabad
- An Introduction to Marketing, Wharton School Of the University of Pennsylvania



Sagar S. Deshpande

Professional Experience = 10+ years

Since Oct2014;

Role -Sr. Research Scientist

Grasim Industries Ltd, Mumbai

July2009- Sept2014

Role: Research Scientist

Paul Scherrer Institute (PSI), Switzerland

April2008- June2009

Role: Team member (technical specialist)

Computation Research Lab, Pune

July2003- April2004

Role: Research Associate

Institute of Chemical Technology, Mumbai

Education

Ph.D. Chem. Eng, UICT, Mumbai

April2004- March2008

Chem Tech. Mgmt (CTM), UICT, Mumbai

June2005- Jan2007

M. Chem. Eng, UICT, Mumbai

Aug2001- June2003

B.E. Chem. Eng, Pune Univ.

Aug1997- July2001

Key Projects & Deliverables

• **Techno-managerial roles**

- Leading team of 8 colleagues, supervised 2 Master's students in Grasim,
- Supervised 6 post-docs, master students and trainees in PSI
- Successfully developed two products in Grasim with improved properties. Short/medium term business potential of **Rs. 2 Billion** and long term potential of **Rs. 20 Billion**.
- Successfully completed three key projects at PSI worth **Rs. 50+ Million** each. Involved scale up from concept to pilot and commercial scale.
- CFD simulations and detailed experimental studies more than **20 reactors** for optimum designs
- Developed novel data driven models to characterize variety of **chemical reactors** such as bubble column, stirred tank, jet, ultra-sonication, centrifugal contactor, centrifugal extractor etc.

Skill-set competency & Expertise

- **Functional:** CFD simulation, Process optimization, Scale up (concept to commercialization), Multiphase flow, Data analysis (advanced techniques e.g., principle components, wavelets and genetic algorithm)
- **Competence:** Project Management experience in international environment
- **Strategic Solutions:** Provided innovative solutions for process improvement.

Languages Known

- English
- Hindi
- Marathi
- German

Certifications and awards

- Publications:
 - 11 journal articles
 - 12 conference papers
 - 15 technical reports.
 - 2 patents in preparation
- CTM Topper
- UGC scholar for Ph.D.
- GE fund scholar during Master's thesis



Dinesh Raut

Professional Experience: 12+ years

Since Feb 2011:

Lead Engineer (Manager), R & D Trim engineering
Tech Mahindra Ltd.

Aug 2006 - Feb 2011:

Sr. Project Engineer,
Visteon Engineering Centre India, Pvt Ltd

Jan 2006 - Aug 2006:

Design Engineer
Blue Star Design & Engineering. Ltd.

June 2004 – Dec 2005:

CAD Engineer
Excel packaging

Education

B.E. Mechanical, Mumbai University

Core Competency

- Product designing for car interior & exterior Trim system
- Product development & field validation & regulatory compliance
- Computer Aided Designing - CATIA
- Value engineering & value analysis
- Team building & relationship management

Job role & responsibilities

- Lead & mentor the design engineers for styling concept study & packaging of car interior & exterior trims.
- Benchmarking of industry best design practices for weight & cost optimized product design
- Organize & manage project activities like budgeting , time plan ,resource allocation & reviews with cross functional team at various stages of project milestone
- Document preparation & release for product design & performance check like Design Failure Mode & Effect Analysis (DFMEA), Design validation plan (DVP)
- Product field concern resolution & quality improvement
- Knowledge management – Design guidelines ,Lesson learnt documentation, Process & product innovation

Languages Known

- English
- Hindi
- Marathi



Dinesh Varma Vuppalapati

Professional Experience: 19 years

Since **February 2014:**
Business Head
Searce Inc.

April 2004-Jan 2014:
Founder, Director
Consularis

2001-March 2004:
Regional Head
STP Systems

1998-2001:
Systems Engineer
Network Operations Manager
Telecom Operations Engineer
Cyber Park, Internet Service Provider

Education

Business Management from Manipal
University, Manipal
Specialisation in General Management

Key Projects & Deliverables

- Implement Work & Operations Transformation, Culture Transformation, Technology Transformation & Business Models transformation through Cloud, Automation and Analytics
- Leading the Consulting and Business Development practice for Cloud Solutions, to rapidly expand in India region
- Leading Digital Transformation and helping many corporates adopt cloud and digital technologies. Founded and led a technology startup company in India -and led to a successful acquisition

Skill-set competency & Expertise

- Planning, Strategy design, execution, team management, consulting, sales, alliance management, business development, change management
- *Technical skills in Cloud, Infrastructure and Platform as a Service, Messaging & Collaboration*

Languages Known

- English
- Hindi
- Marathi
- **Telugu**

Certifications

- Entrepreneurship - TIE, Mumbai
- Finance Management - BSE, Mumbai
- Strategy - Managing Sales Performance = Mercuri International
- Strategic Key Account Management - Mercuri International
- Sales Engineering - Google Inc
- Change Management & Customer Success Services, Digital Transformation - Google Inc.



Gaurav Yadav

Professional Experience: 14+ years

Since Dec 2015;

Engineering Manager- Power and Water Solutions.

Emerson Process Management, Mumbai

April 2008- Dec 2015

Assistant Manager- System Sales and Marketing (Distributed Control System).

Yokogawa India Ltd.

Mar 2006 – Mar 2008

Site Engineer, E-Retail Automation.

Honeywell Automation India Ltd, Lucknow

Jul 2003 – Mar 2006

Software and Web Development, Training.

Education

M.Sc. (Electronics),

IET, Kanpur

B.Sc (Electronics),

Kanpur University, Kanpur

Key Projects & Deliverables

- Delivered projects in **E-payment, Banking, E-commerce and Shipping/logistic**. Ensured swift ramp up of projects with time, quality & cost parameters.
- Core Competence in Project Management for development and Testing of software solutions; Design & Architecture, Test Management & Execution and Software Quality Assurance; Project estimation and costing.
- Proficient in Project Life Cycle Management functions through Project initiation, Business Function Study, Requirement Finalization, Project Scoping, Task Breakdown, Effort & Time Estimation, Costing & Project Budgeting, Resource Allocation, Scheduling, & Risk Management
- Responsible for providing technology leadership, product development, systems integration, functional management & vendor evaluations and investments.

Skill-set competency & Expertise

- Functional – E-payment service, Retail and Core Banking, E-commerce and Shipping/logistic.
- Competence -Experience in Project Management, Test Management, and Vendor Management
- Strategic Solutions – to create affordable, customized business technology strategies that solve problems, enhance profits and enable work to flow quickly, flexibly and securely.

Languages Known

- English
- Hindi

Awards and Recognition

- President award for Performance (EPM) .
- Cash Award for Performance (EPM).

Certifications

- DOEACC 'A' Level.



Gourisankar Panda

Professional Experience = 5+ years

Since May 2016;

Role –Lead Manager Replenishment
Staples.in

Nov 2014- May2016

Role – Supply Chain Matter Expert
Accenture ,Mumbai

Nov 2011- Nov 2014

Role – Dy. Manager-Inventory
planning
Reliance Retail Limited, Mumbai

Education

B.Tech (Electronics & Communication)

Biju pattanaik university of technology
,Odisha

Key Projects & Deliverables

- Implementation of **Auto Replenishment System**
- **Successful outsourcing** of warehouses
- Have led the team to achieve 90% POC - **Perfect Order Culture** level -improvement by over 25 percent in Staples.in
- Manage **Working Capital (DOH)** as per **OTB principles**
- Core Competencies- **Inventory management- Demand forecasting-Order management**
- Improve and **maintain Service Levels** (improved from 89 to 95 percent within 4 months while in Accenture)
- **SPOC for biggest Retail event in Canada-** Black Friday with 98 percent Achievement – Accenture, India
- Maintain **In-stock level** and reduce inventory cost
- Successfully managed inventory within **ESSCOM limits**
- Responsible for **Vendor performance improvement**

Skill-set competency & Expertise

- Functional – Inventory Management , Vendor Management ,Demand forecasting , Warehouse management, Operation management , Negotiation skills
- Software- SAP R/3, SAP F & R, JDA, NAVISION , MS EXCEL, MS POWERPOINT, MS WORK ,MS VISIO

Languages Known

- English
- Hindi
- Odia

Certifications

- Supply chain planning
- Demand planning
- Production planning
- Distribution planning



Kailash Maisekar

Professional Experience: 20+ years

Since April 2017:

Director – Asia Pacific & Board Member
Eccella Corp

Oct 2014-Mar 2017:

Director – India Operations & Board Member
Medline Inc.

April 2012-Sept 2014:

Director – Enterprise Solutions
Capgemini Technology Services

2001-2012:

Program Manager
SAP AG.

2016 – Present

Member
Institute of Directors, India Chapter

Education

- M.B.A from Pune University
- B.Engg from DBAM University
- Dip.in Engg from MSBTE, Mumbai

Key Projects & Deliverables

- **India Operations Set up** – Experience in setting up India IT & ITES operations for 3 MNCs, from scratch.
- **Outsourcing & Vendor management** - Have managed relationship & contracts with all BIG 5 Indian IT houses.
- **Start Ups**– Leveraged entrepreneurial ability and skills in translating 3 Start Ups vision to overcome challenges and making them into profitable ventures
- **Leadership Style:** Participative, Motivational & Hands-on where ever necessary
- **Global Cultural Awareness** – Globally travelled over 20+ countries, lived and worked with people from 14+ nationalities

Skill-set competency & Expertise

- **Business Skills** –Corporate Strategy & Execution at India level, Chairing Management Committees, Board level proceedings, Financial Management, Operational Excellence and People Management, Project / Program Change Management.
- **Technical Skill-set** – Working knowledge of SAP, Big Data, Analytics, Middleware, Digital, Automation, IoT etc.

Languages Known

- English
- Hindi
- Marathi
- Telugu

Certifications

- Project Management – IIT, Delhi
- SAP – ERP, SCM, Project Management
- JSW Australia – Business Consulting
- PMI – Project Management
- Member- Institute of Directors, India



Keshari Nandan Kumar

Professional Experience: 20+ years

Since Apr 2011, Deputy General Manager Marketing, **Mahindra & Mahindra Limited, Mumbai**

August 2008 till April'11, Brand Manager, **Piaggio Vehicles Private Limited, Pune**

July 2007 till August 2008, Segment Manager – 4 wheelers, **TATA Auto Comp GY Batteries Pvt Ltd, Pune**

Dec 2005 till March 2007, Product Manager (Marketing), **MARUTI UDYOG LIMITED, Delhi**

July '05 till Dec 2005, Manager Sales Training, Videsh Sanchar Nigam Ltd, Pune

Dec-2002 to June '05, Assistant Manager (Marketing) **Kinetic Engineering Ltd, Pune**

June 2000 -Till November 2002, Branch Manager, **Semcorp Logistics (i) Pvt Ltd, Indore**

Education

M.B.A (Marketing), Pune University
B.Sc. (Math's Hons), L.S. College, Muzaffarpur

Key Projects & Deliverables

- Brand head Jeeto and Sub1Ton load products
 - The first and only small commercial vehicle till date to have won **Commercial Vehicle of the year Award**
 - The first modular offering in SCV segment in India
 - Approx. 25% MS in launch year, Higher than business case profitability
- Handling business worth 800 Crores (FY-17)
- Launched DigiSense Technology, first connected vehicle solutions in small commercial
- Handled the entire range of Piaggio ape' cargo products (3 & 4 Wheeler both)
- Pre-launch strategy for Piaggio Vespa scooters in Indian market
- Product cum Brand Manager for Maruti 800, one of India's most iconic personal car brand
 - Unique aspiration building campaign to own a Maruti 800 for highlighting daily EMI amount

Skill-set competency & Expertise

- A multi-faceted Marketing and Sales professional with a **successful career span of 16+ years**
- Comprehensive experience of product development, product launch & brand building
- Hands on experience of having launched, built and transformed **over 15 brands**
- Unique experience of having worked across the spectrum of Auto industry, with leading companies of the segment:
 - Two Wheelers, Personal Cars, Spares (Battery), 3Wheelers & Small commercial vehicles
- Distinct marketing experience targeted at disparate & diverse customer groups
 - Uneducated, semi-literate, to the high-flying professionals & entrepreneurs
 - Urban & Rural customers
- Strong functional skills: market Insights, analytical skills, Innovation & creativity
- Comprehensive qualitative experience in following areas:
- Opportunity mapping, Need gap analysis & strategy formulation
- New product development & launch, Product improvement

- Brand Positioning, communication & brand promotion
 - Using mediums like ATL, Digital, Outdoor & Market activations
- Pricing, managing marketing budgets, schemes & offers
- Market Research, Manpower training & market development modules
- Market share & profitability (sales realization & OPM)

Languages Known

- English
- Hindi

Certifications

- Train the trainer, Tata Management Training Centre, Pune
- RMP, Homi Mulla Associates, Lonawala
- Managerial analytics, Homi Mulla Associates, Lonawala
- The best way to market to a global customer of tomorrow, MLU in partnership with Yonsei School of business (Seoul)



Laxmi Narayan

Professional Experience: 9+ years

August 2008

Operations Head

Sebros Auto Private Limited, Pune.

Education

Bachelor of Technology, (IT)

U.P. Technical University, Lucknow

Key Projects & Deliverables

- Managing and increasing effectiveness and efficiency of Production, Quality and Maintenance activities & resources.
- Defining Key performance indicators(KPIs) & Key responsibilities area(KRAs) for all departments with the approval of CEO.
- Reporting KPIs and audit results to management at a regular interval in MRM (Management review meeting).
- Chairing internal departmental meetings for planning and execution, with a view to delivering operational excellence.
- Carrying out administrative activities for the organization which include, minute taking, preparation of agenda and circulation of revised procedures
- Ensuring that the resources needed for the QMS are

Skill-set competency & Expertise

- Operations & Inventory Management.
- Strategic Production planning based on Heijunka & TOC.
- Six-Sigma, TPM & TQM
- Lead Auditor for ISO 9001:2008 & Qualified Internal Auditor for TS 16949:2009.

Languages Known

- English
- Hindi

Certifications/Awards

- Best leadership award in 2013
- Best Productive & Outstanding Employee award- 2011
- Special recognition award as VSME community Champion for supplier improvements-2015
- Special recognition for contributing in VSME T3 supplier development-2014
- ISO 9001:2008 Lead Auditor certification in 2013



Mairaj Uddin

Professional Experience:

Seasoned Banker with 19 years of professional exposure and expertise in Product Management ,Retail Branch Banking ,Relationship Management and Operations.

Since 2015 : Product Head – Current Account , HDFC Bank Ltd

2010 – 2015 : Head- Product Management

2002 – 2010 : Branch Manager , HDFC Bank Ltd- Santacruz Br, Crawford Mkt Br , Thane Main Branch

2000 – 2002 :Relationship Manager , HDFC Bank Chembur Br.

1999 – 2000 : Operations Incharge – HDFC Bank Chembur Br.

1998 – 1999 : Management Trainee , Times Bank Ltd , Sinnar , Nasik.

Education

PGDM (specialisation in Marketing & International Business) : Symbiosis Institute of Management Studies

B.Sc -Bio-Chemistry : Nagpur University

Certificate Course in Strategic & Business Management : Indian Institute of Management, Ahmedabad.

Industry Experience

Managing Liabilities Product :

Heading theProduct team for the biggest Current Account portfolio amongst the Pvt Sector and second amongst all with the highest growth. Job involves Sales and Product Management in Retail Liability ,transaction Banking for SME segment , Customer acquisition strategy,product development ,Customer Life cycle Management ,Channel Performance and Productivity Management , innovative and customized product solutions, Business Re-engineering ,campaigns ,market intelligence , analytics , digital & E-com offerings along with digital migration and cross-sell.

Retail Branch Banking :

Headed the largest branches of the Pvt Sector Bank which involved business development and improving market share along with ensuring operational efficiency .

Was a part of the Relationship Management team and managed large portfolios and ensured that the portfolio was profitable.

Managed the transactional banking and process efficiency.



Mohit P Sharma

Professional Experience = 6 years

Since Aug2015;
Role –Deputy Manager (Network Operations)
Reliance Jio Infocomm

May2014-Aug2015
System Support Engineer
Hibernia Atlantic Communication

May2012-May2014
Network Assurance Engineer
Reliance Globalcom

MArch2011-April2012
Network Engineer
RailTel Corporation of India Ltd.

Education

B.E. (Electronics & Telecommunication),
North Maharashtra University.

Key Projects & Deliverables

- Developed a python analysis tool for a critical testing procedure leading to 8% savings in the service validation procedure.
- Collaborated with the IT department for implementation of operational changes in the OSS leading to reduction of human error by 18%.
- Initiated the project to improve the customer satisfaction index (CSI) by 10% by analysing network problems data using SAS.
- Involved in designing a dashboard for analyzing real-time bandwidth usage for network optimization.

Skill-set competency & Expertise

- Operation Management
- Vendor & Relationship Management.
- Technical expertise to resolve the critical network event in subsea and terrestrial networks.

Languages Known

- Hindi
- English
- Marathi

Certifications

- Cisco Certified Network Associate
- Information Technology Infrastructure Library (ITIL) & Information Technology Service Management (ITSM).



Nikhil Barthwal

Professional Experience: 8+ years

Since January 2017:

Project Manager / Infrastructure Services
L&T Infotech

Dec 2015-Dec 2016:

Technical Team Leader / Infrastructure Services
L&T Infotech

Feb 2014-Dec 2015:

Senior Network Consultant
Mannai Corporation ,Doha

2011-2014:

Network Engineer
Aricent Group

2008-2011

Systems Engineer ,
Inspiration Technologies

Education

- B.E (IT) from Pune University

Key Projects & Deliverables

- Core Competence in Project Management for Cisco IP Telephony deployment solutions; Design & Architecture, Test Management & Execution.
- Designed and Implemented Cisco IPT solution for Qatar2022 (Football World Cup 2022) and Qataridiar Vinci with full IPT Solution including Jabber Deployment.

Skill-set competency & Expertise

- **Functional** – Voice Over IP Technology (Cisco)
- **Technical Skill-set** – Cisco Call Manager Servers, Voice Gateways, Session Initiation Protocol, H.323, MGCP, UCS and MCS Servers
- Team Management
- Vendor management

Languages Known

- English
- Hindi

Certifications

- ITIL Certified
- Cisco Certified Internetworking Expert
- Cisco Certified Network Associate



Prateek Mehta

Professional Experience = 16+ years

Since June 2012

Technology Strategist, Microsoft India

Mar 2005- June 2012

Solutions Architect, Cisco Systems India

June 2000- Feb 2005

Consultant, Locuz Enterprise Solutions

Education

B.E. (Electronics & Telecommunication),
KJ Somaiya College of Engineering, Mumbai
University.

Key Projects & Deliverables

- Cloud Solutions and Project execution. Expertise in strategic planning, sales, business analysis and solutioning in various industry vertical including Retail, Oil & Gas, Automotive and process & Discrete manufacturing.
- I partner with business and IT heads & play a critical role in establishing the Cloud strategy and lead the digital journey in partnership with various customer stakeholders.
- Perform as technologist defining technical solutions to address business problems - Establishing new collaborative platforms with dealerships, predictive maintenance & monitoring, track & trace, productivity and collaboration platforms, mobility solutions in plants, Enterprise knowledge portals and others.
- Successfully architected and delivered technology projects over the years in Cloud platforms, collaboration frameworks, Information Security, productivity process improvements, Analytics, Identity, CaaS and have extensive interaction with various technology vendors and niche ISVs.

Skill-set competency & Expertise

- Strategic Solutions
- Analyzing technology architecture and financial analysis
- Analyzing Cost-benefit scenarios
- Critical Thinking & Problem Solving
- Visual modeling
- Convene workshops

Languages Known

- English
- Hindi

Certifications

- Insead – Business Strategy and Financial Acumen
- Microsoft Cloud Infrastructure - Implementing Microsoft Azure Infrastructure Solutions
- STLDLP – Global Technical Leadership
- CCNA, CCDA, CCSP
- CIISA Certified Internal Information Security Auditor (BS7799)



Pulkita Rohilla

Professional Experience: 5+ Years

Since May 2015 : Project Coordinator ,
Oil & Gas (Offshore), **Halliburton
Offshore Services Inc.**

October 2013 to April 2015 : Technical
Sales Representative – Oil & Gas ,
Halliburton Offshore Services Inc.

July 2011 to September 2013: Lead
Fracturing Engineer – Oil & Gas,
Halliburton Offshore Services Inc.

Education

B. Tech Petroleum from Pandit Deendayal
Petroleum University.

Key Projects & Deliverables

- **Project Co-ordination** : Experienced in starting up and handling offshore projects involving vessels and Offshore Coiled Tubing Units.
- **Business Development** : Capable of identifying opportunities for Sales / Services for the company. Involved in the full bidding cycle to ensure successful bid submission.
- **Operations** : Experienced in designing fracturing job for CBM and Sand stone reservoirs.

Certifications

- Publication SPE - 138014 , ADIPEC-2010, Abudhabi – *“Challenges of Coiled Tubing in Horizontal Well intervention.”*
- Financial Leadership Development, 2014- Texas A & M, USA.
- Basics of Fracturing – Halliburton Technology School, Ipoh – Malaysia.

Languages Known

- English
- Hindi
- Gujarati



RAVI AR KIRAN

Professional Experience: 13 years

Since Feb 2015:

Unit Head & Asst. Vice President,
HDFC Bank Ltd., Mumbai
Agricultural Portfolio Operations & Regulatory Compliance.

Oct 2006- Dec 2014:

Location Head, HDFC Bank Ltd.
Business Banking & Retail Lending Operations
Bangalore and Nagpur

2005 - 2006 :

Karnataka Bank Ltd.
Agriculture & Rural Lending, Karnataka

Jan 2004 –Dec 2004:

Reporter, Asian News International (ANI)
Chennai, Tamilnadu

Education

- BSc (Agri) from UAS, Dharwad
- PGP in Agri Journalism & Masscom, MANAGE, Hyderabad

Key Projects & Deliverables

- **Product Development** – Involved in Product Development & Operationalization of Agriculture Loan products.
- **Business Development** – Handled Agriculture Business for Cluster of Branches and started Farmer Lending in many Branches.
- **Team Building & New Branch set up**: Was Instrumental in launching new Loan Operation Hubs.
- **Digital Initiatives** – Have been appreciated for many Digital Initiatives and System enhancement for Agricultural Loans.
- **Critical Projects & Awards**– Have championed some of critical Management Projects and been awarded twice with Gold Star for Operational excellence.

Skill-set competency & Expertise

- Process and Product knowledge of Retail and Business Banking Loan products.
- Rural and Agricultural Loan Regulatory Schemes and Compliance. Co ordination with Regulatory Bodies.
- Experienced in Large Team & Customer Relationship Management.
- Hands on experience in News Reporting and Creative documentary films.

Languages Known

- English
- Hindi
- Kannada
- Tamil
- Telugu



Sachin Bakshi

Professional Experience: 7+ years

Since March 2016:

Process Expert-Production
Novartis Technical Operations

Sep 2010-March 2016:

Asst. Manager- Production
Sanofi India Limited

July 2009-July 2010:

Trainee Officer- Production
Alkem Laboratories Ltd.

Education

- M. Pharmacy from RGTU, Bhopal
- B. Pharmacy from RGTU, Bhopal

Key Projects & Deliverables

- **Facility expansion project** – Have experience in budgeting, planning and execution of new facility expansion for solid orals.
- **Product transfer and Qualification** – Hands on experience in site transfer and validation of new products, exposure of Qualification of facility and equipments.
- **Planning and execution** – Production and manpower planning and execution, inventory management and procurement of machines and equipment.
- **Audit exposure-** Have successfully faced various pharmaceutical regulatory audits like USFDA, MHRA, GQA etc.
- **QMS-** Expertise in root cause analysis and CAPA proposal for various deviations/ failures and market complaints.

Skill-set competency & Expertise

- **Functional-** Process Expert to provide immediate and long term solution. Continuous improvements and implementation of lean concept.
- **Competence-** Strong people Management and cross functional co-ordination, analytical and problem solving.

Languages Known

- Hindi
- English
- Gujarati

Certifications

- Approved Pharmacist from FDCA Gujarat
- Optimization and troubleshooting of Fluid bed processor.



SASWATA MUKHERJEE

Professional Experience: 15 years

Since May 2013: National Sales Manager
SIN , Clothing Culture Limited

Apr 2011-Apr 2013:
Regional Manager–Sales & Bus. Development
BESTYLISH , Stylegenie Digital Pvt Limited

May 2007- Apr 2011: Sr. Manager , Retail
ROSEBYS ,Rosebys Interiors India Limited

Jun 2004-Apr 2007:
Dy. Manager – Merchandising & Planning
TRIDENT , Abhishek Industries Limited

Aug 2000-Mar 2002:
Asst . Manager – Operations
Raymond Limited

Education

- PGD (AMMM) from NIFT New Delhi
- BSc. Tech (Textile Technology) from Calcutta University

Key Projects & Deliverables

- **Launch** of youth denim brand *SIN* in India across Retail , Large Format Stores & Ecommerce
- **Formulation and Implementation** of 3year business plan for the brand
- **Strategic planning** for establishing the brand in domestic market with INR 500 Cr turnover in next 5 years.
- **Merchandise planning** for higher GM% , profitability
- **Development of Operations Team** for achieving benchmark retail productivities.

Skill-set competency & Expertise

- **Functional Domain** – Retail , Sales , Operations , Merchandising , Marketing , Supply Chain Management
- **Technical Skill-set** – Fashion , Apparel and Textiles

Languages Known

- English
- Hindi
- Bengali
- French(Learning)

Certifications

- Supply Chain Management , IIM Kozhikode , 2004
- Effective Channel Partner Management , Partnership Continuum Inc., USA , 2007



Saurav Sen Sharma

Professional Experience: 5+ years

Since June 2016 :

Area Sales Manager-SME
ICICI Lombard GIC Ltd

Jan 2014-June 2016:

Deputy Manager-Corporate Marketing
Bajaj Allianz GIC Ltd

June 2013-Jan 2014:

Assistant Manager-Corporate Marketing
Future Generali India Insurance Ltd

Sept 2011-June 2013:

Territory Manager-SME
ICICI Lombard GIC Ltd

Education

- B.E.(Computer Science and Engineering) from SVITS Indore
- PGDM –(Marketing and IT) from IMT Nagpur

Key Projects & Deliverables

- Business Development & Relationship Management of channel partners in the largest region PAN India.
- Managing the day to day service requirements of the Channel partners & the Corporate clients being handled through a team of Sales Managers.
- Driving the allocated budget for the channel & proven result for Top line as well as bottom line growth.

Skill-set competency & Expertise

- **Functional Domain** – Business Development, Relationship Management, Key Account Management, Corporate Sales, Technical Proficiency on complex General Insurance Products.
- **Technical Skill-set** –Product Knowledge of GI Products , People Management and co-ordination with large teams

Languages Known

- English
- Hindi
- Bengali

Certifications

- Licentiate from Insurance Institute of India.
- Code Orange certified-ICICI Lombard



Shivraj Hiremath

Professional Experience = 6+ Years

May - 2016 – Till Date

Role – QA Lead

iQuadra Information services, Pune

May – 2012 – April - 2016

Role – Business Analyst

CSDC Systems Inc, Noida

Feb – 2011 – April - 2012

Role – Quality Assurance Analyst

MES, Pune

Education

B.E. (Information Technology)

Pune University - 2010

Languages Known

English

Hindi

Marathi

Kannada

Telugu

Certifications

Certified CMMi L3 SVC Appraisal Team member (ATM)

Industry Experience & Project Deliverables

- Successfully completed Government projects at Abidjan, Ivory Coast, West Africa and at Dakar, Senegal, West Africa.
- Also, completed e-Challan project for Traffic Police, Jaipur, Rajasthan state.
- Completed end to end implementation projects which required activities such as GAP analysis, requirement gathering and designing business requirement documentation, business process re-engineering, migration mapping and all kind of testing activities.
- Experience of handing and co-ordination of projects involving multiple vendors
- Experience in both Waterfall and Agile methodologies
- Payments industry (Credit/Debi/EBT Cards) and Government services domain experience
- Hands on experience in working at all stages of the Software Testing Life Cycle
- Experience in analysis, design and documentation of critical and complex custom-designed business
- Responsible for managing collaboration between product owners, business stakeholders and development teams by removing impediments and fostering communication.
- Extensive experience in detailed requirements analysis, writing user stories as per end user requirements, and maintaining the product backlog.
- Experience in prioritizing competing demands from stakeholders and driving requirements from analysis through production with minimal support.

Skill set and expertise

- Wire framing and mock-up creation skills using various tools (Balsamiq, Azure)
- Basic knowledge of Agile good practices (Scrum, Lean, XP, Kanban, etc.)



Utkarsh Kishore

Professional Experience: 14 years

2012 - till date :

Assistant Vice President, Corporate Asia, Barclays International, **Barclays Technology Centre India, Pune**

2008- 2011:

Core Banking Technology Consultant, ABSA Re-platforming Program **ABC IT Solutions, Johannesburg, South Africa**

2002- 2008:

Associate Consultant, Retail Banking Core Banking Products **i-flex Solutions Pvt. Ltd., Mumbai**

Education

B.E. from NIT Trichy

Overview

Core Banking Technology Professional

Heading application support function for Corporate Asia cluster at Barclays which includes Barclays banks in India and UAE.

Handled application support projects for Barclays Bank entities in India, Pakistan, UAE, Egypt, Uganda, Kenya, Tanzania and Mozambique.

Managed Core Banking implementation/upgrade projects for leading banks like Kotak Mahindra Bank, Karur Vysya Bank and ABSA South Africa.

Skill-set competency & Expertise

Expertise

Service Management, Vendor relation management, People management & mentorship, Key account management, Service improvement and Performance optimization.

Functional

Core Banking applications including Retail & Consumer Banking, Corporate Banking and Net-banking.

Competence

Business Analysis, Requirement Analysis, Data migration, Solution architecture, Project management, Application Recovery and DBMS.

Languages Known

English
Hindi

Certifications

Prince2 Practitioner
Certified Professional

ITIL V3 Foundation

Awards

i-excellence award for
exemplary Performance

BTCI- Technology merit
award



Vipul Jain

Professional Experience: 21 years

Since July 2012:

Global Solution Process Expert - ISC
Mondelēz International (Cadbury)

Dec 2007- June 2012:

Business Process Architect - ISC
Colgate Palmolive

Feb 2006- Nov 2007:

Senior Software Engineer
Accenture

Feb 1998- Jan 2006:

Production Manager
Mittal Cot Fab Pvt. Limited

April 1996 – Jan1998:

Maintenance Manager
Mittal International

Education

- B.E. - Marathwada University, Aurangabad

Key Projects & Deliverables

- As Production Manager** – Optimized production planning by keeping all the demand and capacities into consideration. Elimination of wastages at every stage of production line on IL6S Concept.
- As Software Engineer** – Automatic Material Requirement Planning (MRP) Implementation for global chemical companies and Demand and Supply Planning using APO.
- As Process Architect** – Data Analytics for effective procurement and vendor evaluation. Demand Management to improve forecast accuracy
- As Solution Process Expert** – Reduced lead time of FG products availability by 4 days by automation in product release. Implemented automatic batch traceability as compliance requirement globally

Skill-set competency & Expertise

Supply Chain Management, ERP SAP, Information Systems, ISC Business Analytics, Project Management, Quality Management, IL6S ;

Languages Known

- English
- Hindi

Certifications

- Logistics & Operation Management - ISB Hyderabad
- SAP Production Planning – Siemens New Delhi
- Scheduling & Risk Management for Project Managers – ESI Pune
- Manufacturing Intelligence – MESA CoC



Viraj Vivek Bhandare

Professional Experience = 5+ Years

July - 2011 – Till Date

Role – Owner

**M/s. Vivek Y Bhandare,
Ahmednagar
(Construction and Logistics)**

April – 2014 – Till Date

Role – Director

**S square Consultants Pvt. Ltd.,
Pune
(Web development and
Support)**

Education

B.Com.
Pune University - 2011

Industry Experience & Project Deliverables

- Successfully completed several Industrial projects at Pune and Ahmednagar.
- Secured regional distribution rights for **Hindustan Unilever Ltd.**
- Have delivered 4,00,000 sq. ft. of constructed property in 5 years.
- Experience of handing and co-ordination of projects involving multiple vendors, business stakeholders , development teams.
- **M/s. Vivek Y Bhandare** grew from Rs.20 million in turnover in F.Y. 2010-11 to Rs.240 million in F.Y. 2016-17
- **S square Consultants Pvt. Ltd.** grew from a start up with 3 employees in 2014 to a 17 strong team in 2017

Hobbies & Personal Interests

- Basketball
- Reading complicated novels
- Volunteering at my local orphanage on weekends.
- Administrating Vivek Y Bhandare Medical Foundation's work and growth
- Music
- To teach mathematics to kids

Languages Known

English
Hindi
Marathi

Volunteer

- Trustee at Vivek Y Bhandare Medical Foundation
- Secretary at DPS Education Trust



Vishwas Gowrinathan

Professional Experience: 8 years

Since April 2015:

Deputy Manager, Claims

Tata AIG General Insurance Company Ltd

June 2013 - March 2015:

Assistant Manager, Claims

Tata AIG General Insurance Company Ltd

June 2011 - May 2013:

Senior Executive, Claims

Tata AIG General Insurance Company Ltd

March 2009 - May 2011:

Executive, Claims

Tata AIG General Insurance Company Ltd

Education

- B.E. (Automobile Engineering) from Anna University

Key Projects & Deliverables

- **Technical Training** – Core team member and mentor at CII, UK accredited Auto Material Damage & Estimations Training
- **Technology Development** – Administrator and SPOC for mobile based claims and inspection processing
- **Technical Audit and Compliance** - Involved in auditing motor claim processes within the organization
- **Claims Management** – Branch Claims Incharge (2014 – 2015) leading a team handling 500 claims a month
- Responsible for drafting and whetting responses for all claims related customer escalations

Skill-set competency & Expertise

- **Functional** – Retail Claims Management, Technical Training, Audit, Grievance Redressal
- **Technical Skill-set** – Core Automotive Technicals, Process and compliance
- People Management and co-ordination with large teams

Languages Known

- English
- Tamil
- Hindi

Certifications

- IRDAI licensed Independent Surveyor - Motor
- Dale Carnegie – Trainer Excellence
- Dale Carnegie – Train the Trainer
- Licentiate Member – Insurance Institute of India



Vishwendra Singh Gautam

Professional Experience: 14 years

Since Sep 2015:

Head of Application Support (Vice-President)
Barclays Technology Centre India

From Sep 2010 – Sep 2015

Technical Lead (Assistant Vice-President)
Barclays Technology Centre India

From Mar 2004 – Sep 2010

Consultant Specialist (Team Lead)
HSBC Global Technology.

From Jan 2004 – Mar 2004

Lecturer (Artificial Intelligence & Embedded systems)
S.G.S.I.T.S Indore

From Aug 2003 – Dec 2003

Technical Support Engineer
Vcustomers (HP Tech support) New Delhi

Education

- B.E (I.T) from RGPV Bhopal

Key Projects & Deliverables

Implementation of complex IT projects globally:

Implementing Payments interface with SWIFT for HSBC Americas at New York and implementation of payment sanctions interface at London.

Operational efficiency & Stewardship: Have achieved cost saving of GBP 1.8 million by decommissioning of unused legacy applications and associated infrastructure.

Cost Reduction: Reduced Operating cost of Barclays Africa services worth GBP 3.2 million by negotiating Annual Maintenance and License cost.

Skill-set competency & Expertise

- Design, Development and Implementation of Java/J2EE projects. (7 Years)
- IT Operations and Production Support.
- Banking Domain:
 - Payment Systems (SWIFT)
 - Payment filtering and sanctioning.
 - Retail and Corporate Banking.
 - Digital channels.

Languages Known

- English
- Hindi

Certifications

- Sun Certified Java professional (1.5).
- ITILv2 and v3 – Foundation.
- PRINCE2
- Lean Awareness external accreditation for Level 1a



Yazad Pavri

Professional Experience: 12 years

Since April 2016:

Partner

Mani Fincap Consultants LLP

August 2004- March 2016:

Director

Mani Credit Capital Pvt Ltd

Education

- **B.com** (H.R College of Commerce & Economics) – University of Mumbai

Industry Expertise

- Banking/ NBFC's / Real Estate Industry
- Insurance & Mutual Funds
- Commodity Exchanges/ Trading in Global Markets

Overview

- Responsible for Managing Large Sized Corporate Treasuries
- Trading, Arbitrage & Hedging on US, London & Indian Commodity Exchanges
- Raising Funds for Listed Entities & for Promoters
- Providing Wealth Management Solutions for Ultra High Net worth Individuals.
- Structuring Real Estate NCD's for Corporate Investors

Skill-set competency & Expertise

- **Functional Domain** – Corporate Finance, Promoter Funding, HNI Investment Products, Mutual Fund Distribution.
- **Competence :** Leadership, Sales Management, Relationship Management and Wealth Management
- Building & Maintaining Relationships with Promoters, Directors & CFO's of large public limited companies.

Languages Known

- English
- Hindi
- Gujarati

Certifications

- Multi Commodity Exchange of India Ltd Certified Professional.
- National Certification in financial Markets –AMFI
- IRDA Certified course for Insurance Products