



# Ajay Lande

## Professional Experience : 22 years

### Since Aug 2002 till date:

Vice President Information Technology  
**Axis Bank Ltd**

### Oct 2001– August 2002:

Software Developer  
**Waterford Institute India Pvt Ltd**

### June 2000 – Oct 2001:

Software Developer  
**Plexus Technologies Pvt Ltd**

### Jan 2000 – May 2000:

Software Programmer  
**Principle e-business solutions Pvt Ltd**

## Education

### **B.E – Electrical (electronics & Power Systems)**

SSGM COE Shegaon,  
Sant Gadge Baba Amravati University

## Key Projects & Deliverables

Passionate, result-oriented **Information Technology Profesional** with **22 years** of experience in **Banking Technology**, leading a cross-functional **technology team**. Successfully executed **large scale projects** for Banking and Finance industry covering **Core Banking, Credit Origination Systems, Risk Assessment Systems, SWIFT, Workflow Solutions, Mobile, Internet Banking, Blockchain, OCR and AI**.

**Technical Skills** : Highly skilled in Production Optimization, building scalable, highly available, and resilient systems for the Enterprise. In-depth experience of Java technologies - Java /J2EE, JSP, Java Script.

### **Functional domains : Credit, Treasury , Trade Finance, Supply Chain Finance, Forex and Remittances**

exposure at a **large Indian Bank**. Technically sophisticated to turn concepts into reality in the virtual world with exceptional experience in **application design, development, testing, maintenance and support**. Extremely effective in fast-paced environments **with sound judgment and decision-making** skills.

## Skill-set competency & Expertise

Project Management | Cost Optimization | Change Management | Team Management | Stakeholder Management | Application Migration | Development & Delivery | Client Management | Process Improvement | Business Continuity | Solution Architecture/Design | Talent Development |

## Languages Known

- English
- Hindi
- Marathi

## Certifications

- AGILE (Certified SCRUM Master)
- Prince2 (Project Management)



# Amarnath Yadav

## Professional Experience : 14+ years

### Since Aug 2021:

Country Service Manager –  
International Business

**Bajaj Auto Ltd**

### May 2019 – August 2021:

Area Service Manager in **Bajaj Auto Ltd**

### Sep 2012 - Apr 2019:

Manager, After Sales service

**Maruti Suzuki India Ltd & NEXA**

### Aug 2008 – Sep 2012:

Sr Engineer, Field Quality

**Renault Nissan Alliance**

## Education

### **B.E – Mechanical**

PES College of Engineering, VTU  
University

## Key Projects & Deliverables

- Handling service operations for International business, developing service network footprints for better customer experience, TPM implementation
- Defining roadmap for new vehicle launches as per the country norms and requirements
- Core competence in techno-commercial area like product benchmarking and dealer operation management
- Established NEXA service network including proposal, layout, construction and digital interface implementation
- Warranty data analysis to alarm on critical failures & cost increase

## Skill-set competency & Expertise

- **Functional Domain** – Project Management, Data analysis, Warranty analysis, dealer development, dealer operations & profitability, customer complaint handling, service marketing
- **Technical Skill-Set** – Vehicle diagnosis, L1 technical analyst, warranty audit, data analysis

## Languages Known

- English
- Hindi
- Kannada
- Bengali

## Certifications

- SSQS – Suzuki Motors certification



# Animesh Saha

Professional Experience : 9+ years

**Since April 2022:**

Technical Lead – Product Development

**Harman Connected Services**

**October 2021 – April 2022:**

Senior Systems Analyst

**IBM**

**February 2018 - October 2021:**

Technical Lead

**Allianz Technology SE**

**May 2013 – Feb 2018:**

Associate Consultant

**Capgemini**

Education

**B.Tech – Electronics And  
Communication Engineering**

Amity University, Lucknow, Uttar Pradesh

Key Projects & Deliverables

- Handled end to end software projects in terms of development and maintenance.
- Core Competence in software product development using Adobe Experience Manager and other Adobe marketing and development tools.
- **Business Analysis:** Successfully played the role of a senior business analyst in terms of assessing the business values of a particular project task along with highlighting the technical feasibility of a particular project.
- **Design and details of software :** Have performed R&D analysis of software development projects before commencement and have successfully helped in designing an end to end solution.

Skill-set competency & Expertise

- **Functional Domain** – Leading a team, Product Management, Software Product Development, Business Analysis.
- **Technical Skill-Set** – Software product development, Adobe Experience Manager, Adobe Analytics, Adobe Target, Full-stack java developer.

Languages Known

- Bengali
- Hindi
- English

Certifications

- CSPO (Certified Scrum Product Owner), Scrum Alliance



# Anukrit Mehta

## Professional Experience : 10 years

### Since August 2022:

Business Development Head  
**Warp Weft and Knots**

### September 2016 – July 2022

Business Development Manager  
**Kaleen India**

### June 2013 - August 2016:

Relationship Manager  
**American Express**

### August 2012 - May 2013:

Equity Relationship Manager  
**ICICI Securities**

## Education

### PGDM

Institute of Rural Management, Jaipur

### BBA

Jagannath Institute of Management  
Sciences, Delhi

## Key Projects & Deliverables

- Sales and marketing professional having 10 years of work experience in textile and BFSI industry with focus on account management, customer relationship building, project management and new business development.
- Extensive experience in International Business Management – working with clients across the globe; USA, Europe, Australia, China, United Kingdom, Columbia, Chile, UAE, Kuwait and Qatar.
- Keen eye for business development - Identifying opportunities to increase revenue from existing as well as new clients.
- Project management – In my current role I am managing the end-to-end order to fulfillment journey for my clients. Involved in pitch process, design closure, procurement, quality, and final delivery for the clients.

## Skill-set competency & Expertise

- **Industry Expertise** – Textile and BFSI
- **Functional Domain** – Business Development, project management, customer relationship management, key account management & vendor management.

## Languages Known

- English
- Hindi

## Certifications

- Understanding Information Technology in the Corporate Environment



# Anup Paul

## Professional Experience : 12 years

### Since April 2016 :

Technical Project Lead  
Banking

Location - Chicago, USA, Pune/Mumbai  
**Cognizant**

### October 2009 – April 2016:

Software QA Analyst in Ecommerce &  
Banking Domain (Investment Banking &  
Wealth Management )

Location – Bangalore, Pune & New  
Jersey, USA

### Infosys

## Education

**B.E – Electronics &  
Telecommunication Engineering.**  
Mumbai University

**Bachelor of Fine Arts** (Drawing &  
Painting) – Pracheen Kala Kendra  
Chandigarh

## Key Projects & Deliverables

- Core Banking Transformation(Finacle| Modern Banking Platform)| Legacy Banking system modernization| Ecommerce ATG Merchandising | OMS Order Management System | Retail, Corporate and Investment Banking.
- Cloud Migration | Bank Modernization | Ecommerce Change Program| Software Quality Assurance| Banking APIs | Program Strategy development| Transformation planning .
- Modernization starting from Analysis, Specification Docs creation, Test Automation, Framework Design, Test Scenarios, Defects Management, Software Development along with team, Regression Suite, Code Deployments, Database Data Setups for Environments, Prod/QA Env, UAT, DevOps Jenkins Pipeline Job Run and maintenance, Contract Testing, DevOps/Agile Methodology implementation, Team Handling, Client Discussion/ Meetings and Problem Solving inputs and brainstorming.

## Skill-set competency & Expertise

- **Functional Domain** – Software Test Specialist, Sr. Business Analyst , Product Owner / SME for Core Banking Lending-Payments, Investment Banking, Wealth Management & Ecommerce Domain. Project Management, Test Management, Cloud Administration Associate, Vendor management.
- **Technical Skill-Set** – Software Development Engineer in Test, UI & API Test Automation, Performance Test , DevOps, GitHub, Selenium, Java, Python, PL/SQL, Unix, Power BI/Tableau, App Dynamics & Instana. AI/ML enthusiast.

## Languages Known

- English
- Hindi
- Bengali
- Marathi

## Certifications

- AWS (Amazon Web Services) and Oracle Certified Cloud Associate
- SAFe Certified – Scaled Agile Certification
- Software Test – ISTQB certified



# Avinash Sharma

## Professional Experience : 17+ years

### Since January 2018:

AVP, Equity Research Publishing  
**Credit Suisse**

### August 2012 – December 2017:

Manager, Equity Research Publishing  
**CRISIL**

### December 2009 – July 2012:

SRA, Equity Research Publishing  
**On Demand Agility**

### February 2005 – November 2009:

SRA, Equity Research Publishing  
**Evalueserve**

## Education

### Bachelor of Computer Application

Indira Gandhi National Open University

### Bachelor of Commerce

Delhi University

## Key Projects & Deliverables

- **Transitioning Publishing work:** Set up the Publishing team for global equity research publishing work, transitioned from four geographical locations (Europe, US, Australia and Asia) to single Gurgaon center
- **Automation:** Automated process of manually filtering out records of restricted countries and clients in IPO Mailing list by Python coding
- **MIS Tool:** Publishing Dashboard created in Microsoft Power Bi for management which allows filter out and customize the utilization and performance of each role and individuals
- **Centralization of information:** Analyst Dashboard created in Microsoft Power Bi which helps analyst to find all publishing rules and information in couple of clicks.
- **Deliverable:** NJA and Australia flagship products, social media report versions of equity research reports, compilation of all major equity compendium notes.

## Skill-set competency & Expertise

- **Functional Domain:** Equity Research Publishing, Australia and Asia
- **Technical Skill-Set** – Python, Data Science, R, Microsoft Power Bi, C, Visual Basics, Adobe Photoshop, Data Science, Machine Learning

## Languages Known

- English
- Hindi

## Certifications

- CFA Level 1 passed, US
- Data Science, IBM
- Python, R, Data Science, Machine Learning, Ideators, Mumbai
- Microsoft Power Bi for Business Intelligence from Udemy
- Automating QGIS3.xx with Python





# Bhushan Hatkar

## Professional Experience : 15+ years

- April 2022: SBI Funds Management Pvt. Ltd., Mumbai | Assistant Vice President
- May 2018 to March 2022: SBI Funds Management Pvt. Ltd., Mumbai | Chief Manager Technology
- May 2013-March 2018: SBI Funds Management Ltd, Mumbai | Senior Manager Technology
- May 2011 to Apr 2013: DESTIMONEY SECURITIES PVT. LTD. | Manager - IT
- May 2010 to Jan 2011: Convexity Solutions and Advisors Pvt Ltd., Mumbai | Manager - Information Technology
- May 2010 to Jan 2011: Convexity Solutions and Advisors Pvt Ltd., Mumbai | Manager - Information Technology
- April 2008 to April 2010: Reliance Securities Pvt. Ltd., Mumbai | Executive Information Security

## Education

**B.E – Computer Engineering**  
University of Mumbai

## Key Projects & Deliverables

- Handling turnkey projects in areas of branch rollouts, datacenter design and shifting, BCP and DR implementations, product implementations.
- Extensive implementation experience in security solutions like firewalls, DLP, DRM, Database access management, Identity and privilege access management solutions, SOC and SIEM.
- Handled seamless transitions between various service providers
- Achieved substantial cost saving and efficiency through implementation of various technology solutions, renegotiating various contracts.

## Skill-set competency & Expertise

- **Functional Domain** – Project Management, RFP and E-tendering, Vendor management, Infrastructure and Security Operations, Business Continuity and Disaster Recovery Planning (BCP-DR), Technology Operations and Service Delivery, Cloud and Datacenter Operations
- **Technical Skill-Set** – Azure, Vmware, Windows, Linux, SQL and Oracle Databases. C++, dotnet, POWershell, Shell programming, Kali Linux, reverse engineering.

## Languages Known

- English
- Hindi
- Marathi

## Certifications

- ITIL® Intermediate Certificate in IT Service Operation
- ITIL® Intermediate Certificate in IT Service Strategy
- ITIL® Intermediate Certificate in IT Service Management
- PRINCE2® Practitioner Certificate in Project Management



# GEET KALRA

## Professional Experience - 12+ Years

### **GE Healthcare**

Since August 2021:  
Business Manager

Oct 2019 - Feb 2021  
Business Manager

July 2017 - Sep 2019  
New Initiatives Leader- South Asia

July 2013 - Jun 2017  
Service Sales Manager & Product  
Manager (North)

### **Fresenius Medical Care**

March 21 - July 2021  
Business Manager - Delhi

### **Beckman Coulter INC. (DANAHER Group)**

Sep 2012 to June 2013  
Sales & Service Engineer

## Skill-set competency & Expertise

- Seasoned Professional with deep knowledge & expertise in Healthcare Sector. Enriched knowledge about Hospitals, Diagnostic, Oncology Centres & Healthcare Infrastructure operating in Private, Government, Public Private Partnerships mode.
- Hand in hand working with Corporate Clients & C-suite executives.
- Expertise in handling Complex & Multi-Million \$ value deals.
- Technical knowledge & expertise of various departments operating in Large Hospitals & Greenfield projects across all sectors.
- Business Development, Technical Sales, Margin Growth, Product Management, New Product Launch, CXO Level connect, Tendering.

## Deliverables

- Develop & Execute Market Specific Long term & Short term strategies for Profitable Business Growth.
- Manage & Develop High Performance Diverse Team.
- Driving Technical & Clinical Discussions of Product Portfolio.
- Market Intelligence & formalise strategies for Business growth & Profitability.

## Certifications/Trainings

- Innovative & Influential Leadership
- Adaptive Product Management

## Education

### **Bachelor of Technology (B.Tech) – Electronics & Communication**

HCTM, Kurukshetra University

## Languages Known

- English
- Hindi





# Harshil Bhavin Shah

## Professional Experience : 8+ years

### Since September 2019:

Founder  
**AurumBazaar**

### August 2017 – August 2019:

Partner  
**Pecuniam Consulting LLP**

### June 2015 - June 2017:

Marketing Manager  
**SAMCO Securities**

### December 2013-December 2014

Executive  
**MCA Management Consultants**

## Education

**BBA-Amity University**

## Key Projects & Deliverables

- Founder of UAE's First Jewellery Marketplace, AurumBazaar and responsible for all aspects of the business from jeweller onboarding to sales.
- Achieving over \$2,000,000 in leads for our Jeweller Partners in the UAE.
- Designing and executing marketing plans across all digital channel.
- Pitching the company to funds for fundraising.
- Managing the team of developers & marketers and setting the product road map.
- Handle media communications for Indian Trading League Winners for SAMCO Securities
- Help plan and execute marketing campaigns.
- Ideating and planning ITL Medals to gamify trading.
- Plan and execute internal audits and consulting assignments.

## Skill-set competency & Expertise

- **Functional Domain** -Product Management & developing a roadmap for the company, product design, monitoring, client management and launching products.

## Languages Known

- English
- Hindi
- Gujarati
- Spanish
- Arabic

## Certifications

- Fundamental Analysis From BSE Institute
- Bond Valuation From BSE Institute
- Financial Modelling From BSE Institute



# Gaurav Hirani

## Professional Experience : 17.5+ years

### Since July 2018:

General Manager/Director -  
DevOps/SRE/Cloud Engineering  
Reliance Jio

### August July 2015 – July 2018:

AVP - DevOps  
JPMC

### Dec 2013 – July 2015:

Senior Manager - DevOps  
Reliance Jio

### Dec 2011 - Dec 2013

Team Lead - DevOps  
Accenture

## Education

### LL.B

D.Y Patil Law College

### B.E - Computers

TSEC - Mumbai University

## Key Projects & Deliverables

- Supporting mission critical projects for Reliance Jio.
- **Solution Architect** for various solutions to be deployed in IoT, Security and Cloud Gaming.
- **People Management** - Managing a big team of resources from various technical expertise.
- **Stakeholder Management** - Working closely with Senior Management on business and mission critical projects.
- **Driving best practices** - devops, automation and security.
- **Vendor solution evaluation** and customizing for Jio environment.
- **Cost Optimization** through Automation and efficient utilization of resources.
- Working with Legal Team for drafting Support Annexures for Vendor Agreements.

## Skill-set competency & Expertise

- **Functional Domain** – IoT, Security, Cloud Gaming, Telecom, Banking, Cloud Engineering, DevOps, SRE, Release Management, TechOps, People Management, Automation.
- **Technical Skill-Set** – Cloud - AWS/Azure/GCP, DevOps, Python, Shell Scripting, Ansible, Jenkins, HiveMq, Hadoop, Cassandra, Mongo, Postgres, Mysql, NodeJS.

## Languages Known

- English
- Hindi
- Sindhi
- Gujarati
- Marathi

## Certifications

- **PG Certificate** in Cloud and DevOps from IIT Roorkee
- **Certified Python Developer.**
- **Agile Scrum Master**
- **ITIL**



# Mahesh Hulage

Professional Experience : 12 years

**Since September 2015:**

Materials Manager (Trims Commodity)  
**Mahindra and Mahindra Ltd.**

**January 2015 – September 2015:**

Purchasing Manager in **Larsen and Toubro Ltd**

**June 2014 - January 2015:**

Dy Manager, Spares Sourcing  
**Mahindra and Mahindra Ltd.**

**June 2010 – June 2014:**

Dy Manager, Product development  
Purchase  
**TATA Auto Components Ltd, Pune.**

Education

**B.TECH – Production Engineering**  
**Govt College of engg Pune (COEP)**

Key Projects & Deliverables

- Offering chronicled success of over 12 years in the areas of **Component Development, Material Management, Project Management and Costing** with key focus on delivering results in terms of cost, growth and operational excellence
- Extensive project management experience; skilled in grasping the big picture, conceptualizing, developing & implementing solutions, partnering closely with Supplier and stakeholders for project planning & execution, scheduling, scope management, cost estimation, risk till delivery as per the quality and time.
- **Key Project being Handled-** Mahindra Scorpio, THAR, BOLERO, New XUV 700 and M110 (Born Electric Vehicle) etc.

Skill-set competency & Expertise

- **Core Competencies (Functional Domain)**-Strategic Sourcing/Procurement, Project Management, Product development, Vendor/Supplier Evaluation, Management & Negotiations, Budgeting & Cost Control
- Continuous Process Improvement
- Team Building & Leadership
- **Soft Skills Sets-**
- Agility, Bold, Collaborator, Planner, Thinker etc.

Languages Known

- English
- Hindi
- Marathi

Certifications

- SAP MM
- VA-VE
- Financial Management.



# Amit Kadam

## Professional Experience : 14+ years

**Since April 2019:**  
Manager SCM  
**Tecconnex India Private Ltd**

**May 2015 – April 2019:**  
Manager SCM  
**Mubea Automotive Comp. India Pvt. Ltd**

**Nov 2010 - May 2015:**  
Engineer Purchase  
**Parker Hannifin India Pvt Ltd**

**July 2008 – Nov 2010:**  
Assistant Manager Quality assurance  
**CMI FPE PVT LTD.**

## Education

**B.E – Mechanical Engineering ,**

Dr. JJ Magdum College of Engg.  
Shivaji University Kolhapur

## Key Projects & Deliverables

- Extensive Business Background in Strategic Sourcing & Procurement, Quality Assurance, End to End to supply chain management, Planning ,CAPAX and Project management.
- Experience in Green field projects multiverse in various sectors and streamlining procurement and logistics.
- Experienced in Operations Planning, Plant Relocation, handling Projects ,legal compliances ,Production Planning and sales scheduling.
- Working on Localization and import substitutes for automobile parts .
- Achieve optimum cost of goods, services and overall procurement functions within the required time, budget, and quality standards
- **Deliverables:** Negotiations , Annual Budgeting, Cost Savings, System establishment, Contract Formulation & Execution

## Skill-set competency & Expertise

- **Competencies :-** Sourcing ,evaluating potential vendors, Negotiation, procurement, Planning, Scheduling, Imports & exports ,contracts management and logistics .
- **IT SKILLS:** Conversant at working in ERP like EPICORE, SAP-MM, JD-Edward-MM & MS Office.

## Languages Known

- English
- Hindi
- Marathi

## Certifications

- APICS supply chain basic (PMI certified)
- VDA 6.3 lead auditor
- Auditor ISO 9001-2015
- Auditor IATF 16949-2016



# Pushkar kale

Professional Experience : 5.6 years

**Since July 2022:**

Facilitator – Process Analytics

**Gemological Institute of America**

**October 2021 – June 2022:**

Deputy Manager – Projects

**Vista Processed Foods pvt ltd**

**February 2018 - September 2021:**

Assistant Manager – Operational Excellence

**Vista Processed Foods pvt ltd**

**February 2017 – January 2018:**

Management Trainee

**Vista Processed Foods pvt ltd**

## Education

**M.Tech – Industrial Engineering**

Amity University, Noida

**B.E – Production Engineering**

Mumbai University

## Key Projects & Deliverables

- Handling P&L for business performance monitoring and support in strategy development.
- Proficient in performance evaluation, gap analysis and CI project initiation and driving, engagement with cross functional teams.
- Industry best practices implementation.
- **Technological Advancement** : Understanding of Industry 4.0, roadmap designing for implementation of I4.0 tools like AI, IoT, Blockchain, smart vision.
- **Continuous Improvement**: Process KPIs tracking, gap analysis and CI projects driving. Projects for yield and throughput improvement, downtime and wastage reduction. Cost saving projects.
- **Project management** : Project roadmap, planning, vendor management execution.

## Skill-set competency & Expertise

- **Functional Domain** – Business and Process analytics, Operational Excellence, New technology adaptation, Vendor management, Project management, Annual budget planning, Continuous Improvement, Strategy development, Sustainability.
- **Technical Skill-Set** – I4.0, TPM, Kaizen, Lean Manufacturing, Six sigma, PPC, SCM, 5S, Production management, Process Optimization, 7 QC tools, MS Office.

## Languages Known

- English
- Marathi
- Hindi
- German (A1)

## Certifications

- Six sigma green belt – BSI
- Quality Management System – BSI
- Industrial Engineering for Productivity - NITIE



# Nilesh Patil

Professional Experience : 14.5+ years

**Since September 2016 till date:**

Vice President - Treasury  
**AU Small Finance Bank**

**May 2012 – September 2016:**

AVP – Treasury ALM & Planning  
**Bank of Tokyo Mitsubishi UFJ (MUFG)**

**December 2007 – May 2012:**

Dealer – Fixed Income & Money Market  
**SBI DFHI Ltd (Subsidiary of SBI)**

## Education

**PGDM – Finance**

SIES College of Management Studies,  
Navi Mumbai

**BSc – Physics**

Mumbai University

## Key Projects & Deliverables

- Managing Regulatory requirement of the bank on daily basis such as CRR, SLR, LCR & NSFR.
- Integral part of IC & ALCO meeting
- Fund Planning : Short Term through Various permissible Money Market Instruments and Long Term funds through securitization and Refinance
- Balance Sheet Management : Articulating the colour of Deposit w.r.t. to Asset in the form of Advance and Investments
- **Treasury Set Up:** Liaising with RBI for seeking various approvals such as RBI CA, RTGS, INIFINET, SGL A/c, Repo & Reverse Repo Constituent A/c, IDL. Co-ordinating with CCIL for approvals & implementation of various platform such as NDS Call, OM, TREPS, CROMS, FTRAC etc. Framing Investment policy, Standard Operating Policy (SOP), Business Continuity Policy (BCP), etc
- Performing UAT and represented as SPOC for treasury department throughout the treasury implementation project

## Skill-set competency & Expertise

- **Functional Domain** – Treasury Management, Fund Management, Investment in Fixed Income & Money Market, Asset Liability Management (ALM), RBI Regulatory Compliance such as CRR, SLR, LCR, NSFR, SLS, MVE, CD Ratio etc.
- **Technical Skill-Set** – Dealing in Fixed Income & Money Market products, well versed with all Treasury system maintained externally by CCIL / RBI / NSE and internal system. Technical Analysis and data migration through Reuters & Bloomberg application. Proficiency in MS Office.

## Languages Known

- English
- Hindi
- Marathi

## Certifications

- Diploma in Treasury, Investment & Risk Management by Indian Institute of Banking and Finance (IIBF)





# Pallav Kalamkar

## Professional Experience : 7 years

### Since October 2021:

Sr Data Analytics Specialist-Global Sourcing-**HERE Technologies**

### September 2019 – October 2021:

Planning Coordinator, Global Tube Laminates-**Huhtamaki India Ltd**

### May 2017 - August 2019:

Assistant Manager, Production Planning Control

**Western Refrigeration Pvt Ltd**

### October 2015 – April 2017:

Assistant Engineer, SCM

**Haier Appliances India Pvt Ltd**

## Education

### B.E – Mechanical Engineering

G.R.K.I.S.T., Rajiv Gandhi Technical University

## Key Projects & Deliverables

- **Business Analysis** : Monthly Budget VS Sales Analysis and working on the shortcomings. Prepared a Sales Trend analysis which helped in better understanding of the Tube Laminates Market.
- **Production Planning** : Took the lead of the Production Planning of a plant with annual sale value of approx. 150CR. Took the responsibility of setting up the Production Planning and Control dept in plant with ISO documentation.
- **RM Stock Management** : Worked on a project to minimize the RM Ageing inventory. Lead the project to liquidate the ageing inventory, thereby saving the Inventory Carrying Cost as well the wastage.
- **COUPA CLM Integration** : Took the lead of the mammoth task of CLM Data Migration from old system to new system - COUPA

## Skill-set competency & Expertise

- **Functional Domain** – Sourcing Data Analysis, Sales Analysis, Raw Material Forecasting, Supplier Performance Management, Production Planning, Trend Analysis, Data Story Telling.
- **Technical Skill-Set** – Coupa, Tableau, Power BI, Power Apps, Python, Google Data Studio, DocuSign, MS Office, SAP.

## Languages Known

- English
- Hindi
- Marathi

## Certifications

- COUPA Platform
- COUPA CLM
- COUPA SIM
- COUPA Sourcing
- Data Analytics
- Power Apps



# Parthiban Nalliamudali

## Professional Experience : 18.5+ years

- **Since April 2020**, Director, Solution Engineering, Connectivity & Industry4.0 **Wavelabs Technologies**
- **September 2019 – March 2020:** Freelance Solution Consultant in **Promentr Technologies Pvt. Ltd.**
- **January 2013 – August 2019:** Senior Engineering Manager in **Terralogic Software Solutions**
- **June 2005 - September 2012:** Senior Software Engineer, Product Engineering **Larsen & Toubro Infotech**

## Overseas Exposure

- TL, ViaSat Atlanta, USA Jul.2017 to Sep.2017
- PM, Terralogic, Vietnam, Jun.'16 to Jun.2017
- IC, Ericsson, SJ, USA Mar.2014 to Feb.2015
- IOT, PacketOne(P1)ISP, Malaysia - Jan.2011
- IC, Samsung R&D, Skorea, Jan.'07 to Jun.2010

## Education

**M.C.A – Master of Computer Applications,**

SKCT, Anna University, Chennai, TN, India

## Key Projects & Deliverables

- Design & development solutions on 4G/5G Orchestration, 4G/5G Core, ZeroTouchProvision(ZTP)/Orchestrating AI powered Edge Compute
- Manage & Lead multi-site teams in India, Vietnam, China, Canada & US on various technology projects with agile transformation.
- Design, Developed, maintained Life Cycle Management(LCM) in Hyper Converged Infra(HCI) & Private Cloud OS, DC- IaaS & PaaS Solutions.
- Development of Unit Test Framework for Ericsson product lines – Smart Services Router(SSR), Enterprise Virtual Router (EVR), Night Hawk (NH)
- Architect of Commit Based Regression(CoBR), Intelligent Regression system for Cisco IOS, Polaris platforms, qualifying L2/L3 Protocol stacks.
- Samsung ASNGW – ALU AAA Inter-Operability solution. And C-Programmer, Development of FCAPS modules(OAM), SNMP agent/Server.
- Design, Development, Maintenance, Testcase creation, Testing in WiBRO, M-WiMAX, GSM, WCDM C/C++-Programming, IEEE 802.16 series & 3GPP2

## Skill-set competency & Expertise

- **Functional Domain** – Product Engineering, Solution Engineering, Business Development, Project Management, Vendor & Partner management.
- **Technical Skill-Set** – LTE/EPC/4G/5G Core, Orchestration, NMS/EMS, C/C++, Python Programming, Agile/Scrum, IEEE & 3GPP2 Release 15 & above specs, AAA- Diameter/Radius, QoS, Git, CI/CD pipelines, Dockers, Containers, K8s, Public/Private cloud, Wireshark, MS Office suites

## Languages Known

- English
- Tamil
- Kannada
- Hindi
- Korean(Basics)

## Certifications

- Executive Certificate Programme in Advanced Project Management SPJIMR.
- Certified Elite-Sliver(79%)NPTEL-Cloud Computing Course from IITK
- Certified Grade-A from SWAYAM-Customer Relationship Management(CRM) Course from IIM-B



# Sachin Kadam

## Professional Experience : 18.5 years

### Since March 2015:

Head – Global Centre of Excellence Cost Competitiveness  
Senior Program Manager (Global Programs)  
**Forvia – the world’s 7<sup>th</sup> largest automotive technology company**

### August 2009 – March 2015:

Manager – Business Development and Sales  
**International Automotive Components (IAC Group)**

### January 2005 - August 2009:

Product Development Lead  
Engineer – Production Systems Design  
**Tata Auto Comp Systems Limited**

### July 2003 – June 2004:

Research Assistant  
**Tech Research Labs MAE**

## Education

### B.E – Polymers Engineering,

First Class with Distinction  
Maharashtra Institute of Technology  
University of Pune

## Key Projects & Deliverables

- **General Management:** Chosen to establish and lead a Global Center of Excellence in Cost Competitiveness. Built team from 3 to 18 within a year and planned to reach size of 40 to implement strategic cost saving projects and digital transformation initiatives. Achieved 90%+ resource utilization level in six months of inception.
- **Project Management:** Delivered 4 sequential project launches in Europe for a French car manufacturer, managing complex product lines at different plants and with a multicultural team of 35. Project Budget EUR 75 Mn. Exceeded target business objectives for all four projects.
- **Business Development:** Improved product line focus and doubled business unit sales with better EBIT over two fiscal years. Identified several JV / Acquisition targets to enable inorganic growth avenues and strategic entry into India’s largest car manufacturer. Prepared long range revenue planning working directly with global senior management.
- **Engineering and Operations :** Led international team of engineers and vendors for automotive parts development for a German OEM. Project Budget – EUR 15 Mn. Streamlined operations flow and implemented Kaizen and Lean manufacturing projects to realize 40% productivity increase in two plants. Expertise in Greenfield and Brownfield plants set up.

## Skill-Set Competency & Expertise

- **Functional Domain –** General Management, Business Development and Sales, Project Management, Cost Competitiveness, Product Engineering and Development, Manufacturing Systems Design.
- **Technical Skill-Set –** Technical Reporting, PM Tools (JIRA, Trello, Swift KANBAN), BI and Analytics (MicroStrategy), Project Planning, Risk Management, Vendor Negotiations, P&L and Stakeholder Management.

## Languages Known

- English
- Hindi
- Marathi
- German (A2)

## Certifications

- Industrial Management from University of Warwick(WMG) and CII India
- Program Management from Faurecia University France

## International Exp.

- France, Germany, Italy, China and South East Asia.



# Shalina Gupta

Professional Experience : 7 years

**Since May 2022:** Associate  
**JPMorgan Chase & Co.**

**May 2019 – May 2022:**  
Sr. Software Engineer  
**Larsen & Toubro Infotech (LTI)**

**Oct 2018 – April 2019:**  
Sr. Software Engineer  
**Conduent Business Services**

**Oct 2017 - Sep 2018:**  
Software Associate  
**Publicis Sapient**

**Oct 2015 – Oct 2017:**  
Junior Software Engineer  
**Wolters Kluwer CCH**

Education

**Master's in Data Science,**  
Liverpool John Moores University

**MSc in Information technology,**  
Panjab University

Key Projects & Deliverables

- Data, Analytics, AIML strategy and platform enablement on Snowflake, AWS Public Cloud and Big Data for solving business driven use cases across Asset Wealth Management
- Data Modelling for the creation of Data Ingestion Pipelines from diverse sources to public cloud.
- Creation of various Machine Learning and Deep learning models to analyse and solve business problems and reports generated using BI tools (Tableau/QlikView/Qlik Sense) to showcase the results.
- End to end development of web based applications and API.

Skill-set competency & Expertise

- **Functional Domain** – Software/Application Development, Data Modelling, Data Analysis, Cloud Solutions Architecture, Agile Methodologies, Full-Stack Development of Applications, Data Science
- **Technical Skill-Set** – Cloud Computing, ML Algorithms, Deep Learning, NLP, Big Data, Python, Tableau, QlikView/Qlik Sense, Data Visualization, Hadoop, AZURE, AWS, Snowflake, Informatica

Languages Known

- English
- Hindi
- Punjabi

Certifications

- AWS Certified Cloud Practitioner
- Microsoft Certified: Azure Developer Associate
- Microsoft Certified: Azure Fundamentals
- Microsoft Certified: Azure Data Fundamentals
- Microsoft Certified: Azure AI Fundamentals



# Shruti Ghosh

## Professional Experience : 12+ years

### Since June 2017:

Sr. Manager, Opex and Training lead,  
IPD **Cipla Ltd**

### Nov 2014– August 2016:

Manager, Portfolio management, EMX,  
**Viatrix (erstwhile Mylan)**

### Nov 2011- June 2014:

Management staff, Portfolio  
management, EU,EMX  
**Cipla Ltd**

### June 2009 – Oct 2011:

Junior Manager, R&D  
Dr. Reddy's Labs

## Education

**M.Pharm – Pharmaceutics**  
**BITS Pilani (Pilani campus)**

**B.Pharm-Manipal University**

## Key Projects & Deliverables

- **Operational excellence & Training lead-**
- Drive resource optimization projects, continuous improvement projects
- Setting up new processes, improve existing process
- Develop and execute action plans to mitigate, close and/or eliminate issues, and to create efficiencies
- Measure and report key performance indicators at R&D level
- Driving digital transformation initiatives
- Identify capability gaps & plan training, learning interventions around it
- Drive system simplification projects by identifying wastes in processes
- Run capability building sessions, trainings, create learning modules for users
- **Portfolio management :**
- Identification of new product opportunities & selection of products for development, in-licensing
- Evaluating ongoing product development programs & feeding it in EMX portfolio
- Setting up portfolio selection process, monitoring of projects till execution

## Skill-set competency & Expertise

- **Functional Domain** –end to end project management and understanding of processes in pharmaceutical development, change management, understanding of portfolio selection, cross functional collaboration, specialize in process setups, devising KPIs

## Languages Known

- English
- Hindi
- Bengali
- Maithili

## Certifications

- Portfolio, Project & Program management, IIM Bangalore
- Master class series on project management, SP Jain School of Global Management





# Smita Kirtania

## Professional Experience : 9 years

**Since December 2019:**

Manager - Institutional Business  
ICICI Prudential AMC

**October 2018 – December 2019:**

Manager - Institutional Sales  
L&T Mutual Fund

**April 2018 – October 2018:**

Assistant Manager - Institutional Sales  
Union Asset Management Company

**May 2015 – April 2018:**

Officer - Client Response  
DSP Investment Managers Pvt Ltd

**July 2013 – November 2014**

Officer - Branch Banking  
Axis Bank Ltd

## Education

**B.Com, Financial Markets**

SIES College of Arts, Science &  
Commerce. University of Mumbai.

## Deliverables

### Institutional Business

- Developing and fortifying relationships with Institutional Investors like Banks, FI's and Corporate Treasuries. Deepening of business relationship with clients to capture possible opportunities in their family office, subsidiary companies and promoters.
- Striving towards generating and increasing sales volume, ensuring that all the products offered are empanelled with channel partners.
- Conducting market research and industry analysis to determine the latest trends.
- Managing a channel with the parent bank to onboard Institutional investors associated with the bank for Mumbai location.

## Skill-set competency & Expertise

- **Functional Domain** – Business Development, Fixed Income, Mutual Funds, Financial Analysis, Portfolio Management, Relationship Management.
- **Technical Skill-Set** – MS Office, Finacle.

## Languages Known

- English
- Hindi
- Bengali

## Certifications

- NISM - AMFI  
Module V





# Sumit Debnath

Professional Experience : 7+ years

**Since April 2022:**

Delivery Manager (Chief Manager-IT)  
**Digital Lending Initiatives – IDFC First Bank Ltd.**

**December 2019 – April 2022:**

Delivery Manager (Dy. Chief Manager-Digital)  
**Digital Products – Aditya Birla Sun Life Insurance Ltd.**

**May 2018 – December 2019:**

Mobile Dev Manager (Asst. Manager – IT)  
**In-house Dev Team – Fullerton India Credit Company Ltd.**

**May 2015 – May 2018:**

App Developer (Sr. Programmer Analyst)  
**Mobicule Technologies Ltd**

## Education

**MCA** : Vivekanand Education Society's Institute of Technology (VESIT)

**BCA** :B.Y.K College of Commerce

## Key Projects & Deliverables

- **Product Delivery** : Drive Digital Transformation products across platforms like mobile apps, web apps and desktop apps in various domains of BFSI.
- Identified key business objectives and provide solutions and recommendations, manage scope of projects from inception to closure
- Evaluate, Architecture, Solution Design User requirements.
- **Core Competency** : Business requirement solutioning ,Designing of End to End digital solutions for Digital Lending and Insurance.
- Architected Digital Products by identifying business use cases, user feedback, optimization scope and building on cutting-edge technologies
- Leading the technology planning for digital projects. Utilize new concepts and methodologies, develop reusable routines and libraries.

## Skill-set competency & Expertise

- **Functional Domain** – Digital Lending, Insurance, Project Designing and Planning, Solution Design and Optimization, Troubleshooting Problems, Program Management, Product Development & Management, Resource Planning & Estimation, Risk Analysis & Mitigation, Stakeholder management, Vendor Management,
- **Technical Skill-Set** – AWS Cloud, Native Android, JAVA, Flutter, Mobile First Platform, Cordova, Spring MVC, Hibernate 3.0, JavaScript, HTML, SQLite, MySQL, MS SQL, Oracle, MongoDB, Subversion, Git, Bitbucket, Jenkins, Bamboo, App Dynamics, Splunk, VMWare Intelligence ONE, Firebase Analytics, Google Analytics, User Experior.

## Languages Known

- English
- Hindi
- Bengali
- Marathi

## Certifications

- AWS Certified Solutions Architect - Associate



# Surbhi Samariya Chitlangi

Professional Experience : 5.5+ years

**Since November 2018:**

Assistant Section Officer

**Staff Selection Commission (WR)**

**Sept 2016 – Nov 2018:**

Assistant Section Officer

**Ministry of Defence**

Education

**B.E – Mechanical Engineering,**

MBM Engineering College, Jodhpur

**M.A. in Counselling Psychology** (Final Result Awaited)

Key Projects & Deliverables

- Handling Reviews of General Reserve Engineering Forces Officers and Personnel under FR 56 (j).
- Coordinating inter-ministry dialogues for effective implication of 7<sup>th</sup> CPC.
- Policy making for GREF and BRO Officials
- Handling Public Grievances and providing requisite information about RTIs.
- Maintaining public relations and coordinating between Organization and general public.
- Organising various exams and in different cities for recruitment purposes.
- Handling inter-departmental talks for smooth recruitment process.
- Research and analysis of facts in litigation matters.
- Data procurement and analysis.
- **Research Project for Masters:** Emotional Intelligence as a correlate of academic anxiety and academic stress among school students.

Skill-set competency & Expertise

- **Functional Domain** – – Policy Development, implementation and management; Client Management; Data analysis.
- **Soft Skill Set** – Negotiations, Communication Skills, Drafting, Problem Solving, Task Management, Teamwork, Public Relations.

Languages Known

- Hindi
- English

Certifications

- Foundation Training Course, Institute of Secretariat Training and Management, New Delhi