

# Abhijit Deshmukh, CFA



+91 9820797550

[ef21abhijitd@iimidr.ac.in](mailto:ef21abhijitd@iimidr.ac.in)

[abhijitprakash@gmail.com](mailto:abhijitprakash@gmail.com)

[linkedin.com/in/abdeshmukh](https://www.linkedin.com/in/abdeshmukh)

## PROFESSIONAL EXPERIENCE – Financial Markets / Banking

16 years of Industry experience including -

- ~14 years of experience in Indian and International Fixed Income capital markets and corporate banking

- ~2 years of experience in Auditing financial services firms and banks in India

**DBS Bank, Mumbai**

**February 2013 – June 2020**

(Senior Vice President & Head – Inorganic Business, Priority Sector Business)

February 2019 – June 2020

Spearheaded DBS Bank's PSL portfolio, mainly centered around lending to MFIs and investments in PTCs

(Senior Vice President & Head – Financial Institutions Sales, Treasury & Markets)

February 2013 – February 2019

Headed sales and marketing of treasury products of DBS Bank to Financial Institutions

**Nomura Financial Advisory and Securities (India)**

**October 2008 – January 2013**

**Lehman Brothers India**

**July 2007 – September 2008**

Part of Fixed income product sales team (loan syndication, structured credit, government bonds, corporate bonds), focused on Financial Institutional clients.

**Lovelock & Lewes (PriceWaterhouse)**

**May 2002 to August 2003**

**Audit and Business Advisory Services**

## PROFESSIONAL EXPERIENCE – Academic Teaching / Training

**Great Lakes Institute of Management, Chennai**

**July 2018 till date**

Visiting Faculty for 3 credit elective course Fixed Income Securities – second year Finance students

Period	Batch	Classroom Hours
July–Sept 2021	PGDM (Two year)	30
July–Sept 2020	PGDM (Two year)	30
July–Sept 2019	PGDM (Two year)	30
July–Sept 2018	PGDM (Two year)	30
July–Sept 2018	PGPM (One year)	20

- Summary course outline in [Annexure 1](#)
- Feedback score (from students) score of 4.9 (out of 5) for 2018 and 4.6 for 2019, 2020 each.

**S.P. Jain Institute of Management & Research**

**July 2014 – Sept 2014**

Visiting Faculty for 1 credit elective course Fixed Income Securities – PGPM program

**Placement-focused Trainings**

**July 2017 till date**

Partner with 'Board Infinity' to deliver trainings and workshops on Group Discussions, Interviews and Resume  
Worked with students of the following campuses over last 4 years

- IIM Nagpur
- IIM Sambalpur
- IIM Kashipur
- IIM Jammu

# Abhijit Deshmukh, CFA

---

- NMIMS

## **Career Coaching**

Partner with Hemant Deshpande Career Coaching, to work as a career coach in areas of career selection, career progression and career change

Experience of more than 15 coachees and 100 hours

## **EDUCATION QUALIFICATION**

**PhD (EFPM)** – Pursuing (2021 Batch, Finance Area) – **Indian Institute of Management, Indore**

**CFA Charter-holder** (Charter awarded in 2012)

**PGDM (Finance)**, S.P. Jain Institute of Management & Research (*June 2006*)

- Honoured by a position in the prestigious **Dean's Top 20**.

**C.A.**, ICAI, India (*May 2002*) – First Attempt

**B. Com**, University of Mumbai, R.A.Podar College of Commerce (*April 2001*) -

- Secured **First Rank** in Mumbai divisional Merit list of H.S.C (*1997-98*)

## **Coaching Certifications**

Certified MBTI Trainer

August 2015

Certified Coach, Erickson Coaching International

December 2017