



IIM Indore PGPMX (Mumbai) Batch Profile : 2013-15



# Course Introduction

The IIM Indore two-year, alternate weekend *Post- Graduate Programme in Management for Executives (PGPMX)*, offered in Mumbai, is uniquely designed for working executives and entrepreneurs, who would like to take the opportunity to become transformational leaders and innovative solution creators in their respective organizations, but find it difficult to pursue a full-time programme in management.



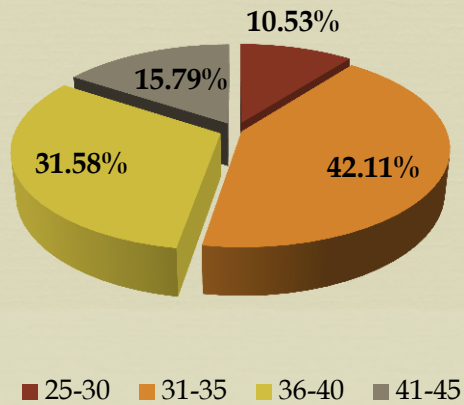
## *Pedagogy*

The pedagogy will be a judicious mix of lectures, case discussions, international / rural immersion programme, project work, term papers, role-play, seminar presentations, assignments, management games, and simulations.

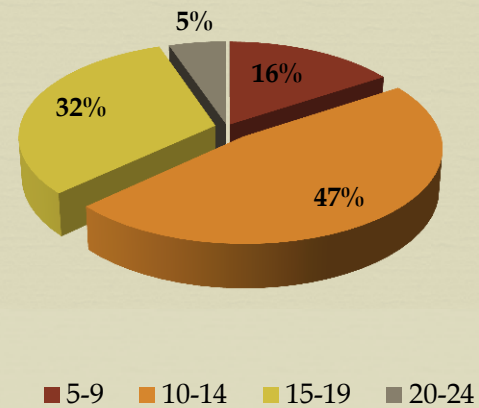


# Batch Details

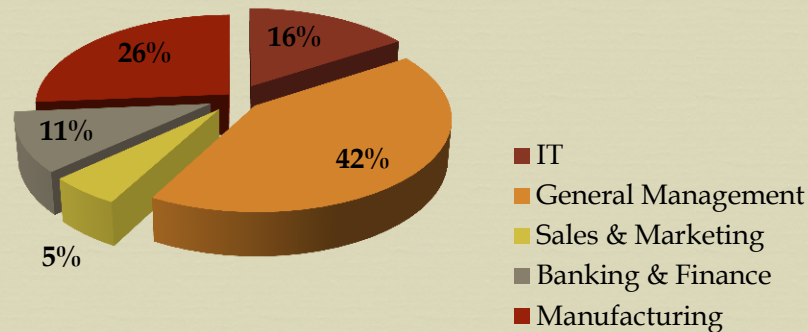
### Age Breakdown



### Experience Breakdown



### Work Function



# Aditi Bhonsle



Organization Blueocean Market Intelligence Pvt. Ltd.

Designation Associate Vice-President

Role Market Research and Analytics

Experience 16 Years

Expertise Management of end-to-end market research and analysis operations, customer satisfaction studies in particular

Qualification M.Sc. Physics

- Details
- Manages the primary research and analysis requirements for some of the top technology clients such as Microsoft, Cisco, Facebook, eBay.
  - Manages teams that are aligned to deliver on various functions of market research services such as research insight reports, multivariate analysis, survey programming, data processing, coding, etc.
  - During her stint with Cross-Tab, she was managing operations team of around 40 members on various research functions for international market research organizations and consultancies.
  - Manage the backend analysis unit to address the data processing and analysis requirements of in-house research managers.

# Alankar Jadhav



Organization TATA MOTORS LTD  
Designation Senior Manager  
Role Quality Engineering  
Job Experience 15 Years

Expertise Vehicle and Powertrain Quality, Problem Solving, Supplier Quality Improvement, Applying Quality Management and Lean Methodologies, Core Quality Tools Organizational excellence, World Class Quality and Manufacturing, Total Quality Management, Training & Coaching, Customer relationship management, Product & Process Benchmarking.

Qualification B.E. (Industrial & Production Engineering) from Rajiv Gandhi prodyogiki vishwavidyalaya M.P.

## Details

- Working as Manager, Quality Engineering at Tata Motors and is responsible for Product & Process quality - from inception to field performance.
- Responsible for coordinating quality improvement projects within Tata Motors.
- During his 15 years with Major Automotive OEMs, He has held various roles & responsibilities in R&D, manufacturing and quality functions.
- Received various Awards for problem solving, Quality Improvement projects and Increase in production volume which resulted in Lakhs of rupees savings/cost avoidance.
- He is ASQ Certified Manager of Quality/Organizational Excellence and Associate Member of American Society for Quality (ASQ) for 2years and Certified Internal Auditor for IMS (ISO/TS16494 / 14001 /OHSAS) from Omnex.



# Ashish Jain



Organization	KPIT Technologies Ltd.
Designation	Senior Technical Consultant
Role	Project Manager/Practice Lead
Experience	9 Years
Expertise	Oracle ERP Certified - SCM & Logistics
Qualification	BCA,MCA

## Details

- Expertise in Oracle ERP - SCM & Logistics domain.
- Working as Practise Lead for Warehouse , logistics and mobility solutions.
- Involved in providing solutions to customers based upon their business requirements.
- Integration expert between applications.
- Involved in implementation , up gradation , conversion and support project for Oracle Supply Chain Management and Warehousing.
- Managing & Training new team members in their respective functional or technical domains.
- Working along with pre sales team for bidding and giving product demos to customers.
- Worked with customer across all geographies while working with companies like Mindtree Consulting and Oracle India.
- Undergone training like Lead Certification, Change Management, PROMS(Project Management Training),Effective Business Communication, First Time Managers, Managing People.



# Balwant Rawat



Organization	Eaton Corporation
Designation	Manager, IP Centre of Excellence
Role	In charge of 'IP Centre of Excellence' group
Experience	11 Years
Expertise	Certified Patent Agent registered with the Indian Patent Office.
Qualification	B.Tech. (Computer Science and Engineering) - IIT-BHU

## Details

- Responsible for enabling creation, protection and management of Eaton's IP.
- Prior to Joining Eaton, Balwant worked with Evalueserve, Gurgaon as a Group Manager, where he worked on a variety of patent and trademark research projects.
- Balwant has filed two patent applications as an inventor in the USPTO and the Indian Patent Office.
- He also developed innovative IP services, authored 10 research papers and IP articles, and participated in several IP conferences as a speaker.

# Chandan Sarbadhikari



Organization IBM  
Designation Project Manager  
Role Program & Client Engagement Management - Global Services (US & Europe)  
Experience 14 + Years

- Project Management
- Software Delivery Management
- Delivery Excellence
- Program Management
- Engagement Management
- Strategic Project Planning and consulting
- Service Management
- Expertise in the BFSI domain

Expertise

Qualification MCA (Master in Computer Application), PMP Certification

Details

- Managing complete project life cycle and handling large US & Europe based enterprise Client accounts
- Managing and mentoring large onshore & offshore project team
- Total 7 Years of strong client facing Global experience in US (6 Years) and Europe (1 Year) managing & handling business critical projects and programs for Fortune 500 companies
- Active and continuous contribution to sales through expanding existing engagements, exploring new business opportunity and helping the presales team
- Leader of LEAN (Delivery Excellence) initiative board
- Successful roll-out of projects and Programs for many global client including Swiss Bank client
- “Bravo” award winner from IBM for displaying outstanding effort in various project initiatives





# Chandrashekhar Naini



Organization Hutchison Global Services Ltd  
Designation Head IT  
Role Responsible for Technology, IT Change Management, IT Security, Audits and Compliance  
Experience 14+ Years

Expertise

- Technology Management
- IT Financial Management
- IT Service Delivery
- Partner Management

Qualification B.E – Electronics & Telecommunications

Details

- Conceptualised & implemented IT DR practice for the organization
- Proven realization of tangible cost savings through smart negotiations & resource re-harvesting
- Instrumental in optimizing cost per seat by 15%
- Recipient of Transformers Award, STAR team Award, Initiative and Contribution Award

# Hemant Gadkari



Organization Portescap India Pvt. Ltd. -a Danaher Corporation Company

Designation Maintenance-Manager

Role Maintaining of Plant Machinery & Utilities

Experience 12+ Years

Expertise

- Project Management for Plant & Machineries, Mechatronics, Automation, World Class Manufacturing, Operation Management, Budget Controlling & Reliability Centred Maintenance

Qualification M.E. (Tribology & Maintenance), B.E. (Industrial Engineering)

Details

- Successfully implemented SAP-PM in the Maintenance dept. of Fiat. Worked on Green field project. Transferred Plant from Malaysia to Mumbai-India before schedule.
- Vast experience on Maintenance of Plant Machineries and got recognition on various productivity improvements.
- Resource conservation initiated and implemented and got recognition. Got international exposure on World Class Manufacturing & Productivity improvement at ILO- Turin. Well versed in handling of automation projects.

# Kedar Nandedkar



Organization	TML Industries Limited, - Agrochemical Manufacturing Company
Designation	Vice President (People Care)
Role	General Management, overseeing Organization development, Human Resources Management & Administration.
Experience	19+ Years
Expertise	<ul style="list-style-type: none"><li>• A. Organization Development, Human resource Management, Administration and Industrial relations.</li><li>• B. Community Development/ CSR</li></ul>
Qualification	Commerce Graduate from Maharaja Sayajirao University of Baroda
Details	<ul style="list-style-type: none"><li>• Two Decades of experience with Key responsibility of Organization development, Human Resources Management &amp; Administration.</li><li>• Part of senior management team for strategy, policies, business and organization development.</li><li>• Experience with an Agrochemical organisation since start up and been with it for 20 years, participating in Growth of business in domestic and international markets and successful acquisition and integration of a running agrochemical unit.</li><li>• Experience of setting up and running of a non profit community development organisation as a CSR strategy.</li></ul>



# Srinivasa Rao M



Organization Essar Oil

Designation General Manager

Role Head - Economic Planning

Experience 18 Years

Expertise Petroleum Oil refining operations, Technical service and Planning

Qualification Degree in Chemical Engineering

Details

- Got experience in oil refining field in various key functions like refinery operations, tech service , crude selection and product optimization. Worked with Indian Oil majors like Hindustan Petroleum corporation, Reliance Industries and Essar oil.



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# Rohitashva Tewari



Organization M/s Hindustan Petroleum Corporation Limited (HPCL)

Designation Senior Engineer-Process, Central Engineering

Role Assistance in review & finalization of technical documents of Refinery mega-projects

Experience 7+ Years

Expertise

- Refinery Configurations
- Various Refinery process technologies and Licensor Selection and detailed Feasibility Report & Basic Design Engineering Packages of process units

Qualification B.Tech (Chemical)

Details

- Involved in conceptualization & pre-project activities of mega Refinery projects of HPCL from last 7 years
- Part of HPCL technical team to visit Chicago, USA for witnessing Pilot plant run of Uniflex technology of M/s UOP, LLC
- Part of the HPCL team that represented HPCL on national level in Management Simulation Games organized by AIMA
- Worked as Event Coordinator in CONFLUENCE' 04 (state level technical paper presentation) organized by UP Technical University.

# Nikhil Buchhally



Organization	General Mills India Pvt Ltd
Designation	Area Manager- Business Development
Role	Business Development for General Mills' Institutional Sales
Experience	6+ Years
Expertise	Business Development
Qualification	BHM- Bachelors Degree in Hotel Management and Catering Technology
Details	<ul style="list-style-type: none"><li>• Currently Handling Business Development for General Mills' Institutional Business In Mumbai and Goa with a team of 8 People responsible for:-<ul style="list-style-type: none"><li>• Targets</li><li>• Distributor Management</li><li>• Managing KPI's for Self and Team</li><li>• New Business Development</li><li>• Demand Planning and Forecasting for the Territory</li><li>• New Product Launches and promotions</li><li>• Team Management</li><li>• Relationship Management.</li></ul></li></ul>



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# Niranjn Kumar



Organization	Mahindra - Automotive Sector
Designation	Senior Manager in Integrated Cost Management
Role	Product Development
Experience	10+ Years
Expertise	Commercial Vehicle Design, Program Management, Cost Reduction
Qualification	BE in Mechanical Engineering, REC Durgapur

## Details

- Domain Experience:
- Vehicle Engineering – Engineering Targets setting & execution based on QFD, Vehicle Architecture & Packaging, Vehicle Development & Validation Planning, Coordinating Launch activities.
- Chassis Design – Design of Ladder Frame, Fuel System, Crash Safety Devices from 4Ton to 49T GVW
- Integrated Cost Management – Analyse Cost structure & its Profitability ratios, Drive Cost Reduction initiatives in Low Profitability models, Drive Value Engineering as Proactive Tool in Design phase.
- Ingeniously conceptualized & implemented Modular Design in HCVs
- Driven weight reduction of ~150 Kgs as Chassis Design Lead
- Brought significant cost reductions by structured approach – pan organization
- Selected into Mahindra – Emerging Leaders Program

# Padmesh Mandloi



Organization ANSYS Inc.

Designation Regional Technical Manager

Role Partner with North-American sales and technical support leadership in ensuring revenue growth in Central regional business through technical leadership, account, project and team management.

Experience 11+ Years

Expertise Engineering simulation, Computational Fluid Dynamics, Finite Element Analysis, Automotive Engineering, In-Cylinder Engines, Technical Account Development, Engineering Simulation based Consulting, Multi-physics, Team Building

Qualification M. Tech (Mechanical) - IIT Mumbai

Details

- Global expert in engine and powertrain related simulations.
- Leading technical account development and management activities for North American regions
- Strong expertise in prospecting, proposing, estimation, execution, management and delivery of engineering services projects with focus on simulations Deep experience of customer support situations and models in the area of simulation technology
- Over a dozen publications in journals, conference proceedings and technical magazines on automotive and aerospace simulation technology International, cross-cultural experience, working with clients/projects across North America, Europe and Japan.

# Prashant Rajput



Organization Parker Hannifin India Pvt Ltd.

Designation Manager (Mobile Systems)

Role

- Managing projects/programs for developing complete system/subsystem solutions.
- Driving New product/system development projects in product groups, Customer field, testing & production launch issues. Developing strong partnerships with customers.
- Analyzing Market needs, Key drivers, Technology trends, Market intelligence. Business development plans
- Application engineering, Value in Use calculations, System costing, analysis & optimization

Experience 10+ Years

Expertise Project/Program Management, Product design, analysis & development. Innovative concepts, Product Costing, Value/Application Engineering, Team management, Business development, Mobile Hydraulics, Automotive controls, Vehicle Integration/packaging, Greenfield Experience, Global exposure

Qualification M. Tech (Mechanical) - IIT Mumbai

Details

- Experience in product/system design & development, Project management, Innovation management,
- Worked closely with Sales, Purchase, Quality & Manufacturing for product/system development, validation & successful launch.
- Product costing, Cost analysis, Value analysis & engineering, Mfg. line & process development
- Created & Lead engineering team providing design & analysis service to Global & Local product groups in a green field factory setup, Development of Engineering group processes, lab & equipments.
- Applied for **three international patents** on various design ideas,
- Worked with end-customers for creating highly engineered custom built system/product solutions,
- International exposure & worked with global teams on product design & development,
- Received Most valuable employee of the quarter awards & other significant contributions awards.





# Prashant Sinha



Organization L&T Infrastructure Finance

Designation Chief Manager

Role Heading power vertical in Risk & Asset Management group.

Experience 9+ Years

Expertise Power sector expert worked in all facets of power sector including conventional non conventional and transmission & Distribution.

Qualification M.E Electrical Engineering

Details Techno commercial expert in developing projects & analyzing projects in power sector for investment opportunities.



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# Sachin Mehta



Organization ICICI Bank

Designation Assistant General Manager – Internal Audit

Role Managing Information Security audits and technology reviews across ICICI bank and group subsidiaries

Experience 13 + Years

Expertise

- Information Security
- IT Risk Management
- Web Application Security
- IT Audits

Qualification CA, CISA, CISSP

Details Conducting IT security reviews, managing information security programs, designing risk frameworks, web application security and IT governance frameworks.  
Involved in conducting end-to-end consulting and advisory engagements in the areas of:

- IT Security Assessments and Reviews
- Web application and Network Security Reviews
- PCI-DSS | GLBA | SSAE 16 | SOX Reviews
- Business Continuity
- Information Governance and GRC (ISO, ISMS and tailored security programs)

# Santosh Manohar Soman



Organization The Great Eastern Shipping Company Ltd, Mumbai, India

Designation Asst. General Manager

Role Chartering and Commercial Operations of Ships (Bulk Carriers and Tankers)

Experience 13 + Years

Expertise Tanker Division

Qualification B.E. (Industrial Engineering) ,Diploma in Shipping Management

## Details

- Presently handling Chartering of Crude oil tankers which involves importing cargoes for indian oil companies and international trading of ships tramping worldwide dealing with multinational oil companies like Shell, BP. Exxon, Chevron.
- Responsible for the earnings of the fleet including developing trading strategy, optimise operations and implementation of the same.
- Optimising resources, maximising earnings, developing MIS, identify training needs and develop new human resources within the department.



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# Varun Lohia



Organization Allied Blenders and Distillers Ltd  
Designation Deputy General Manager  
Role Controller- Supply Chain (Procurement & Logistics)  
Experience 16 + Years

Expertise Vendor Development & Management, Sourcing & Procurement , E -Procurement & Reverse Auctions, Budgeting & Control, Cost Reduction, Risk Management, Strategic Management, Procurement Planning, Inventory Management, Logistics & Transportation, Control & Standardization, Agreements & Contracts, Working Capital Management, New Product Development, Benchmarking, Resource Optimization, Quality Systems, Audits & SOP's and Statutory Compliances

Qualification B.Sc., GNIIT, Specialized Diploma in Materials Management from IMT Ghaziabad, Executive Program in Supply Chain Management from IIM, Calcutta.

## Details

- Enriched experience in Procurement, Vendor Management, Materials Management, Inventory Management, Logistics and Commercial Operations with international exposure.
- Worked with Honda Siel Cars India, SAB Miller India, Honda Logistics , United Breweries Ltd & presently working with Allied Blenders & Distillers Ltd, Mumbai as Controller - SCM (Procurement & Logistics), handling and controlling procurement of approx. Rs. 6000 million per Annum for 42 manufacturing locations Pan India.



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# Yatish Jain



Organization Nifty Plastics Pvt Ltd

Designation Managing Director

Role Overall Management of the Organisation and ensuring that there is Profitable Growth of the Organisation

Experience 15 + Years

Expertise Strategic Planning and Implementation of New Business Ventures, Crisis Management and Turnaround of Sick SMEs.

Qualification B.Com. C.A. (Inter) and MDSE ( Masters Diploma in Software Engineering)

Details

- Creating Balance and improving coordination between various departments Viz., Finance , Marketing , HR, Store, Purchase, Production , Development and QC .
- Improving Productivity of manpower, wherever necessary resizing and staffing. Training and Motivating manpower to move towards a common organisational goals,
- Marketing to unorganised Traders and Retailers spread across various states in India, Creating Brand Value in Rural Market.
- A strong believer of the ideology " Either Grow or Perish"