

FRAMEWORK FOR BUSINESS VALUE OF SOCIAL INTERNET OF THINGS



By

SUBODH MENDHURWAR

A Doctoral Dissertation Submitted in Partial Fulfilment of the Requirements for the

Fellow Program in Management (Industry)

of the

Indian Institute of Management Indore

December 2019

FRAMEWORK FOR BUSINESS VALUE OF SOCIAL INTERNET OF THINGS



A THESIS

SUBMITTED IN PARTIAL FULFILMENT OF THE REQUIREMENTS
FOR THE FELLOW PROGRAM IN MANAGEMENT (INDUSTRY)

INDIAN INSTITUTE OF MANAGEMENT INDORE

BY

SUBODH MENDHURWAR

Date: 19th December 2019

THESIS ADVISORY COMMITTEE

PROF. RAJHANS MISHRA [CHAIRMAN]

PROF. SANJOG RAY [MEMBER]

PROF. ABHISHEK MISHRA [MEMBER]

Framework for Business Value of Social Internet of Things

Abstract

In the current era of Digital Business Transformation, multiple technologies are convalescing cohesively. Emerging synergies amongst Internet of Things (IoT) and Social Technologies, are driving elevated value, in various industries and ecosystems. This accruing coalescence between two swiftly propagating technologies, hither-to believed-to-be heterogeneous, is leading to the diffusion of Cyber Physical Social Systems (CPSS).

Fuelled by advances in diverse technology domains like Smart Objects (e.g. semiconductor physics, opto-electronics, embedded software and analytics, etc), connectivity (like 5G network technologies), analytics (e.g. Business Intelligence, Big Data Analytics, Artificial Intelligence and Deep Learning), Middleware and Applications, Security and Management technologies, etc; these systems are developing higher than expected levels of autonomy, posing fundamental philosophical questions to scientists and researchers. While the phenomenon is being investigated primarily from technology perspective, there are hardly any rigorous studies to understand the business value of such technology convergence, that is disrupting industry-boundaries and requiring new business models.

This research work systematically understands the business value of Social Internet of Things (SIoT). Detailed study covering multiple technology and management literature streams, identifies determinants of SIoT and its business value. Through rigorous amalgamation of extant literature spanning Digital Business Strategy, Business Model Innovation, Technology Convergence and Business Value of Information Technology; a research model framework is developed for the Business Value of SIoT. This factors-in imperative IS and Organization-contingent constructs, along with contextually relevant hypotheses. The model framework is empirically validated through surveys conducted of experienced industry practitioners and

consultants. Further, the enhancements are analysed in light of earlier business model frameworks for IoT. Implications for academicians and practitioners are discussed along with future research directions.

Keywords:

Social Internet of Things (SIoT), Cyber Physical Social Systems (CPSS), Technology Convergence, Internet of Things (IoT), Social Technologies, Business Intelligence (BI), Analytics, Artificial Intelligence (AI), Deep Learning (DL) Systems, Data Science (DS), Framework, Business Agility, Business Value

Table of Contents

CHAPTER - 1	INTRODUCTION	1
1.	Overview	2
1.1.	Internet of Things (IoT).....	4
1.2.	Social Technologies.....	5
1.3.	Social Internet of Things (SIoT).....	6
1.4.	Some Examples of Social Internet of Things (SIoT)	8
1.5.	Evolution of Social Internet of Things (SIoT).....	10
1.6.	Novelty	12
1.7.	Relevance.....	13
2.	Technical Architecture for Social Internet of Things.....	14
2.1.	Devices	16
2.2.	Connectivity.....	18
2.3.	Social & Application Capability.....	21
2.4.	Analytical Components	22
3.	Research Objectives	26
4.	Guiding Framework.....	27
5.	Dissertation Structure	28
CHAPTER - 2	LITERATURE REVIEW	30
1.	Overview	31
2.	Social IoT	32
3.	Internet of Things (IoT).....	35
3.1.	Things Capabilities	38
4.	Social Networking Capabilities	39
5.	Business Intelligence, Big Data Analytics, Artificial Intelligence & Machine Learning	42
6.	Business Agility - Theories and Models.....	43
7.	Business Value Theories	46
7.1.	Business Strategy.....	47
7.2.	Business Models	49
7.3.	Digital Business Strategies	52
7.4.	Technology Convergence	54
7.5.	Business Model Innovation (BMI).....	58

7.6. Business Value of IT (BVIT)	60
7.7. Business Value Focus	63
8. Summary.....	67
CHAPTER - 3 PROPOSED CONCEPTUAL MODEL	71
1. Business Value	72
2. Business Agility.....	77
3. Business Intelligence and Analytics (BIA) Maturity	82
4. Social Networking Capability	83
5. Things Capability	86
6. Proposed Research Model	87
CHAPTER - 4 HYPOTHESES.....	91
1. Research Focus	92
2. Research Questions.....	92
3. Hypotheses considered	93
CHAPTER - 5 RESEARCH FRAMEWORK DESIGN, DATA COLLECTION, ANALYSIS AND RESULTS.....	95
1. Research Framework Design.....	96
2. Data Collection Methodology	101
3. Data Analysis.....	105
4. Results	122
CHAPTER - 6 CONCLUSION, DISCUSSIONS, LIMITATIONS AND FUTURE DIRECTIONS 125	
1. Conclusion.....	126
2. Discussions	126
3. Limitations.....	131
4. Future Directions	133
CHAPTER - 7 THEORETICAL AND MANAGERIAL CONTRIBUTIONS.....	135
1. Contribution to Theory	136
2. Contribution to Managerial Practice.....	137
REFERENCES	138
APPENDICES	217
Appendix – A: Survey Questionnaire	218
Appendix – B: Construction of the Survey Questionnaire	226

List of Figures

Figure 1 – Internet of Things (IoT).....	5
Figure 2 - Social Internet of Things (SIoT)	7
Figure 3 - Levels of Social Internet of Things (SIoT)	8
Figure 4 - Some Examples of Social Internet of Things.....	10
Figure 5 - Evolution of Social Internet of Things.....	11
Figure 6 - Architectural Recommendations for SIoT	16
Figure 7 - Guiding Framework	28
Figure 8 - Proposed Conceptualization of Business Value of SIoT	46
Figure 9 - Conceptualization of Value as a Business Model Construct	49
Figure 10 - Conceptualization of Value in Business and IS contexts.....	66
Figure 11 - Potential Business Value of Social Internet of Things (SIoT).....	73
Figure 12 - Process-oriented view of Business Value of IT	75
Figure 13 - Conceptualization of Business Value of SIoT	77
Figure 14 - Conceptualization of Business Agility.....	80
Figure 15 - Conceptualization of Business Intelligence and Analytics Maturity	82
Figure 16 - Dimensions of Business Intelligence and Analytics Maturity	83
Figure 17 - Social Networking Capabilities.....	84
Figure 18 - Social Relationship Management.....	85
Figure 19 - Thing Capabilities	86
Figure 20 - Proposed Research Model for Business Value of SIoT	89
Figure 21 - Profile of Respondents	105
Figure 22 - PLS Algorithm Run using SmartPLS 3	113
Figure 23 - Bootstrapped Run using SmartPLS 3.....	114
Figure 24 - CFA using IBM SPSS AMOS v21	115

Figure 25 - Path Model Analysis using IBM SPSS AMOS v21	116
Figure 26 - Business Model for IoT – Turber et al. (2014)	127
Figure 27 - Mapping Proposed Framework with Business Model by Turber et al. (2014)...	127
Figure 28 - Business Model for IoT – Westerlund et al. (2014).....	128
Figure 29 - Mapping Proposed Framework with Business Model by Westerlund et al. (2014)	129
Figure 30 - Business Model for IoT – Sun et al. (2012)	130
Figure 31 - Mapping Proposed Framework with Business Model by Sun et al. (2012).....	130

List of Tables

Table 1 - Prior Research about Social Internet of Things.....	34
Table 2 - IoT Technology Convergence Research	36
Table 3 - Business Agility and related concepts	44
Table 4 - Alternate Definitions of Value	64
Table 5 - IoT Business Models	69
Table 6 - Value in IoT context.....	74
Table 7 - Analysis of Agility Measurement Frameworks.....	78
Table 8 - Business Agility - Operational Definitions of Constructs	80
Table 9 - Model Framework	87
Table 10 - Proposed Hypotheses.....	93
Table 11 - Interviewee Profiles.....	96
Table 12 - Constructs - References and Measurement	101
Table 13 - Content, Construct and Nomological Validity	106
Table 14 – Principal Component Analysis	107
Table 15 - Confirmatory Factor Analysis	109
Table 16 - Discriminant Validity	111
Table 17 - Tabulation of CB-SEM and PL-SEM Analysis Results.....	117
Table 18 - Goodness of Model Fit	122
Table 19 - Hypothesis Validation	123

REFERENCES

Abdelghani, W., Zayani, C. A., Amous, I., & Sèdes, F. (2016, September). Trust management in social internet of things: a survey. In Conference on e-Business, e-Services and e-Society (pp. 430-441). Springer, Cham.

Aceto, G., V. Persico, and A. Pescapé. 2018. "The Role of Information and Communication Technologies in Healthcare: Taxonomies, Perspectives, and Challenges." *Journal of Network and Computer Applications* 107,125-154

Ackoff, R. (1970). A concept of corporate planning. *Long Range Planning*, 3(1), 2-8.

Adams, P. (2011). *Grouped: How small groups of friends are the key to influence on the social web*. New Riders.

Adler, P. S., & Kwon, S. W. (2002). Social capital: Prospects for a new concept. *Academy of management review*, 27(1), 17-40.

Afthanorhan, W. M. A. B. W. (2013). A comparison of partial least square structural equation modeling (PLS-SEM) and covariance based structural equation modeling (CB-SEM) for confirmatory factor analysis. *International Journal of Engineering Science and Innovative Technology*, 2(5), 198-205.

Agarwal, R., Gao, G., DesRoches, C., & Jha, A. K. (2010). Research commentary—The digital transformation of healthcare: Current status and the road ahead. *Information Systems Research*, 21(4), 796-809.

Ahmed, B. S., Bures, M., Frajta, K., & Cerny, T. (2019). Aspects of Quality in Internet of Things (IoT) Solutions: A Systematic Mapping Study. *IEEE Access*, 7, 13758-13780.

Alliance for Internet of Things Innovation (AIOTI). Research and Innovation Priorities for IoT. Industrial, Business and Consumer Solutions. August 2018. https://aioti.eu/wp-content/uploads/2018/09/AIOTI_IoT-Research_Innovation_Priorities_2018_for_publishing.pdf

Akyildiz, I. F., & Jornet, J. M. (2010). The internet of nano-things. *IEEE Wireless Communications*, 17(6), 58-63.

Alam, K. M., Saini, M., & El Saddik, A. (2015). Toward social internet of vehicles: Concept, architecture, and applications. *IEEE access*, 3, 343-357.

Albert, M. (2015). Seven things to know about the internet of things and industry 4.0. *Modern Machine Shop*, 88(4), 74-81.

Ali, S., Kibria, M. G., Jarwar, M. A., Lee, H. K., & Chong, I. (2018). A Model of Socially Connected Web Objects for IoT Applications. *Wireless Communications and Mobile Computing*, 2018.

Ali, D. H. (2015). A social Internet of Things application architecture: applying semantic web technologies for achieving interoperability and automation between the cyber, physical and social worlds (Doctoral dissertation, Institut National des Télécommunications).

Alinaghian, L. S. (2015). Operationalising dynamic capabilities: A Supply network configuration approach (Doctoral dissertation, University of Cambridge).

Allee, V. (2000). Reconfiguring the value network. *Journal of Business strategy*, 21(4), 36-39.

Allen, J. F. 1984. "Towards a General Theory of Action and Time." *Artificial Intelligence* 23 (2): 123–154

Al-Muhtadi, J., Qiang, M., Saleem, K., AlMusallam, M., & Rodrigues, J. J. (2019). Misty clouds—A layered cloud platform for online user anonymity in Social Internet of Things. *Future Generation Computer Systems*, 92, 812-820.

Alsen, D., M. Patel, and J. Shankuan. 2017, November. *The Future of Connectivity: Enabling the Internet of Things*. McKinsey and Company

Al-Turjman, F. (2019). 5G-enabled devices and smart-spaces in social-IoT: an overview. *Future Generation Computer Systems*, 92, 732-744.

Ambrosini, V., & Bowman, C. (2009). What are dynamic capabilities and are they a useful construct in strategic management? *International journal of management reviews*, 11(1), 29-49.

Amit, R., & Schoemaker, P. J. H. (1993). Strategic Asset and Organizational Rent. *Strategic Management Journal*.

An, J., Gui, X., Zhang, W., Jiang, J., & Yang, J. (2013). Research on social relations cognitive model of mobile nodes in Internet of Things. *Journal of Network and Computer Applications*, 36(2), 799-810.

Andersen, T. J., & Segars, A. H. (2001). The impact of IT on decision structure and firm performance: evidence from the textile and apparel industry. *Information & Management*, 39(2), 85-100.

Anderson, J. C. (1995). Relationships in business markets: exchange episodes, value creation, and their empirical assessment. *Journal of the Academy of Marketing Science*, 23(4), 346.

Andersson, P., & Mattsson, L. G. (2015). Service innovations enabled by the “internet of things”. *IMP Journal*, 9(1), 85-106.

Andrews, K. R. 1980. *The Concept of Corporate Strategy* (2nd ed.), Homewood, IL: Richard D. Irwin, Inc.

Angelakis, V., Avgouleas, I., Pappas, N., Fitzgerald, E., & Yuan, D. (2016). Allocation of heterogeneous resources of an IoT device to flexible services. *IEEE Internet of Things Journal*, 3(5), 691-700.

Ansoff, H. I. (1965). *Corporate strategy: An analytic approach to business policy for growth and expansion*. Penguin Books.

Ansoff, H. I. (1980). Strategic issue management. *Strategic management journal*, 1(2), 131-148.

Arel, I., D. C. Rose, and T. P. Karnowski. 2010. "Deep Machine Learning-A New Frontier in Artificial Intelligence Research." *IEEE Computational Intelligence Magazine* 5 (4): 13–18.

Asanuma, B. (1985). The organization of parts purchases in the Japanese automotive industry. *Japanese Economic Studies*, 13(4), 32-53.

Ashton, K. (2009). That ‘internet of things’ thing. *RFID journal*, 22(7), 97-114.

Asl, H. Z., Iera, A., Atzori, L., & Morabito, G. (2013, December). How often social objects meet each other? Analysis of the properties of a social network of IoT devices based on real data. In *2013 IEEE Global Communications Conference (GLOBECOM)* (pp. 2804-2809). IEEE.

Atat, R., L. Liu, J. Wu, G. Li, C. Ye, and Y. Yang. 2018b. "Big Data Meet Cyber-Physical Systems: A Panoramic Survey." *IEEE Access* 6: 73603–73636.

Atat, R., L. Liu, H. Chen, J. Wu, H. Li, and Y. Yi. 2017. "Enabling Cyber-Physical Communication in 5g Cellular Networks: Challenges, Spatial Spectrum Sensing, and Cyber-Security." *IET Cyber-Physical Systems: Theory & Applications* 2 (1): 49–54.

Atzori, L., Iera, A., & Morabito, G. (2010). The internet of things: A survey. *Computer networks*, 54(15), 2787-2805.

Atzori, L., Iera, A., & Morabito, G. (2011). SIoT: Giving a social structure to the internet of things. *IEEE communications letters*, 15(11), 1193-1195.

Atzori, L., Iera, A., & Morabito, G. (2011, December). Making things socialize in the Internet—Does it help our lives?. In *Proceedings of ITU Kaleidoscope 2011: The Fully Networked Human? - Innovations for Future Networks and Services (K-2011)* (pp. 1-8). IEEE.

Atzori, L., Iera, A., Morabito, G., & Nitti, M. (2012). The social internet of things (siot)—when social networks meet the internet of things: Concept, architecture and network characterization. *Computer networks*, 56(16), 3594-3608.

Atzori, L., Carboni, D., & Iera, A. (2014). Smart things in the social loop: Paradigms, technologies, and potentials. *Ad Hoc Networks*, 18, 121-132.

Atzori, L., Iera, A., & Morabito, G. (2014). From "smart objects" to "social objects": The next evolutionary step of the internet of things. *IEEE Communications Magazine*, 52(1), 97-105.

Atzori, L., Iera, A., & Morabito, G. (2017). Understanding the Internet of Things: definition, potentials, and societal role of a fast evolving paradigm. *Ad Hoc Networks*, 56, 122-140.

Baars, H., & Zimmer, M. (2013). A classification for Business Intelligence agility indicators. ECIS 2013 Completed Research. 163. http://aisel.aisnet.org/ecis2013_cr/163

Babar, S., A. Stango, N. Prasad, J. Sen, and R. Prasad. 2011, February. "Proposed Embedded Security Framework for Internet of Things (Iot)." In *Wireless Communication, Vehicular Technology, Information Theory and Aerospace & Electronic Systems Technology (Wireless VITAE)*, 2011 2nd International Conference On, 1–5. IEEE, Chennai, India

Baccouche, M., F. Mamalet, C. Wolf, C. Garcia, and A. Baskurt. 2011, November. "Sequential Deep Learning for Human Action Recognition." In *International Workshop on Human Behavior Understanding*, 29–39. Berlin, Heidelberg: Springer.

Baden-Fuller, C., & Haefliger, S. (2013). Business models and technological innovation. *Long range planning*, 46(6), 419-426.

Baden-Fuller, C., & Morgan, M. S. (2010). Business models as models. *Long range planning*, 43(2-3), 156-171.

Bagozzi, R. P., & Phillips, L. W. (1982). Representing and testing organizational theories: A holistic construal. *Administrative science quarterly*, 459-489.

Bagozzi, R. P., & Yi, Y. (1988). On the evaluation of structural equation models. *Journal of the academy of marketing science*, 16(1), 74-94.

Bagozzi, R. P., Yi, Y., & Phillips, L. W. (1991). Assessing construct validity in organizational research. *Administrative science quarterly*, 421-458.

Baker, W. E. (1990). Market networks and corporate behavior. *American journal of sociology*, 96(3), 589-625.

Banker, R. D., Bardhan, I. R., Chang, H., & Lin, S. (2006). Plant information systems, manufacturing capabilities, and plant performance. *MIS quarterly*, 315-337.

Bao, F., Chen, R., & Guo, J. (2013, March). Scalable, adaptive and survivable trust management for community of interest based internet of things systems. In 2013 IEEE eleventh international symposium on autonomous decentralized systems (ISADS) (pp. 1-7). IEEE.

Bargh, J. A., & McKenna, K. Y. (2004). The Internet and social life. *Annu. Rev. Psychol.*, 55, 573-590.

Barker, K., Lambert, J. H., Zobel, C. W., Tapia, A. H., Ramirez-Marquez, J. E., Albert, L., ... & Caragea, C. (2017). Defining resilience analytics for interdependent cyber-physical-social networks. *Sustainable and Resilient Infrastructure*, 2(2), 59-67.

Barnaghi, P., Wang, W., Henson, C., & Taylor, K. (2012). Semantics for the Internet of Things: early progress and back to the future. *International Journal on Semantic Web and Information Systems (IJSWIS)*, 8(1), 1-21.

Barney, J. (1991). Firm resources and sustained competitive advantage. *Journal of management*, 17(1), 99-120.

Barreto, I. (2010). Dynamic capabilities: A review of past research and an agenda for the future. *Journal of management*, 36(1), 256-280.

Barrios, A., & Blocker, C. P. (2015). The contextual value of social capital for subsistence entrepreneur mobility. *Journal of Public Policy & Marketing*, 34(2), 272-286.

Barua, A., Konana, P., Whinston, A. B., & Yin, F. (2004). An empirical investigation of net-enabled business value. *MIS quarterly*, 28(4), 585-620.

Battistella, C., Colucci, K., De Toni, A. F., & Nonino, F. (2013). Methodology of business ecosystems network analysis: A case study in Telecom Italia Future Centre. *Technological Forecasting and Social Change*, 80(6), 1194-1210.

Bell Mike. "The Internet of Things connection to Electric Light and Power". *PowerGrid International*. Vol. 21. January 2016

Beltran, V., Ortiz, A. M., Hussein, D., & Crespi, N. (2014, March). A semantic service creation platform for Social IoT. In *2014 IEEE World Forum on Internet of Things (WF-IoT)* (pp. 283-286). IEEE.

Beverland, M., Farrelly, F., & Woodhatch, Z. (2004). The role of value change management in relationship dissolution: Hygiene and motivational factors. *Journal of Marketing Management*, 20(9-10), 927-939.

Bharadwaj, A. S. (2000). A resource-based perspective on information technology capability and firm performance: an empirical investigation. *MIS quarterly*, 169-196.

Bharadwaj, A., El Sawy, O. A., Pavlou, P. A., & Venkatraman, N. (2013). Digital business strategy: toward a next generation of insights. *MIS quarterly*, 471-482.

Bharadwaj, A., El Sawy, O. A., Pavlou, P. A., & Venkatraman, N. V. (2013). Visions and voices on emerging challenges in digital business strategy. *MIS quarterly*, 37(2), 14-001.

Björkdahl, J. (2009). Technology cross-fertilization and the business model: The case of integrating ICTs in mechanical engineering products. *Research policy*, 38(9), 1468-1477.

Black, J. A., & Boal, K. B. (1994). Strategic resources: Traits, configurations and paths to sustainable competitive advantage. *Strategic management journal*, 15(S2), 131-148.

Blackstock, M., Lea, R., & Friday, A. (2011, June). Uniting online social networks with places and things. In *Proceedings of the Second International Workshop on Web of Things* (p. 5). ACM.

Blunch, N. (2012). *Introduction to structural equation modeling using IBM SPSS statistics and AMOS*. Sage.

Bock, A. J. (2010). Business models: An empirical approach to firm structures and organisational change.

Bonomi, F., Milito, R., Zhu, J., & Addepalli, S. (2012, August). Fog computing and its role in the internet of things. In Proceedings of the first edition of the MCC workshop on Mobile cloud computing (pp. 13-16). ACM.

Boons, F., & Lüdeke-Freund, F. (2013). Business models for sustainable innovation: state-of-the-art and steps towards a research agenda. *Journal of Cleaner production*, 45, 9-19.

Bourdieu, P. (1985). The market of symbolic goods. *Poetics*, 14(1-2), 13-44.

Bourdieu, P. (1989). Social space and symbolic power. *Sociological theory*, 7(1), 14-25.

Bowman, E. H., & Helfat, C. E. (2001). Does corporate strategy matter?. *Strategic Management Journal*, 22(1), 1-23.

Boyd, D. M., & Ellison, N. B. (2007). Social network sites: Definition, history, and scholarship. *Journal of computer-mediated Communication*, 13(1), 210-230.

Broll, G., Rukzio, E., Paolucci, M., Wagner, M., Schmidt, A., & Hussmann, H. (2009). PerCI: Pervasive service interaction with the internet of things. *IEEE Internet Computing*, 13(6), 74-81.

Brown Jr. George F. "You ain't seen nothing yet. IoT offers plentiful ways to add value in business-to-business markets". *Industrial Engineer*. April 2016.

Bruse Emelie. "The Internet of Things". Master of Science Thesis. Stockholm, Sweden. April 2015

Brynjolfsson, E. (1993). The productivity paradox of information technology. *Communications of the ACM*, 36(12), 66-77.

Brynjolfsson, E. (2003). ROI Valuation: The IT Productivity GAP. *Optimize magazine*, 21, 1-4.

Brynjolfsson, E., & Brown, P. (2005). Vii pillars of IT productivity. *Optimize*, 4(5), 26-35.

Brynjolfsson, E., & Hitt, L. (1993). Is information systems spending productive?: new evidence and new results (pp. 47-64). Cambridge, MA: MIT Sloan School of Management.

Brynjolfsson, E., & Hitt, L. M. (1998). Beyond the productivity paradox: Computers are the catalyst for bigger changes. *Communications of the ACM*, 41(8), 49.

Brynjolfsson, E., & McAfee, A. (2012). Winning the race with ever-smarter machines. *MIT Sloan Management Review*, 53(2), 53.

Bucherer, E., Eisert, U., & Gassmann, O. (2012). Towards systematic business model innovation: lessons from product innovation management. *Creativity and innovation management*, 21(2), 183-198.

Burgelman, R. A., & Grove, A. S. (2007). Let chaos reign, then rein in chaos—repeatedly: Managing strategic dynamics for corporate longevity. *Strategic management journal*, 28(10), 965-979.

Burt, R. S. (1997). The contingent value of social capital. *Administrative science quarterly*, 339-365.

Burt, R. S. (2000). The network structure of social capital. *Research in organizational behavior*, 22, 345-423.

Brennan, K. (Ed.). (2009). *A Guide to the Business Analysis Body of Knowledge® IIBA*.

Byrne, B. M. (2001). *Structural equation modeling with AMOS: Basic concepts, Applications, and Programming*, Mahwah, New Jersey.

Calantone, R. J., Cavusgil, S. T., & Zhao, Y. (2002). Learning orientation, firm innovation capability, and firm performance. *Industrial marketing management*, 31(6), 515-524.

Cao, G., Wiengarten, F., & Humphreys, P. (2011). Towards a contingency resource-based view of IT business value. *Systemic Practice and Action Research*, 24(1), 85-106.

Carlsson, S. A., & El Sawy, O. A. (2008). Managing the five tensions of IT-enabled decision support in turbulent and high-velocity environments. *Information Systems and e-Business Management*, 6(3), 225-237.

Carr, N. G. (2003). IT doesn't matter. *Educause Review*, 38, 24-38. Harvard Business Review (HBR) R0305B

Casadesus-Masanell, R., & Ricart, J. E. (2010). From strategy to business models and onto tactics. *Long range planning*, 43(2-3), 195-215.

Casadesus-Masanell, R., & Zhu, F. (2013). Business model innovation and competitive imitation: The case of sponsor-based business models. *Strategic management journal*, 34(4), 464-482.

Castel, R. 1991. From Dangerousness to Risk. Burchell, G., Gordon, C. and Miller, P. (eds.) *The Foucault Effect. Studies in Governmentality with two Lectures by and an Interview with Michel Foucault*. Chicago: University of Chicago Press, 281-298.

Castellani, A. P., Bui, N., Casari, P., Rossi, M., Shelby, Z., & Zorzi, M. (2010, March). Architecture and protocols for the internet of things: A case study. In 2010 8th IEEE International Conference on Pervasive Computing and Communications Workshops (PERCOM Workshops) (pp. 678-683). IEEE.

Castellani, A. P., Gheda, M., Bui, N., Rossi, M., & Zorzi, M. (2011, June). Web Services for the Internet of Things through CoAP and EXI. In 2011 IEEE International Conference on Communications Workshops (ICC) (pp. 1-6). IEEE.

Cerny, T. 2018. "Aspect-Oriented Challenges in System Integration with Microservices, SOA and IoT." *Enterprise Information Systems* 1–23

Chaâri, R., Ellouze, F., Koubâa, A., Qureshi, B., Pereira, N., Youssef, H., & Tovar, E. (2016). Cyber-physical systems clouds: A survey. *Computer Networks*, 108, 260-278.

Chan, H. C. (2015). Internet of things business models. *Journal of Service Science and Management*, 8(04), 552.

Chandler, A. D. (1962). *Strategy and structure: chapters in the history of American industrial enterprises*. USA: Massachusetts Institute of Technology.

Chen, Y. K. (2012, January). Challenges and opportunities of internet of things. In *17th Asia and South Pacific design automation conference* (pp. 383-388). IEEE.

Chen, X. W., & Lin, X. (2014). Big data deep learning: challenges and perspectives. *IEEE access*, 2, 514-525.

Chen, X. W., and X. Lin. 2014. "Big Data Deep Learning: Challenges and Perspectives." *IEEE Access* 2: 514–525.

Chen, X., & Siau, K. (2012). Effect of business intelligence and IT infrastructure flexibility on organizational agility. *Thirty Third International Conference on Information Systems, Orlando 2012*

Chen, D. Q., Mocker, M., Preston, D. S., & Teubner, A. (2010). Information systems strategy: reconceptualization, measurement, and implications. *MIS quarterly*, 34(2), 233-259

Chen, Y., Wang, Y., Nevo, S., Jin, J., Wang, L., & Chow, W. S. (2014). IT capability and organizational performance: the roles of business process agility and environmental factors. *European Journal of Information Systems*, 23(3), 326-342.

Chen, R., Guo, J., & Bao, F. (2014, April). Trust management for service composition in SOA-based IoT systems. In 2014 IEEE Wireless Communications and Networking Conference (WCNC) (pp. 3444-3449). IEEE.

Chen, H., Chiang, R. H., & Storey, V. C. (2012). Business intelligence and analytics: From big data to big impact. *MIS quarterly*, 36(4).

Chen, M., Wan, J., & Li, F. (2012). Machine-to-machine communications: Architectures, standards and applications. *Ksii transactions on internet & information systems*, 6(2).

Chesbrough, H. (2010). Business model innovation: opportunities and barriers. *Long range planning*, 43(2-3), 354-363.

Chiang, M., and T. Zhang. 2016. "Fog and IoT: An Overview of Research Opportunities." *IEEE Internet of Things Journal* 3 (6): 854–864.

Chinying Lang, Josephine. "Social context and social capital as enablers of knowledge integration." *Journal of knowledge management* 8.3 (2004): 89-105.

Cho, Y., and L. K. Saul. 2009. "Kernel Methods for Deep Learning." In *Advances in Neural Information Processing Systems*, Vancouver, B.C., Canada.342–350.

Christin, D., Reinhardt, A., Mogre, P. S., & Steinmetz, R. (2009). Wireless sensor networks and the internet of things: selected challenges. Proceedings of the 8th GI/ITG KuVS Fachgespräch Drahtlose sensornetze, 31-34.

Chui M., Löffler M., and Roberts R., “The Internet of Things,” Mckinsey Quaterly, 2010, http://www.mckinseyquarterly.com/High_Tech/Hardware/The_Internet_of_Things_2538?gp=1.

Cicirelli, F., Guerrieri, A., Spezzano, G., Vinci, A., Briante, O., Iera, A., & Ruggeri, G. (2018). Edge computing and social internet of things for large-scale smart environments development. IEEE Internet of Things Journal, 5(4), 2557-2571.

Ciortea, A., Boissier, O., Zimmermann, A., & Florea, A. M. (2013, September). Reconsidering the social web of things: position paper. In Proceedings of the 2013 ACM conference on Pervasive and ubiquitous computing adjunct publication (pp. 1535-1544). ACM.

Clemons, E. K. (2009). Business models for monetizing internet applications and web sites: Experience, theory, and predictions. Journal of Management Information Systems, 26(2), 15-41.

Coetzee, L., & Eksteen, J. (2011). Internet of things—promise for the future? An Introduction. IST-Africa 2011 Conference Proceedings

Cohen, W. M., & Levinthal, D. A. (1990). Absorptive capacity: A new perspective on learning and innovation. *Administrative science quarterly*, 35(1), 128-152.

Coleman, J. S. (1988). Social capital in the creation of human capital. *American journal of sociology*, 94, S95-S120.

Collis, D. J., & Montgomery, C. A. (1998). Creating corporate advantage (pp. 71-83). Harvard Business School.

Conner, K. R., & Prahalad, C. K. (1996). A resource-based theory of the firm: Knowledge versus opportunism. *Organization science*, 7(5), 477-501.

Conti Juan Pablo. "The Internet: Does getting the world's machines online make sense?" *IET Communications Engineer* | December/January 2006/07

Costello, G. J., & Donnellan, B. (2011). Beyond RBV and KBV to an Innovation-Based View of the Firm. In EURAM2011 annual conference.

Culnan, M. J., McHugh, P. J., & Zubillaga, J. I. (2010). How large US companies can use Twitter and other social media to gain business value. *MIS Quarterly Executive*, 9(4).

Da Xu, L., He, W., & Li, S. (2014). Internet of things in industries: A survey. *IEEE Transactions on industrial informatics*, 10(4), 2233-2243.

Davarzani Ladan and Purdy Mark. "The Internet of Things Is Now a Thing". *Stanford Social Innovation Review* (Fall 2015):8-10

de Sousa, N. F. S., Perez, D. A. L., Rosa, R. V., Santos, M. A., & Rothenberg, C. E. (2019). Network service orchestration: A survey. *Computer Communications*.

Demestichas, P., A. Georgakopoulos, D. Karvounas, K. Tsagkaris, V. Stavroulaki, J. Lu, . . . J. Yao. 2013. "5G on the Horizon: Key Challenges for the Radio-Access Network." *IEEE Vehicular Technology Magazine* 8 (3): 47–53.

Devedzic, V. 2004. "Education and the Semantic Web." *International Journal of Artificial Intelligence in Education* 14 (2): 165–191.

Dhar, V., & Sundararajan, A. (2007). Issues and Opinions—Information technologies in business: A blueprint for education and research. *Information Systems Research*, 18(2), 125-141.

Din, I. U., Guizani, M., Kim, B. S., Hassan, S., & Khan, M. K. (2019). Trust management techniques for the Internet of Things: A survey. *IEEE Access*, 7, 29763-29787.

Divol, R., Edelman, D., & Sarrazin, H. (2012). Demystifying social media. *McKinsey Quarterly*, 2(12), 66-77.

Dodgson, M., Gann, D., Wladawsky-Berger, I., Sultan, N., & George, G. (2015). Managing digital money.

Dohr, A., Modre-Opsrian, R., Drobits, M., Hayn, D., & Schreier, G. (2010, April). The internet of things for ambient assisted living. In 2010 seventh international conference on information technology: new generations (pp. 804-809). Ieee.

Doinea, M., BOJA, C., Batagan, L., Toma, C., & Popa, M. (2015). Internet of Things Based Systems for Food Safety Management. *Informatica Economica*, 19(1).

Donzelot, J. 1980. *Die Ordnung der Familie*. Frankfurt am Main: Suhrkamp

Donzelot, J. 1991. *The Mobilization of Society*, Burchell, G., Gordon, C. and Miller, P. (eds.) *The Foucault Effect. Studies in Governmentality with two Lectures by and an Interview with Michel Foucault*. Chicago: University of Chicago Press, ,169-180.

Dore, R. (1983). Goodwill and the spirit of market capitalism. *The British journal of sociology*, 34(4), 459-482.

Dove, R. (2005, May). Agile enterprise cornerstones: knowledge, values, and response ability. In *IFIP International Working Conference on Business Agility and Information Technology Diffusion* (pp. 313-330). Springer, Boston, MA.

Doz, Y. L., & Kosonen, M. (2010). Embedding strategic agility: A leadership agenda for accelerating business model renewal. *Long range planning*, 43(2-3), 370-382.

Drnevich, P. L., & Croson, D. C. (2013). Information technology and business-level strategy: toward an integrated theoretical perspective. *Mis Quarterly*, 483-509.

Drucker, P. (1954). *The principles of management*. New York.

Du, Q., Song, H., & Zhu, X. (2019). Social-feature enabled communications among devices toward the smart iot community. *IEEE Communications Magazine*, 57(1), 130-137.

Dyer, J. H., & Singh, H. (1998). The relational view: Cooperative strategy and sources of interorganizational competitive advantage. *Academy of management review*, 23(4), 660-679

Earl, M. J. (1989). *Management strategies for information technology*. Prentice-Hall, Inc..

Easterby-Smith, M., Lyles, M. A., & Peteraf, M. A. (2009). Dynamic capabilities: Current debates and future directions. *British Journal of Management*, 20, S1-S8.

Edelman, B. (2015). How to launch your digital platform. *Harvard business review*, 93(4), 21.

Eggert, A., Ulaga, W., & Schultz, F. (2006). Value creation in the relationship life cycle: A quasi-longitudinal analysis. *Industrial Marketing Management*, 35(1), 20-27.

Eggers Jens and Nagaraj Varun. "Gateways for the Industrial Internet of Things: Emerging trends". *Control Engineering*. September 2015

<https://www.controleng.com/articles/gateways-for-the-industrial-internet-of-things-emerging-trends/>

Eisenhardt, K. M. (1989). Making fast strategic decisions in high-velocity environments. *Academy of Management journal*, 32(3), 543-576.

Eisenhardt, K. M., & Martin, J. A. (2000). Dynamic capabilities: what are they?. *Strategic management journal*, 21(10-11), 1105-1121.

Eisenhardt, K. M., & Sull, D. N. (2001). Strategy as simple rules. *Harvard business review*, 79(1), 106-119.

Elbashir, M. Z., Collier, P. A., & Davern, M. J. (2008). Measuring the effects of business intelligence systems: The relationship between business process and organizational performance. *International Journal of Accounting Information Systems*, 9(3), 135-153.

El Sawy, O. A. (2003). The IS Core IX: The 3 Faces of IS identity: connection, immersion, and fusion. *Communications of the Association for Information Systems*, 12(1), 39.

El Sawy, O. A., Malhotra, A., Park, Y., & Pavlou, P. A. (2010). Research commentary—seeking the configurations of digital ecodynamics: It takes three to tango. *Information systems research*, 21(4), 835-848.

El Sawy, O. A., & Pereira, F. (2013). Digital business models: review and synthesis. In *Business modelling in the dynamic digital space* (pp. 13-20). Springer, Berlin, Heidelberg

Ellison, N. B., Steinfield, C., & Lampe, C. (2011). Connection strategies: Social capital implications of Facebook-enabled communication practices. *New media & society*, 13(6), 873-892.

Erande, A. S., & Verma, A. K. (2008). Measuring Agility of Organizations—A Comprehensive Agility Measurement Tool (CAMT), Old Dominion University. In Proceedings of the 2008 IAJCIJME International Conference.

Ethinos (2017). Ethinos Digital Marketing. Slideshare.

<https://www.slideshare.net/Ethinos/snapshot-of-digital-india-march-2017>

Ettlie, J. E., & Pavlou, P. A. (2006). Technology-based new product development partnerships. *Decision Sciences*, 37(2), 117-147.

Evans, D. (2011). The internet of things [Infographic]. Cisco Blog, July. [CISCO white paper, 2011]

Fahey, L., & Christensen, H. K. (1986). Evaluating the research on strategy content. *Journal of Management*, 12(2), 167-183.

Farrell, A. M. (2010). Insufficient discriminant validity: A comment on Bove, Pervan, Beatty, and Shiu (2009). *Journal of business research*, 63(3), 324-327.

Farris, I., Girau, R., Militano, L., Nitti, M., Atzori, L., Iera, A., & Morabito, G. (2015). Social virtual objects in the edge cloud. *IEEE Cloud Computing*, 2(6), 20-28.

Farris, I., Girau, R., Nitti, M., Atzori, L., Bruschi, R., Iera, A., & Morabito, G. (2015, December). Taking the SIoT down from the Cloud: Integrating the Social Internet of Things

in the INPUT Architecture. In 2015 IEEE 2nd World Forum on Internet of Things (WF-IoT) (pp. 35-39). IEEE.

Farris, I., Militano, L., Nitti, M., Atzori, L., & Iera, A. (2017). MIFaaS: A mobile-IoT-federation-as-a-service model for dynamic cooperation of IoT cloud providers. *Future Generation Computer Systems*, 70, 126-137.

Fichman, R. G., Dos Santos, B. L., & Zheng, Z. E. (2014). Digital innovation as a fundamental and powerful concept in the information systems curriculum. *MIS quarterly*, 38(2).

Fleisch, E. (2010). What is the internet of things? An economic perspective. *Economics, Management, and Financial Markets*, 5(2), 125-157.

Flint, D. J., Woodruff, R. B., & Gardial, S. F. (2002). Exploring the phenomenon of customers' desired value change in a business-to-business context. *Journal of marketing*, 66(4), 102-117.

Forrester Research 2016.

<https://www.forrester.com/staticassets/marketing/blogs/ForresterInfographicDigitalBusinessNigelFenwick18.pdf>

Fortino, G., Guerrieri, A., Russo, W., & Savaglio, C. (2015, October). Towards a development methodology for smart object-oriented IoT systems: a metamodel approach. In 2015 IEEE international conference on systems, man, and cybernetics (pp. 1297-1302). IEEE.

Foucault, M. 1994 [1971]. Überwachen und Strafen. Die Geburt des Gefängnisses. Frankfurt am Main: Suhrkamp

Foucault, M. 2005 [1979]. Die Geburt der Biopolitik. Foucault, M. Analytik der Macht. Frankfurt am Main: Suhrkamp, 180-187

Friess, P. (2016). Digitising the industry-internet of things connecting the physical, digital and virtual worlds. River Publishers.

Frost, S. L. (2015). Internet of Things (No. LA-UR-15-23789). Los Alamos National Lab.(LANL), Los Alamos, NM (United States).

Fu, C., Peng, C., Liu, X. Y., Yang, L. T., Yang, J., & Han, L. (2019). Search engine: The social relationship driving power of Internet of Things. *Future Generation Computer Systems*, 92, 972-986.

Galliers, R. D. (1993). IT strategies: beyond competitive advantage.

Galliers, R. D. (2004). Reflections on information systems strategizing. *The social study of information and communication technology: Innovation, actors, and contexts*, 231-262.

Galunic, D. C., & Eisenhardt, K. M. (2001). Architectural innovation and modular corporate forms. *Academy of Management journal*, 44(6), 1229-1249.

George, G., & Bock, A. J. (2009). *Inventing entrepreneurs: Technology innovators and their entrepreneurial journey*. Upper Saddle River, NJ: Pearson Prentice Hall.

George, G., & Bock, A. J. (2011). The business model in practice and its implications for entrepreneurship research. *Entrepreneurship theory and practice*, 35(1), 83-111.

Gerlach, M. L. (1992). *Alliance capitalism: The social organization of Japanese business*. Univ of California Press.

Goldmansachs. The Internet of Things: Making sense of the next mega-trend. The third wave of the Internet may be the biggest one yet. September 3, 2014. Equity Research. <https://www.goldmansachs.com/insights/pages/internet-of-things/iot-report.pdf>

Gonzalez, G. R., Organero, M. M., & Kloos, C. D. (2008, July). Early infrastructure of an internet of things in spaces for learning. In 2008 Eighth IEEE International Conference on Advanced Learning Technologies (pp. 381-383). IEEE.

Goodwin, T. (2015). The battle is for the customer interface. Tech Crunch, March, 3. <https://techcrunch.com/2015/03/03/in-the-age-of-disintermediation-the-battle-is-all-for-the-customer-interface/?guccounter=1>

Gordijn, J., & Akkermans, H. (2001). Designing and evaluating e-business models. *IEEE intelligent Systems*, (4), 11-17.

Granados, N., Gupta, A., & Kauffman, R. J. (2010). Research commentary—information transparency in business-to-consumer markets: concepts, framework, and research agenda. *Information Systems Research*, 21(2), 207-226.

Granados, N., & Gupta, A. (2013). Transparency strategy: competing with information in a digital world. *MIS quarterly*, 637-641.

Granovetter, M. S. (1977). The strength of weak ties. In *Social networks* (pp. 347-367). Academic Press.

Grant, R. M. (1996). Toward a knowledge-based theory of the firm. *Strategic management journal*, 17(S2), 109-122.

Grant, R. M. (2005). *Contemporary strategy analysis: Concepts, Technique, and Applications*, Massachusetts: Blackwell. Fifth Edition, 2005.

Grefen, P. W. P. J., Lüftenegger, E. R., Van der Linden, E., & Weisleder, C. A. (2013). BASE/X business agility through cross-organizational service engineering: the business and service design approach developed in the CoProFind project.

Grönroos, C., & Ravald, A. (2011). Service as business logic: implications for value creation and marketing. *Journal of service management*, 22(1), 5-22.

Grover, V., & Kohli, R. (2013). Revealing your hand: caveats in implementing digital business strategy. *Mis Quarterly*, 655-662.

Grover, V., & Lyytinen, K. (2015). New State of Play in Information Systems Research: The Push to the Edges. *Mis Quarterly*, 39(2), 271-296.

Grover, V., Teng, J., Segars, A. H., & Fiedler, K. (1998). The influence of information technology diffusion and business process change on perceived productivity: The IS executive's perspective. *Information & Management*, 34(3), 141-159.

Gubbi, J., Buyya, R., Marusic, S., & Palaniswami, M. (2013). Internet of Things (IoT): A vision, architectural elements, and future directions. *Future generation computer systems*, 29(7), 1645-1660.

Guinard, D., Fischer, M., & Trifa, V. (2010, March). Sharing using social networks in a composable Web of Things. In *PerCom Workshops* (pp. 702-707).

Guinard, D., Trifa, V., Karnouskos, S., Spiess, P., & Savio, D. (2010). Interacting with the soa-based internet of things: Discovery, query, selection, and on-demand provisioning of web services. *IEEE transactions on Services Computing*, 3(3), 223-235.

Guinard, D., Trifa, V., Mattern, F., & Wilde, E. (2011). From the internet of things to the web of things: Resource-oriented architecture and best practices. In *Architecting the Internet of things* (pp. 97-129). Springer, Berlin, Heidelberg.

Guinard, D., Ion, I., & Mayer, S. (2011, December). In search of an internet of things service architecture: REST or WS-*? A developers' perspective. In *International Conference on Mobile and Ubiquitous Systems: Computing, Networking, and Services* (pp. 326-337). Springer, Berlin, Heidelberg.

Guinard, D. (2011). A web of things application architecture: Integrating the real-world into the web (Doctoral dissertation, ETH Zurich).

Guo, J., & Chen, R. (2015, June). A classification of trust computation models for service-oriented internet of things systems. In 2015 IEEE International Conference on Services Computing (pp. 324-331). IEEE.

Guo, B., Zhang, D., Wang, Z., Yu, Z., & Zhou, X. (2013). Opportunistic IoT: Exploring the harmonious interaction between human and the internet of things. *Journal of Network and Computer Applications*, 36(6), 1531-1539.

Gupta, A., and R. K. Jha. 2015. "A Survey of 5G Network: Architecture and Emerging Technologies." *IEEE Access* 3: 1206–1232.

Hacklin, F., Björkdahl, J., & Wallin, M. W. (2018). Strategies for business model innovation: How firms reel in migrating value. *Long range planning*, 51(1), 82-110.

Hair, J. F., Black, W. C., Babin, B. J., Anderson, R. E., & Tatham, R. L. (2006). *Multivariate data analysis* 6th Edition. Pearson Prentice Hall. New Jersey. humans: Critique and reformulation. *Journal of Abnormal Psychology*, 87, 49-74.

Hair, J. F., Ringle, C. M., & Sarstedt, M. (2011). PLS-SEM: Indeed a silver bullet. *Journal of Marketing theory and Practice*, 19(2), 139-152.

Hair, J.F., Hult, G.T.M., Ringle, C.M., Sarstedt, M., 2013. A Primer on Partial Least Squares Structural Equation Modeling (PLS-SEM). Sage, Thousand Oaks.

F. Hair Jr, J., Sarstedt, M., Hopkins, L., & G. Kuppelwieser, V. (2014). Partial least squares structural equation modeling (PLS-SEM) An emerging tool in business research. *European Business Review*, 26(2), 106-121

Haller, S. (2010). The things in the internet of things. Poster at the (IoT 2010). Tokyo, Japan, November, 5(8), 26-30.

Hambrick, D. C. & Fredrickson, J. W., (2001). Are you sure you have a strategy? *Academy of Management Executive*, 15(4), 51-62.

Hasan, S., & Curry, E. (2015). Thingsonomy: Tackling variety in internet of things events. *IEEE Internet Computing*, 19(2), 10-18.

Hatch Cydney. Be in the Know: 2018 Social Media Statistics You Should Know. March 12, 2018. Disruptive Advertising.

<https://www.disruptiveadvertising.com/social-media/be-in-the-know-2018-social-media-statistics-you-should-know/>

He, W., Yan, G., & Da Xu, L. (2014). Developing vehicular data cloud services in the IoT environment. *IEEE Transactions on Industrial Informatics*, 10(2), 1587-1595.

Hedrick Scott. Most of the Business Value of IoT is in the Data. Mar 25th, 2016.
<https://blogs.informatica.com/2016/03/25/most-of-the-business-value-of-iot-is-in-the-data/#fbid=o7P3lJBqLv8>

Helbing, D., Frey, B. S., Gigerenzer, G., Hafen, E., Hagner, M., Hofstetter, Y., ... & Zwitter, A. (2019). Will democracy survive big data and artificial intelligence? In *Towards Digital Enlightenment* (pp. 73-98). Springer, Cham.

Helfat, C. E., Finkelstein, S., Mitchell, W., Peteraf, M. A., Singh, H., Teece, D. J., & Winter, S. G. (2007). Dynamic capabilities: foundations. *Dynamic capabilities: Understanding strategic change in organizations*, 1-18.

Helper, S. (1990). Comparative supplier relations in the US and Japanese auto industries: an exit/voice approach. *Business and Economic history*, 153-162.

Hemmati Mahdi. Analyzing the Effect of Social Internet of Things on Making the Internet Marketing Smart. *Modern Applied Science*; Vol. 10, No. 9; 2016; ISSN 1913-1844 E-ISSN 1913-1852; Published by Canadian Center of Science and Education

Henderson, J. C., & Venkatraman, H. (1999). Strategic alignment: Leveraging information technology for transforming organizations. *IBM systems journal*, 38(2.3), 472-484.

Hendler, J., & Berners-Lee, T. (2010). From the Semantic Web to social machines: A research challenge for AI on the World Wide Web. *Artificial Intelligence*, 174(2), 156-161.

Hickson, D. J., Butler, R. J., Cray, D., Mallory, G. R., and Wilson, D. C. 1990. *Top Decisions: Strategic Decision-Making in Organizations*, San Francisco: Jossey-Bass

Hinton, G. E., Osindero, S., & Teh, Y. W. (2006). A fast learning algorithm for deep belief nets. *Neural computation*, 18(7), 1527-1554.

Hofer, C. W., and Schendel, D. 1978. *Strategy Formulation: Analytical Concepts*, St. Paul, MN: West Publishing.

Holbrook, M. B., Rust, R. T., & Oliver, R. L. (1994). Service quality: New directions in theory and practice. *The Nature of Customer Value: An Axiology of Services in the Consumption Experience*. Sage, Newbury Park, CA, 21-71.

Holbrook, Morris B. (2006), "ROSEPEKICECIVECI Versus CCV: The Resource-Operant, Skills-Exchanging, Performance-Experiencing, Knowledge-Informed, Competence-Enacting, Co-Producer-Involved, Value-Emerging, Customer-Interactive View of Marketing Versus the Concept of Customer Value," in *The Service-Dominant Logic of Marketing*, Robert F. Lusch and Stephen L. Vargo, eds. Armonk, NY: M.E. Sharpe, 208–223

Holler, J., Tsiatsis, V., Mulligan, C., Avesand, S., Karnouskos, S. and Boyle, D. (2014) *From Machine-to-Machine to the Internet of Things: Introduction to a New Age of Intelligence*. Elsevier, Waltham.

Holsapple, C., Lee-Post, A., & Pakath, R. (2014). A unified foundation for business analytics. *Decision Support Systems*, 64, 130-141.

Hooper, M. J., Steeple, D., & Winters, C. N. (2001). Costing customer value: an approach for the agile enterprise. *International Journal of Operations & Production Management*, 21(5/6), 630-644.

Hooper, D., Coughlan, J., & Mullen, M. (2008). Structural equation modelling: Guidelines for determining model fit. *Articles*, 2.

Hopkins, J., Lipin, I. A., & Whitham, J. (2014). The importance of digital asset succession planning for small businesses. *Journal of Financial Planning*, 27(9), 54-62.

Hossain, M. M., M. Fotouhi, and R. Hasan. 2015, June. "Towards an Analysis of Security Issues, Challenges, and Open Problems in the Internet of Things." In *Services (SERVICES)*, 2015 IEEE World Congress, Newyork City, US, 21–28. IEEE

Howson Cindi, Richardson James, Sallam Rita, Kronz Austin. *Magic Quadrant for Analytics and Business Intelligence Platforms*. Published 11 February 2019 - ID G00354763

Hoyle, R. H. (1995). *Structural equation modeling: Concepts, issues, and applications*. Sage.

Hovy, E., R. Navigli, and S. P. Ponzetto. 2013. "Collaboratively Built Semi-Structured Content and Artificial Intelligence: The Story so Far." *Artificial Intelligence* 194: 2–27.

Hu, P., Ning, H., Qiu, T., Xu, Y., Luo, X., & Sangaiah, A. K. (2018). A unified face identification and resolution scheme using cloud computing in Internet of Things. *Future Generation Computer Systems*, 81, 582-592.

Huang, P. S., X. He, J. Gao, L. Deng, A. Acero, and L. Heck. 2013, October. "Learning Deep Structured Semantic Models for Web Search Using Clickthrough Data." In *Proceedings of the 22nd ACM International Conference on Conference on Information & Knowledge Management*, 2333–2338. ACM San Francisco, USA.

Hui, G. (2014). How the internet of things changes business models. *Harvard Business Review*, 92(7/8), 1-5.

Hung Mark. "Google Lays the Foundation of Its IoT Ambitions at Google I/O 2015". Published: 03 June 2015, ID: G00279280. Gartner. 2015.

Hussein, D., Han, S. N., Han, X., Lee, G. M., & Crespi, N. (2013, May). A framework for social device networking. In *2013 IEEE International Conference on Distributed Computing in Sensor Systems* (pp. 356-360). IEEE.

Hussein, D., Park, S., Han, S. N., & Crespi, N. (2015). Dynamic social structure of things: A contextual approach in CPSS. *IEEE Internet Computing*, 19(3), 12-20.

Iansiti, M., & Levien, R. (2004). *Keystones and dominators: Framing operating and technology strategy in a business ecosystem*. Harvard Business School, Boston, 24-25.

Iera, A., Floerkemeier, C., Mitsugi, J., & Morabito, G. (2010). The internet of things [guest editorial]. *IEEE Wireless Communications*, 17(6), 8-9.

IERC. "Internet of Things: Position Paper on Standardization for IoT technologies"
European research Cluster on the Internet of Things. January 2015

Imran, A., A. Zoha, and A. Abu-Dayya. 2014. "Challenges in 5G: How to Empower SON with Big Data for Enabling 5G." *IEEE Network* 28 (6): 27–33

Jara, A. J., Zamora, M. A., & Skarmeta, A. F. (2011). An internet of things–based personal device for diabetes therapy management in ambient assisted living (AAL). *Personal and Ubiquitous Computing*, 15(4), 431-440.

Jayaram, D., Manrai, A. K., & Manrai, L. A. (2015). Effective use of marketing technology in Eastern Europe: Web analytics, social media, customer analytics, digital campaigns and mobile applications. *Journal of Economics, Finance and Administrative Science*, 20(39), 118-132.

Jennings, N. R. 2000. "On Agent-Based Software Engineering." *Artificial Intelligence* 117 (2): 277–296.

Jennings, N. R., Moreau, L., Nicholson, D., Ramchurn, S. D., Roberts, S., Rodden, T., & Rogers, A. (2014). Human-agent collectives. *Communications of the ACM*, 57(12), 80-88.

Jha, S., Kumar, R., Chatterjee, J. M., & Khari, M. (2019). Collaborative handshaking approaches between internet of computing and internet of things towards a smart world: a review from 2009–2017. *Telecommunication Systems*, 70(4), 617-634.

Johnson, G., Scholes, K., and Whittington, R. 2005. *Exploring Corporate Strategy* (7th ed.), Upper Saddle River, NJ: Prentice Hall.

Kane, G. C., Palmer, D., Phillips, A. N., Kiron, D., & Buckley, N. (2015). Strategy, not technology, drives digital transformation. *MIT Sloan Management Review and Deloitte University Press*, 14, 1-25.

Katasonov, A., Kaykova, O., Khriyenko, O., Nikitin, S., & Terziyan, V. Y. (2008). Smart Semantic Middleware for the Internet of Things. *Icinco-Icso*, 8, 169-178.

Kearns, G. S., & Sabherwal, R. (2006). Strategic alignment between business and information technology: a knowledge-based view of behaviors, outcome, and consequences. *Journal of management information systems*, 23(3), 129-162.

Keen, P., & Williams, R. (2013). Value architectures for digital business: beyond the business model. *Mis Quarterly*, 37(2), 643-647.

Ketonen-Oksi, S., Jussila, J. J., & Kärkkäinen, H. (2016). Social media based value creation and business models. *Industrial Management & Data Systems*, 116(8), 1820-1838.

Khalaf and Keiraju, Flurry Analytics, 2016. U.S. Consumers Time-Spent on Mobile Crosses 5 Hours a Day.

<https://flurrymobile.tumblr.com/post/157921590345/us-consumers-time-spent-on-mobile-crosses-5>

Khan, M. A., & Salah, K. (2018). IoT security: Review, blockchain solutions, and open challenges. *Future Generation Computer Systems*, 82, 395-411.

Kietzmann, J. H., Silvestre, B. S., McCarthy, I. P., & Pitt, L. F. (2012). Unpacking the social media phenomenon: towards a research agenda. *Journal of public affairs*, 12(2), 109-119.

Kijl, B., Bouwman, H., Haaker, T., & Faber, E. (2005). A dynamic business model framework for emerging mobile services.

Kim, S. K., & Min, S. (2015). Business model innovation performance: when does adding a new business model benefit an incumbent?. *Strategic Entrepreneurship Journal*, 9(1), 34-57.

Kim, J. E., Fan, X., & Mosse, D. (2017, April). Empowering end users for social internet of things. In *Proceedings of the Second International Conference on Internet-of-Things Design and Implementation* (pp. 71-82). ACM.

Kiritsis, D. (2011). Closed-loop PLM for intelligent products in the era of the Internet of things. *Computer-Aided Design*, 43(5), 479-501.

Kohli, A. K., & Jaworski, B. J. (1990). Market orientation: the construct, research propositions, and managerial implications. *Journal of marketing*, 54(2), 1-18.

Kohli, R., & Devaraj, S. (2004). Contribution of institutional DSS to organizational performance: evidence from a longitudinal study. *Decision Support Systems*, 37(1), 103-118.

Kohli, R., & Grover, V. (2008). Business value of IT: An essay on expanding research directions to keep up with the times. *Journal of the association for information systems*, 9(1), 1.

Kortuem, G., Kawsar, F., Sundramoorthy, V., & Fitton, D. (2009). Smart objects as building blocks for the internet of things. *IEEE Internet Computing*, 14(1), 44-51.

Kortmann, S., & Piller, F. (2016). Open business models and closed-loop value chains: Redefining the firm-consumer relationship. *California Management Review*, 58(3), 88-108.

Kostopoulos, K. C., Spanos, Y. E., & Prastacos, G. P. (2002, May). The resource-based view of the firm and innovation: identification of critical linkages. In *The 2nd European Academy of Management Conference* (pp. 1-19).

Kovatsch, M., Mayer, S., & Ostermaier, B. (2012, July). Moving application logic from the firmware to the cloud: Towards the thin server architecture for the internet of things. In *2012 Sixth International Conference on Innovative Mobile and Internet Services in Ubiquitous Computing* (pp. 751-756). IEEE.

Kraatz, M. S., & Zajac, E. J. (2001). How organizational resources affect strategic change and performance in turbulent environments: Theory and evidence. *Organization science*, 12(5), 632-657.

Kraatz, M. S. (1998). Learning by association? Interorganizational networks and adaptation to environmental change. *Academy of management journal*, 41(6), 621-643.

Kranenburg, R. V. (2008). The Internet of Things: A critique of ambient technology and the all-seeing network of RFID.

Kranz, M., Holleis, P., & Schmidt, A. (2009). Embedded interaction: Interacting with the internet of things. *IEEE internet computing*, (2), 46-53.

Kranz, M., Roalter, L., & Michahelles, F. (2010, May). Things that twitter: social networks and the internet of things. In *What can the Internet of Things do for the Citizen (CIoT) Workshop at The Eighth International Conference on Pervasive Computing (Pervasive 2010)* (pp. 1-10).

Krebs, V. A. L. D. I. S. (2008). Social capital: the key to success for the 21st century organization. *IHRIM journal*, 12(5), 38-42.

Laghari, S., & Niazi, M. A. (2016). Modeling the internet of things, self-organizing and other complex adaptive communication networks: a cognitive agent-based computing approach. *PloS one*, 11(1), e0146760.

Lahrman, G., Marx, F., Winter, R., & Wortmann, F. (2011, January). Business intelligence maturity: Development and evaluation of a theoretical model. In 2011 44th Hawaii International Conference on System Sciences (pp. 1-10). IEEE.

Lamarre, E., and B. May. 2017, May. Making Sense of Internet of Things Platforms. Digital McKinsey. LeCun, Y., Y. Bengio, and G. Hinton. 2015. "Deep Learning." *Nature* 521 (7553): 436.

Lamberti, L., & Paladino, A. (2013). Moving forward with service dominant logic: Exploring the strategic orientations of a service-centred view of the firm. *International Journal of Business Science & Applied Management (IJBSAM)*, 8(1), 1-15.

Lamming, R., Johnsen, T., Zheng, J., & Harland, C. (2000). An initial classification of supply networks. *International Journal of Operations & Production Management*, 20(6), 675-691.

Lang, K. R., & Li, T. (2013). Introduction to the special issue: business value creation enabled by social technology. *International Journal of Electronic Commerce*, 18(2), 5-10.

Lazzarini, S. G., Miller, G. J., & Zenger, T. R. (2008). Dealing with the paradox of embeddedness: The role of contracts and trust in facilitating movement out of committed relationships. *Organization Science*, 19(5), 709-728.

Learned, E. P., Christensen, C. R., Andrews, K. and Guth, W. D. (1969). *Business Policy: Text and Cases*. Homewood, IL: Irwin.

LeCun, Y., Bengio, Y., & Hinton, G. (2015). Deep learning. *nature*, 521(7553), 436.

LeHong Hung. "Build Your Blueprint for the Internet of Things, Based on Five Architecture Styles". Published: 24 September 2014, ID: G00269736. Gartner. 2014.

LeHong Hung, Rand Leeb-du Toit, Jackie Fenn. Hype Cycle for Emerging Technologies, 2014. ID: G00264126. Published: 28 July 2014. Gartner. 2014.

Leibetseder, B. (2011). A critical review on the concept of social technology. *Social technologies*, 1(1), 7-24.

Lequerica, I., Longaron, M. G., & Ruiz, P. M. (2010). Drive and share: efficient provisioning of social networks in vehicular scenarios. *IEEE Communications Magazine*, 48(11), 90-97.

Lheureux Benoit J., Alfonso Velosa, Ted Friedman, Massimo Pezzini, Jouni Forsman, W. Roy Schulte, Rita L. Sallam, Earl Perkins, Anne Thomas, Michele Cantara, and Keith Guttridge. "Best Practices in Exploring and Understanding the Full Scope of IoT solutions". Published: 26 March 2015, ID: G00274014. Gartner. 2015.

Li, X., Lu, R., Liang, X., Shen, X., Chen, J., & Lin, X. (2011). Smart community: an internet of things application. *IEEE Communications Magazine*, 49(11), 68-75.

Liew, C. S., Ang, J. M., Goh, Y. T., Koh, W. K., Tan, S. Y., & Teh, R. Y. (2017). Factors influencing consumer acceptance of internet of things technology. In *The internet of things: Breakthroughs in research and practice* (pp. 71-86). IGI Global.

Lin, N. (1999). Building a network theory of social capital. *Connections* 22, 28-51. [Lin, N. (2017). Building a network theory of social capital. In *Social capital* (pp. 3-28). Routledge.]

Long, M., Cao, Y., Wang, J., & Jordan, M. I. (2015). Learning transferable features with deep adaptation networks. arXiv preprint arXiv:1502.02791.

Lopez Jorge, Meehan Patrick, Scheibenreif Don, Burkett Michael, Tully Jim. Gartner Survey Shows Digital Business Leaders Breaking from the Pack. ID: G00290103. Published: 20 August 2015. Gartner. 2015.

Low, A., & Muegge, S. (2013). Keystone business models for network security processors. *Technology Innovation Management Review*, 25-33.

Lu, Y., & K.(Ram) Ramamurthy. (2011). Understanding the link between information technology capability and organizational agility: An empirical examination. *Mis Quarterly*, 931-954.

Lusch, R. F., & Vargo, S. L. (2006). Service-dominant logic: reactions, reflections and refinements. *Marketing theory*, 6(3), 281-288.

Ma, H. D. (2011). Internet of things: Objectives and scientific challenges. *Journal of Computer science and Technology*, 26(6), 919-924.

Ma, R., Wang, K., Qiu, T., Sangaiah, A. K., Lin, D., & Liaqat, H. B. (2019). Feature-based compositing memory networks for aspect-based sentiment classification in social internet of things. *Future Generation Computer Systems*, 92, 879-888.

Maamar, Z., Faci, N., Sakr, S., Boukhebouze, M., & Barnawi, A. (2016). Network-based social coordination of business processes. *Information Systems*, 58, 56-74.

Magretta, J. (2002). Why business models matter. *HBR Spotlight: Practical Strategy*. Harvard Business Review. Reprint R0205F. May 2002.

Mahdavinejad, M. S., Rezvan, M., Barekatin, M., Adibi, P., Barnaghi, P., & Sheth, A. P. (2018). Machine learning for Internet of Things data analysis: A survey. *Digital Communications and Networks*, 4(3), 161-175.

Makadok, R. (2001). Toward a synthesis of the resource-based and dynamic-capability views of rent creation. *Strategic management journal*, 22(5), 387-401.

Makadok, R. (2010). The interaction effect of rivalry restraint and competitive advantage on profit: Why the whole is less than the sum of the parts. *Management science*, 56(2), 356-372.

Makadok, R. (2011). Invited editorial: The four theories of profit and their joint effects. *Journal of Management*, 37(5), 1316-1334.

Mäkitalo, N., Pääkkö, J., Raatikainen, M., Myllärniemi, V., Aaltonen, T., Leppänen, T., ... & Mikkonen, T. (2012, December). Social devices: collaborative co-located interactions in

a mobile cloud. In Proceedings of the 11th International Conference on Mobile and Ubiquitous Multimedia (p. 10). ACM.

Manyika, J., Chui, M., Bisson, P., Woetzel, J., Dobbs, R., Bughin, J., & Aharon, D. (2015). *Unlocking the Potential of the Internet of Things*. McKinsey Global Institute.

Marcoulides, G. A., & Schumacker, R. E. (Eds.). (2001). *New developments and techniques in structural equation modeling*. Psychology Press.

Markides, C. C. (1999). In search of strategy. *MIT Sloan Management Review*, 40(3), 6.

Markus, M. L., & Loebbecke, C. (2013). Commoditized digital processes and business community platforms: new opportunities and challenges for digital business strategies. *Mis Quarterly*, 37(2), 649-653.

Martens, J. (2010, June). Deep learning via Hessian-free optimization. In *ICML (Vol. 27, pp. 735-742)*.

Martínez, J. A., Hernández-Ramos, J. L., Beltrán, V., Skarmeta, A., & Ruiz, P. M. (2017). A user-centric Internet of Things platform to empower users for managing security and privacy concerns in the Internet of Energy. *International Journal of Distributed Sensor Networks*, 13(8), 1550147717727974.

Mathiassen, L., & Pries-Heje, J. (2006). Business agility and diffusion of information technology.

McCarthy, J., & Hayes, P. J. (1981). Some philosophical problems from the standpoint of artificial intelligence. In *Readings in artificial intelligence* (pp. 431-450). Morgan Kaufmann.

McLaren, T. S., Head, M. M., Yuan, Y., & Chan, Y. E. (2011). A multilevel model for measuring fit between a firm's competitive strategies and information systems capabilities. *MIS quarterly*, 909-929.

Meloni, A., & Atzori, L. (2017). The role of satellite communications in the smart grid. *IEEE Wireless Communications*, 24(2), 50-56.

Melville, N., Kraemer, K., & Gurbaxani, V. (2004). Information technology and organizational performance: An integrative model of IT business value. *MIS quarterly*, 28(2), 283-322.

Melville, N., Gurbaxani, V., & Kraemer, K. (2007). The productivity impact of information technology across competitive regimes: The role of industry concentration and dynamism. *Decision support systems*, 43(1), 229-242.

Mendhurwar, S., and R. Mishra. 2018. Emerging Synergies between Internet of Things and Social Technologies, *Journal of Global Information Technology Management*, 21(2), 75-80.

Mendhurwar, S., & Mishra, R. (2019). Integration of social and IoT technologies: architectural framework for digital transformation and cyber security challenges. *Enterprise Information Systems*, 1-20.

Mika, P. (2005). Flink: Semantic web technology for the extraction and analysis of social networks. *Web Semantics: Science, Services and Agents on the World Wide Web*, 3(2-3), 211-223.

Militano, L., Orsino, A., Araniti, G., Nitti, M., Atzori, L., & Iera, A. (2016). Trust-based and social-aware coalition formation game for multihop data uploading in 5G systems. *Computer Networks*, 111, 141-151.

Minsker Maria. "The 3 D's of Internet of Things: It's all about connecting devices, data, and development platforms". *Customer Relationship Management*. June 2015

Mintzberg, H. (1987). The strategy concept I: Five Ps for strategy. *California management review*, 30(1), 11-24.

Mintzberg, H., Ahlstrand, B., Lampel, J., & Safari, S. T. R. A. T. E. G. Y. (1998). *A guided tour through the wilds of strategic management*. New York.

Miorandi, D., Sicari, S., De Pellegrini, F., & Chlamtac, I. (2012). Internet of things: Vision, applications and research challenges. *Ad hoc networks*, 10(7), 1497-1516.

Mircea, M., Ghilic-Micu, B., & Stoica, M. (2011). Combining business intelligence with cloud computing to delivery agility in actual economy. *Journal of Economic Computation and Economic Cybernetics Studies*, 45(1), 39-54.

Misra, S., Barthwal, R., & Obaidat, M. S. (2012, December). Community detection in an integrated Internet of Things and social network architecture. In 2012 IEEE Global Communications Conference (GLOBECOM) (pp. 1647-1652). IEEE.

Mishra, A. N., Konana, P., & Barua, A. (2007). Antecedents and consequences of internet use in procurement: an empirical investigation of US manufacturing firms. *Information Systems Research*, 18(1), 103-120.

Mithas, S., Tafti, A., & Mitchell, W. (2013). How a firm's competitive environment and digital strategic posture influence digital business strategy. *MIS quarterly*, 511-536.

Moeller, S. (2008). Customer integration—a key to an implementation perspective of service provision. *Journal of Service Research*, 11(2), 197-210.

Molina-Morales, F. X., & Martínez-Fernández, M. T. (2009). Too much love in the neighborhood can hurt: How an excess of intensity and trust in relationships may produce negative effects on firms. *Strategic Management Journal*, 30(9), 1013-1023.

Mooney, John G., Vijay Gurbaxani, and Kenneth L. Kraemer. "A process oriented framework for assessing the business value of information technology." *ACM SIGMIS Database: the DATABASE for Advances in Information Systems* 27.2 (1996): 68-81.

Morey, T., Forbath, T., & Schoop, A. (2015). Customer data: Designing for transparency and trust. *Harvard Business Review*, 93(5), 96-105.

Muegge, S. (2011). Business ecosystems as institutions of participation: A systems perspective on community-developed platforms. *Technology Innovation Management Review*, 1(2).

Mukhopadhyay, T., Kekre, S., & Kalathur, S. (1995). Business value of information technology: a study of electronic data interchange. *MIS quarterly*, 137-156.

Mulders, D. E., & Romme, A. G. L. (2009). Unpacking dynamic capability: a design perspective. In *New Approaches to Organization Design* (pp. 61-78). Springer, Boston, MA.

Muthitharoen, A., Palvia, P. C., & Grover, V. (2011). Building a model of technology preference: The case of channel choices. *Decision Sciences*, 42(1), 205-237.

Nagel, R., Preiss, R., & Goldman, K. (1995). *Agile competitors and virtual organizations: strategies for enriching the customer*. New York, Van Nostrand Reinhold.

Nahapiet, J., & Ghoshal, S. (1998). Social capital, intellectual capital, and the organizational advantage. *Academy of management review*, 23(2), 242-266.

Najafabadi, M. M., F. Villanustre, T. M. Khoshgoftaar, N. Seliya, R. Wald, and E. Muharemagic. 2015. "Deep Learning Applications and Challenges in Big Data Analytics." *Journal of Big Data* 2 (1): 1.

Naranjo, P. G. V., Pooranian, Z., Shojafar, M., Conti, M., & Buyya, R. (2018). FOCAN: A Fog-supported smart city network architecture for management of applications in the Internet of Everything environments. *Journal of Parallel and Distributed Computing*

Narver, J. C., & Slater, S. F. (1990). The effect of a market orientation on business profitability. *Journal of marketing*, 54(4), 20-35.

Natis Yefim V. and Altman Ross. "The 12 Principles of Application Architecture for Digital Business and IoT". Published: 29 January 2015, ID: G00263480. Gartner. 2015.

Navigli, R., and S. P. Ponzetto. 2012. "BabelNet: The Automatic Construction, Evaluation and Application of a Wide-Coverage Multilingual Semantic Network." *Artificial Intelligence* 193: 217–250.

Neely, A. D., Adams, C., & Kennerley, M. (2002). *The performance prism: The scorecard for measuring and managing business success*. London: Prentice Hall Financial Times.

Neirotti, P., & Paolucci, E. (2013). Industry and firm effects on IT diffusion processes: firm-level evidence in Italian enterprises. *Industrial and Corporate Change*, 23(3), 717-757.

Nelson, R. R., and Winter. "An Evolutionary Theory of Economic Change". Cambridge, MA: Belknap Press of Harvard University Press. 1982.

Neubert Ralf. "Powering the Industrial Internet of Things: In the race to take advantage of new technologies, the key is wrap and reuse—not rip and replace." *Plant Engineering*. March 2016 <https://www.plantengineering.com/articles/powering-the-industrial-internet-of-things/>

Ngo-Ye, L., & Ahsan, M. (2005). Enterprise IT application systems agility and organizational agility. *AMCIS 2005 Proceedings*, 159.

Nilsson, N. J. 1986. "Probabilistic Logic." *Artificial Intelligence* 28 (1): 71–87.

Ning, H., & Liu, H. (2012). Cyber-physical-social based security architecture for future internet of things. *Advances in Internet of Things*, 2(01), 1.

Ning, H., & Wang, Z. (2011). Future internet of things architecture: like mankind neural system or social organization framework? *IEEE Communications Letters*, 15(4), 461-463.

Ning, H., Liu, H., Ma, J., Yang, L. T., & Huang, R. (2016). Cybermatics: Cyber–physical–social–thinking hyperspace based science and technology. *Future generation computer systems*, 56, 504-522.

Nitti, M., Girau, R., Atzori, L., Iera, A., & Morabito, G. (2012, September). A subjective model for trustworthiness evaluation in the social internet of things. In *2012 IEEE 23rd international symposium on personal, indoor and mobile radio communications-(PIMRC)* (pp. 18-23). IEEE.

Nitti, M., Girau, R., & Atzori, L. (2014). Trustworthiness management in the social internet of things. *IEEE Transactions on knowledge and data engineering*, 26(5), 1253-1266.

Nitti, M., Pilloni, V., & Giusto, D. D. (2016, December). Searching the social Internet of Things by exploiting object similarity. In *2016 IEEE 3rd World Forum on Internet of Things (WF-IoT)* (pp. 371-376). IEEE.

Nuage Isabelle. Business Agility And BI: Striking The Right Balance Between Order and Chaos. *Digitalist Magazine*. 1 April 2015. Originally published in *Analytics from SAP* (<http://blogs.sap.com/analytics/2015/03/30/business-agility-and-bistriking-the-right-balance-between-order-and-chaos/>)

O'Brien Michael H. The Internet of Things and its Future Impact on Product Liability. Wilson Elser Moskowitz Edelman & Dicker LLP. 2015
<https://wlflegalpulse.files.wordpress.com/2015/11/5650021-powerpoint-the-internet-of-things-and-its-product-liability-2.pdf>

Oestreicher-Singer, G., & Zalmanson, L. (2013). Content or community? A digital business strategy for content providers in the social age. *MIS quarterly*, 591-616.

Ogawa Takashi. "Deep Neural Networks Generate New Business Opportunities for Semiconductor Companies". Published: 20 October 2015, ID: G00289417. Gartner. 2015

Oh, W., & Pinsonneault, A. (2007). On the assessment of the strategic value of information technologies: conceptual and analytical approaches. *MIS quarterly*, 239-265.

O'Leary, D. E. (2013). 'Big Data', The 'Internet of Things' and the 'Internet of Signs'. *Intelligent Systems in Accounting, Finance and Management*, 20(1), 53-65.

O'Leary-Kelly, S. W., & J. Vokurka, R. (1998). The empirical assessment of construct validity. *Journal of operations management*, 16(4), 387-405.

Ortiz, A. M., Hussein, D., Park, S., Han, S. N., & Crespi, N. (2014). The cluster between internet of things and social networks: Review and research challenges. *IEEE Internet of Things Journal*, 1(3), 206-215.

Osterwalder, A. (2004). *The business model ontology a proposition in a design science approach* (Doctoral dissertation, Université de Lausanne, Faculté des hautes études commerciales).

Osterwalder, A., Pigneur, Y., & Tucci, C. L. (2005). Clarifying business models: Origins, present, and future of the concept. *Communications of the association for Information Systems*, 16(1), 1.

Osterwalder, A., Pigneur, 2010 and Clark T. *Business Model Generation: A Handbook for Visionaries, Game Changers and Challengers*. Hoboken, NJ: Wiley, 2010

Osterwalder Alexander and Pigneur Yves. Co-created by 470 practitioners from 45 countries. *Business Model Generation - A Handbook for Visionaries, Game Changers, and Challengers*. 2010. Self-Published. ISBN: 978-2-8399-0580-0.

<http://radio.shabanali.com/business-model-generation-osterwalder.pdf>

Overby, E., Bharadwaj, A., & Sambamurthy, V. (2006). Enterprise agility and the enabling role of information technology. *European Journal of Information Systems*, 15(2), 120-131.

Pagani, M. (2013). Digital business strategy and value creation: framing the dynamic cycle of control points. *Mis Quarterly*, 617-632.

Palattella, M. R., M. Dohler, A. Grieco, G. Rizzo, J. Torsner, T. Engel, and L. Ladid. 2016. "Internet of Things in the 5G Era: Enablers, Architecture, and Business Models." *IEEE Journal on Selected Areas in Communications* 34 (3): 510–527.

Palekar, S., & Sedera, D. (2012). The competing-complementarity engagement of news media with online social media. In *Proceedings of the 16th Pacific Asia Conference on Information Systems (PACIS 2012)*.

Palekar, S., & Sedera, D. (2015). Destabilizing Digital Business Strategy through Competing-Complementarity of Social Media. In *PACIS* (p. 53).

Kasnesis, P., Toumanidis, L., Kogias, D., Patrikakis, C. Z., & Venieris, I. S. (2016, December). Assist: An agent-based siot simulator. In *2016 IEEE 3rd World Forum on Internet of Things (WF-IoT)* (pp. 353-358). IEEE.

Papernot, N., McDaniel, P., Jha, S., Fredrikson, M., Celik, Z. B., & Swami, A. (2016, March). The limitations of deep learning in adversarial settings. In *2016 IEEE European Symposium on Security and Privacy (EuroS&P)* (pp. 372-387). Congress Center Saar, Saarbrücken, GERMANY

Pavlou, P. A., & El Sawy, O. A. (2006). From IT leveraging competence to competitive advantage in turbulent environments: The case of new product development. *Information Systems Research*, 17(3), 198-227.

Pavlou, P. A., & El Sawy, O. A. (2010). The “third hand”: IT-enabled competitive advantage in turbulence through improvisational capabilities. *Information systems research*, 21(3), 443-471.

Pavlou, P. A., & El Sawy, O. A. (2011). Understanding the elusive black box of dynamic capabilities. *Decision sciences*, 42(1), 239-273.

Payne, A. F., Storbacka, K., & Frow, P. (2008). Managing the co-creation of value. *Journal of the academy of marketing science*, 36(1), 83-96.

Pegoraro, P. A., Meloni, A., Atzori, L., Castello, P., & Sulis, S. (2017). PMU-based distribution system state estimation with adaptive accuracy exploiting local decision metrics and IoT paradigm. *IEEE Transactions on Instrumentation and Measurement*, 66(4), 704-714.

Peñaloza, L., & Mish, J. (2011). The nature and processes of market co-creation in triple bottom line firms: Leveraging insights from consumer culture theory and service dominant logic. *Marketing Theory*, 11(1), 9-34.

Penington A., The real value of the Internet of Things, TVB Europe, April 2015, pp. 20-23

Perera, C., Zaslavsky, A., Christen, P., & Georgakopoulos, D. (2014). Context aware computing for the internet of things: A survey. *IEEE communications surveys & tutorials*, 16(1), 414-454.

Perera, C., Zaslavsky, A., Christen, P., & Georgakopoulos, D. (2014). Sensing as a service model for smart cities supported by internet of things. *Transactions on Emerging Telecommunications Technologies*, 25(1), 81-93.

Peters, C., Blohm, I., & Leimeister, J. M. (2015). Anatomy of successful business models for complex services: Insights from the telemedicine field. *Journal of management information systems*, 32(3), 75-104.

Pilloni, V., Floris, A., Meloni, A., & Atzori, L. (2016). Smart home energy management including renewable sources: A qoe-driven approach. *IEEE Transactions on Smart Grid*, 9(3), 2006-2018.

Pintus, A., Carboni, D., & Piras, A. (2012, April). Paraimpu: a platform for a social web of things. In *Proceedings of the 21st International Conference on World Wide Web* (pp. 401-404). ACM.

Pisano, P., Pironti, M., & Rieple, A. (2015). Identify innovative business models: can innovative business models enable players to react to ongoing or unpredictable trends?. *Entrepreneurship Research Journal*, 5(3), 181-199.

Porter, M. E. 1980. *Competitive Strategy: Techniques for Analyzing Industries and Competitors*, New York: Free Press.

Porter, M. E. (1983). Industrial organization and the evolution of concepts for strategic planning: the new learning. *Managerial and Decision Economics*, 4(3), 172-180.

Porter, M. E. 1985. *Competitive Advantage*, London: Free Press.

Porter, M. E. 1987. "From Competitive Advantage to Corporate Strategy," *Harvard Business Review* (65:3), pp. 43-59.

Porter, M. E. 1996. "What is Strategy?" *Harvard Business Review* (74:6), pp. 61-78.

Porter, M. E. 2001. "Strategy and the Internet," *Harvard Business Review* (79:1), pp. 62-78.

Porter, M. E., & Heppelmann, J. E. (2014). How smart, connected products are transforming competition. *Harvard business review*, 92(11), 64-88.

Porter, M. E., & Heppelmann, J. E. (2015). How smart, connected products are transforming companies. *Harvard business review*, 93(10), 96-114.

Porter, M. E., & Kramer, M. R. (2019). Creating shared value. In *Managing sustainable business* (pp. 323-346). Springer, Dordrecht.

Portes, A., & Sensenbrenner, J. (1993). Embeddedness and immigration: Notes on the social determinants of economic action. *American journal of sociology*, 98(6), 1320-1350.

Powell, T. C., & Dent-Micallef, A. (1997). Information technology as competitive advantage: The role of human, business, and technology resources. *Strategic management journal*, 18(5), 375-405.

Hamel, G., & Prahalad, C. K. (1990). The core competence of the corporation. *Harvard business review*, 68(3), 79-91.

Procacci, G. (1991). Social economy and the government of poverty. The Foucault effect: *Studies in governmentality*, 151-168.

Protopogerou, A. Caloghirou, Y. & Lioukas, S. (2008), ‘Dynamic capabilities and their indirect impact on firm performance’, Conference Paper on Entrepreneurship and Innovation – Organizations, Institutions, Systems, and Regions. Copenhagen, CBS, June 17–20, 2008.

Pticek, M., Podobnik, V., & Jezic, G. (2016). Beyond the Internet of Things: The social networking of machines. *International Journal of Distributed Sensor Networks*, 12(6), 8178417.

Putnam, R. (2001). Social capital: Measurement and consequences. *Canadian journal of policy research*, 2(1), 41-51.

Pymnts. The Global IoT Market is expected to grow to \$6.5 Trillion by 2024. Posted on May 31, 2018. <https://www.pymnts.com/internet-of-things/2018/global-iot-market-smart-tech/>

Radanliev, P., De Roure, D., Nicolescu, R., & Huth, M. (2019). A reference architecture for integrating the Industrial Internet of Things in the Industry 4.0. arXiv preprint arXiv:1903.04369.

Radanliev, P., De Roure, D., Nurse, J., Montalvo, R. M., & Burnap, P. (2019). Standardisation of cyber risk impact assessment for the Internet of Things (IoT). arXiv preprint arXiv:1903.04428.

Radanliev, P., De Roure, D., Nurse, J. R., Nicolescu, R., Huth, M., Cannady, S., & Montalvo, R. M. (2019). New developments in Cyber Physical Systems, the Internet of Things and the Digital Economy—discussion on future developments in the Industrial Internet of Things and Industry 4.0.

Radhakrishnan, A., Zu, X., & Grover, V. (2008). A process-oriented perspective on differential business value creation by information technology: An empirical investigation. *Omega*, 36(6), 1105-1125.

Rai, A., Pavlou, P. A., Im, G., & Du, S. (2012). Interfirm IT capability profiles and communications for cocreating relational value: evidence from the logistics industry. *MIS quarterly*, 36(1), 233-262.

Raj, P., & Raman, A. C. (2017). *The Internet of things: Enabling technologies, platforms, and use cases*. Auerbach Publications.

Ramasesh, R., Kulkarni, S., & Jayakumar, M. (2001). Agility in manufacturing systems: an exploratory modeling framework and simulation. *Integrated Manufacturing Systems*, 12(7), 534-548.

Ravichandran, T., & Lertwongsatien, C. (2005). Effect of information systems resources and capabilities on firm performance: A resource-based perspective. *Journal of management information systems*, 21(4), 237-276.

Ray, P. P. (2018). A survey on Internet of Things architectures. *Journal of King Saud University-Computer and Information Sciences*, 30(3), 291-319.

Ray, G., Muhanna, W. A., & Barney, J. B. (2005). Information technology and the performance of the customer service process: A resource-based analysis. *MIS quarterly*, 625-652.

Richter, A., & Koch, M. (2008). Functions of social networking services. From CSCW to Web 2.0: European Developments in Collaborative Design Selected Papers from COOP08.

Ries, E. (2011). *The lean startup: How today's entrepreneurs use continuous innovation to create radically successful businesses*. Crown Books.

Rivard, S., Raymond, L., & Verreault, D. (2006). Resource-based view and competitive strategy: An integrated model of the contribution of information technology to firm performance. *The Journal of Strategic Information Systems*, 15(1), 29-50.

Roach, S. S. (1987). *America's technology dilemma: A profile of the information economy*. Morgan Stanley.

Robson, K., Pitt, L. F., & Kietzmann, J. (2016). APC Forum 1: Extending Business Values through Wearables. *MIS Quarterly Executive*, 15(2).

Rogers, D. S., Daugherty, P. J., & Ellinger, A. E. (1996). The relationship between information technology and warehousing performance. *Logistics and Transportation Review*, 32(4), 409.

Ronda-Pupo, G. A., & Guerras-Martin, L. Á. (2012). Dynamics of the evolution of the strategy concept 1962–2008: a co-word analysis. *Strategic Management Journal*, 33(2), 162-188.

Rose, N. and Miller, P. 1992. Political Power Beyond the State: Problematics of Government. *The British Journal of Sociology*. 43(2): 173-205.

Ross, J. W., Vitale, M. R., & Weill, P. (2001). From place to space: Migrating to profitable electronic commerce business models.

Saarikko, T., Westergren, U. H., & Blomquist, T. (2017). The Internet of Things: Are you ready for what's coming? *Business Horizons*, 60(5), 667-676.

Sabherwal, R., & Chan, Y. E. (2001). Alignment between business and IS strategies: A study of prospectors, analyzers, and defenders. *Information systems research*, 12(1), 11-33.

Sabherwal, R., & Jeyaraj, A. (2015). Information Technology Impacts on Firm Performance: An Extension of Kohli and Devaraj (2003). *MIS quarterly*, 39(4), 809-836

Sahay, B. S., & Ranjan, J. (2008). Real time business intelligence in supply chain analytics. *Information Management & Computer Security*, 16(1), 28-48.

Saleem, Y., Crespi, N., & Pace, P. (2018, April). SCDIoT: Social Cross-Domain IoT enabling Application-to-Application Communications. In 2018 IEEE International Conference on Cloud Engineering (IC2E) (pp. 346-350). IEEE.

Salganik, M. J. (2019). *Bit by bit: social research in the digital age*. Princeton University Press.

Sambamurthy, V., Bharadwaj, A., & Grover, V. (2003). Shaping agility through digital options: Reconceptualizing the role of information technology in contemporary firms. *MIS quarterly*, 237-263.

Sanchez, T., Ranasinghe, D. C., Harrison, M., & McFarlane, D. (2012). Adding sense to the internet of things—an architecture framework for smart object systems. *Pers Ubiquitous Comput*, 16(3), 291-308.

Saunders, A., & Brynjolfsson, E. (2016). Valuing Information Technology Related Intangible Assets. *Mis Quarterly*, 40(1).

Schaich, F., and T. Wild. 2014, May. "Waveform Contenders for 5G—OFDM Vs. FBMC Vs. UFMC." In 2014 6th International Symposium on Communications, Control and Signal Processing (ISCCSP), Athens, Greece, 457–460. IEEE

Schorn Terry (2018). Is 5G Ready for the Social Internet of Things World? International Journal of Scientific & Technology Research Volume 7, Issue 12, December 2018

Schryen, G. (2013). Revisiting IS business value research: what we already know, what we still need to know, and how we can get there. European Journal of Information Systems, 22(2), 139-169.

Schwab, K. (2017). The fourth industrial revolution. Currency.

Seddon, P. B., Constantinidis, D., & Dod, H. (2012). How does business analytics contribute to business value?. Third International Conference on Information Systems, Orlando 2012

Seeds Dennis. "Don't sit this one out Internet of Things compels manufacturers to get ready for the revolution". Smart Business Pittsburgh. October 2015.
<http://www.sbsonline.com/article/dont-sit-this-one-out-the-internet-of-things-compels-manufacturers-to-get-ready-for-the-revolution/>

Sethi, P., & Sarangi, S. R. (2017). Internet of things: architectures, protocols, and applications. Journal of Electrical and Computer Engineering, 2017.

Setia, P., Setia, P., Venkatesh, V., & Joglekar, S. (2013). Leveraging digital technologies: How information quality leads to localized capabilities and customer service performance. *Mis Quarterly*, 565-590.

Shaarabh, M., Rishi, G., & Sharma, S. K. (2014). A review on measurement of agility. *Industrial Engineering & Management*, 3(1), 1-4.

Shao, G. (2010). Venturing through acquisitions or alliances? Examining US media companies' digital strategy. *Journal of Media Business Studies*, 7(1), 21-39.

Sheth, A. (2009). Computing for human experience: Semantics-empowered sensors, services, and social computing on the ubiquitous web. *IEEE Internet Computing*, 14(1), 88-91.

Sheth, A. (2016). Internet of things to smart iot through semantic, cognitive, and perceptual computing. *IEEE Intelligent Systems*, 31(2), 108-112.

Shi, Y., & Gregory, M. (1998). International manufacturing networks—to develop global competitive capabilities. *Journal of operations management*, 16(2-3), 195-214.

Shin, N. (2001). The impact of information technology on financial performance: the importance of strategic choice. *European Journal of Information Systems*, 10(4), 227-236.

Shook, C. L., Ketchen Jr, D. J., Hult, G. T. M., & Kacmar, K. M. (2004). An assessment of the use of structural equation modeling in strategic management research. *Strategic management journal*, 25(4), 397-404.

Sicari, S., Rizzardi, A., Cappiello, C., Miorandi, D., & Coen-Porisini, A. (2018). Toward data governance in the internet of things. In *New advances in the internet of things* (pp. 59-74). Springer, Cham.

Simon, H. A. 1973. "The Structure of Ill-Structured Problems." *Artificial Intelligence* 4 (3-4): 181-201.

Simonin, B. L. (1999). Ambiguity and the process of knowledge transfer in strategic alliances. *Strategic management journal*, 20(7), 595-623.

Singh, S., Saxena, N., Roy, A., & Kim, H. (2017). A survey on 5G network technologies from social perspective. *IETE Technical Review*, 34(1), 30-39.

Slater, S. F., & Narver, J. C. (1995). Market orientation and the learning organization. *Journal of marketing*, 59(3), 63-74.

Sloman, A. 1971. "Interactions between Philosophy and Artificial Intelligence: The Role of Intuition and Non-Logical Reasoning in Intelligence." *Artificial Intelligence* 2 (3-4): 209-225.

Smitka, M. (1991). *Competitive ties: Subcontracting in the Japanese automotive industry*. Columbia University Press.

Solow, R. M. (1987). We'd better watch out. *New York Times Book Review*, 36.

Song, Z., Sun, Y., Wan, J., Huang, L., Xu, Y., & Hsu, C. H. (2019). Exploring robustness management of social internet of things for customization manufacturing. *Future Generation Computer Systems*, 92, 846-856.

Sosna, M., Trevinyo-Rodríguez, R. N., & Velamuri, S. R. (2010). Business model innovation through trial-and-error learning: The Naturhouse case. *Long range planning*, 43(2-3), 383-407.

Spiess, P., Karnouskos, S., Guinard, D., Savio, D., Baecker, O., Moreira Sá de Souza, L., & Trifa, V. (2009). SOA-based integration of the internet of things in enterprise services.

Spieth, P., Schneckenberg, D., & Ricart, J. E. (2014). Business model innovation—state of the art and future challenges for the field. *R&d Management*, 44(3), 237-247.

Singh Srani, J., & Gregory, M. (2008). A supply network configuration perspective on international supply chain development. *International Journal of Operations & Production Management*, 28(5), 386-411.

Stefano, G. D., Peteraf, M., & Verona, G. (2010). Dynamic Capabilities Deconstructed. A bibliographic investigation into the origins, development, and future directions of the research domain. HAL.

Steinfeld, C., DiMicco, J. M., Ellison, N. B., & Lampe, C. (2009, June). Bowling online: social networking and social capital within the organization. In Proceedings of the fourth international conference on Communities and technologies (pp. 245-254). ACM.

Steinfeld, C., Ellison, N., Lampe, C., & Vitak, J. (2012). Online social network sites and the concept of social capital. *Frontiers in new media research*, 15, 115.

Stępień, B. (2017). In Search of Apprehending Customers' Value Perception. *International Journal of Management and Economics*, 53(1), 99-117

Stergiou, C., K. E. Psannis, B. G. Kim, and B. Gupta. 2018. "Secure Integration of IoT and Cloud Computing." *Future Generation Computer Systems* 78: 964–975.

Stodder, D. (2013). Achieving greater Agility with Business intelligence. TDWI Best Practices Report, First Quarter.

Suarez, F. F., Cusumano, M. A., & Kahl, S. J. (2013). Services and the business models of product firms: An empirical analysis of the software industry. *Management Science*, 59(2), 420-435.

Subramaniam, M., & Venkatraman, N. (2001). Determinants of transnational new product development capability: Testing the influence of transferring and deploying tacit overseas knowledge. *Strategic management journal*, 22(4), 359-378.

Sun, X., & Ansari, N. (2016). EdgeIoT: Mobile edge computing for the Internet of Things. *IEEE Communications Magazine*, 54(12), 22-29.

Sun, Y., Yan, H., Lu, C., Bie, R., & Thomas, P. (2012). A holistic approach to visualizing business models for the internet of things. *Communications in Mobile Computing*, 1(1), 4.

Susarla Anjana, Oh Jeong-Ha and Tan Yong (2012). Influentials or Susceptibles? Analyzing cascades of word of mouth conversations in Online Social Networks.

Sutskever, I., J. Martens, and G. E. Dahl. 2013. "On the Importance of Initialization and Momentum in Deep Learning." *Geoffrey E Hinton, Atlanta, USA*, 951 (3): 28.

Swanson, E. B., & Ramiller, N. C. (2004). Innovating mindfully with information technology. *MIS quarterly*, 553-583.

Tallon, P. P., Kraemer, K. L., & Gurbaxani, V. (2000). Executives' perceptions of the business value of information technology: a process-oriented approach. *Journal of Management Information Systems*, 16(4), 145-173.

Tan, B., Pan, S. L., Lu, X., & Huang, L. (2015). The role of IS capabilities in the development of multi-sided platforms: the digital ecosystem strategy of Alibaba. com. *Journal of the Association for Information Systems*, 16(4), 2.

Tang, Y. 2013. "Deep Learning Using Linear Support Vector Machines." arXiv preprint arXiv:1306.0239, International Conference on Machine Learning 2013: Challenges in Representation Learning Workshop. Atlanta, Georgia, USA

Tanriverdi, H. (2005). Information technology relatedness, knowledge management capability, and performance of multi business firms. *MIS quarterly*, 311-334.

Tanriverdi, H., & Venkatraman, N. (2005). Knowledge relatedness and the performance of multi business firms. *Strategic management journal*, 26(2), 97-119.

Tanriverdi, H., Rai, A., & Venkatraman, N. (2010). Research commentary—reframing the dominant quests of information systems strategy research for complex adaptive business systems. *Information systems research*, 21(4), 822-834.

Tao, F., Cheng, Y., Da Xu, L., Zhang, L., & Li, B. H. (2014). CCIoT-CMfg: cloud computing and internet of things-based cloud manufacturing service system. *IEEE Transactions on Industrial Informatics*, 10(2), 1435-1442.

Tapscott, D., Ticoll, D., & Lowy, A. (2000). The rise of business webs. *Ubiquity*, 2000(March), 2.

Teece, D. J. (2007). Explicating dynamic capabilities: the nature and microfoundations of (sustainable) enterprise performance. *Strategic management journal*, 28(13), 1319-1350.

Teece, D. J. (2010). Business models, business strategy and innovation. *Long range planning*, 43(2-3), 172-194.

Teece, D. J. (2018). Business models and dynamic capabilities. *Long Range Planning*, 51(1), 40-49.

Teece, D. J., Pisano, G., & Shuen, A. (1997). Dynamic capabilities and strategic management. *Strategic management journal*, 18(7), 509-533.

Teixeira, T., Hachem, S., Issarny, V., & Georgantas, N. (2011, October). Service oriented middleware for the internet of things: a perspective. In *European Conference on a Service-Based Internet* (pp. 220-229). Springer, Berlin, Heidelberg.

Tozlu, S., Senel, M., Mao, W., & Keshavarzian, A. (2012). Wi-Fi enabled sensors for internet of things: A practical approach. *IEEE Communications Magazine*, 50(6), 134-143.

Trends e-Magazine. "Trend #6: The Internet of Things Begins to Take Shape". October 2014

Tsai, W., & Ghoshal, S. (1998). Social capital and value creation: The role of intrafirm networks. *Academy of management Journal*, 41(4), 464-476.

Tseng, Y. H., & Lin, C. T. (2011). Enhancing enterprise agility by deploying agile drivers, capabilities and providers. *Information Sciences*, 181(17), 3693-3708.

Tsourveloudis, Nikos, et al. "On the measurement of agility in manufacturing systems." Proceedings of the 2nd European Symposium on Intelligent Techniques. 1999.

Turber, S., Vom Brocke, J., Gassmann, O., & Fleisch, E. (2014, May). Designing business models in the era of internet of things. In International Conference on Design Science Research in Information Systems (pp. 17-31). Springer, Cham.

Turcu, C. E., & Turcu, C. O. (2013). Internet of things as key enabler for sustainable healthcare delivery. *Procedia-Social and Behavioral Sciences*, 73, 251-256.

Uckelmann, D., Harrison, M., & Michahelles, F. (2011). An architectural approach towards the future internet of things. In *Architecting the internet of things* (pp. 1-24). Springer, Berlin, Heidelberg.

Uлага, W., & Eggert, A. (2006). Relationship value and relationship quality: Broadening the nomological network of business-to-business relationships. *European Journal of marketing*, 40(3/4), 311-327.

Uzzi, B. (1997). Social structure and competition in interfirm networks: The paradox of embeddedness. *Administrative science quarterly*, 35-67.

Vakali, A., Anthopoulos, L., & Krcó, S. (2014, June). Smart Cities Data Streams Integration: experimenting with Internet of Things and social data flows. In Proceedings of the 4th International Conference on Web Intelligence, Mining and Semantics (WIMS14) (p. 60). ACM.

Van Oosterhout, M., Waarts, E., & van Hillegersberg, J. (2006). Change factors requiring agility and implications for IT. *European Journal of Information Systems*, 15(2), 132-145

Vancil, R. F., & Lorange, P. (1975). Strategic planning in diversified companies. *Harvard Business Review*, 53(1), 81-90.

Varadarajan, P. R., & Clark, T. (1994). Delineating the scope of corporate, business, and marketing strategy. *Journal of Business Research*, 31(2-3), 93-105.

Vargo, S. L., & Lusch, R. F. (2014). Evolving to a new dominant logic for marketing. In *The Service-Dominant Logic of Marketing* (pp. 21-46). Routledge.

Vargo, S. L., & Lusch, R. F. (2008). A service logic for service science. In *Service science, management and engineering education for the 21st century* (pp. 83-88). Springer, Boston, MA.

Venkatraman, N. (1994). IT-enabled business transformation: from automation to business scope redefinition. *Sloan management review*, 35, 73-73.

Venkatraman, N., & Henderson, J. C. (1993). Strategic alignment: Leveraging information technology for transforming organizations. *IBM systems journal*, 32(1), 4-16.

Vermesan, O., & Friess, P. (2015). *Building the Hyperconnected Society, IoT Research and Innovation Value Chains*. EcoSystems and Markets. RiverSide Publisher, Aalborg.

Vermesan, O., Friess, P., Guillemin, P., Gusmeroli, S., Sundmaeker, H., Bassi, A., ... & Doody, P. (2011). Internet of things strategic research roadmap. *Internet of things-global technological and societal trends*, 1(2011), 9-52.

Vermesan, O., Eisenhauer, M., Serrano, M., Guillemin, P., Sundmaeker, H., Tragos, E. Z., ... & Bahr, R. (2018). The Next Generation Internet of Things—Hyperconnectivity and Embedded Intelligence at the Edge. *Next Generation Internet of Things. Distributed Intelligence at the Edge and Human Machine-to-Machine Cooperation*.

Verona, G., & Ravasi, D. (2003). Unbundling dynamic capabilities: an exploratory study of continuous product innovation. *Industrial and corporate change*, 12(3), 577-606.

Vlacheas, P., Giaffreda, R., Stavroulaki, V., Kelaidonis, D., Foteinos, V., Poullos, G., ... & Moessner, K. (2013). Enabling smart cities through a cognitive management framework for the internet of things. *IEEE communications magazine*, 51(6), 102-111.

Völker, B., & Flap, H. (1999). Getting ahead in the GDR: social capital and status attainment under communism. *Acta sociologica*, 42(1), 17-34.

Von Neumann, J., & Morgenstern, O. (1947). *Theory of games and economic behavior*, 2nd rev.

Wade, M., & Hulland, J. (2004). The resource-based view and information systems research: Review, extension, and suggestions for future research. *MIS quarterly*, 28(1), 107-142.

Wagner, H. T., Beimborn, D., & Weitzel, T. (2014). How social capital among information technology and business units drives operational alignment and IT business value. *Journal of Management Information Systems*, 31(1), 241-272.

Wang, H., N. Wang, and D. Y. Yeung. 2015, August. "Collaborative Deep Learning for Recommender Systems." In *Proceedings of the 21th ACM SIGKDD International Conference on Knowledge Discovery and Data Mining*, Sydney, Australia, 1235–1244. ACM

Wang, N., Liang, H., Zhong, W., Xue, Y., & Xiao, J. (2012). Resource structuring or capability building? An empirical study of the business value of information technology. *Journal of Management Information Systems*, 29(2), 325-367.

Wang, D., Szymanski, B. K., Abdelzaher, T., Ji, H., & Kaplan, L. (2019). The age of social sensing. *Computer*, 52(1), 36-45.

Wang, K., Y. Wang, Y. Sun, S. Guo, and J. Wu. 2016. "Green Industrial Internet of Things Architecture: An Energy-Efficient Perspective." *IEEE Communications Magazine* 54 (12): 48–54.

Weber, R. H. (2010). Internet of Things—New security and privacy challenges. *Computer law & security review*, 26(1), 23-30.

Weber, Y., & Pliskin, N. (1996). The effects of information systems integration and organizational culture on a firm's effectiveness. *Information & Management*, 30(2), 81-90.

Wendler, R. (2013, September). The structure of agility from different perspectives. In 2013 Federated Conference on Computer Science and Information Systems (pp. 1177-1184). IEEE.

Wernerfelt, B. (1995). The resource-based view of the firm: Ten years after. *Strategic management journal*, 16(3), 171-174.

Westerlund, M., Leminen, S., & Rajahonka, M. (2014). Designing business models for the internet of things. *Technology Innovation Management Review*, 5-14.

Wheelen, T. L., & Hunger, D. J. (2006). *Concepts in Strategic Management and Business Policies*.

Wheeler, B. C. (2002). NEBIC: A dynamic capabilities theory for assessing net-enablement. *Information systems research*, 13(2), 125-146.

Whittington, R. (1993). *What is strategy-and does it matter?* London: Routledge.

Williams, D. (2006). On and off the 'Net: Scales for social capital in an online era. *Journal of computer-mediated communication*, 11(2), 593-628.

Williams, S., & Williams, N. (2003). The business value of business intelligence. *Business Intelligence Journal*, 8, 30-39.

Williamson, O. E. (1999). Strategy research: governance and competence perspectives. *Strategic management journal*, 20(12), 1087-1108.

Wilson, H., & Daniel, E. (2007). The multi-channel challenge: A dynamic capability approach. *Industrial Marketing Management*, 36(1), 10-20.

Winter, S. G. (2003). Understanding dynamic capabilities. *Strategic management journal*, 24(10), 991-995.

Winter, S. G., & Szulanski, G. (2001). Replication as strategy. *Organization science*, 12(6), 730-743.

Wirtz, B.W. *Electronic Business*. Wiesbaden: Gabler, 2000

Wong, K. K. K. (2013). Partial least squares structural equation modeling (PLS-SEM) techniques using SmartPLS. *Marketing Bulletin*, 24(1), 1-32.

Woodard, C. J., Ramasubbu, N., Tschang, F. T., & Sambamurthy, V. (2013). Design capital and design moves: The logic of digital business strategy. *Mis Quarterly*, 537-564.

Wortmann, F., & Flüchter, K. (2015). Internet of things. *Business & Information Systems Engineering*, 57(3), 221-224.

What is agile? <https://www.agilealliance.org/agile101/>

Xia, F., Yang, L. T., Wang, L., & Vinel, A. (2012). Internet of things. *International Journal of Communication Systems*, 25(9), 1101.

Yamins, D. L., and J. J. DiCarlo. 2016. "Using Goal-Driven Deep Learning Models to Understand Sensory Cortex." *Nature Neuroscience* 19 (3): 356.

Yang, L., Zhang, R. and Chen, W., 2008. Study on knowledge sharing mechanisms of supply chain based on dynamic capabilities, 2008 IEEE / WIC / ACM International Conference on Web Intelligence and Intelligent Agent Technology

Yoo, Y. (2010). Computing in everyday life: A call for research on experiential computing. *MIS quarterly*, 213-231.

Yu, D., & Deng, L. (2010). Deep learning and its applications to signal and information processing [exploratory dsp]. *IEEE Signal Processing Magazine*, 28(1), 145-154.

Yu, X., Nguyen, B., & Chen, Y. (2016). Internet of things capability and alliance: entrepreneurial orientation, market orientation and product and process innovation. *Internet Research*, 26(2), 402-434.

Zahra, S. A., & George, G. (2002). Absorptive capacity: A review, reconceptualization, and extension. *Academy of management review*, 27(2), 185-203.

Zanella, A., Bui, N., Castellani, A., Vangelista, L., & Zorzi, M. (2014). Internet of things for smart cities. *IEEE Internet of Things journal*, 1(1), 22-32.

Zavyalova, Y. V., Korzun, D. G., Meigal, A. Y., & Borodin, A. V. (2017). Towards the development of smart spaces-based socio-cyber-medicine systems. *International Journal of Embedded and Real-Time Communication Systems (IJERTCS)*, 8(1), 45-63.

Zhang M (2007) Assessing the performance impacts of information systems from the resource-based perspective: an empirical test of the indirect effect of is. *J Bus Strateg* 24(2):141–164

Zhang, Z., & Sharifi, H. (2000). A methodology for achieving agility in manufacturing organisations. *International Journal of Operations & Production Management*, 20(4), 496-513.

Zhang, C., Cheng, C., & Ji, Y. (2012, August). Architecture design for social web of things. In *Proceedings of the 1st International Workshop on Context Discovery and Data Mining* (p. 3). ACM.

Zhang, W., Jin, Q., & El Baz, D. (2015). Enabling the social Internet of Things and social cloud. *IEEE Cloud Computing*, 2(6), 6–9. doi:10.1109/MCC.2015.112

Zhou, L., & Chao, H. C. (2011). Multimedia traffic security architecture for the internet of things. *IEEE Network*, 25(3), 35-40.

Zimmer, M., Baars, H., & Kemper, H. G. (2012, January). The impact of agility requirements on business intelligence architectures. In *2012 45th Hawaii International Conference on System Sciences* (pp. 4189-4198). IEEE.

Zollo, M., & Winter, S. G. (2002). Deliberate learning and the evolution of dynamic capabilities. *Organization science*, 13(3), 339-351.

Zott, C., & Amit, R. (2010). Business model design: an activity system perspective. *Long range planning*, 43(2-3), 216-226.

Zott, C., Amit, R., & Massa, L. (2011). The business model: recent developments and future research. *Journal of management*, 37(4), 1019-1042.