



भारतीय प्रबंध संस्थान इंदौर
INDIAN INSTITUTE OF MANAGEMENT INDORE



MOTIVATION, TEAM BUILDING AND LEADERSHIP

Dates: March 16 To 18, 2026 • Venue: IIM Indore Campus

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Overview:

Motivating self and motivating others through team approach and right leadership have been perpetual challenges in the domain of management. The answers to questions such as how to motivate self, how to motivate others, and how to build effective teams, are not simple; but they are not complex too. One has to strive hard and continuously to learn the aspects of motivation and building team. This programme is meant for creating a collective wisdom to address the issues reflected in the title of the programme through objectives and proposed contents stated as follow.

Objectives:

- To understand basic and advanced concepts of individual and group motivation;
- To explore team development processes;
- To enhance individual and team decision making;
- To explore the ways to become effective leader.

Content:

A healthy mix of practical concepts and the theory related to:

- Motivating Self and Others
- Effective Individual and Team Decision Making
- Conflict Management in Teams
- Leading Teams
- Effective Leadership.

Target audience:

Managers at all levels with the intention and determination to progress to higher levels in their organisations would be benefitted by the programme. This programme is ideal for managers who want to become better motivators and better managers of groups, thereby enhancing their own effectiveness.



MANAGEMENT DEVELOPMENT PROGRAMME

Fee:

The fee for the programme is Rs. 54000/-* per participant (Includes course material, room on twin sharing basis and board expenses). GST, as applicable, will be additional.

Discount:

An organisation sponsoring five or more participants to an MDP will be entitled to a group discount of 10% on the total fee payable provided that at least five participants actually attend the programme. If the actual participation is less than 5, refund may be made after deducting the full fee of actual number of participants who attend the training programme. The group discount would be applicable only to short duration programmes of up to 20 days.

Accommodation:

Participants opting for accommodation at Indore will be provided room on twin sharing basis, in furnished air-conditioned rooms. Accommodation is on twin sharing basis from noon of day before the first day to noon of the day after the last day of the programme. In case a participant desires accommodation on single occupancy basis, the same may be provided on request, on first-come first-served basis, subject to availability and applicable accommodation charges.

Status of IIMI Alumni for Executive Education Programmes:

The participant who completes the programme successfully will be eligible for the Executive Education Alumni status of IIM Indore. The participant is required to apply separately along with the necessary fee of Rs.1,000/-+ GST @18% per person (for two years) and Rs. 10,000/- + GST @18% per person (for Lifetime) to register his name with IIM Indore Executive Education Alumni.

Benefits of IIM Indore's Alumni include:

- a) Subscription to the brochures and newsletters from IIM Indore
- b) Access to the IIM Indore Campus Library (on-site access only)
- c) Official email ID of the institute

The Executive Education Alumni status will be available on request and participants will be required to follow the documentation process set-up by the Alumni office. Mere successful completion of the programme, application submission, and fee does not entitle a participant to be eligible for executive education alumni status. IIM Indore reserves the right to confer executive education alumni status.

IIM Indore reserves the right to modify the above conditions at its discretion at any time without notice. Only the courts at Indore will have the territorial jurisdiction to try any disputes arising in respect of the Executive Alumni membership being granted.

Registration:

Participants are generally to be sponsored by organizations. However, applications by Individuals may also be accepted. A formal communication regarding the acceptance of nomination/application will be sent to nominees prior to commencement of the programme. Nomination form(s) and programme fee through Electronic Fund Transfer must reach the MDP Office 15 days prior to commencement of the programme.

Faculty Coordinator:

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About IIM Indore

Indian Institute of Management Indore (IIM-I) is an autonomous public business school located in Indore, Madhya Pradesh, India. IIM Indore has received the prestigious Triple Crown accreditations - first from the Association of MBAs, AMBA in 2016 (a UK-based accreditation agency), second from the AACSB in 2019, and third from the EFMD Quality Improvement System (EQUIS), the globally recognized international organization for management development, in December 2019. IIM Indore is the second IIM in India to receive these triple accreditations.

National and International Rankings

IIM Indore, due to its consistent efforts in improving academic standards and achieving academic excellence in all its programmes, has achieved commendable rankings by various National and International ranking agencies. Presently, IIM Indore is ranked 8th in the NIRF ranking (a Ministry of HRD, Government of India initiative), 61st globally in the Executive Education (Open) programmes and 85th globally in the Executive Education (Customized) programmes in the FT Ranking and 25th rank (Asia) in QS World Rankings for our global MBA.



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