



सिद्धिमूलं प्रबन्धनम्
भा. प्र. सं. इन्दौर
IIM INDORE



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**SUMMER
PLACEMENTS
REPORT**

2021-2023

DIRECTOR'S MESSAGE



The 'special secret ingredient' that helped the Institute grow over all these years is the faith in each other, trust in togetherness and conviction, and commitment to the Institute. The Institute focuses on constant growth and development of its participants, and now has foreign collaborations with over 40 universities in 16 nations. The Institute stands firm on its mission to remain contextually relevant and develop socially conscious leaders, managers, and entrepreneurs who are determined to contribute to nation-building.

Prof. Himanshu Rai
Director

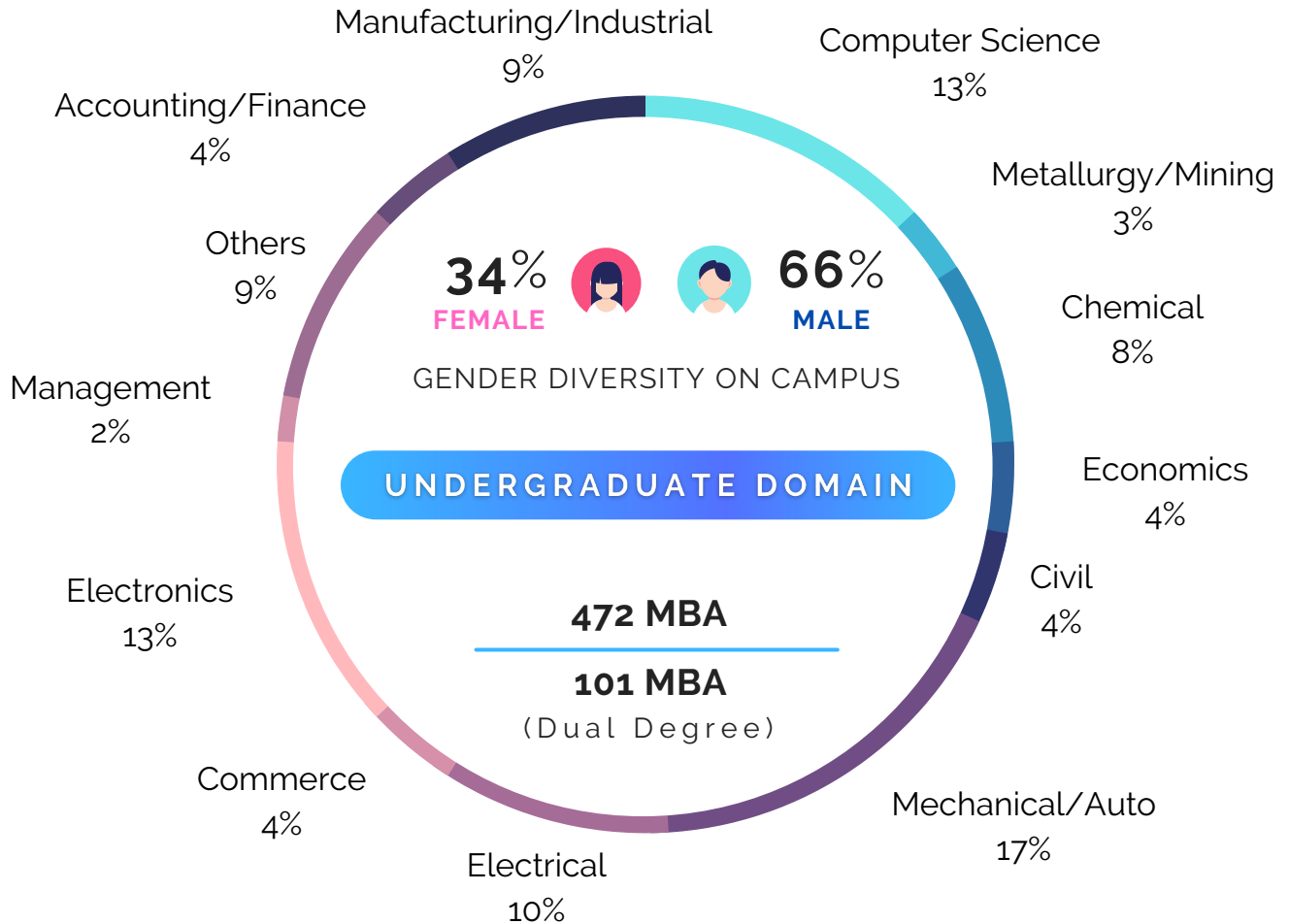
OVERVIEW

In its 25th year of excellence, IIM Indore is proud to announce that it has successfully completed the Summer Placement Process for the MBA class of 2021 - 23. Prominent recruiters from a wide array of sectors offered summer internship roles to the students. This was an unprecedented summer placement season, outshining any other to date. The largest and most diverse batch across IIMs was hired by recruiters offering internships across various sectors such as Automotive, BFSI, Consulting, E-commerce, Healthcare, IT & Technology, Manufacturing, Real Estate, Engineering, Media & Entertainment, and Telecommunication among others. Over 150 recruiters participated in IIM Indore's most successful summer placements ever, with more than 30 new recruiters forging relationships with the institute.

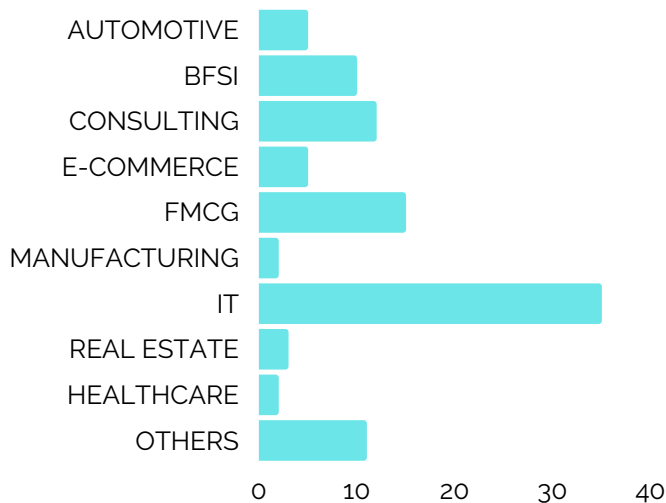
The average stipend offered stood at INR 2 lakhs, witnessing an increase of 11% from the previous year. The average stipend offered to the top 100 and top 200 students of the batch was INR 3.1 lakh and INR 2.75 lakh, respectively. The stipend for the top 100 and top 200 students witnessed a 5% year-on-year increase each.

BATCH PROFILES

BATCH OF 2021-23



SECTOR WISE WORK EXPERIENCE



53%

MBA Candidates with Work Experience

23%

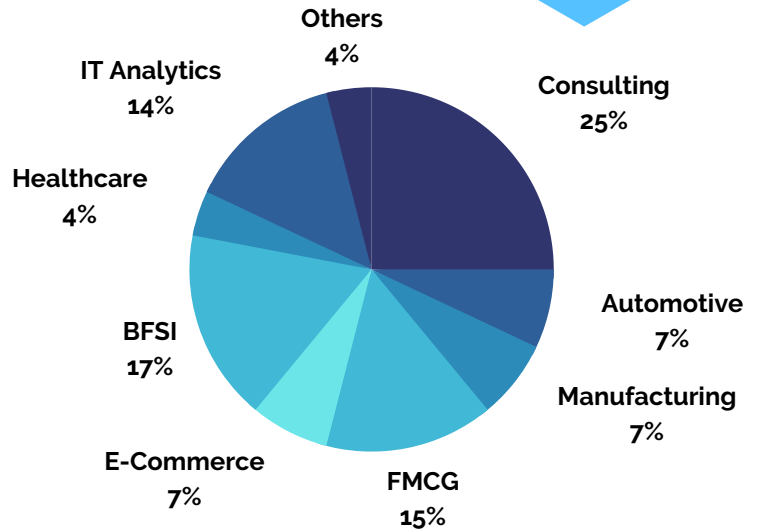
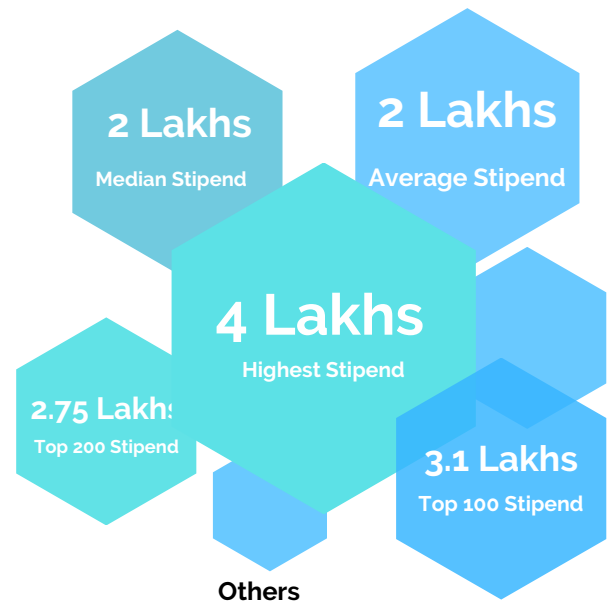
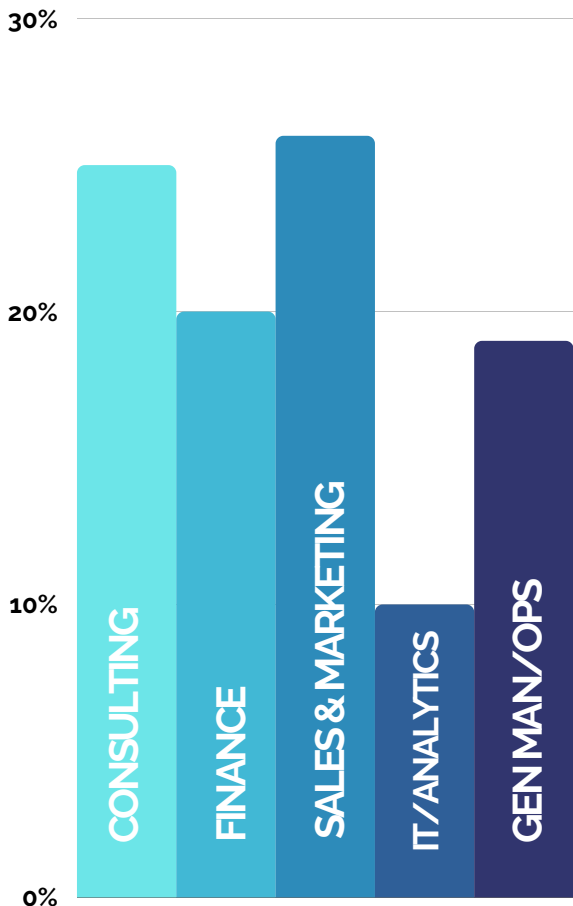
MBA Candidates from Premier Institutes



21 Months
(Average Work Experience)

HIGHLIGHTS

PLACEMENT STATISTICS



DOMAIN OVERVIEW

CONSULTING

IIM Indore continued to be a preferred destination for consulting recruiters. 25% of the batch was offered roles in this domain by prestigious recruiters such as Accenture Strategy, Bain & Co, Boston Consulting Group, Deloitte India, Deloitte USI, Everest Group, Eversana, Ernst & Young, GEP Consulting, KPMG, McKinsey & Company, Optum, PricewaterhouseCoopers India, PricewaterhouseCoopers US, and Redseer Consulting to name a few. Recruitment from marquee recruiter, Boston Consulting Group for the 11th time in a row is a testament to the continued quality of management consultants trained at IIM Indore.



FINANCE

Leading organizations in the banking and financial services sector have consistently ramped up recruitment in IIM Indore, making it one of the most reputed campuses in the finance domain. This run of quality continued this year and notable recruiters included Avendus Capital, Axis Bank, Barclays, Credit Suisse, CRISIL, D.E. Shaw, Deutsche Bank, Goldman Sachs, HSBC, JP Morgan Chase & Co, Medtronics, SBI Capital, The Rohatyn Group, and TresVista which snapped up 20% of the students. Exemplifying the breadth of the candidates' talents, a wide variety of roles were offered including investment banking, private equity, credit risk, retail banking, financial advisory, financial operations, global markets, equity research, and risk governance among others.



GENERAL MANAGEMENT/HR/OPERATIONS

Several notable national and international organizations extended offers for their general management and leadership programmes, demonstrating the calibre and potential of the institute's students in leadership excellence. On the operations and HR front, a combination of traditional and new recruiters opened prestigious summer internships. A few such significant names were ACT Fibernet, Amazon, Capgemini, Cipla, Cummins, Hindustan Times, JSW Group, Larsen & Toubro, Mahindra, OfBusiness, Reliance, Salesforce, Tata Steel and Vodafone Intelligent Solutions. 19% of the batch took up internships in these domains.



DOMAIN OVERVIEW

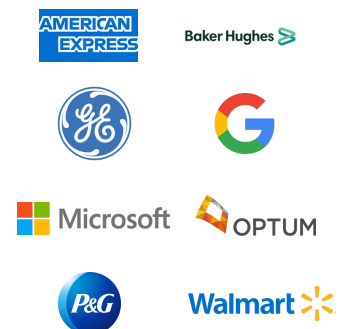
SALES & MARKETING

IIM Indore has always been counted amongst the most coveted campuses for Sales & Marketing, and the trust continued this year with the maximum number of offers (26%) being made in the domain. The season witnessed participation by leading companies including AB InBev, Asian Paints, Atomberg Technologies, Coca-Cola, Dabur, Dr. Reddy's Laboratories, Everest Industries, GlaxoSmithKline Pharma, Hindustan Unilever Limited, ITC, Johnson & Johnson, Marico, PepsiCo, Piramal, Procter & Gamble, Samsung, and Xiaomi. The roles offered by recruiters ranged from evergreen profiles such as general trade, brand management, modern trade, product management, and sales planning to cutting-edge fields such as e-commerce, community strategy, digital marketing, loyalty, and retention marketing.



IT/ ANALYTICS

IIM Indore maintained its position in the league of Indian business schools preferred for IT and Analytics roles by top organizations. This year, recruiters reposing their faith in the quality of student talent consisted of American Express, Baker Hughes, Capgemini, General Electric, Google, Hexaware, Kotak Mahindra, Microsoft, Procter & Gamble, Optum, Star Union Dai-ichi Life Insurance, Walmart Labs and Wipro. 10% of the batch opted for high-growth profile roles offered across product, digital technology, digital leadership, digital transformation, and business intelligence.



SEASON HIGHLIGHTS

For 25 glorious years, IIM Indore has been achieving ever-higher standards in management education. It is only fitting that in its silver jubilee year, it scaled impressive heights despite the effect of the COVID-19 pandemic. The legion of leading recruiters on campus and the coveted roles offered affirmed the faith of the industry in the quality of business leaders being groomed at the campus. Aside from the dozens of legacy and returning recruiters, fresh relationships were forged with a record number of new recruiters including AB InBev, Accenture Strategy, Atomberg, Coca-Cola, Dr. Reddy's Laboratories, Eversana, Flipkart, Hindustan Times, Johnson & Johnson, Media.net, PepsiCo, Procter & Gamble, Salesforce, Tresvista, and Xiaomi. Growth-stage and late-stage startups, and emerging firms recruited a significant number of students, demonstrating the institute's strong entrepreneurial direction.



PROMINENT RECRUITERS

ABInBev

accenture

ACT

amazon

AMERICAN EXPRESS

AON

asianpaints

atomberg

AVALON Consulting

AXIS BANK

BAIN & COMPANY

BAJAJ

Baker Hughes

BARCLAYS

BCG

BLACKBUCK

Capgemini

CarDekho

Cipla

Coca-Cola

CREDIT SUISSE

CRISIL

cult.fit

Cummins

Dabur

D E Shaw & Co

Deloitte.

Deutsche Bank

DIAGEO

Dr.Reddy's

everest

Everest Group

EVERSANA

EY

FinIQ

Flipkart

GE

GEP

Goldman Sachs

G

gsk

HEXWARE

Hindustan Unilever Limited

HSBC

IHT

ICICI Bank

ICRA

IITC Limited

Johnson & Johnson

JPMORGAN CHASE & CO.

JSW

kotak

KPMG

L7

Mahindra Rise.

marico

McKinsey & Company

media.net

Medtronic

merck and merck limited

Microsoft

MXPLAYER

of business

OPTUM

PEPSICO

Phable

Piramal

P&G

pwc

REBEL FOODS

redseer

RELIABLE PACKAGING

Reliance Industries Limited

salesforce

SBI Capital Markets Limited

Star Union Dai-ichi

Synergy Consulting

TAFE

TATA STEEL

tcs

T

THE ROHATYN GROUP

TresVista

_VOIS

Walmart

wipro

WONDER CEMENT

mi

PLACEMENT TEAM



Visalakshi Natarajan



Abhinav
Narang



Abhishek
Namdeo



Abhishek
Lokhande



Agrim
Yadav



Ankush Khurana



Bhaven
Parakh



Charchil Jain



Dimple
Vasu



Harish Narayanan



Harshita Mishra



Jasmine
B



Prathyusha Devi Tekumudi



Preeti Mehta



Rikshita Agarwal



Sadasiba
Sahu



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