



सिद्धिपूर्व प्रबन्धनम्
भा. प्र. सं. इन्दौर
IIM INDORE

INDIAN INSTITUTE OF MANAGEMENT INDORE



CONSOLIDATED PLACEMENT REPORT



<https://iimidr.ac.in>

CONTENTS

SUMMER PLACEMENT REPORT 2025-27

DIRECTOR'S MESSAGE	04
SUMMARY	04
BATCH PROFILE	05
PLACEMENT STATISTICS	06
DOMAIN OVERVIEW	07
SEASON HIGHLIGHTS	09

FINAL PLACEMENT REPORT 2024-26

CHAIR: CAREER SERVICES OFFICE MESSAGE	11
SUMMARY	11
BATCH PROFILE	12
PLACEMENT STATISTICS	13
DOMAIN OVERVIEW	14
SEASON HIGHLIGHTS	16
PLACEMENT TEAM	17
PROMINENT RECRUITERS	18

SUMMER PLACEMENT **REPORT**

2025-27





DIRECTOR'S MESSAGE

At IIM Indore, we take immense pride in nurturing future leaders who demonstrate excellence across functions, industries, and geographies. Our participants bring together academic excellence, professional experience, and analytical rigour, enabling them to create impact from day one.

Despite a dynamic and evolving market environment, the placement statistics stand as a testament to the quality, resilience, and industry-readiness of our students. Sustained engagement with industry partners and a continuously evolving curriculum have played a key role in these outcomes. We remain grateful to our recruiting partners for their trust and collaboration, and look forward to strengthening these partnerships as we continue to develop responsible leaders and managers for the future.

Prof. Himanshu Rai

SUMMARY

IIM Indore proudly announces the successful 100% completion of Summer Placements for the 2025–2027 batch. Demonstrating sustained market resilience, the season saw robust engagement from over 230 leading organisations recruiting from one of the largest IIM cohorts of 561 participants.

Financial benchmarks remained highly competitive, with the average and median stipends reaching ₹2.63 Lakhs and ₹2.50 Lakhs, respectively. The highest stipend peaked at an impressive ₹7.92 Lakhs. With Consulting, Finance, and Sales & Marketing leading the recruitment drive, these stellar outcomes solidify our premier status in the corporate ecosystem, made possible by the unwavering support of our corporate partners, faculty, and placement team.

RECRUITER SUMMARY

Total 230+

Legacy 170+

New 60+

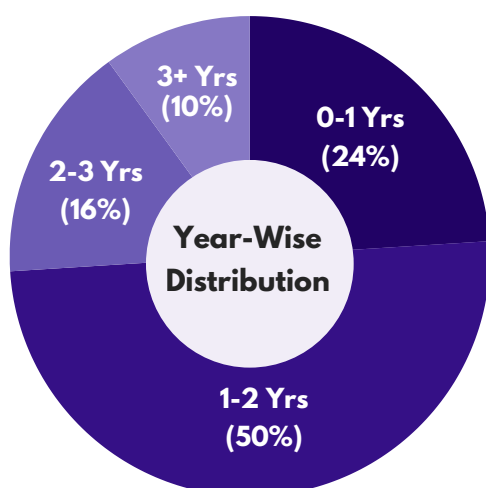
26%+

BATCH OF 2025-27

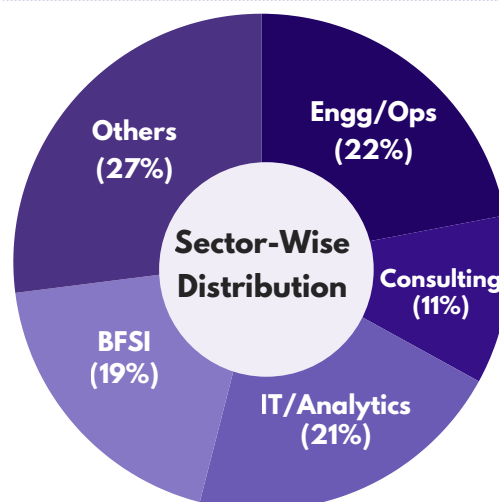
Diversity at Campus



Work Exp. Year Wise (MBA)



Work Exp. Sector Wise



PLACEMENT STATISTICS

Highest Stipend
7.92 Lakhs

58.4% increase in highest stipend as compared to last season

*Top 100
Average*

Rs 4.32 Lakhs

*Top 200
Average*

Rs 3.70 Lakhs

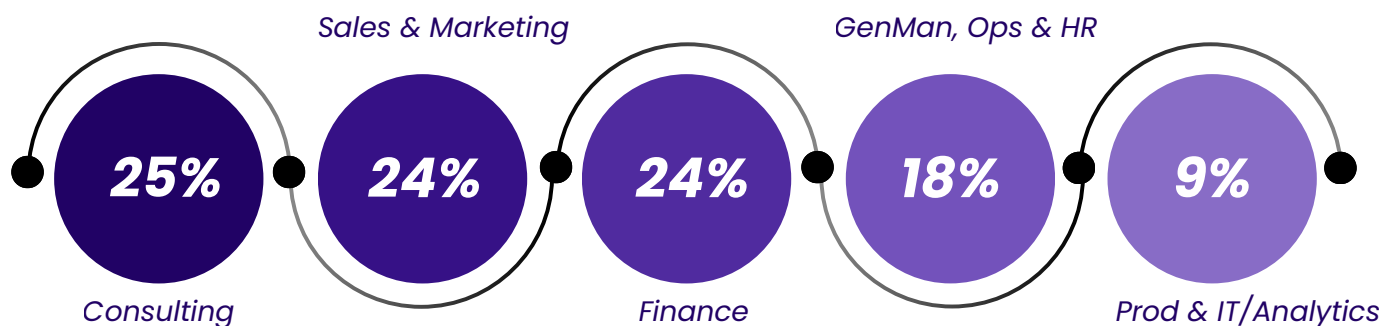
2.63 L

Average
Stipend

2.5 L

Median
Stipend

DOMAINS



DOMAIN OVERVIEW

CONSULTING

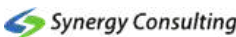
The Consulting domain emerged as the largest recruiter this season by securing 25% of the total offers. Top-tier strategy and management advisory firms, including Accenture, Boston Consulting Group (BCG), Capgemini, Deloitte USI, Monitor Deloitte, PwC US, Synergy Consulting, and Vector Consulting, continued their legacy of hiring from the campus, offering a diverse array of premium consulting tracks.

Consulting opportunities encompassed a diverse mix of core management advisory and niche technological verticals. Key domains included strategic and operational tracks like Business Strategy, Supply Chain Optimisation, Customer & Operations, Business Performance, and Lean Consulting, along with Artificial Intelligence Solutions, Data Analytics, Cyber Risk Services, IT Advisory, Finance Consulting, and Transaction Strategy & Execution.

FINANCE

The finance cohort constituted 24% of the total offers, witnessing continued participation from renowned financial institutions offering highly sought-after roles. Prominent recruiters in this domain included American Express, Barclays, DE Shaw, DESRI, Deutsche Bank, Goldman Sachs, JPMorgan Chase & Co. (JPMC), Mastercard, Morgan Stanley, and Nomura.

The roles offered spanned across a diverse range of functions, catering to both core and specialised financial verticals. Students secured premium profiles including Asset and Wealth Management, Commercial Banking, Corporate Finance, Financial Planning and Analysis (FP&A), Global Markets, Investment Banking, Portfolio Management, Quantitative Risk Analysis, Strategy and Underwriting, and specialised acquisition-focused positions.

DOMAIN OVERVIEW

GENERAL MANAGEMENT / HR / OPERATIONS

This placement season was marked by a strong showing in the domains of General Management, Human Resources, and Operations and Supply Chain. A notable 18% of the cohort secured opportunities in these domains. The domain was further enhanced by robust participation from both established legacy corporate houses and new, agile recruiters, drawing profound engagement from major conglomerates such as Airtel, Amway, Cipla, Capgemini Elite, CloudNine, Hinduja Group, Maruti Suzuki, National Payments Corporation of India, JSW, Lupin, and Tata Steel.

The prestigious roles and accelerated career tracks offered by these recruiters included Management Trainee positions in the CEO's Office, complex Project Manager roles, dynamic Founder's Office internships, Supply Chain Management positions, and various key Operations functions.



IT AND ANALYTICS

This placement season witnessed a robust performance in the IT and Analytics domain, with 9% of the cohort successfully securing coveted offers amidst an evolving technological landscape. Leading firms recruiting from the campus included Adobe, Amazon, American Express, HiLabs, HUL, IDFC First Bank, IndiaMART, MakeMyTrip, Microsoft, Optum, Tata Consultancy Services, and UPL.

Notable roles secured this year in this domain included Product Management Intern, IT Analytics Intern, Business & Strategy Analyst, and Digital Solutions Intern. Recruiters also offered a diverse range of positions across key technical and strategic functions, including Data Science, Technology Consulting, Systems Analyst, Enterprise Solutions, Product Development, and Project Management.



DOMAIN OVERVIEW

SALES & MARKETING

The Sales and Marketing domain remained a critical stronghold this season, constituting 24% of total offers. This success was driven by active participation from an array of FMCG and industry giants, including AB InBev, ABFRL, Airtel, Amul, Asian Paints, Bajaj Consumer Care, Britannia, Godrej, HUL, Marico, PepsiCo, Reckitt, Samsung India Electronics and Tata Consumer Products.

Reflecting the diverse needs of these organisations, the roles offered spanned a comprehensive mix of conventional and emerging functions. Students secured high-impact positions ranging from account management, brand management, business-to-business (B2B) sales, and modern trade, to specialised areas such as product marketing, sales planning, community management, growth, and strategic sales.



SEASON HIGHLIGHTS

The successful conclusion of this year's placement drive highlights our steady relationship with the corporate sector. Even with recent economic shifts, regular and first-time recruiters continued to hire actively from our campus, offering profiles that matched our students' professional aspirations.

This season saw the participation of over 60 new recruiters, including marquee high-finance powerhouses like Morgan Stanley, Citi, and Mastercard; legacy FMCG giants Amul and Britannia; strategy consulting desk Monitor Deloitte; and core industrial heavyweights such as Bharat Petroleum (BPCL), Maruti Suzuki, Honeywell, and UltraTech Cement.



FINAL PLACEMENT **REPORT**

2024-26



CHAIR CAREER SERVICES OFFICE: MESSAGE



The Post Graduate Programme at IIM Indore is designed to transform high potential individuals into versatile, contextually aware, and socially conscious business leaders. Through an intensive pedagogy blending rigorous academic theory with real-world case studies and live industry applications, our students are trained not just to navigate complex business environments, but to lead within them.

By uniting diverse academic backgrounds with rich professional experiences, our participants are equipped to analyse data critically and lead with empathy. We extend our sincere gratitude to our recruiting partners for their continued trust, and we are confident our graduates will drive meaningful, sustainable impact within your organisations from day one.

Prof. Abhishek Mishra

SUMMARY

IIM Indore successfully concluded its Final Placements for the Class of 2026, demonstrating sustained institutional excellence and strong market credibility. The season witnessed engagement from over 240 prominent recruiters, successfully expanding the institute's corporate synergies through the onboarding of more than 70 first-time recruiting partners.

The season delivered impressive financial outcomes, with the highest package reaching ₹82.54 Lakhs per annum. Average and median packages stood strong at ₹27.27 Lakhs and ₹25.00 Lakhs, respectively. Led by robust hiring in Consulting and Finance, these results underscore our deep corporate relationships and the high caliber of our student cohort.

RECRUITER SUMMARY

Total 240+

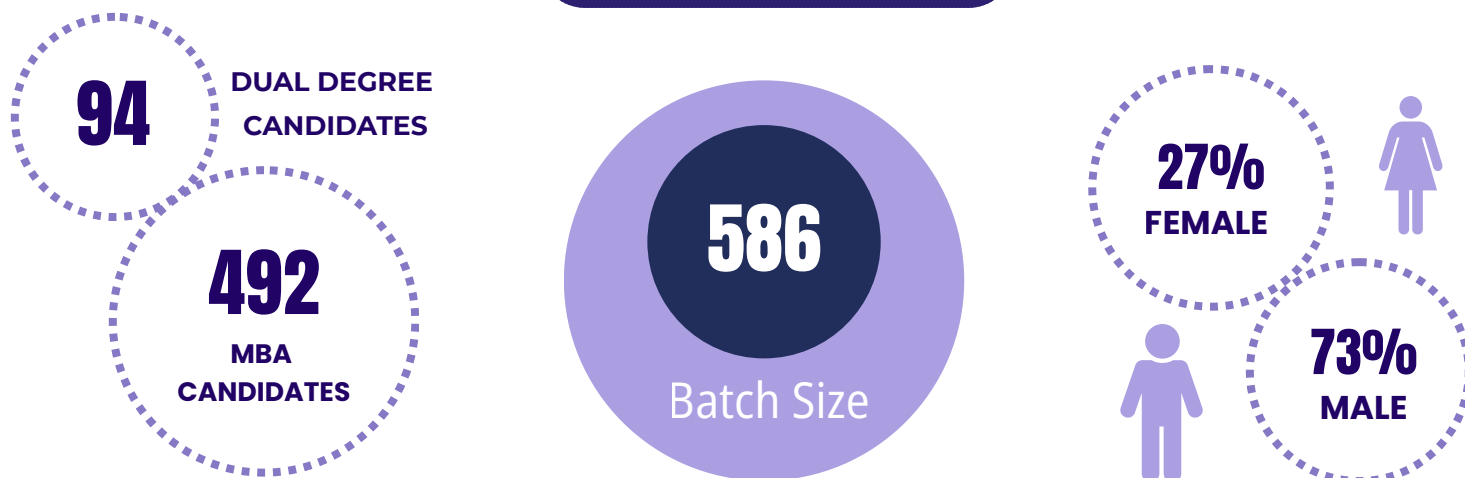
Legacy 170+

New 70+

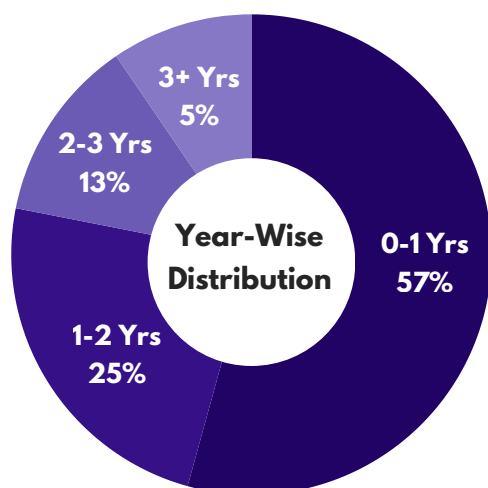
29%+

BATCH OF 2024-26

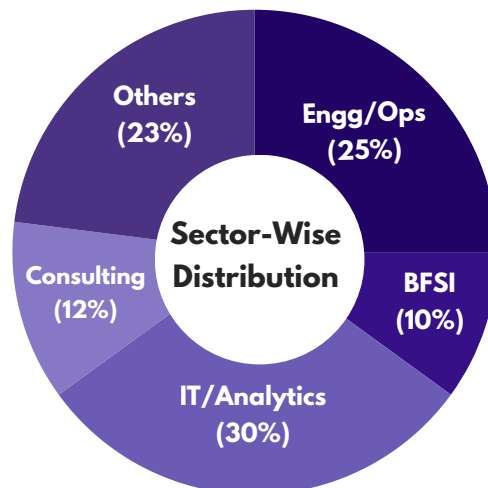
Diversity at Campus



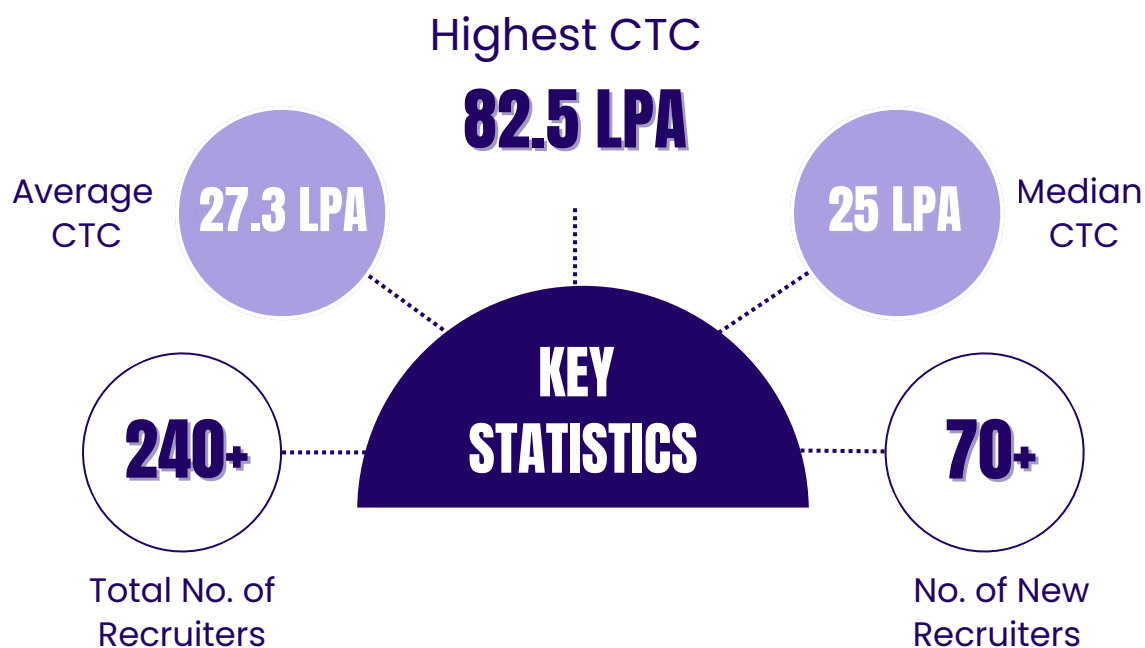
Work Exp. Year Wise (MBA)



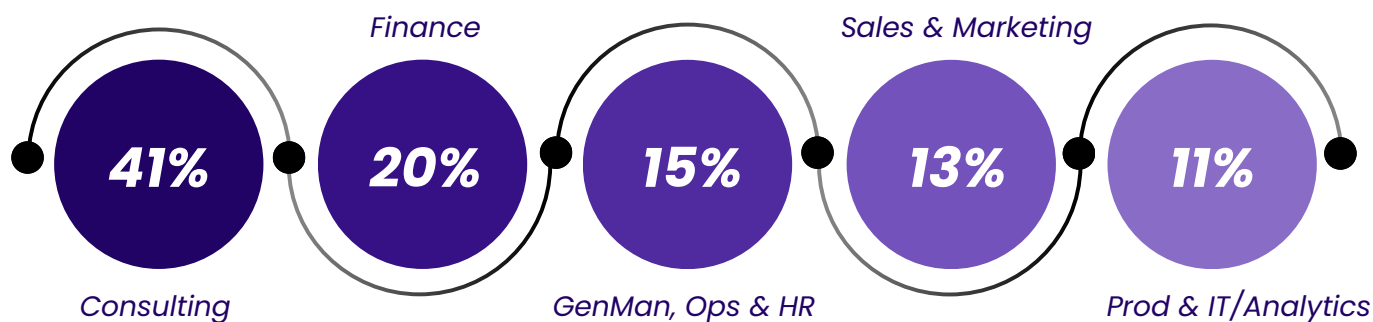
Work Exp. Sector Wise



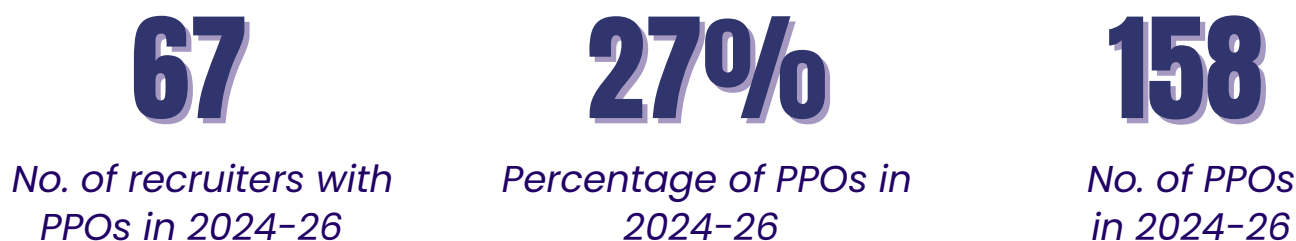
PLACEMENT STATISTICS



DOMAINS



Trend of PPOs in Final Placements



DOMAIN OVERVIEW

CONSULTING

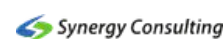
Consulting continued to be the largest recruiting domain, accounting for 41% of the total offers. The domain witnessed participation from leading consulting firms including Accenture Strategy & Consulting, Bain Capability Network, Boston Consulting Group, Deloitte India, Deloitte USI, EY, Infosys Consulting, KPMG, PwC India, PwC US, Synergy Consulting, and Vector Consulting.

Elite consulting firms expanded their offerings beyond generalist consulting roles to cover specialised positions in avenues like Business Valuations & Modelling, Corporate Finance, Deal Strategy, Digital Transformation, Financial Services Transformation, Functional Consultant, Operations Transformation, Project Growth Strategy, Research & Advisory, and Solution Advisor.

 **accenture**



Deloitte.



FINANCE

The Finance domain constituted 20% of the total offers, witnessing participation from renowned recruiters offering coveted roles. Prominent recruiters included Aditya Birla Capital, Bank of America, Barclays, BNY, The D. E. Shaw Group, Deutsche Bank, Goldman Sachs, HSBC, JPMorgan Chase & Co., Lincoln International, and Nomura.

BANK OF AMERICA







The roles offered spanned a diverse range of functions, including Asset Management, Corporate Banking, Counterparty & Credit Risk, Equity & Derivatives Trading, Equity Research, Financial Advisory, Financial Reporting, Financial Strategy & Operations, Fund Advisory, Investment Banking, Insurance Strategy, Portfolio Management, Private Banking, Risk Management & Underwriting, Tax, Trade Finance, Transfer Pricing, and Treasury & Trade Solutions.

Goldman Sachs

JPMorganChase



NOMURA

DOMAIN OVERVIEW

GENERAL MANAGEMENT/ HR/ OPERATIONS

This placement season witnessed strong participation from a diverse set of recruiters offering roles across General Management, Human Resources, and Operations. 15% of the batch secured offers from leading organisations including Airtel, Axis Bank, Bajaj Finserv, BSE, Capgemini E.L.I.T.E., Cipla, DCM Shriram, Delhivery, Flipkart, Hinduja Group, Hero Group, ICICI Securities, IndiGo, Jio Financial Services, Jindal Steel, JSW, Lupin, Ola, Power Finance Corporation, Practo, Reliance Industries, Sobha Realty, and Tata Steel.

Notable profiles in this domain included Chief of Staff, Client Servicing, Commercial Lead, Corporate Strategy, Founder's Office, Global Business Unit, Head Merchandiser, Implementation Manager, Key Account Manager, Operations Manager, Production Manager, Procurement Manager, Purchases, Strategy and M&A, and Supply Chain Manager.



IT AND ANALYTICS

Recruitments in the IT/Analytics and Product Management domain accounted for 11% of the total offers, with participation from a diverse set of leading organisations. Key recruiters included Accenture ATCI, Amazon, American Express, Capgemini Chrysalis, Genpact, Hexaware Technologies, IDFC FIRST Bank, IndiaMART, Microsoft, Motorq, Ola Electric, Optum, Walmart, and Wipro.

Students secured high-growth profile roles across a wide range of functions such as Product Management, Program Management, AI Business Analytics, Customer Experience, Data Analytics, Enterprise Digital Management, IT Transformation, Operating Model Transformation, Product Development, Project Management, Supply Chain Program Management, and Risk Analytics.



DOMAIN OVERVIEW

SALES & MARKETING

Recruitments in the Sales & Marketing function constituted 13% of the total offers, witnessing participation from eminent recruiters including Aditya Birla Fashion & Retail Limited (ABFRL), Asian Paints, Bajaj Consumer Care, BPCL, CRISIL, Eli Lilly, Godrej, Google, HCLTech, Hero MotoCorp, Hindustan Unilever Limited (HUL), ITC Limited, Marico, Nivea, PepsiCo, Policybazaar, Samsung, Sony, and Tata Consumer Products

A blend of evergreen and futuristic roles was offered to students in Account Management, Advertising Operations, B2B Sales, Bid Management, Category Lead, Corporate Sales, Digital Marketing, Forecast Analyst, Growth Marketing, Institutional Sales, Pre-Sales, Product Marketing, Purchase Manager, Retail Business, and Strategic Partnerships.



SEASON HIGHLIGHTS

Navigating a challenging macroeconomic landscape, the Final Placement process for the Class of 2024-26 stood as a definitive testament to the corporate world's unwavering trust in IIM Indore. The successful culmination of the drive, powered by a robust mix of loyal legacy recruiters and a significant influx of premium first-time hiring partners, strongly reaffirms the institute's standing as a powerhouse for producing agile, industry-ready leaders.

This final placement season saw the participation of more than 70 new recruiters, including premium global financial powerhouses and asset managers such as Nomura, BNY, and Bajaj Finserv; specialised consulting desks like Monitor Deloitte and Infosys Consulting; and prominent industrial, automotive, and consumer heavyweights including Maruti Suzuki, Hyundai Motors, Jindal Steel, and Tata Consultancy Services (TCS).



PLACEMENT TEAM



Muhammed Suhaid
(Secretary)



Aravinth Gopal



Aryan Bansal



Atishay Jain



Jinay Dagli



Koshi Agrawal



Nabh Lohia



Richa Jose



Rishabh Agrawal



Rishi Prasad Agrahari



Shiva Varshni K A



Shreya Bhattacharya



Sudarshan Jain



Tanuj Parikh



Vibhor Jain

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PROMINENT RECRUITERS



PROMINENT RECRUITERS

