Mayukh Mukhopadhyay

Executive Doctoral Candidate

Department of Marketing
Indian Institute of Management Indore

⑤ (+91) 8697558564

☑ ef22mayukhm@iimidr.ac.in
 ⑥ Personal Webpage
 ⓒ GScholar ் Linkedin ⑤ Spotify



Profile Summary

I am a full-time data consultant in the telecom domain, having spent over 14.5 years crafting business continuity solutions within intricate digital transformation initiatives. My academic journey includes an M.Engg from Jadavpur University and an MBA from IIT Kharagpur. Presently, I'm pursuing an Executive PhD at IIM Indore. I authored the book **Ethereum Smart Contract Development** published by Packt UK. My active involvement extends to being an **Enterprise Design Thinking Practitioner**, holding certifications as a **Professional Scrum Master**, and being a **Quantum Consultant**. I like to spend my leisure time in creating business case-studies for my **podcast channel**, and peer-reviewing research papers for international conferences and scopus journals.

Present Employment & Overall Experience

Solutions Architect Specialist (Contract), BT Group plc

2019 – 20XX BT Enterprise Division.

Designed complex end-to-end data architecture for Revenue Assurance, EU-GDPR Compliance, and Google-Cloud Transformation Projects.

2014 - 2019 **BT Consumer Division**.

Developed Performance Efficient Data Pipelines on Hadoop Cluster for building Enterprise Data Lake Architecture.

2010 – 2014 BT Innovate & Design Division.

Developed Single Truth Applications for Order and Asset Journey for Lead-to-cash and Trouble-to-Resolve Reporting.

Data Consultant, Tata Consultancy Services

2010 – 20XX Communication, media and information Unit.

Developed customized reports for CXOs that used topic modeling (LDA) on customer review content to highlight pain-points.

Educational Qualification

2022-20YY: Executive PhD Candidate, Marketing, Indian Institute of Management, Indore.

Supervised by Professor Ashish Sadh. Work accepted at INFORMS Marketing Science Conference 2024.

2018–2021: Master of Business Administration, VGSoM, Indian Institute of Technology, Kharagpur,

Supervised by Professor Sangeeta Sahney. Thesis DOI 10.48550/arXiv.2201.02857.

2014-2016: Master of Engineering, Software Engineering, Department of Information Technology, Ja-

davpur University, Supervised by Professor Parama Bhowmick. Thesis DOI doi.org/10.1101/053074.

2005–2009: Bachelor of Technology, Electronics & Communication, West Bengal University of Technol-

ogy, Supervised by Professor Ardhendu Shekhar Biswas. Thesis DOI 10.48550/arXiv.1311.0842.

Publications

Refereed Journal Articles

2024 Mayukh Mukhopadhyay. Nostalgia marketing - a systematic literature review and future directions. *Journal of Marketing Communications*. Taylor & Francis (ABDC B, Scopus), 2024.

- 2023 **Mayukh Mukhopadhyay**. Golden brush and evolving canvas Navigating the digital art and Non-fungible tokens. *Journal of Information Technology Teaching Cases*. Sage UK **(ABS 1, Scopus Q2)**, 2023.
- 2023 Mayukh Mukhopadhyay. Be my Al micro-volunteering in the time of ChatGPT. Journal of Information Technology Teaching Cases. Sage UK (ABS 1, Scopus Q2), 2023.
- 2024 **Mayukh Mukhopadhyay**, Book Review of *Mine your Language by Abhishek Borah*, In *Journal of Global Marketing (Accepted, In-Press), Taylor & Francis* **(ABDC B, Scopus, WoS)**, 2024.

 Refereed Conference Presentations
- Jun-2024 **Ashish Sadh, Mayukh Mukhopadhyay**, Shape My Choice: How Iconicity and Nostalgia Marketing Influence Brand Preference, *INFORMS ISMS Marketing Science Conference 2024*.
- Jan-2024 **Mayukh Mukhopadhyay**, Crouching Leopard, Hidden Unicorn: Funding the Indian Health-Tech Sector, *9th PAN IIM World Management Conference 2023*.
- Dec-2023 **Mayukh Mukhopadhyay**, From Click to Quick Examining the drivers of Quick Commerce on Online Consumer Behavior Using Fuzzy Cognitive Mapping, *International Conference on Marketing Innovation 2023, Jointly hosted by Syracuse University & IIM Kashipur*.
- Dec-2023 **Mayukh Mukhopadhyay**, Going Beyond Bandura Enhancing Employee's Cloud Competency using Connectivism, *16th ISDSI-Global Conference 2023, hosted by IIM Ranchi.*
- Jun-2023 **Mayukh Mukhopadhyay**, Examining Drivers of B2B Subscription Commerce in Digital Ecosystem using Fuzzy Cognitive Mapping, *CERE 2023, hosted by IIM Indore.*
- Apr-2023 **Mayukh Mukhopadhyay**, Unlocking Chat Engine Adoption: A Push-Pull-Mooring Framework, *ICM 2023, Jointly hosted by University of Gothenburg & IIM Bodhgaya*.

Academic Achievements & Recognitions

- 2024 Conducted Interviews on Behavioral Cybersecurity for MIS-Quarterly as part of MISQ-Insider.
- 2024 50 WoS Verified Peer-Reviews with 2 Excellent Reviewer Rating.
- 2023 Best Paper Award (Top-3) among 139 Presentations at CERE 2023, IIM Indore.
- 2022 Empanelled and Qualified Independent Director issued by Ministry of Corporate Affairs, India.
- 2021 Invited to deliver Guest Lectures on Data Lake Architecture at AntWak, a Google Accelerator Startup.

Technical skills

Scripting Python, Javascript, Java, SQL, Shell, Git

Refereed Book Review

Modeling Erwin Data-Modeler, VoSviewer, Biblioshiny, SPSS, Fuzzy Cognitive Mapping, lavaan

Cloud Google Cloud, Microsoft Azure, Oracle Cloud Gen-Al

Tools Atlassian-Jira, Confluence, CapCut, DaVinci Studio, Audacity, Canva

Referees

Dr. Sangeeta Sahney

Dr. Ranjan Chaudhuri

Director of the DBA

De Vinci Research Center

EMLV, France

☑ ranjan.chaudhuri@devinci.fr