



WINNING THROUGH COLLABORATION

INDIAN INSTITUTE OF MANAGEMENT INDORE

EPGP - The One Year Full Time Post Graduate Programme in Management

PLACEMENT BROCHURE 2019-20

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About IIM Indore



Established in 1996, IIM Indore is the sixth in the family of state supported management schools. Since its inception, IIM Indore has been acting as a leader in the field of management education, interfacing with the industry, government sector and PSUs.



Our mission is to be a contextually relevant business school with world-class academic standards that develops socially conscious managers, leaders and entrepreneurs. We provide state of the art infrastructural facilities and engage some of the world's most distinguished academicians to help our students have a truly enriching learning experience. We offer an array of academic programmes and our students hold some of the most eminent positions in the industry.

About EPGP



EPGP

Learn. Unlearn. Relearn.

IIM Indore's flagship One Year Full-Time Post-Graduate Programme in Management (EPGP) is an intensive residential programme designed for candidates, with a minimum 5 years of work experience, who aspire to push themselves into middle and senior managerial roles.



STUDENTS

Crème De La Crème

Admission to the programme is granted to candidates with a competitive GMAT score, a holistic personality with a mix of extra-curricular & academic achievements, and a desire to transform themselves into the business leaders of tomorrow.



AMBA

Association of MBAs

The EPGP programme of IIM Indore is accredited by Association of MBAs (AMBA), London (UK) under the MBA category. The programme received its International Accreditation in the year 2016-17. The Association of MBAs (AMBA) is a global organization founded in 1967, headquartered in London, UK and primarily focuses on International Business School accreditation and membership with around 33000 members and 257 accredited schools across the world and has stringent accreditation criteria.



AACSB

Association of Advance Collegiate Schools of Business

AACSB International (AACSB), a global nonprofit association, connects educators, students, and business to achieve a common goal: to create the next generation of great leaders.

Association with AACSB is considered the hallmark of quality business education across the world. IIM Indore's EPGP was accredited with AACSB in 2019.

Message from the **Director**

Himanshu Rai,
Professor - Strategic Management

At IIM Indore, it is our constant endeavor to be a contextually-relevant business school with world-class academic standards that help develop business leaders of the future and next generation of entrepreneurs. It gives me immense pride to introduce the IIM Indore 2019-20 batch of EPGP – The One Year Full-Time Post-Graduate Programme in Management. To cater to the growing demand from industry for well-experienced professionals with high caliber managerial skills, IIM Indore started its one-year full-time EPGP program in the year 2009. Over the past nine years, we have observed that our students have proved their merit in the industry, and it's our constant endeavor to upgrade our course offerings in terms of industry requirements. Through a rigorous curriculum that includes the use of contemporary participant-centric pedagogies and case-study teaching method, the participants gain real-world insights into business models, management philosophies and varied academic theories, helping them to excel in today's fast-changing business environment.

The customized segments of the program like industry consultation module, international immersion, and analytics work shops ensure that our participants are more than adequately equipped and empowered with knowledge and skillsets to have a competitive advantage in the volatile, uncertain, complex, and ambiguous business environment. The current batch of EPGP participants comprises a diverse group of high caliber participants from varied backgrounds, functional roles, and industries. The average experience of the batch is more than 7.4 years. The 2019-20 batch of EPGP participants represent a diverse range of industry experience including automobile, banking, consulting, energy, healthcare, IT & ITES, manufacturing, media and entertainment, public sector enterprise, oil & gas, and telecom. I am confident that the EPGP class of 2019-20, armed with their management skills, expertise, and leadership qualities, will do very well in all the endeavours they become a part of.



Message from the **Placement Chair**

Siddhartha K. Rastogi
Associate Professor - Economics



It is my pleasure to invite your esteemed organization to be a part of the placement process of EPGP – The One Year Full-Time Post Graduate Programme in Management at IIM Indore. EPGP is designed for professionals with a minimum of 5 years of work experience, who are ready for mid and senior-level management positions. The program attracts a diverse range of participants - varied industries, verticals, functional roles, and geographies. Participants are admitted through a stringent and competitive admission process to ensure a high level of capability and motivation. The program further hones their competencies and prepares them to tackle real-life challenges stemming from emergent and evolving global economy. EPGP is a rigorous program, encompassing courses from all the core areas of management as well as a wide range of electives to explore the areas in depth. A fine blend of theoretical foundations, applied problem solving, and field projects is used for the courses. The program is designed and constantly updated in consultation with the needs of business organizations. I am sure that the EPGP participants are worthy of earning leadership positions in the industry and will prove to be a worthwhile investment for the recruiting firms.

Message from the **EPGP Chair**

Saumya Ranjan Dash
Associate Professor - Finance
and Accounting



It gives me immense pleasure to introduce the 2019-20 batch of the one year full-time Executive Post Graduate Programme in Management (EPGP) of IIM Indore. The 2019-20 batch of EPGP comprises of a distinct group of 43 high calibre well-experienced professionals from varied backgrounds, functional roles, and industries. On its mission to be a contextually-relevant business school with world-class academic standards, IIM Indore is committed to excel in management education and to prepare professionals for transformational leadership roles in the industry. Our endeavor for the EPGP program is no exception in this regard. EPGP is an intensive one-year residential program specially designed for experienced professionals to enhance knowledge, skills, and business capabilities essential for managing and leading organizations. The program carefully knits together all aspects of business and general management concepts, management philosophies, and varied academic theories. The curriculum of EPGP is a prudent mix of participant centric case-based learning, international immersion program, analytics workshops, industry consulting module, and guest lectures. This intensive one-year program helps participants to gain the knowledge and skills required to excel in today's fast-changing corporate environment and to innovate solutions for the disruptive nature of the business environment. I am confident that the EPGP class of 2019-20 will impress you with their management skills, expertise, and leadership qualities. I look forward to your gracious participation in this year's recruitment process.

Curriculum

The EPGP has a deep focus on leadership, international exposure and real-world applications. The programme comprises a wide array of core and elective courses that are designed to provide the participants with a solid foundation of knowledge and analytical tools essential for business and management. The core courses taught at EPGP cover the basics of finance, strategy, marketing, operations, HR&OB and IT management. In addition, EPGP offers around 40 electives that allow participants to build upon their interests and build industry-specific expertise.

Below is the list of electives offered:

✓ Marketing

- ▶ Marketing Analytics
- ▶ Marketing of Services
- ▶ Product Management and New Product Development
- ▶ Sales & Distribution Management
- ▶ Advanced Marketing Research (with SPSS)
- ▶ Brand Management
- ▶ Customer Relationship Management
- ▶ Retail Analytics
- ▶ Strategic Pricing
- ▶ Workshop on Digital Marketing

✓ Operations Management and Quantitative Techniques

- ▶ Theory of Constraints
- ▶ Operations Strategy
- ▶ Project Management
- ▶ Sourcing Management
- ▶ Supply Chain Analytics

✓ Industry Consulting Module

Real-world business experience is the key for all-around development of any management student. The ICM module does just that by capitalizing on Indore's sprawling business environment for Consulting Projects.

✓ Finance & Accounting

- ▶ Business Analysis and Valuation
- ▶ Corporate Performance Management
- ▶ Digital Business Transformation
- ▶ Enterprise Risk Management
- ▶ Equity Investment Management
- ▶ Financial Reporting Analysis & Valuation
- ▶ Credit Risk – Practical Application and Implications
- ▶ Financial Analytics Using R
- ▶ Project Finance & Structuring
- ▶ Strategic Cost Management

✓ Information Systems

- ▶ IT Strategy
- ▶ Workshop on Spreadsheet Modelling
- ▶ Agile IT Project Management Methodologies
- ▶ Business Models in Ecommerce
- ▶ Workshop on Data Visualization

✓ Strategy

- ▶ Infrastructure Public-Private Partnerships
- ▶ International Business
- ▶ Mergers, Acquisitions and Corporate Restructuring
- ▶ Strategy Simulation
- ▶ Workshop on Design Thinking
- ▶ Business Models
- ▶ Workshop on Entrepreneurial Orientation

✓ Economics

- ▶ Indian Economy and Public Policy
- ▶ International Finance

SDA Bocconi School of Management



Ranked
31st
Worldwide



Triple Crown
Accreditation
AACSB, EQUIS, AMBA

Value Addition and Takeaway

The fourth term of EPGP has been designed as an international immersion programme at the SDA Bocconi, Milan, Italy. The programme covers topics such as Business scenario in Europe and Luxury Management. The theoretical framework of the module is complemented by the latest industry perspectives through guest lectures, meetings with business & government leaders and industrial visits.

The curriculum at SDA Bocconi provides a global business perspective and in-depth knowledge about the various tools, techniques and strategies required to succeed in today's fast-paced digital economy.





PROF. SUMIT GHOSH

Department of Organizational
Behaviour & HRM
Indian Institute of Management Indore

The EPGP class of 2020 comprises a very diverse and bright set of minds. I admire their ability to hold different perspectives and understanding of the present day's competitive business environment. I am sure they have the talent to become responsible leaders in the corporate arena.



PROF. DIPAYAN DATTA CHAUDHURI

Department of Economics
Indian Institute of Management Indore

IIM Indore's EPGP is a unique 1-Year Full Time MBA Program and the participants of the 2020 batch come from diverse backgrounds. The interaction with the batch has been very satisfying as the participants bring a range of perspectives and ask probing questions in the areas of Economics, Policy and Management. I am extremely impressed with the learning agility, inquisitiveness and high-level of involvement demonstrated by the batch. I extend my best wishes to the EPGP batch of 2019-20.



PROF. MADHUKAR DAYAL

Department of Information Systems
Indian Institute of Management Indore

The EPGP 2020 batch of 43 participants at IIM Indore is extremely motivated, enthusiastic, and engaged in their learning experience with rigor. This is evident from the responses received in various individual and group evaluations, as well as, in the classroom. They not only understand the senior managerial positions they are under training for, but also engage every class session with an exploring, yet deterministic mind set. They are well under preparation for challenging top management roles in the future. I wish them all grand success in their life and careers.



PROF. JAYASIMHA K.R.

Department of Marketing
Indian Institute of Management Indore

I have taught EPGP for many years and have always enjoyed it. You get to test a lot of ideas in EPGP as the batch is filled with intelligent, curious minds. Many concepts won't fit into the framework of their work experience. As a result, EPGP produces great dialogue and debates and the learning that happens through these discussions are invaluable. The batch is getting exposure to vigorous collaborative studies and elaborate peer-level learnings which will help them perform beyond expectations across industries. I extend my best wishes to the EPGP batch of 2019-20.

Faculty Speak





GITIKA SINGH
(CLASS OF 2009-10)

**Business Excellence Manager
Accenture**

EPGP- One-yearfull time MBA is the best investment I have made in my life. The course pedagogy gives you a rich learning experience and gives a holistic view of the Business world. Each day that I spent here at IIM, I learnt something new. The course has helped me to upgrade my skill set and transform into a better learner. I left campus with great memories that I will cherish throughout my life.



SHAILESH SHRIVASTAVA
(CLASS OF 2005-07)

Honeywell Automation India Ltd

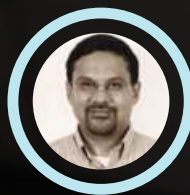
EPGP program gave me a lot more than just a degree, It enabled me to understand complex business cases and corporate strategy. The greatest benefit of the program was much more than the "piece of paper" that I received at the end. It was the confidence it gave me to pursue, win, and accept this position. Thanks to the faculty of the EPGP program, I know that I have all the tools to be a successful and ethical leader. I truly enjoyed my time in the program and the investment I made there is changing my future for the better.



REJATH NAIR
(CLASS OF 2010-11)

**Head
Agile Delivery at Nissan Motor Corp.**

In this VUCA (Volatile, Uncertain, Complex and Ambiguous) world IIM Indore EPGP program helped to understand broader perspectives of how industries work and helped me acquire knowledge to handle day to day business challenges and skills needed to take my career to next level. Course is designed in such a way as to help you understand how industries work in a global perspective, course also helps you to think more global and work more global. Knowledge is accumulation of whoever you interact with and the diverse spectrum of batch mates with lots of experience helps to get diverse perspectives. Last but not the least is the amazing faculty who enables us on the exploratory journey called EPGP.



Ramki Subramanian

Head - Business Development
Reliance

I had the pleasure of interacting with the EPGP batch of IIM-Indore a few months back. The experience and quality of the participants was evident from the incisive nature of the questions and ensuing discussions. Both the students and professors were very keen to understand the practical aspects of business management, people leadership and entrepreneurship – which is what they had asked me to talk about. The formal interaction was followed by another 2 hour interaction at the IIM-Indore chai adda! This was a memorable and enriching experience!



Chetan Tolia

Ex CEO, Executive Director of
WREPL, A Tata Power Company
Director at Sarotam Industrial Goods
Retail Distribution Private Limited

I found the EPGP students at IIM Indore bringing rich and diverse working experience to the classroom, which created an altogether different experience. This lifted the simple conversations to an extraordinary level, making the learning process so much stronger. Great way to develop talented managers of the future, and position them to take up high level responsibilities. A great batch of disciplined learners, in a splendid environment. - Chetan Tolia, Director, Sarotam Industrial.



Sameer Arora

Chief Marketing Officer
Syntel Inc.

It was a wonderful experience to address the students, faculty and business leaders at Prabodhan – The Leadership Conclave 2018 at IIM Indore. The event was well organized by EPGP students with a diverse and impressive line-up of speakers from government, industry and the social sector. I enjoyed my stay at the scenic campus and engaging interactions with the EPGP students and faculty of IIM Indore".



ACCENTURE



ADVENTZ



AFCONS



AK CAPITAL



ATOS



BHARAT
FORGE



BRITANNIA



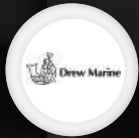
BRITISH
TELECOM



CAPGEMINI



COGNIZANT



DREW MARINE



E&Y



ECLERX



EMERSON



ERICSSON



FROST AND
SULLIVAN



GALLUP



GENPACT



GOLDMAN
SACHS



GOOGLE



HILTI



HONEYWELL



ICICI



INFOSYS
CONSULTING



JAKSON
GROUP



JCB



JP MORGAN



L&T



MICROSOFT



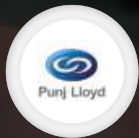
NISSAN DIGITAL



NPCI



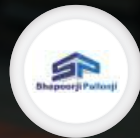
PERCEPTIVE
ANALYTICS



PUNJ LLOYD



SAPIENT



SHAPOORJI
PALLONJI



SHELL INDIA



TCS



TECH MAHINDRA



TRIDENT



VIRTUSA



WIPRO



ZENSAR



AMAZON



HSBC



ITC INFOTECH

Past Recruiters

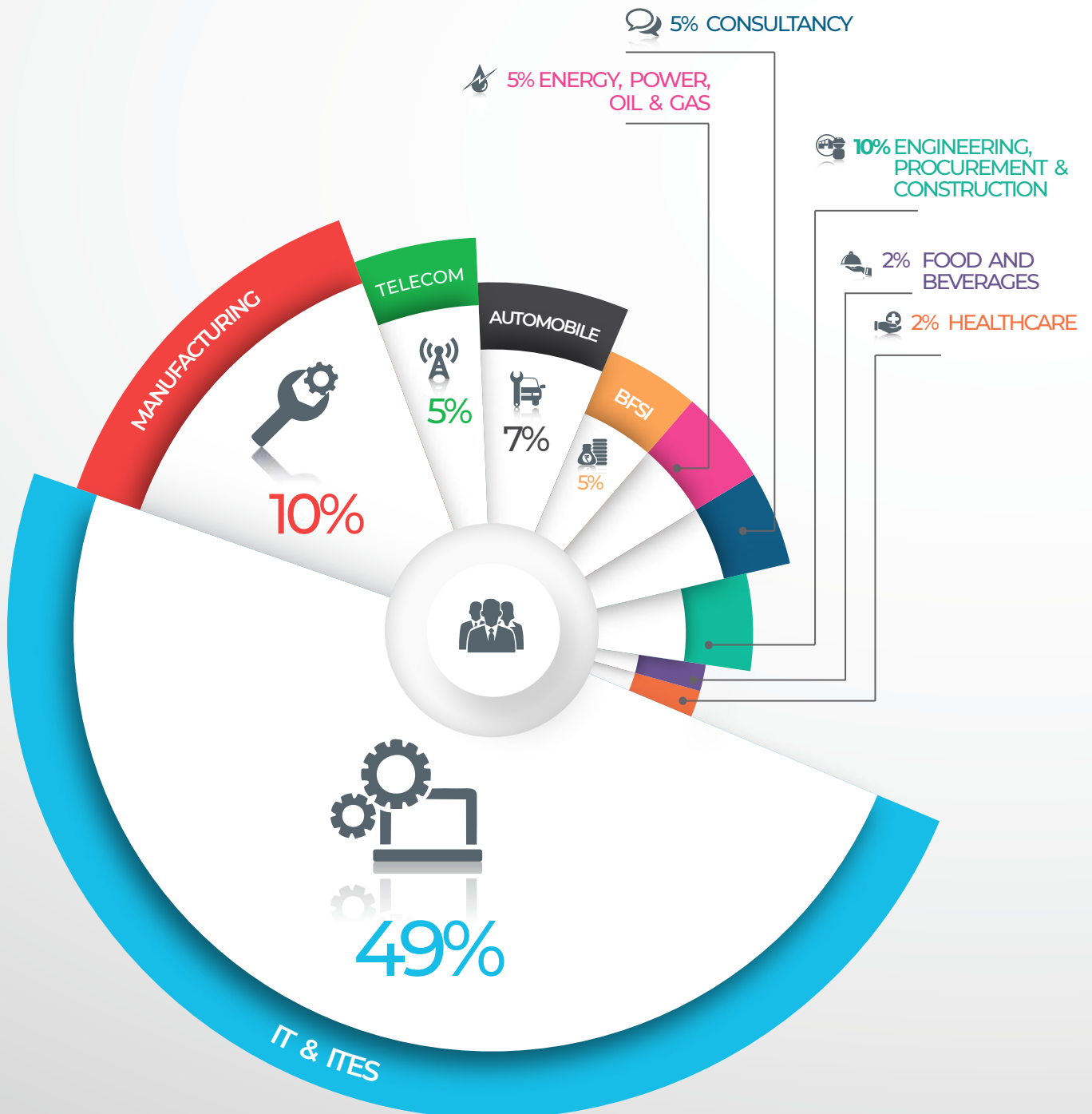


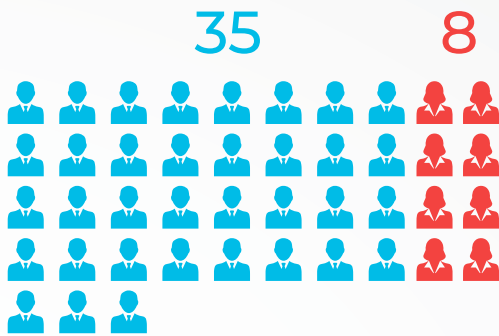
Class of 2019-20





Class Profile

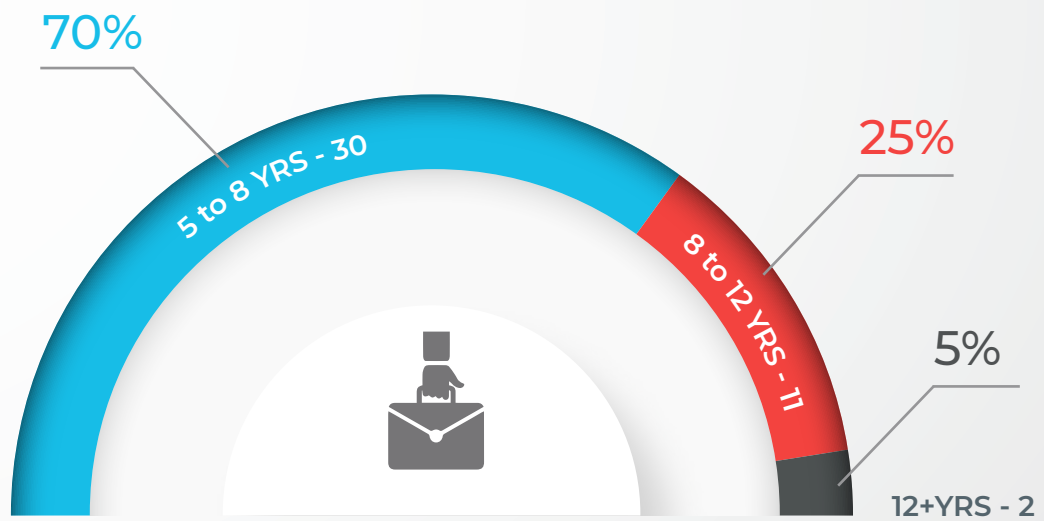




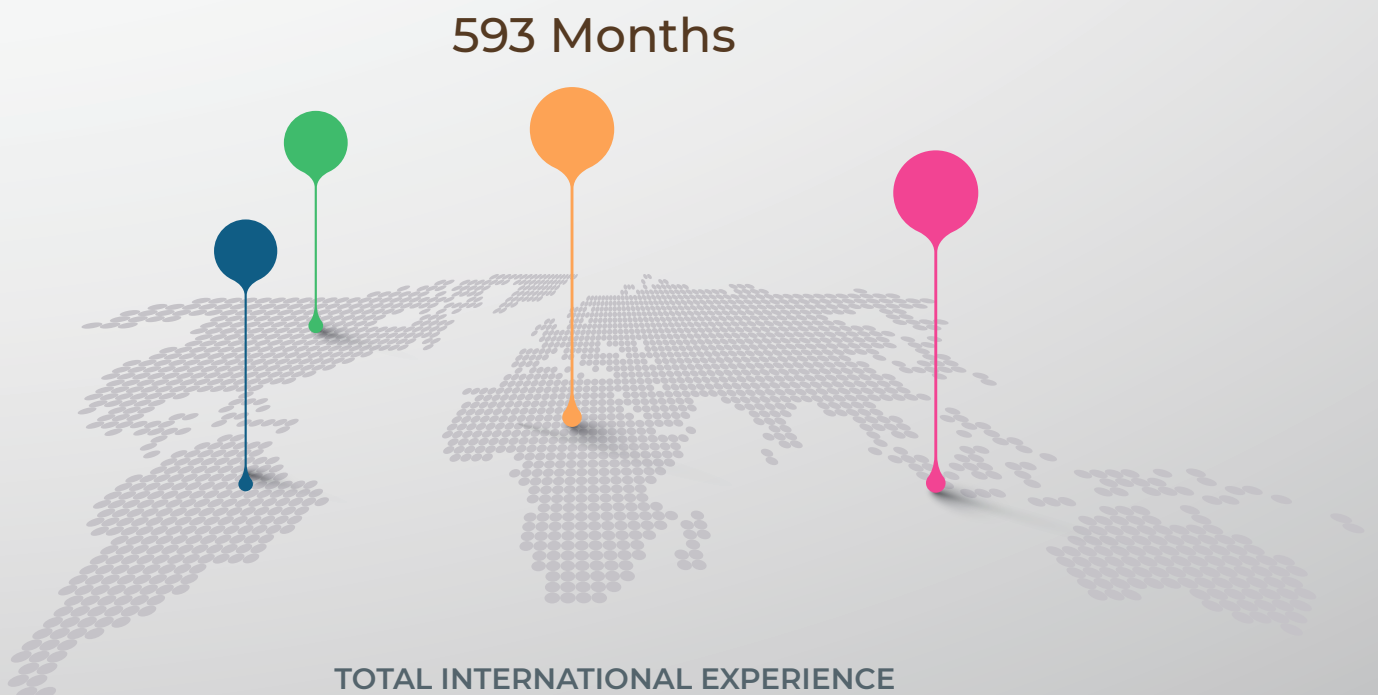
GENDER DIVERSITY



AVERAGE AGE (IN YRS)



EXPERIENCE DISTRIBUTION



TOTAL INTERNATIONAL EXPERIENCE



Individual Profiles



6+ years of experience in product development, including two years of international experience. Experience in precision agriculture solutions such as telematics, radios, and guidance systems. Led product verification and validation, reliability engineering, and statistical analysis of product performance and durability.



24
MONTHS OF
INTERNATIONAL
EXPERIENCE

B.Tech - Mechatronics Engineering
SRM University

Abhijeet Chauhan



EXP. 80 MONTHS | AUTOMOBILE

PROFESSIONAL ACHIEVEMENTS

- Spearheaded the development of a new and unique competency of "Software Reliability" at John Deere India and established processes for software defects prediction and software release readiness
- Led the reliability engineering activities and established reliability and performance goals for telematics, guidance controllers and sensors and ensured the profitability and quality of the products by achieving warranty returns to sales ratio of less than 1%
- Ensured 10% reduction in reliability testing expenditure (\$ 40,000 per product) across the product portfolio by developing accelerated life tests like HALT, CALT and MEOST and incorporating usage stress of 99th percentile users

EMPLOYMENT HISTORY

- John Deere India Pvt. Ltd. - Lead Engineer

AWARDS & RECOGNITIONS

- Received Commendable Contribution Award for reliability engineering work in new product development at John Deere Intelligent Solutions Group, USA
- Received WOW Award for developing Emerging and Early Failure Detection process for Crop Harvesting Dealer Technical Analysis Center

CERTIFICATIONS

- Certified Product Engineering Auditor - Issued by John Deere India
- Design for Reliability Program Planning and Implementation - Issued by Reliasoft in Feb 2015
- Publication on "Applying Reliability Principles to Software Development" at Applied Reliability and Durability Conference ARDC, Berlin, Germany 2019



6+ years of experience in software development. Led digital transformation and content management projects. Built customer confidence and handled new customer accounts. Contributed in project planning, execution, profitability, and end-to-end delivery.



B.E - Information Technology, Maharashtra Institute Of Technology, Pune University

Abhijit Bhadani



EXP. 78 MONTHS | IT/ITES

PROFESSIONAL ACHIEVEMENTS

- Valuable contribution in deal closure and engagements while supporting major US and German clients by managing resources and teams.
- Promoted to Technical Lead at Wipro Ltd. with an exceptional approval rating
- Major rescue of AEM Implementation account in HCL Ltd. by bringing new business user stories from a top US client - Deutsche Bank
- Provided valuable support to team DirectV during a sprint spillover incident and project shut down kind of scenario
- Recognition received from both Infosys's Senior Management and the client

EMPLOYMENT HISTORY

- Wipro Ltd. - Technical Lead
- HCL Technologies Ltd. - Lead Engineer
- Infosys Ltd. - Senior Systems Engineer

AWARDS & RECOGNITIONS

- Best Team Award in Infosys Ltd. for handling a team DirectV in April, 2016.

CERTIFICATIONS

- Awarded technical certification from Adobe for AEM Developer in April, 2018



6+ years of experience in software product development. Developed app and managed quality, process improvement, analytical frameworks, maintenance, and documentation. Worked on multiple innovations like chatbots, voice interfaces, and accessibility.



Bachelor of Science - Computer Engineering University of Illinois at Urbana-Champaign, USA

13 MONTHS OF INTERNATIONAL EXPERIENCE

Adarsh Hasija



EXP. 76 MONTHS | IT/ITES

PROFESSIONAL ACHIEVEMENTS

- Designed applications for emerging markets at a start-up (Team Streamz)
- Value addition by improved security features and reduced size of the application
- Successfully setup an analytics framework that helped company to understand user behaviour patterns
- Led development on First American's android application and led initiatives to explore new technologies in their products

EMPLOYMENT HISTORY

- TeamStreamz India Pvt Ltd. - Member Technical Staff
- First American India Pvt Ltd. - Senior Software Engineer
- ITC Infotech India Pvt Ltd. - Associate IT Consultant
- Acquity Group, Chicago USA - Associate Consultant

AWARDS & RECOGNITIONS

- First American's Award for the best performer for the quarter
- Award from Microsoft for the best use of cloud technology in a project.



6+ years of experience in project management. Executed large scale engineering, procurement & construction projects in Power and Food Processing sectors. Worked in project management, engineering, engineering management, and logistics management.



B.E - Mechanical Engineering
National Institute of Engineering,
Mysuru, Karnataka

Ajay Krishna Hebbar



EXP. 74 MONTHS | EPC

PROFESSIONAL ACHIEVEMENTS

- Successfully delivered project scope of work for 2 X 660 MW RRVUNL and 2 X 660 MW MPPGCL super critical thermal power plant project well within the project schedule (with L&T)
- Successfully introduced and familiarized novel Project Management Database System within the L&T organization
- Successfully designed, automated and published various score cards/dashboards, status analysis, and reporting system (with L&T)
- Successfully streamlined Change Management System, thereby ironing out critical project site change request issues (with L&T)
- Introduced Project Management SOPs along the lines of Project Management standard guidelines at 3F Industries

EMPLOYMENT HISTORY

- 3F Industries Pvt. Ltd. – Manager
- L&T MHPS Boilers Pvt. Ltd. - Assistant Manager

AWARDS & RECOGNITIONS

- Four Top performer Awards - in 2013,'14,'15,'17 at L&T

CERTIFICATIONS

- Project Management Professional | Project Management Institute, USA | 2016
- Operations Management | NPTEL, IIT Roorkee | 2018
- Data Analysis for Lean Six Sigma | Coursera, University of Amsterdam | 2019



6+ years of automotive experience. Spearheaded B2B sales for a large segment of customers including Volkswagen, Tata Motors, Fiat Chrysler, Mahindra & Mahindra, and ISUZU Motors. Augmented bottom line & top line of the projects and handled a business worth revenue USD 19 million/annum.



B.Tech - Production Engineering,
National Institute of Technology, Surat



Abhinesh Anand



EXP. 82 MONTHS | AUTOMOBILE

PROFESSIONAL ACHIEVEMENTS

- Acknowledged by Johnson Controls management as a top performer for the contribution in settlement of Tata Motors - Xenon business
- Won a significant business worth lifetime revenue GBP 36.5 million in a short span of 8 months by adding Fiat Chrysler India to the portfolio at Johnson Matthey
- Generated an export business worth lifetime revenue of USD 10.8 million by adding Nissan - Mercedes Benz JV in the organization's portfolio during the tenure at Faurecia
- Spearheaded the launch of ISUZU vehicle, RU30 and RT64, and single-handedly evolved the product and pricing strategy for the OEM.
- Conducted market studies for customer behaviors at Johnson Controls Innovation team from 2013 to 2015

EMPLOYMENT HISTORY

- Johnson Matthey India Pvt Ltd. - Assistant Manager
- Faurecia Interior Systems Ltd. - Assistant Manager
- Johnson Controls Automotive Ltd. - Officer

AWARDS & RECOGNITIONS

- Merit award from Johnson Controls Automotive Ltd for the commercial settlement of Xenon program



5+ years of experience in software development in retail domain. Developed multiple analytical report frameworks and improved the efficiency of the price publication process 5x times. Skilled in Oracle Retail products(RMS,FUSION MDM).



B.Tech - Electrical Engineering,
National Institute of Technology, Patna



Amit Kumar



EXP. 66 MONTHS | IT/ITES

PROFESSIONAL ACHIEVEMENTS

- Extensive experience in handling clients from the e-commerce and retail business
- Responsible for maintaining the Merchandising System (RMS) at Infosys Ltd.
- Provided techno-functional support to end users during development and testing while being involved in requirement gathering, as well as designing and developing interfaces between Oracle Retail and other interfaces
- Coordinated with QA and onshore team for monthly enhancements and patch fixes
- Independently handled the project for the client Ahold as a Senior Systems Engineer. The task included handling all the request related to PLSQL code and fusion MDM Application changes

EMPLOYMENT HISTORY

- Infosys Ltd. - Technology Analyst

AWARDS & RECOGNITIONS

- Insta award for exemplary performance in 2017.
- Among Top-5 Finalists from the Infosys Jaipur DC for the Coding Event "GLOBAL HACKATHON"



6+ years of experience in software project management. Built a team in cloud contact center and conversational experience domain. Spearheaded digital transformation and cloud migration initiatives for enterprise learning management system.



B.E. - Information Technology, Samrat Ashok Technological Institute, Vidisha, RGPV, Bhopal

Ankit Jain



EXP. 79 MONTHS | IT/ITES

PROFESSIONAL ACHIEVEMENTS

- Led 20+ team members to gain expertise in Cloud Contact Center area, was crucial to expand into new business areas
- Built customer confidence by proposals, solutions, demos and PoCs
- Coordinated business development at TCS Indore, involved pitching campus to stakeholders. Enabled and facilitated project movements
- Led transformation and roll-out of enterprise LMS used by 400,000+ users to make it cloud ready, also did process re-engineering during same effort. Project was awarded best liked change in unit
- Led the change to Agile way of working from waterfall model, was awarded Special Initiatives award for the same
- Led 10 Cr INR savings in process improvement project

EMPLOYMENT HISTORY

- Tata Consultancy Services Ltd. - Assistant Consultant

AWARDS & RECOGNITIONS

- Best Process Improvement Project - Unit Level
- AIP Anchor
- Maitree Volunteer
- Special Initiative Award
- CLP Faculty Award

CERTIFICATIONS

- Professional Scrum Master I
- ICAgile Certified Professional - Agile Coaching



PMP Certified IT Consultant with 12+ years of experience. Extensive experience in leading and managing teams. Supervised multiple Cross-Cultural teams involved in Data Warehousing projects for US Healthcare domain. Worked as liaison between the business clients and technology groups for execution of projects.



B.E. - Computer Technology, Rashtrasant Tukadoji Maharaj Nagpur University, Maharashtra

86+
MONTHS OF
INTERNATIONAL
EXPERIENCE

Ankit Kumar



EXP. 148 MONTHS | IT/ITES

PROFESSIONAL ACHIEVEMENTS

- Managed large-scale, complex and highly visible projects for major healthcare providers in USA
- Delivered scalability project as a part of an enterprise-wide initiative to scale up the DWH to handle 100% additional volume in terms of data and transactions
- Managed an eleven-member team and implemented various continuous improvement and innovative ideas to save cost and to generate maximum benefits for the client
- Planned and implemented disaster recovery for entire ETL shared platform which saved multiple critical projects during NAPA wildfires

EMPLOYMENT HISTORY

- Cognizant Technology Solution - Sr. Associate Projects
- Infosys Ltd. - Senior Systems Engineer

AWARDS & RECOGNITIONS

- Global Market AOA (Acts of Awesomeness) Award for EIM Practice from CTS
- Most Innovative Project of the Year 2015 - EIM HC award from CTS for implementing innovation that generated maximum impact in the year 2015
- Power Programmer and Spot Award from Infosys for excellent programming and analytical skills

CERTIFICATIONS

- Project Management Professional (PMP)



8+ years of experience in automotive industry. Handled customer relationship management and customer retention in after sales. Provided consultancy to channel partners for network expansion and enhanced profitability. Audited the service processes laid down by OEM which resulted in improved client business.



B.Tech - Automobile Engineering, WB University of Technology



Ankur Jain



EXP. 101 MONTHS | AUTOMOBILE

PROFESSIONAL ACHIEVEMENTS

- Designed the basic framework and foundation of MecaKnow and TechCo portals in LMS for Mahindra Trucks and Buses
- Successfully tested the MN25 test rig for training and quality purposes at M&M
- Trained thousands of participants on the overall operation of Pneumatic Brake system in HCVs
- Developed West 1 (Mumbai, Konkan and Goa), the first and only region in India with no Non-MOS area
- Awarded by the Top Management for the support provided to Jammu & Kashmir Maruti channel partners during 2014 flood relief operations
- Developed a mode by which end customer can bypass existing escalation hierarchy and directly contact undersigned leading to 85% reduction in complaints for Honda

EMPLOYMENT HISTORY

- Honda Cars India Ltd. - Area Manager
- Maruti Suzuki India Ltd. - Territory Manager
- Mahindra & Mahindra - Assistant Manager

AWARDS & RECOGNITIONS

- Awarded by the Excellerator Award - 5000BHP - Mahindra & Mahindra
- Best Territory Manager - Customer Service Excellence - three times consecutively - Maruti Suzuki India Ltd.
- Appreciated by Key customers (HNI & Corporates) for excellence in complaint resolution

CERTIFICATIONS

- Certified with Field Rep Training, Japan - Honda Cars India Ltd.



6+years of experience in IT service management. Experience in leading and managing IT infrastructure for clients in BFSI, Retail and Telecom Domains. Proficient in project management, project estimation, problem-solving, risk management and business development (start-up).



B.Tech - Information Technology, Gautam Buddha Technical University, Ghaziabad

Anurag Yadav



EXP. 73 MONTHS | IT/ITES

PROFESSIONAL ACHIEVEMENTS

- Led a couple of cross-functional teams in relation to day to day transaction application development project to maintain a high-performance business systems environment
- Implemented a new team structure to streamline the services offered and improve operational efficiency by 15% thereby saving \$132,000 for TCS and ensured business continuity
- Enhanced data security by creating key restriction policies and successfully implemented the same in alliance with Bank of America's business strategy
- Worked in a startup; second runner up at idea implementation competition conducted by Nass

EMPLOYMENT HISTORY

- Tata Consultancy Services Ltd. - IT Analyst

AWARDS & RECOGNITIONS

- TCS GEM 2019 for appreciation in IT infrastructure services



7 years of experience in Marketing and Sales. Worked in Consumption and Advertising sector. Expertise in Digital sales, Marketing Management, and Business Development. Contributed to revenue growth, brand recognition, product development and cost optimization for multiple organizations.



B.Tech – Bioinformatics, Padamshree Dr D.Y.Patil University



6 MONTHS OF INTERNATIONAL EXPERIENCE

Arjit Shukla



EXP. 84 MONTHS | FOOD AND BEVERAGES

PROFESSIONAL ACHIEVEMENTS

- Proven track record of growth in sales and marketing attained through e-commerce and traditional platforms. Achieved revenue growth from 5 Lakhs in March 2018 to 25 lakhs per month in March 2019 using click and brick model
- Worked in the advertising industry with Ogilvy/GGEN for 3 Years, worked on some of the biggest consumption/telecom/political accounts
- Launched a full product suite (F&B) offline and online
- Launched major personal care products - Online
- Lead a team of 5 Analysts for a major casino project in Macau

EMPLOYMENT HISTORY

- HelloGreen/ Revolutionary Fitness Pvt. Ltd. - Marketing Manager
- The Qwerty Ink - Consultant
- Ogilvy/ Geometry Global - Senior Manager
- H5 Asia Pacific Pvt. Ltd. - Lead Analyst

AWARDS & RECOGNITIONS

- Effies - Bronze - Activations
- Wow Awards - Gold - Activations
- Multiple Awards in Digital and Activation creative categories



9 + years of experience in project management consultancy. Executed projects for Solar PV Power Projects and Indian Naval Defense Projects (MoD, Indian Govt). Worked on construction projects, as well as implementation and commissioning support for solar cell manufacturing line and production.



B.Tech. Electronics and Communication, Guru Gobind Singh Indraprastha University, Delhi



Arpan Dutta



EXP. 110 MONTHS | CONSULTANCY

PROFESSIONAL ACHIEVEMENTS

- Led a subsidiary from inception, built 30 members team and managed operations & business development generating \$0.25M/year revenue
- Successfully tied first repeat client for the company by completing 60,000 Sq. Ft. construction project of \$4.5M for Sarine Technologies
- Managed prestigious Indian defense project of \$55M of homeland security, a remedial step that was taken post 26/11 attacks, for Indian Navy
- Completed 6.5MW solar power projects of \$10M from concept to commissioning
- Exposure to startup environment and worked with diverse set of clients and partners (German, Spanish, Israeli)

EMPLOYMENT HISTORY

- PIA Consultancy and Engineering Pvt. Ltd. - Sr. Project Manager
- Savitar Solar Power System Pvt. Ltd. - Project Engineer
- Indosolar Ltd. - Engineer

AWARDS & RECOGNITIONS

- Recognized and rewarded for successful completion of first esteemed Indian defence project for the organization.
- Recognized and rewarded for successful completion of first construction project for the organization.

CERTIFICATIONS

- Certification for Microsoft Project



6+ years of experience in the manufacturing sector with international exposure. Handled operations management for surface coating in the aluminum industry. Proficient in planning, finalizing product requirement & specification, risk analysis, problem-solving and cost optimization.



B.Tech., Polymer Engineering & Technology, Institute of Chemical Technology, Mumbai



73+ MONTHS OF INTERNATIONAL EXPERIENCE

Asad Amjad Borkar



EXP. 73 MONTHS | MANUFACTURING

PROFESSIONAL ACHIEVEMENTS

- Successfully modified the process of Internal anodizing of cylindrical profile thereby reducing cost by 10% and process time by 35%
- Co-developed a brand-new Color using dual coloring of Electro coloring & Dyeing system. Only Plant in the world to implement such a system
- Designed Efficient Clamping and Jigging method for automotive profile for the only plant in UAE that did Anodization on such profiles. This reduced batch timing by an average of 25 Minutes
- Created a quality benchmark by reducing defected parts to less than 300 PPM from the previous 1500 PPM as per the External PPM
- Received 3 Promotions in 6 Years, last of which was as Assistant Division Head

EMPLOYMENT HISTORY

- Gulf Extrusion LLC - Assistant Division Head

AWARDS & RECOGNITIONS

- Twice Received Appreciation Letter from Management for Outstanding Production
- Received Certificate of Appreciation from Management for achieving highest number of Production Batches per shift

CERTIFICATIONS

- Training Course in IATF 16949 Core Tools (APQP, FMEA, CONTROL PLAN, SPC, MSA & PPAP)



Australian citizen of Indian origin with 11.5 years of eclectic experience. Worked in IT consulting, pre-sales, enterprise & solution architecture, and product & service management. Led digital transformation to achieve world-class customer experience.



B. Sc. – PCM, Delhi University

MCA, GGS Indraprastha University, Delhi



68
MONTHS OF
INTERNATIONAL
EXPERIENCE

Ashish Kumar



EXP. 133 MONTHS | IT/ITES

PROFESSIONAL ACHIEVEMENTS

- A consultant with proficiency in assessing business capabilities, functions and architecture of an enterprise, followed by delivering a pragmatic Digital Transformation road-map
- Spearheaded IT Consulting and Pre-Sales work for winning digital-transformation business worth more than \$1Mn.
- Provided services of establishing EA framework or implementation strategy afterwards
- Designed and delivered the organization wide adaptation of "Paperless-Office" initiative worth \$4.5Mn at the largest General Insurer in Australia
- Effectively used the rich experience garnered through working in the UK, Japan, Australia, India and New Zealand in managing diverse clientele spread across geographies

EMPLOYMENT HISTORY

- KPIT Technologies - Solution Architect
- Nagarro India - Associate Solution Architect
- Symantec India - Principal IT Application Specialist
- Victoria University - Technical Analyst
- RedRock Consulting - Senior ECM Consultant
- QBE Insurance - Senior Technical Consultant



7 years of leadership experience for a Fortune 500 oil major in IT/ITES domain. Exposure in operations management, portfolio management, auditing and consulting. Proven track record of delivering value-based outcomes in a time-bound manner.



B.Tech - Information Technology, Amrita School of Engineering

MS, Vrije University, Amsterdam



83
MONTHS OF
INTERNATIONAL
EXPERIENCE

Balagopal R Pillai



EXP. 83 MONTHS | IT/ITES

PROFESSIONAL ACHIEVEMENTS

- Operationalized an enterprise wide data storage solution resulting in \$10 million annual savings
- Cost reduction of \$300K achieved in operations by contract re-negotiation
- Successfully managed the handover of multi-million-dollar operations between third party vendors with no disruptions to day to day IT operations
- Portfolio standardization exercise conducted in Lubricants business resulting in \$200K annual cost savings
- Impactful Audit reports submitted to the Audit committee on assurance level of IT controls in planning, project management and operations

EMPLOYMENT HISTORY

- Royal Dutch Shell - IT Operations Manager

AWARDS & RECOGNITIONS

- Three times winner of Shell Special Recognition Award (SRA)
- Completed the 3 year Shell Graduate Program
- Huygens Scholarship for outstanding talent for Masters program at Vrije University Amsterdam

CERTIFICATIONS

- Certified Information Systems Auditor (CISA)



7+ years of experience as sales professional in the manufacturing sector. Master's degree in engineering and international experience of more than 60 months. Worked in pre-sales, business development and key accounts management with a focus on OEM sales and marketing.



61
MONTHS OF
INTERNATIONAL
EXPERIENCE

B.E. - Mechanical Engineering, Pune University

ME - M.Engg, Minor-Industrial Control systems and Robotic Manipulations, Concordia University, Montreal, Canada

Siddharth Bendale



EXP. 87 MONTHS | MANUFACTURING

PROFESSIONAL ACHIEVEMENTS

- Proficient OEM Technical Sales Manager: Managed a team of 17 sales professionals to support OEM business worth 125 M USD for Grundfos North America
- Doubled the hit rate to 28% for project bids in a span of 2 years
- Ensured proper bidding and execution of water treatment projects in Mexico (worth 30M USD) and Niagara city water treatment plant in New-York, USA (worth 45M USD)
- Attained pre-order bookings of worth 24M USD for Grundfos Dosing pump by playing a pivotal role in product launch for the same. Executed various water treatment projects in Denmark, Mexico, Cuba, and UAE adding up to 90M USD
- Increased customer satisfaction by 20% in span of 3 years for North American customers

EMPLOYMENT HISTORY

- Grundfos North America - OEM-Technical Sales Manager
- Netzsch North America - Supervisor-Sales and Application Engineering
- District 3 Innovation System - Mechanical Lead
- Ecomak Systems - Mechanical Applications Engineer

AWARDS & RECOGNITIONS

- Best Upcoming Employee-2016

CERTIFICATIONS

- Catia V5



6+ years of experience in mining and infrastructure sector. Worked in operations consulting, project management and safety in metals & mining. Expertise in performance improvement, cost optimization, risk assessment, and regulatory compliance.



B. Tech - Mining Engineering, National Institute of Technology, Rourkela

M.Sc - Mining, West Virginia University, USA

Bisleshana B



EXP. 75 MONTHS | EPC

PROFESSIONAL ACHIEVEMENTS

- Successfully managed stakeholders provided valuable inputs on performance improvement and managed transaction advisory for different clients
- Achieved cost reduction of 7% through blast optimization for a client
- Formulated and implemented a course structure for capacity building program, and supervised & guided 120 trainee engineers
- Led cross-functional teams and collaborated with government officials for smooth acquisition of 300 acres of land for R&R activities and facilitated savings of about \$150,000 in interest payments by completing acquisition 2 months ahead of schedule
- Executed sustainable cost-cutting measures that improved the productivity of excavators and haul trucks by 12%

EMPLOYMENT HISTORY

- Uttam Blastech Pvt Ltd.- Senior Consultant
- Godavari Institute of Technology (GIET) - Asst. Professor
- Freelancing - Consultant
- Reliance Power Limited - Asst. Manager
- Hindustan Zinc Limited - Engineer

AWARDS & RECOGNITIONS

- Branch topper and winner of institute silver medal

CERTIFICATIONS

- Certificate in Project Management Principles and Practices (University of California, Irvine, USA)



12 years of experience in the IT industry. Worked in business domains such as banking & finance and telecom. Expertise in data analysis, data warehouse-design, development & implementation and data quality implementation.



B.E. - Electrical Engineering, Biju Patnaik University of Technology



80+ MONTHS OF INTERNATIONAL EXPERIENCE

Gyan Prakash Nath



EXP. 144 MONTHS | IT/ITES

PROFESSIONAL ACHIEVEMENTS

- Managed a multi-location, multi-member team at offshore and onsite for a leading US wealth management bank
- Led multiple teams working on various client projects such as, Legacy Modernization, ETL Platform migration & Platform upgradation and Production Support
- Experienced in tracking and reporting of various data quality metrics in multiple dimensions by BI Data Quality analytics which resulted in continuous data quality growth in the client data
- Successfully implemented Data Quality practice working with a major Telecom client in the US
- Facilitated successful pre-sales pitching for Informatica Data Quality project by POC creation and demonstration to a major healthcare client in the US

EMPLOYMENT HISTORY

- Softpath System LLC - Datawarehouse Specialist
- Tata Consultancy Services Limited - Assistant Consultant

AWARDS & RECOGNITIONS

- On the spot award, Best team award on multiple occasions.

CERTIFICATIONS

- IBM DB2 Certified Professional
- Certified Informatica Data Quality Specialist



13+ years of experience in the manufacturing sector. Worked in strategy, operations management, contract management, and inventory management, including 2 years of experience in retail sales and operations in the Oil and Gas sector.



B. Tech - Electrical Engineering, National Institute Of Technology (NIT), Silchar



Keshav Kumar Jha



EXP. 157 MONTHS | MANUFACTURING

PROFESSIONAL ACHIEVEMENTS

- Successfully installed PLC systems at SAIL Bhilai plant, adding financial benefit to the company of INR 24.98 Cr
- Successfully applied production process improvement in 2017, efforts for which led to an annual savings of INR 10.85 Cr
- Successfully applied production process improvement in 2015, leading to an annual savings of INR 75.37 Cr. It resulted in saving approximately 262160 Liters of water/day, which was appreciated by the Ministry of Labor & Employment
- Executed company's Fleet card program and introduced new ideas to Allied Retail Business which improved sales at BPCL

EMPLOYMENT HISTORY

- Steel Authority of India Limited - Manager
- Bharat Petroleum Corporation Limited - Executive Operations [Retail]

AWARDS & RECOGNITIONS

- Successfully led a team for an process improvement project, that won the Prime Minister's Shram Shree Award in 2015
- Received appreciation letters from General Manager, SAIL for achieving best production figure as Assistant Manager[Operations]



6+ years of experience in the IT sector. Worked in project management, client relationship management, requirement & impact analysis, application integration testing, test automation, reporting, and documentation. Expertise in managing migration projects spread across organizations.



7.5
MONTHS OF
INTERNATIONAL
EXPERIENCE

B.Tech - Electronics Engineering, Gautam Buddha Technical University, Lucknow

PG Diploma - Embedded System Design, CDAC - ACTS, Pune

Kshitij Sharma



EXP. 73 MONTHS | IT/ITES

PROFESSIONAL ACHIEVEMENTS

- Worked on migration of client's complete business of 2.5 million cards to CAMS
- Enabled annual savings of EUR 150 Million, for the client by ensuring implementation of PCI-DSS compliance at a lower cost
- Implemented new business model of client's acquiring bank functions, affecting approximately 15000 merchants and annual turnover of EUR 4.95 billion
- Led testing efforts with a third-party vendor for migration, operations and maintenance of client's complete debit card portfolio of 1.2 million cards

EMPLOYMENT HISTORY

- Accenture Solutions Pvt. Ltd. - Senior Test Analyst

AWARDS & RECOGNITIONS

- Accenture award: Accenture Celebrates Excellence (FY 2015, Q2) For automating data creation process in the project saving 200 man hours of work, using QTP.
- Accenture award: Accenture Celebrates Excellence (FY 2016, Q1) For the first major delivery to the client, leading to signing of further contracts.
- Accenture award: Accenture Celebrates Excellence (FY 2017, Q2) For delivery of complex enhancements for the client related to Authorizations and Card maintenance (layouts and rewards system updates).

CERTIFICATIONS

- ISTQB Foundation Level
- Card Operations from Indian Institute of Banking and Finance



10+ years of experience in the IT industry. Handled multiple critical functions such as customer relationship management, quality management, employee evaluation, and team handling. Expertise in managing escalations, solutions for high profile clients and cases in the banking and finance sectors.



MCA - IGNOU



Mandira Basu



EXP. 126 MONTHS | IT/ITES

PROFESSIONAL ACHIEVEMENTS

- Experience in multiple verticals of CRM including Team Handling, Employee Evaluation, Quality Management, Escalation Handling
- Worked with multi-cultural highly diversified global teams on various platforms. (Thomson Reuters)
- Have handled high level escalations for critical clients (Citi Bank, BOFAML)
- Developed the process and executed the deployment of a platform shift from WMW to WMW+ for BOFAML, involving 36,000 users including cause effect analysis of the newly developed application, and development of a full-fledged error categorization and resolution system

EMPLOYMENT HISTORY

- FNN Technologies Pvt. Ltd - Subject Matter Expert
- Capgemini, onsite at Société Générale - Senior Consultant
- Thomson Reuters - Senior Tech Support Analyst
- Dell International - Technical Support Expert

AWARDS & RECOGNITIONS

- Four times winner of the SILVER AWARD for outstanding performance at Thomson Reuters, Bangalore
- Hall of fame for Q3, 2012 Best senior analyst project for the year 2012 K4 at Thomson Reuters, Bangalore



8+ years of experience in IT and Embedded Systems. Extensive experience in the Aerospace and Aviation domain. Handled technical and non-technical activities such as development of automation tools, project planning and execution. Led and managed multiple teams for large aviation clients.



B.E. - Electronics & Communication Engineering, Visvesvaraya Technological University

Md Tabish



EXP. 102 MONTHS | IT/ITES

PROFESSIONAL ACHIEVEMENTS

- Developed critical airborne softwares such as Cockpit, Electrical System Module and landing gear system
- Implemented six sigma quality in multiple projects with no defects discovered in audits
- Achieved process improvement and cost reduction (amounting to 5% project cost) through automation with a large scope of future deployment
- Transformed large scale project structures to AGILE compliant. Built and sustained client relationships with Major aviation companies (Boeing & Airbus). Successfully complete industrial audits for FAA

EMPLOYMENT HISTORY

- HCL Technology - Technical Lead
- Einfochips Ltd. - Senior Software Engineer
- Trimax Infrastructure - Senior Software Engineer
- Cyient Ltd - Software Engineer

AWARDS & RECOGNITIONS

- Best individual contributor - HCL
- Team Lead Award - HCL
- Project Deployment Award - HCL

CERTIFICATIONS

- Certified associate in Project Management(PMI)
- Agile Scrum Master
- Six Sigma Green Belt



6+ years of experience in the IT sector. Worked in a diverse global team as IT quality analyst for IT strategy governance and controlling department. Skilled in IT governance, project management, KPI dashboards, and ITSM best practices.



B.E. - Computers, Mumbai University



1.5
MONTHS OF
INTERNATIONAL
EXPERIENCE

Shruti (Mody) Doshi



EXP. 76 MONTHS | IT/ITES

PROFESSIONAL ACHIEVEMENTS

- Provided controlled release approvals and reduced use of High Priority 'emergency' change types for SAP and increased compliance by 10%
- Implemented Change Management application at two manufacturing sites in India for 5 business units of LANXESS Chemical business; increased compliance score by 20-30%
- Ideated and coordinated end-to-end execution of OTRS (Incident Ticketing software) project; provided specialized solution for 3 services to reduce effort time by approximately 30 min per day and cost of approximately 5000 Euros a month
- Internalized responsibility of OTRS from 3rd party saving annually EUR 70,000+

EMPLOYMENT HISTORY

- LANXESS India Pvt. Ltd. - Analyst - IT Quality and Risk Management

AWARDS & RECOGNITIONS

- Individual performance award for successful rollout of LMS India to satisfaction of Group function PTSE, Dec 2017
- Individual performance awarded for successfully conducting activities to accomplish OTRS Consolidation project phase I off-site, Jun 2016
- Awarded promotion for demonstrating potential to take up larger responsibilities, Oct 2015

CERTIFICATIONS

- COBIT5
- PRINCE 2
- ITIL Intermediate RCV
- ITIL Intermediate OSA



5+ years of experience as a Chartered Accountant. Elaborate experience in the field of accounting, MIS reporting, budgeting, GST compliance, business process redesigning, financial modeling, CAPEX and OPEX management, project evaluation, inventory management, internal controls, and auditing.



Chartered Accountant - ICAI

B.Com - Career College

Monica Jain



EXP. 66 MONTHS | BFSI

PROFESSIONAL ACHIEVEMENTS

- Key contributor in development and implementation of Service management portal - a one stop platform from service request to auto bill booking tin respective GL codes
- Major contributor during GST transition phase
- Involved in system development and claiming input cost credit for area based exempted units i.e. Himachal plant
- Led the project "Zeus lite" focusing on improving internal controls in the business process and functional areas
- Worked on multiple cost management project bringing substantial savings to the organization

EMPLOYMENT HISTORY

- Puma Energy - Analyst
- Saint - Gobain India Pvt. Ltd. - Finance Executive
- Sai Commerce Classes - Faculty

AWARDS & RECOGNITIONS

- Secured 1st position in Black Coffer Insights 9.0 on topic - The future of Bank risk management - May 2019.
- Awarded operational excellence award in Business impact - High savings category in 2017.
- Covered in SG Synergy magazine under influential women in 2017.

CERTIFICATIONS

- Financial Modeling & Valuation Analyst - CFI
- Business Correspondent & Business facilitator issued by AISECT



5+ years of experience in Technical Sales & Consulting in wastewater management in Urban & Industrial sectors. Key areas of expertise - Process improvement, Data analysis, support in business development, Operations, Commissioning and Customer relationship management



B. Tech - Chemical Engineering, Laxminarayan Institute of Technology, Nagpur, Maharashtra



1 MONTHS OF INTERNATIONAL EXPERIENCE

Gaurav Panse



EXP. 68 MONTHS | EPC

PROFESSIONAL ACHIEVEMENTS

- Converted orders worth INR 25.5 Cr from 2017 to 2019 that contributed to 12.5% of overall top-line of Thermax Water Group
- Improved designing of plants which resulted in a 17% reduction in person-hours & 67% reduction in response time to customers through a configurator
- Developed a robust system for Leh Ladakh Hill Council at 14500 feet above the sea level operating at subzero atmospheric temperatures worth 15 Cr first of its kind in India
- SPOC for Waste water Enquiries for Philippines, Sri Lanka, Bangladesh, Dubai & Nigeria from 2017 to 2019
- Worked as a consultant for various sectors such as Textile, FMCG, Automobile & Dairy for wastewater treatment projects

EMPLOYMENT HISTORY

- Thermax Ltd. - Senior Executive

AWARDS & RECOGNITIONS

- Recognition and Cash Award for design and commissioning Effluent Treatment Plant (ETP) at TVS Motors
- Winner, out of 36 teams, of Technical Poster Presentation at IIT Bombay in 2011 all over India



8+ years of experience in project management. Led project execution, procurement, sub-contracting, and manpower management for thermal power plant projects. Including 2 years of experience in product development for R&D projects at BHEL.



B.Tech - Electronics & Communications Engineering, West Bengal University of Technology



Paritosh Mani



EXP. 97 MONTHS | EPC

PROFESSIONAL ACHIEVEMENTS

- Worked as the site coordinator and a lead engineer for successful commissioning of Renovation & Modernization (R&M) project of 500 MW power plant at NTPC Farakka (Rs. 55 Crore project)
- Also, reduced project commissioning cycle, thereby saving generation loss of more than Rs. 40 Cr for the customer
- Led a team of engineers for R&M of Control & Instrumentation system at Tenughat Thermal Power Station, Bokaro
- Worked on newly adopted (by BHEL) graphic based software for modelling power plant and successfully implemented the interface of the new model with the existing simulator

EMPLOYMENT HISTORY

- BHEL Kolkata - Senior Engineer

CERTIFICATIONS

- Certificate of Achievement for Modular Modeling System Interface by nHance Technologies, USA and BHEL-EDN, Bangalore



5 years of experience in the IT sector. Worked as a solution engineer in multiple functions. Engaged with partners across various industries and geographies, provided pre and post-sales advisory, technical support and technical account management.



B.E. - Computer Science Engineering, N.M.A.M. Institute of Technology, Nitte, Karnataka



Pratiksha Y Shetty



EXP. 60 MONTHS | IT/ITES

PROFESSIONAL ACHIEVEMENTS

- Designing, upgradation, implementation and deployment of standard/custom solutions for existing/new customers across Australia, India, South East Asia and, North America
- Developed sample Android Apps to drive successful customer adoption and was SME of Splash Ads
- Introduced a company-wide change, SHA-2 Certificates, to customers when SHA-1 was compromised

EMPLOYMENT HISTORY

- InMobi - Solutions Engineer
- Akamai Technologies - Customer Solutions Engineer

AWARDS & RECOGNITIONS

- Received Avengers Award in Q1 of 2016 for the team for doing a superlative job by integrating with nearly 200 publishers.
- My idea was shortlisted as best top 10 in Wizards program in 2014



13+ years of experience in IT Services for global banking clients from Europe, USA & East Asia. Expertise in project management and IT transformation solutions delivery using emerging technologies such as automation, cloud & agile. Proficient in management of large size team & customer relationship management.



36+
MONTHS OF
INTERNATIONAL
EXPERIENCE

B.E. - Electronics & Telecommunication Engineering, Government College of Engineering Pune (COEP) - Pune University

Avinash Narwade



EXP. 165 MONTHS | IT/ITES

PROFESSIONAL ACHIEVEMENTS

- Successfully carried out the IT Transformation of world's leading bank using Cloud technology to set up a secured data transmission system to 3 credit reference agencies
- Rolled out risk assessment product, helping the client to gain competence in UK credit cards & mortgage market
- Collaborated with 13 teams to deploy a solution using a hybrid Agile approach
- Led 22 QA team members to enable the digital transformation for Bank's mortgage processes in China, HK & India
- Formed a 40-member QA team for a UK's reputed insurance group to support its claim system transformation to Guide-wire platform

EMPLOYMENT HISTORY

- Capgemini - Manager

AWARDS & RECOGNITIONS

- Honored with 'Capgemini Value Creator' organizational award in 2018
- Awarded as 'Gem of an associate' for demonstrating strong people's skills
- 'High Potential' candidate at Capgemini and shortlisted among top 3% of mid-level managers.

CERTIFICATIONS

- Certified Scrum Master ® / Agile Scrum Master
- Cloud Computing Foundation Certificate ® / EXIN
- Automation Specialist Level 1 ® / TOSCA
- See-Test Mobile Automation / EXPERITEST
- ITIL Foundation and ITSM



IT enterprise consultant with 9+ years of experience in technology and business consulting and enterprise management systems such as IFS ERP, and CRM. Worked in cross-functional and techno-functional roles in industry verticals such as oil & gas, power, EPC and IT. Proficient with data science concepts and modelling.



54+
MONTHS OF
INTERNATIONAL
EXPERIENCE

PG - Diploma in Business Administration, Symbiosis Center of Distance Learning

B. Tech Honours - Electronics & Communications, Uttar Pradesh Technical University

Pyush Shrivastava



EXP. 110 MONTHS | IT/ITES

PROFESSIONAL ACHIEVEMENTS

- Business Strategies, Project Implementation and Solution deployment in complex cross cultural business environment across global locations
- Techno-Functional Consulting experience in enterprise systems modules such as Projects, Contracts, Distribution, Sales, Finance, CRM, HR, Business Analytics and Process Audit
- Higher Management Reporting, Earned Value Management (Projects Revenue worth USD 5M), CAPEX/OPEX (budgetary proposals worth USD 1.5M), Dashboard and Income Statement preparation. Python Programming and Data Structures, Data Analysis, Data Visualization and ML using Python
- Hands-on experience with Jupyter Notebooks, Zeppelin Notebooks, RStudio IDE, IBM Watson Studio

EMPLOYMENT HISTORY

- IMCO Engineering and Construction, Kuwait - IFS Technical Consultant
- Infosys Ltd, India - Senior Systems Engineer
- Resource Square Solutions, India - Service Desk [Contractual Employee at Accenture]

AWARDS & RECOGNITIONS

- Certificate of Appreciation: Valuable contribution in supporting IFS Enterprise Management systems awarded by IMCO Engineering & Construction, Kuwait
- Certificate of Appreciation: Successful Go-Live and Project Implementation roll out from the client.

CERTIFICATIONS

- IBM Certified Data Science Professional
- IMS/QMS-ISO 9001, ISO 9001, 14001 & BS OHSAS 18001



6+ years of experience in banking and engineering services. Worked in SME and Treasury banking for largest public and private Indian banks.



B.E. - Mechanical Engineering, Visvesvaraya Technological University

Post Graduate Certificate in Securities Market, National Institute of Securities Market, Mumbai

R. Adithya



EXP. 78 MONTHS | BFSI

PROFESSIONAL ACHIEVEMENTS

- Have facilitated the implementation of the process for "Variation Margin with Interbank counterparties" for Domestic and International branches affecting daily market worth USD 50-100 million
- Implemented Bank wide guidelines for "Outlay of Funds" which is a market of approximately Rs. 100 Cr
- Was responsible for sourcing and credit risk assessment of loans for SME & Retail segment loans for ticket size of up to Rs. 10 Cr along with monitoring of daily branch operations for a branch having assets worth Rs. 30 Cr
- In HCL, I was responsible for the functional review of test plans and procedures of pneumatic & hydraulic valves along with Quality control and capability analysis of dental brackets

EMPLOYMENT HISTORY

- ICICI Bank Ltd. - Manager
- State Bank of India - Probationary Officer
- HCL Technologies Ltd. - Member Technical Staff

CERTIFICATIONS

- Certificate Course In Foreign Exchange
- Certificate in Business Analytics from Manipal Global University



Supply chain management professional with 6+ years of experience in the energy, oil & gas sector. SME for development of business control centre for decision support. Expertise in ideation and implementation through process design CSL optimization. Worked in inventory crisis management in lean period for large scale manufacturing.



B.Tech – Petrochemicals, Maharashtra Institute of Technology, Pune



Raghvendra Pandey



EXP. 80 MONTHS | ENERGY, POWER, OIL & GAS

PROFESSIONAL ACHIEVEMENTS

- SCM- Better visibility of key Business Drivers; Daily Production, Sales, Pending Orders, Inventory at Warehouses
- 10% Improvement in on time customer order fulfilment within 24 hrs (from 80 to 88%)
- 35% improvement in aging stock liquidation by strict monitoring FIFO violations
- Achieved savings of 25 Cr by improving storage efficiency of secondary warehouse by stock re-arrangement and system enhancements
- Reduced 1460 man hours per year analysing and implementing changes in order management system

EMPLOYMENT HISTORY

- Reliance Industries - Sr. Manager

AWARDS & RECOGNITIONS

- Accredited with GEM (Going Extra Mile) Performance Award of RIL in 2013-14 and 2017-18
- Dhirubhai Ambani Trophy in the Best Major Site Category 2014-15 in the field of CASHe journey (Change Agents for Safety Health & Environment)
- Best Presenter Award in CASHe journey 2016-17

CERTIFICATIONS

- Certificate of Excellence of Young Operation Engineer's Program, Reliance Manufacturing Academy, February 2016



9+ years of experience in the IT sector. Worked as database consultant and developer on home loan and mortgage system for Bank of America, digital forms system for UBS, and securities movement and control for BNY Mellon. Expertise in requirement analysis, solution design, project management, and handling customer.



B.E. Honours -
Electronics &
Communication,
RGPV Bhopal



6
MONTHS OF
INTERNATIONAL
EXPERIENCE

Raj Kumar Dwivedi



EXP. 113 MONTHS | IT/ITES

PROFESSIONAL ACHIEVEMENTS

- Designed and developed BNY Mellon's new functionality of business to business message correction for domestic and global market
- Implemented multi indexing and electronic signature in UBS's client forms and automated forms definition process in UBS database
- For Canada Post - designed and managed MS SQL 14 database for routing of incoming and outgoing parcels and packages
- For Bank of America - successfully migrated CACS, STRATA and BUREAULINK applications from a mainframe system to a distributed system

EMPLOYMENT HISTORY

- Cognizant Technology Solution - Senior Associate
- Infosys Limited - Technology Analyst

AWARDS & RECOGNITIONS

- STAR award in 2018 for improving the process and productivity in UBS project of Cognizant.
- INSTA Award in 2015 for automating collection batch jobs in BofA project of Infosys Limited.
- Won state level debate competition and national level university quiz competition

CERTIFICATIONS

- IBM DB2 10.1
- Cognizant's internal banking domain certification



M.B.B.S. doctor with 7 years of experience in the healthcare industry. Worked in the both public and private sector. Worked as a self-employed professional for majority of the career.



M.B.B.S, Dr.
Bhimrao Ambedkar
University



Ruchi Gupta



EXP. 83 MONTHS | HEALTHCARE

PROFESSIONAL ACHIEVEMENTS

- Provided consultations and performed non-surgical procedures for all skin & hair related ailments when working as a Founder/Owner of CosmoQuery
- Responsible for skin & hair consultations and non-surgical procedures in body care as a Cosmetic Aesthetician
- Practiced medicine as a visiting consultant with Vijaya Diagnostics (a leading diagnostics chain in Hyderabad) and as a resident in ENT department at Dr. Hedgewar Arogya Sansthan, New Delhi (Delhi State Government Hospital)

EMPLOYMENT HISTORY

- CosmoQuery - Founder/Owner
- La belle Bodycare Pvt. Ltd. - Doctor
- Vijaya Diagnostics - Visiting Physician/Doctor
- Dr. Hedgewar Arogya Sansthan (Delhi Government Hospital) - Doctor
- Chhatrapati Shivaji Subharti Hospital - Resident Intern Doctor

AWARDS & RECOGNITIONS

- Part of training programs such as Integrated Management of Neonatal and Childhood Illness, Problem Solving for Better Health.

CERTIFICATIONS

- Business Foundations Specialization from University of Pennsylvania
- Health Leadership from UNSW Australia (The University of New South Wales)



8+ years of experience in software development. Experience in the financial services domain. Proficient in project management, client relationship management, team management, requirement gathering, impact analysis, design and development and product maintenance.



B.E. Honors - Chemical Engineering Birla Institute of Technology & Science (BITS), Pilani



Ankita Sachan



EXP. 105 MONTHS | IT/ITES

PROFESSIONAL ACHIEVEMENTS

- Youngest Project Manager to lead a mission critical account of TCS, National Securities and Depository Limited (NSDL) with a team of 25
- Spearheaded support and end-to-end development for NSDL eServices and eDPM tracks, which handles the processing of all depository trading instructions and maintains client accounts
- Designed, developed and launched NSDL's First Mobile Application
- Led TCS BANCS Repository team that connects the external financial bodies by translating the incoming feeds for further processing in the product
- Delivered a successful PoC on FIX protocol for Exchange connectivity, resulting in a substantial business increase for Deutsche Bank

EMPLOYMENT HISTORY

- Tata Consultancy Services - Assistant Consultant
- Infosys Ltd. - Senior Systems Engineer

AWARDS & RECOGNITIONS

- Recipient of Certificate of Honor by-Who's Who Among American High School Students, 36th and 37th Annual Edition, USA (2002-2003)
- Recipient of Certificate of Honor by National Honor Roll 2002-2003 Commemorative Edition, USA.
- Honored with induction into National Honor Society of Secondary Schools, USA (2003)
- One of the founding members of the Centre for Women Studies, CWS, at BITS Pilani (2005-2007)
- Member of National Service Scheme NSS BITS Pilani Chapter (2004-2007)



5+ years of experience in the telecom sector. Expertise in product management for telecom products and services. Worked in network planning, data analysis, end-to-end testing, and quality assurance of the core network.



B.Tech - Electronics & Telecommunications, National Institute of Technology, Bhopal



Sakshi Shrivastava



EXP. 69 MONTHS | TELECOM

PROFESSIONAL ACHIEVEMENTS

- Managed Jio's back-haul network through network planning, solution validation and, data analysis
- Performed quality audit and survey of Jio sites, resulting in the 4G service improvement by 10%
- Managed Jio's 4G launch readiness of top 17 metro cities
- Tested the ability of the Jio network to handle 100 million user
- Led a 4- member team responsible for reducing 4G data failure rates by 30% post Jio launch
- Implemented the software-defined networking concept first time in Jio network for broadband service named Gigafiber

EMPLOYMENT HISTORY

- Reliance Jio Infocomm Limited - Manager

AWARDS & RECOGNITIONS

- Received the Letter of Appreciation from the Reliance Chairman, Mr. Mukesh Ambani, on reducing 4G data failure rates by 30% post Jio launch.
- Honoured with Rajya Puraskar (second-highest national award) for contribution in multiple social activities through the Bharat Scouts and Guides movements
- Received educational scholarship from Central Government for securing under-10000 rank in AIEEE



7+ years of experience in the telecom sector. Worked in project and product management, presales, network audit, and service operations. Worked with more than 50 clients including US's biggest telecom operator - AT&T



B.Tech - Electronics & Telecommunications, Uttar Pradesh Technical University



3 MONTHS OF INTERNATIONAL EXPERIENCE

Satyam Sharad



EXP. 93 MONTHS | TELECOM

PROFESSIONAL ACHIEVEMENTS

- As a PMO, successfully handled AT&T's Los Angeles market's LTE Site Construction & Carrier Integration Project with highest ever number of 3G/4G carriers (6000 4G Commissioned) to be integrated within a year
- Helped grow AT&T's Los Angeles market as the highest revenue generating market for Amdocs for the year 2017-18, PM market share growth from 19% to 33%
- In Ericsson, successfully implemented Lean Six Sigma in NOC operations to improve the quality of Trouble Tickets generated and was awarded the Yellow Belt Certificate

EMPLOYMENT HISTORY

- Amdocs - Associate Project Manager
- Aircom (Teoco) | Presales Consultant
- Ericsson India Global Services Pvt. Ltd. - Network Engineer

AWARDS & RECOGNITIONS

- AT&T Spotlight Award for integrating 6000 4G carriers in a year for AT&T LA Market (2018).
- Three Star of The Month awards in Amdocs for efficient project delivery
- Three Teostar awards for engaging and acquiring new customers for Aircom in MENA and APAC
- Ace Award, quarterly award, for automating LTE neighbour addition process saving 90-man hours a month in Ericsson
- Power Award, quarterly award, for bulk frequency retune and call drop improvement in Ericsson

CERTIFICATIONS

- ITIL Intermediate (APMG International) Lean Six Sigma- Yellow Belt (Ericsson)



6+ years of experience in IT consulting, software development, and IT service delivery. Worked in domains such as retail and market data. Expertise in data analysis, data warehousing and data integration solutions using ETL.



B.Tech - Information Technology, Dhirubhai Ambani Institute of Information and Communication Technology



Saurabh Pashine



EXP. 79 MONTHS | IT/ITES

PROFESSIONAL ACHIEVEMENTS

- Automated data validation process for data feeds thereby reducing the manual efforts by 100-man hours in a month for a major Retail Client in the US
- Significantly contributed to the implementation of Data Migration Activity from Oracle to HANA for one of the leading retail client.
- Implemented and loaded data model for Energy Dashboard Prototype creation for a major US based Energy Client
- Successfully deployed PwC GST ASP tool to aid in GST filing process for one of the Auto Comp Client

EMPLOYMENT HISTORY

- PricewaterhouseCoopers - Senior Consultant
- Tata Consultancy Services - System Engineer

AWARDS & RECOGNITIONS

- Client Appreciation for Prototype Energy Dashboard Creation by deriving valuable insights from data in PwC
- OnTheSpot Award for Outstanding Contribution towards Automating Processes within project in TCS

CERTIFICATIONS

- ITIL Foundation in IT service Management



5+ years of experience in broadcast media with expertise in solution security. Played leadership role as SPOC for OTT security product and release planning from inception to delivery. Handled defect management and collaboration with key clients & partners spread across APAC region at critical stages.



B.Tech - Electronics & Communication Engineering, Galgotias College of Engineering & Technology, Uttar Pradesh Technical University

Shrankhla Gupta



EXP. 70 MONTHS | IT/ITES

PROFESSIONAL ACHIEVEMENTS

- Collaborated with diverse functional teams (APAC and Europe region) and application vendors (APAC region) for Critical Incident Management for clients, resulting in zero SLA breaches
- Led a team of 10 people for OTT project for E2E and application testing
- SME for quality assessment of OTT platforms for India's largest DTH operator
- Automated 60% of test cases through integration using Python programming and APIs, reducing resource cost by 30%
- Ideated and implemented automation of health check of Irdeto's OTT backend components.
- Analyzed UI/Engagement heat maps for clients for cost estimation, which were key business drivers in decision support.

EMPLOYMENT HISTORY

- Irdeto Technology Pvt. Ltd. - Services Engineer (Tatasky)

AWARDS & RECOGNITIONS

- Worldwide recognition on skill basis by different teams and people on Irdeto's official portal
- Multiple employee of the month
- Foundation Level certified ISTQB Tester

CERTIFICATIONS

- Excel-Ericsson Professional Certification
- Conditional Access Level-1 certification by Irdeto



9+ years of experience in technology strategy and IP consulting. Expertise in innovation management in diverse sectors such as organic textiles, A.I. and IoT. Generated eight-digit revenues with a clientele of over 200 businesses in India and abroad.



B.E. - Biotechnology, Visvesvaraya Technological University

Sourabh Nyalkalkar



EXP. 117 MONTHS | CONSULTANCY

PROFESSIONAL ACHIEVEMENTS

- Led IP solutions business of Lexorbis in SME segment with eight-digit revenue figures (INR) consecutively for the past three years growing at 12-14% annually
- Conceptualized and commercialized a docket management product for streamlining paralegal and accounting streams at Inolyst resulting in 20% cost savings annually
- Part of the team that created India's first IPR helpline and an e-commerce platform for hiring IP/ legal services before its successful acquisition

EMPLOYMENT HISTORY

- LexOrbis Consulting Pvt Ltd - Manager
- Inolyst Consulting Pvt Ltd - Manager
- Maxval IP Ventures Pvt Ltd - Junior Patent Analyst

AWARDS & RECOGNITIONS

- Awarded "Employee of the Year" in 2012-13
- Received "Best Colleague of the Year" award in 2013-14
- Mentor at Emprassario 2017
- Won the first Prize at Biomodel/Prototype Presentation at Intercollege Festival

CERTIFICATIONS

- Indian Patent Agent Certification (IN/PA 1835) Completed Certificate course on Innovation Management Program by RSM Netherlands



9+ years of experience in the IT sector. Worked in the banking and healthcare industry in areas of data analytics, management, and reporting. Extensive experience in stakeholder management, requirement analysis, project management, and process optimization.



B.Tech - Computer Science & Engineering, Biju Patnaik University of Technology



Subhendu Nayak



EXP. 112 MONTHS | IT/ITES

PROFESSIONAL ACHIEVEMENTS

- Led the development of the model ready data for retail banking portfolios (Current accounts, Savings, and SME) and supported the estimation of expected credit losses and forecasting change in balances of deposit accounts
- Managed the process migration of marketing campaigns from SAS to Big Data, resulting in process optimization and reduction of execution time by 30%
- Implemented the multi-market and multi-channel event-based marketing campaigns with an annual revenue of USD 5 million

EMPLOYMENT HISTORY

- Barclays - Data Strategy Analyst
- American Express - Engineer 1
- EXL Services - Senior Business Analyst
- Tata Consultancy Services - Assistant System Engineer

AWARDS & RECOGNITIONS

- Star Performer Award for "Automation of the data and reporting process" at EXL Services

CERTIFICATIONS

- SAS Certified Base Programmer in SAS 9



6+ years of experience in ONGC. Managed procurement of services and monitored repairs with specialization in contract management, vendor management and e-procurements. Managed steel renewal contract with an annual budget of 12 crores over a period of 3 years.



B.Tech - Mechanical, Engineering National Institute of Technology, Raipur



Sumit Singh



EXP. 75 MONTHS | ENERGY, POWER, O&G

PROFESSIONAL ACHIEVEMENTS

- Performed repairing, maintenance, monitoring and reporting for seven drilling rigs of ONGC
- Successfully managed repair contracts with cost outlay from 2 crores to long term steel renewal contracts with cost outlay of 12 crores
- Executed the entire procurement cycle through e-procurement portal of the company and carried out all functions related to repair contracts on MM Module of SAP system

EMPLOYMENT HISTORY

- Oil and Natural Gas Corporation - Executive Engineer

CERTIFICATIONS

- Certificate in Project Management (CIPM) from International Institute of Projects and Program Management (I2P2M)- Certificate number – CIPM 15 10708, dated 2 September 2015



12 years of experience in the manufacturing sector. Experience in Business development for drives and automation-based solutions. Expertise in industrial drive-based technology and business. Worked in roles ranging from technical to business development and strategy.



B.Tech - Electrical & Power Engineering, National Institute of Technology, Nagpur

Swapnil Athaya



EXP. 144 MONTHS | MANUFACTURING

PROFESSIONAL ACHIEVEMENTS

- Business Development - Responsible towards the growth of Top line (Net Sales) and Bottom Line (Net Income) as per agreed annual sales target
- Product Positioning, Placement and Segmentation-right product for right market and application
- Engineering and Commissioning of variable frequency drive-based systems (415 Volts to 11000 Volts) for Large Drive Applications based Industries
- HINDALCO - Erection and commissioning of Electrical systems for 1X15 MW Captive Power plant

EMPLOYMENT HISTORY

- Siemens - Manager
- Hindalco - Project Engineer

AWARDS & RECOGNITIONS

- 12% CAGR in product revenues against 6% market growth YoY. 10% CAGR in channel revenues YoY. Merit Reward-Sales tool implementation
- 150% CAGR in product revenues. Team Leader and Visionary for cost optimization project -Kohinoor
- Winner of the Quarter 2016 , Synergy of the Quarter-2015



7+ years of experience in the energy sector. Worked in techno-managerial roles in business development and E&C projects. Handled tenders and end-to-end project management.



B.Tech - Mechanical Engineering, Visvesvaraya National Institute of Technology (VNIT) , Nagpur



Utkarsh Unnithan



EXP. 93 MONTHS | EPC

PROFESSIONAL ACHIEVEMENTS

- Prepared Techno Commercial bids for BHEL and received orders of more than 4800 Cr
- Improved cash flow by optimizing pricing & payment break-up that led to cash collection worth Rs 100 Cr in 2018-19
- Handled Insurance Claims and implemented IT process for the same. Last FY liquidated 75 Cr out of outstanding 150 Cr

EMPLOYMENT HISTORY

- Bharat Heavy Electricals Limited - Sr. Engineer

AWARDS & RECOGNITIONS

- Awarded the Best Executive of the quarter (July-Sept 2018) for exceeding the BSC parameters set for the department and initiatives taken towards process improvement of insurance claims
- Took initiative as a committee member to smoothly carry out Inter NIT sports meet(held at Nagpur after 6 Years) & consortium (First Management fest) at VNIT, Nagpur

CERTIFICATIONS

- Executive certificate program in Entrepreneurship-IIM Kashipur
- Completed e-module program of Project Management in BHEL



Placement Procedure

The EPGP participants have extensive domain knowledge and have come from diverse industries such as IT & ITES, Power, Manufacturing, Automobile, Finance, Telecommunication, Media, Oil and Gas, Infrastructure, FMCG and Consulting. Recruitment is targeted to fill mid-level and top-level executive positions. To meet recruiters' requirements, the EPGP office and placement committee facilitate the process of candidate assessment and subsequent selection all year round.

Pre-Placement Talk

1

- The EPGP placement committee works with the recruiter to schedule a Pre-placement talk (PPT).
- A PPT is an opportunity for the recruiters to understand the batch dynamics and to connect with the candidates. In the PPT, the recruiter shares key aspects of his/her organisation and employment opportunities available to the candidate.
- The talk is followed by a Q&A session, wherein the recruiter addresses the queries of the candidates. The EPGP placement committee then collaborates with the recruiter to finalise best possible dates to drive the placement process further.

2

Applications & Shortlist

- After the PPT, the recruiter floats the job description (JD), and interested candidates then send their detailed profiles to the placement committee.
- The recruiter, aided by the placement committee (if necessary), subsequently shortlists the eligible candidates, following which this list is sent to EPGP office at least one week prior to the start of the interview process.

Candidate Interviews

3

- The recruiter initiates interview process for the shortlisted candidates on the dates agreed with the placement committee, and is allowed to interact and assess the shortlisted candidates before the final interviews.
- This recruitment process usually completes within 4 to 5 weeks from the start of PPT.



Contact Details

Placement Committee Email Id: epgp_placecom@iimidr.ac.in

Offers & Acceptance

4

- The recruiter can make an offer to the student after the final interview. For an offer to be valid, it should include details of designation, location, remuneration, and other relevant terms and conditions required by the candidate to make a decision.

Negotiations on compensation and other terms of employment between the recruiter and the candidate should be strictly confidential. Once concluded, recruiter is requested to inform the EPGP placement office of the outcome of these interactions.

Normally, the recruiter sends the official offer letter to the EPGP office within a period of 10 days from the date of selection.

The acceptance of an offer is subject to the directives set by the EPGP office.

Abhinesh Anand	+91 808 714 8069
Adithya R	+91 805 007 2208
Ankit Jain	+91 885 063 4515
Gaurav Panse	+91 966 572 3793
Keshav Jha	+91 940 798 0343
Pyush Shrivastava	+91 969 574 0607
Shruti Mody	+91 992 074 2523
Subhendu Nayak	+91 971 892 2578




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 <https://www.iimidr.ac.in/executive-programmes/executive-post-graduate-programme-in-management-epgp-2/>

 <https://in.linkedin.com/in/epgp-iim-indore-936a8333>

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