



## High Impact Leadership

Date: October 8-10, 2025 | Location: IIM Indore Campus



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### Objectives:

The basic objective of this course is to provide participants with an integrated and comprehensive view Leadership and its impact. The course will begin by understanding oneself and the impact that one's own behavior has on others. The program will enable an appreciation of different theories and models of leadership and sensitize the participants to various aspects of leadership. Leader's impact on groups and individuals will be explored through various interactive case discussions and exercises. Essential leadership skills like communication, coaching and goal setting will also be discussed. The course also aims to present Leadership from an experiential learning approach; that is the participants not only read the concepts but also practice and experiment by using some of these techniques in a simulated organizational situation.

### Overview and content:

The program will cover the following topics-

- Classical and contemporary approaches to leadership
- Understanding oneself and impact of one's behavior on others
- Essential leadership skills, like communication, feedback, coaching, and goal setting
- Leadership impact on teams
- Emerging dimensions of leadership like network analysis, ambidextrous leadership, and management of change

### Target Audience:

This program is aimed at senior and middle level leaders. Besides, this program would be useful for all those who are managing small to medium teams and are early-level leaders in their organization. Though the program focuses on the business context, emerging leaders in non-business contexts will also find the content useful since many issues relating to leadership are generic in nature.

### Fee:

The fee for the programme is Rs. 54,000 /-\* per participant (Includes course material, room on twin sharing basis and board expenses). GST, as applicable, will be additional.

### Discount:

An organisation sponsoring five or more participants to an MDP will be entitled to a group discount of 10% on the total fee payable provided that at least five participants actually attend the programme. If the actual participation is less than 5, refund may be made after deducting the full fee of actual number of participants who attend the training programme. The group discount would be applicable only to short duration programmes of up to 20 days.





### Accommodation:

Participants opting for accommodation at Indore will be provided room on twin sharing basis, in furnished air-conditioned rooms. Accommodation is on twin sharing basis from noon of day before the first day to noon of the day after the last day of the programme. In case a participant desires accommodation on single occupancy basis, the same may be provided on request, on first-come first-served basis, subject to availability and applicable accommodation charges.

### Status of IIMI Alumni for Executive Education Programmes:

The participant who completes the programme successfully will be eligible for the Executive Education Alumni status of IIM Indore. The participant is required to apply separately along with the necessary fee of Rs. 1,000/- + GST @18% per person (for two years) and Rs. 10,000/- + GST @18% per person (for Lifetime) to register his name with IIM Indore Executive Education Alumni.

### Benefits of IIM Indore's Alumni include:

- a) Subscription to the brochures and newsletters from IIM Indore
- b) Access to the IIM Indore Campus Library (on-site access only)
- c) Official email ID of the institute

The Executive Education Alumni status will be available on request and participants will be required to follow the documentation process set-up by the Alumni office. Mere successful completion of the programme, application submission, and fee does not entitle a participant to be eligible for executive education alumni status. IIM Indore reserves the right to confer executive education alumni status.

IIM Indore reserves the right to modify the above conditions at its discretion at any time without notice. Only the courts at Indore will have the territorial jurisdiction to try any disputes arising in respect of the Executive Alumni membership being granted.

### Registration:

Participants are generally to be sponsored by organizations. However, application by Individuals may also be accepted. A formal communication regarding the acceptance of nomination/application will be sent to nominees prior to commencement of the programme. Nomination form(s) and programme fee through Electronic Fund Transfer must reach the MDP Office 15 days prior to commencement of the programme.

### Programme Coordinator:

Prof. Ranjeet Nambudiri

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## About IIM Indore

Indian Institute of Management Indore (IIM-I) is an autonomous public business school located in Indore, Madhya Pradesh, India. IIM Indore has received the prestigious Triple Crown accreditations - first from the Association of MBAs, AMBA in 2016 (a UK-based accreditation agency), second from the AACSB in 2019, and third from the EFMD Quality Improvement System (EQUIS), the globally recognized international organization for management development, in December 2019. IIM Indore is the second IIM in India to receive these triple accreditations.

## National and International Rankings

IIM Indore, due to its consistent efforts in improving academic standards and achieving academic excellence in all its programmes, has achieved commendable rankings by various National and International ranking agencies. Presently, IIM Indore is ranked 8<sup>th</sup> in the NIRF ranking (a Ministry of HRD, Government of India initiative), 61<sup>st</sup> globally in the Executive Education (Open) programmes and 85<sup>th</sup> globally in the Executive Education (Customized) programmes in the FT Ranking and 25<sup>th</sup> rank (Asia) in QS World Rankings for our global MBA



सिद्धिमुलं प्रबन्धनम्  
भा. प्र. सं. इन्दौर  
IIM INDORE

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