

EDPM – 2023



Name: Mani Mohan Sitaraman

Area: **Information Sciences** with **specialization** in Business, Strategy, Artificial Intelligence and Machine Learning

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Educational Qualification:

- **Post Graduate Diploma in Artificial Intelligence and Machine Learning**, 2020-21, International Institute of Information Technology
- **INSEAD Leadership Program**, 2014-15, Leadership, Strategy & General Management
- **B.E. – Electrical Engineering**, 1993-97, **Malaviya National Institute of Technology**, Jaipur

Overall Experience:

- Senior Executive with 25+ years of experience in **Business, Strategy, & IT Delivery** across **Banking, Insurance, Healthcare, HR Tech**, Automobile, and Finance domains in MNCs & Conglomerates
- Understands the perspectives & requirements of clients, customers & service providers and has vast experience in **Leadership, Digitization, P&L, Transformation, IT Strategy, Enterprise Architecture, Shared Services, IT Delivery, Data Analytics, Data Privacy, GDPR, A.I. & M.L, Vendor & Risk Mngt. and People Mngt.**

Current Employment:

- **Collabera Digital – Senior Director**, Bangalore, heading AI and Data practice

Previous Employments:

- Aug'21 – Feb'24, **Prudential plc** Bangalore, **Director Digital**, Health Services, IT Delivery, Strategy, A.I., ML
- Aug'19 – Aug'21, **Aditya Birla Group, Mumbai as Vice President** – Group IT, Cloud, Analytics, Digitization
- Jun'11 – Jul'19, **Bank of America, HYD/Charlotte, IND/US as Vice President** - Global Markets, Wholesale Banking, Vendor Mngt., IT Delivery & Support (lived ~4 years in USA)
- Mar'10 – Mar'11, **Wells Fargo**, Hyderabad, as **Head of Vendor Management** - IT Delivery
- Mar'08 – Feb'10, **British Telecom**, Bangalore as **Delivery Manager** - IT Delivery & Support
- Aug'07 – Jan'08. **Capgemini**, Bangalore as **Manager** – Pre-sales
- Sep'04 – Aug'07, **Infosys, Stuttgart Germany as Project Manager** - Pre-sales & IT delivery, Client Engagement (lived ~1.5 years in Germany)

- Nov'01 – Sep'04, **Hewlett Packard**, Bangalore as Analyst – Project Management, IT Development
- Apr'98 – Oct'01, **Wipro**, Bangalore as Senior Software Engineer - Software Development

Profile Summary:

- ❖ **Leadership: Over 25 years** of experience in **Leadership, Shared Services, Digitization, Business & IT Strategy, P&L, Product Mngt., People Mngt., Global IT Delivery, Data Analytics, Data Privacy, A.I., Machine Learning, Risk Mngt. and Vendor Mngt.** across various domains including **Banking, Insurance, Retail, HR, Healthcare, and more.** Lived and worked out of Germany and USA for over 5 years. **INSEAD Video Profile:** <https://www.youtube.com/watch?v=4XNsS4iOSqE>
- ❖ **Business & Technology Management:** Excellence in devising **business strategy**, and managing **IT project/program planning & implementation.** Successfully managed and delivered > **50 projects/products/Use cases** for businesses spread across different geographies. Spearheaded large-scale **program management worth over USD 100 Million.**
- ❖ **Shared Services:** Part of the core team that created shared services for a leading bank and **helped grow the team from zero to 5000+.** Developed a **global location and business continuity strategy.** Provided a coordinated corporate support function to headquarters for administrative transactional processes including HR, legal, training, payroll, invoice processing, vendor management, and fixed assets.
- ❖ **Digitization of Businesses:** Developed and **implemented** a comprehensive **business, digital & data strategy** aligned with the overall business, corporate & HR objectives of group companies by identifying opportunities, evaluating emerging technologies, and establishing a roadmap.
- ❖ **A.I & Data Analytics for Businesses and Lines of Business: Led** data analytics **teams.** Harnessed data to derive actionable insights and built informed decision-making capabilities, implemented data-driven strategies, and leveraging technologies like machine learning and artificial intelligence. **Saved over 50 million USD through cost avoidance.** Conceptualized and built strategic tools, **large language model** driven AI apps on top of client **servicing applications.**
- ❖ **Business & IT Governance:** Expertise in **setting governance standards** for various business operational areas & measuring it with KPIs. Established governance frameworks and policies to ensure the efficient and secure use of digital technologies across the organization through data governance, cybersecurity measures, and compliance with relevant regulations. **Filed a patent** on governance <https://www.freshpatents.com/Mani-Mohan-Sitaraman-Gachibowli-invdxs.php>
- ❖ **Business Transformation & Operating Model:** Formulated strategic **business transformation** and implemented target operating model, lowered costs, increased bottom line and top line revenues, and streamlined operations.
- ❖ **NextGen Technologies:** Expert in leveraging cutting-edge **machine learning & AI techniques** to **solve supervised & unsupervised business problems** focusing on **technological transformation**
- ❖ **People & Vendor Management:** Proven capability to **build strong relationships** at senior levels within and outside the organization. Supervised IT expenditure of over 100 million USD and managed over 300 resources. Established vendor and supplier management office for leading bank. **Provided vendor oversight for over 1000+ resources.**