



Ashwin Shetty

Professional Experience: 13 years

Since March 2006:

Cabin Supervisor
JET AIRWAYS

March 2006-August 2014:

Cabin Crew
JET AIRWAYS

Education

- Graduate in Science (Mathematics Major) from Mumbai University, 2005

Key Projects & Deliverables

- Trained on Aircraft types-
 - Boeing 737-700/ 800/900/900ER
 - Airbus 330-200/300
 - ATR 72-500/600
 - Boeing 777-300ER

Skill-set competency & Expertise

- Inflight direct customer servicing skills.
- Team lead in safety emergency situations.
- Auditing flights to meet DGCA safety standards.
- Guiding and mentoring the team in situational handling.

Languages Known

- English
- Hindi
- Kannada
- Tulu

Certifications

- Aviation security training certified by Bureau of Civil Aviation Security
- Dangerous Goods training certified by Bureau of civil aviation Security.
- First Aid certification by DGCA.
- Safety Emergency certification by DGCA
- DGCA Certified Check Crew



Atul Kumar Srivastava

Professional Experience = 18+ years

Since March 2017;
Head – Inclusive & Social Banking Operation
YES Bank Ltd, Mumbai

Dec 2014- March 2017
Lead - Consumer Operation
Reliance Jio Payment Bank, Mumbai

May 2013- Dec 2014
Regional Head – Retail Operations Group
ICICI Bank Ltd, Delhi

Sep 2004- April 2013
Circle Head – Wholesale Banking Operation
HDFC Bank, Varanasi

Oct 2003 – Aug 2004
Executive cum Relationship Manager
Axis Bank Ltd, Delhi

May 2001- Sep 2003
Clerk, Karnataka Bank Ltd, Delhi

Education

Pursuing PGPMX from IIM, Indore
PGDBM, Purvanchal University
B.Sc., Purvanchal University

Key Projects & Deliverables

- Strategic Leader, offering 20 years of unique expertise across digital transformation, top line management & revenue generation across banking industry,
- Facilitator & builder of well-equipped teams, with specialty in both start-up and scaled growth stages
- Result-oriented decisive leader skilled at diligently utilizing the leadership skills and knowledge in implementing the organizational goals along with emphasis on securing strategic partnership, business planning and financial management
- Impressive track record of handling start-up during Reliance Jio Payment Bank Setup, Revamping of YES Bank Microfinance Unit in a New Digital Avatar
- Adept at maintaining a strong focus on structuring, managing, and implementing complex financial solutions requiring deep business

Skill-set competency & Expertise

- **Functional** – Expert in Retail Asset and Retail Liability Operation, Financial Inclusion, Currency Chest Operation and all other sub function of Retail and Wholesale Banking Operation
- **Competence** -Highly skilled in formulation of policies, strategic & annual planning, for setting up the complete business at PAN India level
- **Strategic Solutions** – to create affordable, customized business process strategies which improves the efficiency and productivity, in turn enhance business profits

Languages Known

- English
- Hindi

Certifications

- JAIB from Indian Institute of Banking and Finance, Mumbai
- KYC & AML Certification from IIBF
- Certificate in Trade Finance from IIBF
- Certification in Customer Service and Banking Standards from IIBF
- Certification in Microfinance Operation from IIBF
- Certificate in Digital Banking from IIBF



Bharat S. Yadav

Professional Experience: 16 years

Since Sept 2018

With Dell Technologies - Director for Strategic Business

Dec 2015 to Sept 2018

with Juniper Networks India Pvt. Ltd., Mumbai as Director – Major Accounts.

May'07 to Dec'15 with DELL India Pvt. Ltd. as Sr. Manager – Sales

Sept'03 to Dec'07 with PCS Technologies Ltd. as Regional Manager – Sales Senior Architect

May'98 to May'01 with Texican Electronics Pvt. Ltd

Education

- MBA in Marketing from Mumbai University, Mumbai
- B.Com. from Mumbai University, Mumbai

Key Projects & Deliverables

- ***Passionate business leader with excellent track record of managing overall P&L for business divisions with turnover exceeding \$25 Million***
- ***Notched-up multi-million dollar contracts and won tenders from leading clients spread across diverse industries such as Manufacturing/Service Providers /IT and ITES.***
- ***Strategized & converted the non-profit accounts***

Skill-set competency & Expertise

- ***MBA in Marketing with over 20 years of experience in Strategic Planning,***
- ***Operational Excellence, Business Development, Consultative Selling, Solutions & System Integration, Strategic Partner Alliances & Vendor Management across IT-Hardware industry.***
- ***customer acquisitions, & improvement in customer experience***
- ***Dynamic, go-getter & pragmatic & focused with excellent planning, leadership,***
- ***communication, negotiation and problem-solving skills***

Languages Known

- English
- Hindi
- Marathi

Soft Skills

Communicator

Innovator

Thinker

Collaborator

Intuitive



Himanshu Kumar Pandey

Professional Experience: 15+ years

Sep- 2018-Present:

MD Suru Foods and Beverages

Aug 2011-Aug 2018:

*General Manage Content
Tata Sky*

July 2009-July 2011:

*Sr. Manager Marketing and content
Videocon D2H*

Mar 2008-Jun 2009:

*Manager Marketing
Airtel Digital TV*

Mar 2005-Feb 2008:

*Sr. Media Planner
Group-M*

Education

- **PGDA:** IIMC (Indian Institute Of Mass Communication, Delhi)
- **B.Sc** – Delhi University

Key Projects & Deliverables

- **A launch professional:** Proven track-record, launched **10+ media services across media platforms**
- **Launched PPV** – Launched PPV services for Airtel digital TV and Videocon D2h
- **Audience Measurement System:** Guided a cross-functional team for the sector's first successful system; helped internal ad sales team to increase ad-rates in the **range of 10%-20% by tracking ROI for advertisers**
- **Regional movies:** First to launch regional movie services; the Punjab services saw state **churn reduce by 1.5%**
- **Sports add-on:** Launched Star Sports additional live-feed, unavailable on regular linear channels, 2X viewership
- **Youngest** to draw up an impactful **media plan for one of Nokia's** high-end phones in its heydays – **the N70, N95, N72**
- **First advertiser** to harness **World Music Day** as a **launch base** for Nokia' phones
- **Mobile Content and digital strategy**

Skill-set competency & Expertise

- Developing new media products
- Content Acquisition & Negotiation
- Product development & advertising
- Mass media research, planning and buying
- Media Marketing
- People Management and Team Building

Languages Known

- English
- Hindi
- Marathi



Kapil Naik

Professional Experience: 16 years

Since November 2016:

General Manager – Business & Market Development

Brand – R|Elan

Reliance Industries Ltd.

December 2010 – June 2016:

Product Manager, Wrangler

VF Brands India Pvt. Ltd.

January 2007 – December 2010:

Sr. Merchandiser (Product Development)

Levi Strauss India Pvt Ltd.

2003-2006:

Merchandiser – Product Development & Sourcing (Buying House)

TSS –Textile Sourcing and Services

Education

Bachelor of Textile Engineering (B.Tech)

from D.K.T.Es Textile & Engineering Institute, Shivaji University, Kolhapur

Key Projects & Deliverables

- **Product Management** –
 - Determine consumer pricing for all products for brand profitability.
 - Research and forecast future market trends for merchandise selection.
 - Planning Merchandise & Product mix for different sales channels.
 - Developing marketing strategies and ensuring proper product placements and marketing window in stores.
- **Business Development** - Analysis of business and current trend (Category / Channel / Customer wise) for optimistic product plan.
- **Brand Launch** – Have launched fabric brand **R|Elan** made by specialty yarns and fibers.
- **New Product Development** – Launch of performance products
 - **Jeanswear & Tops** - Water Repellent, Toughmax, Silver Shield(Anti-Microbial), Sun shield (UV protection)
 - **Fabrics** - Kooltex (Moisture management), Feel fresh (Anti-Microbial), Green Gold (Recycle Polyester) and Free Flow (Soft-Drapery)
- **ERP implementation** for brand management and merchandise planning

Skill-set competency & Expertise

- **Competence** - Experience in Product Development, Sourcing, End2End Product Roll out and Vendor Management.
- **Merchandise Planning** - Satisfy consumer demand by making the right merchandise available at the right places, times, prices, quantities and product sustainability.
- **Strategic Solution** – Create affordable, customized business strategies like SMUs merchandise plan for MBO and Online channels that enhance profits.

Languages Known

- English
- Hindi
- Marathi

Certifications

- Certification in **Management Development Programme** from Indian Institute of Management, Indore
- GALLUP's Strength Finder Certification



Kedar Vibhakar Tendulkar

Professional Experience = 20+ years

Since May 2006;
Deputy Vice President – IT – Core Banking
HDFC Bank Ltd, Mumbai.

Dec 2004- April 2006
Senior Software Engineer - Treasury
3i infotech – ICICI Bank Ltd., Mumbai.

Mar 2000- Nov 2014
Asst. Manager – IT – (Treasury,
Depository)
Oriental Bank of Commerce, Mumbai.

Nov 1997- Feb 2000
Faculty – Computer Institute
**Algol Computers, Aptech Computers
Ltd., Mumbai.**

Education

Pursuing PGPMX from IIM, Indore.
Master Diploma IT, TULEC, Mumbai.
B.Sc., Mumbai University.

Key Projects & Deliverables

Experienced project manager: offering 19 years of success leading all phases of diverse projects in various divisions of bank like Core Banking, Treasury and Depository.

Business strategist: plan and manage multimillion projects aligning business goals with technology solutions to drive process improvements, competitive advantage and gains.

Excellent communicator: leverage technical, business and financial acumen to communicate effectively with stakeholders and their respective teams.

Manage highly technical teams: Able to manage large technical teams and known for highly technical deliverables that meet highly available technical implementation.

Skill-set competency & Expertise

Functional – Expert in Banking Domains like Retail Liability and Wholesale Banking Functionalities, Treasury, Depository and Foreign Branch Functions.

Technical -Highly skilled in Storage, Servers, Databases, Middleware Technology, Messaging software and Web server.

Languages Known

- English
- Hindi
- Marathi

Certifications

- C-DAC CST - 'I'
- C-DAC CST - 'E'
- IT Service Management Foundation based on ISO/IEC 20000
- Machine Learning
- Oracle Certified Associate
- ITIL Foundation



Milind Bawane

Professional Experience = 9+years

Since June 2015:

DGM - Government Sales
Carestream Health India Pvt. Ltd, Mumbai.

October 2014 – June 2015

Area Sales Manager
Prognosys Medical Systems Pvt Ltd, Mumbai.

October 2013-September 2014

Assistant Manager Biomedical
Fortis Hospital, Mumbai.

July 2011 – September 2013

Biomedical Engineer
Sahyadri Hospital, Mumbai.

July 2010 – June 2011

Sales & Service Engineer
Deccan Meditech.

Education

B.E. (Biomedical)
Mumbai University

Key Projects & Deliverables

- **Business Development Manager** - Set up Institutional Business for India West region. Grew the turnover for business unit to 70 Million (FY-18) in a span of three years
- **Product Management** – Developed product marketing strategy, pricing strategy for newly launched product (DRX Evolution Plus) & ensured that it is showcased in majority premier institutes in West.
- **Channel Management** – Handled a team of 15+ channels & encouraged them for consumables business. Working in close co-ordination with Key Accounts Manager, Channel Managers for Trade & Corporate customers.
- **OEM Management** - Liaising and collaborating with various OEM to explore new initiatives and strengthen business.

Skill-set Competency & Expertise

- Sound knowledge of Healthcare Radiology products & software's.
- Refined negotiation skills.
- Market insight.
- Project Management & Vendor Management.

Languages Known

- English
- Hindi
- Marathi
- Gujarati

Certifications

- Member of Carestream Top Talent Club.
- Underwent two modules of PRIDE – Personal Responsibility in Development
- Underwent Concept Orientation - Energy devices & Endoscopy hygiene training at Johnson & Johnson.



Mudit Bagri

Professional Experience: 15+ years

April 2017-Present:

Senior Financial Analyst
DXC Technology

Nov 2015-March 2017:

Senior Financial Analyst
Hewlett Packard Enterprise

Jan 2009-Oct 2015:

Financial Analyst
Hewlett-Packard

Oct 2002-Dec 2009:

Assistant Manager
Hewlett-Packard

May 2001-Oct 2002:

Partner
obiz4u.com

Education

- **B.Com** – Mumbai University
- **Advanced Diploma in Software Engineering** – Aptech (Microsoft)
- **Diploma in Business Finance** – ICAI

Key Projects & Deliverables

- **Financial Integration and Reporting** – Integrated Management Reporting for Global Functions (Finance, Legal, IT, Marketing, HR and Real Estate)
- **Capital Inventory Risk clearance** – Identify, mitigate risk and capitalize aged inventory worth >\$60M
- **Guest Auditor** – Guest Auditor for Treasury Derivatives and Hedging
- **Project and Separation Reporting** – Reviewer cum approver of project savings and tracking of Corporate separation expenses
- **Financial and Head Count variances** – Maintain <1% variance on Financial Forecast v/s Actuals and 100% accurate alignment of >500 HC
- **Cash flow and contract compliance** – Improve DPO, alignment of vendor payment terms to contractual terms
- **SLA Creation and Reviews** – Implement Front-Office/Back-Office model and create SLAs with defined metrics and KPI's

Skill-set competency & Expertise

- Financial Planning, Budgeting, Forecasting and Variance analysis
- MS-Excel – Trainer to over 100 Finance professionals
- Data Analytics, Visualization and Dashboarding
- People Management and Team Building

Languages Known

- English
- Hindi
- Marathi

Certifications

- Lean Six Sigma Black Belt
- Six Sigma Green Belt
- Microsoft Office Specialist – Excel 2010
- Transitioning into Leadership - IIM Bangalore
- Foreign Exchange Risk Management - BSE Institute



Nikhil Raj

Professional Experience = 23+ years

Organization : The Shipping Corporation of India Ltd.

April 2019 – present

Deputy General Manager (Shipbuilding & Services)

Jan 2011 – March 2019

Chief Manager (Naval Architect)

Jan 2007 – December 2010

Senior Manager (Naval Architect)

Jan 2004 – December 2006

Manager (Naval Architect)

Jan 1999 – December 2003

Deputy Manager (Naval Architect)

August 1995 – December 1998

Asst. Manager (Naval Architect)

Education

B.Tech (Honours) in Naval Architecture,
IIT Kharagpur

Key Projects & Deliverables

- Finalized shipbuilding Contracts and Memorandum of Agreements for ship acquisitions.
- Worked as Project Manager for a Very Large Crude Carrier (VLCC) at a major shipyard in China.
- Approved design & worked as Owner Surveyor for Oil & Chemical Tanker Projects at major shipyards in Korea.
- Carried out Pre-purchase inspection of different types of ships in Operation to assess their suitability for acquisition.
- Executed Ship conversion and retrofit projects at major Chinese and Indian shipyards.
- Finalized technical specifications of new building projects for different types of ships for acquisition.
- Inspected several Foreign shipyards to assess their infrastructural capability to handle a project .

Skill-set competency & Expertise

- Finalization of Technical Specifications.
- Ship Design Review.
- Pre-purchase inspection of ships in Operation.
- Project Management from contract signing to delivery of ship.
- Inspection of shipyard to assess its capability.
- Finalization of Contracts and Memorandum of Agreements.
- Internal Audit for Integrated Management System .

Languages Known

- English
- Hindi

Certifications

- Internal Auditor for Integrated Management System ISO 9001-2015, ISO 14001:2015 and ISO 45001-2018 from IRQS



Rajnish Kumar

Professional Experience: 20+ years

May 2018 - Present:
General Manager (IT)
Sun Pharma

June 2004 – April 2018:
Project Manager
IBM India

July 2003 – June 2004:
Functional Analyst
Tata Technologies Ltd.

Feb 2003 – June 2003:
Consultant
Siemens Information Systems Ltd.

Mar 1998 – Jan 2003:
Engineer (Production)
Sterlite Industries India Ltd.

Education

B. Engg. (Mech) from Birla Institute of Technology, MESRA, Ranchi

Key Projects & Deliverables

- Currently working on SAP S4 HANA implementation program across SUN Pharma’s multiple manufacturing locations.
- Successfully delivered the following SAP implementation projects, and also large project programs like Integration Testing, Performance Testing, Security Testing, and Training delivery etc. for some of the notable clients below:
 - Teva Pharmaceuticals, Israel, Czech, UK, USA - Release Lead
 - Abbott Labs, India – Project Manager
 - Roca Bathroom Products, India – Project Manager
 - McCain Foods, Canada & France – Service Delivery Manager
 - Sara Lee Intl, Netherlands – SME, Onsite co-ordinator
 - Coca Cola, USA & Canada - Lead Consultant
 - Nestlé, India - PP QM Consultant
 - Phillip Morris International, Australia - PP Consultant
 - Saint Gobain, France - PP Consultant
 - Alstom Ltd., India - PP and QM Consultant
- SAP certified professional with 21+ years of experience.
- Worked on multiple end-to-end implementations, support, global Roll-out, and harmonization projects.
- Worked in client facing roles on SAP harmonization projects for several Fortune 500 clients from diverse industries like Pharma, Consumer Goods, Chemical, Industrial, Automobiles etc.

Skill-set competency & Expertise

- **Program Management**
- **Project Management**
- **Project Financials (P&L)**
- **People Management**
- **Implementation Partner evaluation and selection**
- **SAP S4 HANA/ ECC**
- **SAP PP (Production Plng)**
- **SAP QM (Quality Mgmt.)**
- Business requirement analysis, Blue printing, Testing, Training, Data migration, Cutover.

Certifications/ Recognition

- SAP Production Planning (PP), certified by **SAP AG**
- SAP S4 HANA Certification
- Winner of prestigious “IBM Service Excellence Award”

Languages Known

- English
- Hindi



Ravi Singh

Professional Experience: 22 years

Since Feb 2018:
Deputy General Manager Electrical, Projects
DFPCL Navi Mumbai, India

May 2007 – Oct 2017:
Senior Electrical Engineer,
QAFCO, Qatar

Sept 1998 – May 2007:
Assistant Manager
CFCL Kota, India

Nov 1996 – Sept 1998:
Assistant Engineer
Renusagar Power Division
Hindalco Industries

Education

B.E. (Electrical)
M.I.T.S. Gwalior

Key Projects & Deliverables

Experience of working in Mega Manufacturing unit Projects, in aspects of Design, Engineering, Construction, Commissioning of electrical Systems

Asset Maintenance of electrical systems for manufacturing units involving planning, execution, team leading, technical decisions. Plant modification management

Lead Operation team for power generation and electrical systems operation

Skill-set competency & Expertise

Functional Domain –

- Team Leading, Communication, Problem Solving, Negotiations, change management

Technical Skill-set –

- Engineering, Construction, Commissioning, Estimations,
- Specification and Standards Writing
- Work Planning, Procurements, Spares management under O&M setup. Cost control, Cause Analysis,

Languages Known

- English
- Hindi



Rohit P Barde

Professional Experience = 14+ years

Since Nov 2007:

Manager (O&M Transmission ,
Receiving Station)

Tata Power Company Ltd, Mumbai

Oct 2004 – Oct 2007

Assistant Manager

BSES Yamuna Power Ltd

**(JV of Reliance Infra & Govt of Delhi) ,
Delhi**

Education

B.Tech. (Electrical)

National Institute of Technology, (NIT)
Kurukshetra, Haryana

Key Projects & Deliverables

- Responsible for O&M of Receiving Stations (220kV/ 110kV / 33kV / 22kV/ 6.6kV) located at south Mumbai by leading team of staff and engineers to run plant efficiently and safely.
- Plan , Coordinate and Execute CAPEX (which brings profit of 14 % of equity invested) activities for plant. Major activities – 33kV GIS (₹ 4.0 Crs), 250MVA Transformer (₹ 7.0 Crs) , HV & LV Circuit Breakers, Capacitor Banks etc.
- Part of project for Optimization of O&M Inventory in Tata Power Transmission which brought down inventory cost by 10% i. e ₹ 1.2 Crs (thus reducing interest on working capital) and introduced concepts like Just in Time ,Spares Centralization.
- Awarded T&D innovation for integration of 145kV Hybrid switchgear (ABB PASS).
- Recipient for Best Divisional Performance Scorecard from MD
- Facilitated Quality Circle team in 23rd National Convention of Quality Circle

Skill-set Competency & Expertise

- Managing Team for Operations and Maintenance (Preventive , Breakdown , Condition based and Reliability Centered Maintenance).
- SAP PM , MM , PS module.
- Vendor Management.
- CAPEX and OPEX -Planning , Procurement & Execution.

Languages Known

- English
- Hindi
- Marathi

Certifications

- Best Practices in Distribution System O&M – National Power Training Institute, Faridabad
- Effective Management of Safety Health and Environment- Central Labor Institute , Mumbai



Sanjay Kumar Mukherjee

Professional Experience = 25+ years

Axis Bank Ltd.

August 2013 till date. Vice President– BBO

June 2008 to July 2013 Vice President– IT-SSG and Head Core Applications

June 2002 – May 2008 Asst. Vice President – IT and Member Core Banking

January 2000 – May 2002 . Manager– IT and Member Core Banking Applications

May 1997 – December 2000 Dy. Manager– IT and Branch DBA

Bank of Punjab Ltd.

September 1995 – April 1997 Executive System Trainee

India Education Center. New Delhi

April 1994 – August 1995 Faculty

Key Projects & Deliverables

- Retail operations Process Engineering.
- 18 years of banking experience in Banking-IT, techno-functional Operations, maintenance of core banking and allied applications.
- Head in System Solution Group lead four major and very critical application team (Core Banking Group, Trade Finance Team, Capital Market and Depository Team and Payment System Team).
- Experience in designing and implementing 'Retail Banking Products' in CBS Finacle.
- Lead project to implement Govt. Business Module for CBBDT and CBEC collections, Pensions and CPSMS module
- Leading various version-migrations/up-gradation of CBS Finacle starting from Finacle 5.1 to present Finacle 10.3.
- Implemented and managed CTS (Cheque Truncation System)
- Managed CTS from technical side as well as from operations side. Experience in designing and executing mass training program spread across the bank.

Skill-set competency & Expertise

- Functional Retail Operations, Retail and Core Banking Systems,
- Competence -Experience in Project Management and Vendor Management

Languages Known

- English
- Hindi
- Bengali

Certifications

Qualified CISA and ISMS Lead Auditors Course examination.
 Attended Training program on Finacle at Infosys, Oracle Databases, Train the Trainer's Course

Education

B.Sc, MCA



Sanjay Kumar Pandey

Professional Experience: 17 years

Since August 2015:

Senior Project Manager, Delivery
Edgeverve Systems

Jul 2001-July 2015:

Senior Project Manager, Delivery
Infosys Limited

Education

- B.Tech. from Indian Institute of Technology – Varanasi
- PGP-MX IIM Indore (2018-2020 Batch)

Key Projects & Deliverables

- **Data Analytics** – Implementation of Data Analytics use cases – Customer Behavior, Cash Flow Forecasting, Next Best Offer, Cross-Sell etc. for Retail and Corporate banking customers based in Europe, Middle East and East Asian Geographies.
- **Data Warehousing Implementation** – Project Director of DWH implementation – Handled from product selection till final implementation and business handover for Vietnam based Retail bank(s)
- **Core Banking Implementation** – Program management of Group, Local and Country specific application's integration into a Standardized Core Banking & Payment solutions for a Tier 1 Bank operating in APEC countries

Skill-set competency & Expertise

- **Functional Domain** – Retail Banking, Loyalty Management – Retail
- **Technical Skill-set** – R, Hadoop, Spark, Sqoop, Tableau, Pega PRPC Commander, Tibco BW, Datastage, Informatica, IFW Models, ERWin, Netezza, Oracle, Sybase, Hive & C

Languages Known

- English
- Hindi
- Marathi

Certifications

- Google Cloud
- Dale Carnegie - High Impact Presentation Training
- ITIL – OGC UK
- IBM Pure Data for Analytics
- Project Management Elite Foundation (Internal Certification)



Shradha Salaria

Professional Experience: 6 years

Since Nov 2017:

Manager, Wholesale Banking
Kotak Mahindra Bank

Aug 2013-Nov 2017:

Deputy Manager, Wholesale Banking
ICICI Bank

Jan 2012-June 2012

Trainee, Dot Net platform
Infosys

Education

- B.Tech (CSE) from Chitkara University
- MBA from TAPMI, Manipal

Key Projects & Deliverables

- Played a pivotal role in the launch of Web Custody platform to the banks custody clients and for ASBA bidding application for IPOs.
- Was part of the team which enabled smooth transition of FII clients into FPIs post new SEBI FPI regulations 2014
- Involved in process finalization and obtaining approval for new product "FX Conversion services to Non-Custodial FIIs" from the Bank's Process Approval Committee
- Successfully managed to increase revenue and build business for the Bank.

Skill-set competency & Expertise

- **Soft Skill set** -Communication Skills, Leadership, Creativity and Time Management
- **Technical Skill-set** – Computer aided presentations, Management Information System.
- **Others** – Negotiation and Persuasion

Languages Known

- English
- Hindi
- Punjabi

Certifications

- NISM Certification for Depository Operations Module
- NISM Certification for Securities Operations and Risk Management
- NISM Certification for Mutual Fund Distributors
- NISM Certification for Securities Intermediaries Compliance
- Published Papers on Cloud Computing in 2 Journals of Mozilla Firefox.



Sunita Mahajan

Professional Experience = 9+ years

- Since May 2019 - Till Date
IT Manager, Global PMO Manager
Puma Energy, Mumbai, India
- Since Jun 2014 - July 2017
IT Project Manager, Retail Omni channel **Decathlon, Shanghai, China**
- Since May 2012 - Sep 2013
IT support Manager, Education
Lycée Français De Shanghai, Shanghai, China
- Since Dec 2010 - Feb 2012
Consultant, IT Consultancy
Capgemini India Pvt Ltd, Mumbai, India
- Since July 2007 - Nov 2010
Analyst **Telecom Verizon Data Education**

B.E. (Computer Science)

RGPV University, Bhopal

PGP-MX (2018-2020) IIM Indore

Key Projects & Deliverables

- Delivered projects in **Retail, E-commerce, Omnichannel, Education, Consulting and Telecom industry**
- Responsible of Omni Channel projects (LIEN - Direct Marketing & Communication Project, CUBE - Decathlon China Ecommerce Website, MyECard - CRM) overall roadmap, delivery and communication
- Full lifecycle project management from conception to execution, including planning, management and coordination
- Lead Project Profitability (ROI), Project Financial Management, Dependency management and Risk management
- Vendor sourcing, vendor selection, contract management & vendor management

Skill-set competency & Expertise

- Project/Program Management, PMO Setup & Management, Software Development Lifecycle, IT Strategy & Planning, Project Budgeting & Cost Controls, Database Design (RDBMS), Quality & Risk Management, Vendor Sourcing & Management (RFI/RFP, SLA, Negotiation & Contracting), CRM (Customer Relationship Management), Team Building and Recruitment
- Tools & Languages - SQL Server, .Net, XML, HTML, TFS, CMIS, QC, Agile/Scrum

Languages Known

- English
- Hindi
- Mandarin (Chinese)

Certifications/Recognition

- Microsoft Certified Technology Specialist: SQL Server 2008, Database Development
- HSK L2 Certified, Mandarin Language proficiency.
- 'U Deserve' award & Spot award (twice) for exceptional performance at Verizon

Tarun Tiwari

Professional Experience: 18 years

Since July 2014:

Positions: Marine Superintendent / ADPA / CSO
Scorpio Marine Management (India) Pvt Ltd

Apr 2013 - July 2014:

Positions: Sr. Marine Superintendent / Marine Superintendent
Transocean (Singapore) Pte. Ltd

Jan 2013 - Mar 2013:

Positions: Vetting and Training Superintendent
Pioneer Shipping Services (for Thome Ship Management, Singapore)

2011 - 2012:

Positions: Master (Captain)
Bernhard Schulte Shipmanagement & Great Eastern Shipping Company Ltd

2000 - 2011:

Positions: Chief Officer / 2nd officer / Third officer
Bernhard Schulte Shipmanagement & Great Eastern Shipping Company Ltd

Education

- **MICS** (ICS, London) - 2014
- **Masters FG** (DG Shipping, Mumbai) - 2008
- **BSc.** (Nautical Science) – TS Chanakya, Mumbai - 2000

Key Projects & Deliverables

- **Yard Takeovers** – Took over more than 25 new vessels from Korean and Chinese Yards in a span of 3 years
- **Acquisition of vessels** – Played a key role in acquisition of 23 vessels from Navig8 To Scorpio
- **Vetting and TMSA** – Key role in SIRE, CDI inspections on vessels and TMSA in shore based offices
- **Maritime Security**- Member of international Security working group in Intertanko. Cyber security implementation
- **Marine Assurance, Safety and Quality** – Key responsibility for implementation of ISM, ISPS and SMS on company vessels
- **Ship Management** – Key responsibility for supervision of Navigation, cargo operations and vessel's technical management, budget management

Skill-set competency & Expertise

- **Ship Management**- Oil tankers, Oil-chem tankers, New Yard takeovers, Change of Management, Maritime Insurance, Drydocking
- **Marine Assurance (Safety and Quality)**– ISM, ISO, ISPS, SMS implementation, Audits and Inspections,
- **Oil Tanker Operations**– Cargo ops, STS transshipments,
- **Vetting and TMSA**– Pre-vetting, SIRE and CDI inspections, TMSA
- **Maritime Security**– Company Security Officer, Cyber Security

Languages Known

- English
- Hindi

Certifications

- DNV qualified ISM/ISPS/MLC internal auditor
- Integrated Management System
- Company Security Officer
- Experimental Leadership
- Advanced Media Training
- Maritime Risk Assessment and Incident Investigation
- Oil spill response and incident command system
- Designated Person Ashore



Varun Rawat

Professional Experience: 14+ years

May 2019- Present
Product Line Manager,
Baker Hughes

Oct 2017-May-2019:
Sales Manager-OFS
Baker Hughes

May 2015-Oct 2017:
Operations Manager –Wireline Systems
Baker Hughes

Aug 2011- April 2015:
Field Service manager,
Baker Hughes

Jan 2005 – Aug 2011:
General Field Engineer
Baker Hughes

Education

- **M. Tech – IIT Bombay**
- **B. Tech – IIT Bombay**

Industry Experience

- An experienced professional with over 14 years of experience in the Oilfield services industry in diverse Asia pacific, Middle East and Indian markets in various field and management roles.
- Result-oriented individual with strong focus on efficient execution. I started my career as Wireline Field engineer in India. Have held multiple roles in Sales and Commercial, Project management and field operations (Formation Evaluation, wireline logging and perforating services)
- Proven ability in successfully increasing process efficiency, achieving benchmarks while working under pressure and driven by a passion for achieving high quality at work.
- Possess strong organizational leadership, decision making and customer relationship management skills while maintaining high standards of professionalism. Work experience serving several Oil Companies such as Total, OMV, ONGC, OIL.

Skill-set competency & Expertise

- Financial Planning, commercial and sales proposals,
- Fulfillment Operations management
- Petroleum Engineers, Wireline Services
- People Management and Team Building

Languages Known

- English
- Hindi

Certifications



Vinay Patil

Professional Experience: 11+ years

Since March 2013:

Head- Commercials & Service Delivery- WEST INDIA
20Cube Warehousing & Distribution Pvt Ltd.
20Cube Logistics Pvt Ltd.

Dec 2009- FEB 2013:

Asst. Manager- OHS
Godrej & Boyce Mfg. Co. Ltd

Nov 2007- Nov 2009:

Sr. Executive- HSE
Agility Logistics Pvt Ltd

Education

- B.Sc – Physics from Mumbai University
- PG Dipl. Industrial Safety from MSBTE
- Diploma in Energy Management & Audits from MSBTE

Key Projects & Deliverables

- Gross turn around in business scenario by consolidating multiple facilities into ONE delivering profitability with much improved service levels
- Overseas Project Implementation**
- Implemented for IKEA IWAY Implementation in Dhaka, BD in the year 2015-16.
 - Implemented Spare Parts Management (SPMS) and Distribution network in Bangladesh in 12 cities in the year 2016 for Ericsson.

Skill-set competency & Expertise

Key Account Management

- Drive account management efforts to ensure client satisfaction and revenue growth
- Monitor and maintain consistent service delivery levels
- Set direction to provide end to end supply chain solutions with Strategic Business Planning

Business Process Management

- Process defining (SOP), refining & effective implementation for sustainable business support
- Time & Motion study to set the benchmark & improve productivity
- Implementation of Hub, WMS & TMS (Transport Mgmt.) for better service & cost efficiency

Operations Management

- Ensure service levels are maintained and customer satisfaction achieved
 - Formulate and implement cost control measures to improve overall profitability
- # Expertise in Risk assessment, CAPA, RCA analysis. Lead EHS Auditor.

Languages Known

- English
- Hindi
- Marathi

Certifications

- IMS internal auditor from TÜV India
- Warehousing Challenges & Risk Assessment from CII-Logistics.



Vishal Joshi

Professional Experience = 18+ years

Since Feb 2006;

Sr. Vice President - Global Head of Development (RDU)

SmartStream Technologies India Pvt Ltd, Mumbai

Sep 2005- Feb 2006

Associate Software Consultant
Datamatics Limited

Aug 2004 - Sep 2005

Team Lead
Quinnox Consultancy Services Ltd.

Aug 2000 – Aug 2004

Technical Architect
Netdecisions (Mumbai and London)

Education

B.E. (Electrical), MBM Engineering College, Jodhpur - jai Narayan Vyas University

Key Projects & Deliverables

- **Reference Data Utility** : Built the technology platform to solve the industry reference data problem for front, middle and back office of buy side and sell side trading firms
 - In partnership with 3 Major North American banks (Goldman Sachs, Morgan Stanley and J P Morgan) and SmartStream Technologies
 - Serving best quality reference data to more than 10 tier 1 and tier 2 banks across the globe
 - Built the Regulatory data service for MIFID II; Exchange Traded Derivatives and Equity service

Skill-set competency & Expertise

- Set up and managed multi location team from 2 to 7
- **Technology** Expert in Java and related technology; Big Data, Hadoop, MongoDB, Python, Open source technologies, Oracle, Solaris, Spark, TLM Corporate actions
- **Product** Expert in Investment banking domain wrt Reference Data and the approach of building a Reference Data Process Management. Built a workflow for Confirmation and Settlement trade processing

Languages Known

- English
- Hindi

Certifications

- **Various certification on technology stack related to Big data**
 - Big Data Foundation
 - HDFS/Hadoop
 - HBase
 - Spark