



सिद्धिमूलं प्रबन्धनम्
भा. प्र. सं. इन्दौर
IIM INDORE

भारतीय प्रबंध संस्थान इन्दौर

प्रबंध शिखर, राऊ-पीथमपुर रोड, इन्दौर – 453 556 (म.प्र.), भारत

INDIAN INSTITUTE OF MANAGEMENT INDORE

Prabandh Shikhar, Rau-Pithampur Road, Indore - 453 556 (M.P.), India

IIMI/Project/2022/477/ 2541

Dated: June 23, 2022

Corrigendum: 1

Tender Reference No. : IIMI/Project/10/2022/132 File No. 477

Tender Title : Upgradation of Audio Visual Equipment for 13 Classroom of G, H, I & SRC Block at IIM Indore.

The following Pre-bid clarifications /corrections is hereby made in the aforesaid tender:

Sl. No.	Clarificati on No./ Clause ref. No.	Description/ Written as in tender	Queries raised by Bidders	Shall be read as/ Clarification to the Queries
1	12 of 111 Clause 1. & 2	1. Work Experience: The bidders having experience of successfully completed works during the last 7 years ending previous day of last date of submission of tenders as under. One completed work of aggregate cost not less than the amount equal to 80% i.e. Rs. 6,40,91,517/- of the estimated cost put to tender. OR Two completed works each costing not less than the amount equal to 50% i.e. Rs. 4,00,57,198/- of the estimated cost put to tender. OR Three completed works each costing not less than the amount equal to 40% i.e. Rs. 3,20,45,758/- of estimated cost put to tender. We understand that the only one work experience is required either sr. no. 1. Work Experience OR sr. no. 2. Work Experience for MSME (Services). Further, as per Note no. c), it is mentioned that Only Work order copy of Minimum Value of Rs. 1 Crore have to be submitted by MSME (Services) for work experience (Completion certificate not compulsory). Please clarify / confirm. 2. Work Experience for	We understand that the only one work experience is required either sr. no. 1. Work Experience OR sr. no. 2. Work Experience for MSME (Services). Further, as per Note no. c), it is mentioned that Only Work order copy of Minimum Value of Rs. 1 Crore have to be submitted by MSME (Services) for work experience (Completion certificate not compulsory). Please clarify / confirm.	Only work order copy is required, completion certificate not compulsory

		<p>MSME (Services): The bidders having experience of successfully completed atleast one work of Value 1 Crore and above during the last 7 years ending previous day of last date of submission of tenders. Note: a) Similar work shall mean "Supply, Installation, Testing & Commissioning of AV System works." b) The completion certificate (required for other than MSMEs) issued from clients should indicate the date of commencement, period of completion- stipulated & actual, awarded cost & cost at completion, quality of work done etc. c) Only Work order copy of Minimum Value of Rs. 1 Crore have to be submitted for MSME (Services) work experience (Completion certificate not compulsory).</p>		
2	16 of 111 Clause xiv)	<p>xiv) Certificate of Authorization from OEM for Column Loudspeaker, Power Amplifier, Wireless Lapel Microphone, Wireless Handheld Microphone, Gooseneck Microphone, Ceiling Loudspeaker, Digital Signal Processor, HDMI Matrix Switcher, Encoders / Decoder, Touch Panel, Audio Transceiver, Ceiling Microphone, LFD (Large Format Display-98"/65"), Interactive Panel-43", Network Distribution Switch, Tracking Camera, Motorized Vertical Sliding Board, Speaker cable, Signal Cable, Height adjustable wooden podium, CAT6 Cable, Patch Cord, Patch Panel, CAT 6A Jack & HDMI Cable as per the format given at Annexure-3 of tender</p>	<p>We request you to kindly ask the Authorization from OEM for major equipments except/exclude Motorized Vertical Sliding Board, Speaker cable, Signal Cable, Height adjustable wooden podium, CAT6 Cable, Patch Cord, Patch Panel, CAT 6A Jack & HDMI Cable as it is very difficult to get OEM Authorization for these small components. Please amend / confirm.</p>	<p>Authorization required for all equipment as per the item</p>

3	Page 91 of 111	Approved Make: Item: 1. Column Loudspeaker Suggested Approved Make Harman /D&B/Renkus-Heinz/ Fidelity	This is to inform you that "D&B/RenkusHeinz/ Fidelity" makes not having their own presence in India to provide after sales & service on a better way as expected by IIM Indore. Hence we request you to kindly remove / delete "D&B/Renkus-Heinz/ Fidelity" makes and add / include most reputed and renowned brand already approved and installed in various IIMs, IITs, and other institutes in India i.e. BOSE / QSC / BOSCH (ELECTROVOICE) makes for getting better product and services. Kindly note that except "Harman" make, no approved make can comply the tender technical specifications. If you have already tried and tested "D&B/ Renkus-Heinz/ Fidelity" makes then please provide /advice the models of these makes. Please amend / confirm.	BOSE is added as a approved make in addition to the makes specified in the BoQ items
4	Page 91 of 111	Approved Make: Item: 1. Column Loudspeaker Suggested Approved Make Harman /D&B/Renkus-Heinz/ Fidelity	1. Fidelity brand manufactures power supplies, mains filters and tuning options and circuits for Power / Preamplifiers (Please refer the screen shot attached from Fidelity website.	No Change
5	Page 91 of 111	Approved Make: Item: 2. Power Amplifier Suggested Approved Make Harman / MC2/CSC Audio / Fidelity	This is to inform you that "MC2/CSC Audio / Fidelity" makes not having their own presence in India to provide after sales & service on a better way as expected by IIM Indore. Hence we request you to kindly remove / delete "MC2/CSC Audio / Fidelity" makes and add / include most reputed and renowned brand already approved and installed in various IIMs, IITs, and other institutes in India i.e. BOSE / QSC / BOSCH (ELECTROVOICE) makes for getting better product and services. Kindly note that except "Harman" make, no approved make can comply the tender technical specifications. If you have already tried and tested "MC2/CSC Audio / Fidelity" makes then please provide /advice the models of these makes. Please amend / confirm.	BOSE is added as a approved make in addition to the makes specified in the BoQ items

6	Page 91 of 111	Approved Make: Item: 2. Power Amplifier Suggested Approved Make Harman / MC2/CSC Audio / Fidelity	1. MC2 does not have direct presence in India and operating through Mumbai based retailer, Since company does not have its own office and service center in India , it would be difficult to get after sales support in case of any problem with product (Please refer the screen shot attached from MC2 website.) 2. CSC Audio does not have their own office and service center in India so there is no way to get the equipment repaired / replaced in case of any problem related to product. Brand is having office set up in Germany and UK only ((Please refer the screen shot attached from MC2 website.) 3. Fidelity manufactures the PCB and Power supplies for Amplifier, not the Power amplifier.	No change
7	Page 91 of 111	Approved Make: Item: 3. Wireless Lapel Microphone 4. Wireless Handheld Microphone 5. Gooseneck Microphone Suggested Approved Make Harman / Audix / Clock Audio / Neumann	This is to inform you that "Audix / Clock Audio / Neumann" makes not having their own presence in India to provide after sales & service on a better way as expected by IIM Indore. Hence we request you to kindly remove / delete "Audix / Clock Audio / Neumann" makes and add / include most reputed and renowned brand already approved and installed in various IIMs, IITs, and other institutes in India i.e. SENNHEISER / SHURE makes for getting better product and services. Kindly note that except "Harman" make, no approved make can comply the tender technical specifications. If you have already tried and tested "Audix / Clock Audio / Neumann" makes then please provide /advice the models of these makes. Please amend / confirm.	SENNHEISER is added as a approved make in addition to the makes specified in the BoQ items



8	Page 91 of 111	<p>Approved Make: Item:</p> <p>3. Wireless Lapel Microphone</p> <p>4. Wireless Handheld Microphone</p> <p>5. Gooseneck Microphone</p> <p>Suggested Approved Make</p> <p>Harman / Audix / Clock Audio / Neumann</p>	<p>1. Neumann brand manufactures only broadcast category products which are absolutely different line of products and does not matching the asked specification in the tender. In India M/S Sennheiser has distribution rights for Neumann and no direct presence in India. On the contrary company like Sennheiser which manufactures the similar product line is not approved in the tender. (Please refer the screen shot attached from Neumann website.)</p> <p>2. Audix does not have direct presence in India and operating through delhi based retailer, Since company does not have its own office and service center in India , it would be difficult to get after sales support in case of any problem with product (Please refer the screen shot attached from Audix website.)</p> <p>3. Clock Audio does not have direct presence in India and operating through Noida based retailer, Since company does not have its own office and service center in India , it would be difficult to get after sales support in case of any problem with product (Please refer the screen shot attached from Clock Audio website.)</p>	SENNHEISER is added as a approved make in addition to the makes specified in the BoQ items
9	Page 91 of 111	<p>Approved Make: Item: 6. Ceiling Loudspeaker Suggested Approved Make Harman / KEF/ Definitive Technology / Fidelity</p>	<p>1. KEF manufactures only Home Theatre Product line, not the professional audio products as asked in the tender. (Please refer the screen shot attached from M/S KEF website.)</p> <p>2. Definitive Technology sales their products online only and there is no office or service center in India. (Please refer the screen shot attached from M/S Definitive Technology website.)</p> <p>3. Fidelity brand manufactures power supplies, mains filters and tuning options and circuits for Power / Preamplifiers (Please refer the screen shot attached from Fidelity website)</p>	No change

10	Page 91 of 111	<p>Approved Make: Item: 6. Ceiling Loudspeaker</p> <p>Suggested Approved Make Harman / KEF/ Definitive Technology / Fidelity</p>	<p>1. KEF manufactures only Home Theatre Product line, not the professional audio products as asked in the tender. (Please refer the screen shot attached from M/S KEF website.)</p> <p>2. Definitive Technology sales their products online only and there is no office or service center in India. (Please refer the screen shot attached from M/S Definitive Technology website.)</p> <p>3. Fidelity brand manufactures power supplies, mains filters and tuning options and circuits for Power / Preamplifiers (Please refer the screenshot attached from Fidelity website)</p>	No change
11	Page 91 of 112	<p>Approved Make: Item: 8. HDMI Matrix Switcher</p> <p>Suggested Approved Make AMX / Crestron / Extron / Fidelity</p>	<p>1. Fidelity brand manufactures power supplies, mains filters and tuning options and circuits for Power / Preamplifiers. Fidelity does not manufactures Matrix switcher (Please refer the screen shot attached from Fidelity website.</p>	No change
12	Page 91 of 111	<p>Approved Make: Item: 9. Encoders / Decoder</p> <p>Suggested Approved Make AMX /RGB Spectrum / Matrox</p>	<p>This is to inform you that “RGB Spectrum / Matrox ” makes not having their own presence in India to provide after sales & service on a better way as expected by IIM Indore. Hence we request you to kindly remove / delete “RGB Spectrum / Matrox ” makes and add / include most reputed and renowned brand already approved and installed in various IIMs, IITs, and other institutes in India i.e. EXTRON / CRESTRON / KRAMER makes for getting better product and services. Kindly note that except “AMX“ Harman make, no approved make can comply the tender technical specifications. If you have already tried and tested “RGB Spectrum / Matrox” makes then please provide /advice the models of these makes. Please amend / confirm.</p>	No change

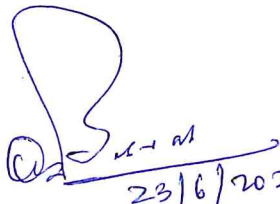
13	Page 91 of 111	Approved Make: Item: 9. Encoders / Decoder Suggested Approved Make AMX / RGB Spectrum / Matrox	1. Matrox Brand does not have office and Service center in India. In Asia pacific they have office in China only (Please refer the screen shot attached from Matrox website)	No change
14	Page 91 of 111	Approved Make: Item: 10. Touch Panel Suggested Approved Make AMX / Extron / RGB Spectrum	This is to inform you that "RGB Spectrum" make not having their own presence in India to provide after sales & service on a better way as expected by IIM Indore. Hence we request you to kindly remove / delete "RGB Spectrum" make and add / include most reputed and renowned brand already approved and installed in various IIMs, IITs, and other institutes in India i.e. CRESTRON / KRAMER makes for getting better product and services. Kindly note that except "AMX" Harman make, no approved make can comply the tender technical specifications. If you have already tried and tested "RGB Spectrum" makes then please provide /advice model of the same. Please amend / confirm.	No change
15	Page 91 of 112	Approved Make: Item: 10. Touch Panel Suggested Approved Make AMX / Extron / RGB Spectrum	1. RGB spectrum does not manufacture touch panel. 2. Extron Make touch panel can only Control Extron make Encoder / Decoder but in Encoder Decoder Item Extron brand is not approved.	No change
16	Page 91 of 113	Approved Make: Item: 11. Audio Transceiver Suggested Approved Make AMX / RGB Spectrum / Matrox	This is to inform you that "RGB Spectrum / Matrox " makes not having their own presence in India to provide after sales & service on a better way as expected by IIM Indore. Hence we request you to kindly remove / delete "RGB Spectrum / Matrox " makes and add / include most reputed and renowned brand already approved and installed in various IIMs, IITs, and other institutes in India i.e. EXTRON / CRESTRON / KRAMER makes for getting better product and services. Kindly note that except "AMX" Harman make, no approved make can comply the tender technical specifications. If you have already tried and	No change

			tested "RGB Spectrum / Matrox" makes then please provide /advice the models of these makes. Please amend / confirm	
17	Page 91 of 114	Approved Item: 11. Audio Transceiver Suggested Approved Make AMX /RGB Spectrum / Matrox	Make: 1. Matrox Brand does not have office and Service center in India. In Asia pacific they have office in China only (Please refer the screen shot attached from Matrox website) 2. RGB Spectrum does not manufacture Audio Transceiver.	No change
18	Page 91 of 111	Approved Item: 12. Ceiling Microphone Suggested Approved Make People Link /Audix / Clock Audio / Neumann	Make: This is to inform you that "People Link /Audix / Clock Audio / Neumann" makes not reputed / renowned for Ceiling Microphone and may not having reference installations in India in such reputed organization. Hence we request you to kindly remove / delete "People Link /Audix / Clock Audio / Neumann" makes and add / include most reputed and renowned brand already approved and installed in various IIMs, IITs, and other institutes in India i.e. SENNHEISER / SHURE / CLEARONE makes for getting better product and services. If you have already tried and tested "People Link /Audix / Clock Audio / Neumann" makes then please provide /advice the models of these makes. Please amend / confirm.	SENNHEISER is added as a approved make in addition to the makes specified in the BoQ items

19	Page 91 of 112	Approved Make: Item: 12. Ceiling Microphone Suggested Approved Make People Link /Audix / Clock Audio / Neumann	1. Neumann brand manufactures only broadcast category products which are absolutely different line of products and does not matching the asked specification in the tender. In India M/S Sennheiser have distribution rights for Neumann and no direct presence in India. On the contrary company like Sennheiser which manufactures the similar product line is not approved in the tender. (Please refer the screen shot attached from Neumann website.) 2. Audix does not have direct presence in India and operating through delhi based retailer, Since company does not have its own office and service center in India , it would be difficult to get after sales support in case of any problem with product (Please refer the screen shot attached from Audix website.) 3. Clock Audio does not have direct presence in India and operating through Noida based retailer, Since company does not have its own office and service center in India , it would be difficult to get after sales support in case of any problem with product (Please refer the screen shot attached from Clock Audio website.)	SENNHEISER is added as a approved make in addition to the makes specified in the BoQ items
20	Page 91 of 113	Approved Make: Item: 13. LFD (Large Format Display)/65 inch Panel /42 inch panel Suggested Approved Make LG/ Sony / Christie	We request you to kindly also add / include "SAMSUNG " make as reputed and renowned brand already approved and installed in various IIMs, IITs, and other institutes in India. If you have already tried and tested "LG/ Sony / Christie" makes then please provide /advice the models of these makes. Please amend / confirm.	No change
21	Page 91 of 114	Approved Make: Item: 13. LFD (Large Format Display)/65 inch Panel /42 inch panel Suggested Approved Make LG/ Sony / Christie	Sony and Christie Brand does not have products matching the given tender specifications. More than 20% deviations. The only brand which can satisfy the given tender specification is LG.	No change

22	Page 91 of 115	Approved Make: Item: 15. Tracking Camera Suggested Approved Make People link / Palco / Axis	We request you to kindly remove / delete "People Link" make as this is not equivalent to Palco / Axis brand also add / include "LUMENS" make as reputed and renowned brand already approved and installed in various IIMs, IITs, and other institutes in India. If you have already tried and tested "People link" make then please provide /advice model of the same. Please amend / confirm.	No change
23	Page 91 of 116	Approved Make: Item: 15. Tracking Camera Suggested Approved Make People link / Palco / Axis	Pelco and Axis brand does not manufacture the auto tracking camera, these companies manufacture CCTV range of products for surveillance purpose not for Smart classroom application.	No change
24	Page 91 of 111	Approved Make: Item: 23. HDMI Cable Suggested Approved Make QED / Perfect path /HOC / Fidelity	We request you to kindly also add / include "Belden/Krystal" makes as reputed and renowned brand already approved and installed in various IIMs, IITs, and other institutes in India. If you have already tried and tested "QED / Perfect path /HOC / Fidelity" makes then please provide /advice the models of these makes. Please amend / confirm.	Belden is added as a approved make in addition to the makes specified in the BoQ items
25	BoQ item no. 15 & 34	Approved Make:Juniper/ZYXEL/Extreem / Arista / Moxa	Netger Request to please allow us into the approved make list as well as we are proposing you our technical specs also which will be fulfil your exact requirement as per your BOQ.	No change
26	BoQ item no. 1 to 24	Specified make as in BoQ	Request to add reputed brand	No change
27	Page 91 of 113	Approved Make: Item: 13. LFD (Large Format Display)/65 inch Panel /42 inch panel Suggested Approved Make LG/ Sony / Christie	Request you to kindly Encorporate Samsung India Electronics as a Approved Brandin Display category on page number 91 of 111 Point 13 ,65 inch panel and 42 inch Panel	No change

All other conditions remain unchanged.


 23/6/2022
 Chief Engineer

