



सिद्धिमुलं प्रबन्धनम्
भा. प्र. सं. इन्दौर
IIM INDORE

भारतीय प्रबंध संस्थान इंदौर
INDIAN INSTITUTE OF MANAGEMENT INDORE

Managing and Leading Teams

Date: September 17-19, 2025 | Location: IIM Mumbai Campus

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Overview:

The programme is meant for developing leadership skills to manage and lead teams effectively. Whether you are a first-time leader or an experienced one struggling to achieve results with the existing team, becoming a team leader comes with its own set of challenges. The ability to influence the team and motivation to succeed as a team leader are necessary for future career growth. This programme will help you rethink your behaviour within a team, expose you to various aspects of team processes and thereby unleash your leadership style which will help you build and lead high performance teams.

Objectives:

- a. Understand various team processes essential for building a high performance team.
- b. Learn how to resolve conflicts within teams and arrive at a consensus.
- c. Enable the participant to receive feedback with an open mind and thereby increase employee engagement and motivation.
- d. Develop leadership skills to lead teams in the VUCA world.
- e. Learn how to communicate as a leader in multi-generational teams/organizations.

Content:

The programme is divided into three modules with one module per day.

The 1st module focusses on the understanding of team formation and team decision making processes.

The 2nd module exposes the participants to the techniques of creating and leading high performing teams.

The 3rd module highlights the various leadership styles and leadership communication techniques to navigate the VUCA world.

For Whom:

The programme is for professionals with 5-20 years of experience, who are team leaders, department heads, and program managers.

Fee:

The fee for the programme is Rs. 57,000/-* per participant (Includes course material) GST, as applicable, will be additional.

Discount:

An organisation sponsoring five or more participants to an MDP will be entitled to a group discount of 10% on the total fee payable provided that at least five participants actually attend the programme. If the actual participation is less than 5, refund may be made after deducting the full fee of actual number of participants who attend the training programme. The group discount would be applicable only to short duration programmes of up to 20 days.

Status of IIMI Alumni for Executive Education Programmes:

The participant who completes the programme successfully will be eligible for the Executive Education Alumni status of IIM Indore. The participant is required to apply separately along with the necessary fee of Rs.1,000/- + GST @18% per person (for two years) and Rs. 10,000/- + GST @18% per person (for Lifetime) to register his name with IIM Indore Executive Education Alumni.

Benefits of IIM Indore's Alumni include:

- a) Subscription to the brochures and newsletters from IIM Indore
- b) Access to the IIM Indore Campus Library (on-site access only)
- c) Official email ID of the institute

The Executive Education Alumni status will be available on request and participants will be required to follow the documentation process set-up by the Alumni office. Mere successful completion of the programme, application submission, and fee does not entitle a participant to be eligible for executive education alumni status. IIM Indore reserves the right to confer executive education alumni status.

IIM Indore reserves the right to modify the above conditions at its discretion at any time without notice. Only the courts at Indore will have the territorial jurisdiction to try any disputes arising in respect of the Executive Alumni membership being granted.

Registration:

Participants are generally to be sponsored by organizations. However, application by Individuals may also be accepted. A formal communication regarding the acceptance of nomination/application will be sent to nominees prior to commencement of the programme. Nomination form(s) and programme fee through Electronic Fund Transfer must reach the MDP Office 15 days prior to commencement of the programme.

Contact details of the programme coordinator

Prof. Mit Vachhrajani
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About IIM Indore

Indian Institute of Management Indore (IIM-I) is an autonomous public business school located in Indore, Madhya Pradesh, India. IIM Indore has received the prestigious Triple Crown accreditations - first from the Association of MBAs, AMBA in 2016 (a UK-based accreditation agency), second from the AACSB in 2019, and third from the EFMD Quality Improvement System (EQUIS), the globally recognized international organization for management development, in December 2019. IIM Indore is the second IIM in India to receive these triple accreditations.

National and International Rankings

IIM Indore, due to its consistent efforts in improving academic standards and achieving academic excellence in all its programmes, has achieved commendable rankings by various National and International ranking agencies. Presently, IIM Indore is ranked 8th in the NIRF ranking (a Ministry of HRD, Government of India initiative), 61st globally in the Executive Education (Open) programmes and 85th globally in the Executive Education (Customized) programmes in the FT Ranking and 25th rank (Asia) in QS World Rankings for our global MBA



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