

# ABHI KAPOOR

+91 63912 76067 • [d24abhik@iimdr.ac.in](mailto:d24abhik@iimdr.ac.in) • [in](#)

## SUMMARY

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Doctoral candidate at IIM Indore and recent Junior Research Fellowship recipient, with a strong focus on sustainable finance, climate change, carbon credits, and investments. Experienced as a Finance Executive, HR Generalist, and Growth Consultant in a London-based IT start-up, and with three years of teaching experience. Seeking opportunities to apply expertise at the intersection of finance and sustainability in academia and industry.

## EDUCATION

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<b>Masters of Commerce - Finance</b> <i>Faculty of Commerce, Banaras Hindu University, Varanasi</i>	<b>August 2023</b>
<b>Bachelors of Commerce (Hons) Financial Market Management</b> <i>Faculty of Commerce, Banaras Hindu University, Varanasi</i>	<b>July 2021</b>
<b>Higher Secondary Certificate (Class 12th)</b> <i>Children Academy, Varanasi UP</i>	<b>May 2018</b>
<b>Secondary School Certificate (Class 10th)</b> <i>Raj English School, Varanasi UP</i>	<b>May 2016</b>

## AWARDS

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<b>Junior Research Fellowship - Commerce</b> <i>University Grant Commission NET Exam June 2023</i>	<b>July 2023</b>
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## RESEARCH INTERESTS

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My academic pursuits primarily revolve around the convergence of Environmental, Social, and Governance (ESG) considerations within the realms of Finance and Strategic Management. I am driven to explore the effective incorporation of sustainable principles into financial structures, aiming to enhance investment decision-making processes. My goal is to establish inclusive ESG metrics beyond traditional financial assessments for a comprehensive evaluation of investment prospects. By bridging Finance and Sustainability, I aspire to contribute meaningfully to sustainable finance, challenging industry norms and informing decision-makers.

## RESEARCH EXPERIENCE

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<b>Research Report on Suryoday Small Finance Bank</b>	<b>November 2021</b>
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## PROFESSIONAL QUALIFICATION

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<b>NATIONAL ELIGIBILITY TEST FOR ASSISTANT PROFESSOR - Commerce</b> <i>University Grant Commission NET Exam June 2023</i>	<b>July 2023</b>
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## PROFESSIONAL EXPERIENCE

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### Finance Executive at Gravitas AI (Virtual)

Aug, 2023 - Present

*3rd Floor, 86-90 Paul Street, London*

- Collaborated closely with cross-functional teams to facilitate precise budgeting and forecasting processes, contributing to strategic decision-making.
- Contributed to the preparation of financial statements, including balance sheets, income statements, and cash flow statements, adhering to regulatory standards and internal policies.
- Conducted thorough market research and business analysis to identify potential fundraising opportunities.
- Supported the preparation of tax filings and ensured compliance with relevant regulations.
- Worked closely with C-suite executives to address financial matters and provide insights.
- Supported financial analysis and reporting through research, data collection, and report preparation.

### Finance Executive Intern at Gravitas AI (Virtual)

Jul, 2021 - Jul, 2023

*3rd Floor, 86-90 Paul Street, London*

- Assisted with day-to-day accounting tasks, encompassing meticulous data entry, invoice processing, and bookkeeping procedures.
- Oversaw monthly, quarterly, and annual closings, reconciled accounts, and managed bank payments.
- Computed taxes, prepared tax returns, and managed balance sheets and profit/loss statements.
- Supported financial analysis and reporting efforts by conducting comprehensive research, gathering pertinent data, and preparing insightful reports.
- Fostered strong working relationships and liaised effectively with C-suite executives, providing valuable financial insights and support for strategic initiatives.
- Maintained and updated various trackers to ensure accurate and up-to-date records.

### HR Assistant Intern at Gravitas AI (Virtual)

May, 2021 - Jul, 2021

*3rd Floor, 86-90 Paul Street, London*

- Assisted in drafting and refining policy documents to ensure compliance and clarity.
- Coordinated the end-to-end recruitment process for both Tech and Non-Tech positions.
- Developed comprehensive documentation for new employees to streamline onboarding procedures.
- Conducted research within the Insurance Industry to inform HR strategies and initiatives.
- Managed infrastructure and assets to optimize resource allocation and utilization.
- Fostered relationships with top-tier institutions like IIMs and other business schools to attract top talent.

### Business Development Intern at Shine Projects (Work from Home)

Apr, 2021 - May, 2021

*Serilingampalli, Telangana, India*

- Conducted market research to identify potential clients and market trends.
- Assisted in developing marketing strategies to promote financial market courses.
- Participated in client outreach and communication efforts to generate leads.
- Collaborated with cross-functional teams to ensure alignment of business development efforts with company goals.

**Public Relations Manager at LinkedIn Local Varanasi (Hybrid)**

Mar,2021 - Sept,2021

*Varanasi, Uttar Pradesh, India*

- Planned, organized, and executed networking events to enhance community engagement.
- Developed and maintained positive relationships with clients and stakeholders.
- Implemented effective fundraising strategies to support organizational objectives.
- Collaborated with team members to ensure events met quality standards and objectives.

**Freelance Educator (On-site)**

Jan,2019 - Mar,2022

*Varanasi, Uttar Pradesh, India*

- Provided personalized and targeted instruction to meet the unique learning needs
- Offered guidance and support for homework assignments, projects, and exam preparation
- Evaluated student's progress through assessments and provide constructive feedback to enhance their understanding and performance.
- Maintained open and effective communication with students and, when applicable, parents or guardians regarding progress, challenges, and achievements.
- Utilised flexible and adaptable in teaching methods to accommodate different learning styles and abilities.

**CERTIFICATES**

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**[ESG Investing: Setting Standards & Conducting Analysis](#)**

January,2024

*Coursera (Online)*

- Course was authored by Interactive Brokers LLC, New York
- Skills acquired - ESG analysis, risk assessment & sustainable strategies
- Gained insight on ESG investing principles, metrics and practices

**[Governance of Climate-Related Risks and Opportunities](#)**

October,2023

*Task Force on Climate-Related Financial Disclosures (Online)*

- Course was authored by Carbon Disclosure Project (CDP), London
- Skills acquired - Climate change impacts and Climate governance
- Developed comprehensive understanding of climate change impacts on businesses, TCFD governance disclosure requirements, and effective board actions

**[Financial Accounting and Analysis](#)**

March,2021

*SWAYAM (Online)*

- Course was authored by IIM, Bangalore
- Skills acquired - Financial analysis, interpretation & decision making
- Strengthened basics of financial accounting and analysis, enabling informed decision-making through interpretation of financial statements and adherence to accounting standards.

**[Communicating Across Cultures](#)**

February,2021

*LinkedIn Learnings (Online)*

- Course was offered by Project Management Institute
- Skills acquired - Cultural awareness & Interpersonal Communication
- Gained exposure of effectively navigating and bridging communication gaps in diverse business environments.

**[Financial Accounting Foundations](#)**

February,2021

### *LinkedIn Learnings (Online)*

- Course was offered by National Association of State Boards of Accountancy
- Skills acquired - Financial accounting
- Built foundation of accounting mechanics & revenue recognitions

### Financial Markets

August, 2020

#### *Coursera (Online)*

- Course was offered by Yale University, New Haven
- Skills acquired - Financial instruments & Risk management
- Built basic understanding of financial management principles and practices essential for effective risk management and financially-savvy leadership.

### Write Professional Emails in English

August, 2020

#### *Coursera (Online)*

- Course was offered by Georgia Institute of Technology, Georgia
- Skills acquired - Email structure & language selection
- Enhanced proficiency in professional email communication, including structure, punctuation, effective subject lines, text organization, language selection, and cultural awareness.

## SKILLS

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- Proficient in Productivity platforms- MS Office 365 and Google Workspace
- Data Analysis & interpretation
- Familiarity with ethical guidelines and research ethics
- Open Mindedness and Curiosity to Learn Something New
- Thriving in team environment
- Presentation & Public Speaking

## COMMUNITY INVOLVEMENT

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- National Service Scheme March 2021
- The Bharat Scouts and Guides March 2012

## REFERENCES

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- **Dhananjay Sahu, Professor**  
Faculty of Commerce  
Banaras Hindu University, Varanasi  
+91 94518 90836, dsahu@bhu.ac.in
- **Aarsh Srivastava, Co-founder**  
Gravitas AI  
3rd Floor, 86-90 Paul Street, London  
+44 7714 718266, aarsh@gravitas.ai