

# PGPMX

FOR THE NEXT LEVEL OF BUSINESS LEADERSHIP



**EQUIS**  
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AMBA**  
ACCREDITED



भारतीय प्रबंध संस्थान  
INDORE



## MBA for Working Executives

Among the Top 25 B-Schools  
in the Asia-Pacific QS  
Executive MBA Rankings (2024)

Indian Institute of Management Indore invites applications from eligible candidates for admission to the 23<sup>rd</sup> batch of two-year alternate weekend PGPMX commencing August 2025.

### Programme Highlights

- ◆ On-campus classes on alternate weekends at Powai, Mumbai Campus.
- ◆ Session with Faculty of IIM Indore.
- ◆ Upon successful completion of the programme, participants are awarded the **Master of Business Administration degree**
- ◆ Programme includes IIM Indore campus immersion and international immersion.

### Eligibility & Admission Process:

- ◆ Eligibility: (i) Bachelor's degree with minimum 50% or equivalent CGPA  
(ii) 5 Years of work experience after bachelor's degree as on the last date for applications.
- ◆ Selection based on Aptitude Test and Interview.

### IMPORTANT DATES

Last date for Application:  
Sunday, 22 June 2025  
Online Aptitude Test and  
Interviews:  
Sunday, 29 June 2025

### Webinars

Sunday, 11 May 2025 at 10:30 am  
Sunday, 08 June 2025 at 10:30 am

### Register here:

[www.iimdr.ac.in/?p=7035](http://www.iimdr.ac.in/?p=7035)



**Venue for Classes:** IIM Indore, Mumbai Campus, 7<sup>th</sup> Floor, Hiranandani Knowledge Park, Powai, Mumbai – 400076, Maharashtra

**Contact for Admissions:** PGPMX Office, Indian Institute of Management Indore, Prabandh Shikhar, Rau-Pithampur Road, Indore - 453556, MP

**Tel.:** +91-731-2439793, +91-9589013774, **Email:** [pgpmxadmission@iimdr.ac.in](mailto:pgpmxadmission@iimdr.ac.in)

# PGPMX

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AMBA  
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सिद्धिमुल प्रबन्धनम्  
वा. प्र. सं. इन्दौर  
IIM INDORE



## वर्किंग एग्जीक्यूटिव्स के लिए एमबीए (MBA)

एशिया पसिफिक क्षेत्र के शीर्ष  
25 बी-स्कूलों में शामिल  
क्यूएस एग्जीक्यूटिव एमबीए रैंकिंग (2024)

भारतीय प्रबंध संस्थान इन्दौर नवंबर 2025 से शुरू होने वाले द्विवर्षीय पोस्ट ग्रेजुएट प्रोग्राम फॉर वर्किंग एग्जीक्यूटिव्स इन मुंबई (PGPMX) में प्रवेश के लिए योग्य उम्मीदवारों से आवेदन आमंत्रित करता है।

### कार्यक्रम की मुख्य विशेषताएं

- ◆ पवई, मुंबई परिसर में महीने के दो वीकेंड क्लास (शनिवार एवं रविवार)।
- ◆ आईआईएम इन्दौर के फैकल्टी द्वारा शिक्षण।
- ◆ कार्यक्रम सफलतापूर्वक पूर्ण करने पर एमबीए डिग्री।
- ◆ आईआईएम इंदौर कैम्पस में कक्षाएं और इंटरनेशनल इमर्शन।

### योग्यता एवं चयन प्रक्रिया

- ◆ योग्यता: (अ) स्नातक डिग्री में न्यूनतम 50% या समकक्ष सी.जी.पी.ए. (ब) स्नातक डिग्री के बाद 5 वर्ष का कार्यानुभव आवेदन के अंतिम तिथि के दिन।
- ◆ चयन एप्टीट्यूड टेस्ट और इंटरव्यू के आधार पर।

### महत्वपूर्ण तिथियां

आवेदन की अंतिम तिथि:

रविवार, 22 जून 2025

ऑनलाइन एप्टीट्यूड टेस्ट और इंटरव्यू:

रविवार, 29 जून 2025

### वेबिनार

रविवार, 11 मई 2025 सुबह 10:30 बजे एवं  
रविवार, 08 जून 2025 सुबह 10:30 बजे

रजिस्ट्रेशन के लिए वेबसाइट देखें :

[www.iimdr.ac.in/?p=7035](http://www.iimdr.ac.in/?p=7035)



कक्षाओं का स्थान : आईआईएम इन्दौर, मुंबई परिसर, 7वीं मंजिल, हीरानंदानी नॉलेज पार्क, पवई, मुम्बई - 400 076, महाराष्ट्र

प्रवेश के लिए संपर्क करें : पीजीपीएमएक्स कार्यालय, भारतीय प्रबंध संस्थान इन्दौर, प्रबंध शिखर, राऊ-पीथमपुर रोड, इन्दौर 453 556 मध्य प्रदेश

फोन : +91-731-2439793, +91-9589013774 ; ई-मेल : [pgpmxadmission@iimdr.ac.in](mailto:pgpmxadmission@iimdr.ac.in)



**Post Graduate Programme in Management  
for Working Executives  
A 2-year Alternate Weekend Programme**

**MBA**  
Degree Programme

Among the Top 25 B-Schools in the  
Asia-Pacific QS Executive MBA  
Rankings (2025)



## ABOUT IIM INDORE

To impart high quality management education and training, the Department of Higher Education, Ministry of Education, Government of India, established Indian Institutes of Management (IIMs) as Institutes of Excellence. The Institutes are recognized as premier management institutions, comparable to the best in the world for teaching, research, and interaction with industries.

Established in 1996, the Indian Institute of Management Indore (IIM Indore) has been a leader in management education, interfacing with the industry, government and PSUs. It is promoted and nurtured by the Ministry of Education, Government of India, and is an institute of national importance under the Indian Institutes of Management Act 2017.

Situated atop a scenic hillock, the 193 acre campus of IIM Indore provides an ideal backdrop for contemplative learning. IIM Indore has the latest in teaching aids, rich learning resources, IT backbone, state-of-the-art sports complexes, and hostels as well as contemporary infrastructure.



## ABOUT IIM INDORE, MUMBAI CAMPUS

IIM Indore opened its campus in CBD Belapur, Navi Mumbai, in 2011. The campus is now located at the Hiranandani Knowledge Park, Powai, Mumbai. The Institute offers executive programmes from the campus. Being at the heart of business activity gives the Institute an opportunity to leverage its interaction with industries, which is vital for business education.

## PGPMX FOR THE NEXT LEVEL OF BUSINESS LEADERSHIP

The **Post Graduate Programme in Management for Working Executives (PGPMX)** is a two-year alternate weekend programme offered by IIM Indore from its campus at the Hiranandani Knowledge Park, Powai, Mumbai. Successful completion of the programme leads to the award of **Master of Business Administration (MBA)** degree.

## WHO IS THE PROGRAMME MEANT FOR?

- For working executives and entrepreneurs.
- For people who want to enhance their managerial skills and accelerate their career growth.
- For people who wish to pursue formal management education while continuing to work.
- For people who believe they have the potential for business leadership.
- For graduates with five or more years of work experience after their bachelor's degree.



## PROGRAMME HIGHLIGHTS

Two-year, alternate weekend Post Graduate Programme in Management for Working Executives and Entrepreneurs.

- Certification: Master of Business Administration (MBA) degree will be awarded upon successful completion of the programme.
- Ideal for mid-to-senior level executives aiming for formal management education.
- To focus on core management subjects as well as on the latest knowledge domains.
- Classes at IIM Indore's Mumbai Campus.
- The programme is led by distinguished faculty from IIM Indore and industry professionals.
- Curriculum and rigour is similar to regular 2-year Post-Graduate Programme.
- International Immersion Programme.
- IIM Indore Campus Module.
- Opportunity to network with cohorts from diverse industries.
- Acquire managerial skills for the next level of business leadership.



## WHAT YOU CAN EXPECT

- A big boost to your career goals post the successful completion of the programme.
- Enhance the ability to anticipate, assess and respond to opportunities and problems from an organizational perspective.
- Develop the ability to create strategic and tactfully integrated plans to achieve organizational goals.
- Learn from distinguished peer groups with diversified careers.

## YOUR TIME COMMITMENT

- Requires commitment of approximately 48 weekends.
- Requires dedicated 15-20 hours per week outside the classroom for self study assignments and project work.
- One week of International Immersion at an International University/Institute.
- A one week on-campus module at the Indore campus.

## PEDADOGY

- The pedagogy is a mix of lectures, case discussions, project work, term papers, assignments, seminar presentations, role plays, management games and simulations.
- Emphasizes experiential learning with opportunities for creative collaboration across peers, faculty & own organization.

## ELIGIBILITY

### The candidate must have:

1. A bachelor's degree or its equivalent.
2. The percentage of marks obtained at the bachelor's degree or the preceding degree should be a minimum of 50 or equivalent CGPA.
3. Completed at least 5 years of full-time managerial/professional experience after obtaining a bachelor's degree, as on the last date for submission of applications.

The programme is open to all nationalities.

## PROGRAMME FEE

The Programme Fee is Rs. 17,60,000/- (Rupees Seventeen lakh sixty thousand only). The Commitment Fee is payable at the time of accepting the Institute's offer of admission. Term-wise fee is payable before the commencement of a Term as shown in the table below:

FEE PARTICULARS	AMOUNT Rs.	FEE PARTICULARS	AMOUNT Rs.
Commitment Fee	1,00,000	Term 4	2,75,000
Term 1	2,85,000	Term 5	2,75,000
Term 2	2,75,000	Term 6	2,75,000
Term 3	2,75,000	Alumni Fee*	10,000

*\*The Alumni Fee is payable along with Term VI fee. Taxes on the Alumni Fee, as applicable, will be additional.*

## SCHEDULE OF CLASSES

- Classes are held on alternate weekends  
Saturdays : 08:00 hrs to 18:30 hrs  
Sundays : 08:00 hrs to 17:00 hrs
- International Immersion and IIM Indore Campus Module:  
This will be held in the 2<sup>nd</sup> year of the programme. These will be announced by the Institute well in advance.

## VENUE FOR CLASSES

IIM Indore Mumbai Campus

7<sup>th</sup> Floor, Hiranandani Knowledge Park Powai, Mumbai - 400076, Maharashtra.

Telephone: +91-22-69224100, 226924104



# CURRICULUM



Academic input is delivered through two types of courses: Core courses and Elective courses. Core courses (Term 1 to 3) are compulsory for all participants. They provide participants with the fundamental conceptual knowledge, analytical skills and techniques, contextual understanding, environmental awareness and overall perspective, which serve as the base for the programme. The elective courses, which are offered in the second year (Term 4 to 6), give participants a deeper understanding of different functional areas and enable them to specialize in areas of their choice.

## CORE COURSES

Term 1	Term 2	Term 3
<ul style="list-style-type: none"> <li>• Communication in an Organisational Context</li> <li>• Microeconomics for Managers</li> <li>• Financial Accounting</li> <li>• Cost Accounting</li> <li>• Management Perspectives on Information Systems</li> <li>• Marketing Management - I</li> <li>• Operations Management</li> <li>• Perspectives on Individual Dimensions</li> </ul>	<ul style="list-style-type: none"> <li>• Macroeconomic Environment and Policy</li> <li>• Financial System and Resources</li> <li>• Business Ethics and CSR</li> <li>• Marketing Management - II</li> <li>• Decision Analysis</li> <li>• Leadership and Visioning</li> <li>• Perspectives on Group Dimensions</li> <li>• Design Thinking</li> <li>• Strategic Management - I</li> </ul>	<ul style="list-style-type: none"> <li>• Financial Management</li> <li>• Legal Aspects of Business</li> <li>• Social Media Marketing</li> <li>• Global Sourcing</li> <li>• Leading and Managing Change</li> <li>• Strategic Human Resource Management</li> <li>• Logical Thinking Process</li> <li>• Strategic Management - II</li> </ul>

### Elective Courses:

In the second year of the programme, participants can choose elective courses of their interest offered in the following management disciplines.

- |                                    |                                  |                         |
|------------------------------------|----------------------------------|-------------------------|
| • Communication                    | • Economics                      | • Finance & Accounting  |
| • Information Systems              | • Marketing                      | • Operations Management |
| • Organizational Behaviour and HRM | • Humanities and Social Sciences | • Strategic Management  |

*Note: Selection of courses is done together by the batch.*

### International Immersion Programme:

The International Immersion Programme (IIP), an essential and mandatory part of the programme design, is held in the second year. The participants attend this 5-day programme at an International University/Institute. The IIP aims to expose participants to best business practices and trends internationally.

No additional tuition fee is charged. However, participants will be required to bear the cost of travel, accommodation, and meals, etc.

### Online Preparatory Courses:

Participants are given access to online preparatory Courses as soon as they accept the admission offer and pay the commitment fee. Participants earn credits on successful completion of these courses.

- |                            |                        |                              |
|----------------------------|------------------------|------------------------------|
| • Management Communication | • Spreadsheet Modeling | • Mathematics for Management |
| • Quantitative Methods     | • Financial Accounting | • Finance                    |

### Capstone Course:

The Capstone course aims to help students synthesize what they learn through the two years. The course allows the participants to apply the knowledge acquired in the programme to real-life situations.

*Note: IIM Indore reserves the right to make changes in the curriculum at its sole discretion without prior intimation.*

# ADMISSION TO PGPMX

Applications are invited for admission to the  
23<sup>rd</sup> batch of PGPMX (Batch I of 2025-27)

## Important Dates

Information Webinar:

- i) 11 May 2025 at 10.30 am
- ii) 08 June 2025 at 10.30 am

- Last date for submission of applications: ..... Sunday, 22 June 2025
- Aptitude Test and Interviews: ..... Sunday, 29 June 2025
- Offer of admission: ..... Within 8 days of the interview
- Last date for acceptance of admission offer: ..... Within 10 days of admission offer
- Inauguration & Orientation Programme: ..... 02-03 August 2025 (Saturday and Sunday)
- Commencement of the Sessions : ..... By the second week of August 2025

## ADMISSION PROCESS

**Step 1. Submission of Application:** All interested candidates should complete the online application form. After submitting the form, an acknowledgement with a system-generated application number will be sent to the provided email address. Login credentials with editing rights will be provided to the candidates in the same email. Candidates may edit their application form until the last date for submission. It is advised that candidates save a copy of their application form after submission.

Incomplete application forms will not be considered. Candidates must complete all parts of the application form or explain in the form why a part has not been completed. It is important to consider this when applying for admission to the programme.

**Step 2. Payment of Application Fee:** Candidates should pay the application fee of **Rs. 5,000/- (Rupees Five thousand only)** online within one working day of submitting the online application form. Applications without payment of application fee will not be considered. The application fee is non-refundable.

**Step 3. Aptitude Test and Interview:** Selection will be based on the candidate's performance in the aptitude test and interview to be conducted by the Institute on specified dates. The aptitude test will be conducted on the specified date in the first half of the day, followed by candidates interview. While some interviews will take place on the same day as the aptitude test, others will be scheduled on later dates as announced. Candidates are advised to keep themselves free on all the dates announced for the aptitude test and Interview.





**Step 4. Offer of Admission:** Candidates who are offered admission to PGPMX will be required to accept the offer, in the prescribed format, within the date specified in the admission offer letter. The format will be sent with the offer of admission.



**Step 5. Acceptance of Admission Offer and Payment of Commitment Fee:** Candidates who are offered admission to PGPMX will be required to accept the offer, within the date specified in the admission offer letter, in the prescribed format. The format will be sent with the offer of admission.



**Step 6. Registration:** The candidates will be required to submit a duly filled in and signed registration form on the registration date. More details about registration will be sent along with the admission offer letter.



## CONTACT US ADMISSION

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Email: [pgpmxadmission@iimidr.ac.in](mailto:pgpmxadmission@iimidr.ac.in)

Website: [www.iimidr.ac.in](http://www.iimidr.ac.in)

Indian Institute of Management Indore

Prabandh Shikhar, Rau-Pithampur Road Indore 453556, Madhya Pradesh, India





सिद्धिमूलं प्रबन्धनम्  
भा. प्र. सं. इन्दौर  
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Mumbai Campus

**Indian Institute of Management Indore Mumbai Campus**

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Mumbai 400076, Maharashtra, India

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