



# Amrata Singh Jadaun

Professional Experience : 8.5+ years

**Since May 2021:**

AVP (Banking & Strategic Partnerships)  
**ZikZik Technologies Pvt Ltd**

**Sep 2019 - May 2021:**

Sr. Manager (Business Strategy,  
Strategic Alliances & Banking  
Partnerships)  
**Open Financial Technologies**

**Jan 2016 - Sep 2019:**

Sales Evangelist  
**Investnet Yodlee**

**Oct 2013 - Nov 2015:**

Application Developer  
**IBM INDIA PVT LTD**

Education

**B.Tech. – Electronics**

BBD National Institute of Technology &  
Management, Lucknow

Key Projects & Deliverables

- **Founderscard Launch:** Amrata owned the entire partnership with Visa and Bank and managed the business strategy for the launch of the South East Asia's first Visa Business Infinite Credit Card which is ZikZuk's Founderscard
- **Channel Partnership Program Launch:** Amrata solely built the Channel Partnership Program for Open alongside her supervisor. She handled 360 degree operations and worked with all the teams be it technical, operations, finance, sales, legal etc. The program was a great success.
- **Whitelabelled Products for Banks:** Working with top banks of India. Exploring variety of synergies with banks across their verticals like Commercial cards, SME Banking and Transaction Banking. Have also been engaged in the projects of making white-labelled products for banks.

Skill-set competency & Expertise

Amrata is a FinTech enthusiast with a demonstrated history of working for 9 years in the financial services industry. Skilled in building Banking & Strategic Partnerships and having sound knowledge of Open Banking trends, API Banking, Account aggregation, Digital Lending, Financial Services, Strategy Planning.

Amrata has been doing evangelism for her associated organizations at times and is very well versed with Indian Startup ecosystem. She led many projects with Startups, solely managed the program strategies and ensured a great success.

Languages Known

- English
- Hindi

Certifications

- Executive Certificate in Fintech
- Java Certified



# Ankul Pratap Singh

Professional Experience : 6+ years

**Since Sept 2020:**

Sr. Manager – F&B  
Diversey India Hygiene Limited

**July 2015 - Aug 2020:**

HOD – Commissioning Servicing  
Repairing  
Blast Carboblocks Pvt. Ltd.

## Education

**M.E. – Mechanical Engineering  
specialization Thermal Engineering**

Pillai College of Engineering  
Mumbai University

**B.Tech – Mechanical Engineering.**

IVSIT Mathura, Uttar Pradesh Technical  
Univesity (UPTU) Lucknow

## Key Deliverables

- Key Client Handling. And building customer relations
- Client Site Visit. Technical Discussion with party, conduct research into the feasibility, design, operation and performance of mechanisms, components and systems. Negotiate contracts. Conducting Seminars on products.
- Supervise and inspect the installation, modification and commissioning of mechanical systems at construction sites or in industrial facilities.
- Develop maintenance standards, schedules and programs and provide guidance to industrial maintenance crews.
- Investigate mechanical failures or unexpected maintenance problems.
- Supervise technicians, technologists and other engineers and review and approve designs, calculations and cost estimates.
- Understand the customer’s requirements and educate the customer about the product and services.
- Plan and manage projects, and prepare material, cost and timing estimates, reports and design specifications for machinery and the systems.
- Techno-commercial Discussion.
- Order follow up
- Payment follow up
- Handling customer audits and visits
- One point of contact with the Client / Customer.

## Languages Known

- Hindi
- English

## Paper Published

Prediction of Field Flow and Temperature Profile in Calandria Vessel of a Nuclear Power Reactor  
[https://www.ijsr.net/get\\_abstract.php?paper\\_id=NOV151362](https://www.ijsr.net/get_abstract.php?paper_id=NOV151362)



# Apurva Asthana

## Professional Experience : 10 years

### **Since June 2021:**

Senior Consultant, Digital Strategy & Transformation

**Cognizant Technologies Limited**

### **April 2015 – May 2021:**

Consultant, Organizational Transformation, Human Capital

**Deloitte Consulting USI**

### **August 2011 - March 2015:**

Senior Instructional Designer, Learning

**Infosys Limited**

## Education

### **PGD – Advertising and Public Relations**

Indian Institute of Mass Communication, New Delhi

### **Masters, Commerce**

University of Lucknow, Lucknow

## Key Projects & Deliverables

- Handled Agri business major in the US implementing Workday and ServiceNow. My role involved working with various client stakeholders creating and executing training strategy, building communication plan and developing course curriculum.
- Hospitality industry start-up wanting to upgrade their performance management system. My role involved conducting closed group discussions and analyzing feedback received, drawing meaningful inferences, and recommending appropriate changes to their current performance management system.
- Part of the team implementing a new SAP S4HANA platform. Was responsible to lead a team developing web-based trainings in a content authoring tool and other learning material such as Job Aids for end user trainings.

## Skill-set competency & Expertise

- **Functional Domain** – Change management, learning and development, Training strategy (design, development, & delivery), training assessment and stakeholder management.
- **Technical Skill-Set** – SAP S4HANA, SuccessFactors, Salesforce, Workday, Oracle Cloud, Tableau, WalkMe, Captivate, Storyline, Vyond and MS Office.
- **Expertise** - Knowledge of and practical application of Adult Learning Theory and instructional design principles.

## Languages Known

- English
- Hindi

## Certifications

- Management and Strategy Institute - Change Management Specialist (CMS)<sup>®</sup>



# Apurvika Padmakesh Shukla

Professional Experience : 7.5+ years

**Since September 2013:**  
VP Commercial and Legal  
**MEANS**

## Education

### **LL. B (Law)**

Jindal Global Law School

- Recipient of the Shallu Jindal Scholarship for Outstanding Achievements (Merit Based)
- Recipient of the O.P. Jindal Graduate Assistantship
- Founder President of Social Service Society
- Winner of the 3rd Sonapat District Level Lawn Tennis Tournament

### **B.Sc. (Physics)**

University of Mumbai

- Winner Mumbai District Level Tennis Tournament

## Key Projects & Deliverables

- Handled companies inhouse litigations, vetted Legal Documents
- Increased the Turnover of the Company by 30 percent approx. during the Covid Pandemic 2020.
- Assisted in Day-to-Day Functioning and Administration of the Company
- Liaised with Law Firm and Senior Counsels on Company Law, Labour Law, Civil and Criminal Law related issues.
- Facilitated in transitioning from old ISO 2008 to new ISO 2015 Quality Standards for Production, Sales, Service, HR and Administration, and Legal.
- Won various E-tenders for Kidde Gravinar OMD Systems
- Devised strategies and Streamlined Companies Operations
- Developed Quality Standards for Production and Manufacturing of Equipments.
- Generated Leads with 66 percent Lead conversion rate, E-mail Marketing, Integrated marketing channels, Social Media Marketing
- Conducted Inhouse training for employees

## Skill-set competency & Expertise

- **Functional Domain** – Business Development, Contract Management and Negotiation, Project Management, Competitive Bidding Solutions, E-tendering, , Vendor management, Compliance, Administration, Legal and Commercial.

## Languages Known

- English
- Hindi
- Marathi

## Certifications

- University of Oxford, Social Entrepreneurship
- Digital Marketing Institute, Professional diploma in Digital Marketing
- Certification in I&C of Oil Mist Detection System



# Arvind Pinge

Professional Experience : 9+ years

**Since October 2021:**

Solutions Sales Engineer, Digital Transformation & Automation  
**Automation Anywhere**

**Dec 2018 – Oct 2021:**

Solutions & Pre-sales Consultant, Digital Transformation & Automation  
**NICE Systems**

**Dec 2014 - Dec 2018:**

Technology Analysis  
**Infosys Technologies**

**Aug 2012 – Dec 2014:**

Software Developer  
**Internet Information Technologies**

Education

**B.E – Computer Science & Engineering**  
Nagpur University

Key Projects & Deliverables

- Helping organizations with their digital transformation journey using Robotics process automation/ Artificial Intelligence/ Machine Learning by closely working as a trusted advisor & solutions consultant.
- Worked with many customers in different verticals to **achieve & improve CSAT, ESAT, TAT, Employee Productivity** etc. Also helping organization in Reducing operational costs, Reducing after call work in contact center's, Setting up digital assistants for CSR agents, ROI Analysis, COE setup.
- Few clients : Vodafone Idea LTD India, DIGI Telco Malaysia, Singtel Singapore, OCBC Bank Singapore, NTB Bank Sri Lanka, GSK Indonesia etc.

Skill-set competency & Expertise

- **Functional Domain** – Business Development, Pre-Sales Consultant, Solutions Sales, Presenting Value Proposition, Demo's, PoC, PoC readout's, RFP's, RFI's, ROI calculations, Business Analysis, CoE setup, Managing stake holder & Business partners.
- **Technical Skill-Set** – Robotics Process Automation (Automation Anywhere, UI Path, NICE RPA, Assist Edge)

Languages Known

- English
- Hindi
- Marathi

Certifications

- Robotics Process Automation



# Astha Bagadiya

Professional Experience : 7.5+ years

**Nov 2021 Till date:**

Senior Manager, Finance  
**Cipla Pharmaceuticals Ltd.**

**July 2021- Oct 2021:**

Asst. Divisional Financial controller  
**Abbott Healthcare Pvt. Ltd.**

**Dec 2018 – July 2021:**

Manager ,Finance  
**Glenmark Pharmaceuticals Ltd.**

**Nov 2014 - Nov 2017:**

Assistant Manager, Finance  
**GlaxoSmithkline Pharmaceuticals Ltd**

**Dec 2012 – Mar 2014:**

Assistant Manager, Finance  
**Strides Arcolab Ltd.**

**Nov 2006 – Sept 2010:**

Article Assistant  
**CA firm.**

## Education

**Chartered Accountant**

The Institute of Chartered Accountants of India.

**Bachelors in Commerce,**

University of Mumbai

## Key Projects & Deliverables

- **Planning , Budgeting and Forecasting :** Division wise sales, expense, GC and profitability analysis and budgeting. Quarterly realignment with estimates and monthly monitoring of cost and revenue.
- **New Product launch :** Business case analysis of new product launch
- **Costing:** New product costing and to check the business feasibility.
- **Business Finance Partnering:** Long range planning , handling various business like Derma, Cardiac and Acute business in the Pharmaceutical Industry.
- **Supply Chain finance-** Partnering with the Warehousing and Distribution business to reduce cost of goods .

## Languages Known

- English
- Hindi
- Marathi

## Skill-set competency & Expertise

- Finance Partnering
- Experience in financial management
- Exposure to SAP & JD Edwards
- Creating business solutions



# Devashish Moitra

## Professional Experience : 22 + years

- TBA Jewels Pvt Ltd**- Business Head
- Gitanjali Gems Ltd**- Business Head
- Zee Gold ( Essel Group)**- National Head -Sales & Marketing
- Pure Gold**- Sales & Operation Head-West
- Aptech Ltd** -Senior GM- BD(Retail)
- World Gold Council**- Regional Marketing Manager(West & North)
- Reliance Industries Ltd (Petroleum Retail)**- All India Channel Management Manager
- Philips India Ltd** - Business Development Manager(India)
- Debeers(DPS)**- Area Manager- West
- LG Electronics India Pvt Ltd**- Sr. Executive ( Branch Head)

## Education

- MBA(PGPMX) -- IIM Indore 2021-23 (Present)
- Post Graduate Diploma In International Business Management- Symbiosis Pune(SIFT)
- Master of Business Administration(MBA)
- B.Com- RDVV, Jabalpur

## Key Projects & Deliverables

- Sales & marketing professional with more than 22 years of experience in sales, marketing, retailing ,ecommerce, franchising & distribution in top of the line MNC's and Indian companies in the Consumer Electronics, Ecommerce, Luxury Goods & Education domain.
- Experience in new businesses & market development, product positioning and brand management. A Start Up and Turnaround specialist who has helped many large MNC's to achieve ambitious business objectives in India.
- Experience in B2B and B2C,D2C domain in operations , marketing, brand management and retail.
- Holds the distinction of exploring new markets, managing direct and indirect sales operations independently, establishing networks and mentoring teams for escalating turnovers & achieving desired goals.

## Skill-set competency & Expertise

- Functional Domain – Profit Centre Management, Business Operations, Sales Management(b2b,b2c,d2c),Business Development, Franchisee/Channel Management, Retail-Sales & Operations, Ecommerce-( Sales, Marketing & Operations)
- Technical Skill-Set- Domain knowledge & Product knowledge, Product positioning, Pricing Strategies.
- Soft Skill-Communication, Leadership, Team management, Problem Solving & Time Management

## Languages Known

- English
- Hindi
- Bengali
- Marathi

## Certifications

- Diploma In Computer Programming & Applications
- Diploma In Digital Marketing
- Advanced Excel



# Dhaval Shah

Professional Experience : 5.5+ years

**Since May 2021:**

Senior Analyst, Finance

**The Walt Disney Company**

**November 2019 – May 2021:**

Deputy Manager, Finance

**WNS Global Services**

**June 2016 - October 2019:**

Lead, Finance

**Concentrix Services India Pvt. Ltd.**

Education

**Association of Chartered Certified Accountants (ACCA)**

BPP University, London, UK

**Bachelor of Commerce**

SIES College, Mumbai University

Key Projects & Deliverables

- **Current Project** – Transition of Disney EMEA Controllershship function to Mumbai, India SSC.
- Managing Month end close and accurate MIS and presenting the Financial figures with proper Analysis for Business Planning and Business Review meetings with the Management.
- Establishing and Ensuring that proper Internal controls are in place for systems, proper control over all the items of Balance Sheet and Profit and Loss to ensure error free financials.
- Responsible for various reporting tasks, which include: preparation of monthly schedules for numerous ledger accounts and expense categories, creation of ad hoc reports according to the needs of management.
- Perform currency revaluation and sub ledger reconciliation reporting and Intercompany settlement.
- Analysing ways of Cost Control, Project Costing, Profitability Analysis, Deferred Revenue and Accrued cost for ongoing Projects.
- Catalyse statutory audit, including preparation of Notes, Schedules and SOX testing.

Skill-set competency & Expertise

- **Functional Domain** – Financial Reporting/ Analysis, Compliance Management, Liaison & Coordination, Process Improvements, Training & Development.
- **Technical Skill-Set** – IFRS, US GAAP, ERP Financial Management systems, MS Office.

Languages Known

- English
- Hindi
- Gujarati
- Marathi

Certifications

- NIL





# Dibyendu Saha

## Professional Experience : 14 years

### Since May 2020:

Financial Controller **plus** Engineering Advisor  
**Jacobs-Advisian-IntecSea-Worley Ltd.**  
**(Engineering & Management Consultant)**  
Direct Reports : 8 nos. + 3 nos.  
Indirect Reports : 45 nos. + 16 nos.

### July 2008 – April 2020:

Controller – Operations & Finance Strategy  
(Hand-picked by Mgmt.) **plus** LEAD Process Engineer  
**CB&I-McDermott International Inc.**  
**(Engineering & Management Consultant)**  
Direct Reports : 10 nos. + 5 nos.  
Indirect Reports : 51 nos. + 11 nos.

## Education

**PGDip – Human Rights Law,**  
International Institute of Human Rights,  
AICHLS, India  
**Chartered Engineer (CEng.) – Process-  
Chemical Engineering,**  
IE, Royal Charter, EC, London, United Kingdom  
**Bachelor of Technology (B. Tech.) –  
Mechanical Engineering,**  
WBUT, UGC & AICTE, India

## Functional Accomplishments & Deliverables : **DUAL ROLES**

- **Finance & Operations :**
  - Work Location & Partnering Region – North America, UK, EMEA, APAC incl. Australia.
  - Strategic Finance, Sustainable Economic Development, Energy Management, IT Optimization, Cost Management, Recruitment & Payroll Strategy, Policy/Strategy Analysis, Strategic Planning, Advisory & Governance, Risk Management, Strategic Acquisition-M&A.
  - Shared Services & Leveraging Automations, Business Operations Improvement, OPEX & CAPEX Growth Strategies & Execution, Market Entry Strategy, RFPs/Bidding Estimation, Revenue Recognition, Modelling & Optimization, Profitability Improvement, Budgeting & Forecasting, P&L, Variance Analysis, GAAP & IFRS, Misc. Financial Reporting, MIS.
  - External Audit & Internal Controls, Risk Analysis & Assurance, Direct & Indirect Tax Operations & Compliance, Due Diligence (Business Partnership, Investment, M&A).
- **Design Engineering & Operations :**
  - Feasibility Studies, Concept Engineering & Technology Selection Analysis, Pre-FEED, BED, FEED/Define Phase, PMC/Detailed Engineering/FEED Verification Optimization or EPC/EPCM Design Engineering Consultancy, Proposals & Bid/Tendering/Contract/Deal.

## Technical Skill-Set Competency & Expertise

- **Financial Skill** – C-Suite FR, ERP [SAP environment (FICO, MM, PM, SD modules), Oracle Hyperion Financial Module (Hyperion Enterprise, Hyperion Strategic Finance, Hyperion Financial Management, Hyperion Planning), MFGpro, MS Dynamics 365 Finance & Operations, Power BI 360], OneStream, DataFlex, Oracle Cloud, JD Edwards, and Team Work, Oracle GBS, MYOB, MS Office Suite (Excel, Word, PowerPoint, Outlook).
- **Engineering Skill** – Aspen HYSYS, Aspen EDR, HTRI, AspenONE Engineering, Aspen Plus, Pro-SIM, Smart Plant P&ID, Pro-II, ChemCAD, Schneider Electric-Aveva DynSIM, Honeywell UniSIM Design & Flare, FlareSIM, Aspen FlareNET, KG Tower, InPlant, PipeNET, OLGA, Schlumberger PipeSIM, NavisWorks, AutoCAD, MicroStation, DNV GL Phast.

## Languages Known

- English
- Spanish
- Hindi
- Bengali
- Marathi
- Tamil

## Corp. Certifications

- Business Finance & Operations Strategy for Engineers
- Management Development Program-MDP
- Financial Accounting & Costing for Management
- Six Sigma Green Belts-SSGB Certified

## Memberships

- NCNB, Corp. News
- IChemE, UK



# Hemant Mehta

## Professional Experience : 15+ years

### Jan 2020 - Present:

Director & Head of Maersk Legal Shared Services



**Maersk Fleet Management & Technology India Pvt Ltd.**

### May 2013 – Dec 2019:

Insurance Manager ; Voyage Manager



**Scorpio Marine Management India Pvt Ltd.**

### Sept 2010 – May 2013:

DGM – Commercial Operations

**Varun Shipping Company Pvt Ltd.**

### Feb 1998 – Sept 2010

Sailing tenure onboard Merchant Vsl's

## Areas or Expertise

- Ex- Merchant Navy Captain
- Marine - All aspects
- Liner & Ports
- Commercial Shipping
- Logistics & Transportation

## Skill-set competency

- Marine Claims Management
- Risk Management
- Large Team Management
- Marine Insurance Management
- Commercial Management
- Marine Operations Management
- Loss Prevention

## Education

**LLB – Law**, Mumbai University

**B.S – Nautical Science**, BITS Pilani

**Certificate of Competency, GOI** As Master of A Foreign - going Ship

## Languages Known

- English
- Hindi
- Punjabi

## Certifications

- **Harvard Business Publishing Education** Financial accounting ; Quantitative methods
- **MICS,UK** – Institute of Chartered Shipbrokers
- **Dale Carnegie** Training Leadership Excellence
- **NEPIA,UK** - Protection & Indemnity Insurance and loss prevention



# Jaideep Singh Sethi

Professional Experience : 11 years

**Lone Star Funds (Private Equity – ARC Business)**  
Vice President - Compliance

**International Asset Reconstruction Company**  
Assistant Vice President – Company Secretary & Legal

**Pridhvi Asset Reconstruction and Securitisation Co.**  
Executive Manager – Legal & Resolution

**Practicing Advocate – Punjab & Haryana High Court**

## Education

- **Master of Laws** (Financial Services & Capital Mkts laws),  
NALSAR University of Law, Hyderabad, India
- **B.A, LLB (5 yrs. integrated),**  
Army Institute of Law (AIL), Mohali, India
- **Company Secretary (CS),**  
Member - Institute of Company Secretaries of India
- **Chartered Governance Qualifying Programme**  
(formerly ICSA, UK) - pursuing

## Key Projects & Deliverables

- Set up the India business for a global distressed / special situation fund by contributing in obtaining regulatory clearances and meeting legal compliances.
- Consistently led the corporate governance and compliance operations for a major global private equity firm for over three years.
- Key team member of inhouse team steering multiple investments into companies.

## Skill-set competency & Expertise

- Professional with 10 years of experience in multinational and domestic companies within financial services industry.
- Multiple qualifications in Law, Company Secretarial and Business management (pursuing) from eminent academic institutions.
- Strong analytical, conflict resolution and interpersonal skills. Ability to collaborate cross functionally and cross culturally.
- Fluency in English language and advanced written and verbal communication skills.
- Strong work ethic with gravitas to assume responsible and critical roles.

## Languages Known

- English
- Hindi
- Punjabi

## Certifications

Qualified exam for  
Insolvency Professionals  
under the Insolvency and  
Bankruptcy Code in 2017



# Jerin Raju

<https://www.linkedin.com/in/jerinraju>

## Professional Experience: 10.5+ years

**Since August 2014:**  
Senior Manager Sales  
**Anunta Technology Management Services**

**January 2013 – August 2013:**  
Business Enablement Specialist  
**Tata Communications Transformation Services**

**May 2010 – January 2013:**  
Project Lead  
**Bista Solutions**

## Education

**BE (Information Technology)**  
Don Bosco Institute of Technology,  
University of Mumbai

## Languages Known

- English
- Hindi
- Marathi
- Malayalam

## Market Knowledge

- USA
- Canada
- India
- Saudi Arabia

## Key Projects & Deliverables

### 7 years of international and 3 years of domestic experience in building and selling IT solutions

#### Projects –

- Assisted in setting up of EUC managed services business in a new geography (North America)
- Successfully implemented ERP and CRM solutions for large scale customers

#### Business Development and Presales –

- Own shared sales revenue metrics with head of global sales and field sales managers and individual sales revenue metrics for EUC services
- Lead a team of inside sales representatives to build sales pipeline and partner network
- Analyze and maintain knowledge of competitor’s products and services, capitalize on evolving market trends and consumer demands and network extensively among target clientele to enhance product penetration in the market
- Lead a presales manager to submit all client-facing documents on time with superior quality
- Conduct market surveys and analysis as a precursor to re-evaluate existing solution range and suggest the updating, introduction or purging of offerings as per their potential and profitability respectively

#### Sales Operations –

- Suggest and get approvals on hiring plans, sales tools, optimization changes in sales processes, revenue visibility, sales commissions, incentive payouts and budget planning
- Report sales strategy, pipeline metrics and revenue forecasting to head of global sales

## Skill-set Competency & Expertise

- **Functional Domain** – Business development, partner recruitment, account management, solution packaging, sizing and pricing, TCO calculation, RFP responses and proposals drafting, project management, sales operations
- **Technical Skill-Set** – Azure AVD, GCVE, VMware Horizon, Citrix XenDesktop, AVS, DaaS, Cloud Migration, Cloud Transformation, Datacenter, LAN/WAN, RPA, IOT, SaaS, ERP/CRM Implementations, Managed Services, Microsoft Word, PowerPoint and Excel, Adobe Acrobat DC, Pipedrive CRM, HubSpot CRM, Zoho Campaigns, ZoomInfo, LinkedIn Sales Navigator, Google Alerts

## Certifications

- AZ-900 **Azure** Fundamentals
- Automation Anywhere Certified Advanced **RPA** Professional (V11.0)
- Certificate of Excellence in **IOT** from Cognixia
- **VMware** Outcome-Focused Sales Practitioner 2020, Sales Professional (Horizon Cloud, VMC on AWS, Mobility, Networking & Security)
- **Citrix** Certified Sales Professional
- **Prince2** Foundation



# Kalpana Nahata

## Professional Experience

### Since August 2017:

Founder  
**Muchukalis**

### Since July 2013

Partner  
**Nahata Consulting Services LLP**

### Jun 1995 – Dec 1997:

Accounts, **Apex Valves Pvt Ltd.**

## Education

### 1995-98

CA Inter, Final Group 2,  
Rank Holder in CA Foundation

### 1996

PG Dip in Software Development with  
Distinction, Aptech

### 1994

Dip in Design, BILAMS

### 1992-95

B. Com. (Hons), Calcutta University

## Profile

- Founder and Design Head of Muchukalis – a ready-to-wear range of smart, contemporary blouses for the quintessential Indian saree. An online brand which caters to the modern aesthetics of pairing smart, well stitched, high-quality and well-fitted bloused to make a chic modern saree ensemble.
- As an entrepreneur, I look after all aspects of the business. With a passion for design and quality, I lead the fabric selection, procurement, manufacturing, marketing and sales. Muchukalis is a now an established brand online with saree aficionados both in India and abroad.

## Achievements / Expertise Area

- Created a new brand in the market with exceptional blouse designs and finish that are well appreciated by clients in India and exporting Overseas
- Designed and set up the e-commerce portal <https://muchukalis.com/>
- Run social media marketing for Muchukalis via posts and interactions; developed a large followers base with approx. 10K followers
- Developed a loyal client base who visit as repeat customers.
- Developed a standard size chart for blouses of different styles. With no such ready chart available in India (like UK or US sizes), this was done with a lot of design, trial, sample study and iteration.
- Creating self sufficient supply centres from weavers
- Handloom connoisseur working to popularise various handlooms of India
- Actively promoting saree revival. Part of various saree & handloom groups
- Running a manufacturing unit in Mumbai with experienced 'karigars'.

## Languages Known

- English
- Hindi
- Bengali
- Marwari

## Awards

- 2018 Go Daddy India Woman Entrepreneur of the Year
- 2019 Mompreneur of the Year in Fashion and Online



# Kishor Ahuja

## Professional Experience : 20+ years

Product Architect <b>Siemens Industry Software</b>	Jan-2018
Principal Solution Architect <b>Seligent Consulting</b>	Jan-2017 to Jan-2018
TC Trainer & Consultant (PLM) <b>Freelancer</b>	Oct-2015 to Oct-2016
Co-Founder (IT returns portal) <b>MyForm16.com</b>	2013 to 2015
Tech Manager & Tech Expert <b>Geometric Global</b>	Jun-2010 to Aug-2015
Soft Engg, Architect, Tech Lead <b>Oracle, HP, Siemens</b>	Sep-1999 to May-2010

## Education

- B.E – Mechanical Engineering**  
- Nagpur University
- Diploma in Advanced Computing**  
- CDAC

## Key Projects & Deliverables

- Commoditization of project execution. (Roadmap & rollout)
- CI/CD roadmap and implementation for project execution and knowledge management system.
- Design, develop & lead product development activities of Workflow Management module of an enterprise PLM software.
- **Co-founded MyForm16.com** – Govt registered income tax return e-filing portal (now defunct).
- **Lead solution development & deployment** projects for US based **Oil & Gas** giant.
- Training content development & **imparted training** to employees of UK based **Oil & Gas** company at **Aberdeen, UK**. (20+ participants from **10+ countries**)

## Skill-set competency & Expertise

- **Functional Domain** – Project Management, Product Development, Process Improvements, Agile Practitioner, Product Lifecycle Management, Income Tax Returns, Knowledge Management
- **Technical Skill-Set** – CI/CD, Performance improvements, MS-Office, Software design, development, review & knowledge of best practices

## Languages Known

- English
- Hindi
- Sindhi

## Certifications

- Product Owner
- Scrum Master
- Digital Evidence Analyst

## Other Courses

- PMP
- Python & ML

## International work-ex

- US (3 Years)
- UK (2 Months)



# Manoj Tanniru

## Professional Experience : 8 years

**Since November 2021:**  
**Senior Manager,**  
**Credit Department**  
**Piduguralla Branch**  
**UNION BANK OF INDIA**

**2016 – 2021**  
**Branch Manager in various branches.**  
**E-Corporation Bank & Union Bank Of India**

**2013 – 2015**  
**Asst. Manager**  
**Credit & Recovery**  
**E-Corporation Bank**

## Key Projects & Deliverables

- **FINANCE – Worked as credit officer in various branches and Zonal office specially for COVID stressed industries identified by the Central Government of India and COVID advances credit appraisal for those advances.**
- **RECOVERY – Worked as recovery officer for 1 year in a special mentioned / categorized branch.**
- **BRANCH OPERATIONS – Worked as Branch Manager for a period of 5 years (approx.). With consistent performance setting up a new branch and worked as Branch Manager and turning that branch into profit making center within a year.**
- **AGRI BUSINESS – Worked as Branch Head in RURAL and UBRC specially mentioned only for agricultural advances and implemented lot of Central Government sponsored schemes for the welfare of the society.**

## Skill-set competency & Expertise

- **Functional Domain – Finance & accounts, Credit rating (RETAIL & MSME), handling the audit teams, recovery measures and legal issues. Consistent performance with strong sense of commitment and ownership to the job assigned.**

## Education

B.Tech in ELECTRICALS  
& ELECTRONICS  
Engineering

## Languages Known

- English
- Hindi
- Telugu
- Tamil

## Certifications

- CAIIB – PART - I



# Neha Tapase

## Professional Experience : 7+ years

**Since October 2021:**  
Assistant Manager – Product  
Innovation and Technology Strategy  
Deloitte USI

**November 2018 – September 2021:**  
Assistant Manager – Technology Scout  
Aranca

**November 2014 – October 2018:**  
Assistant Manager – Technology  
Research, Strategy and Consulting  
Netscribes (India) Pvt. Ltd

## Education

**M. Tech. – Electronics and  
Telecommunications**  
NMIMS University

**B.E. – Electronics**  
University of Mumbai

## Key Projects & Deliverables

- Near-term and long-term edge computing and 5G strategy development for a global IT/telecom client, based on current and future tech trends, eco-system and value-chain analysis, industry/tech adoption trends, and market forecast
- Tech assessment of quantum communication networks to evaluate its impact on the augmentation and/or threat to existing communication technologies
- Technology teardown, roadmap and start-up eco-system analysis in the AI and edge computing domains for telecom, manufacturing, white goods and power tools industries, globally
- Value-chain analysis, white-space analysis, partner identification and identification of potential growth opportunities using AI/ML/DL-based analytics in controlled environment agriculture applications

## Skill-set competency & Expertise

- **Expertise** – Generating Strategic Insights and Recommendations, Technology: Assessment, Scouting, Benchmarking, Road-map, Strategy; Ecosystem/Value-chain/White Space Analysis, Collaborations/Partnership, Market Sizing/Forecasting, Factors influencing Market Trends, Patent Searches
- **Technical Know-how** – MS Power Platform, Robotic Process Automation (RPA), Edge Computing, AI/ML/DL, Private 5G, IoT, Industry 4.0, Quantum Computing and Communications, Blockchain, Emerging Digital Technologies

## Languages Known

- English
- Hindi
- Marathi

## Certifications

- Design Thinking for Innovation
- Strategic Management

## White Papers

- Quantum Computing: Impact on Industries
- IoT: Cybersecurity
- Future of Electric Vehicle Charging
- Wearable ACs





# Om GUPTA, CEng

## Professional Experience : 12+ years

### Since July 2019:

AGM- Finance

**TATA Projects**

### May 2015 – Jan 2019:

Lead- Cost Controls

**General Electric – GE Renewable**

### Apr 2012 - Jan 2015:

Deputy Manager

**BGR Energy Systems Ltd**

### Jul 2008 – Apr 2012:

Assistance Manager

**Reliance Power**

## Education

**M.E – Electronics & Communication Engineering**

BIT Mesra

## Key Projects & Deliverables

- In his current role as **Finance Controller**, Om is handling a portfolio of ~50 Projects, Value ~2 BUSD, spread across business units such as Airports & Buildings, Metros & Tunnels, Smart Cities.
- In addition to Finance Controller, Om is leading the digital transformation for FP&A, Tendering and Project Controls function with help of **AI, ML & POWER BI**.
- At GE, Om worked as **Lead-Project Controls** for prestigious HVDC Projects. His contribution in establishment and institutionalization of **Global Centre of Excellent (CoE)** - Project Controls was appreciated across GE Grid.
- At GE, Om had rolled out **One Click** cost forecasting digital tool & significant contribution in process establishment for Schedule Forensic Analysis across GE Grid business segment.
- At Reliance Power, Om had started his career as Management Trainee and worked as Project Planner for various Power Projects including Ultra Mega Power Plants (UMPP).
- Know about Om, <https://www.linkedin.com/in/om-gupta-ceng/>

## Skill-set competency & Expertise

- **Functional Domain** – Cost Controls, Financial planning and analysis (FP&A), Schedule Forensic Analysis, Project Controls, Project Finance & Estimation, Risk Management.
- **Technical Skill-Set** – IFRS, Data Science, POWER BI, Finance Analyst, Primavera P6, POWER Apps, POWER Queries

## Languages Known

- English
- Hindi
- French

## Certifications

- Chartered Engineer
- Hay Job Evaluator



# Pinak Mengle

Professional Experience : 25+ years

**Since August 2017:**

Sr. Director

**Capgemini Technology Services  
(London & Pune)**

**August 2017 – Feb 2013:**

Director in **Barclays Technology  
Center India (Pune)**

**Feb 2013 – Apr 2007:**

Vice President

**BA Continuum Solutions, MUMBAI  
(subsidiary of Bank of America)**

**Jun 2003 – Feb 2007:**

Project Manager

**SolutionsIQ, Redmond**

Education

**B.E – Production Engineering**

KJSCE, Bombay University

Key Projects & Deliverables

- Senior Executive with twenty five plus years of experience in global program delivery through technology '*thought leadership*'. 15 plus years of Banking Captive delivery experience being part of the core leadership team for Bank of America and Barclays buildout in India.
- Demonstrated leadership in core domain functions viz. IB Back Office & Operations Tech, Product Control & Middle Office, Sales & IBD. - contributing to strategy for people, governance and operating model.
- Strong focus in delivery management, application ownership, new business expansions, engagement models.
- Expert at standing up & managing large teams at offshore, ability to inspire trust and followership, hire and nurture 'right' talent and retention.
- Acknowledged leader for driving people initiatives & change across the enterprise viz. Mentorship programs, Retention Council, Colleague Engagement.

Skill-set competency & Expertise

- Key areas of expertise include Enterprise IT Strategy & Planning, Program Delivery, Supplier Governance, Horizontal Capability Development, and Stakeholder Management. Excellence demonstrated in building trusted relationship with senior executive management, working effectively in a highly matrixed environment both locally and globally & build networks within the enterprise.

Languages Known

- English
- Hindi
- Marathi

Certifications

- Certified ScrumMaster Certification (CSM, Redmond, 2006)
- Sun Certified Java Developer (SCJP, 2002)



# Karthick Prabhu

Professional Experience : 7.5+ years

**Since May 2019:**  
Project Manager  
**Novomet Perm**

**April 2017 – May 2019:**  
Technical Support Engineer in **Baker Hughes, a GE company**

**July 2014- Oct 2016:**  
Field Specialist, Artificial Lift Systems  
**Baker Hughes**

**Oct 2013 – June 2014:**  
Junior Project Engineer  
**Frigmaires Engineers**

Education

**B.E – Mechanical Engineering**  
M.H.Saboo Siddik College of  
Engineering, University of Mumbai.  
*Secured 71.78%, GATE Qualified.*

Key Projects & Deliverables

- Handling & execution of **LSTK** Contract in **Offshore** ESP Project worth 40million USD involving complete **Project Management**, Supply & Service Delivery.
- **Operations:** Responsible for successful **planning & execution**, ensure proper scheduling, **manage Contract, Resources & Risks.**
- **Supply Chain Management:** Work in tandem with Procurement team, Inventory team & Logistics team by **Strategic Planning** with focus on profitability maximization, budget compliance and cost control.
- **Revenue Management:** Achieve company **Sales Plans**, convert sale opportunities into **Revenue**, ensure timely billing & collections, & plan Working Capital.
- **Design Engineering:** Electrical Submersible Pump (ESP) **System Design & Application**, BOM creation, **Condition Monitoring** with optimization.
- **People Management:** **Handling teams** of Lead Engineers, Operation Support Engineers, and co-ordinate with Finance team, Supply chain team, & Quality Assurance Team for effective **Project Control.**
- **QHSE:** Ensure **Compliance** to Company policies, **Quality** & IMS Procedures and focus on Interdependent **Safety culture.**

Skill-set competency & Expertise

- **Industry Expertise** – Oil & Gas Industry – ESP & Pumping Systems.
- **Functional Domain** – Project Management, Application & Sales, Supply Chain Management, Resource Management & Service Delivery of Engineering Projects.
- **Technical Skill Set** – Autograph PC, Subpump, SAP, Syteline(ERP), MS Office.

Languages Known

- English
- Hindi
- Marathi
- Tamil

Certifications

- PMP Certification Training Course from Simplilearn
- Artificial Lift Technologies from Baker Hughes
- Pump Hydraulics & Electric Motors from Grundfos
- Associate Member, Indian Institute of Engineers
- Six Sigma Basics



# Pranjal Pandey

## Professional Experience : 7.5+ years

**Since August 2020:**  
Senior Manager- Engineering & Projects,  
Global Wire Division  
**Tata Steel Ltd.**

**May 2018 – Aug 2020:**  
Manager- Engineering & Projects, Global  
Wire Division  
**Tata Steel Ltd.**

**Aug 2016 – May 2018:**  
Senior Engineer, MEP division  
**Shapoorji Pallonji Engineering &  
Construction (SPEC)**

**Aug 2014 – Aug 2016:**  
Engineer, MEP division  
**Shapoorji Pallonji Engineering &  
Construction (SPEC)**

## Education

**B. TECH – Mechanical Engineering,  
CGPA 8.85/10**  
KIIT University, Bhubaneswar

## Key Projects & Deliverables

- Prepared **Business Case (Techno-Commercial) for Project Scheme Proposals and getting it approved from Board** for all major & minor capital investments for the Global Wire Division of Tata Steel Ltd. Obtained approvals of worth **Rs. 250 million till date** (b/w mid 2018 to 2021)
- Led all major & minor capital projects as a **Project Manager including Project Initialization, Planning, Execution, Monitoring & Closing** pertaining to Steel Wire Business (Tire bead wire, Spring wire, Galvanized wire & LRPC strands) of Tata Steel Ltd including **industrial brownfield & greenfield (new factory setup) projects worth Rs. 160 million till date.**
- Prepared **Master Plan** for the entire division for **Long Term Plan of 05 years** and contributing volume addition or sustenance for **Annual Business Plans**. Involved in all type of project commercial reports required by Capital Planning, Finance & Accounts groups.
- Planning & Execution of complete MEP packages (building services) for various projects including a 5-star hotel, 02 nos super specialty hospital, Institute of National importance & Residential buildings worth Rs 1100 million. Prepared Annual Budget, Cost to Complete, DPR, P-L updating with 100% reconciliation and deriving profit margin of 9%.

## Skill-set competency & Expertise

- **Functional Domain** – Project Management, Industrial & Commercial projects, Project Planning, Project Execution Project Safety, Resource Management & Risk Management, Microsoft Projects (MSP) & CCPM

## Languages Known

- English (read, write, speak)
- Hindi (read, write, speak)
- Bengali (speak)

## Certifications

- EOHS internal auditor- Tata Steel Ltd. (Jul'20)
- Construction Management- IIT Madras (Aug'16)
- Paper published in Serbian Journal for Tribology (Jun'14)
- ANSYS v13- CTTC, Bhubaneswar (May'13)



# Rajesh Kumar

## Professional Experience : 15 years

### Since April 2021:

Application Scientist, Cell Culture and Cell Therapy, South Asia

**Thermo Fisher Scientific.**

### October 2017 – March 2021:

Principal Scientist, Cell Culture Process Development, Biosimilar

**Ipca Pvt Ltd., Mumbai.**

### July 2016 – September 2017:

Senior Research Scientist-Cell Culture Process Development, Biosimilar

**Bioneds India Pvt Ltd., Bangalore.**

### July 2011 - June 2016:

Research Scientist, Cell Culture Process Development, Biosimilar

**Intas Pharmaceuticals Pvt Ltd., Ahmedabad.**

### Dec 2006 – June 2011:

Research Fellow, Cell Culture Process Development, Biosimilar

**Reliance Life Sciences Pvt Ltd., Navi-Mumbai**

## Key Projects & Deliverables

- **Application Scientist, Cell Culture and Cell Therapy, South Asia** – Enabling Biopharmaceuticals Customer of South Asia Region in their R&D Product development ventures such as Biosimilar, Vaccine, Cell Therapy and Gene Therapy with Technical Support, Customer Engagement, Product Evaluation, Value proposition strategy.
- **R&D Biopharmaceuticals Therapeutic Drug Development** – Upstream Mammalian Cell Culture Process development
- Developed Cell Culture Processes for Therapeutic Recombinant Proteins, Hormones and Monoclonal antibodies used for treating medical conditions such as Arthritis and Oncology.
- Several Biosimilar products developed were launched in Indian Markets at affordable prices.

## Skill-set competency & Expertise

- **Functional Domain** – Biopharmaceuticals Mammalian (CHO) Cell Culture Process Development of Biosimilar products such as recombinant proteins and Monoclonal antibodies, Process Scale-up and Process Transfer to cGMP, Technology Transfer and Reproduction, Lab Setup, Customer Engagement, Technical Support, Existing and New Product Evaluation
- **Technical Skill-Set** – Bioreactor, Clone Evaluation, Media and Feed Screening, Experiment Design, Data Analysis and Interpretation, Quality by Design (QbD), Salesforce-SFDC

## Education

### **B.E – Biochemical Engineering**

Kumaon Engineering College,

Kumaon University,

Dwarahat, Uttarakhand

## Languages Known

- English
- Hindi
- Punjabi

## Certifications

- Young Scientist's Program – Reliance School of Life Sciences



# Sandeep Dafe

## Professional Experience : 11 Years

**Since December 2017:**

*Senior Consultant*  
**Infosys Ltd.**

**March 2016 – December 2017**

*Infra Engineer*  
**Idea Cellular Infrastructure Services Ltd.**

**August 2014 – March 2016**

*Assistant Manager*  
**Pratap Technocrats**

**March 2014 to August 2014**

*Cluster In-charge*  
**New Distinct Services**

**July 2012 to Mar 2014**

*Cluster In-charge*  
**Pratap Technocrats**

**August 2010 to July 2012**

*Operations Executive*  
**Bharti Infratel Ltd.**

## Key Projects & Deliverables

- Project management and process design for end to end delivery of medium and large scale projects. Executed process framework in project delivery.
- Preparing project plans to identify project goals, risk analysis, RCAs, project dependencies and recommended corrective actions. Lead cross functional project teams in various phases of project life cycle.
- Lead 4G network rollout project along with utility operations and maintenance for major telecom operators.
- Headed Utility and Optical Fibre operation and maintenance for cells sites and large facilities. Preparing operations and preventive maintenance plan to obtain >99.95 network uptime and reduce asset failures.
- Headed asset and OPEX optimization project at circle and cluster level.

## Skill-set competency & Expertise

**Functional :** Project management, Enterprise customer delivery, Telecom infrastructure management, Operations and Maintenance

**Competence :** Project planning, Project Delivery Risk management, Stakeholder Management, Process Design (SOP's) , Strategic planning implementation, RCA Analysis, Operations

**Framework / Practices :** Scrum, Kanban, Agile, PMP, Six-Sigma

## Education

**BE - Electronics and Communication**  
**RGPV, Bhopal**

## Language

- English
- Hindi
- Marathi

## Certification's

- Six Sigma Green Belt  
**ISI Bangalore – GB14 2012**
- Certified Scrum Master  
**Scrum Alliance– Feb -2020**



# Saurabh Jha

## Professional Experience : 7.5+ years

**April 2020 - till date**

**Program Manager, Customer Experience  
6 Months (Current role)**

Area Growth Lead, Online Ordering  
**Zomato Ltd**

**Nov 2018 - Mar 2020**

Senior Manager, Partners Growth Team  
**Zomato Media Pvt Ltd**

**Aug 2015 - Oct 2018:**

Key Accounts Manager, Ad Sales  
**Zomato Media Pvt Ltd**

**Jul 2014 - Aug 2015:**

System Engineer, **Wipro Technologies  
Ltd**

## Education

**B.E - Information Technology**

SRM Easwari Engineering College, Anna  
University

## Key Projects & Deliverables

Have rich experience of working in a startup ecosystem. More than 6 years of sales/Business development experience, have worked both as an individual contributor role and team handling role.

- **Vendor Management(Chat Support):** Working closely with vendors on a day-to-day basis. Assisting with planning and developing the vendor management policy, program and procedures.
- Facilitating vendor selection and contract negotiation processes. Continuously monitoring vendor risk even after the vendor contract is executed (e.g., monitoring performance levels and periodically requesting and analyzing current due diligence).
- Communicating with internal departments such as lines of business/business units, internal audit, senior management and more to answer vendor questions and oversee tasks
- **Business Development:** Identified business opportunities with the existing as well as new accounts, created and executed plans to capitalize on these opportunities by actively up-selling them to maximize revenues, GMV, supply, etc

## Skill-set competency & Expertise

- **Functional Domain** - Business Development, Project Management, Vendor management, Operations,
- **Technical Skill-Set** - Pivot table, Google Sheets, Presentation,

## Languages Known

- English
- Hindi

## Certifications

- LinkedIn  
Certificated for  
Pivot table and  
Google Sheets



# Dr. Shiv Narain Kalia

## Professional Experience : 14 years

### Since October 2013:

Vice President Group .

**Tristar Life Sciences Private Limited,  
Mumbai.(Tristar group of Hospitals)**

### 2012-2013:

CEO , Shrimad Raj Chandra  
Hospital,Gujarat

### 2009-2012:

Medical Superintendent, Venus  
Hospital, Surat . Gujarat

### 2008-2009:

Lecturer In Dentistry, BRS DENTAL  
COLLEGE. Panchkula.Haryana

## Education

- BDS, BRS DENTAL COLLEGE,  
CHANDIGARH (Gold Medalist)
- Post Graduate Diploma In Hospital  
Administration, Medvarsity University  
(Apollo Hospitals)

## Career Highlights & Achievements

- Youngest Medical Superintendent of a 200 bed teaching DNB Institute in the country.
- Qualified assessor for NABH . National accreditation board for Hospitals & healthcare providers of INDIA
- Qualified Assessor for WHO Patient Safety standards .
- Member of 6 member technical committee to draft Quality standards for QAI. India
- Senior consultant to India's top healthcare consulting firm for Private & government healthcare turn key projects
- Vice president of Association of Healthcare Providers of INDIA .(gujarat chapter ) An apex body representing Indian Hospitals .

## Skill-set competency & Expertise

- Hospital Operations & Quality
- Qualified NABH Assessor
- Flair For Teaching and has been associated with many Universities as Guest Lecturer.
- National level Player of Basketball

## Languages Known

- English
- Hindi
- Punjabi
- Gujarati

## Certifications

- Qualified NABH Assessor
- Quality in healthcare
- WHO patient safety Standards





# Shivam Tewari

Professional Experience : 5.5+ years

**Since April 2019:**  
Financial Associate  
**Swiss Re**

**May 2016 – March 2019:**  
Actuarial Associate in **Swiss Re**

Education

**M.Sc. – Actuarial Science**  
Amity University, Noida

**M.Sc. – Actuarial Science**  
Symbiosis International University, Pune

Key Projects & Deliverables

- Monitored performance measure, portfolio / product profitability and the technical aspects of risk selection of a reinsurance company
- Instrumental in setting up multi year plan models in excel and palantir, using python
- Played a pivotal role in developing Business Strategy to steer various line of business and informing senior management of any early warning indicators
- Production of projections to understand the future development of the inforce portfolio
- Worked in close collaboration with Senior management and colleagues in Finance, Business Management and Products on topics related to Production of customized/ad-hoc RE performance reporting for Economic Value Management

Skill-set competency & Expertise

- **Functional Domain** – Business Development, Finance Controllershship, Life and Health Re/Insurance Pricing
- **Technical Skill-Set** – Python, SAS, MS Office.

Languages Known

- English
- Hindi



# Soumya Nandy Mazumdar

Professional Experience : 16+ years

**Since February 2019:**  
Manager – Materials  
**Voltas Limited**

**April 2017 - January 2019:**  
Manager, Supply Chain  
**Bajaj Electricals Ltd.**

**Jul 2005 – Mar 2017:**  
Senior Engineer – Electrical (Projects & Supply Chain)  
**Petron Engineering Construction Ltd.**

Education

**B.Tech – Electrical Engineering.**  
NERIST, North Eastern Regional Institute of Science & Technology, Itanagar

**PGD-SCM**(distance) – NMIMS, Mumbai

Key Deliverables

- **Procurement & Supply Chain Shared Services** – Handling centralized procurement activities for design based turnkey projects for the industries of Metro & Railways, Airports, Hospitals, Data Centers, Commercial Buildings and office complexes, Power Generation plants, Refineries & Petrochemical plants & Defence Installations.
- Supporting Shared services & other supply chain activities for Turnkey contracts, together with their dedicated teams.
- **Cost & Vendor Management** – Optimising spend on activities, find deduced costs of materials and prepare vendor/cost database with benchmarking.
- **Team Management & Business Excellence** – Strive for continuous improvement as part of Business Excellence drives.
- Team management with escalation controls, and team-mentoring.

Skill-set competency & Expertise

- **Functional Domain** – Procurement negotiations, Tendering support, Supply Chain activities, Material Costing, Work & Cost Optimisation, Vendor management, project management, Data from engineering drawings.
- **Technical Skill-Set** – SAP MM Module, Oracle Ebiz. Past skillsets – Electrical motor & switchgear commissioning, instrument wiring & commissioning.

Languages Known

- Assamese
- Bengali
- Hindi
- English

Certifications

- **CPSM** – Certified Professional in Supply Management, license no. 16935



# Sunil Kumar

## Professional Experience : 15+ years

**Since July 2017** : AGM Finance and Controlling in **Idemia Syscom India Pvt Ltd.**

**Feb 2014-July 2017:**  
Operations Controller in **Oberthur technologies India Pvt Ltd.**

**Dec 2011- Feb 2014:**  
Manager-Finance in **Trelleborg Vibracoustic India Pvt. Ltd**

**May 2008 – Dec 2011:**  
Dy Manager-Finance in **Minda Industries Ltd.**

**Sept. 2007- May 2008:**  
Costing officer in **Sage Metals Ltd.**

## Education

**B.Com** from CSJM University, Kanpur  
**ICWA** from ICAI in 2007

## Key Projects & Deliverables

- Providing leadership across establishing and implementing internal control disciplines throughout the organization, monitoring all facets of cost accounting including budgeting, forecasting, financial analysis, variance reporting & cost control
- Setting up systems from scratch to enhance process efficiency; successfully implemented ERP System and P&L for Manufacturing Unit
- Heading a Global team of Controllers of multiple plants (India, France, China, US ,Brazil & Colombia
- Heading a Global team of Supply Chain/Subco Controllers
- Leading profit planning for the organization by identifying areas for cost control
- Actively advising Plant head for decision-making in business strategy, risk mitigation, legal matters, profitability, cost analysis, growth plans, tenders,

## Skill-set competency & Expertise

- **Functional Domain** – Financial & Strategic Planning, Budgeting & Cost Control, P&L Accountability, Internal Control & Compliances, New Systems Implementation, Transfer Pricing / Financial Statements , Financial Analysis/ Management Reporting and team Building/Leadership
- **Technical Skill-Set** – MS Office, SAP, Microsoft ERP, Tally, TM1 & Anaplan

## Languages Known

- English
- Hindi

## Certifications

- Advance business excel for finance professional from ICAI
- Computer training
- From ICAI



# Venkat Reddy

Professional Experience : 20+ years

**August 2020 – January 2021:**  
Tech Lead - **InfoVision Labs Pvt. Ltd.**

**May 2016 – Feb 2019:**  
Senior Consultant - **Capgemini India**

**Dec 2015 – May 2016:**  
Project Manager - **MindCraft Services**

**Sep 2010 – Dec 2015:**  
Project Leader - IMS  
**Patni and IGATE Computer Systems**

**Jan 2006 – Apr 2009:**  
Consultant – **Infosys Ltd.**

**Jul 2004 – Jan 2006:**  
Sr. Software Engineer – **HP GDIC**

Education

**B.E. (Electronics) - TKIET College of Engg. & Tech., Shivaji University, Kolhapur, Maharashtra state.**

Key Projects & Deliverables

- Lead a team of middleware engineers supporting technologies like Weblogic, Apache, OHS, Siteminder, Tomcat, JBOSS, Nagios, etc.
- Automation of routine tasks using shell scripting.
- Client communication and team handling skills.
- Project management activities like SLA tracking, Incident and Problem management.
- Release and Change management co-ordination and implementation.
- Client reporting like daily, weekly and monthly reports.
- Knowledge sharing and management within project covering various teams.
- Audit documentation and reporting.

Skill-set competency & Expertise

- **Functional Skills**– Client reporting, Team handling, Value Addition activities like Automation, SLA tracking and reporting.
- **Technical Skill-Set** – Incident and Problem resolution, Change and Release management activities.

Languages Known

- English
- Hindi
- Marathi
- Telugu

Certifications

- ITIL V3 Foundation and BEA WebLogic 8.1 Certified System Administrator