

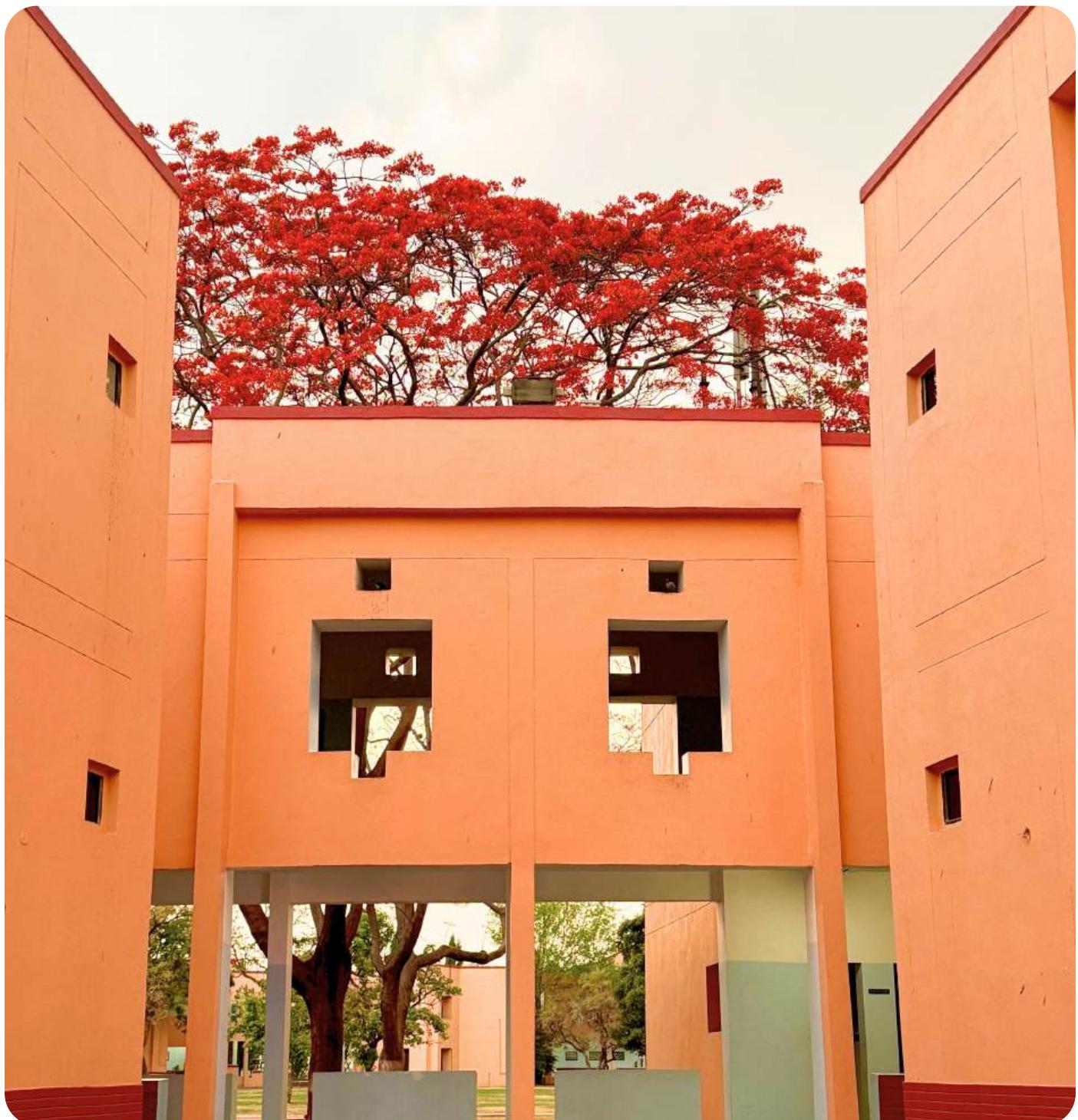


सिद्धिमूलं प्रबन्धनम्
भा. प्र. सं. इन्दौर
IIM INDORE

One-Year Full-Time MBA

Executive Post Graduate Programme
in Management - (EPGP) 17th Batch





FT GLOBAL MBA
2025 RANKING

Ranked in the **Top 100**
(Rank #69)



Ranked **8th**
in NIRF 2025



#4 in India & **#23** in Asia
QS World Ranking 2026



Awarded
5 Palms of Excellence

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About IIM Indore

Established in 1996, Indian Institute of Management Indore (IIM Indore) has been a leader in the field of management education, interfacing with the industry, government and PSUs. It is an institute of national importance under the Indian Institutes of Management Act 2017.

Situated atop a scenic hillock, the 193-acre campus of IIM Indore provides an ideal backdrop for contemplative learning. IIM Indore has the latest in teaching aids, rich learning resources, a strong IT backbone, a state-of-the-art sports complex and hostels, and contemporary infrastructure.

As IIM Indore looks to the future, it remains committed to pushing the boundaries of management education, shaping ethical and visionary leaders, and making a lasting impact on the higher education landscape, both in India and globally.

Accreditation and Rankings

The programme is accredited by the Association of MBAs (AMBA), London (UK), one of the world's most prestigious authorities for postgraduate management education. In addition, IIM Indore holds institutional accreditations from the EFMD Quality Improvement System (EQUIS) and the Association to Advance Collegiate Schools of Business (AACSB), USA, placing it among the highest-ranked management institutes globally. Together, these AMBA, EQUIS, and AACSB accreditations position IIM Indore

within the exclusive group of "Triple Crown" accredited business schools worldwide, a distinction achieved by only about 100 institutions globally.

The one-year full-time MBA at IIM Indore ranks 69 globally in the FT Global MBA Rankings 2025, reaffirming its status as a powerhouse in management education.

IIM Indore has been awarded the prestigious 5 Palmes of Excellence (highest category) during the 18th Eduniversal World Convention, hosted by IIM Indore. To be counted among just 100 top business schools globally is both an honour and a responsibility that encourages us to aim higher and serve better.

Academic Programmes

1. Post Graduate Programme in Management (PGP)
2. Executive Post Graduate Programme in Management (EPGP)
3. Five Year Integrated Programme in Management (IPM)
4. Post Graduate Programme in Human Resource Management (PGP-HRM)
5. Post Graduate Programme in Management for Executives in Mumbai (PGP-MX)
6. Doctoral Programme in Management (DPM)
7. Executive Doctoral Programme in Management (EDPM)
8. Executive Doctoral Programme in Management and Governance (EDPMG)



Director's Message

The Indian Institute of Management Indore, has built a strong reputation as a hub of academic excellence and leadership development in India. Guided by its vision to create socially conscious and globally relevant professionals, IIM Indore has consistently adapted to the evolving needs of businesses and society. The Executive Post Graduate Programme (EPGP) is a reflection of this philosophy. It is a rigorous, immersive, and strategically designed MBA programme for experienced professionals. The 17th EPGP cohort consists of a highly accomplished group of professionals who represent diverse sectors and bring in a wealth of experience, perspectives, and soaring ambitions to the learning environment.

At present, we are witnessing a dramatic transformation in the way organizations operate, with a shift from a VUCA (Volatile, Uncertain, Complex, Ambiguous) world to a BANI (Brittle, Anxious, Non-linear, and Incomprehensible) environment. This shift calls for professionals who combine technical competence with unwavering ethical principles. The programme is dedicated to shaping resilient leaders who navigate complexities with ease, lead with confidence, and foster sustainable growth in today's dynamic environment.

I take this opportunity to invite our esteemed recruiting partners to engage with this talented cohort for final placements. At IIM Indore, we are confident that these professionals will, like the previous cohorts of this programme, bring strategic insight, operational excellence, and leadership maturity to your organizations. We look forward to continuing our valued association with the industry to foster meaningful collaboration.

Prof. Himanshu Rai
Director

About The Programme (EPGP)

This MBA programme at IIM Indore is designed for experienced professionals seeking to accelerate their transition into senior leadership and strategic roles. Launched in 2009, the programme is guided by the mission *“to produce contextually relevant middle- and senior-level managers and leaders with exposure to world-class management education.”*

This programme at IIM Indore is well recognised nationally and internationally. In the Financial Times Global MBA Rankings 2025, the programme is ranked 69th globally, and stands 4th among all IIMs featured, reaffirming IIM Indore's academic rigor and global standing. Additionally, the programme is ranked 4th Best Full-Time MBA in India by QS World University Rankings, 23rd in Asia, and 8th in the NIRF Rankings, reinforcing its consistent excellence across global and domestic evaluation frameworks. The institute is also a recipient of the prestigious 5 Palms Excellence Award, underscoring its global standing for academic rigor, employability, and institutional quality.

Structured across five intensive academic terms, the programme includes a mandatory International Immersion Module at SDA Bocconi School of Management, Milan,

offering participants firsthand exposure to global markets, cross-cultural leadership, and international management practices. This global immersion equips participants to operate effectively in increasingly interconnected and multicultural business environments.

The MBA curriculum combines a strong core foundation in management with a wide range of industry- and function-focused electives spanning strategy, consulting, analytics, information technology, and banking, financial services, and insurance (BFSI). The programme's pedagogy blends classroom instruction, case-based learning, live industry consulting projects, and international exposure, ensuring a strong balance between conceptual depth and real-world application.

Participants bring rich and diverse professional experience from sectors such as IT/ITES, energy, consulting, BFSI, manufacturing, automobiles, retail, and consumer packaged goods (CPG). This diversity creates a high-impact peer-learning environment, fostering insightful classroom discussions, cross-sectoral learning, and leadership development across functional and industry dimensions.



Industry Consulting Module



Analytics Focussed Pedagogy



Simulation Based Learning



International Immersion





Message from the Chair - EPGP

It is with immense pride that I invite recruiters to engage with the exceptional participants of the batch 2025-26 of the MBA Programme (EPGP) at IIM Indore for final placements. EPGP is a one-year, full-time MBA programme designed for experienced professionals, with a strong focus on leadership, strategic thinking, and business transformation.

The EPGP curriculum is dynamic, rigorous, and closely aligned with industry needs. It combines foundational management principles with emerging trends, ensuring participants are equipped for today's evolving business landscape. A cornerstone of the programme is the Global Immersion Module at SDA Bocconi, which provides valuable international exposure and insights into global business environments and cross-cultural management practices.

Our participant-centric pedagogy emphasizes learning through case studies, simulations, capstone projects, and direct industry engagement. Faculty members bring a rich blend of academic excellence and practical business acumen, preparing participants to tackle complex challenges with confidence. The EPGP 2025-26 cohort comprises accomplished professionals from diverse sectors, including IT, BFSI, consulting, energy & natural resources, and manufacturing. Each participant brings a minimum of five years of work experience, with many having held leadership roles prior to joining the programme. Their diverse perspectives and active classroom engagement have greatly enriched the learning experience.

Our EPGP alumni have gone on to thrive in leading Indian and global organizations, taking up key roles in consulting, strategy, operations, and product leadership. Their continued success reflects the strength of the programme and its ability to develop leaders who drive meaningful impact. The current cohort is well-positioned to build on this legacy. They are ready to take on strategic roles and deliver results from day one, with the same professionalism, commitment, and capability that have long defined EPGP graduates.

We invite you to discover how the EPGP 2025-26 cohort can add significant value to your organization, and we look forward to facilitating a mutually rewarding engagement.

Prof. Jatin Pandey
Chair - EPGP



Message from the Chair - Career Services

It is my pleasure to invite you to the Placement Process at IIM Indore. We are proud to present a cohort of accomplished professionals who are industry-ready and equipped with strategic, analytical, and leadership capabilities to make an immediate impact.

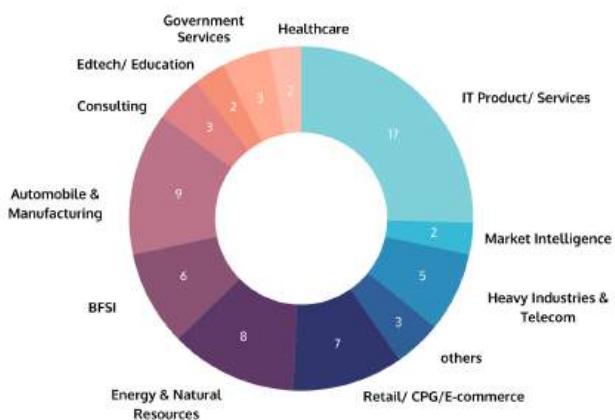
At the Career Services Office, our mission is to ensure that every EPGP participant is fully prepared to transition into new industries or functional roles. Through a structured teaching pedagogy, we enable our participants to confidently navigate to their next leadership assignment.

We also actively facilitate peer-to-peer engagement with successful EPGP alumni, allowing participants to gain more profound insight into evolving industry demands, real-world applications, and functional best practices. This connection with alumni has proven to be instrumental in helping them understand and adapt to current and emerging business contexts. As you engage with this diverse and capable group of professionals, we are confident that you will find individuals who align with your organizational goals and culture. We look forward to building a lasting and mutually beneficial partnership with your organization.

Prof. Abhishek Mishra
Chair - Career Services

Batch Profile Class of 2026

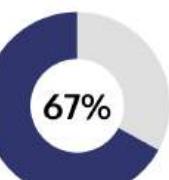
INDUSTRY EXPERIENCE



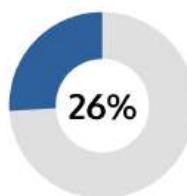
FUNCTIONAL AREA EXPERTISE



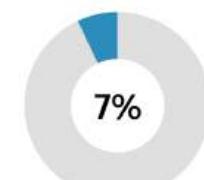
WORK EXPERIENCE



5-8 YEARS

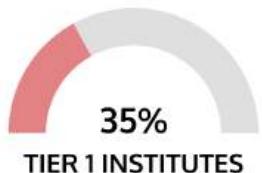


8-12 YEARS



12-16 YEARS

Average 7.6 Years



TIER 1 INSTITUTES



INTERNATIONAL EXPERIENCE

The Cohort





Batch Snapshot

	Name	Past Employers	Pre MBA Industry	Pre MBA Function/Role
1	Aadith Suresh	Indian Bank	Banking	Finance,Business Development & Product Manager-Credit Cards
2	Abhishek Roy	Paharpur Cooling Towers Ltd., Development Consultants Pvt. Ltd.	Engineering Consulting, Thermal Solutions (Nuclear Power)	Senior Structural Engineer
3	Aditya Dubey	S&P Global Commodity Insights	Product Management, Publishing & Data Visualisation	Design and publishing Analyst
4	Aditya Pathania	AMNS India, Essar Steel	Steel,Manufacturing, Operations	Section engineer, Shift incharge -Mechanical maintenance
5	Akash Kumar	Bosch Global Software Ltd.	IT, Automobile	Security Consultant, Project Manager
6	Akshat Sharma	Merkel, Zensar	IT	Data Engineer - IT Product, Software engineer - IT Services
7	Amalesh Deka	Lifestyle International , Reliance Retail	Retail, E-commerce	Buying and Merchandising Head, Senior Manager
8	Anjali Sachan	Flipkart, Mfine, Amazon	E-Commerce	Operations Management
9	Anjali Sinha	TechMahindra Limited	IT Consulting	Software Engineering
10	Anshika Singh	Reliance Brands Limited, Inditex	Fashion Retail, Supply Chain Operations	Senior Executive-Buying and Merchandising,Product Developer-Sourcing & Development
11	Anshul Khare	Coal India Limited, Indian Railways	Mining and Transportation (Railways)	Operations Management
12	Anshuman Panda	Larsen & Toubro Energy Hydrocarbon,Screenroot, Growisto	Energy (Oil & Gas), Product Design, Digital Marketing	Project Management
13	Anuj Jain	Symbiotec Pharmalab Pvt Ltd, Ipca Laboratories Ltd, AWL Agri Business Ltd (formerly Adani Wilmar Ltd)	Pharmaceuticals, FMCG	Operations Management
14	Arkanil Chaki	Kolabtree (Cactus Communications), Winzard Solutions, Marriott, Taj, Ascott	Technology Service	Customer Success and Sales Strategy - Digital Product and Hospitality
15	Ashwani Kumar Tiwary	Indian Bank, IMS Learning Resource Pvt. Ltd.	BFSI	Credit Analysis and Risk Assessment,Stakeholder Management, Portfolio Management
16	Atul Patel	Investomonk India Private Limied	Private Equity and Angel Investment Consumer Electronics, Healthcare	Co-founder, Growth and Business Development Head
17	Chinmay Manoj Varma	Shell Ltd, Oilex Ltd, Glorioel Energy Management Inc.	Oil and Gas, Energy	Program Co-ordinator, Project Manager

Batch Snapshot

Name	Past Employers	Pre MBA Industry	Pre MBA Function/Role
18 Debleena Roy	Accenture Strategy Consulting, Trell Experiences Pvt Ltd, Collegedunia Pvt Ltd, Urban Company, Sekisui Chemical Co. Ltd	Strategy Consulting, Biofuel, Chemical and Natural resources, Mining, Procurement and Supply Chain, Enterprise Transformation, Biotechnology and Life Sciences, Medical Devices/Wearables R&D, Consumer Services, E-commerce, Social Commerce, Digital Marketing & Growth, Edtech	Management & Strategy Consultant, Procurement and Supply Chain, Retention and Growth Strategy Manager, Founder's Staff, Category Manager, Research Engineer, Bioinformatics
19 Deva Sai Chandan	TCS, indpower	IT/Energy	Systems Engineer, Software development manager
20 Ganeshram Chandrasekaran	Severn Valves, Trillium Flow Technologies	Manufacturing	Application Engineer - Technical Consulting /Proposal Engineering
21 Garvesh Purushottam Sonone	Robo Studio, Tech Mahindra Cerium	Semiconductor, EdTech	Design verification engineer, Head of Business Development
22 Gauravkumar Nilkanth Raut	BSNL	IT, Telecom, AI-ML, Network Data Analytics	Project management, Full Stack Web Development, Telecom Operations Management, Technology Migration, Customer Relationship Management
23 H A Sesha Pramod	Mercedes Benz Research and Development India, Hyundai Motor India Limited	Manufacturing, Automobile	Assistant Manager- Project management, Operational excellence, stakeholder management
24 Harjagjit Singh Dhanjal	SK Labs, V S International	Healthcare, Pharmaceuticals, Lifesciences	Deputy Manager -International Marketing
25 Harnil Gupta	Rishi FIBC Solutions Pvt. Ltd.	Manufacturing, Chemical	Manager - Operations, Digital Transformation
26 Harshit Arora	EY, IRM Energy Limited	Oil and Gas, Energy	Strategy Consultant
27 Hemant Parashar	D Mart ,HUL ,Berger	Retail,FMCG,FMCD	Sales & Business Development, Supply Chain & Operations, Digital Transformation, Product & Category Management, Go-to-Market Strategy, Stakeholder Management , Purchase and Procurement
28 Himanshu Mittal	Unacademy, TCS, Aakash, Allen , FIITJEE	Edtech and IT	Educator, Product strategy, Stakeholder management, Business development
29 Hrithik Verma	Capgemini, KPMG India	Tech Consulting	Digital advisory - Digital transformation, Cloud migrations and audits
30 Irfan Manzoor	Feedback Market Research, 4SiGHT Research & Analytics, Mashreq Bank, KANTAR, Sixthfactor Consulting, IDS Research & Consultancy	Market Research	Research Manager
31 Ishaan Bhatia	S&P Global	Financial data and research	Assistant Manager- Project management,Strategy, stakeholder management

Batch Snapshot

Name		Past Employers	Pre MBA Industry	Pre MBA Function/Role
32	Jitesh Kumar	NYK Shipmanagement Pvt Ltd, Merchant Navy Decoded		Shipping, EdTech Operations Management, General Management
33	Abhisek Kalakurthi	Hilti, KRS Group, Ashok Leyland		Power Tools, Machinery and Equipment, Automotive Sales Marketing and Business Development
34	Amey Khanzode	S&P Global, IHS Markit, Schlumberger, MK Tech Solutions		Energy,Oil & Gas,Consulting Consultant – Energy Transition & Clean Technologies
35	Kowshik Sarma Katta	CBIC, DAD, CBDT, TCS		IT & Central Government IT Analyst, Inspector
36	Mayank Gupta	ZebraLearn, Text Mercato, Pepper Content, Schneider Electric, Mayank Investments		Content Strategy & Publishing Head of Submissions, Content Manager and Sales and marketing
37	Naveen R	Accenture,TCS, UST Global		IT Business Analyst
38	Navneet Kumar	Bihar Commercial Taxes, Punjab National Bank, Infosys		Government- Taxation,Banking,IT Assistant Commissioner Of State Tax, Senior Manager-IT , Systems Engineer,Project Management,Stakeholders Management
39	Parismita Rajkhowa	TCS, Amazon		E -commerce, IT QA, Process Associate, SME
40	Prasad Vijay Joshi	Infosys, Zymr, Reliance Jio, FIS Global Business Solutions India, Yardi Software India		IT/ITES Digital Transformation Consultant, Pre sales,Program Management, Project Management,IT Consulting
41	Prashant Singh	Vedanta Aluminium Limited, PBOPlus Consulting Services		Consultancy, Manufacturing Operations Excellence Consultant and Operations Management
42	Rahul Harish Goplani	Intelegentia, Baker hughes, Scriptuit, ICS		IT/ITES Senior Cloud Engineer,Senior Devops Engineer
43	Raju Venkati Gaikwad	Congruex Asia Pacific LLP, Congruex LLC, IBM		IT,Network,Telecom Project management, Telecom Consulting, Network Implementation Engineer, Software Developer
44	Rana Vishwajeet Singh	NBC Bearings Ltd.(C K Birla Group),Hero MotoCorp Limited (PersolKelly India Limited), Minda Corporation Limited, WABCO India Limited		Manufacturing, Automobile and ancillaries Digital Transformation Consultant,IT Business Analyst, Data Analyst, Program Management,Business & Corporate Strategy, Product Management, Process Engineering
45	Riya Sinha	The South Indian Bank		BFSI Retail credit/ branch operations/ risk assessment/ Trade Finance/ portfolio management
46	Roshan Castelino	State Bank of India, Indian Airforce		Banking, Millitary Branch Head, Credit Officer, Relationship Manager - MSME, Team Leader- Home Loan SalesCorporal (NCO)
47	S Raghbir Pattnaik	Infosys Limited		IT,Cybersecurity Senior Associate Consultant
48	Sandeep Baruah	Tetra Pak India Pvt. Ltd, Directorate of Dairy Development, Government of Assam		CPG/FMCG Project & Program Management / Operations

Batch Snapshot

	Name	Past Employers	Pre MBA Industry	Pre MBA Function/Role
49	Saransh Agarwal	SMS India	Metal	Assistant Manager
50	Sayan Maji	Air Products, Worley	Oil & Gas, Metal-Minerals-Mining, Engineering Consultancy	Analyst
51	Sesha Monica Vadrevu	CIBC, Maxval, Philips, HID	IT	Software Developer
52	Shipra Varshney	Tata Consultancy Services	IT	Assistant Consultant (Tech)
53	Shubham Chouhan	Schneider Electric India pvt Ltd, Hathri Organics LLP., Dongfang Electronics Co. Ltd, M/s Arvind Associates	Energy	Security Consultant, Project Manager
54	Shubham Kumar Mishra	Pacific Consolidated Industries (PCI), Ellenbarrie Industrial Gases Ltd	Manufacturing, Healthcare , Oil & Gas	Regional Sales Manager, Sales Engineer, Territory Sales Officer
55	Shubham Yadav	Siemens, Hoblie (Myskillshaala), Air Products	Manufacturing, Startup, Energy	Solution Engineer, Prod Design Lead, Mech. Systems Engineer
56	Shubhankar Choudhary	TCS	IT/ITES	PL/SQL Software Developer and UCCE Developer
57	Somnath Dutta	Practo, Zomato, Oyo, Vantage Circle	ITES, Healthcare, Hospitality, e-Commerce (Hyperlocal)	Product Manager, Global Business Lead, Business Development Manager
58	Sudheer Yerra	Rizzle, Byju's, TCS	IT/ITES, Ed Tech, SaaS, Artificial Intelligence	Director, Marketing & Content, Business Development Associate, Systems Engineer
59	Tanmay Anil Kale	Jio Platforms Limited	T/ITES	Product Manager - Gamification interactivity, Solution design
60	Tushaar Shukla	IQVIA, Wipro	IT	Data Analyst
61	Umesh Kaushik	ONGC, Maral Overseas Limited	Oil and Gas, Textiles	Chief Manager (HR)
62	Vaibhav Kandiyal	Aamor Inox Limited, Ambica Steels Limited	Manufacturing/ Metal	Deputy Manager- Production
63	Vaibhav Keshri	IDBI BANK AND CENTRAL BANK OF INDIA	BFSI	Retail Banking/Treasury Department/Credit & Risk Assessment Department/Trade Finance Department/Portfolio Management
64	Vasu Gupta	Indian Railways, POWERGRID, Vedanta - HZL	Government of India	India Railways Group A technical services, Operations management Hindustan Zinc Ltd.
65	Vijayaraghavendra R	Openlearning Ltd , Nxtwave, Think & Learn Pvt Ltd	SaaS	Corporate strategy & Business development
66	Vikram Aditya Singh	Tata Passenger Electric Mobility (Tata.ev), FIAT India Automobiles Pvt.Ltd.	Manufacturing	Senior Manager Operation Efficiency, Manufacturing Engineering, Audit & Operations Planning:
67	Yashshvi Sharma	Tuit International School	Education	Head- strategy and operations

Core Courses

- Financial Reporting and Analysis
- Introduction to Business Statistics
- Managerial Communication
- Managerial Economics
- Perspectives on Individual Dimensions
- Problem Structuring and Decision Making
- Fundamentals of Financial Management
- Assessing and Creating Customer Value

- Business Strategy
- Information Systems for Managers
- Macroeconomics Theory and Policy
- Operations Management
- Perspectives on Group Dimensions
- Advanced Corporate Finance
- Ethics in Business Management
- Capturing, Communicating & Delivering Customer Value

- Corporate Strategy and Strategy Implementation
- Human Resource Management
- Organization Design
- Business Analytics
- Supply Chain Management
- Strategy Simulation
- Marketing Research
- Advanced Leadership Programme (International Immersion Programme)
- Legal Aspects of Business



Elective Courses

Communications

- Conversational Intelligence
- Critical thinking and Decision Making

SM

- Innovation and Technology Strategy
- Business Model Design
- Business Models Advanced
- Competing Through Capabilities
- Entrepreneurship Orientation and Innovation
- Growth Strategies
- Managing Strategic Disruptions
- Mergers and Acquisitions
- Mergers, Acquisitions and Corporate Restructuring
- Services Led Digital Transformation
- Strategic Alliances and PPP
- Strategies in a Digital World

OB & HR

- Leading Organizations: Strategy-as-Practice Perspective
- Leadership
- Government, Business, Organisation, and People
- Organization Development and Change
- Organizational Power And Politics
- Social Networks in Organizations
- The Psychology of Well-Being & Happiness
- Workshop on Strategic Business Negotiation

Economics

- Labor Economics
- Central Bank, Inflation Targeting & Debt
- Economics of Public Policy
- International Finance

F&A

- Financial Institutions and Markets
- Strategic Cost Management
- Behavioral Insights for Financial Markets
- Business Analysis and Valuation
- Complementarities to Contradictions (C2C) in Finance
- Corporate Risk Management
- Creative Accounting Practices
- Financing and Structuring Projects
- Fixed Income Securities
- Investment Analysis and Portfolio Management
- Investment Banking
- Options, Futures and Other Derivatives
- Private Equity and Venture Capital
- Sustainable Finance and Climate Risk
- Trading Strategies
- Workshop on Financial Analytics

Marketing

- Advertising & Promotion
- Customer Relationship Management
- Brand Management
- Business-to-Business Marketing
- Consumer Behaviour
- Consumer Neuroscience and Neuromarketing
- Digital Marketing Strategy
- Evangelistic and Influencer Marketing
- Marketing Analytics
- Pricing for Marketing - Strategy and Tactics
- Product Management and New Product Development
- Sales and Distribution Management
- Services Marketing
- Workshop on Data-Driven Marketing & Technologies

OM&QT

- Achieving Sourcing Excellence
- Data Visualization and Data Stories
- Game Theory and Applications
- Lean Six Sigma
- Operations & Supply Chain: Concepts, Analytics & Principles of Improvement
- Operations Strategy
- Pricing and Revenue Management
- Project Management
- Service Perspectives In Supply Chain Based Ecosystems
- Supply Chain Management for e-commerce
- Theory of Constraints
- Workshop on Advanced Analytics for Data Driven Decision Making

IS

- Workshop in Spreadsheet Modeling
- Python- Hands-on
- Agile Product & Programme Management
- Generative Artificial Intelligence in Business
- IoT and Blockchain for Business
- Workshop on Advanced Decision Modeling and Analysis in Excel with VBA
- Workshop on Data Visualization
- Workshop on Explainable AI

HSS

- Leading in a Multipolar World
- Corporate Governance



Messages from Faculty Members



Prof. Bipul Kumar

The EPGP 2025-26 batch is an enthusiastic group of participants with unique charm and rich and varied perspectives. I thoroughly enjoyed teaching and interacting with them. I found them using their industry experience and business expertise to relate and discuss various concepts. Their inputs added a lot of value to the discussion, aiding the overall learning. I am sure that the participants of the EPGP 2025-26 batch will keep up this enthusiasm and achieve greater heights in life. I wish them all the best for their future.

Prof. Keyur Thaker

The class of EPGP 2025-26 brings 67 leaders, averaging eight years of experience across banking, IT, consulting, manufacturing, energy, and academia. They've excelled in roles from product management and supply chain optimization to financial consulting and digital strategy. Through lively case discussions, they've translated frameworks into concrete plans—whether designing clean-tech market entries or streamlining ERP systems. Balancing analytical rigor with people-centered leadership, they've tackled everything from publishing analytics to renewable-energy initiatives. I'm proud of how quickly they apply learning to challenges. This cohort is ready to leave a lasting mark in industries such as consulting, IT, and energy. I wish them success in their future endeavours.



Prof. Bhavin Shah

Our EPGP 2025–26 batch comprises professionals from diverse industries and functional backgrounds, ranging from oil and gas to IT/ITES and from consulting to entrepreneurship.

This cohort is a dynamic group of driven individuals who demonstrate strong enthusiasm and a keen willingness to learn. I have observed that they possess sharp business acumen and are quick to grasp new concepts, which equips them well to identify and address complex challenges in the business environment.

I am confident that the batch are well-prepared to make meaningful contributions to their future organizations and will continue to achieve outstanding success in their professional journeys. I extend my best wishes to them for a rewarding and impactful career ahead.

Alumni Testimonials



Vikash Khatri (EPGP 2007-09)

Founder, Aviral Consulting

When I joined IIM Indore in 2007, I wasn't just seeking a degree—I wanted to fundamentally reshape my career. Before IIM I, my expertise was deep but narrow, largely limited to sales and marketing. The programme transformed my professional DNA by teaching me to view a business not as isolated departments, but as a unified, interconnected value chain. The case method pushed us to connect decisions across functions—from factory operations to brand equity and beyond. That shift became the foundation of true career agility. I realized my industry experience was only context; the real asset was the ability to apply principles of value creation to any business. The language of business, I learned, is universal.

Randhir Narayan (EPGP 2009-10)

Senior Director, Virtusa



During my consulting career with IBM and Oracle, I became increasingly curious about the business rationales behind large strategic decisions. Realizing that such roles required strong business acumen, I returned from the USA to pursue the EPGP at IIM Indore and was fortunate to be part of its inaugural batch in 2009–10. The programme offered real-time exposure to all dimensions of business through world-class faculty, facilities, and highly experienced peers. The 200-acre hilltop campus made the year both enriching and memorable. Post-EPGP, I transitioned into large-scale business decision-making roles and now lead multi-million-dollar, complex deals across consulting, technology, and operations. The program strengthened my professional confidence and enhanced my personal decision-making skills. To current and aspiring EPGP students—congratulations on choosing a transformative path; a bright future awaits you.



Manish Dikshit (EPGP 2010-11)

SVP & Country Head, HSBC Global Banking & Markets

For me, the EPGP at IIM Indore was a reboot that transformed both my career and personal development. The one-year full-time programme blends rigorous academics with practical insights, where professors and classmates contribute equally to learning. The international immersion adds a valuable global perspective to business and leadership. The programme enables deep learning, lifelong networks, and even career pivots for those seeking change. Some of my closest friendships—and even business partnerships—originated here. The IIM I alumni network continues to offer strong support and opportunities; learn, connect, win.

Prabodhan : The Annual Leadership Conclave



Professor Himanshu Rai, Director, IIM Indore, inaugurates the event, highlighting the systemic fragility shaping today's global disruptions.

Prabodhan 2025 – AI-Augmented Leadership Takes Center Stage at IIM Indore

IIM Indore successfully hosted Prabodhan 2025, the annual leadership and HR conclave of the Executive Post Graduate Programme in Management (EPGP), on September 20, 2025. The theme for this year's conclave was "AI-Augmented Leadership: Redefining Decision-Making, Workforce and Value Creation in the Age of Intelligence."

The event brought together industry leaders, distinguished faculty, and students to deliberate on the transformative role of Artificial Intelligence in shaping leadership, workforce dynamics, and sustainable value creation.

Keynote Address

Drawing on the concept of the BANI world — Brittle, Anxious, Nonlinear, and Incomprehensible — Professor Himanshu Rai, Director, IIM Indore, emphasized how today's disruptions, from pandemics to geopolitics, reflect

systemic fragility. He highlighted that AI mirrors these traits: it creates brittle dependencies, fuels anxieties about jobs, introduces nonlinear effects such as deepfakes, and remains incomprehensible in its long-term impact.

Using a metaphor from the Bhagavad Gita, he urged leaders to let "carbon guide silicon" — meaning that while AI (silicon/Arjun) has immense execution power, it requires human wisdom (carbon/Krishna) to deliver meaningful outcomes. He concluded by calling on leaders to cultivate humility, curiosity, and a personal vision to responsibly navigate the AI-driven future.

Panel Discussion I: Strategic Leverage of AI – Navigating Growth, Risk, and Innovation in a Data-Driven Economy

The first panel featured Mr. Anand Garg (Cluster Head, Dr. Reddy's Laboratory), Mr. Deb Gooha (CGO, MPAY), Mr. Manav Mathur (CTO, Everrenew), and Mr. Sameer Amte (MD, Alvarez & Marsal).





Panel 1. Left to Right - Prof Saumya Ranjan Dash, Anand Gard- cluster Head Dr. Reddy's Laboratories, Deb Gooha -CGO-MPAY, Manav Mathur-CTO- Everrenew , Sameer Amte- MD Alvarez and Marsal

The panel explored how AI has evolved beyond being a tool to becoming a strategic partner in business. Panelists stressed that AI accelerates decision-making, drives innovation, and reduces time-to-market. However, they emphasized that its real impact emerges only when business objectives, processes, and data are clearly aligned to generate actionable insights.

The discussion expanded the notion of ROI to include not just efficiency and cost, but also employee well-being, customer loyalty, and risk mitigation. The speakers agreed that successful adoption depends on robust strategy, functional ownership, scalable proof-of-concepts, and strong change management. Without these, AI risks remaining a mere experiment rather than a growth driver.

Panel Discussion II: Human +AI – Reimagining Workforce Strategy, Talent, and Culture in the Intelligent Enterprise

The second panel featured Mr. Manoj Kumar Chaudhary (CHRO, Edelweiss Asset Management Ltd.), Mr. Sandeep Gautam (Group Head – Corporate HR, CK Birla), and Ms. Shefali Rai (CHRO, InMobi).

The discussion examined how AI is reshaping workforce strategies and HR practices. The panelists noted that AI enhances HR decision-making by improving probability estimates, surfacing outcomes, and minimizing bias, while also automating routine tasks. This shift allows HR leaders to focus more on human-centric responsibilities such as empathy, culture building, and leadership development.

However, the speakers cautioned that organizations must consciously decide what should remain machine-driven versus human-judgment-led. They called for greater investment in digital literacy, learning agility, and leadership traits such as humility, listening, and empathy. The overarching message was clear: in the intelligent enterprise, humans must remain the captains, with AI as the copilots.

Closing Note

Prabodhan 2025 served as a timely reminder that the future of leadership lies not in choosing between humans and AI, but in building synergistic partnerships between the two. With its theme of AI-Augmented Leadership, the conclave successfully spotlighted the opportunities, risks, and responsibilities that leaders must embrace to create sustainable value in the age of intelligence.



Panel 2. Left to Right - Shefali Rai CHRO InMobi, Manoj Kumar Chaudhary CHRO -Edelweiss Asset Management Ltd., Sandeep Gautam- Group Head- CKA Birla.

International Immersion

Global Exposure, Local Impact: IIM Indore EPGP Students Complete International Immersion at SDA Bocconi, Milan

Co '26 at SDA Bocconi

The International Immersion Module of the EPGP is a dedicated executive learning initiative designed and delivered in collaboration with one of Europe's most prestigious management institutes — the SDA Bocconi School of Management, Milan. This two-week *Advanced Leadership Programme* offers participants an opportunity to gain a global perspective on management, leadership, and innovation while experiencing the rich academic and cultural environment of Italy.

The immersion module is structured to help participants understand and adapt to the demands of an increasingly globalized business landscape. It equips them with the tools to evaluate, compare, and analyze business practices across developed and emerging economies. Designed under the guidance of eminent international faculty, the programme aims to enhance participants' strategic acumen and leadership effectiveness through classroom learning, experiential case studies, and interactions with industry experts.

The academic sessions at SDA Bocconi covered contemporary themes including global macroeconomics, ESG and sustainability integration, digital transformation, sustainable operations, luxury brand management, sports business, and emerging technologies. These sessions helped participants explore how businesses are embedding sustainability and innovation into their core strategy, and how digitalization is reshaping leadership and decision-making.

A major highlight of the programme was the visit to the Dallara Academy, where students witnessed firsthand how precision engineering, design excellence, and cutting-edge technology converge to create high-performance supercars. This industry exposure provided valuable lessons in innovation, teamwork, and operational excellence — hallmarks of the Italian business ethos.

The immersion also underscored the similarities between Indian and Italian excellence — both built on a foundation of craftsmanship, creativity, and resilience. By engaging with world-class faculty and peers from diverse backgrounds, participants gained fresh perspectives on leadership, sustainability, and competitiveness in the global arena.

The experience at SDA Bocconi thus served as a transformative learning journey — reinforcing IIM Indore's commitment to developing globally aware, socially responsible, and innovation-driven business leaders.

Key Learning Areas

Business Trends: Sustainability and Digital

- Sustainable business models and ESG integration
- Digital transformation and AI-driven innovation
- Sustainable supply chains and circular design
- Embedding sustainability in corporate strategy

Deep Dive into European Business

- Eurozone economy and global trade
- Sports and entertainment business strategy
- Competing in luxury and design-driven industries
- Industry visits (Dallara Academy)



Zenith Talks: The Industry Connect



Zenith Talk: Connecting Classrooms with Industry Leadership

What is Zenith Talk?

The Zenith Talk series represents a unique and transformative initiative within the Executive Post Graduate programme (EPGP) in Management at IIM Indore. It is a platform designed to bridge the gap between academic learning and real-world industry expertise by bringing accomplished business leaders directly into dialogue with students. Through these sessions, senior professionals from leading organizations share their knowledge, experiences, and strategic perspectives, offering students a window into the practical dimensions of business leadership and career development.

The Purpose and Impact

Zenith Talks serve as a catalyst for enriching the educational experience at IIM Indore. Rather than limiting learning to classroom discussions and case studies, this initiative recognizes that students benefit immensely from direct engagement with industry practitioners. These sessions expose students to diverse career pathways, contemporary business challenges, and innovative organizational practices that shape the modern corporate landscape.

By hosting industry leaders, Zenith Talks fulfil multiple educational objectives: they provide students with current, real-world insights; they inspire participants to think beyond textbook frameworks; and they foster meaningful professional connections that extend beyond the duration of the programme. For many students, these

interactions prove instrumental in shaping their career aspirations and professional identity.

How Zenith Talks Are Structured

Each Zenith Talk is carefully curated to ensure maximum learning and engagement. Sessions typically feature a senior leader who delivers insights on a specific theme relevant to contemporary business challenges and career development. What distinguishes Zenith Talks from traditional corporate presentations is their interactive nature—these are not passive lectures but dynamic discussions where students actively participate, ask questions, and share their own perspectives.

The sessions are thoughtfully facilitated, often with faculty involvement, ensuring that academic rigor complements industry insights. This collaborative approach creates an environment where theoretical understanding and practical wisdom converge, enriching the learning experience for all participants.

Breadth of Topics Covered

The variety of themes explored through Zenith Talks reflects the multifaceted nature of modern business leadership. Topics span across industry domains and functional areas, including:

Career Development and Professional Growth — Sessions that explore career trajectories, the challenges of climbing organizational hierarchies, and strategies for building resilient, adaptive careers in dynamic industries.

Emerging Technologies and Innovation — Discussions on



Ashish Bajaj (seated) - Group- CMO- Narayana Health

how organizations navigate technological transformation, digital disruption, and the imperative for continuous upskilling in technology-driven sectors.

Organizational Strategy and Culture — Insights into how companies build cohesive cultures, implement strategic initiatives, and align people strategies with business objectives.

Leadership and Resilience — Conversations on what it takes to lead effectively in times of change, how to build resilience as a professional, and the importance of adaptability in evolving industries.

Holistic Business Thinking — Perspectives on how effective leaders integrate multiple dimensions of organizational success, from technology and talent to wellness and sustainable growth.

The breadth of topics ensures that students gain exposure to diverse facets of business leadership, preparing them to think comprehensively about organizational challenges and opportunities.

The Value of Zenith Talks for EPGP Students

For students in a one-year, full-time MBA programme, time is a precious resource. Zenith Talks maximize the value of this limited timeframe by providing concentrated doses of industry wisdom that would typically take years to accumulate through work experience alone.



Rishi Seth - Senior Director, Fractal

These sessions offer several distinct advantages: they expose students to multiple industries and leadership philosophies; they provide mentorship and guidance from accomplished professionals; they clarify career options and pathways; and they build a network of industry contacts that extends students' professional reach beyond graduation.

Moreover, Zenith Talks contribute to the overall educational ecosystem at IIM Indore by fostering a culture of continuous learning and external engagement. They signal to students that business education is not confined to campus but is deeply connected to the living, breathing world of industry practice.

A Cornerstone of the EPGP Experience

The Zenith Talk series has established itself as a cornerstone of the EPGP programme at IIM Indore. By consistently bringing industry leaders into conversation with students, the initiative ensures that classroom learning is continuously informed by real-world developments and practitioner insights. For students, faculty, and the institution itself, Zenith Talks represent a commitment to education that is rigorous, relevant, and deeply engaged with the business world.

As the programme evolves and the business landscape continues to shift, Zenith Talks will remain a vital channel through which IIM Indore students connect with industry leaders, gain actionable insights, and prepare themselves for meaningful careers in an increasingly complex and dynamic business environment.



Shruti Walia Head HR cure.fit

Odyssey Talks: The Alumni Connect



Left to Right- Prof: Jatin Pandey- Programme Chair- EPGP, Seshadri Bashyam - Director Software Development at IQVIA, Manish Dikshit - HSBC Global Banking & Markets SVP & Country Head, Randhir Narayan - Virtusa - Senior Director, Dr Vikash Khatri - Aviral Consulting - Founder, Deepak Chauhan - Ezzyship - SVP

Odyssey Talk: Bridging Legacy with Future Aspirations

What is Odyssey?

The Odyssey Talk series represents a deeply connected and transformative initiative within the Executive Post Graduate Programme (EPGP) in Management at IIM Indore. It is a platform designed to bridge the gap between current cohorts and the institution's distinguished alumni network. Organized by the EPGP Alumni Committee, this series brings seasoned graduates back to campus to engage in meaningful dialogue with current students. Through these sessions, alumni from diverse industries and global organizations share their unique career journeys, challenges, and successes, offering students a window into the professional trajectories that await them post-graduation.

The Purpose and Impact

Odyssey Talks serve as a catalyst for community building and professional mentorship at IIM Indore. Rather than viewing the alumni network as distant entities, this initiative recognizes that students benefit immensely from the relatability and shared heritage of those who have previously walked the same path. These sessions foster a sense of pride and belonging, strengthening the bond between the alma mater and its graduates.

By hosting alumni leaders, Odyssey fulfils multiple educational objectives: they provide students with honest career insights and guidance; they offer practical advice on navigating organizational hierarchies; and they facilitate networking opportunities. For many students, these interactions are instrumental in refining their career goals and understanding the nuances of different industry sectors.

How Odyssey Talks Are Structured

Each Odyssey session is carefully curated to ensure maximum relevance and engagement. Sessions range from individual keynote addresses to dynamic panel discussions featuring multiple alumni. What distinguishes Odyssey from standard guest lectures is the element of shared experience, these are candid conversations where alumni discuss the "Manasthithi" (Mindset) and "Paristhithi" (Situation) required to adapt to a changing "Prakriti" (Reality).

The sessions are often facilitated with faculty involvement, ensuring that management frameworks taught in the classroom are contextualized through the alumni lived experiences. This collaborative approach creates an environment where academic theory meets the practical wisdom of those who have successfully applied it in the real world.



Breadth of Topics Covered

The variety of themes explored through Odyssey reflects the diverse paths IIM Indore graduates take. Topics span across industry domains, functional areas, and personal growth, including:

Cross-Industry Leadership and Agility — Insights on applying management principles across diverse sectors, navigating complex regulated environments, and the importance of principled decision-making in shifting business landscapes.

Emerging Technologies and Digital Transformation — Discussions on how technologies such as AI and 5G are reshaping industries, with a focus on the human element of transformation—emphasizing that real change is about people, culture, and long-term value creation.

Career Strategy and Resilience — Conversations on the realities of climbing the corporate ladder, the importance of Emotional Intelligence (EQ), and strategies for building resilient careers in an era of disruption.

The Student Advantage

For students in a one-year, full-time MBA programme, the ability to foresee potential career hurdles is invaluable.

Odyssey Talks maximize the student experience by providing "foresight through hindsight", allowing current students to learn from the mistakes and triumphs of their predecessors.

These sessions offer several distinct advantages: they expose students to the practical application of their degree; they clarify the evolving demands of the job market; and they build a network of industry contacts that are predisposed to support IIM Indore graduates. Moreover, Odyssey fosters a culture of continuity, signalling that the relationship with the institute extends far beyond the duration of the programme.

An Enduring Legacy

The Odyssey Talk series has established itself as a pivotal part of the EPGP heritage at IIM Indore. By consistently bringing alumni back into the fold, the initiative ensures that the classroom learning environment remains vibrant, relevant, and connected to the broader business ecosystem. By linking the aspirations of current students with the achievements of alumni, Odyssey ensures that the IIM Indore legacy is not just preserved but actively evolved. It represents the cycle of learning, succeeding, and giving back that defines the ethos of the institute.

Industry Consulting Module (ICM)



IIM Indore EPGP participants during an on-site discussion as part of the Industry Consulting Module (ICM), engaging with real-world business challenges.

Objective

The Industry Consulting Module (ICM) provides participants with immersive, hands-on consulting exposure that blends strategic thinking, analytical depth, and real-world application. It enables participants to apply management frameworks and digital insights to address live business challenges while working closely with leading organizations. The module aims to strengthen consulting skills, strategic clarity, and data-driven decision-making through experiential learning.

Approach

Participants collaborate with companies across industries to work on consulting projects in technology consulting, domain consulting, and business transformation. Each engagement involves a holistic study of the organization's value chain, spanning supply chain, technology, finance, human resources, marketing, and operations.

The process begins with a detailed diagnostic assessment of the client organization's context, followed by stakeholder interviews, lean business modeling, and problem definition. Participants then design actionable solutions that enhance efficiency, innovation, and profitability. The journey is guided by faculty mentors and industry experts, ensuring a balance of academic insight and professional rigor.

Key Learning Themes

- Strategic problem framing and hypothesis-based consulting
- Application of data analytics and AI-enabled insights in

decision-making

- Process excellence and organizational redesign
- Cross-functional collaboration across business verticals
- Development of lean, scalable business models
- Financial analysis, revenue optimization, and operational improvement.

Industry Relevance

The module mirrors the real-world consulting environment where participants engage directly with client teams to deliver impactful recommendations. By understanding the interplay of business processes, digital transformation, and organizational behavior, participants acquire the capability to bridge strategy with execution.

The consulting assignments encourage innovative thinking and equip participants to lead initiatives in automation, process re-engineering, and strategic growth planning. Every project culminates in a professional presentation before a panel of faculty mentors and industry leaders, simulating the expectations of global consulting engagements.

Outcomes

The Industry Consulting Module transforms participants into future-ready professionals who can design and implement change across industries. It cultivates the ability to analyze complex problems, synthesize insights, and drive business transformation. Participants emerge with a deep understanding of how strategy, technology, and people align to create sustainable growth, operational excellence, and measurable impact.

Student Committees



SAC Coordinator and Class Representative



Treasurer



Placement Committee

Student Committees



Sports and Cultural Committee



Academic Committee



Alumni Committee



Branding Committee



Corporate Interaction Committee



Infrastructure Committee

Student Clubs



ICONS – IIM Indore Consulting & Strategy Club

ICONS is the Consulting & Strategy Club of IIM Indore, focused on preparing students for consulting, strategy, and problem-solving roles across industries. The club builds strong fundamentals in structured thinking, hypothesis-driven analysis, data-backed decision-making, and executive communication. Through case interviews practice, live industry cases, consulting simulations, strategy workshops, and national-level case competitions, ICONS enables students to apply classroom concepts to real business challenges. ICONS members work closely with peers, and industry professionals to develop consulting-ready skills valued by top firms and leadership roles.



Finance Club – IIM Indore (EPGP)

The Finance Club at IIM Indore is a hands-on platform designed to help EPGP participants sharpen practical finance and investment skills. The club bridges theory and real-world application through industry-led guest sessions, market and portfolio case studies, stock pitch competitions, and AI-driven investment simulations. By combining experiential learning with peer collaboration and informal networking, the Finance Club prepares participants for roles in corporate finance, investment management, banking, and financial strategy—equipping them with market intuition, analytical rigor, and decision-making skills valued by employers.



TCC- The Communication Club

The Comm Club (TCC) is EPGP's communication and leadership club, dedicated to helping participants build the confidence and clarity required to lead, influence, and collaborate effectively. The club's mission is to foster a culture of thoughtful expression, constructive dialogue, and respectful debate on campus—skills that are essential both within the classroom and beyond.

Over the course of the year, TCC facilitated a wide range of engaging activities including quizzes, skits, group discussions, extempore sessions, public speaking forums, and communication workshops.



Information & Induction Club

The Information & Induction Club is the friendly face of the EPGP journey—turning curiosity into clarity. From admissions buzz to onboarding ease, we connect aspirants with the right info through engaging webinars, smart outreach, and collaborative storytelling, making the leap into IIM Indore exciting, informed, and seamless.

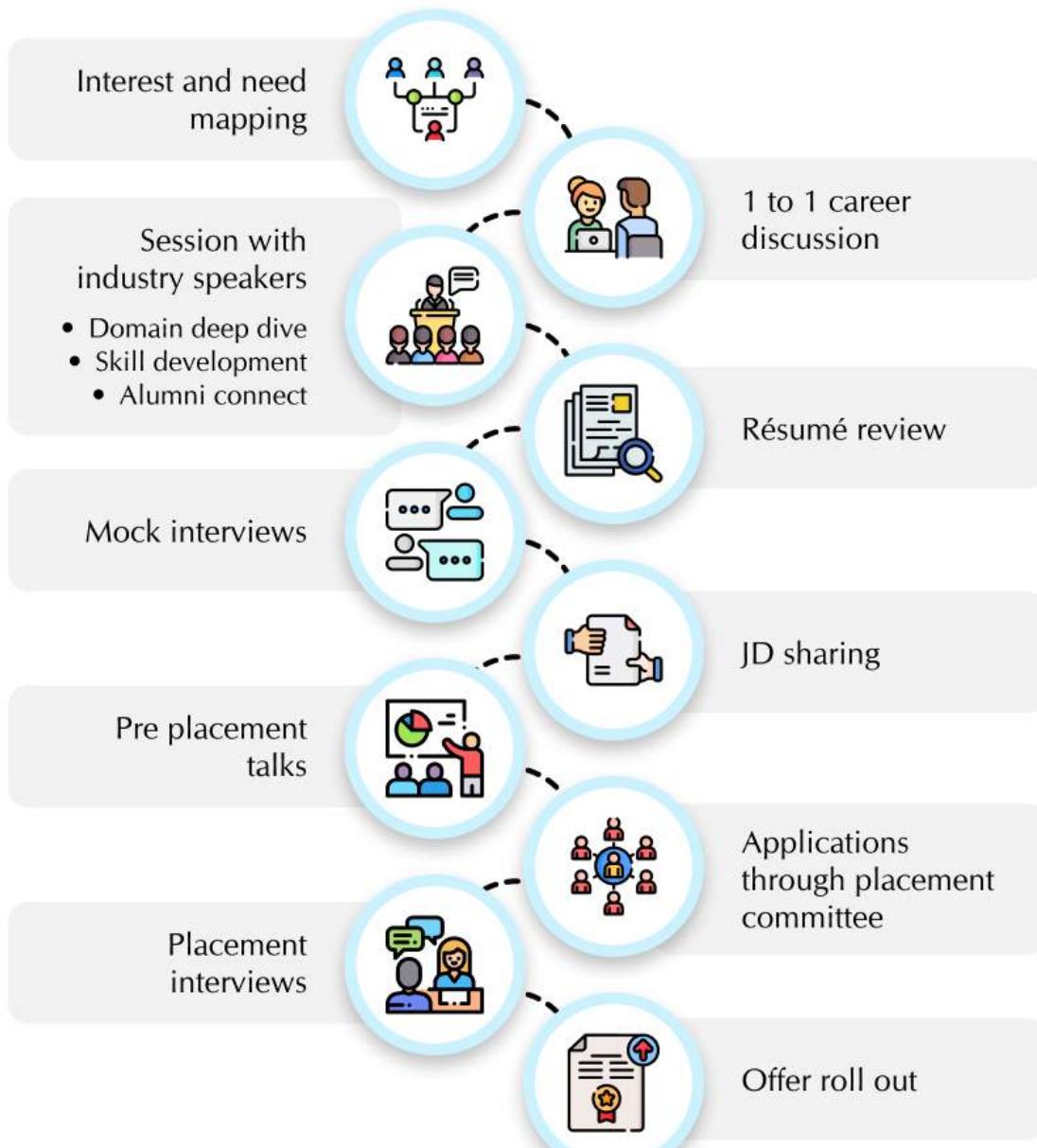
Placement Process

The placement process is structured to provide students with comprehensive career preparation and strong industry exposure. It begins with Interest and Need Mapping, helping students clarify career objectives and identify development areas. This is followed by a one-to-one Career Discussion, offering personalized guidance tailored to individual goals and market trends.

Students then participate in Industry Speaker Sessions, featuring domain deep dives, skill-building workshops, and alumni interactions. These engagements enhance industry awareness and readiness. A focused Résumé Review ensures that each student presents a professional and compelling profile, followed by Mock Interviews designed to build interview confidence and strengthen communication.

Once prepared, students receive detailed Job Descriptions (JDs) from participating companies, outlining role expectations and required competencies. This is followed by Pre-placement Talks, where organizations provide insights into their culture, career progression, and work environment. Students then submit their Applications through the Placement Committee for relevant roles.

Shortlisted candidates move forward to formal Placement Interviews, which typically include technical and HR interactions. The process culminates in Offer Rollouts, marking the successful transition of students into their professional careers.



Placement Committee

IIM Indore – Placement Office

Prof. Abhishek Mishra
Chair - Career Services

 chairplacement@iimidr.ac.in

EPGP Placement Office

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IIM Indore EPGP – Student Placement Committee

EPGP Contact Mail ID

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Past Recruiters Information

Accenture - Operations	Decimal	Indegene	Philips
Accenture - Strategy	Dell Consulting	Infosys	PwC
Accenture - Technology	Deloitte India	Infosys - Consulting	Quantiphi
Adani Airports	EY	IQVIA	Reliance Retail
Afcons	FarEye	ITC InfoTech	SAP
African Industries	FIITJEE	Jio	Shapoorji Pallonji
Agarwal Packers & Movers	Genpact	JP Morgan Chase	Shell
Amazon	Google	KPMG	Standard Chartered
Atos Syntel	Gujarat Gas Limited	L&T Infotech	Stryker
Axis bank	Gujarat State Petronet Ltd	Larsen & Toubro	TCS
Bristlecone	HashedIn	Schneider Electric	Tech Mahindra
Care Ratings	HCL Technologies	MAQ Software	TVS Motor
Cognizant	Hilti	Microsoft	Vector Consulting
Cogoport	Honeywell	Morgan Stanley	Vinmar -Sperene JV
Conga	HSBC	Mphasis	Virtusa
Crompton Greaves	i95Dev	Nissan Digital	Volvo Eicher
Cummins	IBM	Oyo Rooms	Yum! Brands
CyberTech	ICICI	Persistent Systems	Zinnov Consulting



Past Roles Offered

AGM - Operations	Lead Consultant
AI Product Management Associate Manager	Manager, Operational Excellence
Analytics Advisory Manager	Principal Consultant
Assistant Business Consultant (C3B)	Project Lead I
Assistant Vice President	Revenue Manager
Associate Client Solution Partner	Senior Consultant
Associate Engagement Manager	Senior Consultant-Business Consulting
AVP - Transformation Services Leader	Senior Director
AVP - Wholesale Banking	Senior Product Manager
Channel Partner Lead	Senior Product Owner Specialist
Consultant - Business Consulting PI	Solution Architect
Consultant - Governance Advisory	State Sales Head for Bihar & Jharkhand
Enterprise Strategy Consultant	Strategy & Corporate Branding Manager
General Manager Marketing	Supplier Management Consultant
Industry Principal	Technical Project Manager
Lead Campus Relations for YUGMA	Vice President - Marketing



1 Aadith Suresh



Education
BSc. Biotechnology
Sree Sankara College, Kalady

Last Employer
Indian Bank

Overall Experience
10 Years

Strategy and operations professional with 10 + years of experience in business growth, digital transformation, stakeholder alignment across public and private sectors.

Indian Bank - Senior manager

- Played a key role in launching co-branded credit cards in collaboration with leading fintech partners.
- Coordinated cross-functional teams for product development and process optimization (EFMRS and BBPS).
- Was pivotal in the development of an End-to-end digital journey of the existing credit card process flow.

Indian Bank - Manager

- Led medium and large branches, overseeing team building and business development.
- Managed achievement of targets in deposits, advances, and cross-selling.
- Implemented customer service initiatives, improving client satisfaction and retention.

Certification

- Certificate in Commercial Credit (Moody's Analytics)
- Junior Associate of Indian Institute of Bankers (IIBF)

Accomplishment

- Instrumental in the development of a co-branded credit card in partnership with FPL Technologies, making the bank the first public sector bank to establish such a collaboration, thereby enhancing its digital product portfolio and market competitiveness.
- Led a project enabling real-time reporting of credit card data to the Core Banking System (CBS), significantly enhancing credit risk monitoring and operational oversight for improved decision-making and regulatory compliance.
- Served in leadership roles across multiple branches, consistently delivering strong results in retail banking and credit operations. Successfully tripled the business of the Perumbavoor Branch within three years, including during the challenging pandemic period. Demonstrated strong credit management by improving asset quality and enhancing customer relationships through proactive engagement and service excellence.

2 Abhishek Roy



Education
Bachelor Of Technology (Civil Engineering), Vellore Institute of Technology, Vellore

Last Employer
Paharpur Cooling Towers Ltd.

Overall Experience
5 Years

As a former Senior Structural Engineer, I contributed to solutions for complex engineering challenges, leveraging cross-functional collaboration and problem-solving skills.

Paharpur Cooling Towers Ltd. - Sr. Structural Engineer

- Finite Element Structural Engineering on SAP2000 for GHAVP Nuclear Power Facility (2x700MW) worth INR 140 Cr..
- Earthquake Engineering on SAP2000 based on ASCE and IS Guidelines, reducing design costs by 20%.
- Data Analysis and Data Visualization on Python, increasing data insight efficiency by 300%.
- Implementation of Ramer-Douglas-Peucker (RDP) algorithm, increasing efficiency by 200%.

Development Consultants Pvt. Ltd. - Design Engineer

- Finite Element Structural Engineering on SAP2000 for KKNPP Nuclear Power Facility (2x1000MW).
- Developing Algorithms for Earthquake Engineering which made processes efficient by 200%.
- Design Analysis of Blast Proof Nuclear Facility.
- Design Automation on MacroVBA, reducing turnaround time by 4 times.

Certification

- CS – PO
- The Business Intelligence Analyst Course 2022
- Google Data Analytics Professional Certificate (Pursuing)
- McKinsey Forward (Pursuing)

Accomplishment

- Frequency Domain Earthquake Analysis on ACS-SASSI
- Streamlining Data Analysis for Finite Element Analysis
- Obtained Class Rank 1, State Rank 14 and Olympiad Rank 1361 in the SilverZone Smartkid General Knowledge Olympiad 2012

3 Aditya Dubey



Education
Post Graduate Diploma in Publishing, IGNOU
BTech, Electronics and Communications Engineering, VIT University

Last Employer
S&P Global Commodity Insights

Overall Experience
10 Years

Adobe Certified Product Professional with 8+ years of experience spanning publishing, digital product design, and intelligent automation.

S&P Global Commodity Insights (Platts) - Design and Publishing Analyst

- Product Management for the ADW Recurring Charts Automation Project, which aimed to automate 1,000+ recurring charts monthly, process improvements, workflow optimization, and product-led automation.
- Collaborated with development teams using Highcharts.js, Python, and internal AI infrastructure to implement AI-in-the-loop chart generation, ensuring automated templates reflected design intent and visual standards.

S&P Global Commodity Insights (Platts) - Specialist I, Design and production

- Managed publishing of 40+ daily, weekly, and monthly commodity market publications in the UK time zone ensuring on-time delivery and operational scalability.
- Designed digital reports and special features using interactive data visualization tools like d3.js, contributing to user-centric design. Developed and delivered interactive and static content, including a series of 16 reports for Saudi Aramco – highlighting client deliverable ownership.

Certification

- CSPO
- Lean Six Sigma (Green Belt)
- Adobe Certified Professional
- McKinsey Accelerate
- Power BI DataAnalyst Associate

Accomplishment

- Recognized with the Exceptional Team Award (Q2 2024) and Q2 CI Business Line & Shared Capability Award, along with a Rising Star award for outstanding contributions.

4

Aditya Pathania



Education

B Tech Mechanical Engineering,
NIT Srinagar

Last Employer

AMNS INDIA

Overall Experience

6 Years

Result-driven Mechanical Engineer with 6+ years of experience in steel manufacturing, operations excellence, and large-scale project execution.

AMNS INDIA – Section Engineer

- Designed and deployed an in-house flexible coupling, reducing downtime by 70% and generating ₹1.25 Cr/year savings through improved reliability.
- Used SAP S/4HANA for shift reporting, maintenance tracking, and shutdown analysis, improving transparency and data-driven planning.
- Led a team of 7 (2 engineers, 5 associates) to ensure smooth line operations, conduct inspections, and perform root-cause analysis to minimize unplanned stoppages.
- Coordinated with vendors and contractors, managing procurement quality, delivery timelines, and supplier relationships to ensure operational continuity.
- Directed 2 capital and 20+ planned shutdowns, ensuring 100% compliance with safety and audit standards while minimizing downtime.

Essar Steel India – Graduate Engineer Trainee

- Completed a structured rotational program across core functions to build an end-to-end understanding of steel plant operations, process workflows, and cross-functional interdependencies essential for performance improvement.

Certification

- Lean Six Sigma Green Belt
- Agentic AI and AI Agents: A Primer for Leaders
- McKinsey Forward Program

Accomplishment

- Gold Trophy – QCFI Convention 2023 (Surat)
- Steel Star Award
- Hall of Fame Award

5

Akash Kumar



Education

M.Tech, A.M.C Engineering College
Bachelor of Engineering, B.M.S Institute of Technology

Last Employer

Bosch Global Software Technologies

Overall Experience

12 Years

Technology Consultant with 12+ years of experience driving transformation across software security, compliance, and Agile programs for global OEMs.

Bosch Global Software Technologies (India and Germany) – Project Manager

- Contributed to open-source policy formulation for AI systems at Bosch, focusing on risk mitigation, efficiency, and governance alignment.
- Reviewed 50+ pull requests quarterly on Bosch's Governance Board for global project approvals.
- Enabled license governance and compliance strategy with V2V/V2X communication, SR and BB (Sensor Radar and Baseboard) firmware, SDVs.
- ADAS and autonomous vehicle programs.
- Led Agile transformation by introducing story-point estimation across cross-functional teams, enabling structured sprint planning and delivery.
- Achieved project delivery for 15+ global automotive OEMs by managing two Business Units and leading a 14-member cross-functional team.
- Collaborated with 30+ clients for risk evaluation of architecture and component-level elements including cloud and AI systems.

Certification

- Certified Ethical Hacker (CEH)
- Agentic AI and AI Agents A Primer for Leaders
- AWS Cloud Practitioner Essentials

Accomplishment

- Elected Place-Com Secretary, EPGP 2025–26 (IIM Indore)
- Served as Open-Source Partner (OSP) driving business unit software compliance and code security, owned audits, policy clearance, risk mitigation, license governance.
- Recognized at Bosch with titles like Ace Performer, Inspirer, and Stride the Tide for excellence in innovation.

6

Akshat Sharma



Education

Bachelor of Engineering – IT, Acropolis Institute of technology and research

Last Employer

Merkle

Overall Experience

6 Years

Merkle, Senior Data Engineer

- Reduced resource cost consumption by \$250,000 through the implementation of a compute resource monitoring system on Snowflake
- Redesigned existing products to increase efficiency by 33% and reduced maintenance man-hours by 50% through AI integration
- Reworked and improved Merkury data source, leading to a profit increase of \$10M over one year
- Led a team to recreate the identity interface product on a cloud platform, decreased processing time by 40% and operational costs by 43%
- Increased the number of Fortune 500 clients from 4 to 37 by collaborating with data scientists and IT professionals to deliver tailored, customer-centric solutions

Certification

- AWS

Accomplishment

- Infinity Award in 'Make It Real' category, 2024
- Infinity Award in 'Inspire Change' category, 2023 (Merkury Data Project)

7

Amalesh Deka



Education

B.F.Tech (Apparel Production)
NIFT, Bangalore

Last Employer

Lifestyle International Pvt. Ltd.

Overall Experience

12 Years

Results-driven professional with 12+ years of experience in retail and consumer domains, specializing in business transformation, category strategy, and operational excellence.

Lifestyle International Pvt. Ltd. (Babyshop) – Senior Manager, Buying

- Led the launch of the Nursery Furniture category for Babyshop India, developing assortment, pricing strategy, vendor network, and go-to-market plan from inception.
- Built annual business plans, sales forecasts, and assortment strategies aligned with brand growth and profitability goals.
- Onboarded 30+ vendors within two months, ensuring supply chain scalability and compliance.

Reliance Retail Ltd. (Swadesh) – Senior Manager, Buying

- Spearheaded buying and category planning for Home Linen, blending Indian craft heritage with modern retail trends.
- Built pricing, forecasting, and ordering frameworks to achieve AOP and inventory efficiency targets.
- Partnered with design, sourcing, and artisan clusters to deliver differentiated assortments rooted in Indian crafts.

Certification

- Lean Six Sigma Green Belt
- Certified Scrum Product Owner
- SCM Pro
- Business & Operations Analytics
- Finance for Non-Finance Professionals
- Introduction to Generative AI

Accomplishment

- Winner – Ideator & Process Innovation Award (Lifestyle People Oscar 2017): Recognized for driving operational excellence through innovative process redesign that enhanced buying efficiency and vendor collaboration.
- Branding & PR Committee Coordinator – IIM Indore (EPGP): Spearheaded content and communication strategy to enhance program visibility; co-authored IIM Indore's EQUIS reaccreditation report highlighting institutional strengths and student-led initiatives.
- Step Up For India Volunteer: Served as a SPOC for the corporate volunteering initiative, teaching English at government primary schools near the workplace and leading team participation in community education efforts.

8

Anjali Sachan



Education

B.Tech (Computer Science Engineering), Vivekanand Institute Of Technology & Science

Last Employer

Flipkart

Overall Experience

10 Years

A Strategic Leader with over 10 years of experience translating Operational Excellence into Market-Leading Products and Business Strategies.

Flipkart – Lead, Product & Strategic Operations

- Defined Product Strategy and led the GTM for Open Box Delivery (OBD), capturing New Market Segments for both customer deliveries and seller returns, delivering over ₹259 Cr in total business goodness
- Drove a 65% reduction in customer MMD (Missing, Mis-shipment, Damage) claims and a 28% reduction in seller return claims by developing the core logic, rule-set contracts, and deterministic signal capture workflows
- Drove Marketing and Customer Trust Initiatives by launching a Doorstep RVP QC Product, enhancing Brand Perception and Product Quality Assurance.

Mfine – Senior Analyst, Business Strategy

- Shaped the Business Model by leading Strategic Planning to reduce Payment Discrepancies by 40% and improved doctor satisfaction scores by 25%.
- Enabled Data-Driven Business Strategy through Data Analysis that directly informed the Q3 2021 Market Expansion Strategy.

Certification

- Certified Scrum Product Owner (CSPO®)
- Six Sigma Green Belt (KPMG)
- Looker Studio (Udemy) Core Web Application Technologies (Microsoft)

Accomplishment

- Kool & The Gang Award: Recognized for exceptional team contribution to the successful launch and rollout of the Open Box Delivery (OBD) and Doorstep QC products at Flipkart
- The Rising Star Award: Awarded for best performance in the new investigations batch at Amazon, directly contributing to enhanced marketplace trust and platform integrity
- Extra Miler Award: Recognized for consistently going above and beyond to improve customer experience and drive process efficiencies.

9

Anjali Sinha



Education

B.Tech (ECE), SRM University

Last Employer

TechMahindra Limited

Overall Experience

6 Years

Software engineer with 6+ years of experience in LTE/5G testing and validation. Adept at performing test case analysis through log capturing tools such as QXDM, QCAT, ELT, etc

TechMahindra Limited – Software Engineer

- At TechM, performed validation of AT&T test scripts in accordance with 3GPP specs. Executed various sections of test cases such as Network selection, CSFB, Inter-RAT mobility, SRVCC, etc. Hands-on experience on various simulators like R&S CMW500, Anite 9000, Anritsu, etc. Also performed data throughput cases and WLAN cases on R&S simulator. Improved testing efficiency by analyzing each test case before execution and capturing the logs in case of failure. Expedited the execution of test cases by automating it which led to efficient utilization of multiple simulators at once. Reduced hardware failure by diligently following the vendor guidelines and practices.

Certification

- CS- PO
- Gen AI
- Six Sigma
- PG Certificate in Data Science & AI by IIT Roorkee

Accomplishment

- Got Recognized with Standing ovation award at workplace for outstanding performance during 2018-2019.
- Secured AIR 10 in National Mathematics Olympiad in 10th standard.

10

Anshika Singh



Education

Bachelor of Design (FDDI Noida),
Master of Fashion Management (NIFT,
Mumbai)

Last Employer

Reliance Brands Limited

Overall Experience

5 Years

Results-driven professional with 5 years of experience in product sourcing, supply chain coordination, and retail planning, now expanding my business acumen through an MBA.

Reliance Brands Limited - Senior Executive / Buying & Planning

- Assisted with product buying for new season and assortment planning
- Analyzed sales data and prepared brand performance reports to review overall business
- Monitored inventory levels, managed stock allocation
- Conducted store visits to gain customer insights and store team feedback
- Conducted product training for store teams

Inditex - Product Developer / Product Development and Production

- Managed the footwear development process, including planning timelines, vendor selection and management, raw material sourcing, sample reviews, and quality checks
- Conducted regular factory visits to monitor progress, resolve issues, and guide vendors through development challenge
- Liaison between global team and Indian suppliers to align deliverables and ensure seamless communication
- Collaborated with cross-functional teams (logistics, labelling, packaging, sustainability, etc)

Certification

- Spanish (Level A1)

11

Anshul Khare



Education

B.Tech – Mechanical Engg, IET DAVV Indore, M.Tech – Thermal Engg, NIT Bhopal

Last Employer

Coal India Limited

Overall Experience

10 Years

Mechanical Engineer with 10+ years of experience in design, operations, and maintenance roles across Indian Railways and Coal India.

Coal India Limited – Deputy Manager

- Lead ₹150 Cr equipment operations in Opencast Mine
- Reduced spare cost by 12%, improved machine availability by 20%
- Coordinated with unions, safety, mining & management
- Implemented SAP system, optimized maintenance scheduling
- Led 80-member team in remote, high-stakes operational setting

Indian Railways – Senior Section Engineer

- Maintained goods train wagons ensuring high operational uptime
- Led 15-member team, managed defects, spares, and documentation
- Collaborated with signal & operating teams

Certification

- Lean Six Sigma – Green Belt

Accomplishment

- Played key role in SAP implementation at project level in Coal India (Nodal Officer, 2022)
- Improved operational KPIs significantly at Coal India
- Cleared GATE 2014 – 99.6 Percentile
- Cracked various national-level competitive exams (AIEEE, Railway Recruitment, etc.)
- President, SAE Club – Led college to first-ever SAE BAJA participation
- Weight Loss Journey – Lost 7 kg in one year through yoga, exercise, and diet
- Community Service – Organized blood donation and drug de-addiction camps via NSS
- Travel & Cultural Exploration – Visited 10+ Indian states
- Sports – Participated in Badminton tournaments at Coal India

12

Anshuman Panda



Education

B.TECH, NIT Jalandhar

Last Employer

L&T Energy

Overall Experience

5 Years

L&T Energy – Hydrocarbon – Assistant Manager

- Project Delivery:** Led end-to-end EPC (Engineering, Procurement, Construction) delivery of \$15Mn+ worth of critical automation packages, enabling level 0, 1 and 2 automations of a \$300Mn greenfield energy project for Saudi Aramco
- Digital Adoption:** Reduced average material requisition to purchase order lead time by over 50% through process improvement, automation and adoption of a digital vendor management system in a waterfall project environment

Screenroot – Project Manager

- Digital Delivery:** Achieved 90%+ CSAT score, consulting and delivering product design services to key BFSI clients
- Strategic Product Design:** Built product roadmap and enhanced digital user journey for key financial products, including ICICI, YES Bank credit card journey and CRISIL ICON workflow, using design thinking methodology

Certification

- VU Change Management
- BCG Digital Transformation
- VU Agentic AI
- KPMG Lean Six Sigma
- Certified Scrum Product Owner®
- Azure AZ 900
- SAP ERP Essentials

Accomplishment

- Won 4 out of 8 billion dollar valued international oil and gas tenders
- Awarded "top performer" and a recognition for "I-TOO creativity" by HoD in Larsen & Toubro Energy
- Youngest team leads to lead Instrumentation & Control Team for an international oil and gas project
- Nehru Memorial Scholarship from National Aluminum Company Ltd. (NALCO) Odisha during bachelor's in engineering

13

Anuj Jain

Environment Professional with 7.5 years diverse experience in operations, compliances, audits in FMCG, APIs and pharmaceuticals manufacturing industries.

**Education**B.Tech(Biochemical Engg.),
HBTI Kanpur**Last Employer**

Symbiotec Pharmalab Pvt. Ltd

Overall Experience

7 Years

Symbiotec Pharmalab Pvt. Ltd Pharma and Healthcare- Sr. Executive : EHS

- Responsible for environmental compliances of various central and state govt agencies.
- Operation and maintenance of Zero Liquid Discharge industrial wastewater treatment plants.
- Process optimization achieving INR 50 Lac/annum savings in costs.
- Carried customer EHS audits and other regulatory environmental compliances.

IPCA Laboratories Ltd. APIs and Pharmaceuticals Manufacturing- Senior Officer

- Group ESG reporting
- Environment regulations compliances,
- Operation of 1500 KLD Zero Liquid Discharge waste water treatment plant (biggest in industry segment)
- Project execution of 900 KLD Primary Tertiary Treatment Unit.
- Inventory management, budget preparation (OPEX + CAPEX)

Certification

- OHSMS auditor/lead auditor based on ISO 45001:2018(2018)

Accomplishment

- Reduced operational cost by energy and operating hours optimization in hazardous waste handling operations, resulting an annual savings of INR 0.5 Cr

14

Arkanil Chaki

Inquisitive, and impact focused professional in sales, account management and customer success operations across luxury hospitality brand & Tech startups.

**Education**

B.A. in Hotel Management (IHM-Aurangabad – Taj Group)

Last Employer

Kolabtree, Cactus Communications

Overall Experience

8 Years

Kolabtree, Cactus Communications – Assistant Revenue Manager

- Spearheaded shift from marketplace to service model, improving CX workflows
- Responsible for maintaining and improving customer success operations and customer satisfaction
- Responsible for dispute resolution and improving revenue

Winzard Solutions- Key Account Manager

- Built customer onboarding and retention frameworks from the ground up
- Supported GTM planning and collateral development pre-product launch
- Drove new B2B client acquisition through lead prospecting and outreach

Accomplishment

- Worked on Process Improvement and reduced dispute resolution time by more than 50%
- Maintained a 4.5 Trustpilot score for over 12 months through proactive customer support and SOPs
- Closed high-value events worth ₹40L+, including marquee clients like Sanofi and Publicis• Grew international group sales 6x (from ₹5L to ₹30L) within 2 years at Marriott
- Achieved 96.7% Event Satisfaction Score vs. 85% target, the highest in the region

15

Ashwani Kumar Tiwary

Banking Professional | Product-Centric Thinker | Strategy Enthusiast| Credit Manager| NPA Portfolio Manager

**Education**Master in Science – Mathematics,
Kolhan University Chaibasa**Last Employer**

Indian Bank

Overall Experience

6 Years

Indian Bank –NPA Portfolio Manager

- Led a three Member NPA recovery team for Ranchi Zone spread over 12 districts consisting of 73 branches.
- Reduced NPA Portfolio by 76.87 Cr, exceeding the target and achieving 114% for the FY 2023-24 & by 56.00 Cr in first three quarter of FY 2024-25.
- Streamlined SARFAESI actions and legal actions which resulted in upgradation of 40 % of Mortgaged NPA portfolio.

Credit Manager

- Managed the Credit Portfolio for Dhanbad Main Branch of Indian Bank as a Credit Officer.
- Enhanced the retail credit portfolio by 74 % and SME by 85 % in tenure of 1.5 year.
- Increased Non-Fund Based Income(NFNI) by 115 % through Bank guarantee commission.

Certification

- Certified Scrum Product Owner® (CSPO®) – Scrum Alliance
- Certified Credit Manager- NIBM Pune
- Certified Digital Banker- Indian Institute of Banking & Finance
- JAIIB – Indian Institute of Banking & Finance

Accomplishment

- Consistent High Performer (95 %+ ratings, 2020-2024 at Indian Bank)
- Successfully worked in different domain of Bank starting from Credit to Recovery.
- Earned cross-functional trust and leadership roles in high-stakes portfolio management.
- Completed executive MBA at IIM Indore with a focus on strategy and innovation
- RBI NAMCABS (MSME Management training & competition) winner.

16

Atul Patel

Results-oriented business professional with 10+ years of experience in scaling startups and driving growth across venture capital, corporate sales, and e-commerce.

**Education**

MSc. International Business (Aston University, UK), B.B.A.LLB, (KIIT University, India).

Last Employer

Investomonk India Private Limited.

Overall Experience

10 Years

Investomonk India Private Limited. -Co-Founder

- Built and scaled a thriving angel investor network of 550+ HNIs and professionals, enabling early-stage startup funding and fostering growth in the venture capital ecosystem.
- Led investor relations, community growth, and strategic partnerships with accelerators, VC firms, and incubators; hosted startup pitch days, Q&A sessions, and funding forums.

Techati India Private Limited -Director, Sales and Business Development

- Expanded HYPER Products Inc.'s India operations, driving \$2M+ in B2B sales through partnerships with companies like Amazon, Pubmatic, Netskope, MPL Gaming, etc.
- Grew revenue by 120% YoY from 2021 to 2023, exceeding \$800K annual revenue for FY 2022-2023.

Certification

- CSPO
- Google Data Analytics
- KPMG Six Sigma, Green Belt
- Sales and CRM Overview, Salesforce
- Foundations of Project Management, Google

Accomplishment

- Captained the volleyball team to win the Inter-MBA (EPGP) 2025 Volleyball Championship at IIM Indore.
- Amazon "Sales ka Baadshah" Awards (2020, 2021).
- Platinum Ranked Seller Status.
- Cricket Enthusiast: Winning captain of university team at inter-university tournament, Santosh Trophy Cup 2013, KIIT Premier League; continue to excel in community-level tournaments.

17

Chinmay Manoj Varma

Energy sector professional with experience in Upstream project and operations management. Experience of managing Joint Venture partner on behalf of asset leadership.

**Education**

BTech. Applied Petroleum Engineering

Last Employer

Shell Ltd.

Overall Experience

9 Years

Shell Ltd. - Engineer PMO & Asset Support (Program Coordinator)

- Responsible for developing annual asset support plan in consultation with the Asset Support Managers of Shell's Upstream assets in Brunei, Malaysia and Trinidad and Tobago.
- Delivered on BSP's key Transformation initiative from 2022-25 by introducing cold eye review in key work streams of Maintenance, Wells Reservoir & Facilities Management and Integrated Activity Planning.
- Developed a road map for Brunei Shell Petroleum to reduce schedule deferment by 8% and unscheduled deferment by 10% over a span of 2 years from 2023-25 in consultation with Reliability and WRFM excellence lead.

Oilex Ltd. now (Synergia Energy Limited) – Technical Co-Ordinator

- Worked under Head-India Assets of Oilex as his chief of staff to deliver on key organizational initiatives of portfolio re-structuring and acquiring necessary statutory clearances.
- Responsible for managing JV partner in Cambay asset to facilitate Oilex's acquisition of their participating interest and helping mediate and align departmental differences of the Joint Venture partners.
- Responsible for hand holding potential buyers of Oilex's Bhandut asset for their due diligence and expedite Oilex's farm-out.

Certification

- CSM
- PMP (Pursuing)

Accomplishment

- Awarded Special Recognition Award (SRA) by Shell Deployment and Capability GM for rationalizing asset support tactics in Shell Trinidad & Tobago Limited

18

Debleena Roy

Debleena is an experienced strategy consultant with ~8 years of experience across diverse industries in India, SA, Japan and ANZ

**Education**

Master's in Biotechnology, IITB
Bachelor of Science in Microbiology, St. Xavier's, Kolkata

Last Employer

Accenture Strategy & Consulting

Overall Experience

7 Years

Accenture Strategy & Consulting - Management Consultant, India

- Initiated, executed, and led a comprehensive sourcing strategy, driving sourcing excellence across critical strategic domains encompassing Civil, Mechanical, and Electrical disciplines for a South African Mining Client
- Managed end-to-end sourcing including RFP launch, supplier evaluation, commercial negotiation, contract negotiation & management and award; delivering ~20% annual savings (avg. \$12M spend)

Trell Experience Pvt Ltd - Growth Strategy Manager

- Led growth for 3 regional languages and defined content strategy through digital marketing & content insights, user persona & engagement analysis and user journey improvement; user retention rose by 7% (month-on-month)
- Spearheaded multiple marketing campaigns using strategies developed through SEO optimization & Keyword Analysis

Certification

- Business Strategy and Financial Performance Certification
- Gen AI Fundamentals by Accenture TQ
- Japanese Language (JLPT N3)

Accomplishment

- Awarded Merit Scholarship by the Department of Biotechnology (DBT), Govt. of India for securing AIR 9 in JAM 2015
- Received fast track promotion and Accenture's "Above & Beyond" award for consistent exemplary project delivery
- Awarded Letter of Recommendation by CDRI & Dr. Kalam Fellowship (1st applicant out of 4000 applicants)
- Won Dance Championship at IIT Bombay as part of the Post Graduate Cultural Festival in 2016
- Secured AIR-71 in Joint CSIR-UGC Test for JRF and Eligibility for Lectureship (NET'16)
- Bachelor's Research Project abstract published in the International Conference on Energy and Environmental Science

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Deva Sai Chandan



Education

Btech(CSE), Gitam University

Last Employer

Indpower

Overall Experience

6 Years

IT professional with 6.6 years of work experience having the ability leading teams, managing complex tasks, and consistently exceeding expectations.

Indpower- Software development Manager

- Designed web application using different technologies to create a solar proposal app to automate solar proposal generation, doubling the turnover for the vertical.
- Led a team to implement a mobile app reducing the manual efforts significantly and power BI report management to provide insights about the sales improvement areas.
- Collaborated with different teams for the implementation of an app for LT Control panels to generate automated design process and bill of materials.

TCS Systems Engineer

- Designed and analyzed designed DataStage jobs to ensure the process flow and data validation across different layers.
- Resolved data issues that occur during the process flow to reduce the downtime of the application and ensure smooth workflow execution.
- Documented and prepared functional details about the new workflows introduced in the project.

Certification

- CS- PO

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Ganeshram Chandrasekaran



Education

B Tech(Mechanical Engineering), SASTRA University

Last Employer

Trillium Flow Technologies

Overall Experience

7 Years

With 7 years experience in Oil & Gas allied manufacturing, I specialize in delivering pressure management solutions to meet the needs of industrial clients across global markets.

Trillium Flow Technologies – Application Engineer

- I have successfully led projects that resulted in significant business growth, managing high-value proposals and securing major conversions through targeted sales leadership.
- My expertise spans global markets, where I have expanded the organization's presence and built strong footholds in competitive regions.
- I am highly skilled in leveraging technology to improve operational efficiency, having implemented solutions that drastically reduced proposal turnaround times and improved customer responsiveness.

Severn Glocon Valves – Senior Application Engineer

- I have a strong track record of implementing innovative solutions to improve product performance and enhance decision-making processes for sales teams.
- I have effectively managed key accounts, building and maintaining strong client relationships through reliable support services.
- In addition to managing client relationships, I have played a critical role as a technical consultant, driving process improvements and optimizing operational efficiency for clients.

Certification

- CS- PO
- Lean Six Sigma – Green belt

Accomplishment

- Received the 'Ace Award' in 2022, recognizing my consistent strong performance and positive impact within a team of 45.
- Received the 'Spotlight Award' in consecutive quarters of 2024, a testament to sustained exceptional performance within a team of 25 individuals.

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Garvesh Purushottam Sonone



Education

B.E Electronics

Last Employer

Robo Studio

Overall Experience

6 Years

Experienced Design Verification Engineer with in the semiconductor industry, specializing in IP and SoC-level verification using UVM and System Verilog at TECH MAHINDRA CERIUM.

Robo Studio – Head, Marketing and Business Development

- Conducted market research on 800+ potential clients, developed a comprehensive product catalog for major products; distributed through WhatsApp and cold calling, resulting in ₹40+ lakh in sales to date.
- Singlehandedly managed the firm's digital marketing, achieving a 100x increase in Instagram reach, 17k+views on Google, and significant website traffic growth

Tech Mahindra Cerium – Engineer, Design Verification

- Led a four-member team under USA-based manager mentorship, showcasing expertise in Design Verification and team management.
- Developed test strategies that reduced test time by 30% and streamlined project timelines.
- Validated RTL designs, boosting efficiency and earning a 200% salary hike along with managerial recognition.

Certification

- CS- PO
- Product Management
- Business Analytics
- Advanced Excel

Accomplishment

- Volunteered with the United Nations Development Program – Youth Empowerment Portfolio in Asia and the Pacific, leading digital and community engagement initiatives to mobilize youth for the #SkillUpRiseUp campaign, promoting digital skills for sustainable development
- Represented College Cricket Team at University level at various tournaments.

22

Gaurav Kumar Nikanth Raut



Education

M.Tech (Electronic Systems and Communication)

Last Employer

Bharat Sanchar Nigam Limited

Overall Experience

10 Years

Versatile technology professional having 10+ years of experience in software development and technology migration.

Bharat Sanchar Nigam Limited - Junior Telecom Officer

- Led end-to-end full stack web development of CTMS 2.0 portal using Laravel, PostgreSQL, and JavaScript, covering SRS, FRS, deployment, and maintenance
- Contributed to national IT projects (e.g. Saralsanchar, NOFN) by aligning tech solutions with strategic objectives.
- Enhanced customer experience through presales, machine learning, CRM analytics, and technical support.
- Managed Team of 30 people handling diverse technologies and tools including CFA, NGN, GSM, CDMA, LTE, ERP, Clarity
- Optimized network performance using KPI/QoS Data analytics, RCA techniques.

Certification

- Lean Six Sigma Green Belt
- Certified Scrum Product Owner (CSPO)
- Microsoft Azure Fundamentals AZ-900
- Google Project Management
- Microsoft AI Product Manager
- AI for Business
- Machine Learning and Reinforcement Learning in Finance

Accomplishment

- University rank 3rd in M.Tech from Government College of Engineering, Amravati.
- State Topper in the All India JTO LICE conducted by Bharat Sanchar Nigam Limited.
- Qualified UGC-NET with good rank, establishing eligibility for lectureship and research.
- Recipient of GATE Scholar Teaching Assistance from MHRD, Government of India
- Head Organiser of multiple national-level techno-fests and events during academic tenure.
- Alumni Committee Coordinator at IIM Indore, actively contributing to community engagement.
- Certified Trekker; recently summited Kalsubai (1,646m) – the highest peak in Maharashtra

23

H A Sesha Pramod



Education

M.tech, Computer Integrated Manufacturing, SRM University

Last Employer

Mercedes-Benz

Overall Experience

8 Years

Manufacturing and Operations leader with expertise in Business Process Reinvention, Project Management, and Digital Transformation using Lean Six Sigma and automation solutions.

Mercedes-Benz Research and Development India

- Designed scalable operating models for greenfield manufacturing projects across global sites, applying design thinking and value engineering to standardize processes and achieve operational efficiency.
- Performed strategic make-or-buy assessments for parts by integrating cost, area, and lifecycle analysis, influencing sourcing strategy

Hyundai Motor India Limited

- Functional Architect for BIW manufacturing systems, spanning concept validation, creating feasible process designs, equipment planning, integrating suppliers & leading cross-functional teams for commissioning and quality stabilization.
- Planned strategic equipment procurement by coordinating demand forecasts discussions and aligning production capacities.

Certification

- Lean Six Sigma Black Belt
- German Language- BI Proficiency

Accomplishment

- Bronze award** - Recognized for the contributions to Operation Excellence and Digital Transformation topics
- Patented innovation** - A safety enhancement method for automotive manufacturing lines by identifying process-level risk and operational insights
- National Level Hockey player** - Former National Level Field Hockey player. District and Regional level team captain. Part time school coach.

24

Harjagjit Singh Dhanjal



Education

BMS (MU)

Last Employer

V.S. International Pvt. Ltd.

Overall Experience

6 Years

Results-driven professional specializing in international sales and business development within the pharmaceutical industry.

V.S. International Pvt. Ltd. - Deputy Manager International Marketing

- Launched "Bodivite", VSI's first-ever Direct-to-Consumer (D2C) brand in South Africa; played a central role in brand launch, end-to-end operations, and overall performance management
- Opened CIS Region for VSI. VSI's presence in Uzbekistan, Tajikistan, Kazakhstan, and Kyrgyzstan.
- Appointed as Communications head for VSI & AssistPro, an Australian Firm, affiliated with VSI, Defined Its Vision, Mission and Strategy statement.

V.S. International Pvt. Ltd. - Assistant Manager International Marketing

- Became the Youngest Ever Employee to get Inducted in the Company's Management Team.
- Managed Ivory Coast market, delivering a Primary Sales Target of €350,000.
- Opened a new country, Zambia for the company with signed agreements of \$90,000 in sales per year.

Certification

- Post Graduate Certificate in Global Business Management (PGCGBM), NLDIMSR, Mumbai-2018

Accomplishment

- Head- Consulting and Strategy Club (ICONS) at IIM Indore, 2025
- Performer of the Year for outstanding contributions across strategic initiatives, business expansion by VSI, 2024
- Co-Author Mankani, Dr., & Singh Dhanjal, H. (2024). Organisational Behaviour. Vakratund Publications Pvt. Ltd.
- Ahluwalia, G., Dhanjal, H.S. (2019). To Study the Impact of Cyber Security on Cloud Computing. Proceedings of the 2nd International Conference on Sustainable Globalization, Kochi- India (2019), 25-30. <https://acrobat.adobe.com/id/urn:uuid:AE0b0e6a0-66e1-4406-9c2b-cbfff3c35d7f8>
- Crowned Mr Dalmia at NLDIMSR, Mumbai 2017 for showcasing academic and extra-curricular excellence
- Best Boy Award by Lala Lajpatrai college of Commerce and Economics, Mumbai for All-round excellence
- Best Research Paper Award at an International Research Paper Conference, 2018

25

Harnil Gupta



Education

B. Tech – Mech (VIT Vellore)

Last Employer

Rishi FIBC Solutions Pvt. Ltd.

Overall Experience

6 Years

Manufacturing professional in polymer processing and plant operations, with deep domain knowledge in polyethylene-based products for agricultural and packaging applications.

Rishi FIBC Solutions Pvt. Ltd. : Manager- Operations

- Zero-Waste Initiative: Successfully achieved the ambitious target of making the plant a 0% waste facility.
- On-Time Delivery Improvement: Improved OTIF performance from 67% to 93% by streamlining internal processes
- Inventory Efficiency: Enhanced Inventory Turnover Ratio from 3.45 to 5.38 by implementing more accurate demand forecasting and eliminating non-moving SKUs.
- Greenhouse Film (IRIS Technology): Designed and delivered a specialized greenhouse film using IRIS technology, effectively reducing daytime temperatures by 2°C while maintaining consistent nighttime temperatures, enhancing crop productivity and sustainability.
- Biogas Storage Solution: Developed a polyamide (PA)-based flexible film for biogas storage, offering a lightweight, corrosion-resistant alternative to traditional metal tanks.
- Vacuum Infusion Film – Industry First: Pioneered the development of India's first wide-width vacuum infusion film using advanced 7-layer co-extrusion technology.

Certification

- KPMG – Lean Six Sigma Green Belt
- CS-PO
- RSO – Level 1 (BARC)

Accomplishment

- Zero-Waste Initiative resulted in annual savings of ₹8.2 crore
- Cleared RSO Level 1 examination, officially certified as a Radiation Safety Officer for handling and managing nucleonic gauges in industrial applications.
- NCC Cadet Level C

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Harshit Arora



Education

B.Tech, Applied Petroleum Engineering, UPES

Last Employer

EY

Overall Experience

5 Years

Petroleum engineering graduate business consulting for oil & gas clients and operations, with a strong focus on digital transformation, operational strategy, and performance improvement.

EY – Business Consulting

- Conducted process evaluations for major Oil & Gas clients across various verticals like Natural gas distribution, CBG (Compressed biogas), Revenue Recognition, CSR (Corporate Social Responsibility).
- Implemented digitization and interlinking of several process in client software like SAP/SAP4HANA to improve overall process efficiency.
- Identified critical gaps in processes and policies thereby saving potential yearly revenue loss of INR 30 lacs and collaborated with stakeholders to implement solutions.

IRM Energy Limited – Operations

- Managed multiple Gas Sales and Transmission Contracts for gas withdrawal. Moreover, calculated positive and negative imbalances and simultaneously coordinated for the settlement.
- Estimated APM and RLNG consumption requirements for based on customer requirements across all the sections like industrial, commercial, CNG and domestic.
- Identified around 200 Industrial Customers in the assigned geographic area and onboarded multiple industrial and commercial customers which increased the gas sales volume by multiple folds in the GA.

Certification

- Climate Change – CCUS
- SCR (Sustainability and Climate Risk – GARP) (Pursuing)

Accomplishment

- Awarded client Extraordinaire Special Recognition Award by EY for maintaining excellent client relations by creating value.

27

Hemant Parashar



Education

Bachelor Of Science, CSJM University

Last Employer

D-Mart

Overall Experience

9 Years

Business leader with 9+ years of experience in Retail, FMCD, and FMCG, driving growth and operational efficiency across large portfolios.

D –Mart – Regional Category Head

- Responsible for planning of buying and merchandising of FMCG products (~18 billion INR) for the entire MP&CG.
- Managed and leveraged Private Labels to negotiate vendor rates, launching NPIs that delivered ₹75 Cr+ additional annual revenue.
- Resolved supply chain issues between DC, vendors, and store teams, resulting in a 60% reduction in per-store complaints.

Hindustan Unilever Ltd- Executive – CD

- Led digital supply chain project 'Shogun' in UP, enabling real-time tracking and boosting distributor margins by 20 bps.
- Drove 40% adoption of digital ordering app 'Shikhar', enabling 0.5M outlets to order anytime and boosting promo visibility.
- Led rural van drive in Unnao for Taaza, growing sales 4x in 2 years; doubled wholesale value growth in a year.

Certification

- CSPO
- Lean Six Sigma Green Belt
- Lean Six Sigma Black Belt
- Gen AI with Business Applications

Accomplishment

- Consistently a 3-year award for best growth in value and assortment for the assigned area among 250 peers.
- Secured a Placement offer from Berger Paints, selected among the top 0.5% candidates (1/200 students) during campus recruitment.
- Youngest Manager (28 vs 38 yrs.) in the history of the firm, led a 30+ member procurement team (3-12 yrs. work-ex).
- Taught math to underprivileged rural students via digital platforms as an eVidyaloka volunteer.

28

Himanshu Mittal

MBA Candidate at IIM Indore and IIT Dhanbad alumnus with 10+ years of experience across EdTech and IT consulting.

**Education**

Btech (Electronics & Communication Engineering), IIT (ISM) Dhanbad

Last Employer

Unacademy

Overall Experience

8 Years

Unacademy – Center Head | Educator

- Led center launch, achieving 1,000+ enrollments and 30% market share in 3 months through cross-functional execution.
- Defined course offerings, pricing, and positioning via market sizing and competitor benchmarking to ensure regional differentiation.

Aakash BYJU'S – Senior Lecturer

- Implemented hybrid delivery model with >90% faculty adoption, improving student performance and delivery effectiveness.

Certification

- CSPO
- KPMG Lean Six Sigma (Green Belt)

Accomplishment

- All India Robotics Competition Winner: Secured 1st prize at Mechathlon, outperforming 80 national teams with innovative robotics design and execution
- KVPY Finalist (2010): Selected among top 500 students nationwide for final interview at IISc Bangalore, recognizing excellence in science and innovation..
- Qualified IIT-JEE 2010 & Placed in top 2% of candidates nationwide, demonstrating exceptional academic competence and competitive performance

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Hrithik Verma

AWS and Azure cloud consultant with 6+ years of experience in designing, deploying, and auditing Cloud environment. I am currently enrolled in the EPGP program at IIM Indore.

**Education**

Btech Electrical Engineering, AKTU

Last Employer

KPMG

Overall Experience

6 Years

KPMG- Associate Consultant – Digital Advisory

- Performed digital advisory services to clients looking towards cloud as part of their digital transformation journey.
- Drafted proposals for new client RFPs along with cost estimations and architecture designs in various sectors like Healthcare, BFSI, Pharma, Aviation, IT, Government etc.
- Designed secure cloud infrastructures with stable network leveraging services like VPN and Express route, Traffic Manager, AWS Load Balancer, Azure Backup & Site Recovery, VPC subnets, Routes, Security Groups, AWS Peering connections / Transit Gateways for clients.

Capgemini- Senior Analyst- IT

- Managed Rhel, SuSe, Aix and AWS cloud servers for warner bros to ensure agreed uptime and latency.
- Performed vulnerability assessment basis the report from tools like Brinqa and Tenable and was responsible for ensuring that all the servers are having no critical vulnerabilities.
- Designed proactive preventive maintenance schedules to prevent unnecessary downtime and hardware faults.

Certification

- AWS SAA-CO2
- Azure AZ-104
- Power bi PL-300
- Azure Az-900

Accomplishment

- Best Personality Award – Capgemini 2019 – Awarded for showing the best attitude and securing top rank during induction training program
- Spearheaded a cloud audit that awarded KPMG an organizational level partner certificate of Microsoft in SQL and windows server migration domain. This has helped KPMG win multiple projects in SQL and windows server migration domain

30

Irfan Manzoor

7 years of research experience in the MENA (Middle East and North Africa) region conducting Customer Satisfaction, Mystery Shopping and Stakeholder Loyalty studies

**Education**

B.Tech (Mechanical)

Last Employer

Feedback Market Research

Overall Experience

7 Years

Feedback Market Research – Senior Research Executive

- End to end research projects: Customer Experience (C-SAT and Mystery Shopping), Brand Health Tracking, Transaction Price Tracking studies
- Responsibilities include daily interaction with client, questionnaire design, analysis plan, project management, dashboard management, data analysis & report writing

4Sight Research & Analytics (now known as 4BC Global) – Consultant

- Executing Customer Experience (C-SAT and Mystery Shopping), research projects end to end across MENA region
- Responsibilities include daily interaction with client, questionnaire design, analysis plan, project management, dashboard management, data analysis & report writing

Certification

- Data Scientist (Simplilearn)

Accomplishment

- Nominated as the employee of the quarter at KANTAR Q4 2018
- Appreciation from 3 global directors of General Motors for delivering meaningful insights in infotainment and remote access to features in the light vehicles category
- Participated in multiple corporate cricket tournaments

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Ishaan Bhatia

**Education**

B.Com Hons, University of Delhi

Last Employer

S&P Global Market Intelligence

Overall Experience

8 Years

Financial research and data strategy professional leading cross-functional teams to deliver high-impact M&A and bankruptcy insights, drive strategic projects.

S&P Global Market Intelligence – Assistant Manager – Transactions Research Team

- Led a cross-location team of analysts and senior analysts in delivering high-quality research on M&A and US bankruptcy transactions, comprising deal reports, financial models, valuations and DCF models.
- Negotiated and onboarded a third-party data vendor, reducing costs by over 40% by identifying operational synergies and finalizing a high-value contract.
- Spearheaded a product transformation project for a proprietary data tool, integrating automation and AI technologies; led a multidisciplinary scrum team, designed the agile framework and successfully executed a go-to-market strategy.

IHS Markit – Research Analyst, Upstream Costs & Technology

- Executed code of conduct assessments for microfinance Institutions and Non-Banking Financial Companies on functional parameters as per regulatory guidelines.
- Conducted the evaluation of alternative energy infrastructure for a nonprofit organization. Responsible for preparing detailed reports and leading presentations to key stakeholders. Covered sectoral KPIs and trends for Renewable Energy sector and presented to stakeholders.

Certification

- GenAI for Business Practitioners – S&P Global (issued Nov 2024)

Accomplishment

- 'Individual ACE Award' for ideation of Lean initiatives in data collection tools.
- 'Deliver and Execute Award' for my contribution towards a product development project for a proprietary data collection tool utilizing automation solutions and AI based technologies.
- Selected for a 'Secondment Program at S&P Global' aimed towards progression on the people leadership track.

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Jitesh Kumar

**Education**

B.Tech Marine (BITS-Pilani)

Last Employer

Merchant Navy Decoded

Overall Experience

6 Years

Engineering professional with over 6 years of experience across marine operations and strategic planning.

Merchant Navy Decoded – Strategic Advisor to Founder

- Conceived and strategized the launch of a Course Finder and a Job Portal, diversifying product offerings and driving platform growth.
- Expanded the course catalogue by 40%, enrolling 2000+ candidates.
- Led creation of free calculators and tools, enhancing platform value for maritime professionals.

NYK Shipmanagement Pte. Ltd. – Third Assistant Engineer

- Led cross-functional teams in planning, risk assessment and quality control of ship's operations and maintenance tasks to maintain the efficacy of a \$45M worth engine-room plant using lean principles such as Gemba and Kaizen.
- Instituted the process from scratch for acquiring and utilizing new bunkers and oversaw the operational transition from Heavy Fuel Oil to VLSFO worth over \$2.2 million, ensuring compliance with IMO 2020 regulations for sustainable shipping.
- Spearheaded the collaboration with cross-border, cross-functional staff from Japan for successfully implementing the electronic checklist on a container ship, improving efficiency by 20% to 30% through the transition from paper to electronic systems.

Certification

- Lean Six Sigma Green Belt
- CS – PO

Accomplishment

- Best Cadet Award at NYK Shipmanagement Pte. Ltd.
- Merit Scholarship Holder during B.Tech
- GMAT 675 (96%ile)

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Abhisek Kalakurthi

**Education**

B Tech – Mechanical Engineering, NIT Calicut

Last Employer

Hilti India Private Limited

Overall Experience

6 Years

Experienced professional with 6.5 years in B2B sales across solution selling, capital equipment, and commercial vehicles.

Hilti India Private Limited – Key Account Manager

- Delivered 14% YoY growth for the territory through account penetration and adding new customers to the portfolio
- Achieved 200% YoY growth in business from Urbanrise developers by using cost analysis and establishing two products as account standard
- Added 2 new clients – DSR Projects and Vertex Homes, with yearly sales potential of 1.4 crore
- Strategized and executed plan to make Hilti as a preferred vendor with L&T Constructions and K Raheja Constructions in anchors and chemicals, with annual sales potential of over 30L

Izura Private Limited (a part of KRS Group) – Product Manager

- Successfully introduced new product "Suspended Rope Platform" into Hyderabad market with sales of over 30L in the initial 3 months.
- Devised and executed a plan to increase service revenues in tower crane division by signing AMCs and Rate Contracts, worth over 70L annually, while managing a team of 8 service executives

Certification

- CSPO
- Google Digital Marketing & E-commerce

34

Amey Khanzode

**Education**

MS, Petroleum Engineering,
Pennsylvania State University

Last Employer

S&P Global Commodity Insights

Overall Experience

7 Years

Energy industry professional upstream oil & gas energy transition sectors, delivering projects for global clients for commercial decision-making, economic insights.

S&P Global Commodity Insights - Consultant – Energy Transition & Cleantech Advisory

- Delivered 10+ consulting projects for Fortune 500 clients and multilateral agencies across hydrogen, CCS, battery supply chains, and energy transition strategy.
- Developed green hydrogen investment feasibility studies (CAPEX >\$10M) for global energy clients evaluating market entry into India and APAC.
- Delivered decarbonization pathways and that supported emissions abatement planning and future capital allocation tailored to client needs
- Supported stakeholder engagement and content delivery for 5+ global industry events, representing SPGCI as a knowledge partner.

IHS Markit – Research Analyst, Upstream Costs & Technology

- Produced 15+ company profiles and strategic insights on upstream oilfield services players (OFS), covering subsea systems, offshore rigs, pipelay, and offshore wind. 2
- Tracked and analyzed market activity of major oilfield service providers, analyzing financial performance, cost structures, and contracting trends.
- Delivered webinars on carbon capture supply chain trends, attended by 100+ clients; generated follow-up interest from multiple energy and equipment companies.

Accomplishment

- Received "Rising Star in Consulting" (Q2 2023) award for outstanding contribution to the execution of a global leadership dialogue series for an international client, culminating in a widely circulated public-domain report on the multidimensional aspects of energy transition.
- Co-authored a peer-reviewed journal paper published in the Society of Petroleum Engineers (SPE) Journal, based on my master's thesis research on enhanced oil recovery through carbon dioxide flooding.

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Kowshik Sarma Katta

**Education**

BTech (ECE), SK University

Last Employer

Central GST Department

Overall Experience

13 Years

Seasoned professional with 13+ years of experience spanning taxation, audit, identity & access management, and compliance across technology and government domains.

Central GST Department- Inspector

- 25+ fraudulent GSTINs blocked during 100+ site verifications, saving ₹5 Cr in potential loss.
- ₹2 Cr recovered from 50 high-risk filers through GST return reconciliation (GSTR-1/3B/2A vs books).
- ₹74 lakh in legacy arrears recovered by activating legal tools and liaising with banks/enforcement.
- 20% increase in revenue recoveries by integrating data from ADVAIT, ITRs, e-Way bills, and GST returns.
- 100+ fake GST registrations eliminated in two years, preventing ₹8 Cr+ fraudulent ITC claims.

Defence Accounts Department- Auditor

- ₹40 lakh/month revenue ensured by billing 1,200+ defence units through Bhawan software.
- 25% boost in occupancy by resolving 100+ billing issues and updating tenant records.
- ₹1.2 Cr procurement audited through physical verification, improving asset tracking and reducing fraud.
- Delivered insights to command using reports on arrears, revenue, and utilization for better planning.

Certification

- Certified Scrum Product Owner (CSPO), Scrum Alliance
- Lean Six Sigma Green Belt- KPMG

Accomplishment

- "Revenue Recovery through Analytical Scrutiny:Recovered over ₹2 Cr in unpaid GST dues by scrutinizing high-risk filers using data reconciliation and analytics, directly contributing to jurisdictional compliance enhancement."
- "Fraud Prevention in GST Ecosystem:Prevented ₹8 Cr in fraudulent ITC claims by identifying and eliminating 100+ fake GST registrations during national-level drives, safeguarding government revenue."
- "Process Digitization for Appeals Monitoring:Achieved 100% digitization of 300+ appeal files via ITBA module, reducing turnaround time and improving case tracking."
- "High-Value Smuggling Risk Interception:Flagged ₹1.5 Cr worth of smuggling risk by analyzing international travel patterns as Air Customs Officer."

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Mayank Gupta

**Education**

BE, Electrical Engineering, Thapar University

Last Employer

ZebraLearn Pvt. Ltd.

Overall Experience

6 Years

Result driven and seasoned professional with 6+ year of experience in content, marketing, and sales domains.

ZebraLearn Pvt. Ltd. – Head – Submissions & Projects

- Spearheaded content curation for 20+ books, 7+ courses, and 30+ ebooks monthly across business domains.
- Built and led a team of 40+ instructional designers, and writers, streamlining operations and reducing TAT by 40%.
- Expanded publishing categories from finance to marketing, entrepreneurship, technology, HR, and real estate.
- Consulted in developing an in-house product (like MS Word) with content analytics for streamlined communication
- Managed key brand partnerships (e.g., Master's Union, Motilal Oswal), strengthening long-term collaborations.

Text Mercato Solutions Pvt. Ltd. – Content Manager

- Managed content operations for 20+ enterprise and mid-market clients across BFSI, E-commerce, EdTech, Real Estate, and Lifestyle sectors, including digital-first organisations like Flipkart, Amazon, etc.
- Led a team of 20+ writers, editors, and designers to deliver multi-format content aligned with brand and audience.
- Developed SEO and content strategies, leading to a 30%+ boost in organic traffic and improved SERP rankings.

Certification

- CS-PO
- Six Sigma (Green Belt)

Accomplishment

- Part of the leadership team at ZebraLearn that drove the company's strategic evolution and represented it on Shark Tank India, showcasing publishing innovation on a national platform.
- Established the first design vertical at TextMercato for a Fortune 500 client; successfully onboarded agencies and delivered Amazon-grade content and design within 30 days.
- Organized 3 social impact projects as part of Rotary Club, Alwar—ranging from ration kit drives to sanitary block inauguration—showcasing commitment to community leadership.

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Naveen R

Results-driven Business Analyst with over 7 years of experience in identifying business needs, designing strategic solutions, and driving successful project execution.

**Education**

BE(CSE), Anna University
PGDM(GM), XLRI

Last Employer

Accenture

Overall Experience

7 Years

Accenture – Business And Integration Associate Manager

- Leveraged Agile methodology to gather business requirements and develop Epics, Features, and Product Backlog Items for the digital transformation of the FTE forecasting process using Appian.
- Implemented end-to-end solution delivery in all stages by facilitating collaboration between developers and business subject matter experts (SMEs).
- Facilitated discovery sessions with clients to conduct feasibility analyses and deliver high-level project implementation plans.
- Facilitated release management and conducted product demos as part of Agile sprint reviews, ensuring continuous delivery and stakeholder alignment throughout the development lifecycle.

Team Lease(TCS) – Product Owner

- Implemented the Application Portfolio Rationalization initiative for enterprise applications, assessing system usage, business value, and technical fit
- Portfolio SPOC for the project transition that involved transition planning, knowledge acquisition plan, secondary support, primary support, and steady state phases
- Experienced in end-to-end management of Incident, Change, and Problem processes, with a strong foundation in SDLC and Application Lifecycle Management. Actively contributed to Change Advisory Board (CAB) discussions to evaluate change impacts, support decision-making, and uphold operational and compliance standards.

Certification

- Certified Scrum Product Owner (CSPO)

Accomplishment

- Three times secured TCS Employee of the Month Award
- Organized Infosec 2019 Event in TCS and received certificate of appreciation from TCS head of Information security

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Navneet Kumar

A results-oriented public finance and technology professional with over a decade of diverse experience spanning tax administration, IT strategy, and software development.

**Education**

B.E.-IT, BIT Mesra

Last Employer

Bihar Finance Services

Overall Experience

11 Years

Bihar Finance Services- Assistant Commissioner of State Tax

- Led GST compliance and enforcement operations, playing a pivotal role in revenue assurance and tax administration.
- GST Enforcement & Compliance Oversight: Spearheaded enforcement of GST provisions through rigorous assessment and scrutiny of taxpayers and defaulters, ensuring regulatory adherence and revenue integrity.
- Investigation & Anti-Evasion Operations: Executed strategic search and seizure operations at commercial establishments suspected of tax evasion, significantly curbing non-compliance and broadening the tax base.
- Legal & Administrative Action: Issued over 300 statutory notices resulting in substantial tax recoveries and swift resolution of evasion cases, reinforcing tax discipline.

Punjab National Bank – Senior Manager, IT

- Strategic management of IT functions, data-driven decision support, and digital capability enhancement within the banking training ecosystem
- Training Operations Analytics: Led data analysis and performance reporting for 13 training centres across India, enabling insights-driven planning and policy formulation.
- Instructional Leadership: Conducted training sessions on Core Banking Solutions (CBS) and Digital Banking Products, enhancing technical competencies of banking personnel.

Certification

- Certified Scrum Product Owner
- JAIIB-Indian Institute of Banking and Finance

Accomplishment

- Always got 9+ rating in annual appraisals in Punjab National Bank and in Commercial Taxes Department, Bihar
- Always got outstanding ratings from candidates at Punjab National Bank training center

39

Parismita Rajkhowa

Quality and compliance specialist with 6+ years of experience at Amazon and TCS, currently pursuing MBA (EPGP) from IIM Indore.

**Education**

B.Com, Jagannath Barooh College

Last Employer

Amazon

Overall Experience

7 Years

Amazon – Quality Analyst

- Led cross-functional process improvement projects in compliance operations at Amazon, achieving an 89% reduction in process errors through SOP enhancements, stakeholder alignment, and continuous calibration sessions.
- Planned and executed automation initiatives for quality tools, reducing manual effort and improving turnaround time in defect identification and resolution.
- Developed and implemented corrective action plans by analyzing operational data (DMP/Paragon), identifying top root causes, and driving SOP and training updates across global teams.
- Collaborated with stakeholders across QA, Ops, SMEs, and Tech to manage new task onboarding (NTOs) and ensure smooth rollout of quality and compliance standards.
- Prepared project documentation, created process flowcharts, and conducted structured training for new hires and existing teams, ensuring smooth adoption of revised SOPs and tools.
- Monitored project impact through quality metrics and dashboards, presented weekly/monthly reports to leadership, and shared learnings across nodes to support global scalability.
- Managed change communication and led knowledge transfer sessions during SOP updates, ensuring alignment across operations, quality, and leadership teams.

Tata Consultancy Services – Process Associate

- Designed interactive dashboards for Weekly Business Reviews (WBRs), enabling leadership to track performance trends, defects, and process improvements in real time.
- Presented weekly, monthly, and quarterly reports highlighting key quality and compliance metrics to drive informed decision-making.

Certification

- Six Sigma: Green Belt
- Project Management
- Gantt Chart

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Prasad Vijay Joshi



Education

BE, Sinhgad College of Engineering

Last Employer

Infosys Ltd.

Overall Experience

14 Years

An accomplished IT leader in the BFSI domain. Offering a rare blend of strategic expertise across Pre-Sales, IT Consulting, and large-scale Program Management.

Infosys Ltd.- Lead consultant

- Program and project manager for Salesforce and Ncino based Dutch Bank project
- Led several Agile and DevOps transformations; part of Cloud team for Digital transformations
- Played role of package integrator for various proposals/RFPs
- Part of Client engagement Team for the Digital Transformation group involved in Sales & opportunity mining

Zymr Systems- Scrum Master

- Played the role of Agile Coach and Scrum Master
- Led Agile Transformation for 2 teams

Certification

- PMI-PMP, PMI-ACP
- CSP-SM, ACSM, CSM, CAL 1
- GCP Associate Cloud Engineer
- Team Kanban Practitioner
- Certified Less Basics
- ICP-ACC, ICP-ENT, ICP-CAT

Accomplishment

- Led a team of 50 people for a Dutch banking project based on Ncino Transformation. The bank has saved \$30 million till date and has managed to improve time to market by 65%.
- Package integrator a large deal (>\$50 Million) for Infosys. Infosys secured the multi year cloud transformation deal for a British banking group.
- Led a team of 30 people for a 2 year Agile and DevOps transformation for a Dutch bank. Bank managed to save \$20 Million through Digital Transformation.
- Infosys Award for Excellence and Rising Star Award

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Prashant Singh



Education

B. Tech, National Institute of Technology Durgapur

Last Employer

PBOPlus Consulting Service

Overall Experience

6 Years

Results-driven Lean Six Sigma Green Belt Certified professional with 6.5+ years of experience in Process Consulting, Lean Manufacturing, and Operational Excellence.

PBOPlus Consulting Service - Senior Consultant

- Spearheaded operational optimization projects by collaborating with cross functional teams resulting in overall value delivery.
- Undertook initiatives to implement data driven decisions to improve overall business performance by introducing dashboard-based performance tracking setup.
- Institutionalized Gemba Walk practices to promote continuous feedback between leadership and floor staff, resulting in improved communication and faster resolution cycles.

Vedanta Aluminum Ltd.- Asst. Manager

- Operated in one of India's largest aluminum smelting units with a production capacity of 1.6 million tonnes per annum, ensuring high throughput while maintaining quality compliance.
- Lead a team of 30 personnel (direct and indirect) reportees delivering smooth operations and 100% safety compliance.
- Generated analytical insights using Power BI and Excel to identify loss making processes and eliminate operational breakdown.

Certification

- Lean Sigma Green Belt(KPMG)
- Power BI

Accomplishment

- Increased overall production efficiency at site from 93% to 94.8%.
- Ranked 1st in Project Udaan – Vedanta, a high-impact initiative focused on developing future leaders through hands-on projects in cost reduction, process optimization, and team leadership.
- Secured 97.8% audit Score for operations consecutively for 8 months at Vedanta Aluminium Limited.
- Completed emergency commando training for pot cut out in emergency to avoid line stoppage.

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Rahul Harish Goplani



Education

BE.(E&TC), SNJB COE

Last Employer

P S Intelegentia Pvt Ltd

Overall Experience

6 Years

Over 6.7 years of hands-on experience in cloud Consulting and DevOps engineering, with deep expertise across AWS, Azure, Kubernetes, and CI/CD automation.

P S Intelegentia Pvt Ltd - Senior Cloud/Devops Engineer

- Led cloud infrastructure and DevOps initiatives across AWS, Azure, managing migration of 7+ applications to the cloud, increasing system uptime from 85% to 95%.
- Drove a 60% improvement in system performance and a 40% reduction in operating costs.
- Mentored and guided cross-functional teams in DevOps best practices, fostering a culture of automation and continuous improvement, and achieved 100% adoption of CI/CD pipelines across all development teams.

Baker Hughes - Build And Release Engineer

- Led automation initiatives that eliminated 40–50% of repetitive manual tasks across development and operations, resulting in substantial cost savings and increased developer productivity.
- Designed and executed CI/CD pipelines, embedding automated security and code quality checks that reduced deployment errors by 25% and accelerated time-to-market for new features.
- Collaborated with cross-functional stakeholders (Product, QA, Development Team) to align technical delivery with strategic business goals, improving system reliability and reducing unplanned outages.

Certification

- CSPO
- AWS Solution Architect
- Project Management – Coursera (By IBM)
- Terraform Associate
- Certified Kubernetes Administration (CKA)

Accomplishment

- Certificate Of Recognition (Intelegentia)
- District Level Volleyball player

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Raju Venkati Gaikwad

An accomplished Lead Engineer with extensive expertise in telecommunications and fiber network engineering.



Education

B Tech, College of Engineering Pune
MS, University of Missouri

Last Employer

Congruex Asia Pacific

Overall Experience

6 Years

Congruex Asia Pacific – Lead Engineer

- Lead Engineering and Design projects for Rehab, GPON / FTTP, Fiber backbone, FTTB, CDFS CenturyLink projects for Iowa, Wyoming, New Mexico, Colorado, Arizona, Washington, Oregon, East NC, and South Virginia states.
- Trained and formed new team of 50 engineers in span of 6 months for new project workflow.
- Successfully generated revenue of 10 million \$ in span of 12 months, by completing more than 1200 project jobs.

CHC Consulting – Engineer

- Create Designs of the outside fiber plant to include engineering, permitting, contracting, maintenance of new buildings adding and existing fiber facility relocations and removing existing fiber and equipment.
- Develops site drawings and construction drawings for the implementation of construction/modifications to new or existing Telecommunications facilities and development of complex outside plant (OSP) Designs equipment installations, modifications, and upgrades.
- Interpret codes, standards, requirements, and Rural Utility Service codes guidelines for telecommunication projects.

Certification

- Lean Six Sigma – Green Belt

Accomplishment

- Received Dean's International Students Awards for pursuing Master's in university of Missouri

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Rana Vishwajeet Singh

Results-driven Business Analyst and Data Analytics professional in digital transformation, IT system development, and business process optimization across leading automotive firms.



Education

B.Tech. Mechanical Engineering,
SHUATS (Prayagraj, U.P.)

Last Employer

NBC – CK Birla Group

Overall Experience

5 Years

NBC – CK Birla Group (Corporate Office) Manager – Operations

- Supported and assisted to the Chief Operating Officer (COO) for strategy formulation through analytics and execution of business optimization projects.
- Spearheaded digital transformation projects, including end-to-end SAP WMS implementation and automation of operations (Manufacturing, SCM, Procurement).
- Designed data-driven strategies and optimized processes, resulting in operational cost reduction by 10% and improved efficiency by 3%.

PERSOLKELLY India Ltd. (Deployed – Hero MotoCorp Ltd.) Business Analyst, IT Projects

- Collaborated with IT and business teams to enhance and develop core IT systems (Web App, Windows App and Android App).
- Conducted business process design analysis and recommended digital solutions for operational improvement.
- Prepared BRDs and SRS documents, ensuring alignment between business needs and technical delivery.

Certification

- Certified Scrum Product Owner (CSPO)
- IBM Data Science Professional Certificate
- Business Analysis
- Lean Six-Sigma Green Belt
- Foundations of Business Strategy – University of Virginia

Accomplishment

- Best Cost Saving Project Award – NBC (CK Birla Group).
- Value Champion Award – NBC (Ck Birla Group).
- Innovation Award – Minda Corporation.
- Customer Appreciation for successful IT system deployment (VECV Traceability).
- Best Suggestion Award for Cost Saving Project – ZF WABCO.

45

Riya Sinha

Dynamic banking professional with 5+ years of experience in branch operations, portfolio management, and client relationship building at South Indian Bank.



Education

B-Tech, Electronics and Communication, School Of Engineering, CUSAT

Last Employer

The South Indian Bank

Overall Experience

5 Years

The South Indian Bank- Branch Operations Manager

Branch Operations, Trade Finance and Compliance

- Acted as the single point of coordination between departments—cash, loans, clearing, and customer service
- Processed and scrutinized Letters of Credit (LCs) for accuracy, compliance, and document verification
- Coordinated with foreign and domestic banks via SWIFT messaging for timely settlements

The South Indian Bank- Assistant Manager

Gold Loan Portfolio Management

- Successfully expanded the branch's gold loan portfolio from ₹8 Cr to ₹15+ Cr during tenure
- Ensured accurate appraisal, secure documentation, and regulatory compliance for all gold-backed loans
- Reduced loan disbursal time by streamlining operational workflow and improving customer turnaround

Certification

- CS- PO

Accomplishment

- National Campaigns in organization:
- "Great Leap to EVM Elite Club" (Pan-India business excellence contest)
- "Wealth Vine" (Mutual fund growth initiative)
- "I Am Active Challenge" (Third-party product sales-focused campaign)

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Roshan Castelino



Education

MSc. IT, Dr. CV Raman University
Bilaspur
PG, IIT Bangalore

Last Employer

State Bank Of India

Overall Experience

18 Years

Results-driven Banking Professional with 7+ years of experience in State Bank of India (SBI) and 11 years of military service in the Indian Air Force.

State Bank of India – Branch Manager/ Deputy Manager

- Spearheaded branch operations achieving 100% growth in liabilities and 400% growth in asset book, by driving product penetration and optimizing sales strategy.
- Strengthened loan portfolio by thorough appraisals and underwriting, real-time MIS-based portfolio monitoring to proactively identify risks and reduce NPAs.

State Bank of India – Team Leader, Home Loans

- Led regional-level home loan team, increasing monthly disbursements from ₹4–5Cr to ₹20–28Cr, positioning the team, region among top performers.
- Collaborated with stakeholders including sales teams, legal, valuers, and processing hubs to optimize workflows, significantly reducing turnaround time (TAT).

Certification

- Certified Credit Professional – IIBF
- Certified Associate Of IIBF (CAIIB)
- Moody's Certification in Commercial Credit
- Certified Scrum Product Owner (CSPO)

Accomplishment

• Best Performer (Real Estate Housing) in region and Zone	-SBI
• Best performing Branch head (Consistently AAA in annual appraisals)	-SBI
• Placed in Grade-2 (Deputy Manager) for excellent outcome in probation	-SBI
• Awarded GEM by Assistant General Manager for exceptional performance.	-SBI
• Long Service Medal (LSM)	-IAF
• Best All-round trainee	-IAF
• AOM (Air Officer Maintenance) Medal for Excellent in Technical training	-IAF

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S Raghubir Pattnaik



Education

B.Tech(Electronics and Telecommunications), VSSUT, Burla, Odisha

Last Employer

Infosys

Overall Experience

5 Years

Results-driven cybersecurity and IT professional, currently pursuing an Executive MBA at IIM Indore to strengthen strategic, analytical, and leadership skills.

Infosys Limited-Senior Associate Consultant

- Led the seamless migration of 40,000+ user machines from Symantec DLP to Microsoft Purview DLP with minimal disruption.
- Reduced false positives from 40% to under 5% by optimizing DLP policies and refining detection logic.
- Managed a 10-member team to execute phase-wise rollout, bugfix solution, and policy testing.

Infosys Limited-Test Engineer

- Contributed to modernizing India's taxation infrastructure by enhancing system accuracy and user experience.
- Reviewed Business Requirement Documents(BRDs) and technical specifications to ensure test alignment with functional goals.

Certification

- CS-PO
The Certified Scrum Product Owner(CSPO) certification, offered by Scrum Alliance, validates expertise in Scrum principles and the Product Owner role—managing the product backlog, prioritizing tasks, and aligning the team with the product vision to maximize value—after completing a two-day training.

Accomplishment

- Core member of Infrastructure Committee, IIM Indore
Facilitated Visa process of cohort and managed various facilities at hostel
- Project Contribution Award
I was honoured with the "Insta Award" by my manager at Infosys in recognition of my significant contributions to the project.
- Core Member of PIXELS(Art and Photography club of VSSUT Burla)
Actively contributed to the university's photography club by capturing campus events, mentoring juniors, and showcasing creative work in inter-college competitions and exhibitions.

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Sandeep Baruah



Education

BTech: Dairy Technology, NDRI Karnal

Last Employer

Directorate of Dairy Development, Govt of Assam

Overall Experience

6 Years

Results-driven project and operations management professional with proven expertise in leading large-scale greenfield and dairy sector initiatives.

Directorate of Dairy Development, Govt of Assam – Asst. Rural Dairy Extension Officer

- Spearheaded end-to-end revival of 3 defunct milk processing plants through a stakeholder-driven PPP model, generating 1,000+ local jobs and 15,000 litres/day processing capacity, resulting in ₹2.7 lakh/month revenue.
- Led a cross-functional team of 6 under a World Bank aided project to implement dairy development initiatives across 19 districts, resulting in a 30% increase in milk volumes routed to the formal sector, within 15 months.
- Conceptualised and built three physical market places worth ₹16 Cr in prime locations at Guwahati, promoting D2C business opportunities to 16 dairy entrepreneurs.

Tetra Pak India Pvt. Ltd. – Process Engineer

- Led the design and execution of six greenfield projects valued at ₹200 crores, managing installation teams of 100+ personnel
- Collaborated with cross-functional automation teams to deliver integrated plant solutions, defining process requirements and coordinating FAT/SAT testing protocols, achieving ~25% reduction in unplanned downtime.

Certification

- CSPO
- SCMP (Pursuing)

Accomplishment

- Secured 1st Position in Assam Public Service Commission Examination, 2021 for recruitment of Plant Manager and equivalent posts under Dairy Development Department, Govt. of Assam.
- Awarded Director's Gold Medal and Merit Certificate for Academic Excellence at National Dairy Research Institute, Karnal (2018)
- Secured First Prize at Zonal Level & District Level Inter-College Science Quiz Competition conducted by Haryana State Council for Science & Technology, 2016

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Saransh Agarwal

Results-driven professional with nearly 6 years of experience in leading complex projects and driving operational excellence across global industrial settings.

**Education**

B. Tech in Electronics and Communication, IMS Engineering College

Last Employer

SMS India Pvt. Ltd.

Overall Experience

5 Years

SMS India Pvt. Ltd. –Assistant Manager, Electrics & Automation

- Spearheaded radar-enabled yard automation involving 10+ cranes, enhancing safety and reducing human intervention by 70%.
- Delivered PCI systems handling up to 164 TPH, improving process efficiency and reliability.
- Contributed to 20% reduction in project downtime through root cause analysis and proactive issue resolution.
- Directed commissioning of India's largest RHI system (360-ton capacity), collaborating with 5+ cross-functional teams.
- Led 10+ major commissioning projects across India and Russia, including automation for JSW and MMK.

Accomplishment

- Successfully transitioned from a core engineering role to a top-tier MBA program (IIM Indore), reflecting ambition, adaptability, and a long-term vision for leadership.
- Managed delivery of 10+ automation projects across India and Russia, building expertise in stakeholder alignment, global collaboration, and client satisfaction.
- Developed radar-enabled slab yard automation for 10+ cranes, reducing manual intervention by 70% and enhancing plant safety—aligning engineering delivery with business KPIs.

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Sayan Maji

Experienced Engineering Professional with 5+ years of leading complex, cross-functional projects across global infrastructure and sustainability domains.

**Education**

Bachelors in Mechanical Engineering, Jadavpur University

Last Employer

Worley

Overall Experience

5 Years

Worley- Piping Engineer

- Led piping stress analysis for large-scale projects like H2 green steel, ensuring safety and code compliance.
- Coordinated with cross-functional teams to resolve technical issues and improve design efficiency.
- Provided value-plus ideas by optimizing layout and removing costly accessories. Which resulted cost reduction by \$15k.

Air Products- Associate Engineer

- Conducted piping stress analysis for critical equipment and high-pressure systems in hydrogen and industrial gas plants.
- Collaborated with global engineering teams across geographies to standardize design practices and resolve issues.
- Ensured code compliance and project safety by performing load case evaluations and equipment nozzle checks.

Certification

- CSPO
- Google Data Analytics
- MS Excel Advance
- SQL
- McKinsey Forward
- Six sigma green belt

Accomplishment

- Member of Branding Committee of EPGP Co'26 at Indian Institute of Management, Indore.
- As a member of Cultural Committee of Worley led various cultural events in the company.
- Recognized and awarded by the team lead for exceptional contributions to sustainability.
- Received SPOT Award for outstanding performance and contribution to project excellence and team success.
- Completed a 10K marathon under 78 minutes and earned a finisher's medal.
- Foundation for Excellence Scholar.

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Sesha Monica Vadrevu

Software professional with 7.8 years of experience across banking, intellectual property, healthcare, and access management domains.

**Education**

B.Tech, JNTU
M.Tech, KL University

Last Employer

CIBC Work Location

Overall Experience

7 Years

CIBC – Sr. Software Engineer

- Led change management initiatives and executed GoLive processes with 100% success rate, reducing post-deployment incidents by 30%.
- Ticket handling and deployment tasks.
- Contributed to a project that supported over CAD5M in transaction processing infrastructure.

MaxVal – Sr. Software Engineer

- Developed features for Symphony (IPMS) enabling faster IP lifecycle tracking, reducing manual input by 40%.
- Acted as a bridge between clients and development teams, ensuring 95% client satisfaction in bi-weekly sprints.

Certification

- Certified Scrum Product Owner CSPO – Scrum Alliance

Accomplishment

- Led critical cloud migration project at Sharp Technologies under tight timelines, delivering successful Azure deployment.
- Awarded multiple team recognitions at the workplace (2017, 2019) for excellence in delivery and team engagement.
- University Gold Medalist and College Topper in M.Tech (Computer Science Engineering)
- Won elocution and classical dance (District level (India) & Silicon Valley (California))
- Won Beauty and Leadership titles like Miss Fresher (Engineering College) and School Captain.
- Actively contribute to society through long-term association with Sri Sathya Sai Seva Samithi, organizing medical camps and relief efforts.

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Shipra Varshney



Education

Bachelor of Technology (Information Technology), Vishveshwarya Institute of Engineering and Technology

Last Employer

Tata Consultancy Services

Overall Experience

11 Years

Seasoned technology professional with total 11 years of experience leading multi-disciplinary tech implementations across end-to-end SDLC.

Tata Consultancy Services – Project Lead, Scrum Master, Validation Lead & Assisting Manager

- Offshore IS Lead for Project Planning and Tracking, POCs implementation, budgeting projects/enhancements annually and quarterly, Reviewing and Approving Test Cases, External Business Partners engagement, Weekly/Monthly/Quarterly Status Reports, Mentoring new members, Keeping the teams and projects compliant to TCS and Client's policies.

Tata Consultancy Services – Onsite IS Lead

- Worked in multiple projects and leading teams from client site. Independent lead role in Change Management, Stakeholder Management, Onsite/Offshore Coordinator and leading Disaster Recovery Exercises. Process Improvements at TCS which help in saving man hours and cost to client. Salesforce Associate and Administrator for quarterly change.

Certification

- McKinsey Learner
- Lean Six Sigma Green Belt
- Certified Scrum Product Owner
- SAFe (6.0) Practitioner
- Appian BPM Analyst

Accomplishment

- Placement Coordinator | IIM Indore Placement Committee | Working with a team of 12 members
- Participated in Case Competitions: (1) Just In Case'25: The Global Case Competition (2) caseQuest 2025 (3) Case Buddy System: The Ultimate Consulting Case Bootcamp
- Interview Panelist for TCS USA and TCS India
- Received Best Team Award 3 times and Best Team Player Award 8 times by TCS
- Best Speaker at Club Level and Area level, Best Evaluator of Speech, Most Active Listener in Toastmasters International
- Bagged awards in Art/Painting and Speech contests at school, college and TCS level

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Shubham Chouhan



Education

B.Tech (Electronics & Communication), JECRC (Jodhpur), RTU

Last Employer

Hathri Organics LLP

Overall Experience

12 Years

Have expertise in Project management, primarily project execution, O&M and customer interaction & satisfaction in Energy sector

Hathri Organics LLP – Co founder

- Managed company's strategic operations, sales and regulatory aspects
- Preparing promotional, regulatory and financial documentation for potential customers and credit agencies

L&T (Electrical & Automation, a Unit of Schneider Electric India Pvt Ltd) – Asst. Manager

Headed 40-member team for I&C and O&M for the Power SCADA project of the DoIT&C (Govt. of Raj.)

- Enabled Green Energy usage in 10,000 Rajasthan villages, saving 10 lakh units of electricity and reducing Carbon Emissions by 1,000 metric tons
- Led AMC services for Smart Transmission Operation Management System for RRVPNL (Govt. of Raj.)
- Generated ₹32.5 Cr against an order value of ₹30 Cr by creating advanced metering infrastructure at Power Transmission stations.
- Implemented Project software with AMR (automated meter reading) system for electricity scheduling and billing across various government entities (Railways, State Generators, RE Generators, etc.)

Certification

- PMP (PMI), 2023
- Export Import Management (IIFT, New Delhi, 2021)
- Sri Satya Sai National Leadership Programme for Self Transformation (2020)

Accomplishment

- The Power SCADA project of the DoIT&C received the Rajasthan Energy Conservation Award (RECA) in 2019
- Volunteering as an active worker for various social service with the Sri Satya Sai Seva Organizations, India
- Educated over 500 young school students on Vedas and Indian culture & spirituality.
- Actively participating in Tennis and all other sporting activities.

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Shubham Kumar Mishra



Education

Bachelor Of Technology, Electrical Engineering, Techno India University

Last Employer

Pacific Consolidated Industries (PCI)

Overall Experience

5 Years

Innovative professional with close to 6 years of experience developing data-driven business & marketing strategy and supporting senior leadership with product lifecycle vision.

Pacific Consolidated Industries (PCI) USA – Key Account Manager (Karnataka & Andhra Pradesh)

- Exceeded annual targets by 40% through diligent prospecting, relationship-building, and closing of key deals.
- Successfully initiated the Dealer Distribution network in Karnataka & Andhra region & also generated an incremental YoY growth of over INR 10 Crores.
- Lead a team of 5 members & collaborated with other cross functional teams to conduct technical and financial analysis to assess sales management & feasibility.

Ellenbarrie Industrial Gases Ltd. – Territory Manager (Healthcare & Industrial)

- Managed both Healthcare & Industrial Packaged, bulk gaseous business within assigned territory (15 Districts of West Bengal) and Jharkhand Region & also generated a good YoY growth of over INR 4.5 Crores including Liquid tank installations.
- Actively participating in all State & Central Tenders and successfully lead the Project till completion.
- LMO Installation Project done : Steel Authority Of India Ltd, (SAIL), Damodar Valley Corp. (DVC) , ESIC Corp Etc.

Certification

- Certified Scrum Product Owner (CSPO) by Scrum Alliance
- McKinsey Forward
- KPMG Six Sigma Green Belt

Accomplishment

- Emerging Performer of the year (EIGL - 2019)
- Best Exhibitor Award GMEC Exhibition Bangalore Edition (2024)
- Letter of Appreciation: From National Sales Manager PCI, for diligent efforts in imparting training to channel partners resulting in significant growth of networks

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Shubham Yadav

Led digitalization initiatives, saving more than 2 crores in projects, reducing customer response time by 85% and increased productivity.

**Education**

B. Tech in Mechanical Engineering,
VJTI, Mumbai

Last Employer

Air Products

Overall Experience

5 Years

Air Products – Mechanical Systems Engineer

- Investigated a potential time saving opportunity in process diagrams. Discovered activities with similar work patterns with the help of fellow engineers and the IT support team.
- Presented a strategy to senior leadership and received support to implement proposed automation with projected savings of nearly 4800 man hours yearly translating to a cost savings of 45 lacs per year.

Myskillshaala- Product Design Lead

- Led a team of 4 to analyze improvement areas and develop solutions to advance user experience, boost sales and improve customer conversion rate of the web platform. Enhanced product usage experience, improvised packaging and worked on the ease of use of new and existing products.
- Deployed additive manufacturing to increase variability in products. Created virtual employees for certain tasks using machine learning for assistance in business activities thereby reducing expenses.
- Achieved increased sales of 40% for three consecutive quarters with a 23% customer retention rate as well as reduced process expenditure by 10%.

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Shubhankar Choudhary

Tech-savvy professional with 6+ years in enterprise communication and customer engagement, now pursuing an MBA at IIM Indore.

**Education**

B.Tech Electronics and Communication Engineering, Chaibasa Engineering College

Last Employer

Tata Consultancy Services

Overall Experience

6 Years

Tata Consultancy Services –IT Analyst

- Working on development of correspondences for UK based client. This enabled our clients to send information to their customers through Email, SMSs and fax.
- Managing a team of 4 people and delegating tasks for on time delivery of business requirements.
- Interviewing college freshers as part of TCS Ninja recruitment process.

Tata Consultancy Services –System Engineer

- Working on development of IVR call flows on UCCE platform for US based Bank. This helped our client to connect with their potential customers for new customer acquisitions and servicing their existing customers.

Certification

- Six Sigma Green Belt by KPMG
- Microsoft: Database Administration Fundamentals Credential ID -H313-9813
- Amazon Connect

Accomplishment

- Placement Committee Member at IIM Indore
- On The Spot Award at TCS
- Outstanding Performer Award at TCS
- Best Team Award at TCS
- Automated testing which saved 90% of the testing time for client.
- B.TechCollege –Student Convenor of Zephyr Cultural Fest

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Somnath Dutta

Growth Product Manager with 4+ years of experience driving product growth and innovation in B2B SaaS.

**Education**

B. Tech in Mechanical Engineering,
JUET Guna
Post Graduate Program in Artificial Intelligence for Leaders, McCombs School of Business

Last Employer

Vantage Circle

Overall Experience

11 Years

Vantage Circle: Growth Product Manager

- Led the planning and execution of multiple product features that resulted in 138% increase in Daily Active Users(DAU) in 14 months.
- Managed product roadmap that led to 5x growth in Monthly Recurring Revenue(MRR) from \$24,000 to \$123,000 in 26 months.
- Collaborated with the development team to implement multiple product improvements, resulting in a 18% reduction in Churn Rate y-o-y.

Vantage Circle: Associate Product Manager

- Designed and implemented A/B experiments across website, content, and paid channels, improving 'Lead Conversion Rate'(LCR) by 27% in 3 months.
- Restructured platform pricing tiers and offerings, driving up 'Customer Retention Rate'(CRR) by 33% in 6 months.
- Designed and implemented a referral program via affiliate and influencer marketing channels, reducing 'Customer Acquisition Cost'(CAC) by 11% y-o-y.

Certification

- Kellogg School of Management – PG Certificate in Product Management - 2022
- Certified Scrum Product Owner (CSPO) - 2025
- AWS Certified Solutions Architect (Assoc.) - 2025
- Google UX Design Professional Certificate - 2025

Accomplishment

- Achieved 5x MRR growth and 138% DAU increase at Vantage Circle
- Oversaw 49% uplift in trial user activations through innovative feature launches
- Consistent record of driving revenue, retention, and customer satisfaction improvements across roles.
- Accomplished orator and musician.

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Sudheer Yerra

Outcome-driven product and strategy leader with 7 years and 8 months of experience across AI, SaaS, and mobile-first platforms.

**Education**

B. Tech, GITAM University

Last Employer

Rizzle (Silverlabs India Pvt Ltd)

Overall Experience

7 Years

Rizzle (Silverlabs India Pvt Ltd) - Director, Marketing & Content

- Spearheaded product-led growth of Rizzle's short video app, scaling it to 85M+ installs and 34M+ MAUs with peak Google Play ranks of #2 in Social and Top 12 Overall.
- Deployed \$13M+ across GTM and user acquisition programs—including performance marketing, creator partnerships, and viral loops—driving measurable lift: Day-1 retention improved by 150%, Day-7 by 350%, and Day-30 by 200%.

BYJU's (Think & Learn Pvt Ltd) - Business Development Associate

- Delivered personalized ed-tech solutions to B2C customers through data-led prospecting, product demos, and field engagements.
- Closed multi-year contracts worth \$70K+ in ARR within 2 months, exceeding onboarding targets and supporting BYJU'S sales expansion.

Certification

- Certified Scrum Product Owner® (CSPO) - Scrum Alliance
- Introduction to Generative AI - Google Cloud
- Consulting Fellowship - Career Edge

Accomplishment

- Promoted 3 times within 3.5 years—from Manager to Director—based on consistent performances, strategic contributions, and cross-functional leadership.
- Led the transition from a B2C mobile platform to an AI-powered B2B SaaS model, managing the phased wind-down of app operations and enabling enterprise revenue streams — contributing to a projected ARR of \$6M+.
- Scaled Rizzle's B2C mobile app to 85M+ global downloads by executing an integrated go-to-market plan — combining viral loops, content marketing, growth hacking, and performance optimization across channels.

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Tanmay Anil Kale

Dynamic Product Manager launching engagement-driven digital products. I have led 30+ gamified campaigns for top brands and launched a product for IPL.

**Education**

Bachelor of Engineering (Electronics and Telecommunication Engineering) SIES Graduate School of Technology

Last Employer

Jio Platforms Limited

Overall Experience

5 Years

Jio Platforms Limited - Product Management

- Strategic Planning: Partnering with clients to understand objectives, design gamified campaigns, and align product strategies to achieve KPIs.
- Revenue Generation: Responsible for generating significant annual revenue through impactful engagement campaigns and cultivating long term brand relationships.

Jio Platforms Limited - Data Engineering

- Designed data logging frameworks and ETL pipelines for large scale events such as IPL and Bigg Boss.
- Led SQL based user data analysis to optimize engagement strategies and enhance user targeting.
- Collaborated with product and business teams to create actionable insights for better decision making.

Certification

- Certified Scrum product Owner - Scrum Alliance
- Digital Product Management - Coursera
- Become a Product Manager | Learn the Skills & Get the Job Udemy

Accomplishment

- For inspiring, leading by example, and driving the team to greater heights. Going above and beyond to create exceptional customer experiences.
- For going beyond the call for normal duties and exhibiting a high level of team collaboration.
- Cleared UPSC CDS twice and received an SSB recommendation for the Indian Navy.
- Volunteered in social initiatives, marathons, and awareness programs, supporting education, environment, women's skills, and rural development.
- Captain of the college cricket team, winning two inter college tournaments during my final year.
- Played for the Mumbai Cricket Association (MCA) U 16 team.

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Tushaar Shukla

Results-driven analytics professional with 5+ years of experience delivering business insights and strategic recommendations at Wipro and IQVIA.

**Education**

B.E. (Information Science), BMSIT

Last Employer

IQVIA

Overall Experience

5 Years

IQVIA - Product Support Tech Advisor 1

- Spearheaded data aggregation projects involving vast datasets (up to tens of millions of data points) from over 90 countries, delivering insights to high-profile clients such as Pfizer, Moderna, and L'Oréal via Power BI dashboards.
- Enhanced system resilience, achieving a 30% reduction in failure rates by standardizing best practices and implementing preventive measures.
- Coordinated cross-functional teams across global time zones to address and resolve client issues.

Wipro Ltd - Developer L3

- Contributed to three high-impact fintech projects, enhancing Charles Schwab's systems post-acquisition of USAA and TDA, resulting in up to 70% improved processing efficiency.
- Developed feature rollout systems for newly integrated accounts, collaborating directly with USAA executives.
- Led small teams of 4-5 members and collaborated with international teams across the USA, UK, and Asia.

Certification

- CS- PO
- Advanced Program in Data Science from IIM Calcutta

Accomplishment

- Awarded The Bronze Medal of work recognition twice at IQVIA.
- Successfully completed a Full Cycle Data Science project on "Sugar Price Prediction using Data Science"
- Led an Ad-hoc team to a successful deployment of OFAC Regulation Implementations on Charles Schwab Bank online transactions at Wipro, coordinating with stakeholders, support teams and vendors.
- Completed two 7K's, a 10K and a Half Marathon in the past year.

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Umesh Kaushik



Education

M. Tech, IIT Kharagpur
PGDMM, Indian Institute of Materials Management, Mumbai

Last Employer

ONGC

Overall Experience

16 Years

Accomplished professional with extensive experience in diverse roles such as human resource, general management, process improvement, product development and international marketing.

ONGC Hazira Plant Surat, Chief Manager (HR)

- Led Employee Relations, Industrial Relations, Talent Acquisition and Facilities Management functions for a large gas processing plant consisting of 1500 employees.
- Key driver of employee relations and industrial relations strategy as a responsible member of plant's senior management team.
- Managed entire life cycle of four facilities contracts from contract scope, cost estimation, tendering and vendor payments.

ONGC Assam Asset, Manager (HR)

- Led Employee Relations, Talent Acquisition and Workforce Planning functions for three business units spanning 7000 employees.
- Managed and mentored diverse teams, fostering collaboration, engagement and performance excellence.

Certification

- SHRM-SCP (Society of Human Resource Management Senior Certified Professional)
- CSCP (Certified Supply Chain Professional)
- Certified Six Sigma Black Belt
- Google Professional Certificate in Data Analytics

Accomplishment

- Currently working as Secretary of the Infrastructure Committee for the EPGP 2025-26 batch at IIM Indore.
- Led a 4-member team to national finals of ONGC annual business games competition in 2019 after winning at regional and local levels.
- Achieved substantial cost savings of over 2 Cr INR through various resource and manpower optimization projects.
- Led ONGC Mumbai team in Standard Chartered Mumbai Marathon event in 2011 and 2013.
- Merit Awards for exemplary performance in individual as well as group category at ONGC Mumbai in 2011, 2014 & 2015.
- All India Rank No.1 in GATE-2007. University Topper in B. Tech earned degree with Honours.

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Vaibhav Kandiyal



Education

B.Tech- Mechanical, AKTU

Last Employer

Aamor Inox Limited

Overall Experience

6 Years

Operations Professional with 6 years and 8 months of experience in the stainless steel manufacturing sector.

Aamor Inox Limited- Assistant Manager

- Driving a 180% increase in average monthly plant production of the stainless-steel cold finishing division through strategic operational improvements and effective team management.
- Implementing lean manufacturing practices to reduce process waste and achieve a 13% reduction in product average cost (from ₹1850/MT to ₹1610/MT).
- Standardizing manufacturing processes by developing and rolling out comprehensive Standard Operating Procedures (SOPs) and Work Instructions to minimize variability across production lines.

Ambica Steels Limited- Engineer (Quality Assurance)

- Led medium and large branches, overseeing team building and business development.
- Managed achievement of targets in deposits, advances, and cross-selling.
- Implemented customer service initiatives, improving client satisfaction and retention.

Certification

- Certified Scrum Product Owner (CSPO)
- KPMG Lean Six Sigma
- Consulting Fellowship- Career Edge

Accomplishment

- Accelerated Promotions: 3 promotions within 4 years—from Engineer to Assistant Manager—driven by strong performance, strategic impact, and cross-functional leadership.
- Plant Commissioning & Project Execution: Established a 1500 MT stainless steel plant within 8 months, demonstrating strong project execution and operational leadership.
- Strategic Product Portfolio Expansion: Led the development of cold-drawn stainless steel square bars in martensitic (420) and duplex (17-4PH) grades, expanding the product portfolio into high-performance alloys.

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Vaibhav Keshri



Education

B.Tech Computer Science, U.P.T.U

Last Employer

Central Bank of India

Overall Experience

7 Years

A seasoned banking professional with 7.5 years of experience spanning retail banking, credit, and treasury management.

Central Bank of India – Treasury Manager

- Oversaw and managed a multi-crore investment portfolio, including government securities, bonds, and money market instruments
- Led daily and medium-term liquidity forecasting and planning to ensure CRR/SLR regulatory compliance
- Conducted market trend analysis, monitored interest rate movements, and assessed macroeconomic indicators to guide treasury decisions

IDBI Bank – Assistant Manager

- Managed a portfolio of high-value retail and SME clients with full accountability for revenue growth, product penetration, and relationship deepening
- Led credit assessments, due diligence, and loan structuring for various asset classes, ensuring credit quality and policy compliance

Certification

- Certified Scrum Product Owner® (CSPO®) – Scrum Alliance
- JAIB – Indian Institute of Banking & Finance
- CAIIB – Indian Institute of Banking & Finance
- Diploma in Treasury, Investment & Risk Management – IIBF + FIMMDA

Accomplishment

- Repeatedly awarded for excellence in customer relationship management
- Successfully transitioned from retail banking to strategic treasury leadership
- Earned cross-functional trust and leadership roles in high-stakes financial operations
- Completed executive MBA at IIM Indore with a focus on strategy and innovation
- Led regional digital adoption as appointed Digital Guru, driving tech enablement and process efficiency.

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Vasu Gupta

Group-A Officer of Indian Railway Service of Electrical Engineers (IRSEE, 2012 Batch), 11+ years in Indian Railways,



Education

B.Tech, NIT Patna

Last Employer

Indian Railways

Overall Experience

13 Years

Indian Railways – Dy Chief Safety Officer (Electrical)

- Posted at Zonal Head Quarter at Bilaspur (SECR)
- Monitor and ensure that all safety norms, practices and procedures are strictly being followed in Train Operations in Electrical domain.

Indian Railways – Divisional Railway Manager (Traction Operation)

- Divisional Head of Traction Operation Department at Bilaspur Division.
- Daily Train operations of about 400 Freight Trains and 80-100 Coaching Trains
- Organization Strength of about 5000 (Primarily Loco Pilots, Asst Loco Pilots, Technical Staff)
- Average Daily Loco Holding of about 600 on Rolling Basis.
- Jurisdiction – 3000 Track KM.

Accomplishment

- Best IRSEE Probationer at IRIEEN Nashik (Initial Officer Training) – P N Murti Medal.
- Extraordinary performance at Railways – GM Award in 2022 at SECR.
- AIR – 1 in UPSC-ESE (Electrical)
- AIR – 9 in GATE-2012 (Electrical)
- Selected as Scientific Officer at BARC, as Executive at NTPC, IOCL, PGCIL in 2012.

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Vijayaraghavendra R

Strategy and growth leader with 7+ years of experience building business functions from the ground up across edtech, SaaS, and consulting.



Education

B.Tech Aeronautics, Manipal Institute of Technology

Last Employer

Openlearning

Overall Experience

7 Years

OpenLearning | Business Head

- Closed ₹5 Cr+ in outbound deals across India, Australia & Southeast Asia by selling AI-powered SaaS to CXOs in higher ed & enterprise L&D.
- Scaled Indian market via national reseller network boosting reach while reducing CAC.
- Led team of 3, achieving 90% client retention through consultative sales.
- Shared client insights with global exec team to shape product and pricing.

Independent Consultant & Entrepreneur

- Scaled AID's sales from 60 to 110 units/quarter (₹3L avg.), reducing CAC by 60% through affiliate, webinar, and BTL campaigns.
- Drove reseller-led revenue growth at Wonderslate via partner onboarding and network outreach.
- Built a B2B supply chain for coconuts, mangoes & banana leaves, managing sourcing, pricing, and logistics across Karnataka.

Certification

- Certification in International Trade by Global exim Institute

Accomplishment

- Business Development Excellence Award – BYJU'S
- Exemplary Performer – BYJU'S
- Inspiring Leader – NxtWave
- Certified Level 3 Muay Thai Fighter – World Muaythai Federation
- National Kickboxing Athlete – WAKO India, 2021

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Vikram Aditya Singh

Senior Manager adept at managing teams to accomplish challenging objectives & guide cohesive, high-performing teams.



Education

B.Tech (Automobile Engineering)
MIT, Manipal

Last Employer

Tata EV

Overall Experience

6 Years

Tata.EV – Senior Manager

- DR 3 (Design Release 3) to Product Launch, Connectors (HV, LV & CAN) Robustness & Overall Launch Readiness for Eturna (Harrier EV), Product Life Cycle Analysis, Project Planning, Implementation, Plan v/s Actual & Phase Deliverables for Launch with CFT.

Tata Motors Passenger Vehicle Ltd. – Senior Manager

- Leadership to enhance team productivity resulting in 100% Audit adherence & establishing Cross Functional Team (CFT) involvement in achieving 100% Compliance in Internal Audits
- Implementation & adherence of internal audit Critical-to-quality parameters for Mid Cycle Enhancement (MCE) Projects of Tata Harrier, Tata Safari & Altroz CNG, Punch CNG.

Certification

- AIAG VDA FMEA & PPAP
- KPMG Lean Six Sigma
- SCADA & PLC
- IATF 16949:2016
- TBEM Practitioner's Training

Accomplishment

- CEO Innovation Award – Runner's Up (FIAT India 2019)
Cost-Saving Project Tool-plate Commonization for Domestic & International Powertrains
- CII Competitiveness & Cluster – Zero Defects Category (Tata Motors Ltd. 2024)
Platinum (1st) Prize for Zero Defect Case Study of Firewall Stud breakage elimination using DMAIC cycle.
- Leadership & Empowerment Accolade – Tata Motors 2023
Empowerment Accolade for CFT-driven Next Customer Defect elimination for Gaps & Flushness
- AIAG VDA PFMEA Trainer – FIAT 2020
Certified trainer for new European Standard for PFMEA for implementation and verification

**Education**

BA – Economics (Honors), Manipal University Jaipur

Last Employer

Tuita International School

Overall Experience

5 Years

Tuita International School – Head – Strategy & Operations

- Developed growth, pedagogy, and branding strategies to reposition the school's market presence.
- Digitized complete school operations during COVID, including academic and financial systems.
- Enhanced SEO and digital campaigns to increase admission inquiries by 25%.
- Introduced career mentorship and psychometric testing for 200+ students.
- Reduced staff attrition by 85% through employee-centric HR initiatives.
- Improved school rating from <3 to 4.5 in 6 months via outreach & grievance redressal.
- Led event participation and policy dialogues in the education sector.

Certification

- Customer Analytics, The Wharton School, University of Pennsylvania – Coursera (2023)
- Diploma in Marketing, NMIMS (2021)
- Various participation in educational & policy conferences (2023-24)

Accomplishment

- Vice President, Youth Council, Jaipur (RBM Society) – Led civic initiatives across Jaipur wards
- Ward Chief, Youth Council – Oversaw COVID relief for 1L+ people
- Certificate of Excellence, Rajasthan Private School Society (Top 5/2100 schools)
- Bronze Medal, Jaipur District Swimming (50m Freestyle)
- Club President, 'Society & You', Manipal University (Led 400+ member volunteering initiatives)
- Speaker & Delegate, Educational Seminars/Conferences (Oxford, IPE, etc.)





सिद्धिमूलं प्रबन्धनम्
भा. प्र. सं. इन्दौर
IIM INDORE

