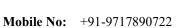


Abhishek Sharma Doctoral Program in Management Scholar in Strategic Management area IIM Indore, MP, India



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Academic Profile

• Doctoral Program in Management, *Indian Institute of Management, Indore*, India (2022- present)

- PGDM (Operations & Marketing), Institute of Management Technology, Ghaziabad, India (2008-10)
- B. Sc. (Mathematics), *Madhav Science College / Vikram University Ujjain*, India (2001-2004)

Work Experience (~17 years): Business Transformation, Management Consulting, Strategy and Operational Excellence

Corporate:

- Director/ Global Transformation Lead, Genpact LLC India/US (2010-2023): an experienced quality, operational excellence, finance/business transformation & program management professional who has helped global organizations in developing and achieving optimized target operating models (TOM) for businesses, and in transforming business and process technologies. Worked on end-to-end aspects of business including assessment, blueprinting, design and implementation in transformation journey of multiple Fortune 500 clients.
- SME (Healthcare Insurance), *Wipro BPO*, Navi Mumbai, India (2005-2007)
- Customer Experience, *Reliance Infostreams Pvt. Ltd.*, Navi Mumbai, India (2004-2005)

Not for profit:

• Founder & Secretary, *Better Earth Welfare Foundation* (NGO), Ujjain, India (2019- present): Better Earth Welfare Foundation, is an NGO registered under MP Government working pan India on issues and activities related to health, women empowerment, child and youth development, education, environment.

Internship

- Summer Intern, Genpact India, Jaipur, India (2009) Developed Cash Flow Forecasting model and Early Warning System model for health care revenue cycle management (HRCM) business.
- Volunteer for social activities, PT Education, Indore, India (2007-2008)

Certifications

- Certified Project Management Professional PMP, PMI USA
- Certified Black Belt (Lean and Six Sigma Quality)

- Certified Lean Trainer
- Certified Six Sigma Trainer
- Certified Celonis Analyst | Celonis Certified Sales Professional

Area of interest

Strategic management, Strategic alliances, Innovation, AI, Digitization, Grand challenges, Sustainability, ESG, Global business strategy (GBS)

Skills

- Change advocacy / Change management
- Strategic Assessments, blueprinting
- Organizational Strategy
- Client Relationship Management
- Stakeholder Management
- Business Process Re-engineering

- Business transformation
- Strong planning and execution skills
- Communication and presentation skills
- Project management, Program management

Hobbies

Writing, Photography, Travelling, Creatively solving problems & puzzles, Visualizing information in interesting way