

INDIAN INSTITUTE OF MANAGEMENT INDORE



CONSOLIDATED **PLACEMENT** REPORT



<http://www.iimidr.ac.in>

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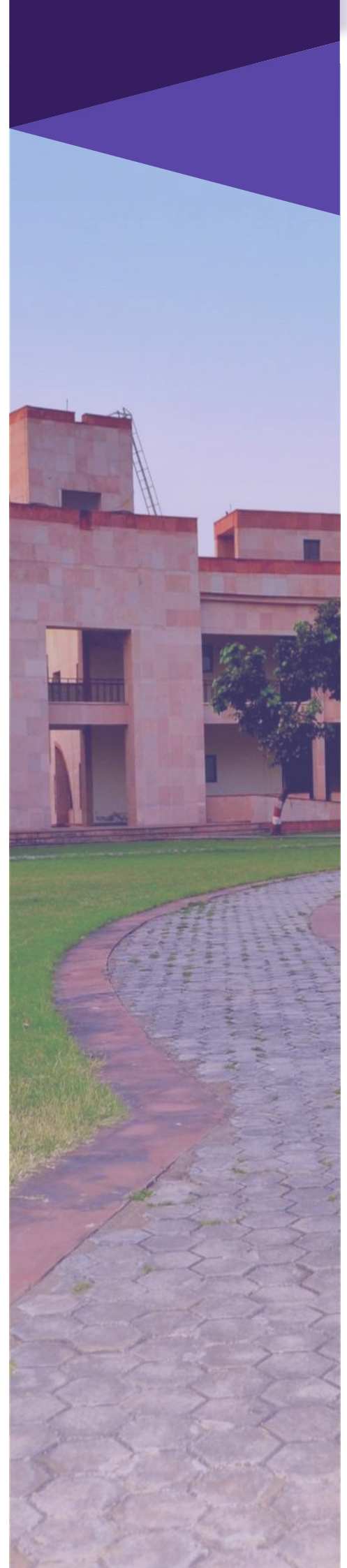
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SUMMER PLACEMENT **REPORT**

2023-25





PROF. HIMANSHU RAI

Director

DIRECTOR'S MESSAGE

At IIM Indore, we take immense pride in nurturing socially-conscious leaders and astute entrepreneurs who are well-equipped to navigate the complexities of the business world. Despite the uncertainties in the economic landscape, the success of our students in securing remarkable career opportunities across various sectors highlights the efficacy of our philosophy.

SUMMARY

IIM Indore belongs to the exclusive 'Triple Crown' Club with accreditations from AMBA, AACSB, and EQUIS. It has been ranked 8th by NIRF in the recent rankings released in 2023. IIM Indore secured a position in the FT Global 2023, ranking 4th among all the prestigious IIMs respectively, reaffirming its stature as an institute providing management education of the highest standards.

IIM Indore is delighted to announce successful completion of Summer Placements for the batch of 2023-2025. Despite a challenging job market, the season successfully culminated with 150+ recruiters rolling out offers across diverse roles spanning various domains such as Consulting, Finance, General Management, HR and Operations, IT/Analytics and Product Management, and Sales & Marketing.

The institute, despite economic hurdles, was able to develop fresh relations with 40+ new recruiters, apart from the past recruiting partners. The average stipend offered on campus stood at 2.25 lakhs for two months. The highest stipend rose to 6.6 lakhs, witnessing an increase of 10% from the previous year.

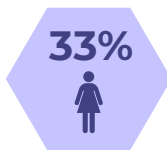
IIM Indore would like to thank all its recruiting partners, stakeholders including the academia, industry partners and placement coordinators for their relentless support in concluding this placement drive successfully.

BATCH OF 2023-25

Diversity at Campus

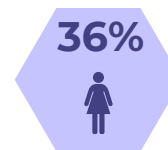
479

MBA Candidates



111

Dual Degree Candidates



22 months

Average work experience of MBA candidates



42%

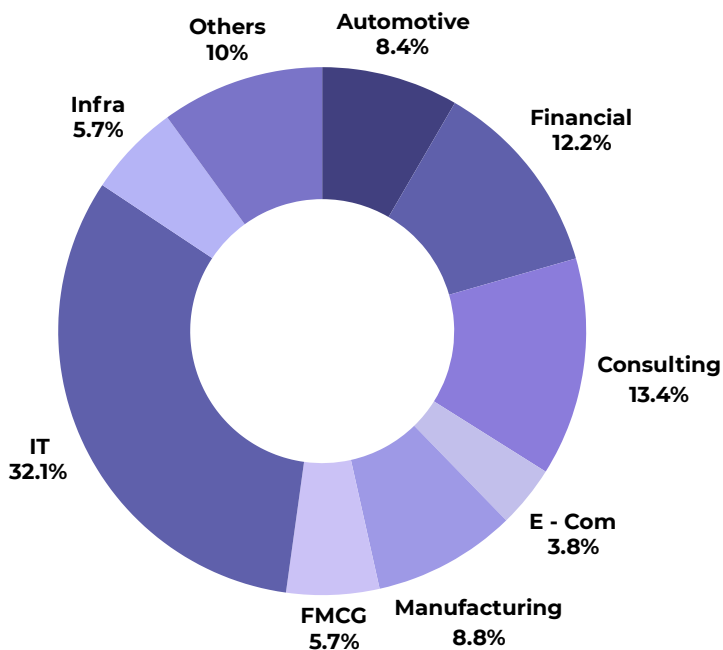
MBA candidates with work experience



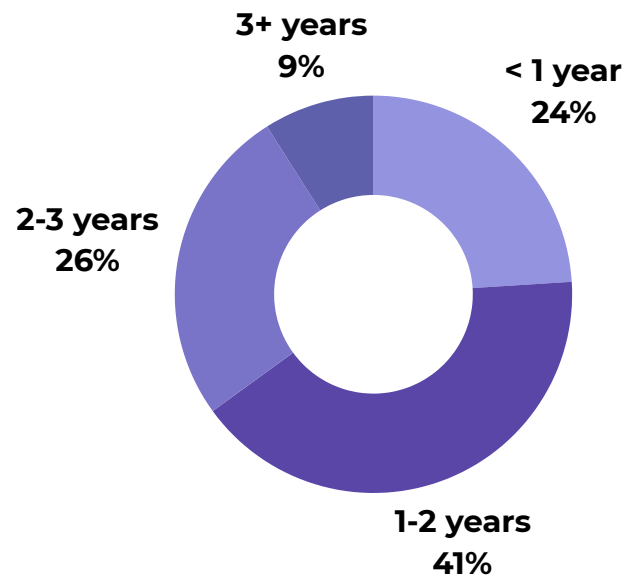
24%

MBA candidates from premier institutes IITs/NITs/BITS/etc.

Work Exp. Sectors



Work Exp. Year Wise (MBA)



PLACEMENT STATISTICS

Highest Stipend
₹ 6.6 Lakhs

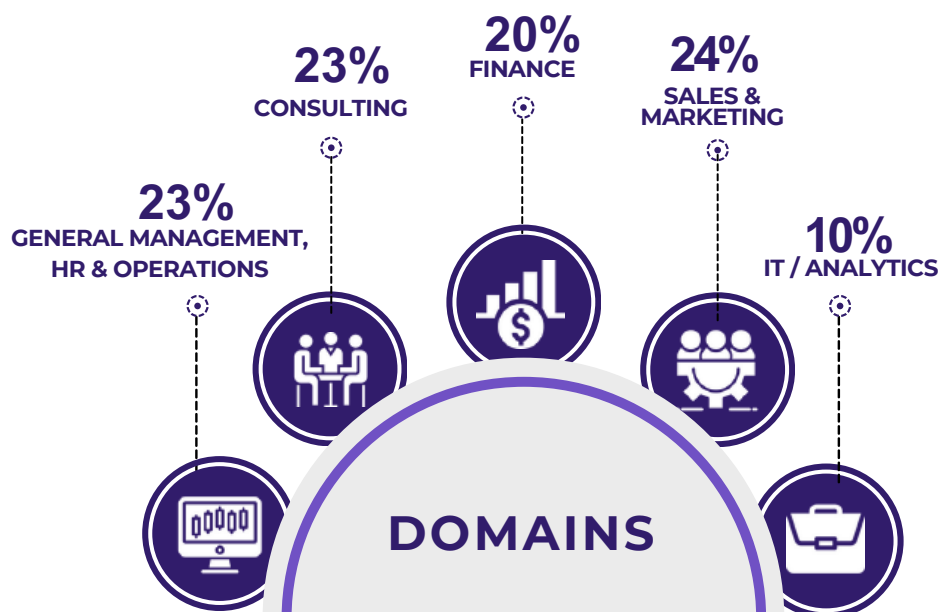
10% Increase Year on Year

Average Stipend

₹ 2.25 Lakhs

Top 100: **₹ 3.97 Lakhs**

Top 200: **₹ 3.49 Lakhs**



DOMAIN OVERVIEW

CONSULTING

Representing **23%** of the total offers, it featured premium recruiters such as Accenture Strategy & Consulting, Aon, Avalon Consulting, Bain & Company, Boston Consulting Group, Deloitte India, Deloitte USI, Everest Group, EY India, EY Parthenon, Kearney, KPMG, Nation with NaMo, PwC India, PwC US Advisory, Redseer Strategy Consultants, Samagra, Sutra Management, Synergy Consulting and Vector Consulting Group.

Consulting roles included the traditional client-focusing strategy roles and several practice specific roles were also rolled out such as AI Transaction, Business Performance, Customer & Operations, Cyber Risk Services, Finance Consulting, Health Transformation, Human Resources, Lean Consultant, Operations Consulting, Regulatory & Legal Support, Research & Advisory, and Transaction Strategy & Execution.



FINANCE

Finance continues to play a crucial role in our placements, with **20%** of the batch securing offers across a multitude of roles in top firms such as Aditya Birla Capital, Axis Bank, Barclays, Citi, Cranmore Partners, CRISIL, The D.E Shaw Group, Deutsche Bank, Edelweiss Tokio Life Insurance, Fidelity Investments, Goldman Sachs, HSBC Bank, ICICI Bank, IndigoEdge, JPMorgan Chase & Co, Kotak Mahindra Bank, Morgan Stanley, Piramal Alternatives, Tencent and Yes Bank.

The students secured offers across a spectrum of roles which included Asset Management, Commercial Banking, Corporate Banking, Counterparty Risk, Credit Risk, Equity Research, ESG Analyst, Financial Operations, Global Banking, ICG Operations, Investment Banking, Liability Products Management, Merchant Payments, Renewable Investments, Research & Analytics, Risk Testing, Treasury Analytics, Wealth Management, and Wholesale Credit Risk.



DOMAIN OVERVIEW

GENERAL MANAGEMENT/ HR/ OPERATIONS

23% of the batch bagged positions in General Management, HR & Operations, witnessing participation from reputed firms including Adani Group, Airtel, AMWAY, Capgemini E.L.I.T.E, CK Birla Group, DCM Shriram, Flipkart, Garuda Aerospace, General Electric, Godrej, Hexaware Technologies, JSW Steel, Meru Accounting, Phonepe, Practo, Reliance Industries Limited, ReNew Power, Samsung Research, Tata Administrative Services, Tata Steel, Thyssenkrupp, Udaan, and Zomato.

The General Management, HR & Operations included offers in diverse areas like Business Strategy, Cost Optimization, Founder's Office, Investor Relations, Leadership Roles, Operations Management, Project Management, Process Excellence and Supply Chain Management.



IT/ ANALYTICS

Recruitments in IT/Analytics and Product Management comprised 10% of offers, with students being hired by firms such as Accenture Tech Consulting, Amazon, American Express, Atria, Capgemini Chrysalis, IDFC FIRST Bank, IndiaMART, Logitech, MAQ Software, Media.net, Merilytics, Microsoft, OLA, Walmart and Wipro.

Students opted for high-growth profile roles in Product Management, Program Management, and AI Business Analytics, Customer Experience, Data Analytics, Enterprise Digital Management, Fintech Analyst, Global Merchant Network, Healthcare Analytics, IT Transformation, Operating Model Transformation, Product Development, Project Management, Supply Chain Program Manager, and Risk Analytics.



DOMAIN OVERVIEW

SALES & MARKETING

Recruitments in the Sales & Marketing function formed **24%** of the total offers, witnessing participation from prominent firms including AB InBev, Aditya Birla Fashion & Retail Limited, AgroTech Foods, Apollo Tyres, Asian Paints, AstraZeneca, Atomberg Technologies, Bajaj Consumer Care, Cipla, Dabur India Limited, Dr. Reddy's Laboratories, Everest Industries, General Mills, Haleon, Hindustan Unilever Limited, InfoEdge, ITC Limited, Kenvue, Larsen & Toubro, Medtronic, Ninjacart, PepsiCo, Reckitt, Societe Generale, StockGro, Tata Consumer Products, Titan Company, The Coca Cola Company, United Breweries, and Xanadu.

Offers were extended across a range of fresh profiles, such as community management, growth, procurement, and strategic sales, in addition to the conventional positions of account management, brand management, business-to-business sales, modern trade, product marketing, and sales planning.



SEASON HIGHLIGHTS

The institute's relationship with the industry has strengthened over time as a result of producing socially conscious business leaders with managerial intelligence. Despite the impact of the current economic climate, this is made abundantly clear by the number of recruiters—both established and up-and-coming—who took part in the Summer Internship process and placed students in their desired roles.

Over the course of this season, we witnessed the participation of 40+ new recruiters, such as Accenture Tech Consulting, Aditya Birla Capital, Airtel, Bajaj Consumer Care, Barclays, Cranmore Partners, EY-Parthenon, Garuda Aerospace, General Electric, Godrej, IndiaMART, Kenvue, Logitech, MAQ Software, Nation with NaMo, Ninjacart, NPCI, OLA, Practo, Samagra, Samsung Research, Societe Generale, Standard Chartered Bank, Stakeboat Capital, StockGro, Sutra Management, Tencent, ThyssenKrupp, Titan Company, Vector Consulting, Whatfix, Xanadu and Zomato.





2022-24

**FINAL PLACEMENT
REPORT**



सिद्धिमूलं प्रबन्धनम्
भा. प्र. सं. इन्दौर
IIM INDORE



PROF. HIMANSHU RAI
DIRECTOR

DIRECTOR'S MESSAGE

At IIM Indore, our commitment to delivering management education of the highest standards grooms socially-conscious leaders and entrepreneurs, forged through a deeply embedded connection with the industry. We strongly believe that integrating academia and industry is crucial for students' welfare and have made consistent efforts to bridge the gap. Our students' ability in securing fulfilling career opportunities, despite ongoing economic uncertainties, underscores the efficacy of our philosophy.

SUMMARY

IIM Indore is proud to announce the successful conclusion of Final Placements for the batch of 2022-2024, achieving a 100% placement record. Against the backdrop of a cooling job market, the season successfully culminated with 150+ recruiters extending offers to 594 students from the two-year Post Graduate Programme (PGP) and five-year Integrated Programme in Management (IPM) for the largest outgoing batch in its 27-year legacy, reflecting the industry's unwavering trust in the institute and its students. Strong participation was exhibited by companies from diverse industries such as BFSI, Conglomerate, Construction & Real Estate, Consulting, Consumer Goods, E-commerce, Healthcare, Logistics & Manufacturing, Technology, Media & Telecommunications, Utilities & Renewables.

Our ongoing commitment to fostering deeper connections with recruiters has paid off, marking each passing year with progress. The statistics for this year consisted of the average CTC at 25.68 LPA. The highest compensation offered on campus stood at 1 Crore per annum.

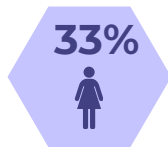
IIM Indore would like to acknowledge all of its stakeholders, such as its academic partners, and placement team, for putting in so much work to make this placement drive a success.

BATCH OF 2022-24

Diversity at Campus

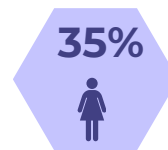
501

MBA Candidates



93

Dual Degree Candidates



21 months

Average work experience of MBA candidates



55%

MBA candidates with work experience

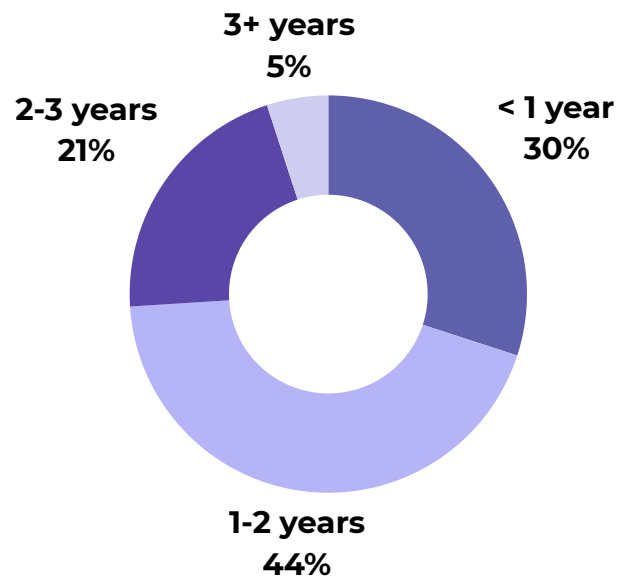
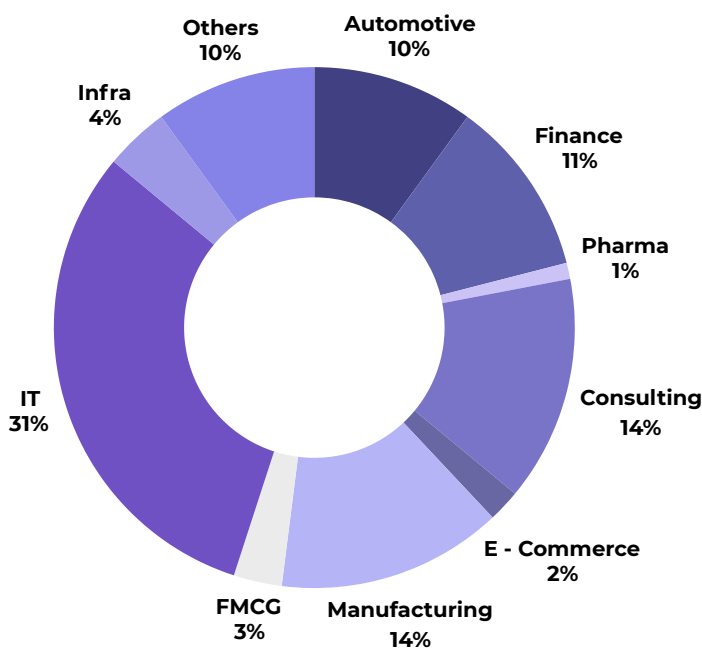


28%

MBA candidates from premier institutes IITs/NITs/BITS/etc.

Work Exp. Sectors

Work Exp. Year Wise (MBA)



PLACEMENT STATISTICS

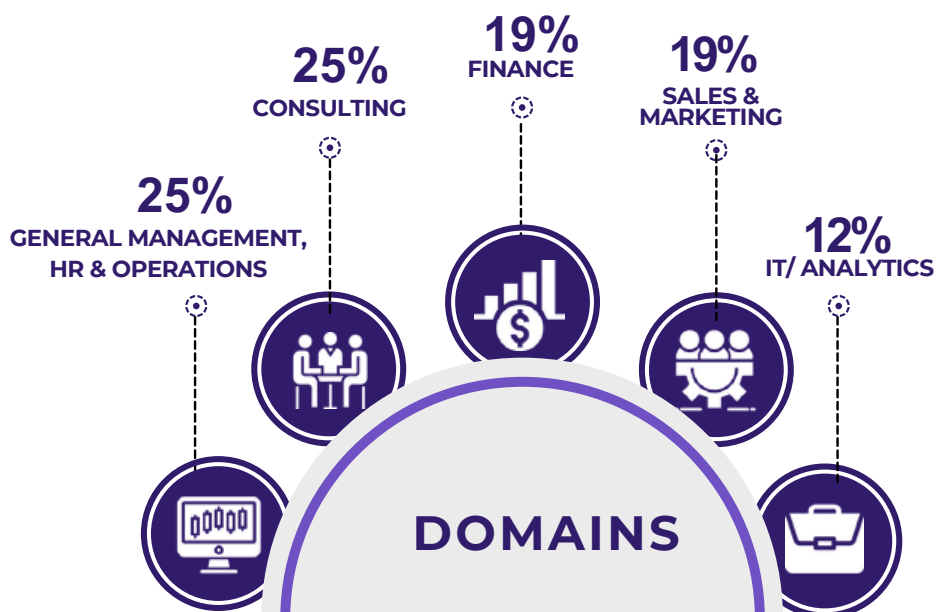
Highest Package
₹ 1 Cr PA

Average CTC

₹ 25.68 LPA

Top 100: **₹ 37.33 LPA**

Top 200: **₹ 32.91 LPA**



DOMAIN OVERVIEW

CONSULTING

Consulting attracted the maximum offers this year, with **25%** of the total offers featuring consulting giants such as Accenture Strategy, Accenture Tech Consulting, Acuvon Consulting, Boston Consulting Group, Deloitte India, Deloitte USI, Droege Group, Everest Group, Eversana, EY, EY Parthenon, GEP Worldwide, Graviton Consulting, Indus Insights, Infosys Consulting, Kearney, KPMG, McKinsey & Company, PwC India, PwC US Advisory, Redseer Strategy Consultants, Samagra, Searce Inc, Sutra Management Consulting, Vector Consulting Group and Zinnov.

Elite consulting firms expanded their offerings beyond generalist consulting roles to cover specialized positions in avenues like Business Valuations & Modelling, Corporate Finance, Deal Strategy, Digital Transformation, Financial Services Transformation, Functional Consultant, Operations Transformation, Project Growth Strategy, Research & Advisory, and Solution Advisor



FINANCE

The finance cohort made up **19%** of the total offers, witnessing more coveted roles from top recruiters such as Ambit Capital, Axis Bank, Bank of America, Barclays, CAMS, Citi, CRISIL, Deutsche Bank, ESAF Bank, Goldman Sachs, Guidepoint, HDFC Bank, HDFC Life, HSBC, ICICI Bank, IndigoEdge, IndusInd Bank, JPMorgan Chase & Co, Kotak Mahindra Bank, Mango Advisors, Morgan Stanley, Nomura, o3 Capital, Sabre Partners, SBI Securities, Spark Capital Advisors, Standard Chartered Bank, The D.E. Shaw Group, Ujjivan Small Finance Bank, Vananam and Yes Bank.

Roles offered under finance included Corporate Banking, Customer Success, Equity Research, Financial Advisory and Reporting, Financial Strategy & Operations, Global Risk, Fund Advisory, ICG Loan Operations, Investment Banking, Insurance Strategy, Microbanking, Private Banking, Product Strategy, Risk & Underwriting, Strategy Initiatives, Trade Finance, and Transfer Pricing.



DOMAIN OVERVIEW

GENERAL MANAGEMENT/ HR/ OPERATIONS

This placement season was marked by an increased participation from a range of recruiters, in key leadership and managerial roles in General Management, HR & Operations. **25%** of the batch were extended offers from major firms including Aarti Industries, Airtel, AMWAY, Biocon, BLS International Services, Capgemini E.L.I.T.E., Century Real Estate Holdings, Cipla, Everest Industries, DCM Shriram, Delhivery, General Mills, Godrej Properties Limited, Hero MotoCorp, Hero Future Energies, Indegene, Jio Financial Services, Jubilant Motorworks, Larsen & Toubro, Luminous Power Technologies, Nuvoco Vistas, Okaya Group, OLA Electric, PhonePe, Reliance Industries Limited, Renew Power, Salesforce, Schneider Electric, Sobha Realty, Suzlon Group, TATA Administrative Services, TATA Communications, Tech Mahindra, ThoughtFocus, Unacademy, Volvo Eicher and Wakefit.

Notable profiles in this domain included Chief of Staff, Client Servicing, Commercial Lead, Corporate Strategy, Founder's Office, Global Business Unit, Head Merchandiser, Implementation Manager, Key Account Manager, Operations Manager, Production Manager, Procurement Manager, Purchases, Strategy and M&A, and Supply Chain Manager.



IT/ ANALYTICS

12% of the batch secured offers in IT/ Analytics roles, being recruited by firms including Accenture Operations, Amazon, American Express, Axtria, Capgemini Chrysalis, CarDekho, Cognizant, DataLink, EXL Analytics, GE Healthcare, Genpact, HCLSoftware, HCLTech, Hexaware, IDFC First Bank, Incture, Magicbricks, MAQ Software, Merilytics, Mindsprint, Navi, Optum, Polestar, QualityKiosk Technologies, TA Digital and Wipro.

Despite the cooling job market, recruiters offered diverse roles in Data Science, Data Analytics, Delivery Transformation, Digital Journey Owner, Enterprise Product Solutions, Global Merchant Network, Product Development, Product Management, Project Management, Process Manager, Solution Manager, and Technical Project Management.



DOMAIN OVERVIEW

SALES & MARKETING

Recruitments in the Sales & Marketing function formed **19%** of the total offers, witnessing participation from eminent recruiters including 91Squarefeet, Aditya Birla Fashion and Retail Ltd, Affinity Global, Asian Paints, AstraZeneca, Bajaj Auto, Bajaj Consumer Care, Bira91, Century Plyboards, Country Delight, Crompton Greaves Consumer Electrical, Dr. Reddy's Laboratories, eMSME, General Mills, Godrej & Boyce, Haleon, Hindustan Unilever Limited, InfoEdge, ITC Limited, Lodha, Mondelez International, nStore, OfBusiness, PepsiCo, Prataap Snacks, Proctor & Gamble, Reckitt, Reid & Taylor, Samsung, Suta, Table Space, TATA Consumer Products, TATA Steel, Varun Beverages Limited, Vedanta Limited, XSEED Education, and Zycus.

A blend of evergreen and futuristic roles were offered to students in Account Management, Advertise Operations, B2B Sales, Bid Management, Category Lead, Corporate Sales, Digital Marketing, Forecast Analyst, Growth Marketing, Institutional Sales, Pre Sales, Product Marketing, Purchase Manager, Retail Business, and Strategic Partnerships.



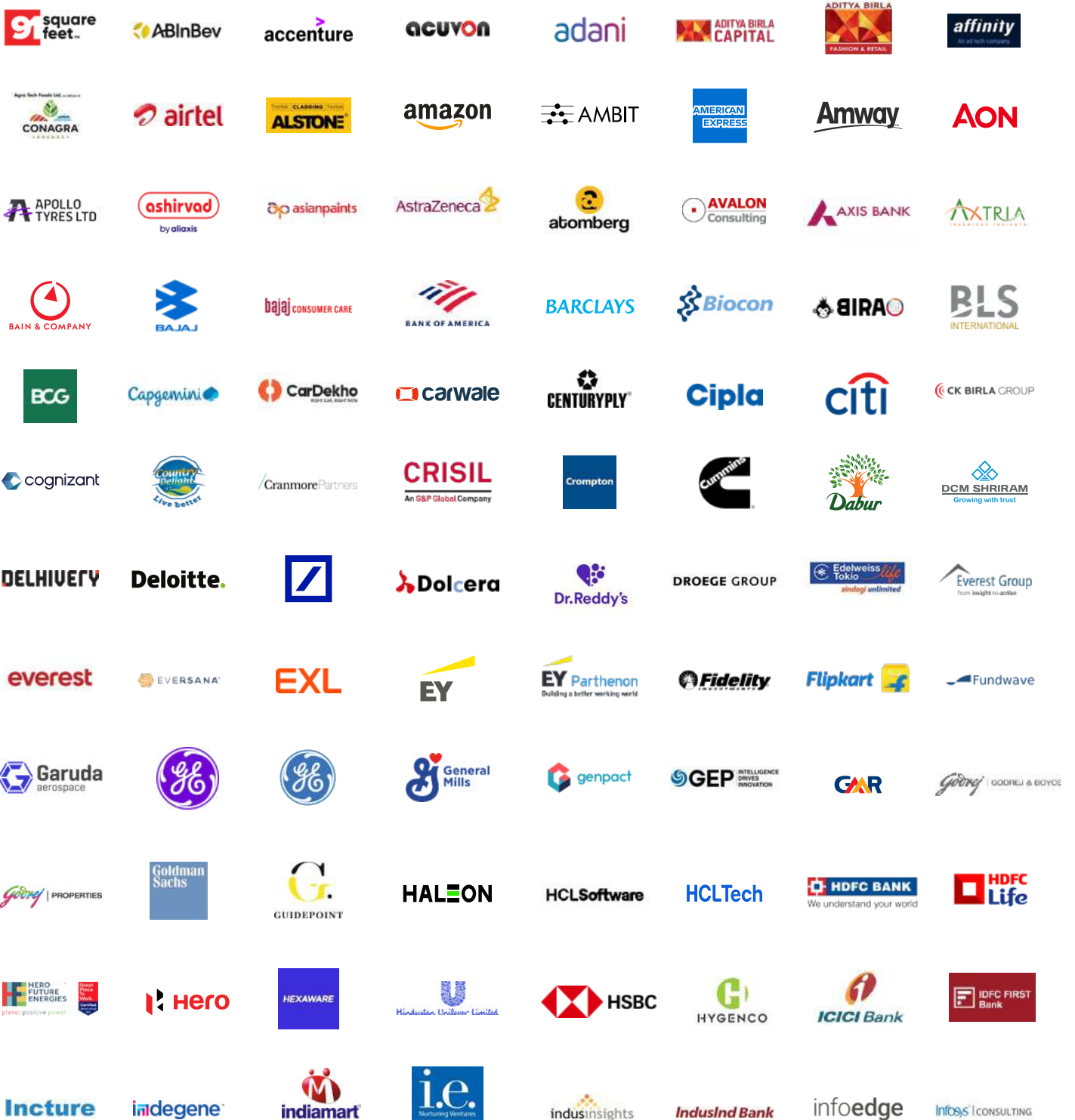
SEASON HIGHLIGHTS

Despite an economic slump, the Final Placement for the class of 2022–24 proved the institute's resilience. With prominent numbers, this year has been a great example of how prominent IIM Indore is among recruiters.

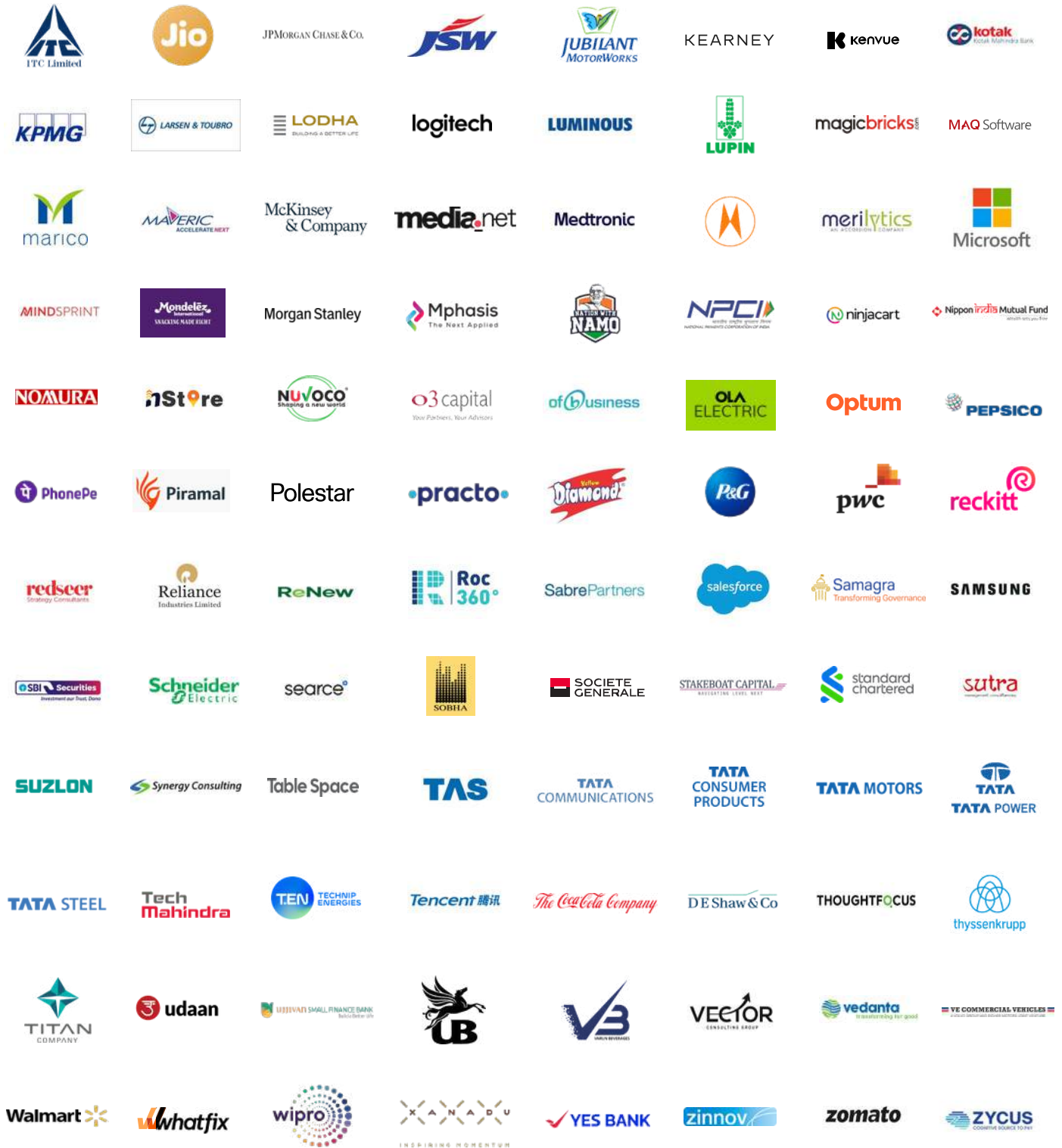
This year, IIM Indore built associations with 50+ new recruiters, including but not limited to Accenture Operations, Airtel, Ashirvad, Bajaj Consumer Care, CAMS, DataLink, ESAF Bank, Godrej & Boyce, Guidepoint, HCLSoftware, HDFC Life, Hero Future Energies, Indus Insights, IndusInd Bank, Jio Financial Services, Lupin, Maveric Systems, Mindsprint, Navi, OLA Electric, Polestar, Prisha Policy, Searce, SBI Securities, Sutra Management Consulting, Suzlon Group, Technip Energies, ThoughtFocus, Thyssenkrup, Ujjivan Small Finance Bank, Unacademy, Zinnov and Zycus, showing that the institution has been producing well-rounded individuals who are better prepared to handle challenges of the business world.



PROMINENT RECRUITERS



PROMINENT RECRUITERS



PLACEMENT TEAM



ABHISHEK KUMAR
(SECRETARY)



AARSHAD RAMESH



AMARNATH D



DRUMIL PADSUBMIA



HARI PRASATH



HARSH MEHTA



JAY MODHA



JOSEPH ROY



KARTHIK S



KAVIYA R



KUSUM AGARWAL



MAYURI MUNSHI



ONKAR JOSHI



SAMBUDDHA ROY



SANTOSH A R



SARANSH SAXENA



SOORAJ B P



SREETEJA NELA



SRISHTI SONOWAL



SWATHI SURAJ

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