

PGPMX
FOR THE NEXT LEVEL OF BUSINESS LEADERSHIP



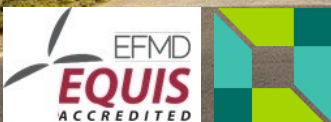
सिद्धिमूलं प्रबन्धनम्
भा. प्र. सं. इन्दौर
IIM INDORE

MUMBAI CAMPUS
Hiranandani Knowledge Park, Powai

Post Graduate Programme in Management
for Working Executives, an

MBA

Degree Programme



AACSB
ACCREDITED

About IIM Indore

With the objective of imparting high quality management education and training, the Department of Higher Education, Ministry of Education, Government of India established Indian Institutes of Management (IIMs) as Institutes of Excellence. The Institutes are recognized as premier management institutions, comparable to the best in the world for teaching, research and interaction with industries.

Established in 1996, Indian Institute of Management Indore (IIM Indore) has been a leader in the field of management education, interfacing with the industry, government and PSUs. It is promoted and nurtured by the Ministry of Education, Government of India and is an institute of national importance under the Indian Institutes of Management Act 2017.

Situated atop a scenic hillock, the 193 acre campus of IIM Indore provides an ideal backdrop for contemplative learning. IIM Indore has the latest in teaching aids, rich learning resources, IT backbone, state-of-the-art sports complex and hostels as well as contemporary infrastructure.

About IIM Indore, Mumbai Campus

IIM Indore opened its campus in CBD Belapur, Navi Mumbai, in 2011. The campus is now located at the **Hiranandani Knowledge Park, Powai, Mumbai**. The Institute offers executive programmes from the campus. Being at the heart of business activity gives the Institute an opportunity to leverage its interaction with industries - most vital for business education.

PGPMX FOR THE NEXT LEVEL OF BUSINESS LEADERSHIP

The **Post Graduate Programme in Management for Working Executives (PGPMX)** is a two-year alternate weekend programme offered by IIM Indore from its campus at the Hiranandani Knowledge Park, Powai, Mumbai. Successful completion of the programme leads to the award of the degree of **Master of Business Administration (MBA)**.

For Whom

- *For working executives & entrepreneurs.*
- *For those who want to or need to enhance their managerial skills and accelerate their career growth.*
- *For those who wish to pursue formal management education while continuing to work.*
- *For those who believe they have the potential for business leadership.*
- *For Graduates with 5 or more years of work experience after bachelor's degree.*

Programme Highlights

- Two-year, alternate weekend Post Graduate Programme in Management for Working Executives and Entrepreneurs.
- Certification: **Master of Business Administration (MBA) degree** would be awarded on successful completion of the programme.
- Ideal for mid-to-senior level executives aiming for formal management education.
- Focus on core management subjects as well as on latest knowledge domains.
- Classes at IIM Indore's Mumbai Campus.
- Distinguished faculty from IIM Indore and industry.
- Curriculum and rigour is similar to regular 2-year Post-Graduate Programme.
- International Immersion Programme.
- Indore Campus Module.
- Opportunity to network with cohort from diverse industries.
- Acquire managerial skills for the next level of business leadership.



What You Can Expect

- Big boost to your career goals post successful completion of the programme
- Enhanced ability to anticipate, assess and respond to opportunities and problems from organizational perspective.
- Develop the ability to create strategic and tactfully integrated plans to achieve organizational goals.
- Learning from distinguished peer group with diversified careers.

Your Time Commitment

- Requires commitment of approximately 48 weekends.
- Requires 15-20 hours outside classroom each week on study materials and assignments.
- One week International Immersion at an International University/Institute.
- One week campus module in Indore campus.

Pedagogy

- Pedagogy is a mix of lectures, case discussions, project work, term papers, assignments, seminar presentations, role plays, management games and simulations
- Emphasis on experiential learning. Avenues for creative collaboration with peers, faculty & own organization.

Eligibility

The candidate must have:

1. A bachelor's degree or its equivalent.
2. The percentage of marks obtained at the bachelor's degree or the preceding degree should be minimum 50 or equivalent CGPA.
3. Completed at least 5 years of full time managerial/professional experience after bachelor's degree as on the last date for submission of applications.

The programme is open to all nationalities.

Programme Fee

The Programme Fee is Rs.17,60,000/- (Rupees seventeen lakh sixty thousand only). The Commitment Fee is payable at the time of accepting the Institute's offer of admission. Term-wise fee is payable before the commencement of a Term as shown in the table below:

Fee Particulars	Amount (Rs.)	Fee Particulars	Amount (Rs.)
Commitment Fee	1,00,000.00	Term 4	2,75,000.00
Term 1	2,85,000.00	Term 5	2,75,000.00
Term 2	2,75,000.00	Term 6	2,75,000.00
Term 3	2,75,000.00	Alumni Fee*	10,000.00

** The Alumni Fee is payable along with Term VI fee. Taxes on the Alumni Fee, as applicable, will be extra.*

Schedule of Classes

- Classes are held on alternate weekends
 - Saturdays : 08:00 hrs to 18:30 hrs
 - Sundays : 08:00 hrs to 17:00 hrs
- International Immersion and Indore campus module: In the 2nd year of the programme. These will be announced by the Institute well in advance.

Venue for Classes:

IIM Indore Mumbai Campus
7th Floor, Hiranandani Knowledge Park
Powai, Mumbai – 400076, Maharashtra.
Telephone: +91-22-69224100, 226924104

Curriculum

Academic input is delivered through two types of courses: core courses and elective courses. Core courses (Term 1 to 3) are compulsory for all participants. They provide participants with the fundamental conceptual knowledge, analytical skills and techniques, contextual understanding, environmental awareness and overall perspective, which serve as the base for the programme. The elective courses, which are offered in the second year (Term 4 to 6), give participants a deeper understanding of different functional areas and enable them to specialize in areas of their choice.

Core Courses:

Term 1

Communication in an Organisational Context
Microeconomics for Managers
Financial Accounting
Cost Accounting
Management Perspectives on Information Systems
Marketing Management - I
Operations Management
Perspectives on Individual Dimensions

Term 2

Macroeconomic Environment and Policy
Financial System and Resources
Business Ethics and CSR
Marketing Management - II
Decision Analysis
Leadership and Visioning
Perspectives on Group Dimensions
Design Thinking
Strategic Management - I

Term 3

Financial Management
Legal Aspects of Business
Social Media Marketing
Global Sourcing
Leading and Managing Change
Strategic Human Resource Management
Logical Thinking Process
Strategic Management - II

Elective Courses:

In the second year of the programme participants can choose elective courses of their interest offered in the following disciplines of management.

Communication	Economics	Finance & Accounting
Information Systems	Marketing	Operations Management
Organizational Behaviour and HRM	Humanities and Social Sciences	Strategic Management

Note: Selection of courses is done by the batch together .

International Immersion Programme:

The International Immersion Programme (IIP), an important and mandatory part of the programme design, is held in the second year. The participants attend this 5-day programme at an International University/ Institute. The objective of the IIP is to expose participants to best business practices and trends internationally.

No additional tuition fee is charged. However, participants will be required to bear the cost of travel, accommodation and meals etc.

Online Preparatory Courses:

Participants are given access to online preparatory Courses as soon as they accept the admission offer and pay the commitment fee. Participants earn credits on successful completion of these courses.

Management Communication	Spreadsheet Modeling	Mathematics for Management
Quantitative Methods	Financial Accounting	Finance

Case Writing:

In Term 5 and 6 of the programme, participants will be required to write a business case under the mentorship of a faculty member, based on real-life situations involving real people, in real organizations and with real data.

Capstone Course:

The Capstone course aims to help students synthesize what they learn through the two years. The course gives the participants an opportunity to apply the knowledge acquired in the programme to real-life situations.

Note: IIM Indore reserves the right to make changes in the curriculum at its sole discretion without prior intimation.

ADMISSION TO PGPMX

Applications are invited for admission to the 23rd batch of PGPMX (Batch 2 of 2024-26)

Important Dates

- Last date for submission of applications: **To be announced**
- Aptitude Test and Interviews: **To be announced**
- Offer of admission: Within 8 days after the Interview
- Last date for acceptance of admission offer: Within 10 days of admission offer
- Inauguration Orientation Programme: **By the end of July 2025** (Saturday and Sunday)
- Commencement of the Sessions : By the second week of August 2025

Admission Process

Step 1. Submission of Application: All interested candidates should fill out the online application form. After submission of the form, an acknowledgement with a system-generated application number will be sent to the email address provided. Login credentials with edit rights will also be provided to candidates in the same email. Candidates may edit their application form until the last date for submission of application form. Candidates are advised to save a copy of their application form after submission.

Incomplete application forms will not be considered. Candidates must complete all parts of the application form or explain in the form why a part has not been completed. This is important to be considered for admission to the programme.



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Step 2. Payment of Application Fee: Candidates should pay the application fee of **INR.5,000/- (Rupees Five thousand only)** online within one working day of submitting the online application form. Applications without payment of application fee will not be considered. The application fee is non-refundable.



Step 3. Aptitude Test and Interview: Selection will be based on the candidate's performance in the aptitude test and interview to be conducted by the Institute on specified dates. The aptitude test will be held in the first half of the day on the specified date. It will be followed by interviews of the candidates. While interviews of some candidates will be held on the same day of the aptitude test, others will be invited for Interviews on other dates announced for the Interview. Candidates are advised to keep themselves free on all the dates announced for the aptitude test and Interview.



Step 4. Offer of Admission: Candidates who are offered admission to PGPMX will be required to accept the admission offer, in the prescribed format, within the date specified in the admission offer Letter. The format will be sent with the offer of admission.



Step 5. Acceptance of Admission Offer and Payment of Commitment Fee: Candidates who are offered admission to PGPMX will be required to accept the admission offer, within the date specified in the admission offer letter, in the prescribed format. The format will be sent with the offer of admission.



Step 6. Registration: The candidates will be required to submit a duly filled in and signed registration form on the date of registration. More details about registration will be sent along with the admission offer letter.





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Mumbai Campus

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