

**INDIAN INSTITUTE OF MANAGEMENT INDORE**



# **CONSOLIDATED PLACEMENT REPORT**

<https://iimidr.ac.in>

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# SUMMER PLACEMENT REPORT

2024-26

# DIRECTOR'S MESSAGE

At IIM Indore, we take immense pride in our ability to foster leaders who excel across diverse industries and roles. This year's summer placement season has once again reaffirmed the strength of our academic rigor, industry integration, and student caliber.

Despite the challenges posed by global economic uncertainties, our students have successfully secured exceptional opportunities with leading organizations. The participation of 200+ recruiters, including 25+ new hiring partners, is a testament to the trust that the corporate world places in IIM Indore.

The institute's unique pedagogy, supported by its Triple Crown accreditation, continues to develop globally competitive professionals equipped to navigate the complexities of the modern business landscape.

We extend our heartfelt gratitude to our recruiting partners, alumni network, and faculty for their unwavering support. Together, we have achieved yet another milestone in building a thriving ecosystem of learning and growth.



## SUMMARY

IIM Indore is proud to announce the successful completion of Summer Placements for the batch of 2024-2026, marking another milestone in the institute's legacy of excellence. This year's placement season witnessed participation from over 215 recruiters, including 25 first-time recruiters, reflecting the institute's growing appeal among industry leaders.

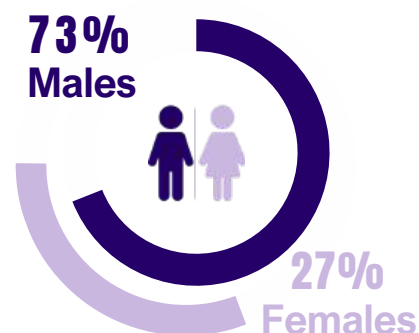
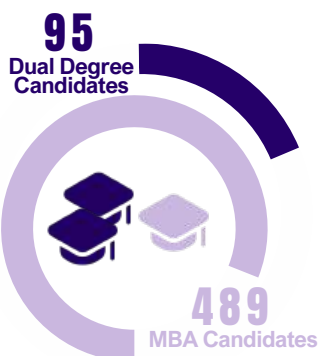
The average stipend offered rose to ₹2.53 lakhs for the two-month internship, showcasing a significant year-on-year increase. The highest stipend reached ₹5 lakhs, demonstrating the robust demand for IIM Indore's talent across various sectors. Consulting, IT/Analytics, Finance, and General Management continued to attract the majority of offers, complemented by exciting roles in Sales & Marketing and emerging domains like Product Management and Sustainability.

The stellar performance of our students across functions and industries reinforces IIM Indore's position as one of India's leading management institutes. We extend our gratitude to our valued recruiters, faculty, and placement team for their unwavering support and contribution to yet another successful placement season.

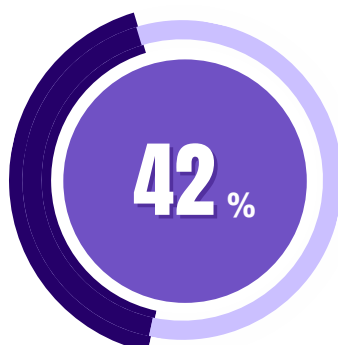


# BATCH OF 2024-26

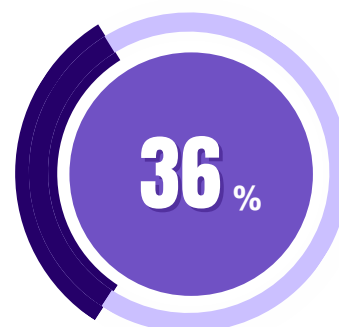
## Diversity at Campus



Average work  
ex of MBA candidates

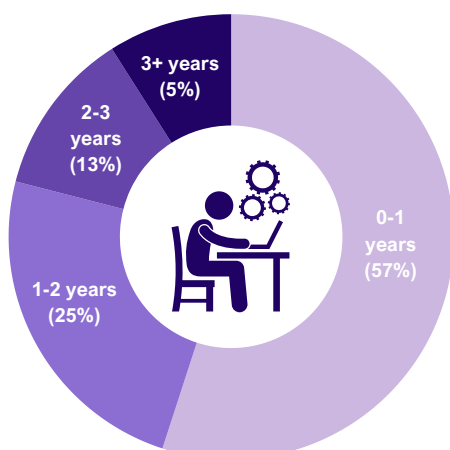


MBA candidates with  
work experience

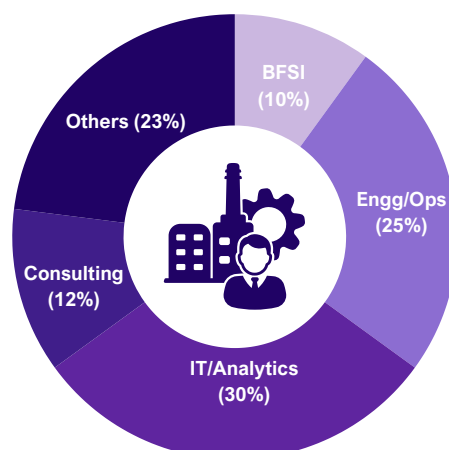


MBA candidates from  
premier institutes  
IITs/NITs/BITS/etc

## Work Exp. Year Wise (MBA)



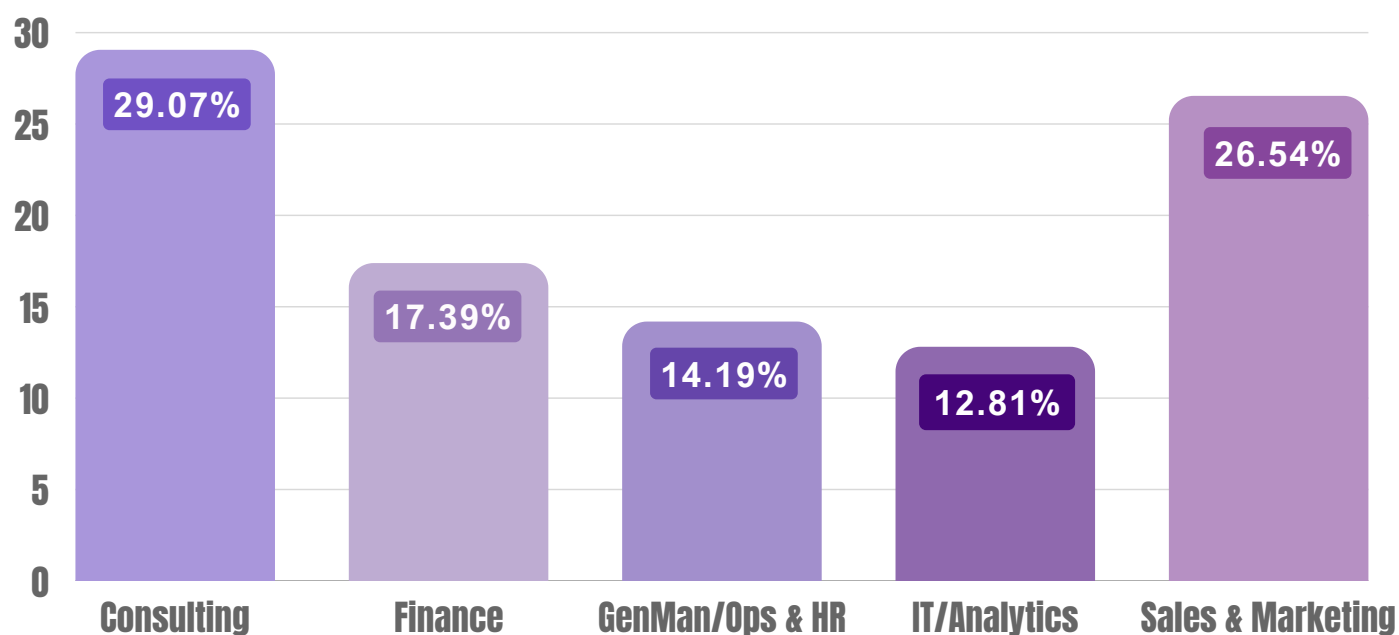
## Work Exp. Sectors



# SUMMER PLACEMENT STATISTICS



## Domain-wise Distribution

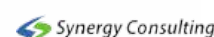


# DOMAIN OVERVIEW

## CONSULTING

Consulting accounted for 29% of the total offers this year, with participation from several esteemed organizations. Notable recruiters included Accenture Strategy & Consulting, Accordion Partners, Avalon Consulting, Boston Consulting Group (BCG), Deloitte India, Deloitte USI, Ernst & Young, Everest Group, Kearney, KPMG, Lodha Ventures, PwC India, PwC US, Synergy Consulting, and Vector Consulting Group.

The roles offered spanned both traditional client-facing strategy profiles and specialized practice areas. These included AI Transactions, Business Performance, Customer & Operations, Cyber Risk Services, Finance Consulting, Health Transformation, Human Resources, Lean Consulting, Operations Consulting, Regulatory & Legal Support, Research & Advisory and Transaction Strategy & Execution.



## FINANCE

The finance cohort constituted 17% of the total offers, with increased participation from renowned recruiters offering highly sought-after roles. Prominent recruiters included Aditya Birla Capital, Axis Bank, Barclays Group, CHUBB, Cipla, Cranmore Partners, CRISIL, D&P Advisory, Deutsche Bank, Deutsche Bank CB, Dolat Capital, Goldman Sachs, HSBC, I Squared Capital, ICICI Bank, Inflection Point Ventures, JPMorgan Chase & Co. (JPMC), Nomura, NovaaOne Capital and The D. E. Shaw Group.

The roles offered spanned across a diverse range of functions, including Corporate Banking, Customer Success, Equity Research, Financial Advisory and Reporting, Financial Strategy & Operations, Global Risk, Fund Advisory, ICG Loan Operations, Investment Banking, Insurance Strategy, Microbanking, Private Banking, Product Strategy, Risk & Underwriting, Strategy Initiatives, Trade Finance and Transfer Pricing.



# DOMAIN OVERVIEW

## GENERAL MANAGEMENT/ HR/ OPERATIONS

Comprising 14% of the offers received, the General Management, HR & Operations cohort saw active participation from several esteemed organizations. Prominent recruiters included Capgemini E.L.I.T.E, DCM Shriram, Flipkart (Vidhyarthini), Godrej, JSW, Larsen & Toubro (L&T), National Payments Corporation of India (NPCI), Practo, Reliance Industries Limited, Tata Administrative Services (TAS), Tata Consultancy Services (TCS), Tata Steel, Vedanta and Yes Bank.

Roles offered within this domain spanned a broad spectrum, including Business Strategy, Cost Optimization, Founder's Office, Investor Relations, Leadership Roles, Operations Management, Project Management, Process Excellence, and Supply Chain Management.



## IT/ ANALYTICS

Recruitments in the IT/Analytics and Product Management domain accounted for 13% of the total offers, with participation from a diverse set of leading organizations. Key recruiters included Accenture ATCI, Amazon, American Express, Bain Capability Network, Capgemini Chrysalis, Genpact, Hero MotoCorp, Hexaware Technologies, IDFC FIRST Bank, IndiaMART, Marico, Microsoft, Motorq, Ola Electric, Optum, Walmart and Wipro.

Students secured high-growth profile roles across a wide range of functions such as Product Management, Program Management, AI Business Analytics, Customer Experience, Data Analytics, Enterprise Digital Management, IT Transformation, Operating Model Transformation, Product Development, Project Management, Supply Chain Program Management, and Risk Analytics.





# DOMAIN OVERVIEW

## SALES & MARKETING

26% of the batch was placed in Sales & Marketing roles, with strong participation from prominent organizations. Notable recruiters included AB InBev, Aditya Birla Fashion & Retail Limited (ABFRL), Adobe, Airtel, Agro Tech Foods, Asian Paints Ltd, Atomberg, Bajaj Consumer Care, Bira91, BMW, Eli Lilly, Eureka Forbes, Haleon, Hindustan Unilever Limited (HUL), Lupin, Michelin, Nothing, OLA, PepsiCo, PhonePe, Puma, Reckitt, Samsung India Electronics, Saregama India, Sony Pictures Network, and Tata Consumer Products.

The roles offered spanned a mix of conventional and emerging functions, ranging from account management, brand management, business-to-business (B2B) sales, modern trade, product marketing, and sales planning, to newer areas such as community management, growth, procurement, and strategic sales.



Hindustan Unilever Limited



PEPSICO



PhonePe



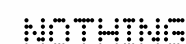
## SEASON HIGHLIGHTS

The institute's relationship with the industry has continued to strengthen over time, driven by its commitment to nurturing socially conscious business leaders equipped with strong managerial acumen. Despite the prevailing economic headwinds, the continued interest from both established and emerging recruiters in the Summer Internship process stands as a testament to this enduring trust, with students being placed in roles aligned with their aspirations.

This season saw the participation of over 40 new recruiters, including Adobe, BMW, CHUBB, Eli Lilly, Eureka Forbes, I Squared Capital, IQVIA, Motorq, Nothing, NovaaOne Capital, Puma, Saregama India, Sony Pictures Network, and Tata Consultancy Services.



Your friend for life





# FINAL PLACEMENT REPORT

2023-25

# DIRECTOR'S MESSAGE

At IIM Indore, we remain steadfast in our mission to nurture socially conscious leaders equipped to excel in a dynamic global business environment. The successful conclusion of this year's Final Placements reaffirms our commitment to excellence and the trust that leading organizations place in our institute.

Amidst a challenging macroeconomic landscape, IIM Indore has once again demonstrated resilience, with 220+ recruiters extending offers across diverse domains. The outstanding performance of our students, coupled with our continuous efforts to strengthen industry connections, has resulted in another record-setting placement season.

Our Triple Crown accreditation, cutting-edge pedagogy, and holistic development initiatives ensure that our graduates are not only industry-ready but also equipped to drive meaningful change in their respective fields.

We extend our deepest gratitude to our corporate partners, alumni, and faculty members for their unwavering support. Their collective contributions continue to shape the legacy of IIM Indore as a premier institute of management education.



## SUMMARY

IIM Indore is delighted to announce the successful conclusion of Final Placements for the batch of 2023-2025. Continuing its legacy of excellence, the institute achieved a 100% placement record, with 225+ recruiters participating in the process, including 50 new recruiting partners.

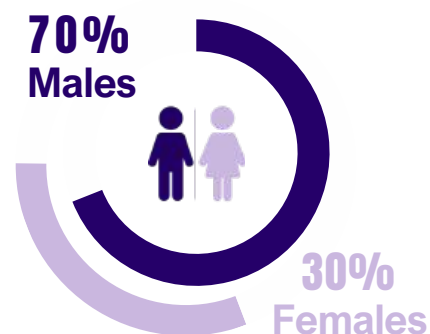
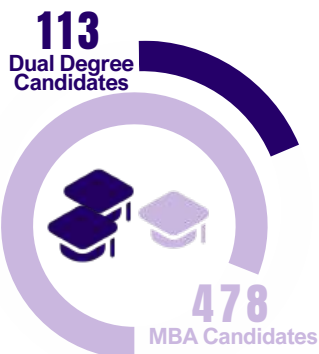
The average CTC increased to ₹29.57 LPA, while the highest domestic offer stood at ₹70 LPA. Over 49% of the batch secured roles in Consulting and Finance, with significant opportunities also offered in General Management, IT/Analytics, Sales & Marketing, and emerging sectors like Sustainability and Product Management.

Despite the challenging global economic climate, the unwavering trust of recruiters in IIM Indore's talent pool is a testament to the institute's industry relevance and academic rigor. We thank our recruiting partners, faculty, and placement team for their invaluable contributions in shaping yet another successful placement season.

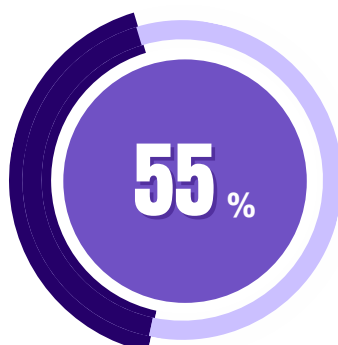


# BATCH OF 2023-25

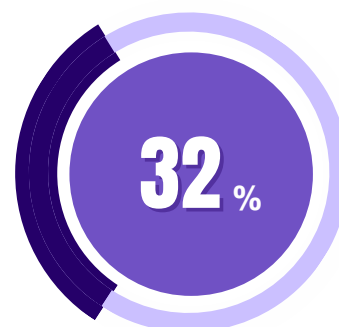
## Diversity at Campus



Average work  
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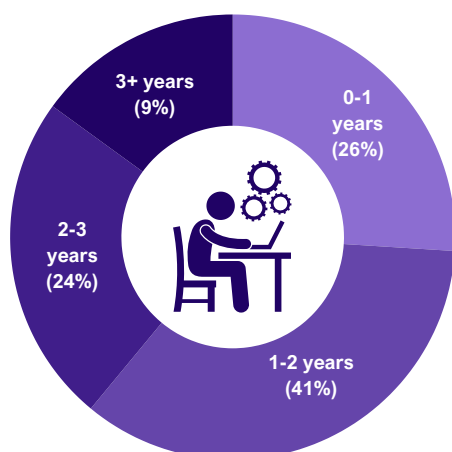


MBA candidates with  
work experience

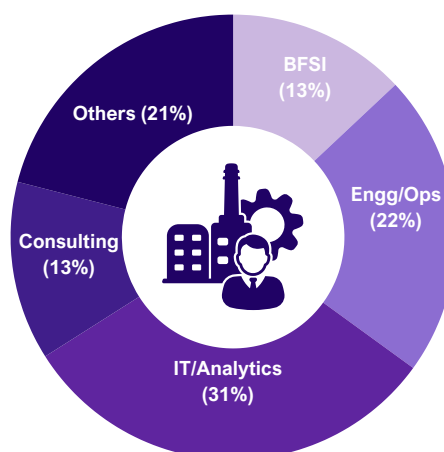


MBA candidates from  
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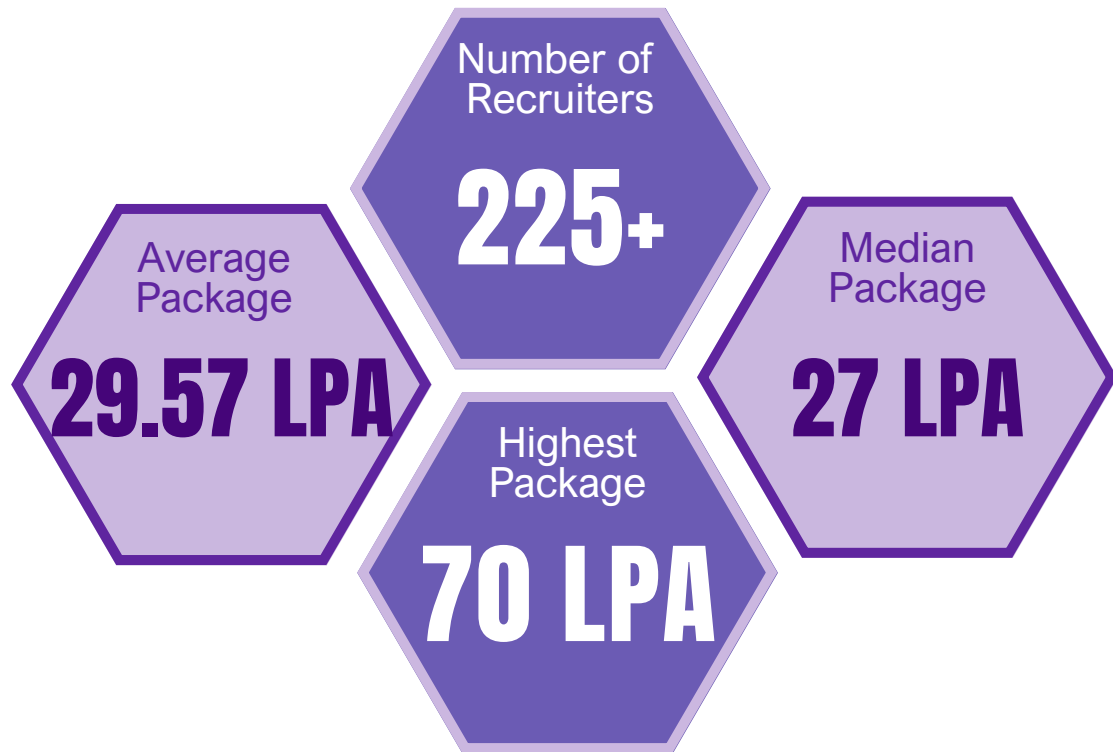
## Work Exp. Year Wise (MBA)



## Work Exp. Sectors

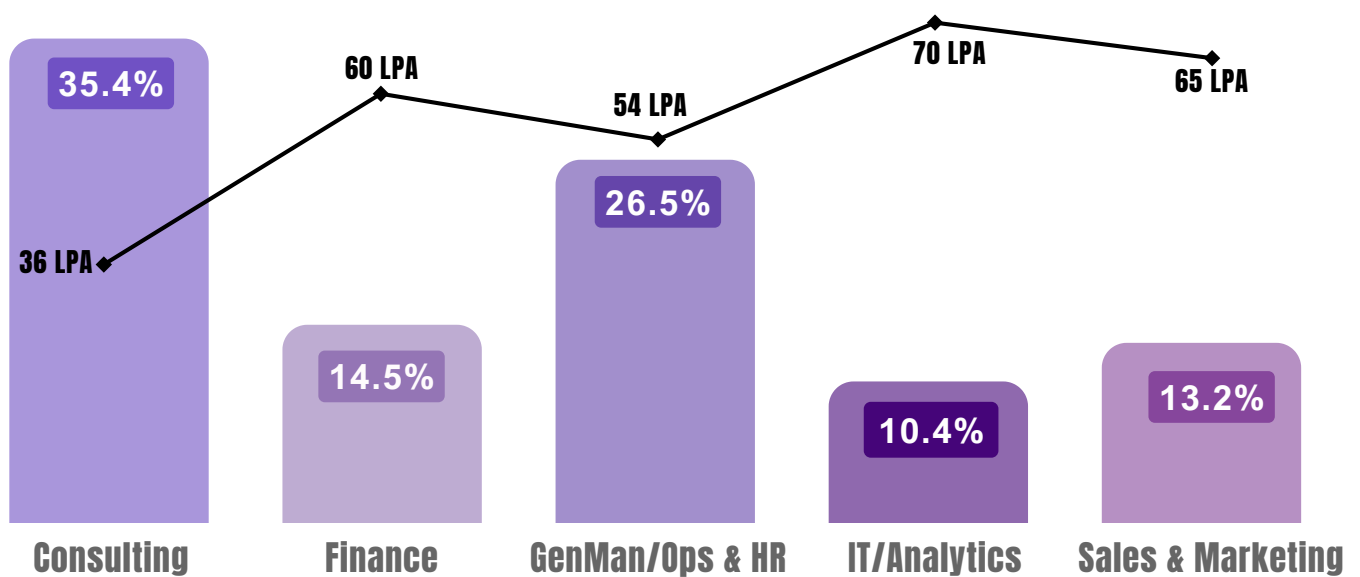


# FINAL PLACEMENT STATISTICS



## Domain-wise Distribution

● Highest CTC (in LPA)

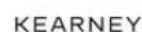
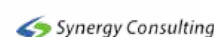


# DOMAIN OVERVIEW

## CONSULTING

Consulting attracted the maximum offers this year, with 35% of the total offers featuring consulting giants such as Accenture Strategy, Accenture Tech Consulting, Accuracy, Boston Consulting Group, Deloitte India, Deloitte USI, Everest Group, EY, GEP Worldwide, Graviton Consulting, Indus Insights, Infosys Consulting, Kearney, KPMG, PwC India, PwC US Advisory and Vector Consulting Group.

Elite consulting firms expanded their offerings beyond generalist consulting roles to cover specialized positions in avenues like Business Valuations & Modelling, Corporate Finance, Deal Strategy, Digital Transformation, Financial Services Transformation, Functional Consultant, Operations Transformation, Project Growth Strategy, Research & Advisory, and Solution Advisor

The logo for Accenture, featuring the word "accenture" in a lowercase, sans-serif font with a small green triangle above the 'u'.The logo for Accuracy, featuring a red location pin icon above the word "Accuracy" in a serif font.The logo for Boston Consulting Group (BCG), featuring the letters "BCG" in white on a green square background.The logo for Deloitte, featuring the word "Deloitte" in a bold, sans-serif font with a small green dot at the end.The logo for EY, featuring the letters "EY" in a bold, sans-serif font with a yellow triangle above the "Y" and the tagline "Building a better working world" below.The logo for Kearney, featuring the word "KEARNEY" in a bold, sans-serif font.The logo for KPMG, featuring the letters "KPMG" in a bold, sans-serif font with a blue and white color scheme.The logo for PwC, featuring the letters "pwc" in a bold, sans-serif font with a red and orange color scheme.The logo for Synergy Consulting, featuring a green and blue circular icon followed by the text "Synergy Consulting".The logo for Vector Consulting Group, featuring the word "VECTOR" in a bold, sans-serif font with an upward-pointing arrow above the "O" and "CONSULTING GROUP" below.

## FINANCE

The finance cohort made up 14% of the total offers, witnessing more coveted roles from top recruiters such as Ambit Capital, Axis Bank, Bank of America, Barclays, Citi, CRISIL, Deutsche Bank, Elara Capital, Goldman Sachs, HDFC Life, HSBC, ICICI Bank, IndigoEdge, IndusInd Bank, JPMorgan Chase & Co, Kotak Mahindra Bank, Nomura, Standard Chartered Bank, The D.E. Shaw Group and Yes Bank

Roles offered under finance included Corporate Banking, Customer Success, Equity Research, Financial Advisory and Reporting, Financial Strategy & Operations, Global Risk, Fund Advisory, ICG Loan Operations, Investment Banking, Insurance Strategy, Microbanking, Private Banking, Product Strategy, Risk & Underwriting, Strategy Initiatives, Trade Finance, and Transfer Pricing.

The logo for Ambit, featuring a stylized icon of three dots above the word "AMBIT" and the tagline "Acumen at work" below.The logo for Bank of America, featuring the words "BANK OF AMERICA" in a bold, sans-serif font with a red and blue striped icon to the right.The logo for Barclays, featuring a blue and white circular icon followed by the word "BARCLAYS" in a bold, sans-serif font.The logo for D E Shaw & Co, featuring the words "D E Shaw & Co" in a serif font.The logo for IndusInd Bank, featuring a blue square with a white diagonal line.The logo for Goldman Sachs, featuring the words "Goldman Sachs" in a serif font on a blue square background.The logo for i.e., featuring the letters "i.e." in a bold, sans-serif font with the tagline "Nurturing Ventures" below.The logo for JPMorgan Chase & Co., featuring the words "JPMORGAN CHASE & CO." in a bold, sans-serif font.The logo for Nomura, featuring the word "NOMURA" in a bold, sans-serif font.The logo for NovaaOne capital pvt. ltd., featuring the words "NovaaOne" in a bold, sans-serif font with "capital pvt. ltd." below.



# DOMAIN OVERVIEW

## GENERAL MANAGEMENT/ HR/ OPERATIONS

This placement season was marked by an increased participation from a range of recruiters, in key leadership and managerial roles in General Management, HR & Operations. 27% of the batch were extended offers from major firms, including Adani, Airtel, Biocon, Capgemini E.L.I.T.E., Cipla, DCM Shriram, Delhivery, Everest Group, General Mills, Godrej Properties Limited, Hero Future Energies, Hero MotoCorp, Jio Financial Services, Larsen & Toubro, OLA Electric, PhonePe, Reliance Industries Limited, Renew Power, and TATA Administrative Services.

Notable profiles in this domain included Chief of Staff, Client Servicing, Commercial Lead, Corporate Strategy, Founder's Office, Global Business Unit, Head Merchandiser, Implementation Manager, Key Account Manager, Operations Manager, Production Manager, Procurement Manager, Purchases, Strategy and M&A, and Supply Chain Manager.



## IT/ ANALYTICS

10% of the batch secured offers in IT/ Analytics roles, being recruited by firms including Accenture Operations, Accordion Partners, Amazon, American Express, Atria, Capgemini Chrysalis, Cognizant, Genpact, HCL Software, HCL Tech, Hexaware, IDFC First Bank, Microsoft, Motorq, Optum and Wipro.

Despite the cooling job market, recruiters offered diverse roles in Data Science, Data Analytics, Delivery Transformation, Digital Journey Owner, Enterprise Product Solutions, Global Merchant Network, Product Development, Product Management, Project Management, Process Manager, Solution Manager, and Technical Project Management.



# DOMAIN OVERVIEW

## SALES & MARKETING

Recruitments in the Sales & Marketing function formed 13% of the total offers, witnessing participation from eminent recruiters including Aditya Birla Fashion and Retail Ltd, Asian Paints, AstraZeneca, Bajaj Auto, Bajaj Consumer Care, Eli Lilly, General Mills, Haleon, Hindustan Unilever Limited, ITC Limited, Lodha, PepsiCo, Reckitt, Samsung, TATA Consumer Products, TATA Steel and Varun Beverages Limited.

A blend of evergreen and futuristic roles was offered to students in Account Management, Advertise Operations, B2B Sales, Bid Management, Category Lead, Corporate Sales, Digital Marketing, Forecast Analyst, Growth Marketing, Institutional Sales, Pre Sales, Product Marketing, Purchase Manager, Retail Business, and Strategic Partnerships.



## SEASON HIGHLIGHTS

Despite an economic slump, the Final Placement for the class of 2023-25 proved the institute's resilience. With prominent numbers, this year has been a great example of how prominent IIM Indore is among recruiters.

This year, IIM Indore built associations with 40+ new recruiters, including but not limited to Accuracy Consulting, HDFC Life, Hero Future Energies, Indus Insights, IndusInd Bank, IQVIA, Jio Financial Services, Lava, Lupin, OLA Electric, Pinelabs and Vivo showing that the institution has been producing well-rounded individuals who are better prepared to handle challenges of the business world.

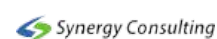


# PROMINENT RECRUITERS





# PROMINENT RECRUITERS



# PLACEMENT TEAM



**KARTAVY CHAUHAN**  
(SECRETARY)



**AAKRITI RAWAT**



**AJAY T SHANKAR**



**ANIKET JOSHI**



**AYUSH KUMAR**



**HARSH RAJ**



**JAY PRAJAPATI**



**JEET DAVDA**



**MUDIYANUR**  
**SREELAKSHMAN**



**MUSKAN SABHARWAL**



**MUSKAN TYAGI**



**NAVEEN K**



**NITIN DANDONA**



**ROHAN HANDE**



**SATYA PRAKASH**



**SHIVANANDA GANESH A**



**SHUBH KAVA**



**SONALI JAIN**



**Y RAHUL KUMAR**

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Telephone Number: +91-731-2439658  
Website: [www.iimidr.ac.in/placements](http://www.iimidr.ac.in/placements)